



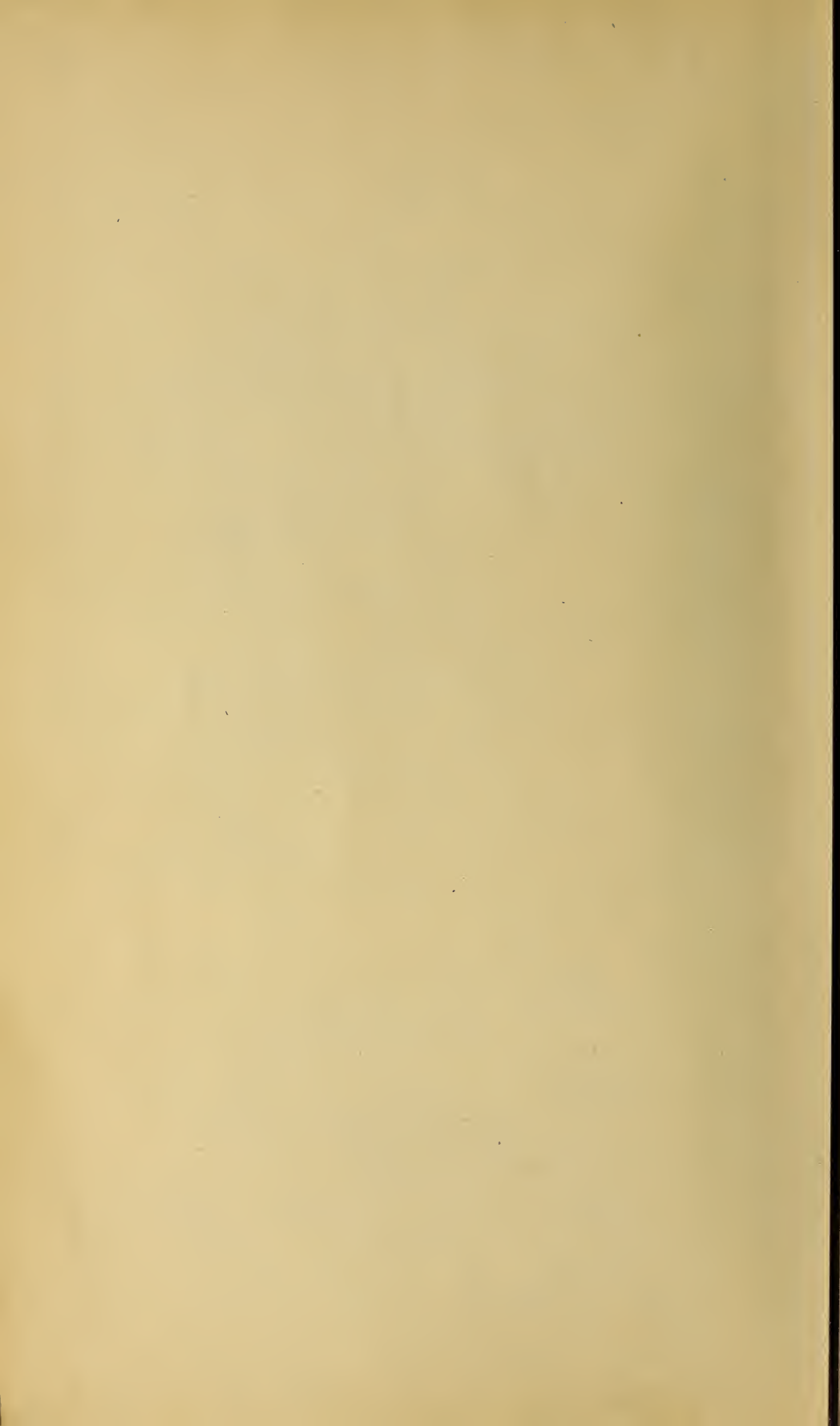
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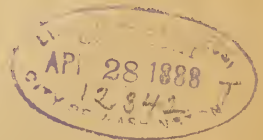
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PREFACE.

"Peace hath her victories no less renowned than war," sang the poet centuries ago and it has told to the inestimable good of mankind that the world has been coming to realize this truth more and more. In this historical and statistical review of the commercial and manufacturing interests of this section, it has been our purpose in as thorough a manner as was possible justly to describe those enterprises which have contributed so largely during the last half century to its material advancement. History plainly shows that many large cities have owed their prosperity and growth chiefly to advantages of situation, great influx of foreign peoples, and similar causes. Of Bangor and the other towns in this section it is pre-eminently true that the genius and efforts of her own people, by the single process of internal development, have brought success, which has rendered her name famous throughout the land. This fact, that the history of these towns has practically been made almost entirely by her business men, lends peculiar significance to the close juxtaposition in which the account of her general and business interests is here placed. The same influences and results which are so strikingly characteristic of Bangor and Rockland, will also be found to a marked degree in the historical and business accounts of the other enterprising cities and towns mentioned. If, in the compilation of so large an amount of statistical matter, any misstatement of dates or fact should have escaped our notice, we would merely ask the charitable criticism of our readers. To all who have contributed to the success of the work by aid in research, furnishing of historical material, or by financial support, we would desire to extend again our grateful and appreciative thanks.

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HISTORICAL SKETCH OF BANGOR.

QUEEN CITY OF THE EAST.

By WILLIAM HALE BECKFORD.

INTRODUCTION.

IN the evolution of human society no universal characteristic of nations stands out more prominently than the admirable adaptation of means to ends which has marked the selection of the sites of the great cities of the world. With instinctive foresight the Latin people, after its centuries of wanderings from the birthplace of the Aryan race to the Italian peninsula had been terminated by settlement in Latium, chose as the place for its capital city the seven hills on the banks of the Tiber, the defensible position nearest to the sea, the field of commerce and of conquest. Long before the Romans visited Britain the present site of London had been selected as their chief settlement by the nomadic natives, and had grown into a town of considerable commercial importance. Although the Britain town was destroyed to make way for that of the Roman conquerors, and this was superseded by the medieval city, in turn destroyed by fire and plague in the eighteenth century, and followed by the immense growth of modern London, yet the clear judgment of the original settlers is justified in the fact that the first site has never been abandoned. The truth so preëminently illustrated in the cases of these two cities will be found, with but few exceptions, true of all known to history.

In this natural birthright of power and glory, Bangor has received a rich endowment. The earliest Europeans to visit its site were deeply impressed by the great advantages it possessed, and later, history and growth have confirmed the wisdom of their judgment. No ordinary difficulties have been met and conquered in the progress of the city, the spirit of its citizens rising to the appreciation of its wonderful resources, and working steadily till hard-earned success has come in large measure at

last. The advance made in recent decades has been most gratifying, and under present conditions continued increase in all lines seems assured. To learn the character and extent of future growth, a consideration of the past is an absolute essential and we shall endeavor, so far as may be, to give a representative sketch of Bangor from this standpoint.

CHAPTER I.

BEGINNINGS.

Romantic tradition, which throws its mystic veil over the early days of every community, has a peculiar and preëminent place in the annals of Bangor. The remoteness of the situation of the present flourishing city from the infant colonial settlements on the sea coast, long rendered this region, with all its beauties, a veritable *terra incognita* to the English colonists. The French, however, early discovered its advantages and established a number of stations among the Indians, along the Penobscot, who belonged to the famous tribe of the Tarratines. This nation was one of the purest, strongest and most courageous in Northern New England, and at the same time one of the most trustworthy and just. They had a strange peculiarity among the Indians of standing by their word and maintaining their treaties. Although the historical remains of this tribe are not very numerous or valuable, there is no doubt, from what little is known of them, that they had reached a stage of civilization equaled by but few others of their race in America. They were well advanced in what is called the middle or semi-barbaric stage, were the recognized leaders among all the various nations of this part of the State, and seemed a race especially fitted to inhabit the beautiful and productive region along the Penobscot. They appear to have had no trouble whatever in their dealings with the French, and very little with the English, later on. Their principal sustenance consisted of the salmon and other fish with which the Penobscot abounded during the summer, and the moose, caribou, deer, bear, and smaller game which roamed in immense numbers through all the surrounding forests.

Attracted by the unusual richness of the country and the tribe, the French visited this region frequently from as early as 1605, and established several temporary stations here, which soon were deserted. The Jesuits passed through with the intention of establishing a mission here in 1613, but finally decided to locate at Mount Desert. The Indians, however, were probably just as well off, as it was. One of the earliest and most interesting traditions of the region is connected with the name of Baron de Castine, a wandering knight from the Pyrenees, who coming to the New World in search of adventure about 1670, went first to Canada and afterward found his way into this region among the Tarratines. Becoming enamored of one of the daughters of Madocawando, chief of the tribe, he marries her according to the Indian fashion, by giving the father a gun and a knife. Later he is supposed to have returned to

his ancestral domain in Spain under the shade of the Pyrenees, where his dusky Indian bride created quite a sensation. Longfellow has beautifully idealized the story in his poem on the Baron Castine of St. Castine. The town of Castine remains as a tangible evidence of the Baron's amicable visit. While he remained among them, he is said to have possessed great influence over the Indians, and also to have made practical use of it by gaining a good-sized fortune through trading with them. Other mythical stories abound with as much charm as this, though not with such probable historic basis, and with even less bearing on the early condition and mutations of this region.

The French, having gained a firm foothold in this part of New England, as was their custom, maintained it with perseverance and success for many years. The Penobscot furnished an admirable highway and line of connection of all their stations which was not neglected. They had little or no trouble and disputings with the Indians, and on account of the smallness of the English settlement in the northern part of the State, suffered no disturbance from that quarter. Thus they had a rich country, a peaceable tribe of natives to trade with, and a clear field without alien influences. The natural sequel was a lucrative financial harvest gathered by the French at the un murmuring expense of the Indians. This interesting and one-sided state of affairs continued until about the middle of the eighteenth century, when a change came over the face of the land. The French, who had been in the pleasant habit of sallying down from this locality, and burning and devastating Falmouth with the surrounding English settlements, were badly whipped and beaten back, as it turned out, forever. Their hold on the valley of the Penobscot was considerably weakened. In 1758, Governor Pownall, of Massachusetts, built and garrisoned Fort Point at the promontory near the mouth of the Penobscot, now known by that name, and by this action struck a severe blow at the French influence over the Indians here. The final scene of the bloody English-French drama was completed in 1759, by the capture of Quebec through the stratagem of the gallant Wolfe; thereupon and thereafter the Tarratines and other Indians became tributary subjects of King George instead of King Louis, with perhaps hardly a conception of which master was the better—or the worse.

The overthrow of French rule in America was soon followed by the opening up of the rich and beautiful valley of the Penobscot. Only six years after, in 1764, Jonathan Buck made the first permanent settlement on the river at what is now Bucksport, and in a short time he was followed by other courageous pioneers. Tiny settlements began to spring up at various points on the river, and among these was the one at the mouth of the river called by the Indians, Kenduskeag. As this settlement afterward evolved into Bangor, it claims our particular interest.

Jacob Buswell was the first white man to locate his cabin within the limits of the present city. He came here in 1769 with his wife and nine children, and being an expert hunter, fisherman, boatbuilder and farmer found this a most desirable home. In the following spring he was joined by his brother, Stephen with wife, a Caleb Goodwin with wife and eight children, and so a large clearing was made in the heart of the primeval forests and the nucleus of a future city formed. This settlement

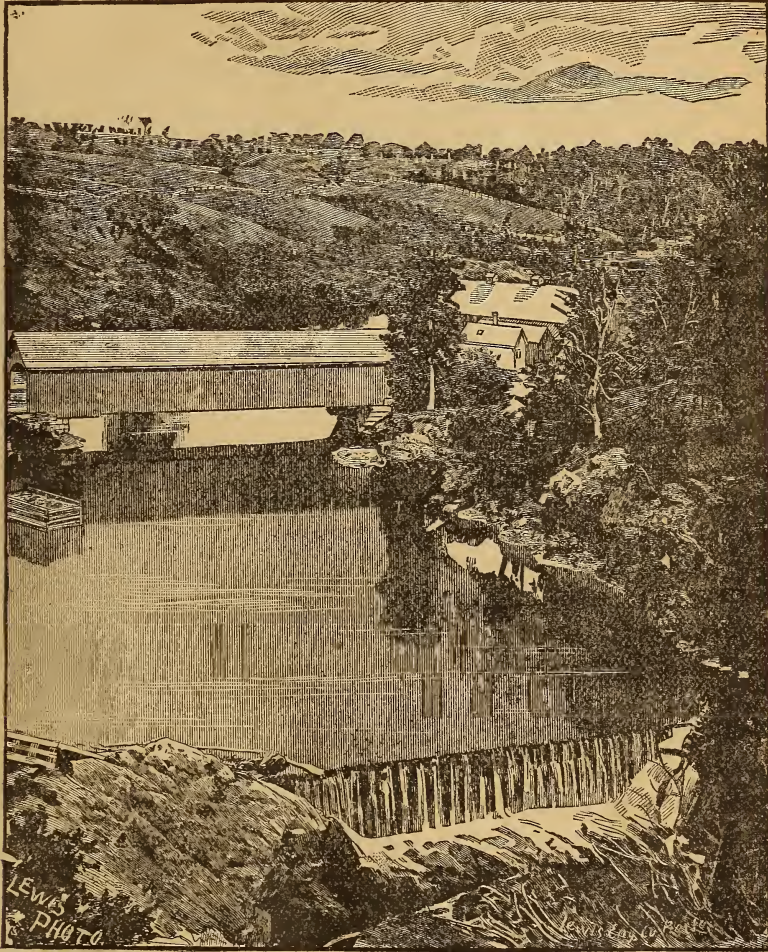
was located near the foot of the present Newbury street on the Penobscot. During the next year, 1771, Thomas Howard, Jacob Dennett, Simon Crosby, Thomas, John and Hugh Smart, Andrew Webster, Joseph Rose, David Rowell, Solomon and Silas Hartthorn and Joseph Mansel arrived at the now rapidly growing village, and with no other rights than those of squatters, but relying on the favor granted by the government to such brave pioneers, they made homes here for themselves and their families. Mansel built a sawmill on the Penjejawock river which was soon busily engaged on the timber cleared out of the adjoining forests. Another enterprising man, named Budge, located at what was then known as Budge's Point, now as City Point, and opened the first lumber trade of this vicinity, shipping logs and other forms of timber to Castine. With each of the following years came accessions to the settlement which was the most remote of any in the State. Among other prominent, early settlers were James Dunning, who came from Brunswick in 1772, Robert Treat from Boston in 1774 and Dr. John Herbert in the same year. In 1773, Abigail Ford, the first school teacher, opened a small day school in a little log cabin built by the settlers for that purpose. The first white child born in Bangor was Mary, daughter of Thomas Howard, born June 30, 1772.

The first religious meetings were held in 1774, when not over a score of families were settled here, which would tend to show that among them were some of the sturdy old Puritans who helped to give solidity and permanence to the foundations of many New England cities and towns. The Rev. Mr. Ripley, apparently a traveling preacher of Calvinistic beliefs, was the first to preach here, about this time.

The Penobscots, a tribe of the Tarratine nation, which was located near this little settlement, had degenerated far beneath the standards of an earlier time, and gave the citizens many petty troubles. They were besotted, and even cowardly, so that they did not do much physical violence, but were accustomed to impose upon the settlers, by forcing them to give food and lodging gratuitously, often, indeed, entering houses and taking anything that struck their fancy. During the dark days of the Revolution, they remained peaceful, but more out of natural sluggishness than ardent love for the settlers. The greatest exception to the general rule was Orono, their chief, and undoubtedly one of the most gifted Indians known to history. Orono made a journey to Boston in 1775, and was present at the famous Provincial Congress, where he made an eloquent speech in behalf of his people, the Penobscots. Chiefly for this reason they were always one of the most handsomely treated of all the Maine Indian tribes. Another neighboring tribe, the Maracheets, sent word at the beginning of the war, that they were friendly disposed, and that believing "that one God made us all, we will stand by you as long as the Almighty gives us strength." It was fortunate for the little colony that it was not attacked, for on account of its smallness and lack of defences, it would have taken but a small force to have blotted it forever out of existence.

The breaking out of the Revolution was a serious disaster to Condeskeag, as the village was then called, which up to that time had been growing steadily. The news of Lexington and Bunker Hill early in 1775, and later on of the burning of Falmouth aroused the patriotism of the border settlers, some of whom started for the

The meeting called for petitioning the Legislature for a charter, was held May 18, 1790, and the formal petition which was then drawn up ran as follows: To the Honorable the Senate and the House of Representatives of the Commonwealth of Massachusetts in General Court assembled; the petition of the subscribers, inhabitants of and living upon a tract of land in the county of Lincoln, by the name of Number One, Second Range, lying on the west side of the Penobscot River, bounded as follows, viz.: Southerly, on Number One, Easterly, on Penobscot River, Northerly



VIEW NEAR MORSE'S MILL.

and Westerly, on Government Land, as will appear by Captain Stone's survey. Humbly sheweth that there are living upon said land, forty-five families, seventy-nine polls, and are possessed of about two-thirds of the property of what is commonly called Kenduskeag Plantation or the Plantation from the Widow Wheeler's Mills and upwards to the head of the settlements on the west side of the Penobscot River. We labor under many disadvantages for want of being incorporated with town priv-

ileges, therefore humbly pray your honors would be pleased to take our difficult circumstances into your wise consideration, and incorporate it into a town by the name of Bangor. We have no Justice of the Peace for thirty miles this side of the River — no Grand Jury, and some people not of the best morals. Your honors know what the consequence must be. We doubt not but what you will grant us our request, and your petitioners, as in duty bound, shall ever pray.

ANDREW WEBSTER, *Clerk.*

P. S. The inhabitants of said Plantation at sundry legal meetings for two years past have unanimously voted to be incorporated, without which we can have no benefit of our school or ministerial lands.

The petition was granted and town incorporated, Feb. 28, 1791. The effect upon the place was immediate and happy. New life now sprung up in all departments of Bangor's industrial activity. Ship-building was started, and now became an important interest, Mr. Robert Treat taking a prominent place in its advancement. The first vessel built on the river, larger than a boat, was built here in 1791. The fishing trade also increased in proportion, and large shipments of salmon, shad, sturgeon, bass, and alewives, were regularly made to the South and West Indies.

The early records of the town are very meagre before 1800. It is supposed that they were destroyed by rats in the hiding-place where they were concealed during the invasion of the British in 1814. In 1791, the population was about one hundred and sixty-nine. The earliest record of a town-meeting remaining is that of April 4, 1796. On that day the inhabitants met at the residence of Captain Joseph Bodge. William Boyd was chosen Moderator, and William Hammond jr., Town Clerk.

The town had been for several years without a settled minister, when in 1796, a committee was appointed to make arrangements for obtaining one. As a result, the Rev. James Boyd appeared upon the scene, but as he had his peculiar foibles, such as a great love for New England rum, it was thought best for the town to dismiss him in the following year. In striking contrast to this unworthy shepherd was the Rev. Mr. Mudge, who was settled over the Methodist church, which had been recently organized in the lower part of the town, about 1799. He was one of the most influential and honored of Bangor's early citizens. As a tireless worker for truth and righteousness, as an eloquent preacher, and even more eloquent professor of practical Christianity, he wrought a lasting work for the cause of justice and right in the early days of the town, and merited and gained the united approbation of its citizens. As the years of the eighteenth century drew to a close, the small town at the head of tidewater on the Penobscot began to be recognized as an important commercial center. In the general progress of the country it received a marked impetus forward, and constant arrivals added to the number of earnest, sober workers, of which it was chiefly comprised. The almost boundless resources with which it was surrounded became more generally known throughout New England, and branch establishments of leading Boston and other merchants began to line its river front. The people themselves were not only industrious and conscious of the bright opportunities at hand, but were also guided and sustained by the great underlying cause of all true success—moral principles.

CHAPTER II.

A HALF-CENTURY'S PROGRESS.

In 1800, it could already be discerned that Bangor contained the germ of a large and prosperous city. Although its population was only two hundred and seventy-seven, and it was situated on the outskirts of the civilization of the States, it had already given promise of rapid and continuous development. As the natural consequence, many settlers began to come here from Massachusetts and southern New England, especially enterprising young men, the life and backbone of a growing town. Among other arrivals were Moses and Amos Patten, Abner Taylor, Luke Wilder, Allen Gilman, Francis, Joseph and James Carr, William Emerson and Samuel E. Dutton, who soon took rank as leading business men.

In 1801, the General Court of Massachusetts rewarded the services of the pioneers in opening up this country and their patriotism during the Revolution, by an enactment granting that every settler here prior to 1784, for five dollars, and to everyone here between 1784 and 1798, for one hundred dollars might have a deed for one hundred acres of land. This helped to establish the population of the town on a firm basis, titles were confirmed, and the characteristics of a border settlement began gradually to pass away. In 1802, the growth of the town was signalized by the establishment of two taverns, which were demanded by the constant arrival of travelers and transient visitors. These were the "Hatch House" and "American House," which long continued to dispense a hearty, though perhaps rude hospitality to the wayfarers and sojourners in Bangor. A striking picture of the progress Bangor has made during the nineteenth century is suggested in the following account of a visit here about 1801, given by the Hon. William Crosby, who afterward became a prominent lawyer and judge of Maine: "I had heard much of Maine, and was charmed with the prospects which a new country presented me. I examined the map, and fixed on Bangor as a central point that would rise to eminence. In the summer of 1801, I mounted my little horse, Robin, and took the tour of Maine. On the third day I went to Bangor, but to my astonishment I could see no village, now the city. I tied my horse to a brush fence, and descended the precipice just above the present Hatch House, where I found one James Thomas. Mr. Thomas was kind enough to pull a paper out of his pocket, on which he showed me the great — to be — city of Bangor. I was so disappointed and mortified, that I made up my mind to return home in the most direct way, immediately. I mounted my horse, returned to Hampden, dined, and started for Belfast." In this, as in many cases, the first impression

was the true one, and if the visitor had been less callow, and had stayed to help things on, he might have seen the city, as he predicted, "rise to eminence" with steady rapidity. Fortunately for the town, most of those who came to settle were of a steadier type and were not so easily driven away. Thus it was that the "substance of things hoped for" was at length realized.

In 1802, the town gained an important accession in the person of Dr. Horatio G. Balch, the first resident physician, who soon became one of the most prominent citizens both for his public service, and great scientific knowledge and skill. He represented the town at the General Court of Massachusetts, and held other offices.

In 1803, we find the first recorded appropriation for schools, amounting to four hundred dollars. The public schools at this time were beginning to develop and expand. The Embargo passed by Congress in 1807 injured Bangor severely through her commerce. It was a blow to which many larger towns succumbed, but the business men were not so quickly discouraged or quenched. In the following year, 1808, the bridge was completed over the Penobscot to Brewer, which had become quite a populous town, owing to its ship-building. The bridge was one of the first public works of importance, showing marked enterprise in the citizens, and helping considerably to build up both towns. In 1808, the Rev. John Sawyer was settled as minister, and filled the long desired want with great ability and efficacy, doing much in building up the church and its cause. About this time the "black death plague" raged fiercely here, and created much consternation, suffering and death. The appropriations in 1809 were as follows: for schools, \$650; for roads, \$1,000; for town charges, \$400; for bridge, \$400.

By the end of the first decade the town had increased nearly fourfold, *i.e.*, to eight hundred and fifty, amounting to about two hundred families. Enterprising and valuable citizens continued to be added to the number, and commerce and trade continued to advance and prosper, despite all discouragements. For the next few years under the difficulties of war and bombardment a temporary relapse was experienced, which, however, had no deep or lasting effect. In 1811, the Rev. Mr. Loomis was called to the pastorate of the church here, and after his settlement proved a worthy and beneficial citizen. In 1812, the declaration of war against Great Britain aroused the spirit of unselfish devotion in the minds of the citizens of Bangor. Sacrificing many things, they joined, as far as they were able, in every attempt to assert the independence and rights of the American sailor and citizen. No especial result ensued until 1814, when the British, seeing that this region was thinly settled, thought it a good place to display their valor. In July of that year, they advanced up the river both on land and water, and meeting a small gathering of the settlers at Hampden, a stubborn conflict ensued, September 3, 1814. The British marines came on shore from the ship, and strengthened the infantry. Thus with overpowering numbers they advanced against the patriotic but untrained militia and, naturally, soon put them to flight. Of so little hope was the thought of rallying, that most of the militia men passed through Bangor without stopping. They were soon followed by the Redcoats, who distinguished their march through the country by their usual actions and cruel treatment of the people. They took up their quar-

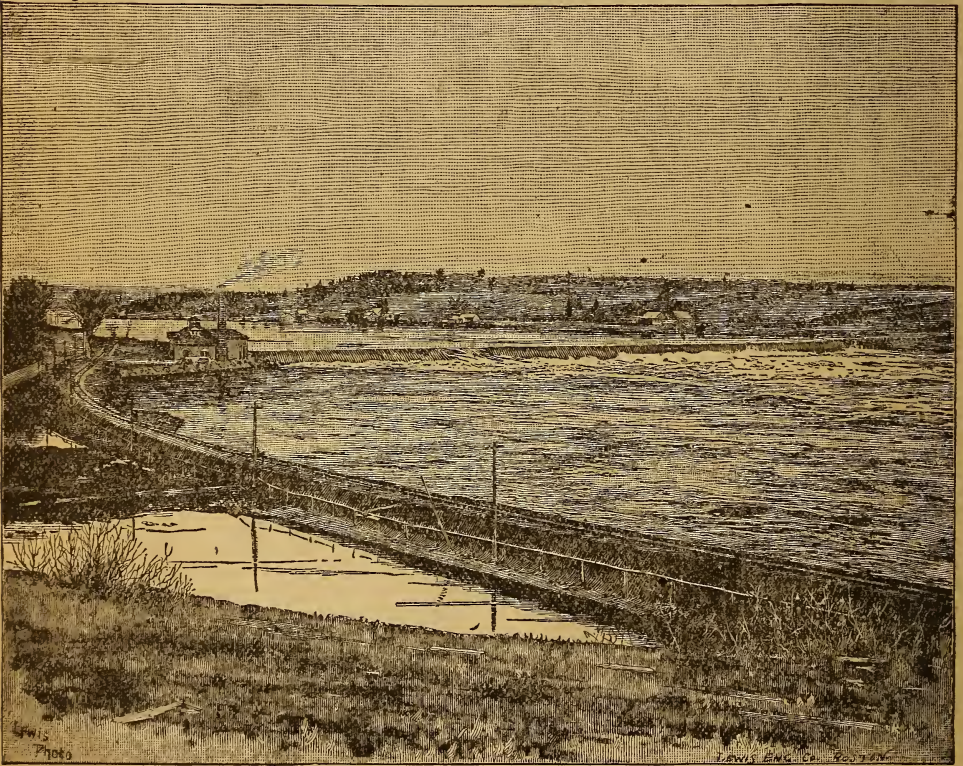
ters in Bangor, and the common soldiers and Hessians began to plunder and ravage recklessly. Hogsheads of rum were rolled into the streets, there the heads were knocked, and the contents distributed by pail-fuls among the soldiers. Soon the town was filled with drunken revelers, and the only safety from outrage was behind strongly barred doors, and these did not always suffice. The three officers in command were Colonel Henry John, a courteous man, Sir John Sherbrook, also a gentlemanly officer, and Captain Barrie, whose only equal in brutality ever known in this region, was Captain Mowatt of Revolutionary infamy. The latter participated in some of the disgraceful actions of the soldiery, and lent little influence against it. Although the other two officers did what they could to suppress unlawful plundering, etc., they were not very successful. So many of the soldiers became intoxicated, that the British had to make a retreat in the afternoon of the fourth of September, after a stay of thirty hours, and what the New England militia men had not been strong enough to do was successfully accomplished by New England rum. This is one of the few times when the latter proved of public benefit.

After the close of the war the city began again to advance with rapid strides. In 1815, the "Bangor Moral Society and Tything Men" was founded, and accomplished much good in helping to suppress drunkenness and Sabbath-breaking, which were already beginning to flourish as public sins. The first newspaper in Bangor, the *Weekly Register* was started in 1815, by Mr. Peter Edes, and this paper has never discontinued publication. The population at this time was about one thousand. In 1816, the Bangor Athenæum was opened, and in one of the meetings of that year it was voted, after a long discussion, that it was best for Maine to be separated from Massachusetts, so that Bangor early took a part in this movement. The First Baptist Church was organized in 1818. At the separation of Maine from Massachusetts in 1820, Bangor was coming to the front as a prominent town, having at that time a population of twelve hundred and twenty-one. The first representative of the town at the new Legislature was the Hon. William D. Williamson, who was afterward President of the State Senate, Governor, and one of Maine's most honored men. During the following decade the lumber interests increased rapidly in extent and valuation. The *Penobscot Gazette* was established, supporting the administration and the Republican party in opposition to the *Register*, a strong upholder of the Federalists. During this year, the first steamboat was seen upon the Penobscot, plying between Bangor and Portland.

About this time the temperance movement was started in Maine, Bangor taking an early and active part. In 1830, it had already begun to excite general interest. The population had more than doubled itself during the decade, being, in 1830, two thousand, eight hundred and sixty-four. Immediately there followed a great boom of the lumber, fur, and other interests of this region, and thousands flocked to the city within two or three years. A regular line of steamboats to Boston, making weekly trips, was opened about this time, and helped considerably in developing the rich resources of this region. The valuation of the town in 1830 was \$405,667. In that year, to meet the demands of the rapidly increasing population the *Penobscot Journal* was established. The growth of the town at this time was truly wonderful,

and attracted the attention of the whole country. During 1834, the following account appeared in the New Orleans (La.) *Bulletin*: "The city of Bangor, Maine, is among the Eastern wonders of the world. But a few years ago — a very few years — it was but a humble, unimportant village. In 1830, it had not a population of three thousand, we believe; now it is supposed to have eight thousand inhabitants, and it is the second town in the State in population."

In consequence of its rapid growth, Bangor applied to the State Legislature for a city charter, which was granted in 1834. The new city was divided into seven wards, and the following officials were elected by the people to inaugurate the city government: Mayor, Allen Gilman; City Clerk, Charles Rice; City Treasurer, James Crosby. The effect of the incorporation was most felicitous. The rapid growth of the immediate past was almost surpassed by that of the few following years, and Bangor's commercial supremacy in this section securely established.



WATER-WORKS AND R. R. BETWEEN BANGOR, OLDTOWN AND VANCEBORO.

The first of the railroad movements, which have done so much to forward Bangor, was started here in 1835, when the project of the Bangor & Oldtown Railroad was broached. Two hundred and fifty thousand dollars' worth of shares were immediately taken up, which gives some idea of the enterprise of Bangor's business men. The year 1837 witnessed the inauguration of the Anti-Slavery movement here, which was

destined in a few more decades to have such tremendous results. When the Bangos Anti-Slavery Society was organized, among the first visitors and active helpers was William Lloyd Garrison. This society's work continued quietly, yet surely to bring before the people's minds a deeper realization of the great national sin.

In 1846 a natural phenomenon was witnessed which has never been equaled since. As the result of tremendous ice jams in the Penobscot and Kenduskeag, when the spring and the breaking up of the ice came on, there was a great flood in the river, which in some places overflowed its banks, and throughout its course swept down to the sea with a gigantic impetus. The damage of the flood was increased by floating ice, of which the river was full. The bridge to Brewer was seriously impaired, and in all, two hundred thousand dollars' worth of property was destroyed. Witnesses of the flood, which reached its greatest volume and vitality in March 26, 1846, declare the spectacle to have been most sublime and awe-inspiring. This event was a heavy damage to the city, and discouraged, to some extent, its lumber and shipping interests. The material advancement of the city continued to go on steadily, but with slightly decreased rapidity.

The great cholera plague which broke out here with full violence in 1850, destroyed one hundred and sixty-one lives, and was only with great difficulty suppressed after much suffering and loss. This formed a rather discouraging completion to the progress of fifty years, yet, however, a wonderful and lasting advancement had been made. The population was now over ten thousand. The lumber interest which formed the basis of Bangor's commercial activity, had increased beyond expectation or thought. Whereas in 1832, only 37,987,052 feet of sawed lumber were surveyed in Bangor, in 1850, 203,754,200 feet were surveyed, and the total amount during the eighteen years was 2,044,089,895 feet. In 1850, the venerable William Abbot, who had been most active from the very beginning throughout the whole half century, was elected Mayor. Those who in the earlier years of the nineteenth century had predicted the great progress of Bangor, had lived to see their prophecies more than fulfilled in the facts. Among the other talented men who had helped to advance the city, were the Hon. Edward Kent, LL.D., who came to Bangor from Concord, N. H., in 1824, soon gained distinction as a lawyer, was appointed Chief Justice of the State in 1829, was Governor of the State from 1838 to 1839, and afterward Justice of the Supreme Court; the Hon. John Appleton who came to Bangor from Ipswich, Mass., in 1832, occupied important city and state offices, and was Chief Justice of the Supreme Judicial Court of Maine; and the Hon. Geo. W. Ladd, who came from Augusta in 1832, and afterward represented the city in the State Legislature. To the wise efforts of the public officers, and the persevering support and judgment of the private citizens, the success of this period in Bangor's history was due.

CHAPTER III.

BEFORE AND SINCE THE WAR.

NOT later than 1850 the dark clouds, which afterward broke into the bloody rain of civil war, began to lower threateningly. The speech of Daniel Webster in the United States Senate, March 7, 1850, aroused apprehension and anger throughout the North at the aggressive actions which were characterizing the slave-owners of the South. As was natural, the sentiment against slavery in Bangor grew rapidly more intense and bitter, so that when the struggle came, a clear foresight of its nature and purpose had already been seen here, and necessary preparations made. The advancement through the sixth decade of the century was not rapid nor marked. Business throughout the country suffered under a depression, which Bangor did not entirely escape. Still some advances were made, and Bangor began to take on more and more the appearance of a large city. Gas was introduced for public use in 1852, and improvement in all departments of public works added to the beauty of the city and the comfort of its inhabitants. The city was naturally deeply interested in the elections of 1860, as Hannibal Hamlin, the Mentor of Maine, was the candidate for Vice-President on the Republican ticket. At the news of his election there was great rejoicing here, and the threatenings of the South against the newly elected candidates, aroused high indignation. The people were on the *qui-vive*, and when the assault was made on Fort Sumter, April 12, 1861, they rose in arms immediately and unsummoned. The first response in Maine to Lincoln's call for volunteers in the same month was made at Bangor, where the first company in the State was enlisted, the first man being Captain Levi Emerson. The Second Regiment Maine Volunteers was soon filled, and went out to the field among the first in the country. It was largely composed and officered by Bangor men. Three colonels were furnished to it during the war, Colonel Charles A. Jamieson, Colonel Charles W. Roberts, and Colonel George Varney. Among other valiant officers who went out from Bangor, were Major William M. Pitcher, of the Third Regiment; Colonel Abner Knowles, of the Sixth; Colonel H. M. Plaisted and Lieutenant-Colonel C. P. Baldwin, of the Eleventh; Colonel Thomas W. Porter, of the Fourteenth; Lieutenant-Colonel A. B. Farnham, of the Sixteenth; Colonel Charles D. Gilmore, of the Twentieth; Colonel Daniel White, Lieutenant-Colonel Edward L. Getchell, and Major George A. Bolton, of the Thirty-First; Majors W. L. Whitney, G. M. Brown, and S. W. Thatcher, of the First Cavalry; Lieutenant-Colonel John F. Godfrey, of the Second Cavalry; Colonel Daniel Chapin, Colonel Russell B. Shepard, and Major C. N. Crossman, of

the First Artillery. Large quotas were given to each of the following regiments: Second Infantry, Third Infantry, Sixth Infantry, Eleventh Infantry, Fourteenth Infantry, Sixteenth Infantry, Twentieth Infantry, Thirty-first Infantry, First and Second Cavalry and Second Artillery, beside some representatives in almost every regiment sent out by the State. Every hard contested battlefield bore evidence to the strength and honor of the men sent out by our city, and the bones of many a Bangor boy lie in an unknown grave in any field from Bull Run to Petersburg. The greatest generosity was shown by the citizens in their contributions of money as well as men; \$97,157 were appropriated by the city for soldiers' families, \$178,000 for bounties, and \$60,000 were given through private benefactions. As the various tides and waves of the war rolled, passionate joy or anger alternated among the citizens. The battle of Bull Run dejected their spirits to the freezing point; the successes and reverses of McLellan, in turn elevated and depressed them; Gettysburg aroused the highest demonstrations of patriotic joy; and the rise of General Grant in his wonderful series of campaigns was watched with closest attention. Throughout the struggle the deepest sympathy existed and was shown here for the nation's heroes, who were carving out its destiny on the battlefield, and to this was added the natural feeling of apprehension for the sons of Bangor themselves, who were not wanting in every important engagement. Many times indeed the reading of the death lists caused untold sorrow in thousands of hearts here, which mingled at last with the great pæan of victory. When the gallant men returned after the fighting was over, the grand reception given them here was in full keeping with the city's spirit and history. Bangor contributed no small share to the naval force of the Union during the war, sending many skilled sailors and marines. Conspicuous among her sons in this department, was Commodore Charles A. Boutelle, who served as Acting-Commander during the war, at Mobile, Ala. The old arsenal continued throughout the war to be the center and seat of military preparations and work in this part of the State. About one fifth of the male population, it is estimated, enlisted and served in the Union army. Nine hundred and fifty-eight enlisted in 1861 and 1862, five hundred from 1864 to 1865, and in all, over twenty-seven hundred men are recorded. About three hundred of these brave volunteers met death on the field, or in the hospital, or the prison pen. The recognition of the glory of their devotion and the value of their work has not found tardy or unappropriate expression here, but lies treasured up forever in their noblest of monuments — the hearts of the people.

During the war, little commercial progress was made, most things necessarily being at a standstill. The valuation of the city in 1864 was \$7,075,930. In that year the Bangor Historical Society was formed, which has since gained such honorable distinction. After the war, business rose rapidly for a time, and then suffered several prolonged depressions, which continued intermittently up to within a few years, and which have prevented the city's growth from being all that might be hoped. This state of affairs has of recent years given way to a better one. In 1869, the centennial of the settlement of Bangor was celebrated with many ceremonies and much rejoicing, and the growth and experiences of a hundred years were appreciated as never before. The turning of the mile-stone brought into view a series of pros.

pects which promise yet more abundant blessings to Bangor than were bestowed in the first century of its existence. An important event occurred in 1871, when the European & North American Railroad was opened to Vanceboro, bringing Bangor into near commercial connection with the Provinces, and laying the foundations of vast trading possibilities. In 1872 the high water mark in the lumber business was reached, 246,453,649 feet of lumber being surveyed here, more than ever before or since, the total valuation of the lumber surveyed that year was \$3,989,805.

The magnificent water-works begun in 1875, were completed in 1877, at a cost of about \$500,000. Since 1878 the ice business has been growing rapidly in importance here, and now occupies a prominent place in local industries, the pure waters of the Penobscot and the facilities for transportation offering great advantages which are being more and more improved. Since the beginning of the present decade, business has taken a new revival in all departments, and more speedy progress has been made than at any time since Bangor first became a city. The population in the present year (1887), is considerably over 20,000, and the valuation has risen to \$10,335,415. The development of the city can be perceived in every department of its activity, and gives every indication of continuity and increase. There is a prevalent feeling that the future of the city lies entirely in the activity and wisdom shown by its own citizens in developing its grand resources, and this is augmented by the common determination to prove worthy of the occasion, and let no opportunity slip by unused.

Among the many honored citizens who have lent valuable aid in the advancement of Bangor, General S. F. Hersey will always be gratefully remembered by its citizens. For many years he served the city as one of the most influential citizens, both in office and out of office. He was Representative to the United States Congress in 1872. He held the office of Assistant Paymaster-General of the State for many years. At his death he bequeathed to his beloved city a fund of over \$100,000, which has been used to build up a public library, excelled by those of few cities in the country, and which will constitute a most lasting tribute to his memory.

Hannibal Hamlin stands among the most eminent sons of Maine, and is honored and beloved in Bangor, where he has long resided. He was born at Paris, Me., and his early life was one long, bitter struggle against adversity and want, which he met with heroic fortitude and perseverance. As the natural result, he became distinguished in his chosen profession, and became one of the greatest political leaders the State has ever had. He was elected as Representative, and afterward as Senator to the United States Congress, and in 1859 was chosen Governor of Maine. So successfully did he fill the office, that in the following year he was chosen by the Republicans to run on the same ticket with Lincoln, for the second highest office in the land. The perilous and critical services at the head of the Senate from 1861 to 1865, were performed most carefully and well. Since the war he has not entered much into active politics, but performed valuable services as Minister Plenipotentiary to Spain during President Hayes' term. His career as a successful self-made man, and as one of the most patriotic and wise of our country's statesmen, insure to him in the future of this country the most enduring gratitude and fame.

Among the Bangor men who have been actively prominent in State Military

affairs, are General Samuel Veazie, of the State Militia, and Colonel F. S. Pullen, who served throughout the civil war in the Third Maine Volunteers, with a gallant record, and has since been General Commissary for the State. Bangor has furnished many wise and upright legislators to the State, among others, the Hon. Lewis Baker, Hon. Henry Lord, and Hon. Thomas N. Eger; L. J. Morse, of Morse Co.; Hon. J. S. Wheelwright, of Wheelwright, Clark & Co., who since serving in the House, has been State senator, mayor of Bangor, and presidential elector; Hon. E. B. Nealley, of Nealley & Co., who was speaker and has since been senator, mayor of Bangor, and is now president of the Bangor & Piscataquis R. R.; Hon. John L. Cutler, of Cutler & Co., lumber dealers, who has been senator, president of senate, and is Penobscot member of the Republican State Committee; Hon. S. F. Humphrey, who has since been mayor of Bangor, as has also Hon. J. P. Bass, proprietor of the Bangor Commercial, and Chas. V. Lord, president of Veazie Bank and of the Bangor Foundry & Machine Co.; H. H. Fogg, of Dole & Fogg; H. A. Wood, of Wood, Bishop & Co.; and B. B. Thatcher, lumber dealer; also L. Strickland, of L. & F. H. Strickland, lumber dealers, who has since serving in the House been mayor of Bangor. To name any adequately representative number of the prudent business men who established and have fostered Bangor's prosperity, would be an arduous and lengthy task. At no time has the city lacked the services of skilled and unselfish citizens, who have cheerfully surrendered private ends to furthering the good of all, and to high moral standards and nobility of life which have characterized its people both in public and in private life, the city owes a large share of its continued growth and stability. That it may ever have such men and women to carry it forward, has been the aim and the earnest desire of those who contributed to its advancement in the past.

CHAPTER IV.

BANGOR AS A COMMERCIAL CENTER.

Since the day when the first few settlers prospected their claims, through all the toils and hardships of the intervening years, one main purpose has predominated in the activity of Bangor's citizens, namely, the earnest desire and purpose to develop and use to as large a degree as possible the bounties which nature has so abundantly bestowed upon it. Thus it is not remarkable, that with every advancement in size has come corresponding growth throughout the commercial interests of the city. To treat of these at all, at length, would transcend the possible limits of this sketch, but we trust some conception of their magnitude, both in fact and promise, may be gained from a brief historical and statistical consideration of them.

The largest industry here, and one for which Bangor has a world-wide reputation, is the lumber business. To give an adequate representation of its history and extent would require a volume in itself. A glance at the map of Maine will instantly show Bangor's natural right to stand at the head of this industry, in this part of the world. The vast valley of the Penobscot and its innumerable tributaries, embracing territory to the north of Moosehead Lake for hundreds of miles, all lay their inexhaustible supply of lumber at the feet of the enterprising citizens of Bangor.

The increase in all lines of commercial activity during the more recent years of the present century has not been equaled by anything before in Bangor's history. Although the latest statistics cannot adequately show this progress, it is widely and indisputably felt. Manufacturing interests have taken a great forward movement, and the possibilities of development in this line are now for the first time coming to be approximately realized. The manufacturing establishments of considerable size in Bangor are now in the region of three hundred, and embrace over a hundred different kinds of industries, with an average of two thousand employèes. Among the more important of these are the manufacturing of boots, shoes, and moccasins, in which line about five hundred thousand dollars are invested, and two hundred and fifty hands employed; of custom and ready-made clothing, in which over three hundred hands are employed, and the annual production is about two hundred and twenty-two thousand dollars; carriage-making is a growing industry, employing at present about seventy-five men, and with annual outputs of several hundred vehicles of all kinds; furniture-making employs about fifty hands, with an annual production valued at fifty thousand dollars; iron and machine works are an important part of Bangor's commercial activity, there being a considerable number of large houses which have been running over fifty years, and at the present time not less

than four hundred men are engaged in the various departments of this line of manufacturing, including edge-tools, machines, stoves, boilers, and pig-iron, with an annual production not falling far short in value of one million dollars. Some seven or eight firms are engaged in developing the granite and marble industries of Bangor, the annual output in this department being about fifty thousand dollars. In hay, brick, and slate, the annual amount of business is estimated at two hundred thousand dollars. The Bangor bricks are celebrated all over the world for their durability and beauty. In 1882, over fourteen million bricks were shipped from this port. One establishment in Bangor alone prepares and exports one hundred and fifty thousand boxes of dairy salt through the state and provinces. A considerable exporting trade is also done in the soap and tallow business, the annual output in this line being over seventy-five thousand dollars, and a large market being found in South Africa, Australia, and New Zealand. In the preparation of raw wool and other skins, hides, etc., and also in the exportation of live cattle, a large annual trade is done, amounting in value to over two hundred thousand dollars. Several large houses are engaged in the cooperage trade, more than half a million barrels being exported annually to supply the fishing and produce trade of New England; the annual output in this line is estimated at about two hundred thousand dollars. Several million shooks are also exported annually, principally to the South, West Indies, and Sicily, valued at over two hundred thousand dollars. This business is a rapidly-growing one, and promises great things in the future. The annual output of doors, sashes and blinds is about twenty-five thousand dollars. There are three large steam-planing mills, furnishing employment to over a hundred men, and with an annual output of over one hundred and fifty thousand dollars in value. This industry is destined to continuous development, as the vast lumber resources which underlie Bangor's progress so largely are still further advanced. Closely allied to the preceding is the box-board business, of which class about twenty-five million feet of lumber are annually exported, chiefly to Massachusetts and Pennsylvania, valued at about two hundred thousand dollars. Of all Bangor's manufacturing enterprises, that of manufactured lumber is pre-eminently the largest and most important. This industry branches out in almost innumerable ways, and embraces also many houses which have mills outside the city, but offices and store-houses here. During the year 1882, which is the last of which published statistics exist, the total amount of long lumber manufactured and sold at this port was 171,000,000 feet, valued at \$1,898,500, of short lumber over 200,000,000, valued at \$749,864, were sold in the same time. Thus the total annual output in this one line of the lumber trade alone is over \$2,500,000 in value. In the winter months, from twenty-five hundred to three thousand men, and some two thousand horses, are employed in cutting and hauling to the stream the logs which supply the Bangor market, and about an equal number of men are employed during the spring and early summer in the transportation of the logs to market. In the various mills themselves, connected with the Bangor trade, from one thousand to fifteen hundred men are employed for six months of the year, and several boom companies give employment to three or four hundred men in addition. At the Bangor Boom alone, seventy men are employed in

the season, and during that of 1882 the amount of rafting here was 48,225,000 feet. The lumber manufactured at this port into ship timber, masts, spars, etc., annually, exceeds one hundred and fifty thousand dollars. Of late years there has been a large and growing demand for telegraph-poles, which, with railroad ties and posts, constitute an annual output of fifty thousand dollars. There are also dozens of houses manufacturing spool-wood, last-blocks, boats, canoes, oars, etc., with an annual valuation of over one hundred thousand dollars. In this connection the following summary of the rough lumber business at this port, published in the valuable review of the business interests of Bangor by the Board of Trade, may prove of interest and value:—

Prior to 1816, but little lumber had been cut on the Penobscot. In that year 1,000,000 feet were probably cut. The business increased slowly till 1822, when it began to make more rapid advances, and in 1831 it was estimated at 30,000,000 ft.

It is estimated that prior to 1832 there had been cut 200,000,000 feet. From 1832 to 1855 the records of the Surveyor General's office show 2,969,847,201 feet surveyed; and from 1855 to 1883 the amount foots up 4,842,197,717 feet.

The grand total, then of long lumber manufactured and sold at the port of Bangor up to the present time is approximately as follows :

Prior to 1832 (estimated).....	200,000,000 feet.
From 1832 to 1855.....	2,969,847,201 “
“ 1855 to 1883.....	4,842,197,717 “
Grand Total.....	8,012,044,918

AMOUNT SURVEYED EACH YEAR SINCE JAN. 1, 1855.

Year.	Pine.	Spruce.	Hemlock, etc.	Total.
1855	123,026,137	78,337,283	10,805,753	211,669,193
1856	102,411,467	66,526,083	11,323,386	180,261,836
1857	75,816,043	56,735,284	12,557,680	145,209,007
1858	69,453,844	62,045,696	16,165,907	147,665,447
1859	83,479,389	77,432,074	15,275,553	176,187,016
1860	97,701,175	88,027,540	14,662,811	200,391,526
1861	38,018,927	72,626,900	9,874,824	120,520,651
1862	61,020,747	90,135,783	7,421,392	158,577,922
1863	62,594,236	108,904,447	16,622,364	188,121,047
1864	54,846,506	106,774,936	12,814,830	174,436,272
1865	48,296,222	107,505,867	14,078,934	169,881,023
1866	63,571,154	154,571,243	19,000,952	237,143,349
1867	51,207,174	139,445,478	15,830,706	206,483,358
1868	50,309,399	152,931,455	17,553,912	220,794,766
1869	40,980,911	133,756,759	16,103,240	190,840,910
1870	30,030,000	149,103,192	22,881,000	202,014,192
1871	42,383,000	163,121,675	21,987,000	227,491,675
1872	46,150,000	176,933,649	23,370,000	246,453,649
1873	32,586,848	129,277,908	17,337,592	179,202,348
1874	24,178,309	135,226,015	17,382,608	176,786,932
1875	22,235,849	116,664,487	15,662,793	154,663,129
1876	19,615,572	82,087,987	13,417,632	115,121,191
1877	14,704,151	85,480,149	17,683,444	117,867,744
1878	19,479,769	81,358,056	21,302,775	122,140,828
1879	17,959,415	91,907,627	12,695,226	122,562,268
1880	17,668,661	91,573,149	14,208,737	123,450,547
1881	33,732,101	104,704,537	15,912,159	154,348,797
1882	33,408,035	122,548,230	16,154,829	172,111,094
Grand Total	1,376,865,289	3,025,744,389	439,588,039	4,842,197,717

A line of industry which has attracted much attention here of late is the ice business. It has chiefly risen since 1880, before which time little ice was cut on the Penobscot. In 1880 the failure of the crops on the Hudson, Delaware, and other rivers in the Middle States, directed attention to the unrivaled advantages of the Penobscot, and as a result a great boom sprang up in the ice business here, which has continued until the present time. In 1880 about one hundred and thirty-five thousand tons were harvested, and shipped to New York, Philadelphia, Baltimore, and other Southern and Middle States and cities, the total receipts being about two hundred and seventy thousand dollars, and a large profit being reaped by all engaged. This was an exceptional year, and some of the seasons since proving fine in the Middle States, has lessened the sales here, but in no season has the business proved unprofitable, and in favorable ones the profits which have and can be reaped are veritable bonanzas. The permanent ice-houses around Bangor, on the Penobscot, have a capacity of two hundred and thirty-five thousand tons, and with the prospect of a good year temporary ice-houses can be quickly erected for one hundred thousand more. From the fickle character of the supply of ice in the Middle States, and the rich market for this great necessity, as well as luxury, which is continually growing in the Southern States and the West Indies, the production and sale of ice is destined to become a very important industry here. Every five or six years the failure of the Middle States crop raises the price to from two to six dollars a ton, and creates a great demand. The trade south of Philadelphia must be supplied by Maine and Massachusetts, chiefly by the former, for she is about the only State capable of producing much ice over what is necessary for home consumption. A number of large companies of New York, Philadelphia, Baltimore and Washington, own locations in Maine, and as the market increases the Penobscot must become the ice-center of the Atlantic coast states from Maine to Florida. The Penobscot river ice is said, on good authority to be the purest in the world, and nowhere can the facilities for harvesting and shipment excel those here. There are miles of available shore privileges near the city, where the largest vessels known can load directly from the houses and at all times, and the large number of planing mills renders it very easy and cheap to obtain the large quantities of sawdust needed in storing. The average cost for harvesting and housing ice on the Penobscot does not exceed sixteen to twenty cents per ton. The illimitable character of the supply must also be taken into account, which is not equaled by any other river in the United States emptying into the Atlantic, the Hudson and Kennebec alone excepted, and which will surely prove a source of great profit and advancement to Bangor in the coming years. The following is from the *Ice Trade Weekly*, published at Athens-on-the-Hudson, and devoted to the interests of the ice trade of the United States. A liberal portion of the space is given to the presentation of the ice industry in this State. The total capacity of Maine ice houses is as follows: Kennebec river, 1,185,500 tons; Penobscot river, 238,000; Cathance, 31,000; coast, 412,000; total, 1,967,500. This year there are 884,000 tons housed on the Kennebec, of which 42,000 tons are for New York market: 421,000 tons for Philadelphia; 755,000 for Baltimore; 140,000 for Washington; 23,000 for Richmond, Va.; 75,000 for points further south; and the

remaining 28,000 tons are in the hands of speculators. The permanent house capacity on the Penobscot is about 235,000 tons, and about this amount is now stored, by the following parties: Rollins, 7,000; Stetson, 12,000; Katahdin, 35,000; Waterman, 5,000; Kineo, 20,000; Ayers, 16,000; Penob. R. I. Co., 25,000; D. Sargent's Sons, 20,000; Orrington, 30,000; Arctic, 30,000; Union, 20,000; Dirigo, 15,000. Of the amount in the houses, some 65,000 tons were carried over.

Among some of the less important of Bangor's business enterprises are the tanneries, with an annual production of \$150,000; the manufacturing of trunks and harnesses, annual output about \$62,000; soda and mineral waters, \$10,000; pottery, \$15,000; paper boxes, \$5,000; fire-ladders, \$12,000; confectionery and cigars, \$121,000; coffee and spice mills, \$21,200; brooms and brush handles, \$35,000; silver, gold and nickle plating, \$5,000; hair-goods, \$4,000, and fishing-rods, \$3,000, besides innumerable other manufactories, large and small, and producing almost every conceivable kind of article, both eaten, worn, and used in commerce. The total value of the manufacturing interests of the city is estimated to be nearly seven million dollars, and the progressive character of the city is shown in the marvelous progress which has been made in so many lines, and demonstrates its power to lead not only in the production and transmission of great natural products in the rough, but also to make them into the manifold forms demanded by modern civilization.

The importations and exportations at the port of Bangor are very large, as the city controls not only her own trade, but also most of that of the surrounding country, with a population in the region of one hundred thousand. In the year 1882, the total number of arrivals, including vessels of all classes, was two thousand, seventy-eight. The foreign arrivals numbered nineteen, the foreign clearances forty. Among the leading imports were 306,433 bushels of corn; 81,641 bushels of salt; 4,860 barrels of kerosene oil; 9,430 barrels of lime; 2,150 tons of lime and plaster rock; 37,308 tons of coal; 1,405 tons of pig iron; 1,275 tons of iron ore and steel rails; and 780 tons of molding sand. The three largest commodities shipped to foreign countries in 1882, were bricks, valued at \$2,651; ice, \$3,045; wood, and manufactures of it, \$125,355; the total value of foreign imports in 1882 was \$133,837. All the above figures apply only to the foreign trade of Bangor, which is exceeded by the domestic over fifty times. The value of foreign merchandise imported into the Bangor district in 1882, free of duty, was \$215,546, chiefly made up of barks, used in tanning, valued at \$35,754; fish, not of American fisheries, \$69,262; hides and skins, \$19,535; wood, unmanufactured, \$26,558. The value of foreign merchandise imported into Bangor during 1882, subject to duty, was \$271,872, composed mainly of the following merchandise:—animals, living, valued at \$58,464; chemicals, drugs, dyes, etc., \$52,047; potatoes, 51,887; provisions, meats, poultry, etc., \$24,134; hay, \$28,755; wood, and manufactures of, \$18,633.

The size and importance of Bangor's commercial and manufacturing interests are not represented by those, alone, situated in the city. The capital and enterprise of Bangor's business men run many great establishments in various parts of the State, and especially along the Penobscot, including the towns of Brewer, Hampden, Veazie, Bradley, Orono, Oldtown and Milford. Among the greatest of these outside

interests are the mining companies of which the Katahdin pig-iron works have been already mentioned.

The mercantile constituency of Bangor is exceptionally advanced and enterprising, containing many of the largest and best known houses in the State, both in retail and wholesale lines. The great wholesale houses embrace those of groceries, hardware, crockery and glassware, drugs, boot and shoes, clothing, dry goods, fancy and furnishing goods, millinery, etc. etc. Many houses carry very extensive stocks,



MAIN STREET, FROM WEST MARKET SQUARE.

and over a hundred commercial travelers are required to represent them. The trade is chiefly centered about the Penobscot river, with its growing cities and towns, branching out in all directions through the counties of Penobscot, Piscataquis, Somerset, Waldo, Hancock, Washington and Aroostook, and even through the Maritime Provinces, where there is a constantly broadening territory for pushing merchants. There are many large and successful retail houses, and throughout the commercial life and activity there is everywhere present a vigorous spirit of progress and strength which has long been characteristic of the Queen City. One marked example of this spirit is notably witnessed in the wise and persevering exertions which inaugurated the Eastern Maine State Fair here, and also in the great success which has attended its continued growth. Among the most determined and active of those who saw the value and the possibility of the fair, were the Hon. J. P. Bass, F. O. Beal and E. L. Stearns, who expended in its behalf much time in preparations,

which were so abundantly successful that from the first it has been recognized as one of the greatest of its kind in New England, and unsurpassed in beauty, size and interest. Over twenty-five thousand spectators are present at the annual celebration in September, and the exhibits are marked by unusual excellence. The enterprise has proved most successful, both in developing the agricultural and mechanical resources of that great section of the state controlled by Bangor's trade, and also in the broadening and strengthening of the city itself, as the center of this region, and its natural and energetic head. That yet greater things are destined for the Eastern Maine State Fair is clearly evident.

The national banks in the city are five in number, with an aggregate capital of \$950,000, and there are two Savings Banks, with combined deposits exceeding \$2,000,000. There are also two private bankers, and the facilities for all transactions in this line are unsurpassed. There are three insurance companies, native to Bangor, one fire, the Bangor Mutual, and two marine, the Merchants Marine, capital, \$150,000, and the Union Marine, capital, \$100,000. All of these companies, together with the other important foreign and domestic insurance companies, which have offices in the city, are now in great prosperity and high esteem. There are two telegraph companies in the city, handling over one thousand telegrams daily, and transacting an immense amount of business, which requires ten operators, two delivery clerks, five messengers, two line-men and two operators at the railroad station. The Telephone Exchange has nearly two hundred and fifty subscribers, and averages about one thousand calls per day. The wires of this company extend over some hundred and twenty-five miles throughout this region, stretching throughout and uniting more closely all the river towns, and reaching as far as Stillwater and Milford on the north, and to Winterport, Bucksport, Belfast and Rockland on the south, and Ellsworth on the east.

The Bangor Board of Trade is a most important institution to the commercial interests of the city, and has proved very influential in their advancement. It is composed of the leading manufacturers, merchants and other business men, with a membership of about two hundred, who supervise and advance in every possible way all the trade interests of the city. There is also a Grocers' Association, with eighty-eight members; the Penobscot Farmers' Club, having its headquarters here, numbering between five and six hundred; and the Queen City Grange of the Patrons of Husbandry, with a membership of seventy-five.

The total assessed valuation of Bangor for the last year, 1886-7, was \$10,335,415, of which \$6,693,650 is real estate, and \$2,831,765 is personal estate. The number of polls was 4,507. It is estimated that this valuation represents only about two thirds of the real value of the property in the city, and, beside, many of Bangor's largest enterprises are situated outside the city. In addition, a large amount of land is owned by Bangor citizens in the northern part of the state, equal to, if not exceeding, in extent, one fifth of the whole territory of the state, and several times as large as such states as Rhode Island and Delaware. Over 4,000,000 acres of the valuable forest lands of the state are owned here and are constantly increasing in value. The supply of timber, though continually being cut, is growing up more rapidly than it

can be removed, and it must be many generations, and even centuries yet, before it can fail.

The bonded indebtedness of the city is now about \$690,000, and is being steadily decreased every year. It is entirely included in municipal and water bonds, the latest of which are due in 1905. The city holds a number of valuable trust funds, among these are the following: the Hersey Fund, given by the munificent Gen. Samuel F. Hersey, and now amounting to \$105,021; the Bangor Fuel Society Fund, \$1,000; Home for Aged Women Fund, \$25,000; Children's Home Fund, \$40,000; Bangor Mechanic Association Fund, \$12,000; Wakefield Fund for Indigent Women, \$10,000; Fireman's Relief Fund, \$1,000; in all amounting to \$189,000 thus devoted to charitable and worthy purposes which reflect the highest honor upon the city and its generous citizens. The loans of the city consist of \$1,000,000 in six per cent bonds to the European and North American Railway Co., which are met by the Maine Central Railroad Company, lessee of the former road; also \$600,000 in six per cent bonds, and \$325,000 in seven per cent bonds to the Bangor and Piscataquis Railroad Company, both of these securities being of the highest character and becoming more valuable every year, as both roads are increasing rapidly in their size and traffic. The total expenditure of the city for the year 1886-87 was \$265,642; the total amount of collections for the same time was \$307,936. The total of the resources of the city were estimated at \$10,335,415. As the bonded debt is only \$700,000, there is the greatest security and business confidence, and no influence is present to check the full and free development of the spirit of commercial progress so marked of late years. The harbor-master reports that during the season 1886-87, one thousand five hundred and eighty vessels of all classes arrived, of which twenty-nine were steamers, nineteen barks and barkentines, twenty-six brigs, and the remainder, schooners. The total tonnage of the year was 416,298; the number of foreign arrivals was nineteen; the number of foreign clearances, forty-one. Among the leading imports for the current year were the following:

Lumber, pine, feet.....	623,000
Railroad ties.....	100,000
Corn, bushels.....	524,994
Oats, bushels.....	60,680
Coal, tons.....	52,750
Salt, bushels.....	41,477
Lime, casks.....	6,460
Flour, barrels.....	7,587
Oil, barrels.....	3,913

The water works of Bangor are one of the greatest sources of pride and satisfaction to the citizens of any department of the city's activities. Everything suggested by science and experience to maintain them at the highest efficiency is unsparingly contributed. The total amount of expenditure on the works in 1886-1887 was fifty thousand, seven hundred and six dollars. An entirely new set of pumping machinery, made by the Holly Manufacturing Company, has been recently put in, and is of the most modern and improved pattern. They have a pumping capacity of five million gallons per day. 645,060,950 gallons of pure Penobscot water were pumped

into the pipes in 1886-7. No more wholesome or pure water is known in the world than that obtained from the Penobscot, and the extreme efficiency shown in its management and supply is attested by the increasing number of residents who are yearly taking advantage of the privileges offered by the water company. The annual rate is five dollars per faucet, per annum, and is much lower than that of many cities where the facilities are far from as good.

The city government of Bangor for 1886-87 was composed as follows: Mayor, Chas. F. Bragg; aldermen, Robert Hickson, Albert W. Thayer, James T. McClure, George T. Allamby, Charles W. Coffin, Hugh R. Chaplin, William Conners; City Clerk, Victor Brett; Common Council, President, Charles S. Pearl, Clerk, Otto F. Youngs, Ward 1, William McCarthy, Joseph W. Taney, James H. Gillespie, Ward 2, John N. Shaw, Walter S. Allen, James J. McGrath, Ward 3, Jefferson Crocker, Charles F. Pearl, James M. Swett, Ward 4, John B. P. Wheelden, Wilbur F. Brann, Timothy G. Rich, Ward 5, Edward Stetson, Albion K. P. Leighton, Kimball W. Wood, Ward 6, George W. Vickery, Daniel W. Maxfield, Walter L. Morse, Ward 7, William S. Carr, Edward N. Egery, Rufus P. Peakes; City Treasurer and Collector, John L. Crosby; Street Commissioner, Frank C. Brackett; Chief Engineer of Fire Department, Albert H. Parker; City Physician, Charles D. Edmunds; City Solicitor, Henry L. Mitchell; City Engineer, Phillip H. Coombs; School Agent, S. P. Bradbury; City Marshal, George W. Whitney.

The Fire Department of Bangor is finely managed, and an honor to the city. Under the skilful supervision of Chief Engineer Albert H. Parker, every part of this service is most carefully provided for. The department now numbers ninety-four men, viz: one chief engineer, three assistants, eighty-five hosemen, fifteen ladder men, one engineer of steamers, one fireman, and three drivers. The apparatus of the department consists of three steam fire engines, four hose carriages, one ladder truck, two hose carriages, and two hose carriages in reserve. There are seventy-two hundred feet of hose and forty reservoirs under the management of the department, and there is a well arranged and conducted system of telegraphic alarms which has proven very satisfactory.

The port of Bangor and its possibilities of development are worthy of special mention in this connection, involving as they do a large share of its future promise. Situated, as the city is, at the head of the Penobscot upon which vessels of the largest size can easily sail right up to the docks, it commands a territory and a trade which is almost illimitable in its opportunities. The city is, indeed, the natural outlet and center of all the immense region watered by the Penobscot and its numerous tributaries. It is situated within twenty miles of the geographical center of the state, and the center of population is constantly advancing nearer to it, and must ultimately be somewhere in the near vicinity. The territory, drained by the Penobscot alone, is over eight thousand square miles in extent. The water privileges of Bangor itself are valuable, embracing six distinct powers on the Kenduskeag, known respectively as Drummond's mills, McQuestion's mills, Bruce's mills, Hatch's mills, the Four Mile Falls, and the Six Mile Falls. The whole fall of the Kenduskeag, within the limits of these powers, is over seventy-five feet, averaging from ten to fifteen feet for each

fall. The power of the whole fall is appreciable in the fact that one of these powers, alone, is capable of sawing from two million five hundred thousand to three million feet of lumber annually. The Kenduskeag is supplied by numerous ponds and lakes, and presents a continuous flow of great power and regularity, which is capable of great development at small trouble and expense. Another valuable water power privilege in Bangor is situated at the Water-works Dam. Here the average fall is



VIEW ON THE KENDUSKEAG STREAM.

ten feet when the river is at its lowest stage in the summer droughts, and the only use to which it is now being put is to run the machinery of the water-works. The shores below the dam are most favorable for mill sites, and the entire water front is traversed by the main line of the Maine Central Railroad. The advantages of this position are coming to be recognized and will soon be utilized by enterprising manufacturers. But a few miles from the city, at Oldtown, is situated the most valuable water power in New England, and several prominent Bangor men are now engaged in developing this more extensively than ever before, through an organization with special privileges granted by the legislature. Already arrangements have been made for the erection of a large woolen mill, and other large mills are contemplated. The river, at the place where the dam will be constructed, has a natural fall of thirteen feet in a horizontal distance of one hundred and ninety feet, which will furnish a constant power during the lowest run of water, of six thousand horse, and this can be increased to double the amount by dams at the head of the fall.



FRENCH STREET EPISCOPAL CHURCH.

CHAPTER V.

BANGOR AS A TOURIST CENTER.

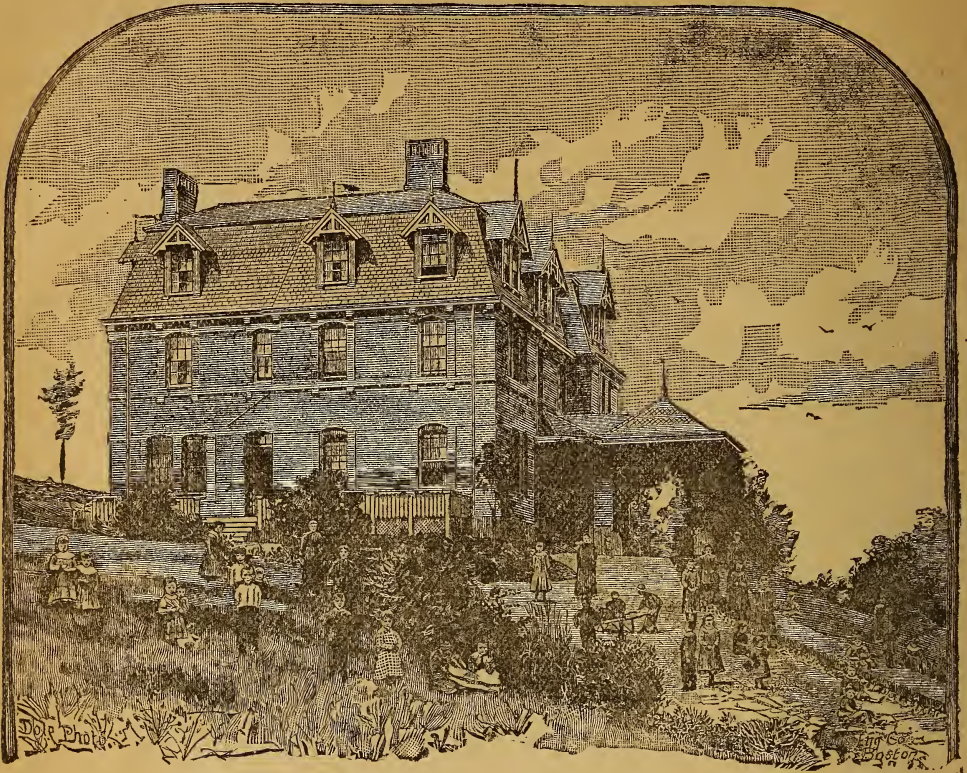
WHEN the beneficent architect of the universe made out the plans of the various sections of the Atlantic coast, the state of Maine seems to have been predestined to become the grand summer resort of the United States, embracing within its vast domains every imaginable form of natural beauty and sublimity, the glories of seashore, mountain, lake and forest, with all the attendant animal and fish inhabitants, which are the unending delight of the sportsman. From Old Orchard to Campobello, from Rangeley to Moosehead and St. John, the coast is one unbroken line of majestic grandeur, and the land is covered with innumerable spots dear to lovers of the rod, gun, and nature in her more primeval forms, through this broad country. As if by special provision, the Queen City of the East lies happily situated in the very midst of this new Eldorado, which is coming to be more appreciated every year. Not without many beautiful attractions of her own, she gains tenfold importance in this respect by being, as it were, the garden door to the magnificent and inviting prospects all around and beyond. We will first consider a few of the city's own charms, and then show how she is related to those not so near home.

To the delighted stranger, sailing through the panoramic splendors of the Penobscot, there come such revelations of nature's power as an artist, that by the time he reaches the city, he is prepared for the highest forms of scenic beauty, and he will

not find his expectations baffled. The heartiest and most comfortable greetings can be received in any of the first-class hotels, of which Bangor has several, widely celebrated for their management and privileges, while the celebrities of the immediate region are being done. One of the most striking features of the city, is the great beauty of her spacious avenues, with their tall, stately elms and wide terraces, seeming to the eye more like a park than a thoroughfare, Broadway, High and State streets vying in this respect with the most famous and beautiful avenues in the country.

The school system of Bangor is deserving of more than passing mention. The most persevering efforts and well-directed wisdom of experience have placed it on a par with the highest standard of New England, in other words, of the world. Under the supervision of a careful and energetic school committee and long-experienced school agent, the thirty-nine thousand dollars annually expended for schools here is administered in the most judicious and effective manner, and everything considered necessary for a first-class public school system maintained. During the past year over ninety teachers have been engaged in the work of instruction, and three thousand and nineteen children have received the full advantages of this education. The High School is under the able management of Mr. Jeremiah M. Hill, and is in every respect an honor to the city. The most thorough and liberal courses are maintained and a complete preparation for college is possible if desired. Among other influences, the high culture of Bangor's citizens is largely due to the unsurpassed excellence of her public schools. In this connection it will be well to speak of the Public Library, which it will repay every traveler to visit. This library was originally the property of the Bangor Mechanics' Association, which was founded in 1828, and was a very prominent feature in the social life of the city up to 1850; since, other great tendencies arising, have weakened its influence, but it is still the center of pleasant reminiscences for many citizens. When the Hersey Fund of one hundred thousand dollars was donated for the public, the Mechanics' Association also gave theirs into the care and ownership of the city, and thus one of the best libraries of New England was constituted. The system of catalogueing is most excellent, and under the skilled management of the present librarian, Mrs. Mary Curran, every part of this most essential feature in the intellectual life of the city is most appreciatively administered. The library now numbers over twenty-five thousand volumes, and is rapidly increasing. A large and representative file of newspapers and magazines is always on hand for consultation, and every feature of a first-class reading-room provided.

While we are about it, it may be well to specify a few other of Bangor's many social and literary attractions. The Bangor Historical Society was founded and incorporated in 1864, and has accumulated a large and valuable library, embracing many rare and interesting documents, besides a cabinet of antique relics of wide and unique interest. The Art Association is of more modern date, but has grown rapidly, has now about one hundred and twenty-five members, and is in a flourishing condition. Among the varied and harmonious musical organizations of the city are the Handel Association, with a membership of ninety, and the Cecilia Club, numbering over two hundred.



BANGOR CHILDREN'S HOME.

THIS institution was originally established in 1839, by an act of state legislature, as the "Bangor Female Orphan Asylum." This was changed to the "Bangor Children's Home" in 1866. The present building, which cost from twenty-five to thirty thousand dollars, was erected from a fund left by Mrs. Sarah March Pitcher "for benevolent and religious purposes." The support is derived from a fund of forty-two thousand, contributed by the Bangor residents, who further aid it by contributions of various kinds, clothing, fruit, vegetables, provisions, books, toys, etc.

The object of the Home is to shelter and educate orphans and other homeless children, until homes may be found in families. Upwards of twenty leave the Home each year, and about the same number are admitted.

From the report issued in January, 1888, by the secretary, Mrs. Mary L. Patten, who has held the office for seventeen years, we make the following extract, believing it will interest many of our readers.

"When we look back over the work and its usefulness in helping to make the children that have come under its care to lead a better and more useful life, and in a good many cases to relieve them from cruelty and vile surroundings in some of their homes, we must feel very grateful that such an institution was formed, and so much good in a small way has been done.

In my experience of seventeen years as secretary, realizing the great and noble

work which has been accomplished, I can with confidence say to the public — it surely pays in the end to sustain the Home, for when the children are saved from evil, a great blessing is conferred upon them, the influence of which will be felt in after life, when they become men and women, and take their places as members of society. A celebrated writer says “All the vagabondage of the world begins in neglected childhood.”

At the commencement of last year there were in the Home thirty-five children, twenty-four girls and ten boys. During the year there have been admitted eighteen boys and ten girls. Thirteen girls and ten boys have left, leaving at present twenty girls and eighteen boys. Seven boys attend the public schools.

We have some interesting cases of fitness and congeniality in the selection of homes for the children, where they are receiving from strangers that love which they failed to receive from their natural protectors. A girl and a boy have been placed in a family where they are loving and being loved. Two little girls have been happily disposed of to relatives in New Hampshire. A little girl three years old was left at the Home by her mother twelve years ago, and nothing was heard of the mother until very recently. It being ascertained by the managers that she was able to support the child and desired to do so, she was recently sent to her, and both mother and daughter were greatly rejoiced at the result.

The school is a pleasant feature of the Home, being under the supervision of an experienced and thorough teacher, Miss Belle Moore, who continues to be very successful, considering the many changes, some children leaving, and others coming to supply their places.

The average number in attendance is about thirty, but during the vacation of the public schools the boys attend this school, which makes the number considerably larger. In fact I think the school is excelled by few, if any, similar ones.

There is a Kindergarten for the nursery children ranging in age from two and one-half to five years, which is under the charge of Miss Minnie Carlisle, to whom much credit is due for her faithfulness.

In the forenoon there is quite a home character in the institution. There are about thirty of the children—boys as well as girls—who are taught to sew and mend clothing; these influences are very powerful to those whose early surroundings have been nothing but idleness.

Our physicians, whose interest in the welfare of the Home has always been more than that of a professional character, report that there has been but very little sickness during the year, and none of a serious nature.

STATEMENT OF FUNDS BELONGING TO THE BANGOR CHILDREN'S HOME, JAN. 5, 1887.

The permanent fund of the Home consists of forty thousand	
dollars, deposited with the city,.....	\$40,000 00
Cash in Bangor Savings Bank.....	2,700 00
Two bonds, City of Bangor, of \$1,000 each.....	2,000 00

\$44,700 00”

The Bangor Theological Seminary was founded in 1817, and has long been famed as one of the great bulwarks of the Christian faith in America. It aims to give a thorough professional and practical education to students for the ministry, and has graduated some of the most distinguished divines of this country. Its privileges are open to members of any evangelical denomination, and its yearly attendance is about fifty. Its whole number of alumni is in the neighborhood of seven hundred, who are now spreading its beneficent influence throughout this and other lands. The buildings are commodious in arrangement and tasteful in architecture, and one of the great advantages is a fine library of over thirteen thousand volumes. The religious organizations and churches of Bangor number eighteen, of which five are Congregational, two are Baptist, two Freewill Baptist, two Roman Catholic, two Methodist Episcopal, one Episcopal, one Christian, one Universalist, one Independent Congregationalist, and one Adventist.

The Young Men's Christian Association is a thoroughly progressive and growing institution. It numbers over three hundred members, and among its privileges are instruction in German, Vocal Music, Elocution, Penmanship, and Short Hand, Lecture Courses, a Reading-room, and a large and finely-equipped Gymnasium. On Wednesday forenoons the Gymnasium is open to ladies, free. Religious meetings are held on Sunday and during the week, to which all strangers are cordially invited. A wide and effective work is accomplished by the young men among the sailors and lumbermen of the city, and the Association meets the active support of many of our most prominent citizens.

Among the social organizations are the following:—Masonic Orders: Rising Virtue Lodge, No. 10, two hundred members; St. Andrew's Lodge, No. 83, two hundred and fifteen members; Mount Moriah Royal Arch, No. 6, one hundred and seventy members; Bangor Council Royal and Select Masters, No. 5, eighty members; St. John's Commandery, Knights Templar, No. 3, one hundred and seventy members. The Odd Fellows organizations: Katahdin Encampment, No. 4, one hundred members; Penobscot Lodge, No. 7, two hundred and ninety members; Bangor Lodge, No. 8, ninety members; Oriental Lodge, No. 60, two hundred and ninety members; Canton Bangor Patriarchs Militant. The District Relief Association has one hundred, and the State Relief four thousand, two hundred and sixty-five members. Other secret orders are: Norombega Lodge, No. 5, Knights of Pythias, one hundred and thirty members; Bangor Council, No. 123, Royal Arcanum, one hundred and ten members; Pine Tree Council Home Circle, sixty members; Bayard Lodge, No. 294, Knights of Honor, thirty-eight members; Anchor Lodge, No. 4, Ancient Order of United Workmen, one hundred and seventy members; Bangor Lodge, No. 7, A. U. U. W., eighty-seven members; Star of the East Council, No. 11, Order United Fellowship, one hundred and seventy-five members; Rising Star Council, No. 31, Order United Friends, one hundred and twenty-five members. These representative statistics will show the wide and wise social proclivities of the Bangorites. Among the military organizations are the Second Regiment M. V. M; the Hamlin Guards; B. H. Beale Post, No. 12, Grand Army of the Republic, with three hundred members, the largest post in the state; Daniel H. Chaplin Post, No. 3, twenty-eight members. The benevolent societies in

the city are very numerous, and include the following:—Bangor Reform Club, three hundred and sixty members; Women's Christian Temperance Union; Women's Crusade, one hundred and thirty members; St. Mary's Catholic Temperance Society, one hundred members; Bangor Division, No. 4, Sons of Temperance, eighty members; Norembege Lodge, Good Templars, No. 23, fifty members; Pharos Temple of Honor, No. 4, seventy-five members; the Society for the Children's Home; Home for Aged Women; Bangor Fuel Society; Hibernian Mutual Benefit Association; and Bangor Humane Society, with three hundred members.

One of the great attractions of the city is the new opera house, which was built



BROADWAY IN WINTER.

at a cost of fifty thousand dollars, and is the finest theater in the state. It is ably conducted, and many of the leading companies of the country appear upon its boards which contribute to the enjoyment and culture of the pleasure-loving Bangorites. A gentlemen's driving park is among the late attractions. The fine and tastefully decorated mansions testify in the most powerful way to the refinement and wealth of Bangor's citizens. There are no quarters where poverty is painfully apparent, as is the case in most cities, and every part of the city shows the effect of thrift and enterprise. There are numerous delightful drives, which every tourist will feel paid for taking, as, for example, that out State to Grove street, to Garland, to Essex, to Broadway, to Congress, to Fountain, to Montgomery, to Kenduskeag ave-

nue, which runs along the bank of the Kenduskeag, and affords a most charming view for a long distance. Upon this avenue is situated the famous Lover's Leap, a towering precipice, over which, as tradition goes, a pair of Indian lovers eloped, by a precipitous plunge, into the river, from which the escape was even more irrevocable



LOVERS LEAP.

than that from Canada. The "Lover's Leap" is a favorite resort with lovers and sightseers, and the grandeur of the scenery, as well as the romantic traditions, adds no small share to its charms. Through Hammond, Court, High, Union, West Broadway, Highland, and numerous other beautiful hills and avenues, are so many openings to beautiful panoramas of natural magnificence which lie beyond. From Thomas Hill, not far from the city, an excellent view of the country for many miles around, can be gained. The Piscataquis, or Ebeeme and Passadumkeag ranges of mountains, form a lovely dark blue setting to the picture at the horizon. Among the more prominent peaks are the Black Cap, Saunder's Mountains, Peaked, Wiswell, Swett, and Dixmont Hills, which are much frequented on account of their beauty and surrounding attractions. Mount Hope Cemetery, which lies about two miles from the city, on the line of the river road, is a spot of transcending loveliness, often passing into the sublime. The Valley road is also noted among the favorite thoroughfares for its beauty, and perhaps none is more highly appreciated than the old way to Hampden, along which, in the moonlight evenings of both summer and win-

ter, with the accompaniment of rippling laughter and jingling bells, numerous jolly couples and parties are wont to go.

(Bangor has long been famous as a center for sporting men, but it has only been within recent years that the grand opportunities for sport in the immediate vicinity have been at all carefully developed.) (For the last few seasons, the great craze has been the salmon fishing, of which a local paper makes the following mention:—“The whole town has gone wild over salmon fishing, and no wonder, for it is a paradise of sportsmen, where they can go a mile or so from city residences, and catch the “king of fish.” In the early weeks of April of every year a large influx of sportsmen for this particular purpose is now received, and through the efforts that are being put forth the salmon are expected to increase in size, number, and flying proclivities. It would be safe to predict a great future for the salmon fishery in Bangor. In addition to the salmon fishing the facilities for trout and bass fishing are excellent in the near vicinity. Pushaw, Phillips, and Hermon Pond, only a few miles away, are noted for the plenitude and beauty of their finny inhabitants, and are much frequented by sportsmen. Ruffed Grouse or Partridge, and Woodcock, can also be shot near the city in their season, and are much sought after. Time would fail to tell of the innumerable resorts which are situated within a day’s journey of Bangor, of which we can only specify a few.) At morning, noon and night, trains depart to the north on the Maine Central and Bangor & Piscataquis Railroad, carrying loads of sportsmen in the various seasons. The Passadumkeag River, about thirty miles from Bangor, is the center of one of the finest sporting regions of the state. Into it flow numerous brooks full of speckled trout, and the country is dotted by lakes, which are also finely stocked with fish, and are the rendezvous of the deer and caribou. Among these, Niatous Lake is justly famed as the best, and the great tales that are told of catches and bags made here will stagger men who have not visited the region. But a short trip will soon cure the most aggravated case of incredulity. The shortest route from Bangor to Niatous is by way of Oldtown, where, leaving the railroad, a half day’s ride over good roads will bring one to the lake. The scenery is very picturesque, and for fish in summer and deer in winter this place is certainly not easily surpassed. On the other side of the Penobscot, up the Bangor & Piscataquis, by the Katahdin Iron Works, and Monson to Moosehead Lake, is a lovely region. After leaving Blanchard, the scenery is passing magnificent, and equal to many of the most noted spots in the White Mountains. The sporting advantages throughout this region, and at Moosehead Lake, are too well and widely known to need description. Of late years the superb Mount Kineo House is justly becoming the popular summer resort of the northern part of the state, and largely frequented by tourists in search of rest, quiet, and change of scene, as well as by the sporting men. Nothing could be lovelier than the contour of the shores of Moosehead Lake from Lily Bay to Mount Kineo, and the sharp, precipitous face of the latter mountain, rising sheer from the lake over a thousand feet, makes a fine contrast with the soft, blue outlines of the twin Spencer Mountains. Another much frequented resort reached through Bangor is that of the further Penobscot, and through the East Branch to Mount Katahdin, the sovereign of the Mountains of Maine. The

outlook from the top of old Katahdin is of unsurpassed grandeur, and a fine carriage-road has been recently built, so that it can be reached with great ease. The surrounding country is a veritable sportsman's paradise. As these famous resorts, so intimately connected with Bangor in this part of the state, continue to develop and add to the wealth and fame of the state, Bangor itself will feel the inspiring breath of the new *régime*, and press forward to a larger and ever expanding life.

A PARTING GLANCE INTO THE FUTURE.

LONG before the city was known to history, it was peculiarly the home of romance and poetry, and they have never ceased to add a beauty and a charm to the otherwise entrancing city which has attracted all who have known it. So it will not, we think, seem presumption, if, under the influence of historic associations, we venture to draw aside, for a moment, the veil which hangs darkly o'er the unknown future, and in parting, present an ideal picture of the Bangor that is to be. That true glory, which consists not so much in numbers, but in character and noble life, will, a hundred years from now, be no less than at present the greatest feature of the Queen City of the East. To her illustrious band of literary and public men, new and honored names will have been added, and the government of her interests will have passed from worthy sires to no less worthy sons. Those characteristics of her cultured social life and honorable commercial activities will not only continue as the dominant forces, but will have found outward and material expression in the growth and fame of the city. The wide-stretching regions of suburban character will then form an essential part of the city, and profiting by the errors of some of the older eastern cities, the houses, lawns, parks, streets, and all the constituent elements of the city will be laid out with the generous and wise foresight which distinguishes some of the most beautiful western cities. With unrivaled excellencies of natural position and beautiful scenery, the Queen City will be renowned throughout the country as the ideal of an artistic as well as comfortable and healthful residence. The population, at its present rate, will have risen far into the hundreds of thousands, and throwing out its powerful arms, the city will have come to include all the vast business enterprises on both sides of the river for many miles. (The one fifth of this immense state now owned in Bangor, will have been greatly developed and have made the city one of the richest in New England or the country.) The same spirit which now places the city on a par with the largest and richest in its conveniences and improvement will then make it a model in all the grand triumphs of civilization then to be in vogue. Its beautiful avenues will still be admired and frequented, but many new ones will vie with the old in all those qualities which now distinguish them. Amid all the changes which will render it hardly recognizable to one of this ancient generation, there will still remain in all its power, beauty and elevation that homelike, hearty spirit, insensibly yet delicately tempered with a pure refinement, which assures to the stranger the happiest of welcomes, and renders a visit to the fair Queen City a delightful memory long and tenderly treasured.

THE RAILROADS OF BANGOR.

PRESENT AND FUTURE.

BANGOR is often called the Queen City of the East, and well she may be, on account of her central location, and the vast territory that lies north and east of her, all of which, when settled, must look to Bangor for supplies, which will soon make her the great eastern emporium of New England. Her enterprising citizens, as early as 1836, built a railroad to Old Town, one of the first roads built in Maine, having but one great object in view, viz: that of developing her natural resources.

When our railroad system was first presented for location, what is now called the Maine Central, which was to connect us by rail with Augusta, Portland and Boston, the credit of the city of Bangor was wanted; fortunately Bangor had many able men who at that early day comprehended the great idea of making Bangor the railroad centre of two-thirds of Maine. They insisted upon a northwest route from Bangor to Newport in Penobscot Co., and a western route from there to Kendall's Mills, on the Kennebec, to enlarge our business field. This was demanded and obtained when the loan bill was granted by the legislature, which loan has since been paid.

Bangor is located at the head of navigation, on one of the largest and best rivers in New England, and can look on her future prospects with pride. On our left by rail, we reach Waterville, on our right Frenchman's bay, Ellsworth, and Bar Harbor, Houlton and Aroostook Co., and in the near future are sure to control full two thirds of the trade of a state as large as most of the other New England states combined. This will occur when we are able to complete that railroad system so auspiciously begun. Besides all this, Bangor has other advantages. She can reasonably claim a large trade with Canada and New Brunswick, which will surely come to us when a system of reciprocity is adopted, or that interchange of industries with our near neighbors is obtained. Fortunately events are even now tending in this direction. Trade is what we want; it would seem that our near neighbors are now desirous of trading with us. Why cannot we be accommodated with a system of reciprocity beneficial to both?

Bangor's second great railroad enterprise, to connect us with the great central lake of the State, has had the co-operation of all her business men, land-owners and pleasure-seekers, and success has abundantly crowned their efforts.

Her enterprising citizens have recently constructed still another road to the Iron works, twenty miles north of the Piscataquis and within twenty-four miles of the

great Chesuncook lake which is navigable twenty miles north, thus reaching a point in the centre of Maine's forests, within fifty miles of the navigable Chaudiere river, on the right, which empties into the St. Lawrence, just above Quebec; on the left, seventy miles to Houlton and Aroostook Co. This road has been recently leased to the Bangor and Piscataquis Railroad, thus giving the city of Bangor the control of a great line of road to Canada, New Brunswick, and two connections with the great Canadian Pacific railroad, making connection at Greenville, another above Brownville in Piscataquis county, giving us what may safely be called invaluable facilities for connecting with all western points in the United States and Canada.

The construction of a road from some point on the European road above Mattawamkeag to northern Aroostook, and the construction of the Katahdin Iron Works road to Chesuncook lake would serve for a time to complete our contemplated enterprises north of us, leaving for us to assist in completing the Maine Central through and along our coast to Calais, from which point much trade will come to us.

Our local and farming interests demand still another road, which should have powerful aid along its route. This road should be constructed from Dexter, through Garland, Exeter, Corinth, Kenduskeag, Glenburn, to Bangor, via Pushaw Pond or lake, with scenery unsurpassed in New England.

The casual observer who glances at the map of Maine cannot but see that Bangor is to be the central point; blessed with abundant facilities for doing a large business in the future.

The Kenduskeag empties its waters into the great Penobscot, which flows from near the borders of Canada into the Penobscot bay, lined with capacious harbors, such as are rarely known elsewhere, and where, perhaps, will in the near future be found the safest and best harbor for the accommodation of the imports and exports that may come and go over the great Canadian Pacific Railroad.

Bangor even now supports a line of first class steamers to and from Rockland, and all places on the Penobscot river and bay, and has perhaps doubled her trade within the last fifteen years. A short retrospect of Maine's past business history may not be inappropriate as a guide for a right direction in the future.

It has not been the pessimist who has delayed or obstructed the growth and enterprise of Maine in her railroad building. Our progress has been commensurate with our financial ability. Maine's great misfortune, perhaps, has come from her former prosperity, from ship-building. Our wooden ship-building, which culminated in 1857, and since then, year by year, has gone gradually to decay, and will not again thrive as a business except in the imagination of the worshiper of the past. The wooden sailing ships built out of our forests and by our labor, have gone. Iron and steam have come to stay; the State that can produce one or both of these invaluable instruments of commerce the cheapest and most abundantly, will hereafter rule our commerce, both on the sea and on the land. We have iron, and can produce steam; these, with our vigorous habits and industry, will allow us soon to adapt ourselves to the new order of commerce. We may be again the great commercial state of this great and prosperous union.

GEORGE W. LADD

LEADING BUSINESS MEN OF BANGOR.

IN the following pages will be found a brief review of the principal Business firms of this section. While the majority are old established houses and leaders in every sense of the word, we have mentioned others who though recently established, are, through their enterprise and ability, deserving of notice. We commend these firms as a whole, to the favorable attention of all into whose hands this volume may fall.

W. T. Pearson & Co., Manufacturers and Dealers in all kinds of Long and Short Lumber, 7 Railroad Block, foot of Exchange Street. Without exception there is no other interest with which the name and fortunes of the State, and of Bangor in particular, are so closely and universally identified as the lumber interest, and to no other does the city owe such a large share of its advancement and prosperity. Few houses have done so much for the interests of the city in this line, or been so long a recognized leader in it, as the old established and well-known house of W. T. Pearson & Co. The business was established by Mr. William T. Pearson in 1849, making it the oldest lumber concern in the city. He continued to manage it alone with distinguished ability and honor up to 1886, when, upon the introduction of Mr. W. P. Lowell jr., to the firm, the name became W. T. Pearson & Co. The house has built up a very extensive wholesale trade in all kinds of Long and Short Lumber, Cooperage stock, &c., and employ on the average, a hundred men. They own an extensive plant of ground twenty acres in extent, on which are located their large saw mills, and the boarding-house for their men. These saw mills are among the finest equipped in the State. Nothing in the way of new and improved machinery is lacking, and the Clapboards, Shingles and Dimension Lumber, which is cut to any desired size, will be found unexcelled. In Bangor are located besides a spacious office, three other buildings, in which is stored their large stock of all kinds of short lumber. The products of this leading house are universally known and quoted as of the highest reliability and value, and their rates are universally low, as the house possesses exceptional advantages. The members of the firm, Messrs. Pearson & Lowell, are both natives of Bangor and members of the Free Masons, holding an honored place among our most progressive, successful and influential citizens, both in social and commercial life.

Knight, Emerson & Adams, Jobbers of Dry Goods and Lumbermen's Supplies, Adams Block, Main Street. The immense variety and indispensable character of the articles included under the head of Dry Goods, naturally require that many houses should be engaged in their distribution, and so thoroughly is this the case, that the present large number of concerns handling these commodities is constantly being added to. The firm of Knight, Emerson & Adams was originally founded as far back as 1859 by Messrs. S. & J. Adams. In 1867 Mr. G. W. Knight entered the firm, which was changed to S. J. Adams & Co. In 1884 Mr. Rolfe was admitted, and the firm continued Knight, Rolfe & Emerson for three years, when on the retirement of Mr. Rolfe and the admission of Mr. E. R. Adams (son of one of the original founders), the present house was organized. Since the start in 1859, this firm has been advancing in popular favor, and today it controls one of the largest lines of trade in this section, and conducts an extremely large business, goods being shipped to all parts of the State. The explanation of this is simple, as the members of the present firm have had extended and varied individual experience in the Dry Goods trade, and are consequently in a position to meet all competition. Five floors are occupied, 46 x 80 feet in dimensions, and an enormous stock is carried, including not only Dry Goods, but also full lines of Lumbermen's Supplies, Fancy Goods, Small Wares, etc. An exclusively wholesale business is done, and employment given to twelve assistants, besides five commercial men. The members of the firm are natives of this city, and are individually well known, ranking as a firm with the most influential and important in the State. Their business is centrally located in Adams' Block, Main Street, and we would advise such of our readers as have occasion to purchase anything in their line at wholesale, to give them a call.



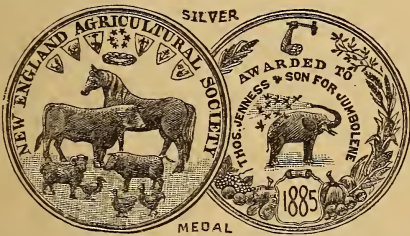
John E. Booth, Manufacturer of Wigwam Slippers and Moccasins, No. 227 French Street, factory on Broadway. Superior as the white man is to the Indian in inventive skill, and the production of articles of comfort and convenience, still there are certain special things originating in the brain of the savage which civilized man finds it very hard to improve upon, and prominent among these may be mentioned Moccasins. We do not mean to say that no change whatever has been made in these articles, as used at the present day, but notwithstanding some variation in details, they are substantially the same articles of foot-wear as were worn by their dusky originators, in principle at least. The many and peculiar advantages they have over the ordinary shoe, for certain purposes, are too well known to need mention, and their popularity, when made as they should be, is evidenced by the immense business done by the house most prominent in their manufacture in this section. We refer to that conducted by Mr. John E. Booth, at No 227 French Street. Some idea of the capacity his factory has may be gained from the statement that four floors and a basement, 30 x 70 feet in dimensions, are occupied, and employment given to two hundred men. The works are located on Broadway, the office being at the address given above, and goods are shipped to all parts of the country, as Mr. Booth's styles and specialties are protected by Letters Patent, and combine such a number of desirable and popular features as to be in brisk demand. Wigwam Slippers are made as well as Moccasins, and no concern in the world produces a more durable or elegantly designed article. Mr. Booth was born in Chester, England, and inaugurated his present establishment in 1835, but had been in the shoe manufacturing business twenty-five years. It will be seen that his success has been as phenomenal in rapidity as it has in extent, and no better proof could be asked of the superiority of his product.

H. Lord, Ship Broker and Commission Merchant. The ship brokerage business has of recent years made signal advancement in this vicinity, and the leaders here in this line are now on a par with the best in the country. The commerce of Bangor is very large, and the Penobscot, during the months of open navigation, is constantly crowded with foreign and domestic craft. Among the most reliable and prominent Ship Brokers of this city, is Mr. Henry Lord, who was established at Bangor in 1868, and has since succeeded in building up a valuable business, and making an honorable reputation throughout the shipping circles of all the sea-coast States and the West Indies. His long and thorough experience and tried integrity, make him a most valuable agent to whom to entrust all lines of commission business. Mr. Lord deals extensively in Bricks, Hay, Maple Last Blocks and all kinds of Eastern Lumber. He is also a large dealer in Penobscot Ice, which has a wide reputation for its purity and superior quality. He is prepared at all times to fill orders and make shipments promptly to domestic or foreign ports. He is the selling agent of the Dirigo Ice Co., which has twenty-two feet of water at all times at its loading berth. Mr. Lord is also largely interested in Shipping, and is managing owner of quite a fleet of vessels. Mr. Lord is a native of Bangor, and is esteemed and honored by a wide circle of business and personal acquaintances. He has been a member of the City Government of Bangor, and for five years past has been President of the Bangor Board of Trade. He is at the present time State Senator, and has served in the lower branch of the Maine Legislature, being Speaker of the House of Representatives in 1878.

John Cassidy & Co., Wholesale Grocers, 25 Broad Street. Although the wholesale grocery houses located in this city are many and important, there are of course some, which from one reason or the other, are of especial prominence and so worthy of particular mention in a work of this kind, and among those of which this may be said, none is more deserving than that carried on by Messrs. John Cassidy & Co., at No. 25 Broad Street. The enterprise now conducted by this firm was inaugurated in 1864 by Messrs. D. W. Garland & Co., who were succeeded by the senior partner of the present firm in 1876, he continuing alone up to 1883, when the existing co-partnership was formed, he becoming associated with Mr. C. P. Gallagher, who, as well as Mr. Cassidy, is a native of Bangor. We believe the association of these gentlemen has been mutually advantageous—at all events no house in the trade is more prosperous or more highly spoken of, and the volume of trade is steadily increasing from year to year. Three floors and a basement are occupied, and a capacious storehouse is also utilized. Employment is afforded to five assistants, and every order is assured early and careful attention and prompt and accurate delivery. Mr. Cassidy is personally heavily interested in timber-lands, holding some 75,000 acres and manufacturing pine lumber on a most extensive scale. He is well known in the lumber trade, and is everywhere recognized as an honorable and energetic business man.

Thomas Jenness & Son, Hardware Merchants, No. 12 West Market Square. One of the oldest established houses in this city—one that dates back its inception to 1833—is that conducted by Messrs. Thomas Jenness & Son, at No. 12 West Market Square. Its career is as honorable as it is long-extended, and therefore we take special pleasure in making prominent mention of this house, it is so truly a representative one in every sense of the word. Mr. Thomas Jenness, its founder, was a native of New Hampshire, and one of our best-known and most influential and respected citizens. Since his death in 1864, the business has been conducted by the present proprietor, Mr. J. S. Jenness, a native of Bangor, under the old firm-name. As Hardware merchants, a very extensive business is done in the handling at both wholesale and retail of Hardware, Cutlery, Building Materials, Sashes, Doors, Blinds, Window Glass, Oils, Paints, Varnishes, Putty, etc. Six floors are occupied, of the dimensions of 26 x 50, with three cellars, and employment is given to five assistants, all orders being filled with accuracy and despatch. It goes without saying that a business firm of so unblemished a reputation and long establishment, must enjoy the best possible relations with manufacturers, and consequently be in a position to obtain goods on the most favorable terms, and thus to offer especial advantages to its customers, and that this is the case in the present instance, those who have dealt with this house do not need to learn.

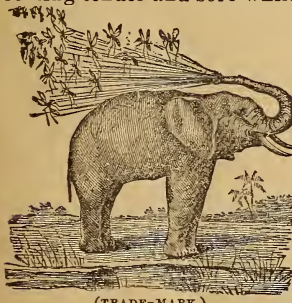
Messrs. Thos. Jenness & Son are also proprietors of the celebrate JUMBOLENE.



This preparation cures and prevents Insect Bites, Sunburn, Chapped Hands and Face, or Roughness of Skin. But does not prevent tanning, and is especially good to protect the hands from blistering while rowing, or from becoming tender and sore while handling fish and fishing tackle. It is the best Liniment in use for Burns, Scalds, Chilblains, Frost Bites, Sprains, Rheumatic and Neuralgic Pains, etc. It prevents Blood Poisoning in Cuts and other wounds, and promotes rapid healing of all cases. Sold by Druggists and dealers in sporting goods, at 50 cents per bottle. Wholesale Agents: Boston, John P. Lovell Arms Co. and William Read & Sons, Carter, Carter & Killiam, 356 Washington Street.

Morse & Co., Manufacturers of and Dealers in Lumber, Plaster and Corn Meal; also Pure Fine Rock Salt. If the average well-informed citizen of Bangor were asked to name a representative concern engaged in the Lumber business in this city, he would be very apt to reply "Morse & Co." and also to name the same firm regarding the manufacture of Plaster, the conducting of a Grist Mill and the handling of Salt. The firm of Morse & Co. began operations in 1856, succeeding Morse & Oliver, who succeeded Capt. Jacob Drummond and Pearn & Drummond. The enterprise was started in 1801 by W. Hammond. It is made up of Messrs. L. J. Morse, H. P. Oliver, Mark Hight, Oriu Oliver and W. L. Morse, all of whom are too well known and esteemed in this community to make personal comment necessary by us, so we will only add that the senior partner was born in Fitchburg. What would be ordinarily considered as several distinct business enterprises are carried on by this energetic house, whose plant covers an area of ten acres of ground, and who give employment to one hundred men. Some twenty buildings are in use on the premises, including spacious and well-equipped Saw and Grist Mills, which are supplied with every modern appliance for desirable and economical work. The handling of Fine Rock Salt is an important feature in their operations, and Plaster and Corn-meal are also extensively manufactured and dealt in. Lumber is carried in large quantities and great variety, and particular attention is paid to the manufacture of Frames and Dimension Stuff. It is difficult to conceive of an enterprise more completely equipped in every department, and certainly none can hold out more genuine inducements to customers.

Bangor Mutual Fire Insurance Co. The Bangor Mutual Fire Insurance Co. has had a history and record which has few parallels in this country. It was incorporated in 1858, and since that time has had an unbroken record of honest dealings in every particular, and with the strictest justice, so that today its name is synonymous with all that is most reliable and desirable in insurance matters. The Home office is situated in this city, and a large section through this part of the State is under the secure guarantee of this most reliable company. Its methods combine all the advantages and securities of the mutual system in connection with fire losses. It was among the very first to inaugurate this most beneficial change as well as other most effective and useful reforms for the benefit of its patrons. Its full advantages can only be learned upon a careful investigation, and they deserve the attention and acceptance of all our readers. Two fine offices (20x50) are occupied by the company, and experienced agents are employed in the different towns of the State. The officers are as follows: W. P. Hubbard, president; J. H. Boyd, secretary; directors, Geo. Stetson, Chas. Haywood, Arad Thompson, Amos Whitney, F. M. Sabine, T. G. Stickney, C. P. Stetson, Abram Moore, W. P. Wingate, W. E. Bogart, and all are widely known and esteemed as reliable merchants and citizens.



Caldwell Sweet & Bro., Wholesale Druggists, and Dealers in Surgical Instruments and Dental Goods, Corner Main Street and West Market Square. Those extremely fortunate individuals who, possessing a combination of rugged health and extreme good luck, are consequently enabled to entirely dispense with medicines of any kind, are wont to assume a superior air, and declare that drugs do more harm than good, but we have noticed that when disease does overtake them, they are generally apt to cry as loudly for pills and potions as anybody. It is foolish to deny the importance of drugs in civilized life, and, indeed, it is amply proved by the number of houses handling the same, one of the largest Bangor concerns of this kind being that conducted by Caldwell Sweet & Bro., at No. 2 Main Street, and 22 and 24 West Market Square. This was founded in 1874, and has attained its present high standing in the mercantile community solely by dint of hard and persistent work, honorable business methods, and particularly by handling only strictly reliable articles. The firm is made up of Messrs. Caldwell Sweet, and A. S. Sweet, jr., both these gentlemen being natives of Bangor. Three floors and a basement are occupied, 20 x 61 feet in dimensions, as well as a storehouse having the same number of floors and measuring 30 x 70 feet. It will be seen that ample accommodations are at hand for an immense stock, but large as they are, they are fully required, as the magnitude of the wholesale and retail trade done by this house necessitates the carrying of a heavy and varied assortment. In addition to their other goods, they carry a full line of everything needed for the most thoroughly equipped dental rooms in the land, and have been appointed agents for the S. S. White Dental Manufacturing Co., and also carry a complete assortment of their goods, the best to be found in the market, while at the same time they furnish supplies from other well-known manufacturers. Messrs. Caldwell Sweet & Bro. keep constantly on hand the best quality of Nitrous Oxide Gas. Their arrangements are such that they will be able to furnish dentists with their supplies at the same rates they would pay if they ordered direct from the manufacturers. In the filling of orders from dentists out of town they have the aid of a practical dentist. The firm are proprietors of the well-known and popular preparations Salvatine, Keuchen Cura, Lyman's Dandelion Bitters, Lee's Liniment and Warren's Balsam, and report a very large sale of these goods, as well as of Surgical Instruments, of which they handle the latest improved types.

Geo. Lansil, Artistic Photographer, No. 4 Main Street, corner West Market Square. Ability in whatever pursuit found, whether artistic or commercial, always attracts attention and is its own best recommendation. In the rapid progress of modern researches, few professions have received greater advantages in the way of important improvement than Photography. In the great accumulation of styles, careful sifting and wise judgment have been required in order to discard the worthless and trivial, and select the meritorious and valuable. Mr. Geo. Lansil is an example of a painstaking, thorough artist. A visit to his parlors, located

at No. 4 Main Street, will amply repay the lover of the beautiful and artistic. Mr. Lansil commenced business in this city in 1862, occupying his present location since 1884, and has achieved most honorable distinction as one of the finest and best known Photographers in the city. He occupies three floors (eight rooms) at the above named address, which are handsomely and appropriately furnished as operating and reception rooms, etc. The extensive business transacted requires the assistance of five skilled assistants. Mr. Lansil is a native of this city and well and popularly known.

Arnold & Sawyer, Wholesale Dealers in Boots, Shoes, Hats, Caps and Moccasins, Pote Block, Kenduskeag Bridge. That most important interest for which New England is so widely noted, is not without a number of leading representatives here, and among all the houses in this line, none hold a more honored place than that of Arnold & Sawyer. This well-known house was founded in 1867, by Messrs. Gregory & Arnold, and became Arnold & Sawyer in the following year, which name it has since borne with honor, and without change. An extensive wholesale trade in all kinds of Boots, Shoes, Hats, Caps and Moccasins, has been steadily established, and at the present time five experienced salesmen and assistants are constantly employed to meet the demands of the trade. The store consists of two large floors (25 x 100) almost entirely filled by the extended and valuable stock of the house, containing everything desirable in the way of above-mentioned goods, of the finest quality and at the lowest terms. The rubber goods, "Boston Rubber" and "Woonsocket Rubber" goods are very popular lines handled. The partners, Messrs. J. M. Arnold and A. C. Sawyer, are both natives of Bangor, and hold positions of the highest social and commercial standing.

Great China and Pacific Tea Co., No. 3 E. Kenduskeag Bridge. Probably no business has had a more rapid growth than the tea and coffee trade. This is largely due to the enterprise and efforts of those connected with the trade, and who have made its extension a study. Among the most popular in Bangor is the "Great China and Pacific Tea Company," located at No. 3 E. Kenduskeag Bridge. This business was established in 1883 by the present manager, Mr. Wm. Scott. The store covers an area of 20 x 60 feet, and is filled with every convenience, and contains a line of choice Teas and Coffees which are of the finest and purest quality. Also a full line of Crockery, Glass and China Ware, which are offered at bottom prices. The management of this extensive retail house possess unsurpassed facilities for reliable goods, and can offer very low prices, and presents are also given to customers buying Tea and Coffee. Mr. Scott is known as among the leaders in his line, and is very popular throughout the community. He is a native of Boston. He is widely known and highly esteemed in Bangor as a gentleman of energy and enterprise, and in addition to the low prices on the goods, this enterprising house has on hand a fine line of Crockery, which is given as gifts to purchasers, thus enabling them to obtain household goods free.

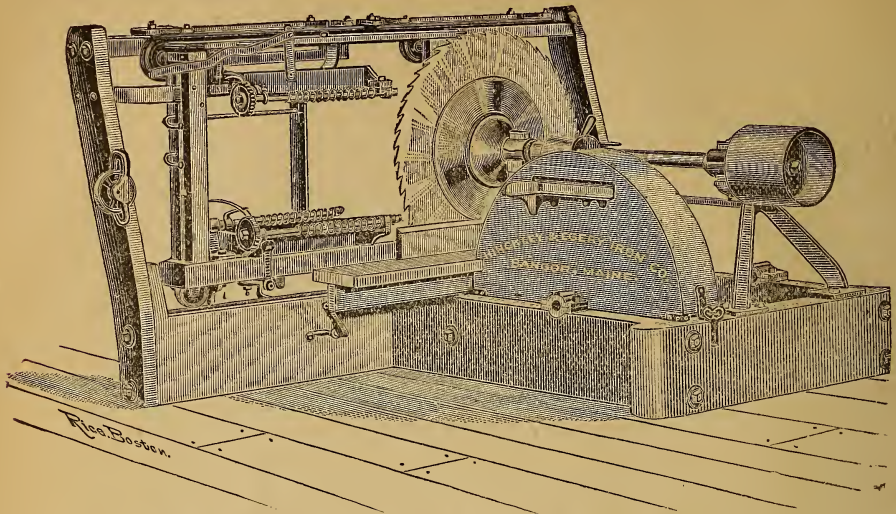
Bangor Beef Co., Dealers in Swift's Chicago Dressed Beef, Mutton, Lamb, Pork and Provisions, 130 Broad Street, Geo. H. Newhall, Manager. We eastern people are apt to smile good-naturedly at times at the pretentious and "big" assertions of our fellow-citizens of the "boundless West," but nevertheless it must be confessed that in certain things they do indeed "beat the world" and one of the most important industries in which they excel, is the raising and handling of Beef. Since "Chicago Dressed Beef" began to be known in our eastern markets, there has been a long and bitter fight for the supremacy, but it is now, and has been for some time, settled that western beef is, on the whole, far superior to that of our own raising, and that "Swift's Chicago Dressed Beef" is as good as the best, and very hard to beat in any particular. This beef is sold all over the United States at the present time, and in some foreign countries, and we have yet to learn of an authenticated instance where it failed to give satisfaction to any reasonable purchaser. Appreciating the sharp competition which they have to withstand, they make it a point to handle only such an article as cannot fail to please. One of the most enterprising and largely patronized of the many houses dealing in this product, also Mutton, Lamb, Pork and Provisions, is that carried on by the Bangor Beef Co., in this City at No. 130 Broad Street, and although operations have only been conducted since 1886, the volume of business now done shows how abundantly the goods dealt in are appreciated. Mr. Geo. H. Newhall, the manager of the Company, is a native of Clinton, Mass., and a business man of tact and experience. Since he assumed control, a largely increased demand for Swift's Beef, Mutton, Lamb and Provisions of all kinds, has become manifest, and as he makes every effort to please his customers, his establishment is attaining great popularity. A fine stock is always carried and orders filled with celerity and care.

James H. Snow & Co., Choice Family Groceries, 25 West Market Square. There are certain establishments, as there are certain men, with which one likes to do business, and this perhaps, for no single reason that can be named, but because the entire impression given is distinctly favorable, and a certain confidence is felt that may be wanting when dealings are had with similar establishments lacking this capacity to inspire trust. We need not urge the point, for it is a matter of common experience, but we will simply allude to an undertaking which may be cited as a distinguished example of such a business enterprise. The house to which we refer is that conducted by Mr. James H. Snow & Co., at No. 25 West Market Square, and we think that those of our readers who have had dealings with it, will bear us out in the choice we have made. Mr. Snow was born in Lebanon, Conn., and is connected with the Free Masons and the United Workmen. The premises in use by him comprise five floors of the dimensions of 20 x 60 feet, and a magnificent stock of Choice Family Groceries may at all times be found therein. These goods are selected with a special eye to their fitness for family use, and although their

quality is first-class in every respect, the prices at which they are sold will be found to compare very favorably with those of other houses. The facilities for the reception and prompt delivery of orders, are all that could be desired, and customers are assured complete satisfaction. They also deal in Willow, Wooden-ware and Brushes.

N. S. HARLOW, DRUGGIST AND APOTHECARY, 4 SMITH BLOCK. Full Lines of Druggists' Sundries, Fine Toilet Requisites, &c. Headquarters for Melrose Tooth Wash and Fragrant Pearl Dust—the best Dentifrices. Also Agent for Fred H. Moses Floral Conservatories.

F. W. Ayer & Co., Wholesale Lumber and Ice Dealers, office, 36 Exchange Street. We know of nothing in which the genuine American is more justified in taking an honest pride than in the "era of good feeling" that now extends all over the country, and we cannot forbear a congratulatory chuckle when we think of the astonishment and dismay which this state of affairs must breed in certain foreign critics who confidently predicted the dismemberment of the Republic, even after the Northern armies had won the victory, and peace once more reigned over our land. Of course the principal reason for the present friendly feeling is the common kinship which unites us all, but another powerful incentive is to be found in the lively commercial relations between the North and South. You certainly do not want to strive to black your cousin's eye at the same time that you are trying to swap jack-knives with him, and therefore nothing is to be gained by the Northern merchant hitting the Southern planter over the head with a spruce plank, while the latter retaliates by stuffing cotton down his adversary's throat. No, trade is not carried on that way, and Maine has been largely instrumental in bringing about the present friendliness by furnishing Lumber to bridge "the bloody chasm," and Ice to cool all heated animosity. A Bangor house that has done most efficient missionary work in this direction is that of F. W. Ayer & Co., whose office is at No. 36 Exchange Street. Their business was begun in 1872, and an enormous trade is now carried on, giving employment to three hundred men and many vessels, and three large mills, two of which are run by water-power, and the third by steam. This concern deals at wholesale in Lumber and Ice, doing a very large business, sending Lumber to the New England and Middle States, and Ice to the Southern States, and also holding a reputation for probity and strict commercial honor as high and exceptional as it is deserved. Both their Saw Mills and Ice-Houses have the advantage of a favorable location, as both are on tide-water, the former at Orono and Brewer, and the latter at Brewer Village. A total area of thirty-one acres of ground is occupied, and all kinds of Long and Short Lumber are manufactured and dealt in, and Frames and Dimensions cut to order. Goods are furnished at the lowest rates, and all orders promptly filled.



Hinckley & Egery Iron Co., Founders and Machinists, Oak Street; Charles A. Gibson, President; E. N. Egery, Treasurer. The magnitude and importance of Bangor's commercial interests are highly calculated to impress a visitor to the city with a most favorable opinion of its thrift, stability and enterprise. Few business houses have contributed so much to the advancement of the city, or stand today as more truly representative of all that is best in its commercial development, than the widely-known Hinckley & Egery Iron Co. The present year, (1887), marks the semi-centennial of this house, it having been originally founded by Daniel B. Hinckley, as far back as 1827, when he started at Bucksport, with Harrington Hinckley and Nathan Perry. In 1831 Mr. Hinckley removed to this city, where he had erected a shop near Morse & Co.'s Mill, on Kenduskeag Stream. In 1832 he entered into partnership with Thomas N. Egery, under the firm-name of Hinckley & Egery. In 1841, the building, which was of wood, was entirely destroyed by fire, but it was immediately rebuilt on a larger scale. This being destroyed by fire in 1861, the firm removed to its present location. On the decease of Mr. Hinckley, in 1864, F. F. French and G. W. Gorham were taken into the firm. In 1880 the business was incorporated under the title Hinckley & Egery Iron Co. Since the death of Mr. Thomas N. Egery, in 1885, Charles A. Gibson has been President, and E. N. Egery, Treasurer. The house is now recognized as one of the leading Machinery and Iron Foundries of the State and New England, employing a regular force of seventy-five men, and occupying an extensive suite of buildings. The main building is of stone, two stories high, (198 x 40) with an ell (40 x 50) and eight adjoining and auxiliary wooden buildings, some of considerable size. The motive power of the works is estimated at one hundred and fifty horse-power. They manufacture, among other celebrated products, Steam Pumps, Rotary Pumps, Richardson Parallel Double Edger, and Dirigo Shingle Machine. They find extensive markets in

Montana, Michigan, New York, North Carolina, and Florida, and have built the engines and machinery for the mills of D. Sargent & Son, Dirigo Mills, Morse's Mills, Dole & Fogg and other prominent manufacturers, their reliable products having been too thoroughly tested and universally approved to need any comment at our hands. The officers of the company at present are Mr. Charles A. Gibson, President, and E. N. Egery, Treasurer, both of whom rank among Bangor's most honored and progressive citizens and business men.

J. C. Towle & Co., Importers of Salt, and Dealers in Flour, Grain, Shorts, Bone Meal, Hen Feed, etc.; also, agents for the Celebrated Higgins Eureka Salt, Nos. 6 and 8 Broad Street. The amount of salt that is used annually throughout the civilized world is fairly amazing, and so far from diminishing, as improved methods of refrigeration are discovered and put into practice (for one would think that any extensively used preservative process dispensing with salt would tend to curtail the consumption of that article), the demand is increasing year by year, and the houses engaged in its production or distribution are kept busy as the proverbial bee. Among those concerns importing Salt directly, and therefore in a position to supply a perfectly satisfactory article at the lowest rates, that of J. C. Towle & Co. is fairly entitled to a position of prominence, as this firm is not only of old establishment, business having been begun in 1857, but the amount of its trade is so large as to afford significant evidence of the advantages it affords its customers. The transactions are by no means confined to the handling of Salt, however, as Flour, Grain, Shorts, Bone Meal, Hen Feed, etc., are also dealt in largely, an exclusively wholesale business being done, five floors, 130 x 35 feet in dimensions occupied, and employment given to seven assistants. Every facility is at hand for the prompt and satisfactory filling of orders, and this concern has long been known as one which guarantees its goods to prove as represented.

A. P. Bradford, Mens' and Boys' Clothing, Furnishing Goods, Rubber and Oil Clothing, Overalls and Jumpers a specialty. Old stand, 30 Mercantile Square. "A worthy successor to a reliable and enterprising business man" is undoubtedly the popular verdict in the case of Mr. A. P. Bradford, who is now conducting the establishment formerly under the control of Mr. S. P. Hayes, at the old stand, No. 30 Mercantile Square, for the patronage of the house mentioned, so far from falling off for a time, has even increased since it passed into the present proprietors hands in 1887, and it might well do so, as large as the trade was when under Mr. Hayes' charge, the extra inducements extended by his successor were admirably designed to retain and add to it. Business was begun by Mr. Hayes in 1874, and therefore the public has had an opportunity to form an opinion regarding the goods sold at this establishment during an experience extending over some thirteen years, and when we say that such bargains were never before to be found there as are on exhibition today, no more should be required. Mens' and Boys' Clothing, Furnishing Goods, Rubber and Oil Clothing, Overalls and Jumpers are on hand in great completeness and variety, and one floor, 20 x 35 feet in size, is occupied as a salesroom. Mr. Bradford was born in Auburn, Me., and will be found a most genial gentleman with whom to do business, as he gives polite attention to all, and spares no pains to accommodate his customers in every possible respect.

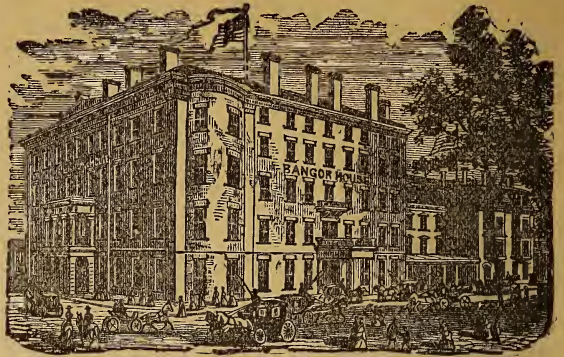
Smith Planing Mill Co. Breakwater Wharf, P. O. address, Bangor. Any account of leading manufacturing and commercial interests that would omit mention of the enterprise conducted by the Smith Planing Mill Co., would be incomplete and decidedly impaired in value, as this undertaking, since its origin in 1872, incorporated as a stock company in 1882, has risen to a most prominent position among similar industries in this section, and is now fairly entitled to be called a representative one. The President of the Company, Mr. Frank H. Holyoke, is a native of Brewer, and is very widely known here, especially among those engaged in the Lumber and Wood-working trades. The Treasurer is Mr. J. H. James, a native of Athens; the Superintendent and General Manager is Mr. J. H. Smith, one of the organized owners; while the Board of Directors is constituted of F. H. Holyoke, J. H. James, L. J. Morse, Charles V. Lord and B. B. Thacher. The company's plant covers about three acres of ground, and includes some six buildings which are utilized as storehouses, etc., while the mills are very finely and completely equipped with the most improved wood-working machinery, thus enabling work to be turned out at the shortest notice and in the most satisfactory manner. Employment is given to twenty-five hands and a very large business is done, as owing to the advantageous relations the company enjoys with producers, it is enabled to offer very desirable inducements to its patrons. Its management is liberal and far-sighted, and every indication justifies the prophesy that its future will be even more successful than its past.

Marston & Gorham, Practical Painters, and Dealers in Paints, Oils and Varnishes, House Painting and Decorating, Paper-hanging, Graining and Glazing; also a full line of Pictures and Artists' Materials, No. 3 State Street. In the important line of business indicated by the foregoing title, we are not indulging in any invidious comparisons by according a prominent place in Bangor's commercial circles to the old established house of Messrs. Marston & Gorham. These gentlemen are extensive dealers in Paints, Oils, and Varnishes, and agents for Bay State Paints, and are practical painters, being engaged in House, Sign and Decorative Painting, Paper-hanging, Graining and Glazing. They established their business in 1877, and have met with marked success in all departments of their industry. They occupy commodious premises located at No. 3 State Street, comprising five floors, each of the dimensions of 20 x 75 feet, and in connection with the above named line of trade, Messrs. Marston & Gorham are extensive dealers in Artists' Materials and Novelties, Frames, Mouldings, Photographs, Engravings and Art Pottery. In the busy season, the assistance of twenty-five skilled and experienced workmen is required to conduct this extensive and varied business, and all orders for House or Fancy Sign Painting, Paper-hanging or Frames made to order, will receive prompt and careful attention, and be executed in the highest style of the art. The individual members of this firm are Mr. A. B. Marston, who is a native of Maine, and Mr. W. H. Gorham, of Massachusetts. Both are members of the Free Masons, Mr. Marston having taken the thirty-third degree. They both possess an intimate knowledge of all the details of the business and what the market demands. The trade and public can thus depend that in dealing with this house, every advantage is offered, both as regards the quality of the goods and the prices at which they are offered.

Hodgkins & Hall, Lumber, No. 66 Exchange Street. Among the prominent Lumber houses of the city and State, the well-known firm of Hodgkins & Hall has long been a recognized leader. Their business was first started in 1878, under the name of Hodgkins, Hall & Co. The history of the house shows extended progress and increasing popularity as the result of wise business transactions, founded upon secure and honorable principles. The house now does an immense wholesale Lumber business, employing on an average one hundred men, and owning a large plant covering ten acres of ground, and containing sawing and planing mills run by steam. They make an annual output of over a million feet of Dressed Lumber of the finest grades, and prepared in the most thorough and satisfactory manner. Their product is noted throughout the country for its superior character, and moderation of their terms. All in need of large Lumber supplies or placing Lumber orders in this vicinity, will do well to consult with this leading and reliable house, who are able to offer advantages not to be easily duplicated. Mr. J. M. Hodgkins is a native of Kennebec, Mr. S. C. Hall of Massachusetts. These gentlemen rank among our most successful and progressive merchants and representative citizens.

Bangor House, F. O. Beal, Proprietor, M. J. Roach, Manager. If there ever should be such a book published as a hotel directory, giving the names of the best and most popular houses, chosen by a majority vote of disinterested travelers, who had tried them all, we venture to predict that when this city is reached, the Bangor House will head the list by an overwhelming majority. It is very rarely that a hotel can be found in any city so admirably combining the home comforts of the old-style houses with the facilities of the new, and even more seldom is a structure of the proportions of the Bangor House so arranged as to give every room a front and pleasant view. Situated within three minutes walk of any of the depots or steamboat landings, and providing a carriage at all of them, it could not be more easy of access. But the design and location of a public house may be perfection itself without its being popular, for liberal and intelligent management is a necessity under all circumstances, if the highest approbation of the traveling public is to be won, and it is just here that this enterprise cannot be too strongly commended. Those having it in charge apparently work with but one object in view—the comfort of their guests—and one who has long lodged within its walls finds it difficult to remember that it is simply a business undertaking, so complete is the “home atmosphere” surrounding it. This may seem an extraordinary statement, but it is warranted by the facts, as those who have prolonged their stay at this hostelry will testify. It has been known under its present name since 1877, and has for a proprietor Mr. F. O. Beal, Mr. M. J. Roach being its manager. The table is supplied with the best that can be procured, well cooked and promptly and neatly served, and in no house east of Boston is a better or more varied selection of food obtainable at any price. As a large farm is owned, the eggs, cream and vegetables are much fresher than if obtained at the stores, a fact which all travelers will appreciate. The rates for transients, commercial travelers, etc., are extremely low for first-class accommodations, and special prices are arranged in the cases of permanent boarders and family parties. A livery and hack stable is connected with the establishment, and teams will be furnished at all hours at short notice.

Snow & Co., successors to Jacob Stern & Co., Dealers in Laces, Embroideries, Hosiery, Gloves, Trimmings, Worsteds, Fancy Goods and Small Wares, Fine Art Photographs, 37 and 39 Main Street. Although the house of Snow & Co. is of very recent formation we are sure that it needs no introduction to a large majority of our Bangor readers, as owing to a peculiar and well-known combination of circumstances, which it is not necessary to mention here in detail, public attention has been unusually attracted in its direction. The concern occupies the premises numbered 37 and 39 Main Street, and carries an enormous and varied stock of Laces, Embroideries, Hosiery, Gloves, Trimmings, Worsteds, Fancy Goods and Small



Wares, as well as a valuable collection of Fine Art Photographs. The firm has already given unmistakable signs of enterprise and a wise liberality of management in its operations. A fine opportunity is offered to lovers of Laces and Embroideries to inspect their favorite goods, as the assortment on hand is an unusually extensive and complete one, and comprises all grades and styles, from the cheapest to the most expensive, some of the latter articles being enough to excite admiration in the most indifferent. In Hosiery and Gloves, also, many inducements are offered, some very fine specimens of the former goods being quoted at what seems almost ridiculously low rates, while in the line of Gloves the best makes are represented, and bargains extended which no economical purchaser can afford to let go by. Regarding the Photographs on sale, we have only to say that “they must be seen to be appreciated,” and every art lover should make it a point to pay this establishment an early visit.

E. & J. Fred Webster, Manufacturers and Dealers in Lumber, and Shippers of Spruce Pulp Wood, 70 Exchange Street. The prominent and leading lumber house of E. & J. Fred Webster, completed its semi-centennial in the present year, and has an honorable history of which it may justly be proud. It was originally established in 1837 by Messrs. P. D. & E. Webster, and continued under this name with uninterrupted progress and most deserved success up to 1880, when the name and management assumed its present form, E. & J. F. Webster. The wholesale lumber trade of the house has now reached immense proportions, and the annual output of lumber now exceeds several million feet. One hundred and fifty men are constantly employed, and they own a valuable plant of two acres, on which is a large saw mill, other auxiliary buildings and an extensive storage space. They have the finest of water-power privileges, and own in addition to other lands, about 100,000 acres of uncut timber land. Their long, valuable experience, together with their unexcelled facilities, enables them to offer their numerous patrons many and unexcelled advantages. Messrs. E. & J. F. Webster are both natives of Orono, Me., and are universally regarded as ranking among the most honored and reliable of Bangor's leading business men.

Bacon, Robinson & Co., Wholesale and Retail Dealers in Ice, Coal, Wood and Charcoal, General office, No. 2 Bowman's Block, Kenduskeag Bridge. Wharves, No. 96 Broad Street, and Front St., near M. C. Depot. It would be hard indeed to name an article more absolutely indispensable to the successful carrying on of our most important manufactures than Coal, for in many of them the use of Wood as a fuel has long been outgrown, and in others no other substance than Coal would afford a sufficiently intense heat, the consequence being that the Coal trade has reached enormous proportions, and now furnishes occupation to our largest and finest coasting vessels, and thousands of freight cars all over the country. It gives employment to many men, and the serious and wide-spread disturbance of business that would follow any prolonged stoppage of work in any department of this industry has lately received an exemplification that is too fresh in the public mind to require any extended mention. One of the largest Bangor houses engaged in the handling of Coal is that of Bacon, Robinson & Co., and during the thirty years that the enterprise conducted by this firm has been established, it has taken its place among our representative undertakings. Founded in 1857, by Messrs. Bacon & Baldwin, the firm became as at present in 1880, being made up of Messrs. John A. Bacon, J. H. Robinson and Chas. E. Field, all of whom are natives of this city. The general office of the firm is located at No. 2 Bowman's Block, Kenduskeag Bridge, and the wharves at No. 96 Broad St., and Front St., near Maine Central Depot. The total area of the premises utilized amounting to about two acres. Both a wholesale and retail trade is done, and fifty men are employed, the firm's dealings not being confined to the handling of Coal alone, but including Wood, Ice and Charcoal. Owing to the magnitude of its operations, the fine facilities at hand, and the experience and ability of its managers, this house can fill all orders, large or small,

F. C. Weston, Photographer, "Smith's Block, Kenduskeag Bridge. Probably in no branch of the arts have more improvements been made during the recent years, than in that of photography, and the avidity with which the inventions of latter days have been availed of by the profession, is a convincing proof of the spirit of enterprise, which has been a distinguishing feature of those concerned in the business. Mr. Weston has been established in Bangor since 1877, and is located in Smith's Block, Kenduskeag Bridge. The premises occupied comprise two floors, including reception room, 20 x 25 feet, and operating and work-room covering an area of 40 x 80 feet. Which are in every way entirely suitable to its exigencies. The whole of the appliances and apparatus used are of the best, and indeed comprise as perfect an establishment of the kind as can be found in the city. The extensive patronage of this establishment necessitates the employment of three skilled and experienced artists, and nothing but the very best work is here executed, while the prices are dictated by a spirit of moderation which ensures for it what it claims, popularity in all respects. This has been realized by the public, and the natural consequence is a steadily increasing

business and patronage to the enterprising gentleman who conducts this house. Mr. Weston is a native of Maine, and a prominent member of the Odd Fellows and Knights of Pythias.

M. J. Ford & Co., Cigar Manufacturers, East Market Square. It may be sad and reprehensible, but we are convinced that nevertheless it is a fact, that the city man of average years who does not use tobacco, is looked upon with suspicion by the generality of men who do not intimately know him. The reason for this may be obvious, or it may be so deeply



hidden as to be impossible to demonstrate, but, in our opinion, it is based on the safe assumption that no man is perfect, and that if no small vices are discoverable, there are greater ones beneath the surface apt to break forth at any time. "Brother Gardner" of the "Lime Kiln Club," sagely remarks, "I has often taken away de hunger fur my neighbors water-millions, by a chaw of terbacker," and the observation of this sable philosopher discloses a principle which some of our "reformers" would do well to heed. The Cigar and Tobacco trade is one of the greatest importance, and the labors of many hands are required to meet the constantly increasing demand for these goods. A house engaged in the manufacture of cigars, which have met with prompt appreciation and a ready sale, is that conducted by Messrs. M. J. Ford & Co., in East Market Square, and, although operations were only begun in 1886, a very large trade has already been established. This is easily accounted for, as the articles produced are hard to match as regards fineness and evenness of flavor, and are offered at such prices as enable them to be retailed at a popular figure. One floor is occupied of the dimensions of 20 x 50 feet, and seven assistants are employed, an exclusively wholesale business being done. Orders are accurately and honestly filled at short notice, and satisfaction is guaranteed.



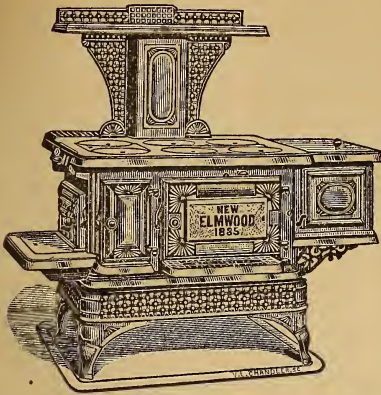
James A. Robinson, Merchant Tailor, and Dealer in Ready-Made Clothing and Gentlemen's Furnishing Goods, Wheelwright & Clark's Block. While there is a vast amount of Clothing made to order in the United States, and while many thousands of people have all their outer garments so made, still the fact remains that the vast majority of the people wear Ready-Made Clothing. Among the most prominent establishments in this vicinity engaged in this line of business is that of Mr. Robinson. The sales of this house are annually on the increase, and by no house are its goods excelled, or the satisfaction of its customers more steadily maintained. There may now be seen at this store a full and carefully selected stock of seasonable goods for Men's and Youth's wear, just such goods, in fact, as many years of experience have shown to be best adapted to the wants of the community. *Special attention* is called to the department devoted to *Children's Clothing*, in which will be found all the novelties of the season. The Men's Furnishing Department of this well-known and reliable house contains everything that goes to make up a first-class stock,—Neckwear, Collars and Cuffs, Underwear, Hosiery, Gloves, Umbrellas, Hats and Caps, etc., a specialty being made of the sale of

Fine Shirts (in all Fabrics), keeping constantly in stock all the leading styles, and not excelled in point of quality and variety.

Not the least important department of this establishment is the "Custom Tailoring," fifty hands being employed in the work-rooms, turning out the very best class of work to order. Mr. Robinson buys largely of the best houses, goods from the most famous English, French, German and American makers, and represents everything of the newest and nobbiest patterns to be obtained in the markets of the world.

Mr. James A. Robinson was born in Bangor, and is very extensively known here, having been located at the same stand for more than thirty years, first as errand boy, then salesman, and finally proprietor of the large and growing business. This house is noted for its moderate prices and courteous and liberal dealings with customers, and has, by promptness and good faith shown to all, obtained a large patronage. Parties patronizing this establishment need no assurance of an intelligent and satisfactory execution of their orders. Its reputation supplies that and much more, while courage and straightforward dealing is an additional favorable and noted characteristic in all its relations with the public.

Thompson & Murch, Wholesale and Retail Dealers in Stoves, Ranges, Furnaces, Refrigerators, Ice Cream Freezers, Tin-Ware, &c., 7 and 8 Pickering Square. There is one firm in



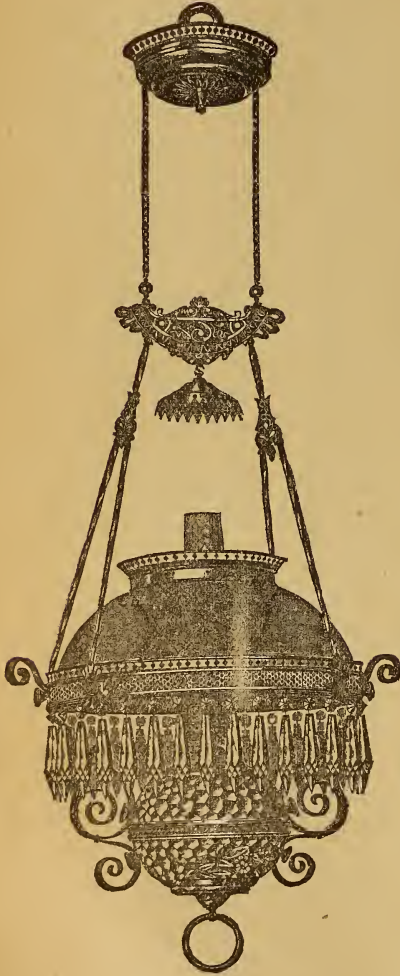
Bangor that don't propose to have business dull at any time or season, evidently, as they carry both Stoves and Refrigerators and even Ice Cream Freezers in stock, and offer them, too, at such prices as ensure a brisk and steady sale. We refer to Messrs. Thompson & Murch, whose establishment is located at Nos. 7 and 8 Pickering Square, and who already do a very large and rapidly increasing wholesale and retail business, although they did not begin operations until 1885. Messrs. F. T. Thompson and E. J. Murch, who constitute the firm in question, are men who believe in forcing success so far as untiring energy and enterprise and constant effort to please and satisfy their customers will accomplish that end, and so far they fairly deserve the heavy patronage they have won. Mr. Murch was born in Winterport, and Mr. Thompson in this city, and the latter is a member of the Odd Fellows, while the former is connected with the Free Masons. The premises in use comprise three floors, of the dimensions of 39 x 64 feet, and so large and complete an assortment of the various articles handled is carried as enables all orders, whether large or small, to be filled at the shortest notice. Although pains are taken to supply customers only with the most modern and improved styles of Stoves, Furnaces, etc., still prices do not rule high on that account, but will bear the severest comparison with those of any other house.

D. M. Howard, Fire, Life, Marine and Accident Insurance Agent, Representing the Leading Insurance Companies of the country, No. 3 Exchange Block, State Street. Although there is no doubt but that many insurance agencies, of comparatively recent establishment, are perfectly reliable and trustworthy, still it is but natural, after all, that the majority of people should prefer to do business with those they have known and found worthy of confidence for many years, as a certainty is, at all times, to be preferred to an uncertainty. Therefore when we allude to the agency conducted by Mr. D.

Howard, at No. 3 Exchange Block, State Street, it is only necessary for us to call attention to the fact that it was established thirty-two years ago, (or in 1856), to make it evident to our readers that it is very largely patronized; especially when we add, as the factor in the case fully justifies our doing, that the confidence of those patronizing it has never been abused in a single instance, but, on the contrary, all representations and agreements were faithfully lived up to. No doubt many of our readers are personally acquainted with Mr. Howard, who is a native of this city, for he is extremely well known in this vicinity, as one in his position naturally would be. No arguments in favor of insurance are required nowadays by sensible people, and, as of course our readers come under that category, we will simply add that Mr. Howard is prepared to issue policies of Fire, Accident, Life or Marine Insurance, at the lowest attainable rates, and as for the question, "Can the companies he represents be depended upon to keep their agreement?" that is fully answered by an examination of the annexed list: *Ætna, Phoenix, Hartford, and Orient*, all of Hartford; the Insurance Company of North America, of Philadelphia; the Boston Marine, of Boston; the Traveler's Accident, of Hartford, and the Mutual Benefit Life Insurance Company, of Newark, N. J. The aggregate capital of these companies is \$85,000,000.

James Walker & Co., Long and Short Lumber, Cooperage Stock and Boxes. Office 62 Exchange Street, Bangor; Proprietors of Basin Mills, Orono. The name of "Walker" has been for many years known throughout the country as representing all that is most progressive and reliable in the lumber interests of the state, and the honor of this house has always been maintained at the highest standard. It was originally founded by Mr. J. Walker, in 1857, and under his able and honorable management grew steadily in wealth and influence until 1868, when the present name was assumed, which has never since been altered. The house now regularly employs three hundred men. Their mill plant is three hundred acres in extent, and contains a first-class saw mill, 65 x 450, and a fine box mill, two stories, 68 x 64, and in connection with it, a dry house, two stories, 111 x 45, for drying box materials. The largest mills of the company are the "Basin Mills" in Orono, and the extensive operations of the house take in a large part of the State. Their annual product of lumber is many millions of feet in extent, and is guaranteed and universally known to be of the highest excellence. The rates from the immense volume of trade are so low that the most experienced and careful wholesale buyers have great difficulty in finding their equal anywhere in the country. Mr. J. Walker came from Oxford county, and was one of our most widely honored and representative citizens and merchants. He was State Land Agent in 1856, and was a member of both Houses of the State Legislature from 1848 to 1855. The death of Mr. James Walker occurred in 1881, since which time the business has been conducted by his two sons, J. P. and E. E. Walker.

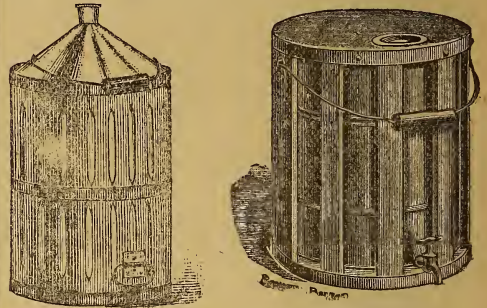
P. H. Vose & Co., Importers, Jobbers and Retailers of Crockery, China and Glassware, Kerosene Fixtures, etc., 31 Main Street. There are few articles in common use which offer a better opportunity for the display of good taste on the part of their owner than is the case with Crockery and Table Ware in general, and it is only comparatively of late years that these capabilities began to be fully recognized and taken advantage of in this country. But now our market is ranked as one of the best by the foreign manufacturers, and many houses do a very large business in the importing of the



very choicest of their works. A concern which holds a deservedly high rank in this respect in this city being that of P. H. Vose & Co. This enterprise was inaugurated in 1876, and during the years it has been conducted, its managers have established such favorable relations abroad as well as with the most popular domestic manufacturers, that they are enabled to offer their customers exceptional advantages, and consequently do a very large and constantly in-

creasing business. The first floor and basement are occupied, as well as a spacious storehouse, and the goods shown include Crockery, China and Glass Ware, Silver Plated Ware, Lamps, and Kerosene Fixtures. In Lamps they handle largely the goods of the Bradley & Hubbard Mfg. Co., of Meriden, Conn., and in Silver Plated Ware, Rogers Bros., and the Pairpont Mfg. Co., all of which are well-known houses, manufacturing only reliable goods. Both a wholesale and retail business is done, and there are employed seven efficient assistants. Customers will find articles suited to all uses and all purses, and may be assured that whether the article chosen be costly or low in price, they will be given the worth of their money in every instance.

J. P. Nelson & Co., 101 Broad Street.



NELSON SHIPPING CAN.
Patent applied for.

NELSON'S
PATENT CRATED CAN.

Among the conveniences of civilized life that are so common as to be accepted without thought, and therefore not estimated at their true value, prominent mention should be made of Cans. For the convenient and safe reception and transportation of fluid or semi-fluid substances, no other device or receptacle combines so many advantages, and with the improvements that have been made of late years in the machinery, etc., employed in the manufacture of these articles, they can now be produced at mavelously low figures by well-equipped makers. A Bangor firm which has come rapidly to the front since operations were begun by it in 1884, is that of J. P. Nelson & Co., doing business at No. 101 Broad street. This concern occupies three floors, 30 x 60 feet in dimensions, which contain the latest improved machinery, driven by a steam engine of six horse power. These facilities enable the house in question to meet all competition in their line of work, as the large trade already built up abundantly proves. Certain specialties manufactured by this house have done much to attract patronage by their evident superiority and the low figures at which they are produced; and among these are Nelson's Patent Crated Can, which is warranted to hold oil, and made of best quality IX Charcoal Tin, lacquered gold color and nickel plated brass faucets, and the Nelson Shipping Can, which is so constructed as to assure the safety of its contents, while it is very convenient to handle and light in weight. Oyster, Druggist and Screw-Top Cans are also dealt in largely, and as every can made is tested by steam, it is assured that no leakage is possible.

Charles Woodman, Manufacturer and Dealer in Lumber, 76 Exchange Street. The lumber business must of course assume decided prominence in any history of Bangor's commercial development, for it is to this industry and to those growing out of it that no small portion of this city's present prosperity is due. There are many finely equipped establishments within its borders that are devoted entirely to the handling of this indispensable commodity, but there are none where greater advantages are offered to the purchaser than at that carried on by Mr. Charles Woodman, at No. 76 Exchange Street. One reason for this is, because of the long experience (extending over a score of years,) that this gentleman has had in his present business, and secondly, because such facilities are at hand as to enable him to fill all orders in the most economical manner, and still satisfy his customers, as it would be impossible for him to do, were it not for the extensive and well-arranged plant under his control. He has a shingle mill at Stillwater, and thus stands at the head of the list, as regards sales and grade. Mr. Woodman began operations in 1867, and has steadily and surely increased his trade until it has reached its present large proportions. It will be seen that the proprietor is in a position to supply stock of any required dimensions or form, and this is more certain inasmuch as a large variety of shingles, clapboards and lumber is at all times carried. All shingles bear the brand of "C. Woodman, Bangor," and may be relied upon as the best of the kind in the state.

Bowler & Merrill, Bankers and Brokers, Proprietors of Bangor Safe Deposit Vault, 7 Kenduskeag Block. The history of the growth of the banking and brokerage business in this country, is marked by the display of the greatest genius and the most persevering efforts. Its present universal importance is a natural consequence of the great advancement of business interests and methods, to which advancement indeed it has contributed no small share. Among the most prominent and reliable of the banking and brokerage houses of the State, the firm of Bowler & Merrill have merited and won the entire confidence of prudent and conservative business men, and established a wide and honorable reputation. The house was originally started in 1871, by its present proprietors, who have since conducted it with signal ability and universal satisfaction. They now employ three competent assistants and occupy a fine office (20 x 60). They are directly *en rapport* with the leading commercial centers of this country and Europe, and are able to offer all their patrons exceptionally fine privileges in all kinds of banking and brokerage business, at the most reasonable terms. A specialty is made of choice securities for investment. Messrs. Bowler & Merrill are both natives of Bangor, and are widely honored and respected for their business talents and devotion to those highest commercial principles which underlie the truest and most enduring success. A Safety Deposit Vault is run in connection with the business in which safes are rented from \$10.00 upwards, per year.

Rice & Miller, Wholesale Hardware. Headquarters for Doors, Glazed Windows, Cordage, Lubricating Oils, Lumbermen's Supplies, Paints and Oils, Rifles, Shot Guns, &c., 47 West Market Square. A house which should most certainly obtain prominent mention in any account of Bangor's business enterprises is that conducted by Messrs. Rice & Miller, at No. 47 West Market Square, for not only is the undertaking in question of very old establishment, (having been founded in 1817), but it is also as extensive and important as it is old, taking a foremost position amongst similar enterprises in this city or section. The inauguration of this business took place under the name of Fogg & Bridges, the present firm having had control since 1884, and a very large trade is carried on in Wholesale Hardware, this establishment being universally recognized among the trade as the headquarters for Doors, Glazed Windows, Cordage, Lubricating Oils, Lumbermen's Supplies, Paints and Oils, Rifles, Shot Guns, etc. The stock on hand requires the occupancy of six floors and a basement of the dimensions of 25 x 90 feet, and a spacious storehouse is also utilized. Employment is given to ten assistants, and every effort is made to fill all orders without delay, in strict accordance with directions. The individual members of the firm—Messrs. G. Irving Rice and W. L. Miller—are thoroughly acquainted with the hardware trade in all its departments, and are consequently in a position to exercise that discriminating and intelligent care in the choice and handling of goods, that never fails to draw a heavy and select patronage. Mr. Rice is a native of this city, and a member of the Odd Fellows, while his associate in business was born in New York city, and is connected with the Knights of Pythias, having been Past Chancellor. Although occupying a position that would seem to be of itself sufficient guarantee of the excellence of their goods, and the advantages accruing to their customers, this house relaxes none of its efforts to prove in every way worthy of the patronage with which it is favored.

Dr. D. W. Maxfield, Dentist, No. 2½ Strickland's Block. Since 1883, Dr. D. W. Maxfield, has been successfully engaged in the practice of his profession in Bangor. His elegantly appointed suite of rooms is located on State St., and they are models of good taste and completeness. The operating-rooms are equipped with every device and appliance known to the dental art, and both in the surgical and mechanical part of his profession, Dr. Maxfield is an acknowledged expert. The most difficult operations in dental surgery are performed with the least possible degree of inconvenience to patients, and the artificial teeth and mechanical work of this popular Dentist, are the nearest approach to perfection attained. Prompt and reliable in all his engagements, the skill and worth of Dr. Maxfield have always challenged the confidence of his patients, and his success has been commensurate with his professional ability. Dr. Maxfield is a native of Bangor. His future career gives promise of continued and increased usefulness.

Nealley & Co., Dealers in Cordage, Chandlery, Chains, Anchors, Raft Rope, Lath Yarns, Duck, Yellow Sheathing Metal, Wire Rope, Paints, Oils, Tar, Pitch, Oakum, etc., Nos. 20 and 22 Broad Street. Among the many and prosperous business enterprises in this city, those peculiar to a seaport are especially prominent, and this is not surprising when we take into account Bangor's position and advantages for dealing in marine supplies. One of the most widely known of the houses engaged in the sale of Ship Chandlery, etc., is that conducted by Nealley & Co., at Nos. 20 and 22 Broad Street; and this concern is not only well known, but is also largely patronized, doing a wholesale business, and occupying three floors and a basement of the dimensions of 50 x 60 feet. The inception of this enterprise was in 1868, under the firm name of Hincks & Nealley, but this was changed a year later to the present style. As now constituted, the members are Messrs. Edward Nealley and Charles L. Snow, the former being a native of Bath, while the latter was born in this city. Cordage, Chandlery, Chains, Wire Rope, Anchors, Raft Rope, Lath Yarns, Duck, Yellow Sheathing Metal, Paints, Oils, Tar, Pitch, Oakum, etc., are among the articles handled, a very large stock being carried and ten assistants employed. No house in this section of the State is better prepared to furnish perfectly satisfactory and reliable articles of the kind mentioned, than is that of Nealley & Co., and their relations with producers, etc., are such that they are enabled to quote bottom figures in every department. Orders can be filled at very short notice, and every precaution is taken to ensure against mistakes.

The firm also do a very large wholesale and retail business in Coal, under the following style:

HINCKS & CO.,

Wholesale and Retail Dealers in
COAL AND WOOD.

Office, 20 and 22 Broad Street. Coal Yard on Sanford Steamship Co.'s Old Wharf. Wood-Yard, Market Street, Near Cumberland.

Mrs. A. E. Miller, Millinery and Fancy Goods, 121 Main Street. The eminent success which has attended the establishment of Mrs. A. E. Miller since its inception, six years ago, is a sufficient evidence of this lady's adaptation for the business. This enterprise, which is one of the most prominent of its kind in Bangor, is devoted to the trimming and sale of Ladies' Hats and Bonnets. This business was established by the present proprietor in 1881, and since that date her efforts have been crowned with unrivaled success, and today her store ranks among the finest in the city. Her Millinery Parlor and Fancy Goods store covers an area of 20 by 40 feet in dimensions, and is the resort of ladies of the most fastidious tastes, as nowhere in the city are there more choice or elegant selections in Millinery Goods displayed than at this popular establishment. Mrs. Miller gives employment to five very capable assistants, and the management of this house is under her direct supervision, especially the order work department, where skill and artistic ability are displayed in the many fine productions of this establishment. The full and complete

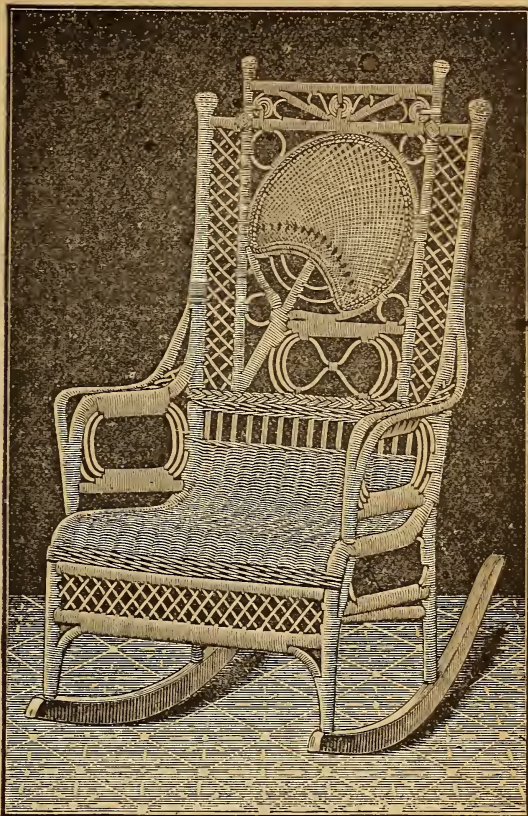
stock of Elegant Millinery and Fancy Goods carried, together, with the courteous treatment of patrons by the five polite assistants, and the prompt and efficient manner in which all orders are executed, tend to make this one of the most popular establishments in this line in Bangor. Mrs. Miller is a native of Hartland, and is a refined lady, well worthy of the success she has attained.

J. P. Finnigan & Co., Bakers, 63 and 65 Broad Street. Probably there are very few of our readers who are not more or less fond of crackers, for it would be difficult to find an article of manufactured food in more general request. But in crackers as in bread, much depends on the making, and therefore certain houses have established reputations for producing a uniformly superior article, and thus built up a patronage which increases with each added year. Prominent among these is that of J. P. Finnigan & Co., which though it only began operations in 1884, has already gained celebrity and a rapidly extending trade by reason of the many points of superiority manifest in its goods. The factory comprises seven floors of the dimensions of 40 x 60 feet, and goods are shipped all over the State, as particular attention is paid to mail orders, which are filled as promptly and satisfactorily as though given in person. Among the various articles manufactured, especial mention should be made of this firm's "Pearl and Dot Oyster Crackers," "Jersey Butters" and "Soda Biscuit," as the greatest care and the very best material is used in their production, and they are fully and universally guaranteed to be superior to any placed on the market. Mr. Finnigan is a native of Bangor, and is thoroughly acquainted with his business in all its departments, and to his strict personal supervision the exceptional success gained is chiefly due.

C. S. Rice & Co., Dealers in Fancy Dry Goods, Trimmings and Small Wares, No. 33 Main St. Among the leading Fancy Dry Goods establishments in Bangor is the elegant and attractive emporium of Messrs. C. S. Rice & Co. This house should be classed among the most reliable establishments of its kind in this city. Patrons and purchasers may feel assured of receiving excellent goods, honorable treatment and polite attention, while the prices are always reasonable. This admirably conducted house was established in 1885 by C. S. Rice & Co. The trade from the start has annually grown, and the sales now reach a very handsome amount in the course of a year. An attractive display is made, and the stock carried will be found full and complete in every department. This embraces Fancy Dry Goods of all kinds. Every article purchased here may be relied upon as being not only well made of good material, but offered at unusually low prices. The premises occupied consist of a store 18 by 70 feet in dimensions, located at 33 Main Street. Employment is given to two very capable assistants, and the entire business is managed in a most able and satisfactory manner. Mr. Rice is a native of Bangor, and well and favorably known in this city and section.

G. W. Merrill Furniture Co., Manufacturers and Dealers in Furniture, and Upholstery Goods, 63-65 Main Street. Despite the fact that the market is flooded with Furniture of every description, it is known to all discriminating buyers, that reliable articles of this kind are not to be found everywhere by any means, and therefore such houses as have gained a reputation for dealing in a uniformly and honestly made product, have no difficulty in disposing of their wares. Very prominent among these is the G. W. Merrill Furniture Company, located at Nos. 63 and 65 Main Street, for those constituting it have proved themselves to be worthy successors of the founders of the enterprise who began operations over fifty years ago, or to be exact, in 1834, the firm being known as Shaw & Merrill. The present company dates its existence from 1886, and has ever increased the large trade it succeeded to, and is now prepared to offer superior inducements to those attainable at any previous stage of its history. There are occupied, five floors of the dimensions of 40 x 60 feet, and both a wholesale and retail business is conducted, fifteen assistants being employed, and a fairly enormous stock carried, consisting of Furniture, Upholstery Goods, Rattan Furniture, Looking Glasses, Feathers, Mattresses, etc. The establishment has telephone connection, and orders so received are accorded equally prompt and careful attention with those given in person. Those who may need any of the varied goods supplied here, would best consult their own interests by giving this house an early call, as they do not handle an article they cannot recommend, and are certainly in a most advantageous position to quote bottom prices in every department.

William O. Warren, Dealer in Wall-paper, Window Shades, Drapery Curtains, etc., 27 Main Street. While investigating the various enterprises of this city, we must not evade a consideration of those which are concerned in the conveniences and embellishments of our interiors. Of these the dealing in Wall-paper, Curtains and Drapery, etc., is a prominent branch, and Mr. W. O. Warren is among the most important merchants concerned in this industry here located. The business was established by its present proprietor in 1885. The premises occupied for the business comprise a store 20 x 60 feet in dimensions, and located on Main Street. Here is to be found what may justly be considered as an elegant and well-selected assortment of Wall-papers, also a fine line of Curtains and Drapery, Fringes, Upholstery Goods, etc. This house therefore may be said to be particularly able to compete on all points for retail trade, and its large stock affords an enormous variety to select from, "Grand Rapids" and "Superior" Carpet Sweepers, Upholstery Goods and Fringes are also carried. Mr. Warren is a native of Bangor, a gentleman thoroughly conversant with all the details of the business and what the public requires.



Mrs. Robinson, Dealer in Art Materials and Fancy Work, No. 1 Middle Street. There is nothing which adds more to the attractions of a house than Art Needle-work and Fancy Work. The furniture may be ever so rich and costly, the carpets, rugs and draperies elegant and in harmony with the surroundings, and the walls covered with rare works of art, yet if there is no fancy work to be seen, the homelike effect of a tastily furnished house is absent; while on the other hand, a very plainly furnished apartment may be transformed into a most attractive and beautiful one, by a few finely worked pillows, table scarfs, covers, tidies, lambrequins, portieres, etc. One of the finest assortments of Fancy Work and Embroidery Materials will be found at the attractive rooms of Mrs. Robinson, No. 1 Middle Street. As the expense of a store is saved, customers are not charged high prices, but everything is offered at reasonable rates, and a full assortment of everything in this line will be found here. In addition to the above, a specialty is made of Stamping, for which a full line of new and attractive patterns is carried. Children's Dresses are also made to order in the latest style, and satisfaction as to fit and prices guaranteed. The trade of this lady, which is from the leading families of Bangor, is rapidly increasing, and we commend her to our many readers as well worthy of their patronage.



J. F. Parkhurst & Son, Dealers in Saddlery Hardware, and Manufacturers of Trunks, Bags, etc., Main and Rowe Streets. Among the absolute essentials of traveling there are none more important than good Trunks, Bags and Valises, and the numerous vexations and losses which occur from inferior goods in this line, make it a matter of the truest economy to patronize only the best and most reliable manufacturers and dealers. The well-known house of J. F. Parkhurst & Son has been a recognized leader in the manufacture and sale of first-class Trunks, Bags and Sample Cases. In addition to their extensive manufacturing, they carry the largest and finest stock of Saddlery Hardware to be found in New England, Robes, Blankets, and a full line of Carriage and Sleigh Trimmings. The senior member of the present firm established himself here twenty-one years ago. By strict attention to the business it has grown until they found they required more spacious accommodations. Not finding it, they concluded to fit up their large Trunk factory on Main Street, thereby consolidating their business under one roof. The building is 44 x 90, five stories high, and supplied with an elevator to transport goods from bottom to top. It is one of the finest arranged stores to be found in New England, which gives much credit to the genius of its members. Their goods are sold at wholesale in Maine, Massachusetts and New Hampshire. Their purchases are made from the leading manufacturers throughout the country. You will always find them busy, yet ready to show you all the new and latest styles of Trunks, Bags, and Sample Cases, and a complete assortment of the richest and best *Horse Jewelry*, in which much interest is now manifested by the admirers of stylish teams. All

their work is reliable and a model of fine workmanship and durability, and has the highest commendation of their large trade. The members of the firm are Mr. J. F. Parkhurst, and Mr. F. H. Parkhurst. They are natives of Unity, Waldo county, Me., where the senior member was engaged in trade in the towns of Unity, Freedom and China. Commencing in 1855—on his return from California, where he spent five years crossing the plains in 1854—with a drove of cattle taken from the wilds of Missouri, he had one partner and employed five men—taking one hundred and sixty head of cattle, and six months time to reach California, these were days, as they say, that tried men's souls. But we were boys—yet it was all the same. Coming to Bangor in 1866, locating where he now resides, he has, as before, achieved a most honorable and enduring success as a leading business man and citizen.

DR. E. C. BUKER'S GREAT KIDNEY REMEDY.

J. F. Parkhurst & Son are also General Agents for Dr. E. C. Buker's Great Kidney Remedy, which has never failed to relieve or cure the thousands who have already taken it. It is harmless, yet effective. Men who have suffered much pain and had to be put under the influence of ether from six to twelve hours to get rest, have been relieved in four hours and cured, by using one box. Men do not suffer, when you can get such speedy relief, and for once say you were not humbugged. It has no equal. Send for testimonials, freely given by reliable men, if you doubt in the least what we say. Price only 50 cents, sent to any address and town by mail. Money refunded if it does not do all we say.



Bangor Exchange, A. W. Thayer, Proprietor, Main Street. It is said that everybody thinks they can drive a horse, and also that they can keep a hotel, but experience shows that it is much easier to buy a \$10,000 trotter than to get the best speed out of him, and the large percentage of failures among those who aspire to hotel keeping, shows that this occupation is by no means so easy and simple as it may seem. But then there is all the more business for those who are fitted for the work, and among the most prominent Bangor hotel keepers, we know of none more deserving of success than Mr. A. W. Thayer, the genial proprietor of the Bangor Exchange. This gentleman, who is a native of Augusta, inaugurated his present enterprise in 1881, and quickly established a position among the first-class houses of the city. He is a member of the Free Masons and Knights of Pythias, and has hosts of friends in Bangor and vicinity. The premises occupied consist of a three story building comprising forty-six rooms, and there is also a stable connected with the hotel, from which teams may be secured at all hours, and at prices which must be satisfactory to all. There is employment given to fifteen assistants, and promptitude and politeness is the rule throughout the establishment. The rooms are light, well ventilated and well heated, and the table will be found to be supplied with the best that the market affords. It has been noticed that those who make a trial of this house generally make it their headquarters thereafter when in Bangor, which shows that its liberal management is appreciated as it should be.

First National Bank of Bangor. The banking interests and facilities of Bangor are in no respect inferior to those of her kindred cities, and, in fact, are equaled by but very few places of her size in the country. The First National Bank is one of the best known and most influential in the State, and since its incorporation as a national bank in 1864, has had an unimpeachable record for the wise conservatism of its managers and the financial soundness of their policy. The capital stock is now \$300,000, and the surplus fund \$142,000. There are two finely fitted-up offices, 22 x 58, and three competent assistants are constantly employed. The

officers and directors are as follows: President, George Stetson; Vice-President, Edward Stetson; Cashier, E. G. Wyman; Directors, George Stetson, Francis M. Sabine, John A. Peters, Hannibal Hamlin, Charles P. Stetson, Nathan Hopkins, Edward Stetson, Henry McLaughlin, Noah Emery. The President and Cashier are both of Bangor, and all these gentlemen rank among our most honored and representative citizens and business men. The long and unbroken record of honor, and the universally recognized ability, wisdom and trustworthiness of the managers of this bank, render it specially deserving of the most careful attention of all prudent investors in this vicinity.

Boston One-Price Clothing Co., H. E. Turner & Co., proprietors, 32 Mercantile Square. To those who are familiar with the perfection to which the retailing of Ready-Made Clothing has been brought in Boston, it will be evident that we can give no higher praise to the enterprise conducted by Messrs. H. E. Turner & Co., under the title of the "Boston Clothing Company," than to declare that it is fully worthy of its name, and that so far as the thorough making and general excellence of the goods offered are concerned, none of the great Boston concerns would have the least occasion to be ashamed of the showing made by this popular local house. Perhaps some of our readers who have lately visited Boston, and who have vivid remembrances of the great show-windows heaped with all grades of Clothing which they saw in New England's metropolis, may take exception to these statements, but we are sure that if they will visit the establishment in question, and carefully compare its goods and prices with those of the metropolitan stores, they will have reason to acknowledge that our estimate of the advantages offered was correct after all. They would find that the public announcement of the firm — "No old goods, all new stock, money always refunded when wanted," — was fully justified by the facts, and that no similar establishment in this state was prepared to offer more genuine advantages to its patrons. No. 32 Mercantile Square is very easy to reach, and if it be hard to leave without making a purchase, this is not the fault of the polite attendants, but rather of the exceptional inducements on every hand.

Abel Hunt, Furnishing Undertaker and Practical Embalmer; Wholesale Dealer in Caskets and Trimmings, 14 East Market Square; also Main Street, Bar Harbor, F. E. Sherman, Agent. Death is something which, in the natural course of events, must come to all sooner or later, and while not to be dwelt upon, mused over, or in short given an undue share of attention, still, on the other hand, there is no reason why all mention of it should be sedulously shunned, as it is an inevitable contingency which must be faced some day. It is well to know of an establishment where every preparation is made to render the last sad duties in the most prompt and efficient manner, and so we make no apology to our readers for calling to their attention that conducted by Mr. Abel Hunt, at No. 14 East Market Square. This gentleman, who is a native of Camden, inaugurated his present enterprise in 1874, and has honestly earned the high reputation he now holds for performing the various duties incidental to his profession in the most satisfactory manner. As a Furnishing Undertaker and Practical Embalmer, he is in a position to assume entire charge of Funerals and all the operations preparatory thereto, when desired, and carries a full assortment of Metallic and as all other styles of Caskets, as well as Robes. He handles Caskets and Trimmings at wholesale as well as retail, and in addition to his Bangor establishment, conducts a finely equipped one at Bar Harbor, having the assistance of Mr. F. E. Sherman, and in Bangor, Mr. A. P. Chick. The premises utilized in this city comprise six floors of the dimensions of 20 x 50 feet, and four assistants are employed, orders being filled from all over the State of Maine. His office and residence are connected by telephone, and summonses at any hour will be promptly responded to, while the advantages of this house are such, that the most satisfactory service can be given at the lowest rates. Mr. Hunt is the first undertaker in Maine who practiced arterial embalming.

Armour & Co., Dressed Beef, Chas. E. Perry, manager, 134 Broad St. The "roast beef of Old England" is now shorn of its glory, and the "dressed beef of Chicago" reigns in its stead. When dressed beef from the Western metropolis can be, and in fact is shipped to England and sold in large quantities there in open competition to that of home origin, even the most confirmed "John Bull" must draw in his horns, or fall back on the superiority of "English mutton, you know." The agencies for the sale of Armour's Chicago Beef are rapidly being established all over the country, and one of the latest and most successful of them is that opened at No. 134 Broad Street, this city, under the efficient charge of Mr. Chas. E. Perry. Mr. Perry "knows a good thing when he sees it," and appreciating the fact that he has an unusually good thing in Armour's Beef, he does not believe in keeping it to himself, but works hard to apprise others of its desirability and to procure the same for distribution among his customers. That he is the right man in the right place, is pretty well proved already by the way in which he has made things "hustle"

since he began operations, and if his orders continue to increase as rapidly as they have so far, Armour's Beef will be found on the table of every family in the city. In addition to the extensive trade in Beef, Mr. Perry handles a full line of Provisions; also, Canned Goods, Pickled Tripe, Bolognas, etc., prepared by Messrs. Armour & Co., which are sold at Chicago prices, and warranted first-class in every respect. Two floors are occupied, 20 x 125 feet in dimensions, and employment is given to five assistants, an exclusively wholesale trade being done. Every facility is at hand for the prompt filling of orders, and the quality of the meat is ever maintained at the same high standard.

Holt & Morrill, Taxidermists. Fine Mounted Specimens for sale; also Deer, Caribou, and Moose Heads; Repairers of Musical Instruments, Fire Arms, Umbrellas, Pipes, etc., No. 4 State Street. It would be hard indeed to find a sportsman who at some time had not desired to preserve something which he had shot, to serve as a reminder of some of the circumstances attending its pursuit, or else on account of beauty or rarity, and as all such are interested to know where any specimens may be mounted in an artistic and life-like manner, we take pleasure in calling their attention to the establishment of Messrs. Holt & Morrill, located at No. 4 State Street. These gentlemen are prepared to execute all orders pertaining to Taxidermy in the highest style of the art, and, provided the specimens are in good condition when received, guarantee satisfaction in every instance. They have fine mounted specimens for sale, an inspection of which will serve to convince anyone that they are masters of their profession, and a specialty is made of Deer, Caribou, and Moose Heads, which have lately become so popular as dining-room and hall-way ornaments. Business was begun in 1881, the firm being constituted of J. W. Holt and F. L. Morrill, both of whom are natives of Bangor. One floor 20 x 60 feet in size, is occupied, two assistants employed and a large business done, not only in the lines mentioned, but also in the Repairing of Musical Instruments, Fire Arms, Umbrellas, Pipes, etc. This work is entrusted only to skilled mechanics, and as every facility is at hand, and the best materials employed, perfect satisfaction is assured to all.



J. H. Lewis, Portrait and View Artist. Among the many uses to which Photography is put at the present day, the taking of views of houses, landscapes, etc., is of great importance. There is hardly a house-owner but would prize a skilfully taken picture of the exterior or interior of the edifice of which he is the proprietor, but the difficulty is to find an artist who may be depended upon to achieve satisfactory results. In this connection, therefore, we feel that we are doing our readers a genuine service in recommending to them Mr.

J. H. Lewis of this city, for we have seen enough of his work to know that it is so far superior to the average of that produced by the itinerant photographer as to be beyond comparison with it. He makes a specialty of out-door views and has a magnificent and varied collection of these taken at various points of interest throughout this State, so rich in opportunities for the true artist. Among the pictures mentioned are some of the scenes in the vicinity of Kineo, and all who have ever visited that charming locality will recognize on inspection of the views alluded to, how completely the spirit and effect of these scenes are reproduced. Mr. Lewis is also a portrait artist of no mean skill or celebrity, and in this, as in other branches of his profession, he displays an intimate knowledge of the conditions essential to the obtaining of a satisfactory result, and a conscientious desire to bring them about if it lies in his power to do, that furnish a significant index of the causes that have led to his present high standing as an artistic photographer.

Miss M. A. Clark, Dealer in Millinery and Fancy Goods, Ribbons, Laces, French Flowers, etc., No. 48 Main Street. One of the handsomest stocks of French Millinery Goods to be found in this section of the city, is that displayed at the establishment of Miss M. A. Clark. This lady has an extended and high reputation in Bangor and vicinity for taste and skill in Millinery work, and, in consequence, she enjoys a large and select patronage in this special branch of trade, and only the very lowest price at which good work may be done is charged. Miss Clark gives employment to several very competent assistants, whose skill and taste is displayed in the many fine and stylish productions of this Millinery establishment. This business was founded by its present able manager in 1884, and has rapidly and steadily grown in popular favor since its inception. The premises now occupied are located at 48 Main Street, (having removed here October last), and cover an area of 20 by 40 feet, and are finely fitted up, and the stock of elegant Parisian novelties are attractively displayed in a most artistic manner. Miss Clark is a native of Bangor, and all who have dealings with her will find her a lady of refined taste and artistic ability, and all Millinery work executed at her establishment is guaranteed to give perfect satisfaction.

E. H. & H. Rollins, Manufacturers of and Dealers in Gutters, Mouldings and Conductors; Planing in all its Branches; Pine and Ash Sheathing, Southern Pine, Black Walnut and all kinds of Domestic Lumber; Shippers of Ice. Taking a very prominent, and in fact fore most position among the business enterprises of Bangor, the undertaking carried on by Messrs. E. H. & H. Rollins, should be considered beyond a doubt a truly representative one. It was originally established in 1849, and therefore in point of age as well as importance, it ranks with the very first. The present members of the firm are Mr. H. Rollins, who is a native of Vassalboro, and Mr. E. H. Rollins, who is a native of Bangor, and both have an un-

usually thorough knowledge of their business in every detail. Gutters, Mouldings and Conductors are manufactured very largely, and Planing in all its branches is done. Pine and Ash Sheathing, Southern Pine, Black Walnut and all kinds of Domestic Lumber being very extensively handled. Some idea of the magnitude of the business may be obtained from the fact that the plant in use covers about six acres of ground, having seven hundred feet front on the river, and on these premises are located four buildings, measuring 125 x 100 feet, and a hundred and fifty horse-power engine is used. As may be imagined, a house so firmly established and transacting so heavy a trade as this, is in a position to supply anything in the several lines it handles at the lowest market rates, and with the utmost promptness, and the reputation it has had for so long a period of time for handling goods of standard and assured quality is as zealously maintained now as ever. An important branch of the business is the shipping of Ice to various southern ports, and the entire quantity of this product annually disposed of in this manner, is very large.

Nickerson & Lane, Livery, Boarding, Sale and Transient Stables; Buckboard and Barge Parties a Specialty; Always Ready for Business or Pleasure Driving; Boat and Train Orders Promptly Attended to, Harlow Street,



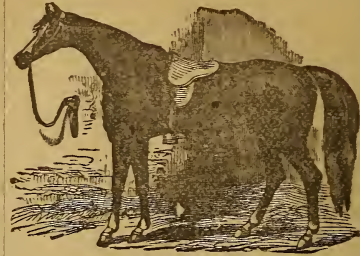
Opposite Granite Bl'k. A "spin on the road" behind a well-stepping animal is one of the most effectual means imaginable of dissipating the "blues" and aiding indigestion, and as for those who prefer drugs to driving, and would rather pay ten dollars to a doctor than half that sum to a stable-keeper, it must certainly be acknowledged that "there's no accounting for tastes." To enjoy driving, good roads, attractive scenery, an easy carriage, a speedy horse and agreeable companionship are necessary, and as far as our Bangor readers are concerned, all these requisites are easily obtainable, as most of the roads in this vicinity are well kept, and the country round about is pleasantly diversified, while a call at the establishment of Messrs. Nickerson & Lane, on Harlow Street, will result in the furnishing of a most desirable turnout, and with all these points provided for, the last essential mentioned need occasion no anxiety. The enterprise carried on by the above-mentioned firm was started in 1884 by Messrs. Sweet & Nickerson, the present style being adopted in 1887. Both members of the firm were born in this city, and are extensively known here, Mr. Nickerson being a member of the Odd Fellows. The premises in use comprise three floors of the size of 35 x 100 feet, and five assistants are required to handle the heavy business done. Twenty-four fine horses are kept for the use of the public. Horses will be taken to board and guaranteed careful treatment, and the best of accommodations at prices that will commend themselves to all, and in every detail of the business, the interests of customers are faithfully consulted.

Tebbets & Clayton, Manufacturers of and Wholesale and Retail Dealers in Coffins, Caskets, Birch Flooring, Sheathing and All Kinds of Mouldings, No. 19 East Market Square. A representative firm, which should by no



means be omitted from this volume, is that whose card is printed above, and any article treating of it must necessarily be of interest, however circumscribed by the relentless bounds of space that must be observed in a work of this kind, to prevent it becoming unwieldy. Tebbets & Clayton began business in 1857, so that it is now over thirty years since Mr. Tebbets made his maiden bow to the public, and commenced the career which was to prove so honorable and extended. The firm is made up of Messrs. E. H. Tebbets and W. Z. Clayton, the former being a native of Lisbon, Me., while the latter is a native of Freeman. Both are connected with the Free Masons and Odd Fellows, and Mr. Clayton is also a prominent member of the G. A. R., he having been actively engaged in the late rebellion, as will be mentioned more in detail later. As Manufacturers of and Wholesale and Retail dealers in Coffins, Caskets, Birch Flooring, Sheathing, and all kinds of Mouldings, this firm do an extremely large business, occupying five floors, 20 x 45 feet in size, and three buildings about 100 feet in length, and employing fifteen assistants. Associated with this house is Mr. William A. Bragg, the well-known Practical Embalmer and Funeral Director, whose residence is at No. 23 East Market Square, and who, having the unsurpassed resources of Messrs. Tebbets & Clayton's establishment at hand, may be depended upon to execute all commissions incidental to his profession, at the shortest notice, and in a thoroughly dignified and satisfactory manner. Mr. W. Z. Clayton can boast of a "war record" (if he ever boasted of anything) that is exceptional in its extent and importance, and which would put to the blush such as are held by most of those who have been "fighting their battles over again" in the Century Magazine, although he does not claim to be "bigger than old Grant," as some of them by implication have. He went into the war in 1861 as private in First Battery Maine Light Artillery, was First Lieutenant and later Captain of the First Battery Light Artillery in 1862, and was not mustered out of service until July, 1865, prior to which he was breveted. He was at the capture of Fort McAllister and now has the flag that was taken at that time, and was also present at the siege of Savannah, wounded in the battle of Shiloh, the never-to-be-forgotten siege of Vicksburg, from the first to the last—forty-seven days—the second battle of Corinth, helping to bring that conflict to a conclusion, and that glorious Georgia campaign, including the siege of Atlanta, Sherman's march to the sea, and that same brilliant commander's march through North Carolina. And, finally, he was at his post in command of his battery when reviewed at Washington in 1865, an occasion which no veteran, who participated therein will forget.

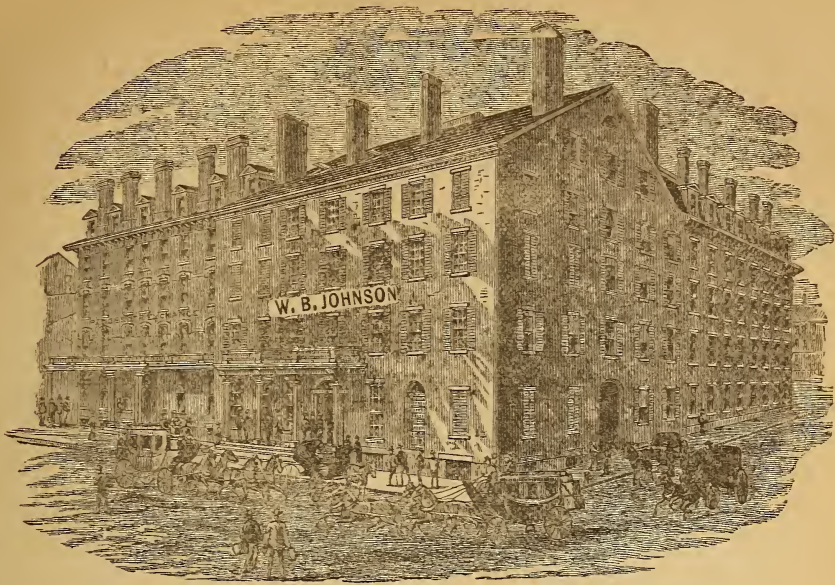
Fred W. Nichols, Livery, Boarding and Transient Stable; Good Central Location for Boarding; Good Teams at Low Prices; Horses and Second-Hand Carriages for Sale, Columbia Street, Near Hammond Street. All in search of



a first-class Stable, for Livery and Sale, will find one on Columbia Street, kept by Mr. F. W. Nichols. This Stable was lately opened in 1837, by the

present proprietor, and bids fair to rank among the finest in the city. It is this gentleman's aim to keep a first-class Stable, where one may obtain Fine Teams of every description, and thus far has succeeded, in a marked degree, in his undertaking. Mr. Nichols is a fine judge of horse flesh, and all wishing to buy or exchange horses will find him a thoroughly reliable man, and liberal in his dealings with all. The stable occupies two floors, 50 x 60 feet in dimensions, and has ample accommodations for both horses and vehicles, skilled hostlers being employed, and every facility at hand for the comfort of animals. The stalls are neatly cared for, and are commodious, great care being taken that proper ventilation is obtained. Mr. Nichols is a native of Bangor, and numbers his friends by the score throughout the city. All having business dealings with him will find him thoroughly reliable and reasonable in his prices. We prophesy a successful future for him.

Dr. E. T. Waggatt, Dentist, Room 6, Rines Block. Considering the manner in which the teeth are used and abused from childhood to old age, the marvel is, not that they sometimes decay and then cause trouble, but that they last half as long as they do. Put to every service from biting off a thread to cracking a nut, deluged at one moment with ice-water, and flooded the next with hot coffee, allowed to remain after use in a condition that a butcher would scorn to leave his cleaver, and this in a constant temperature closely approaching one hundred degrees, is it any wonder that finally even these patient servants rebel and unmistakably demand attention? When this happens, don't add insult to injury by patronizing an incompetent dentist, but go straight to one who combines experience and skill as does Dr. E. T. Waggatt of this city, whose office is at No. 6 Rines Block. This gentleman started the practice of his profession in 1863, and having thus had an experience of about a quarter of a century, may be safely supposed to know something about practical dentistry. He is a native of this city, and is so well known here that no further personal comment is necessary. Callers will find his operating-room supplied with all the modern appliances and tools designed to make it as easy as possible for both patient and doctor, and we can assure them that they will be treated with gentleness as well as skill. Dr. Waggatt's charges are moderate, and his work equal to the best.

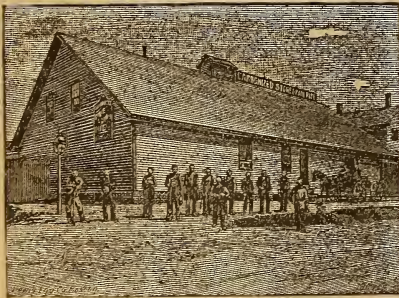


Penobscot Exchange, W. B. Johnson, proprietor; J. P. Randall, Chester McCausland, clerks. One of the greatest marvels and achievements of our modern civilization is a first-class hotel, and few in the State are so entirely worthy of being awarded that honor as the famous Penobscot Exchange, of Bangor. This leading hotel was established as far back as 1830, and for many years has ranked among the finest and most complete in New England. At the present time every department is maintained at the highest standard. The *cuisine* is under the charge of an experienced and talented *chef*, and is everything that could be desired. The service is of the most satisfactory kind, and the general and uniform courtesy of treatment received by all the guests is one to be long and pleasantly remembered. Forty-five employés are constantly in attendance. The hotel is a finely arranged five-story building, with one hundred and twenty-one first-class rooms, all fitted up in the most modern, elegant and comfortable style. The hotel is a most noted resort for sportsmen in the spring and fall, and for traveling men at all seasons of the year. The most reasonable and satisfactory terms can be obtained here by all visiting the city, and special arrangements are made with traveling salesmen and all stopping for any length of time. The two clerks, Mr. J. P. Randall and Mr. W. C. McCausland, are widely noted for their genial and courteous treatment of all guests of the house. Mr. W. B. Johnson, the proprietor, is a native of Fryeburg, and one of the best known and most honored hotel men of the State. His long experience and great success in this work renders him peculiarly fitted for the management of a leading hotel in such a traveling center as Bangor. He is a member of the Knights of Pythias, and takes an active and influential part in the social life of the city.

J. H. James, Manufacturer of Hard Wood Flooring, Sheathing, Brush Handles; also Dealer in Hard Wood Lumber. When the entire medical profession substantially agree upon a given point, it may be safely assumed that the same is firmly established, especially when the dictates of common sense are in accord with the theory advanced. Therefore it is no longer open to argument that hard-wood flooring properly laid and maintained in good condition, is the most desirable from a hygienic, and it certainly is from a decorative point of view. Physicians and "others in authority," are a unit in declaring that a smooth-surfaced hard-wood floor, covered with a rug or some similar floor-cloth which may be readily removed and its accumulations shaken out, is the only arrangement which is advisable, especially in sleeping apartments, and the rapidity with which their suggestions have been followed, shows that the innovation is a popular as well as a healthful one. One of the best-known manufacturers of Hard-wood Flooring, etc., in this vicinity, is Mr. John H. James, whose place of business is located on Breakwater Wharf, where two floors of the dimensions of 50 x 60 feet are occupied, and fourteen hands employed, an eighty-horse steam-engine being required to furnish the motive power. Mr. James is a native of Athens, and ranks with the best-known Wood-workers, occupying the position of Treasurer of the Smith Planing Mill Co., as well as managing his own private business. In addition to Flooring and Sheathing, Brush-handles also are turned-out, and Hard-wood Lumber is very extensively handled. Mr. James has won a reputation for superiority of product during the fifteen years he has carried on his present business that affords sufficient guarantee that his customers will "get the best."

A. L. Boyd, Wholesale and Retail Dealer in Confectionery of Every Description, Foreign and Domestic Fruits, 11 West Market Square. Although from the way in which some excellently disposed gentlemen go on, one would think that sugar was the invention of the Evil One himself, so vehement are they in their denunciation of its alleged injurious effects, still its universal popularity with the people shows that it fills a pressing need of humanity, and more especially is this the case when the sugar is made into confectionery, for in this latter form children literally "cry for it." About everyone, then, is interested in learning where pure and wholesome confectionery may be procured at reasonable prices, and consequently we need offer no apology for calling to the notice of our readers the establishment conducted by Mr. A. L. Boyd at No. 11 West Market Square. Here is to be found a large and extremely varied assortment of Confectionery of every description, as well as of Foreign and Domestic Fruits, and we are sure that the quality of the goods on sale will be in the future as in the past—such as cannot fail to satisfy the most fastidious. Mr. Boyd was born in Bristol, and is a well-known citizen. One floor and a basement are utilized, measuring 20 x 60 feet, and employment is afforded to two courteous and efficient assistants, who extend prompt service to every customer. Mr. Boyd supplies the public at the lowest rates, and warrants his Confections to be strictly pure.

John Littlefield & Co., Manufacturers of Carbonized Stone and Drain Pipe, Corner of Hancock and Oak Streets. As an industry of great importance to the thrift of the city, and serving an important purpose in the community, the manufacture of Carbonized Stone Drain



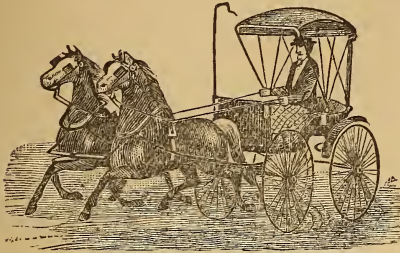
Pipe ranks among the leading ones, and enterprising men have engaged in it. Favorably located and occupying a prominent position in this line of business, is the manufacturing plant of Messrs. John Littlefield & Co., situated at the corner of Hancock and Oak Streets. They occupy two stories, each covering an area of 45 by 80 feet, and are prepared to manufacture and furnish to the trade, at wholesale, their products at as advantageous rates as can possibly be obtained in the State. All orders are promptly filled and delivered. The extensive manufacturing and wholesale business transacted by this firm, gives constant employment to five thoroughly experienced workmen, and

its products are guaranteed first-class in every respect. The individual members of the firm are Mr. John Littlefield and Mr. T. W. Baldwin, both Maine men by birth. This firm is a reliable and enterprising one to deal with, and will push their business and help to make Bangor a still greater distributing point for their products.

R. P. Stone & Co., Centennial Store, 25 Main Street; General Dry Goods House. The large majority of our Bangor merchants are men who are alive to every opportunity to increase their trade in any legitimate manner, but of course there are some houses which go beyond the average in activity and wide-awake business methods, and one of the foremost of these is that of Messrs. R. P. Stone & Co., located at No. 25 Main Street, and carrying on a general Dry Goods business. They show this activity in innumerable ways, by being always on the lookout to secure bargains for their customers, by having at all times a supply of the latest novelties in all their many departments, and by allowing no house to undersell them, quality for quality; but one of the most popular manifestations it has is the system they have inaugurated of making a present to the buyer with every cash sale amounting to 25 cents and upwards, and also of making a grand present every month. Business was begun in 1880, and the liberal management we have outlived soon built up a very large trade. Mr. Stone is a native of Newburyport, and is exceptionally well acquainted with the Dry Goods business, as the brilliant success he has met with in carrying it on abundantly proves. The store is 20 x 70 feet in dimensions, and as seven assistants are employed, all patrons may feel assured of prompt and polite attention.

Adam M. Fifield, Livery, Boarding and Sale Stable, Cottage Block, Harlow Street. There's many a cure for disease not to be found in any apothecary store, and it may be added that the same may be said of preventives of it. Fresh air, rapid motion and the exhilaration attending driving are oftentimes more potent than any drugs in straightening a man out, and if more frequent use were made of them by our overworked business men, some of our physicians could safely take a holiday. We believe that people are beginning to appreciate this fact; and to guide such as may feel uncertain as to where they can secure a desirable team at a fair rate, we would suggest a visit to the establishment of Mr. Adam M. Fifield, located in Cottage Block, Harlow Street. Mr. Fifield began operations in 1885, and is possessed of the means to assure his patrons the best of service in every respect. He is a native of Corinth and takes a pride in furnishing such horses and carriages as no one need feel ashamed of, and although he does not pretend to have a Maud S. in his stable, still he does strive to furnish good roadsters as well as stylish appearing animals. The premises in use comprise three floors of the dimensions of 40 x 60 feet, and the best of accommodations are furnished to such horses as are taken to board, and the most intelligent care is promised these animals. Reasonable rates are adhered to and satisfaction is fully assured.

Grand Central Livery, Hack and Boarding Stables, Central Bridge, Lemuel Nichols, proprietor, C. W. Nichols, clerk. Perhaps the best known and most reliable livery stable in Bangor, is that of the above-named establishment—at least we are justified in saying that nowhere in Bangor can better turnouts be procured, or at more reasonable prices.

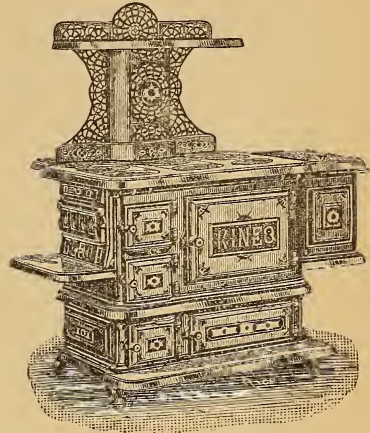


These stables were established in 1871, by the present proprietor, Mr. Lemuel Nichols, and are known as the Grand Central Livery, Hack and Boarding Stables. They are located on Central Bridge. The premises occupied consist of four floors, covering an area of 50 x 150 feet each, and an office. These stables are nicely fitted up and arranged with every facility for the comfort of horses while under the care of this establishment. The stalls are well ventilated, and the stable is light and airy and has a capacity for eighty horses. Employment is given to ten thoroughly capable assistants, and the management of this stable is most efficient; Mr. Lemuel Nichols being ably assisted by C. W. Nichols. Mr. Nichols is prepared to furnish barouches, landaus, barges, coupés and buckboards, also hacks for funerals, weddings, parties, cars, boats, operas, theatres, etc., at short notice and at very reasonable prices. He is from E. Corinth, where he conducted the Parker House and livery stables, and ran lake stages for eleven years from Bangor and Moosehead Lake, and is well known and highly respected throughout the city. We do not exaggerate when we state that his stables are among the largest, finest and most popular in this section of the state.

Queen City Dye House, George W. Harrigan, Proprietor, No. 35 West End Central Bridge. The Queen City Dye House was established in 1856, succeeded by the present popular proprietor, Mr. George W. Harrigan, in 1877, and so successfully has he conducted its operations that today it holds a leading position in this branch of industry in Bangor. The premises utilized for the transaction of the Dyeing business are located at No. 35 West End Central Bridge, and comprise two floors, each 18 by 35 feet in dimensions. These works are equipped with the latest and most improved machinery, and every requisite for their operations. Only skilled hands are employed, and all work is guaranteed satisfactory, and will be executed in the best manner possible, and at short notice, while the prices will be found as low as any similar concern. Mr. Harrigan is a native of Bangor, and his excellent management and

business qualifications have won for him a leading position among the business men of the city, and throughout the State.

A. Noyes & Co., Wholesale and Retail Dealers in Furnaces, Ranges, Stoves and Granite Iron Ware, Manufacturers of Tin Ware, Nos. 21, 23 and 27 Central Street. Nothing is more noticeable in the line of what may be called "domestic manufacturing" than the continual changes and improvements that are being made in the design and construction of Furnaces,

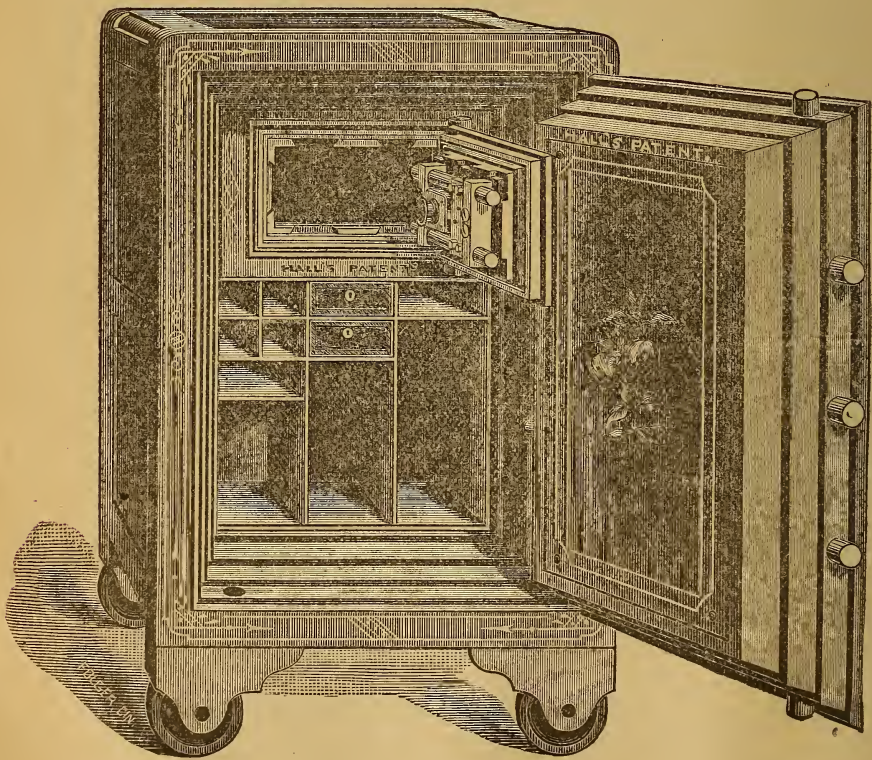


Ranges, Stoves, etc. This is largely the result of the applied science of the present day, and it may be broadly stated that the same investigations which applied to the furnace used in the generation of steam, have resulted in the attaining of a much higher degree of economy than was formerly thought practicable, have so guided the most progressive builders of stoves, etc, for family use, that the amount of coal required to achieve certain results has been largely reduced. Such stoves are, of course, far the cheapest in the long run, and to be sure of obtaining them, such an establishment should be patronized as is carried on by Messrs. A. Noyes & Co., at Nos. 21, 23 and 27 Central Street. Here may be found an immense stock of the latest and most approved productions in this line, and it may also be remarked that the large sales and long experience of this house enable it to quote the very lowest rates, both at wholesale and retail. Business was begun in 1836, or over half a century ago, by Mr. A. Noyes, the present firm name having been adopted in 1865. As now constituted, the firm is made up of the following gentlemen, all of whom are natives of this city: Frank C. Noyes, Geo. H. Nutter, A. G. Noyes. The Messrs. Noyes are connected with the Free Masons, while Mr. Nutter is a member of the Knights of Pythias. Besides the handling of Furnaces, Ranges and Stoves, a large business is done in Granite Iron Ware, which has come into such general use, and Tinware of all descriptions is also heavily dealt in and manufactured by this house. Three floors are occupied, of the dimensions of 50 x 60 feet, and employment is given to six assistants.

J. M. Bright, Life, Accident and Fire Insurance, No. 55 West Market Square. The New York Life Insurance Company, one of the oldest, largest and strongest companies in the world, began doing business in 1845, and its steady progress and growth has put it in the front rank. All approved forms of policies are issued by it, and many that are not written by other companies, thus giving insurers a better opportunity to insure under a form best suited to their own individual cases. Policies issued by this company are *guaranteed to return all premiums paid, together with the face of the policy—in case of death of the insured within twenty years.* This fact is well worth considering, and insurers would do well to examine the plan and cost of these policies before going into any other company. The best is the cheapest in the long run, and in order to be convinced of this, as applied to insurance, either for protection or investment, call upon

or correspond with J. M. Bright, agent, at Bangor, who will give you both facts and figures.

The Travelers Insurance Company, of Hartford, the largest, oldest and strongest company of the kind doing business, issues accident policies on all classes, indemnifying against loss of business time, or death, occasioned by accident in any form. The cost of yearly policies varies with the occupation, and will be furnished upon application to J. M. Bright, agent, at Bangor. In addition to paying for loss of life, and a weekly indemnity for a loss of time, one-third the face of the policy is payable in event of loss of a hand or a foot, and the full amount of the policy in event of loss of sight of both eyes, the loss of both hands, or both feet, or a hand and a foot. There is every reason for carrying Accident Insurance. Take out a policy at once—to-morrow may be too late. J. M. Bright, agent.



HALL'S SOLID ANGLE-WELDED, ROUND-CORNERED, FRONT AND BACK SAFES.

These Safes are made with *angle frames at front and back, but round, and welded solid at all corners.* The body of safe formed of one continuous plate of iron, with additional strengthening bars on sides and corners. All safes are filled from the bottom, massive bolt work, and Hall's Patent Four-Tumbler Combination Lock.

These Safes embody *every improvement*, and are the strongest, best, and most reliable Safes made. Fire or burglar-proof work, vault fronts, locks, &c., furnished at short notice. Send for list of testimonials and prices to J. M. Bright, No. 55 West Market Square.



KENDUSKEAG BRIDGE.

J. E. Chapman & Co., Wholesale and Retail Dealers in Men's, Boys' and Children's Clothing and Furnishings, Kenduskeag Bridge. Many of those who, allured by the cry of "ruinous prices," "auction sale of goods," etc., have been induced to purchase their clothing of houses without repute or business honor, have had ample reason to regret their folly when it was too late to remedy it, and have been brought to realize that so staple an article as well-made clothing is not to be had for one-half its value, any more than gold or silver is. Such an establishment as that carried on by Messrs. J. E. Chapman & Co., at Kenduskeag Bridge, founded as it was over a quarter of a century ago, has certainly as much opportunity as any other to produce or secure Clothing at the lowest attainable rates, and a call will demonstrate to all in a position to judge, that no more genuine bargains are to be found in the entire city, while all, no matter how ignorant of the value of Clothing, may feel assured that they will get the full worth of their money, as but one price rules—the very lowest that circumstances will permit. The inception of this enterprise was in 1861, and the experience gained by its proprietors since that date enables them to judge and provide most accurately for the wants of their customers, and thus they accumulate no unsalable stock to be worked off at "auction prices." The firm is made up of Messrs. J. E. and E. W. Chapman, the former a native of Damariscotta, and the latter of this city. One floor and a basement are utilized, 20 x 70 feet in size, and

five assistants are employed; a large and varied stock being constantly carried of Men's, Boys' and Children's Clothing and Furnishings. Goods are warranted to prove as represented, and any mistakes which may occur will be promptly and cheerfully corrected.

Adolf Pfaff, Dealer in Jewelry and Silverware, Kenduskeag Bridge. Very marked improvements have been effected in the Jewelry trade, as is amply attested by the display made in our establishments devoted to this branch of business. A gentleman who receives a large and desirable patronage, numbering among his customers many of the well-to-do residents of the city, is Mr. Adolf Pfaff, located on Kenduskeag Bridge, a practical and expert man at the business, who has had a long experience, and is therefore thoroughly conversant with every feature of the trade. This house was founded in 1860, by W. F. Weeks, succeeded in 1876 by Mr. Pfaff. This stand has long been known as a headquarters for fine Watches and Jewelry, and has, from the first, enjoyed a liberal measure of popular favor, the trade growing year by year, until now it is very substantial. He occupies a conveniently arranged store, where an attractively displayed stock of fine Watches and Jewelry may be found. A specialty is made of repairing fine Watches in a superior manner; also, Jewelry of all kinds. Mr. Pfaff is a native of Germany, and by his superior skill, energy and ability, has won many friends in this community.

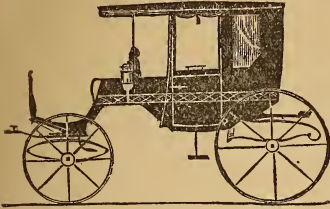
George W. Sullivan, Dealer in Hats, Umbrellas and Fur Goods of the Latest Styles, Sleigh Robes & Robe Lining, etc., Cor. Central St. and Kenduskeag Bridge. Among the commercial enterprises of Bangor, no establishment has greater prestige than the extensive retail Hat and Fur store of Mr. George W. Sullivan. In fact there are few, if any, houses in Bangor more widely known than this one. Its field of operations is by no means confined to the city, but extends throughout the trade radius of Bangor. Such a business as is here transacted was not built up in a day; it is the result of careful industry, a thorough knowledge of the wants of the trade, and energy in maintaining a high standard of output, and strict integrity and fair dealings. This business was first established by Mr. Frank P. Wood, who was succeeded by the present proprietor, Mr. George W. Sullivan, about five years ago. The premises utilized for this business are located in Smith's Block, and comprise four floors, one of which is occupied in making and repairing Furs. An extensive and varied stock of Fur goods of all the latest styles is carried, such as Seal Sacques of all grades, Shoulder Capes and Collars, Boas and every description of Fur goods and Fur trimmings, also latest styles in Hats and Caps. A full line of Snow-shoes, Sleigh Robes and Robe lining. A specialty is made in trimming ladies garments and re-dyeing Seal Sacques, also gentlemen's coats lined and trimmed. Mr. Sullivan removed last October to the spacious store at the corner of Central Street and Kenduskeag Bridge, where his elegant stock of Hats, Caps and Fur goods make an attractive display. Mr. Sullivan is a native of Bangor, and is an energetic business man, justly entitled to the high esteem accorded him by the citizens of this community.

Williams & Getchell, Dry Goods, 68 Main Street. One of the old established and thoroughly reliable Dry Goods houses in this city, is that of Williams & Getchell, located at 68 Main Street. This flourishing business was founded in 1865 by Messrs Hatch and Williams, and in 1867 a change was made in its management, and the firm name became Williams & Getchell. The goods kept by this house are too well known throughout the city and vicinity to need any special remarks from us, suffice it to say it is the house at which to purchase Dry Goods and choice imported fabrics of all kinds. They also deal largely in all the small wares usually carried by a first-class house in this line of trade. The premises utilized for this business are located at the above address, and comprise two floors, each covering an area of 20 x 60 feet in dimensions, where a tasty display is made of the choice goods handled. A competent and sufficient force of hands are employed in the several departments, and a large retail trade is transacted. Messrs. Williams and Getchell are both natives of Bangor, and Mr. Getchell is a member of the Free Masons. We commend their house to our readers as one whose reputation has been secured by a uniform system of fair and honorable dealing, which has ever characterized their transactions, as well as the excellent quality and reliability of all their goods.

Kirkpatrick & Pote, Dealers in Beef, Pork, Lard, Hams, Dried Beef, Poultry, Tripe, Tallow, Pigs' Feet, Wild Game, Venison, Fish and Oysters, No. 77 Pickering Square. One of the principal advantages to be derived from living in a city is the abundant supply of fresh meat of the best quality there accessible, and no doubt many of our readers know from sad experience what it is to return from a prolonged sojourn in the country during which good meat was to be wished for but not expected, and rushing to their provision dealer's, they order a steak, which when eaten, makes them feel good all over. But we are sorry to say that even in Bangor good meat is not attainable everywhere, but yet it can be found if properly sought for, and one of the best establishments we know of to get it in, is that carried on by Kirkpatrick & Pote, at No. 77 Pickering Square. This popular house was founded in 1885, and as it early showed that it was prepared to offer exceptional advantages to purchasers, it soon built up a large and flourishing trade. The firm is made up of Messrs. C. H. Kirkpatrick and C. B. Pote, both of whom are natives of this city and members of the Odd Fellows. The premises in use comprise one floor, 20 x 40 feet in size, and afford accommodation for a well-selected stock of Meats of all descriptions, including Beef, Pork, Lard, Hams, Dried Beef, Poultry, Tripe, Tallow, Pigs' Feet, Wild Game, Venison, etc., etc., together with a full supply of Fish and Oysters. These goods are sold at the lowest market rates, and all orders are given prompt and careful attention.

F. S. Davenport, Piano and Music Rooms, No. 5 State Street. If the public in general could only understand that no individual, or no firm, or no corporation, holds or can hold a monopoly of the making of first-class Pianos, there would soon be decided changes in the business methods of certain manufacturers who at present are relying largely upon loud boasting and constant belittling of their competitors' work. Of course, many people who know little or nothing about Pianos feel as if they must either have an instrument of a certain make, or else get cheated, but we can positively assure all such that if they will patronize some reputable local dealer who is *not* a manufacturer, they are much more apt to get full value for their money than when they give \$50 or \$100, as the case may be, for a name alone. In this connection, let us call attention to the establishment of Mr. F. S. Davenport, located at No. 5 State Street, for we believe this gentleman to have but very few superiors as a judge of what constitutes a good Piano, and we know that he at all times, and in every instance, strives to honestly satisfy his customers. Operations were begun by him in 1870, and he has already built up a trade which will compare very favorably with that of many similar establishments of much older growth. He is a native of Boston, and has made many friends here by his straightforward business methods and careful avoidance of anything that he regarded as misrepresentation. One floor is occupied, 20 x 60 feet in size, and a fine stock is exhibited of Pianos and Music and Musical Goods in general. All callers are assured courteous treatment, low prices and fair dealing.

S. S. Hubbard, Manufacturer of Carriages and Sleighs, Repairing a Specialty, York Street, corner of French. At this season it is fitting to call the attention of our readers to an establishment, where not only the finest Carriages



can be obtained or made to order if desired, but also where a specialty is made of repairing at short notice and at low rates, not the ordinary "blacksmith" repairing either, but such as would do credit to any shop, no matter of how high a reputation or complete an equipment. The establishment referred to is that carried on by Mr. S. S. Hubbard, on York Street, corner of French, and we are confident that a trial of its resources will plainly demonstrate the truth of what we say concerning it. Mr. Hubbard inaugurated this enterprise in 1877, and has since spared no effort to put himself in a position to do good, honest and faithful work, and that his aim has long since been reached, no one conversant with the facts can honestly deny. He is a native of Corinth, and is connected with the Odd Fellows, having a large circle of friends in Bangor and vicinity. Carriages as well as sleighs are made and repaired by him, the same durable and thorough workmanship entering into them as distinguishes the latter production of his, and there is maintained a blacksmith shop 20 x 40 feet in size, and one devoted to wood-working 25 x 70 feet in dimensions, employment being offered to ten skilled assistants. We have before alluded to the reasonable rates prevailing in every department, and will only add that low as the prices are, they are not made so by the employment of cheap stock, any more than of cheap help.

R. C. Boyd, Wholesale Dealer in Foreign and Domestic Fruit, Nuts, Confectionery, Cigars and Tobacco, 21 Hammond Street. This house was established in 1884 by Mr. R. C. Boyd. A large stock of Foreign and Domestic Fruits is constantly carried, and a large wholesale and retail trade is transacted, extending within a radius of twenty miles of Bangor. The premises utilized for this flourishing business are located at No. 21 Hammond Street, and comprise a store 20 by 60 feet in dimensions, which is well stocked with a large and varied assortment of merchandise, including, in addition to Foreign and Domestic Fruits of all kinds, a full line of Fresh Nuts and Pure Confectionery, also Cigars and Tobacco. The extensive nature of this business necessitates the employment of three very capable and thoroughly experienced assistants, and the entire business is most ably managed under the direct personal supervision of the proprietor. Mr. Boyd is a native of this city and belongs to the Royal Arcanum. He is a man of energy and enterprise and very popular among a large circle of friends and acquaintances.

The Bangor News Company, Leading Variety House in Maine; Bangor: 7 and 9 Hammond Street; Waterville: Boutelle Block, Main Street. An enterprise in which every resident of Bangor, who has the fair fame of the city at heart, should feel deeply interested, is that conducted by The Bangor News Company, at Nos. 7 and 9 Hammond Street. We say deeply interested, as it is an undisputed fact that now-a-days the reputation for good or bad, which a city holds, depends largely upon the firms doing business within its borders, and therefore when a house gives unmistakable evidence that it is being managed in such a way as cannot fail to add to the prosperity of the community in which it is located, it certainly deserves hearty support from every good citizen, and this is just the record that has been made by the company before mentioned, since it begun operations in 1881. During the comparatively short space of time since elapsed, it has fairly established its present claim of being the Leading Variety House in Maine, and both as jobbers and retailers, the company have outstripped competition. Their Bangor store occupies three floors, and the Waterville store is the finest in the place. A stock is carried, which for bulk and variety is unexcelled, if indeed it is equaled by that of any house engaged in a similar line of trade in the entire State. Employment is given to fifteen assistants, and this large and well-drilled force enables every order, whether large or small, to be filled with the utmost dispatch, a point which is by no means unappreciated by customers. The proprietor of the establishment is Mr. F. W. Farnham, who is extremely well known in this city, of which he is a native. He is connected with the Odd Fellows, and his abilities as a business man are too plainly indicated by the success of the enterprise under his control, to need mention here.

L. B. Hanson, Dealer in Millinery and Fancy Goods, Hosiery, Gloves, Worsteds Goods, etc., 46 Main Street, Bangor, Me. By a careful examination of the commercial facilities enjoyed by this city, we find that among its contemporaries the house of Mr. L. B. Hanson is well known. This distinction is accorded not only from the fact of its long establishment, its honorable career, and its extensive business transactions, but on account of the enterprise of its business policy. It may therefore be regarded as occupying a high position and exerting a marked influence upon the trade. This business was founded in 1867 by its present popular proprietor. The premises utilized consist of a store 18 x 55 feet in dimensions, located at No. 46 Main Street, where is tastefully and attractively displayed the large and varied stock of goods handled, comprising Millinery and Fancy Goods, Hosiery, Gloves, Worsteds Goods, etc. The trade of this house is entirely retail and gives constant employment to three capable and thoroughly experienced assistants. Mr. Hanson is a native of Dover, N. H., and his long residence in Bangor, together with his prosperous business career, have earned the success he has achieved, and the general consideration with which he is regarded.

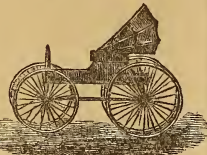
George T. Allamby, Manufacturer of Ship Fastenings and Composition Castings, No. 33 Central Street. An old-established and highly regarded Bangor business house which holds a reputation not to be obtained excepting by hard work and years of reliability is that of which Mr. George T. Allamby is the proprietor, located at No. 33 Central Street. This establishment has been in operation nearly a quarter of a century, having been founded in 1854, and the goods produced by it are accepted without question as the standard by those who have previously had an opportunity to test them in actual service. Two floors, 20 x 50 feet in dimensions are utilized, and the manufacture of Ship Fastenings and Composition Castings is carried on with all the skill and accuracy that long experience and natural ability can give. Ship Bells, Spikes, Bolts, Braces, Door Hinges, Hooks and Staples, Clasps, Locks, Latches and Man-Rope, Brasses, etc., are among the articles turned out, and are offered at the lowest rates reconcilable with the using of honest material and the employment of efficient workmen. Mr. Allamby is one of our oldest citizens, having been born here, and is prominently connected with the Odd Fellows. All orders received by him will in the future as in the past, be accorded prompt and painstaking attention, and those doing business with this house may feel well-assured that all agreements entered into will be faithfully carried out.

E. J. Davis & Co., Dealers in Boots, Shoes, Hats, Caps, Rubbers and Umbrellas, No. 19 West Market Square. Taking everything into consideration, it is probable that Boots and Shoes were never sold at such low prices as they are today, and indeed it is difficult to see how they could be manufactured at a profit, at even a small margin below present prices. Machinery has brought about marvelous changes in this industry, and by its aid one man can do the work of a score under the old system. A well-appointed shoe store now-a-days contains a fairly surprising variety of styles and patterns of foot-wear suited to all ages, from infancy to decrepitude, and to all conditions from that of a banker to that of a day laborer. It is to just such an establishment that we wish to call the reader's attention, and no matter what may be his position in life, a call at No. 19 W. Market Sq., where Messrs. E. J. Davis & Co. conduct the enterprise they inaugurated in 1882, cannot fail to result in his finding what he wishes in the boot and shoe line, for so large and varied a stock is exhibited that satisfaction is assured. Four floors and a basement are occupied of the dimensions of 20 x 70 feet, and there is no room to spare, as the continuous influx of new goods brings all available space into constant use. Mr. Davis is a native of Oldtown, and is prominently connected with the Odd Fellows. He has devoted much energy and careful thought to the development of his business, and amply deserves the large trade with which he has been rewarded. All grades of goods are sold at the smallest possible margin of profit, and every effort made to fully satisfy every customer.

J. P. Parker, Wholesale Dealer in Millinery and Fancy Goods, No. 34 Main Street (Upstairs). An important branch of wholesale trade is that of millinery and fancy goods. In this connection, therefore, we must not omit mention of Mr. J. P. Parker's attractive emporium, located at No. 34 Main Street (upstairs). Here may be found a complete, varied and carefully-selected stock of everything in the line before mentioned, including such important fabrics as Satin, Velvets, Silk, Laces and Ribbons, also Flowers, Feathers, Bonnets, Hats, and a large and varied line of fancy goods usually included in the millinery line. The display of the stock always to be found here is elegant and very tasteful, and dealers can always find something to attract the eye, suitable to all grades of purses and pockets. This business, which is principally wholesale, was established in 1883 by I. W. Coombs; succeeded 1883 by Parker & Patten, and in 1885 Mr. J. P. Parker assumed full control and management of the business. The premises utilized are located at the above named address, and comprise three floors, each 20 x 65 feet in dimensions. Mr. Parker is a native of Bangor, and during his career as a business man, has made hosts of patrons. Possessing superior facilities he is enabled to secure promptly and at the lowest possible market figures, all the newest styles in his particular line. He is noted for his honorable methods, and has succeeded in building up a large trade.

C. C. & F. A. Porter (Successors to John C. Thorndike), Dealers in Groceries, Meats and Ship Stores, corner Main and Davis Streets, opposite Maine Central Depot. There are many obvious advantages connected with purchasing as many goods as possible at one establishment, and where prices and facilities are so combined as to render this feasible, it is doubtless the most economical course that can be pursued. For instance if a man obtains both his groceries and his meats from one dealer, is it not evident that the rent of only one store and the living expenses of only one man or one firm have to be made up out of the profits of such sales? Therefore we say when, as in the case of Messrs. C. C. & F. A. Porter, doing business at the corner of Main and Davis Streets, an establishment can be found run by men who are content with a fair profit and who carry a large and well-selected stock of Groceries, Meats, and Ship Stores, why not trade with them and save money? The enterprise we have alluded to was inaugurated forty years ago by Cobb & Thorndike, succeeded by John Thorndike, who carried it on up to 1884, when he was succeeded by the gentlemen composing the present firm. They have greatly increased the trade and added to the popularity of the establishment, and have a telephone connection and a free delivery of goods to all parts of the city, which are of great convenience to their patrons. Two floors are utilized, of the dimensions of 20 x 60 feet, and a fine stock is carried. Employment is given to three assistants, and customers are assured prompt attention.

W. F. Whiton & Co., Manufacturers of Carriages and Sleighs, Harlow Street. To obtain beauty, lightness and symmetry, without sacrificing strength, and to ensure durability without causing ungainliness, are the tasks set before the Carriage-maker, and to properly fulfill them calls for a decided degree of skill, not less than the employment of the best materials. Of course some manufacturers succeed better than others in attaining these results, and one of the



most successful houses, of which we have knowledge, engaged in this business, is that of **W. F. Whiton & Co.,** located on Harlow Street. This establishment was founded in 1834, and is equipped with every needful modern appliance used in the working of wood or iron. There are fifteen hands employed, nearly all of whom are highly skilled workmen, and a thoroughness and care are exhibited in each process incidental to producing the finished articles that are rare indeed in these days of hurry and rush. It is the intention of **W. F. Whiton & Co.** to produce vehicles of which they will have no reason to be ashamed ten years from now, and so far as earnest effort and constant care can bring about such a result, they may feel sure of attaining it. Not that they put fancy prices on their goods, on the contrary they strive to meet all competition in this direction, but yet proceed on the principle that it is better to gain less profit on present sales and build up a reputation for sending out only durable work that will assure them a constantly increasing trade as it becomes more widely known. The wisdom of this course is already beginning to be manifest. This firm also sell Factory-made Carriages of all descriptions, at popular prices. They are the original Inventors and Manufacturers of the "Bangor Side-Spring Whiton Buggies," which have an established reputation throughout the United States.

Edwin J. Page, Meat and Fish Market, 9 Pickering Square. The Meat and Fish Market of Mr. Edwin J. Page, located at No. 9 Pickering Square, has become one of the chief sources of food supply for the people of Bangor. The premises occupied are centrally located and are very attractively and conveniently arranged, with ample cold-storage capacity, and every facility for the accommodation of customers, and dispatch of business. This establishment has a frontage of twenty feet with a depth of sixty feet, and comprises three floors. The stock of merchandise is at all times complete and select, and consists of the Choicest Fresh and Cured Meats, Fish, etc., with game in its season. The low prices which prevail and the uniform courtesy and prompt attention which the four capable assistants show customers have made this a popular market. This business was founded in 1885, under the management of Messrs. Brown & Page, who conducted it until 1887, when Mr. E. J. Page, the present proprietor, assumed full control of the business. He is a native of Bangor, and is held in universal esteem throughout this community.

F. L. Jones & Co. (Successors to Files & Jones), Manufacturers of Butter and Oyster Crackers, Soda, Milk, Graham and Oat Meal Biscuit, Pilot Bread, etc., 71 & 73 Pickering Square. The urchin who defined crackers as "bread what don't get stale and aint never sour," might certainly have used better chosen language, but still, as it was, it showed that he knew what he was talking about. Crackers certainly rank with our most healthful and delicious food, and their great and increasing popularity is attested by the number of houses engaged in their manufacture and sale. Of those situated in this State, none bears a higher reputation than that conducted by Messrs. **F. L. Jones & Co.,** at Nos. 71 & 73 Pickering Square, and their reputation is most abundantly deserved, as no house exercises more precaution to supply a uniform product of the highest excellence, and none has been more successful in attaining that end. Business was begun in 1873 under the firm name of Files & Jones, and was so continued up to 1886, when the present style was adopted. Mr. Jones is a native of Rockland, and his thorough knowledge of the business in which he is engaged has exerted a powerful influence in extending his trade. The premises occupied, comprise four floors, 40 x 90 feet in size, and every facility is at hand for the manufacture of Butter and Oyster Crackers, Soda, Milk, Graham and Oatmeal Biscuit, Pilot Bread, etc., employment being afforded to seven assistants. A wholesale business is done and all goods are supplied at the lowest market rates.

Savage & Crowell, Wholesale Commission Merchants in Potatoes, Beans, Butter, Eggs, Oranges, Lemons and Bananas, No. 3 Pickering Square. The amount of Country Produce, Vegetables, Fruits, etc. disposed of in the Bangor market is much larger than many people are aware, and indeed a knowledge of the number of firms handling those commodities is of itself enough to indicate that the demand for them here must be brisk and extensive. Among the best known and most largely patronized of these concerns is that carried on by Messrs. **Savage & Crowell,** at No. 3 Pickering Square, for although these gentlemen only began operations in 1886, they have already won a position very close to the top by dint of energy, honorable business methods and a strict fulfilling of all obligations. The premises occupied by them are sufficiently spacious to admit of the carrying of a large stock, being 20 x 60 feet in dimensions, and consisting of two floors, and a very large assortment is constantly on hand of Potatoes, Beans, Butter, Eggs and other Country Produce, as well as of Oranges, Lemons, Bananas, and all other kinds of Foreign and Domestic Fruits in their season. The firm is made up of Mr. C. H. Savage and Mr. Fred Crowell, the latter being a member of the Odd Fellows. Both of these gentlemen have many friends in this vicinity, and rank with our representative men of business. A characteristic of this house is the readiness and accuracy with which all orders are filled, and to this a large share of its success is doubtless due.

B. B. Thatcher, Manufacturer of and Dealer in All Kinds of Pine, Spruce and Hemlock Lumber, Laths, Shingles, Clapboards, Pickets, Posts; a specialty made of Pine Box Boards, 58 Exchange Street. The leading business house represented and conducted by Mr. B. B. Thatcher, has for over a decade ranked among the largest and most famous Lumber establishments of this center of the lumber business in the United States. The business was started by Mr. Thatcher in 1876, and its marvelous progress and success since then bear indubitable witness to the wise business principles and honorable financial dealings of its proprietor. One hundred and fifty men now find constant employment in the various departments of this immense establishment. Thirty thousand acres of the finest timber land supply the material which passes through the three large saw mills run by the house, and is shipped to all parts of the country and world. The water power is unusually fine, and the prices charged for the unsurpassed products of the house are as low as any in the market. The Laths, Shingles, Clapboards, Pickets, etc., manufactured by the house have no superior in point of make and material, answering every purpose most thoroughly and satisfactorily. A specialty is made of Pine Box Boards, of which article alone there will be manufactured this season by this house, about twelve million feet, and which readily finds a market, principally in the New England States, and is shipped almost entirely by rail. This branch of the lumber business has been carried on but comparatively few years on the Penobscot, and its development is largely due to the enterprise of Mr. Thatcher, who has made it a leading branch of his business for the past six or eight years. Mr. B. B. Thatcher is a native of Bangor, and one of our most enterprising and successful business men.

James Tobin, Mnfr. and Wholesale and Retail Dealer in Ready-Made Clothing and Gents' Furnishing Goods; Custom Work a specialty; 45 West Market Square. The perfection to which the manufacture of Ready-Made Clothing has been brought, is really surprising, and it is possible now-a-days for one who has no marked peculiarity of form to obtain nearly, if not quite as good fitting a garment by procuring one ready-made as by having it made to order. The quality of the material used is also such that no man need be ashamed to wear it and the finish, trimmings, etc., are all that could be expected. Of course we are speaking now of the work turned out by first-class houses of reputation and experience, and not of such as is too often palmed off upon the unsuspecting purchaser. A visit to the establishment of Mr. James Tobin, at No. 45 West Market Square, will result in the inspection of just such Clothing as we have described, for this gentleman has been engaged in this business for over thirty years, and has no superior in this city in his own line of business. The premises in use comprise three floors and a basement, 22 x 90 feet in size, and employment is given to twenty-five assistants. A very heavy stock is shown, made up of garments suited to all ages, conditions and purses, and the prices on the same

are such as cannot fail to be satisfactory to every intelligent purchaser. While offering ready-made garments suitable for wear on all occasions, Mr. Tobin does not forget that many prefer custom work, and is consequently prepared, as few houses in Bangor are, to make Clothing to order at the shortest notice, and in a manner satisfactory to the most fastidious. All customers are promptly waited upon and treated with the utmost courtesy.

Bangor Steam Dye House, Established in 1858, No. 40 East End Central Bridge; J. H. Gould. Dyeing and Cleansing in all its branches. It is really a decided advantage to any community to have a well-appointed Dye House in its midst, in which first-class work is done, as by patronizing it, many a faded, discolored, or worn garment may be made to look as good as new, at an expense which is comparatively trifling. Despite the seductive advertisements of some of the prepared dyes, home dyeing is neither economical nor wise, and the common experience attending it was well-voiced by the lady who said she had "spoiled her garment, ruined her kettle, blacked her hands and lost her temper, but that at all events, she knew more than she did before." While dyeing is done so cheaply and so well as by the Bangor Steam Dye House of No. 40, East End Central Bridge, there is no reason or excuse for home dyeing, and in fact the heavy patronage it receives, shows that many are of this opinion. It was founded in 1858, and the experience since gained has been so varied, and such a number of different fabrics have been handled, that it is believed no house can do better work or more safely guarantee perfect satisfaction. The proprietor, Mr. J. H. Gould, was born in Vassalboro, Me., and keeps a strict supervision over his business, that his hard-won reputation may be fully maintained. Two floors are utilized, and employment is given to seven skilled assistants, orders being taken for dyeing and cleansing in all their branches. Those who may favor this establishment with their patronage will surely not regret it, as the prices are as low as is compatible with good work. Special attention given to orders by express.

Fisher & Stone, Dealers in Groceries' Provisions and Country Produce, No. 2 Pickering Square. In all communities the Grocery trade ranks among the highest in relative importance, and of course in the nature of things it is inevitable that this should be the case, as all classes are large consumers of the articles handled in that business, and of course the demand for the same must necessarily be large. Bangor is no exception to the rule, and as it is clearly impossible within the limits of this volume for us to notice every establishment engaged in the handling of Groceries, we will content ourselves by calling attention to those most worthy of note. Among these is that conducted by Messrs. Fisher & Stone, at No. 2 Pickering Square, for although it has been in operation but a short time, (having been founded in 1886,) it has abundantly proved its title to special consideration. The gentlemen carrying

it on—Messrs. J. I. Fisher and I. W. Stone—are both very well known in town, and recognized as live and progressive business men. The former was born in Corinth, and the latter in Thorndike. One floor is occupied of the dimensions of 20 x 60 feet, and among the more prominent articles in stock may be noticed Corn, Flour, Meal, Shorts, Oats, Teas, Coffees, Spices and Canned Goods. Everything in stock is offered at the lowest market rates, and prompt and polite attention shown to every customer. Mr. Fisher is a member of the Grand Army, and as he was formerly Corporal in Company H of 15th Maine, can recall some stirring experiences in which he participated. Among other "little difficulties" in which he took a hand may be noticed those occurring at "Pleasant Hill," "Sabine Cross-Road," "Cave River," and "Mustang Island." He was one of those who took a part in Phil. Sheridan's Famous Raid, the survivors of which, we understand, held their first reunion in 1887.

Mooney & Hurley, Printers, No. 11 Central Street. Although Printers are as numerous in this section as Colonels are said to be in the South, where it is alleged that a shot-gun cannot be discharged into any crowd without bringing one down, still there is plenty of work for those that turn out first-class jobs, and as Messrs. Mooney & Hurley, of No. 11 Central Street, are to be reckoned among these by a large majority, it is not to be wondered at that they enjoy a good trade. The enterprise under their charge was inaugurated in 1875, and as they quickly showed that they were prepared to do the best of work in the job-printing line, they did not have long to wait for an abundance of orders. A speciality is made of Mercantile Printing, and Messrs. Mooney & Hurley number among their customers many of the leading Manufacturers and Merchants of this and adjoining towns. Both of the gentlemen constituting the firm are natives of Bangor, and have a very large circle of friends in and about the city. One floor is occupied, of the dimensions of 22 x 50 feet, and two assistants are employed, all orders being given prompt attention, and every effort being made to fully maintain the exceptional reputation for careful and artistic work, which has long been held by this house. As both partners are practical printers, they recognize the necessity of keeping the equipment of their office in the best condition, and always being fully supplied with neat and fashionable type, etc., and it is to the careful attention paid to these small but important details that they owe much of their capacity to suit the most fastidious customer.

Windsor Hotel, Pickard & Durgin, Proprietors. If good wishes could secure prosperity, the future of the Windsor Hotel would long since have been provided for for all time, as probably no similar enterprise in the State has been the recipient of more hearty good wishes from those who have experienced its hospitality. It is gratifying to be able to state that the good-feeling and tact displayed in its management are meeting with their reward in the shape of a large and increasing business,

and never was there an instance of where a man could more wisely consult his own interests, and at the same time aid a worthy enterprise, than by patronizing this popular hotel. A significant indication of the existing relations between those conducting it and their guests, was afforded by the presentation of an elegant and costly watch chain and charm to Mr. F. W. Durgin, the efficient Chief Clerk, who is now one of the proprietors, a short time ago by the commercial travelers and others who had experienced many kindnesses at his hands. It really seems as though this gentleman felt a personal interest in the welfare of each of his guests, and we know of no more shining example of "the right man in the right place." The Windsor was remodeled and opened in 1878 by Mr. Horace W. Chase, succeeded Dec. 1st, '87, by Mr. A. R. Pickard, who was formerly proprietor of the Penobscot Exchange, and Mr. Frank W. Durgin, who formerly officiated as head Clerk at the Windsor. These gentlemen are not only well known to the traveling public, but bring a long experience to bear, which cannot fail to afford satisfaction to all their patrons. The house contains four floors and eighty-five rooms, which will be found light, pleasant and in every way desirable. Employment is given to thirty assistants in various capacities, and so complete is the system in use, that everything moves promptly and without a jar. The best of food is furnished in sufficient variety to tempt any palate, and the rates are really surprisingly low. A livery stable is connected with the hotel, affording every accommodation at all hours.

York Street Livery Stable, G. W. Spratt, Proprietor. A man who has been engaged in the Livery business for very nearly thirty years on his own account, ought certainly to have gained during that time a tolerably correct idea of what is required by the public in the way of accommodations. And when from the inception of his business a liberal patronage has been enjoyed, there is all the more reason for believing that not only does he know what his customers want, but that he takes pains to satisfy them. Such an experience and such a record are identified with Mr. G. W. Spratt of this city, who inaugurated his present enterprise in 1858, and still carries it on on York Street. He was born in China, Me., and is one of the most esteemed of our older citizens, a member of the Free Masons and widely known in the community. Two floors are occupied, measuring 50 x 100 feet, and employment is afforded to four assistants. Horses taken to board will be well treated in every respect, and such as their owners wish to receive special food or attention, will be so handled most assuredly. Those who have valuable animals, or who, for any other reason, are especially solicitous as to the welfare of their horses, may safely entrust them to Mr. Spratt, as his past record plainly shows. In the livery department of his business, horses and carriages will be furnished at all hours, together with careful drivers if desired, and the prices for this service or any other to be had here, will be found reasonable and just.

Joseph F. Snow, Dealer in Dry and Fancy Goods, 5 Main Street. If there is a merchant in Bangor who proposes to make things "boom" during the season of 1887 and 1888, it is surely Mr. Joseph F. Snow of No. 5 Main Street, and we know of no other gentleman in this vicinity who is better qualified to accomplish what he sets out to do than the one named. Mr. Snow was born in this city and inaugurated the enterprise now carried on by him in 1865. He does an immense business, both by mail and personal selection, and has the unusual record of having sold many thousands of dollar's worth of goods to people whom he has never seen, *without having received a single complaint*. In the line of Cloaks, Wraps, Newmarkets, Seal Plushes and Children's Garments, no house is better known, as Mr. Snow has made these goods a specialty for many years, and was awarded a silver medal for excellence in these garments, at the New England Fair, held in Bangor in 1885. This season preparations have been made to surpass all previous records, and to attain that end some of the best manufacturers in the country have been engaged to make for the special trade of this house, a line of goods in all the new designs, which shall be elegant in style, richly trimmed, substantially made, and, so far as possible, perfect in fit. Some twenty-five hundred garments will be at hand to select from, and no lady needing an outside wrap should neglect to call and examine this magnificent assortment. In the way of Dress Goods the largest stock, greatest variety and choicest styles ever shown in Bangor, are announced by Mr. Snow, a specialty being made of Black Dress Goods, and a want long felt in this city thus supplied, as hitherto no extensive assortment of these articles was to be found here. The premises in use comprise two floors and a basement measuring 20 x 70 feet, and employment is given to six assistants, who extend to all prompt and polite attention.

Dr. G. E. Hathorne, Dentist, 21 Main Street, Rines Block; Graduate Boston Dental College. American dentists have the reputation of being the best in the world, and certainly if they are not they should be, for they have an excellent opportunity to practice their profession on their fellow countrymen, as the latter have the poorest teeth of any nation. Another advantage they enjoy is in the superior inventive talent of citizens of the United States, which has been used to such good purpose of late years in dentistry, that much of its attendant drudgery is now greatly lightened, and much trouble and expense are thus saved. Bangor, of course, has more than one skillful dentist within her border, but none who tries more earnestly to save his patrons suffering than Mr. G. E. Hathorne, of No. 1 Rines Block. This gentleman opened his present office in 1883, and although he has been very successful in building up a large trade, still it has been done by hard and painstaking work, and consequently is his rightful due. He was born in Bangor, and has many friends here, not a few of whom were made by skillful professional services. One floor is occupied of the dimensions of 20 x 20 feet, and two assistants are employed. Those wish-

ing to have their teeth attended to by one who is perfectly competent to undertake the task, will find it to their advantage to give Dr. Hathorne a call, as he has every facility at hand, and his prices are very low.

F. W. Jacques, Mercantile Oyster House, Mercantile Square. If there be any surer way of earning the hearty gratitude of a fellow man than by informing him where he can get a good meal at a low price, we have yet to learn it, and hence we expect to be most gratefully remembered by those who will take our advice and patronize the Mercantile Oyster House in Mercantile Square. A man who has eaten at that establishment once don't need to be told to go there again, for it would be hard to find a place where the comfort and well-being of patrons are more sedulously regarded, or where one is more sure of getting value for every cent he spends. This popular restaurant was opened in 1872 by Messrs. Bussell & Fifield, who were succeeded by the present firm ten years later. Mr. Jacques was born in this city. There are occupied two floors, measuring 20 x 30 feet, and every equipment is at hand which could serve to enhance the comfort of guests. The tables are provided with the best that the market affords, and although the motto of the establishment is certainly not "quantity before quality," still no one need fear going hungry, as all are liberally provided for. Every effort is made to serve customers as promptly as possible, and those who have cooled their heels in a restaurant for half an hour waiting for someone to attend to them, will appreciate this fact, and know where to bestow their favors.

E. Cobb & Co., Dealers in Family Groceries, Meats and Ship Stores, Main Street, Opposite M. C. Depot. Prominent among the well-known establishments devoted to the Grocery and Meat business in Bangor, is the house of E. Cobb & Co., which is located on Main Street, opposite the M. C. Depot. This firm was inaugurated in 1877, and during the ten years since its inception has ever maintained a high reputation for integrity and honorable business dealings. The premises utilized for the transaction of business consist of two floors and a basement, each 25 by 40 feet in dimensions, where is handled one of the most complete stocks of groceries and provisions carried in this city. The stock embraces everything included in the line of choice family groceries, Meats, and Ship Stores, and, in fact, all the condiments and delicacies usually carried by a first-class house of this kind. The lucrative retail trade of this house gives employment to three reliable clerks, and prompt attention is given to all orders, which are accurately filled and delivered to all parts of the city. The proprietors are both active business men, who give close personal attention to all branches of their establishment, especially to the purchasing and selection of their goods, which are guaranteed to be of the best the market affords. Mr. Ezekiel Cobb and George Hamilton are both natives of Bangor, and highly esteemed in this community.

Merchants National Bank, Capital, \$100,000; Surplus, \$125,000; 28 West Market Square. Speaking generally, it may be conceded that there is not much "in a name," but there are, nevertheless, individual instances in which title and results are so happily wedded as to make the one the fitting accompaniment of the other, and a notable case in point, is that afforded by the Merchants National Bank of this city. This institution is truly the "Merchants" Bank by nature as well as by name, for it has for many years been recognized as the representative bank of Bangor, one most heartily indorsed by our manufacturers and merchants, and which deserves all the more credit for its pre-eminence in a community where the average excellence of the financial institutions therein located is so high. It was in the year 1865 that this bank was founded, and its course during the painful period of uncertainty following the Rebellion, was gratifying to all. The favorable impression made at the start has been widened and deepened, and never were the officers and directors better fitted to discharge their duties than at the present date. If we may speak from a somewhat extended personal observation of similar institutions all over the country, we can sincerely assert that we know of none, the scope of whose operations is the same, better prepared to meet all obligations and more deserving of the confidence lavished upon it. The bank is officered as follows: President, Edward H. Blake; Cashier, A. P. Baker; Directors, N. C. Ayer, Frances W. Hill, Edward H. Blake, Charles P. Stetson, Fred W. Ayer.

Brown & Dillingham, Livery, Boarding, Sale and Hack Stables, Hammond Street. As this volume, if it fulfills the purpose for which it is designed, will be extensively circulated among those who are comparative or complete strangers to Bangor and its business firms, we consider it advisable to make prominent mention of a representative Livery Stable, as one of the first pieces of information most visitors to our city desire, is where they may obtain a good team, in order that they may enjoy a drive through the streets and suburbs. Therefore we hasten to call their attention to the establishment conducted by Messrs. Brown & Dillingham, on Hammond Street, for we are sure that here may be obtained as good turn-outs, at as low rates, as anywhere in this section. This enterprise was begun in 1879, and a large trade has since been built up by liberal and progressive management and unremitting efforts to fully satisfy all customers. The firm is made up of Messrs. G. W. Brown and H. H. Dillingham, the former a native of Stetson, and the latter of Bangor. Both partners are connected with the Odd Fellows, and Mr. Brown is also a member of the Free Masons and the Grand Army. He is extremely well known in town, not only on account of his membership in the societies, but also by reason of his prominent official position as sheriff of the county. Few men had an opportunity to bear a more active part in the great Rebellion, as the regiment in which he commanded a company, (the Ninth Maine), participated in thirty-nine battles.

J. H. Clergue. Ladies' and Gents' Wig Maker, Manufacturer of, and Wholesale and Retail Dealer in, Human Hair Goods of Every Description, Jewelry, Toilet Articles and Perfumery, No. 50 Main Street. Mr. J. H. Clergue



has been established as Manufacturer, Wholesale and Retail Dealer in Human Hair Goods since 1852, and the premises occupied comprise a store and basement, commodious and well adapted to the business, located at No. 50 Main Street, where everything usually made or kept in a first-class Hair Store will be found.

In the Hair Goods department will be found one of the largest and finest stocks of Human Hair ever offered in Bangor, comprising all the desirable shades, and at most reasonable prices, and all the leading styles in Natural Curly Hair, Saratoga Waves, Paris Fluff, Wigs, Seams, Frizzettes, etc. In the Toilet department attractions in beautifying Cosmetics and Toilet Powders, also exquisite and lasting Perfumes are dealt in. In connection with the above-named goods a fine stock of Jewelry is carried, including the latest styles in Pins, Ornamental Combs, and novelties for the hair. All Styles of Hair Work are made to order. The retail trade of this house requires the services of two thoroughly experienced assistants. Mr. Clergue is a native of France, and a prominent member of the Odd Fellows. He is a courteous and thoroughly enterprising business man, and has made his emporium most popular throughout this section of the city.

J. C. Buzzell & Co., Hardware, etc., No. 5 Mercantile Square. A concern which, although of recent establishment, still merits honorable mention in this work, inasmuch as it has already assumed a position among our most successful and enterprising business firms, is that of J. C. Buzzell & Co., whose establishment is located at No. 5 Mercantile Square. Operations were begun in the early part of 1887, and were rapidly pushed and extended until the present large trade resulted. A trade which, by the way, is of daily and almost hourly growth. Mr. Buzzell was born in Oxford county, came to Bangor in 1861, and has many friends here who cannot but rejoice at the success he has attained. The premises in use comprise three floors and a basement of the dimensions of 22 x 125 feet, and a spacious storehouse is also required to accommodate the extremely large and varied stock, which includes Hardware of every description. Both a wholesale and retail business is done, and eight assistants are employed, thus enabling all orders to be filled with celerity and care. The heavy patronage which has been so soon attained by this house may be surprising to some, but to those best acquainted with the business methods pursued, it appears but as the legitimate result of a line of policy which insisted on the handling of none but first-class goods at the lowest market rates. Mr. Buzzell keeps a sharp eye on every detail of the establishment, and strives to even surpass in the near future his present success.

Kenduskeag National Bank, No. 43 West Market Square. President, F. W. Hill; cashier, W. H. S. Lawrence. In devoting a portion of our necessarily circumscribed space to the Kenduskeag National Bank, we are only testifying by such means as lie in our power to our appreciation of the benefits this institution has rendered the business community. Since its incorporation in 1864, it has many times been in a position to influence the prosperity of this section to a marked degree, and indeed it would be strange were it not so for a National Bank of the standing of this one, occupies an exceptional and a highly responsible position, and it is a legitimate cause for congratulation among all good citizens when they see such an enterprise so intelligently managed as this has been. The officers and Board of Directors of the Kenduskeag Bank are gentlemen of the highest standing in the business community, being as follows: President, F. W. Hill; Cashier, W. H. S. Lawrence; Directors, T. J. Stewart, F. W. Hill, F. H. Clerque, S. D. Thurston, J. B. Foster. Under their management the present financial standing of the bank will undoubtedly be maintained.

T. A. Jones & Jewell Granite Co., Granite Dealers and Manufacturers, all kinds of Polished Work, Monuments, Tablets, Headstones, etc., Office and Works, corner Main and Railroad Streets, T. A. Jones, Superintendent. It is only by a careful review, in detail, of the industries of Bangor, that an adequate idea can be gained in regard to the extent of those interests which are of such vital importance as factors tending to extend and increase the reputation of the city as a manufacturing and commercial point. It being the main object of this work to present facts in this connection, brief description of the representative enterprises in their lines is essential. The establishment of Mr. T. A. Jones from its extent and the position occupied by it in the trade, is entitled to special mention. This enterprise has been in active existence since 1843, when it was established under the firm name of S. F. Jones, and in 1886 Mr. T. A. Jones, assumed control and management of the business, and has enjoyed a continuously successful career, with very large increase in every direction. In 1887 he consolidated with the Jewell Granite Co., and the establishment is now known as T. A. Jones & Jewell Granite Co. The works are located on Main Street, the yards cover an area of 200 x 175 feet, and the office is 12 x 18 feet in dimensions. Employment is constantly given to eight experienced workmen, and a large stock of Granite and manufactured work is constantly kept on hand. Mr. Jones is thoroughly identified with the manufacturing and commercial interests of the city. Having that most useful qualification, untiring energy, and possessing experience in an unusual degree, he has won the highest confidence and esteem of this community. Mr. Jones has superintended the granite work in the erection of the State Agricultural College at Orono, and the addition to the Custom House and Post Office in Bangor, besides numerous other public and private buildings; fully one-half of the granite work in Mt. Hope Cemetery was furnished by him.

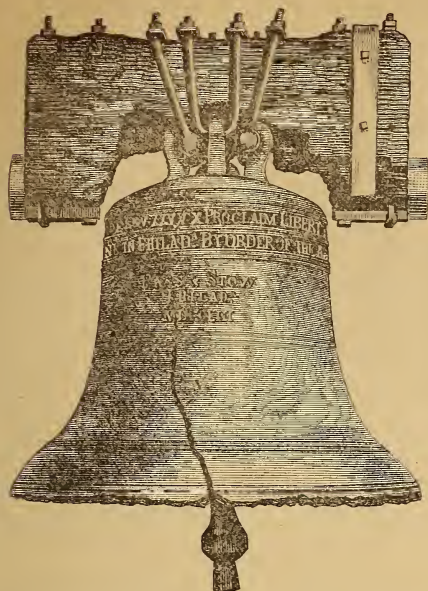
C. C. Prescott, Wholesale and Retail Dealer in Furniture, Feathers and Upholstery Goods, Mattresses, Mirrors, Spring Beds, &c., No. 12 Central Street. It is in this work our intention to mention those houses which are the representatives of their special line of trade, and among the leading establishments in the Furniture trade of Bangor, may be named that of C. C. Prescott, whose salesrooms are situated at No. 12 Central Street. This



business was established in 1837, by Mr. R. S. Prescott. The present proprietor, Mr. C. C. Prescott, is a thoroughly practical man, and possesses an intimate knowledge of every detail and feature of the Furniture business. The premises utilized for this business comprise the largest Furniture store east of Portland, covering four stores, entrance at No. 12 Central Street, with three additional warerooms, 20 x 60 feet in dimensions, and all are filled with a splendid assortment of Furniture, Feathers and Upholstery Goods, Mattresses, Mirrors, Spring Beds, etc. These goods are celebrated for quality and elegance, the prices are of the most liberal character, presenting to all an opportunity to obtain housekeeping goods at low prices. The extensive wholesale and retail trade of this house requires the services of six capable and thoroughly experienced assistants, and every department is conducted in a most systematic manner. Mr. Prescott is a native of Bangor, and his upright character and reliable dealings have secured the representative position he now occupies.

Thurston & Kingsbury, Wholesale Grocers, 19 Broad Street, and 68 Pickering Square. Although of course the wholesale grocery houses are not so closely and intimately related to the public as are those handling similar goods at retail, still any deficiency or lack of ability that may appear in the management of the one, will quickly exert an influence on the advantages that may be offered by the others, as for instance, it must be apparent to all that if Bangor wholesalers should permit those of other cities to establish more favorable relations with producers than they themselves enjoy, the result would be felt by the consumer as quickly as though the retailers had committed a similar error. So it will be seen that good management in one branch of trade redounds to the good of all, and as a consequence the enterprise and ability shown by the house of Thurston & Kingsbury in obtaining and supplying goods at bottom rates, is eventually profited by the entire community. This house was founded in 1884, and carries on business at Nos. 19 Broad Street and 68 Pickering Square. The firm is made up of Messrs. W. L. Thurston and R. A. Kingsbury, the former being a native of this city, and the latter of Bradford. Five floors are utilized, two of which have recently been added to accommodate the large, rapidly increasing, and varied assortment of goods rendered necessary for the demands of the trade, and employment is given to eight assistants. No house in this section of the State at least, is more active and enterprising, and the goods offered are as reliable as the methods employed in their sale are honorable.

OLD INDEPENDENCE BELL



that rung out for Liberty 100 years ago.

Bell's Sarsaparilla, its work as a medicine is wonderful. Bell's Sarsaparilla produces harmony in the human system, as the musician does in repairing his broken instrument. If the trouble be in the head, causing dizziness or pain, or in the stomach, from weakness of the digestive organs, or biliousness and indigestion, from an inactive liver, or constipation with its long train of distressing evils, or an affection of the kidneys, producing pain in back, weakness and lameness, it will seek them out, and by its great curative power bring back strength and vitality and stay the wasting disease. It acts through the blood, cleansing and purifying it from poisonous matter, and thus taking away that which disease feeds upon, in breaking down life and health. Compounded as it is, from the most valuable roots, barks and flowers nature's own remedies, its invigorating power is wonderful. It will cleanse the stomach, cure sick headache, give a healthy appetite, and make one feel strong, well and happy. Read the following testimonials: **A Wonderful Remedy.**—I am pleased to commend Bell's Sarsaparilla. I commenced taking it in April last for Sciatica. Standing on my feet would produce the most severe pain and I could scarcely keep up. I have found great benefit from it. I know it has given me strength and relief from pain to do my work, which I could not have done without it. Mrs. S. F. Bachelder, Bangor, Me., 61 Forest Avenue. September 30, 1887.

Scrofula of Eight Years Cured.—For eight years I had Scrofula Humor. My attention was called to Bell's Sarsaparilla and I commenced to use it. Seven bottles cured me. Today I am perfectly free from humor with improved health. G. A. Brown, Dexter, Me.

Catarrh Cured.—Mr. A. M. Devereux, of the Bangor & Castine R. R. Co. I used two bottles of Bell's Sarsaparilla for Catarrh, which had troubled me for a number of years, and am now free from it.

A Railway Clerk's Experience.—I can truthfully say that Bell's Sarsaparilla helped me very much of Indigestion, and cured me of a Nervous difficulty that troubled me a good deal while in the U. S. Railway Mail Service. Many times I could not sleep after a hard day's work, until I took this medicine. It entirely cured me. I can recommend it as sure and reliable. R. B. Cookson, Bangor Custom House, September 15, 1887.

Yes, I heartily recommend it.—Bell's Sarsaparilla is a valuable medicine. I have taken several bottles for a weak, debilitated feeling, poor appetite, etc., and it cured me, made me feel strong and well. I heartily recommend it. S. F. Cobb, piano tuner, Bangor, Me.

From Ara W. Pitman, Windsor Hotel, Bangor, Me.—I have been a great sufferer from Rheumatism every winter and spring for years. I have taken two bottles of Bell's Sarsaparilla and have not had a twinge of rheumatic pains since. I also found it good for humor, and in fact, it has benefited me in many ways.

Sick Headache Cured.—I think Bell's Sarsaparilla a wonderful medicine. I would not be without it. I began to take it two years ago for Sick Headache, and I think I am entirely cured, as I have never been troubled with it since. I send you this statement, hoping it may be the cause of others being cured if they but knew the value of your Sarsaparilla. Mrs. George W. Harvey, Atkinson, Me.

It will purify the blood and restore an inactive liver, thus striking at the root of more than three-fourths of the troubles that ruin our health, turn happiness into misery, and bring about premature old age. Put up in same size bottles as other Sarsaparillas, and sold at 50 cents per bottle. Every bottle warranted exactly as represented. Alex. M. Robinson jr., apothecary, proprietor, Bangor, Me. Sold by all druggists. Portland agents, Cook, Everett & Pennell and J. W. Perkins & Co.

M. E. Fellows, Dealer in Fancy Goods, No. 1 High Street. Among the popular Retail Fancy Goods and Notion establishments of this city, that of Miss M. E. Fellows is deserving of prominent notice in this work. Well located at No. 1 High Street, plentifully stocked with all the novelties, as well as the staples in this line of business, this house has gained a place second to none in the retail trade of this neighborhood. A full line is carried of the best selected goods, and she employs efficient assistants in the several departments of her business. A store 18 x 30 feet in dimensions is occupied, where will always be found the latest novelties. She exhibits the best of taste and judgment in the selection of her assortment of goods, which comprise Fancy Goods of every description. Miss Fellows has been engaged in the business since 1876, and is recognized in the trade as one of the most honorable, fair dealing, and accomplished business women of Bangor. She is a native of this city and well known to a large circle of friends.

J. D. Glynn, Dealer in Books, Stationery, Blank Books, Room Papers, Borders and Curtains, Notions and Fancy Goods, No. 8 State St. While reviewing the commercial interests and enterprises of Bangor, we must not in any manner fail to do justice to those establishments that do so much to elevate society by the dissemination of the products of the printing press, and to provide for their use such aids to refinement and education, as may be required. We have reference to the well-known house of J. D. Glynn, which is among the leading representatives of this line of trade in the city. This house was founded in 1882, by its present able manager. The premises occupied for the business are specially well arranged for its transactions, and comprise a store 22 by 50 feet in dimensions. The stock of goods carried by Mr. Glynn includes as fine a variety as would be expected in the larger establishments of metropolitan cities, and reflects in a creditable manner the tastes and character of the community. It includes a line of Standard Works, volumes of Poetry, Travel, etc., School Books, Commercial and Fancy Stationery in large variety, Periodicals, Blank Books, Notions and Fancy Goods, and in fact everything that would go to make up a complete stock of a first-class bookseller. In addition to the above-named goods, Mr. Glynn deals extensively in Wall-papers, Borders and Curtains. Every facility is at hand for the benefit of patrons. Thus it will be obvious to our interested readers that advantages are here offered difficult to duplicate. Mr. Glynn is a native and life-long resident of this city, and possesses a complete knowledge of the business, and is fully alive to the requirements of the trade and public.

E. G. Moore, Wholesale and Retail Dealer in Groceries, Country Produce, Corn, Meal, Shorts and Flour, Nos. 9 Broad Street and 62 Pickering Square. The feeding of so large a number of people as is to be found in Bangor and its immediate vicinity, is a work of no small magnitude, and yet the scope of it is appreciated by but very few, as the system now in operation to attain that end works so smoothly that no signs of friction or strain are evident. Still if any considerable number of our grocery stores were to close their doors, much inconvenience would be caused, and one of those which could least be spared, is that conducted by Mr. E. G. Moore, at Nos. 9 Broad Street and 62 Pickering Square. We say could least be spared, not on account of its old establishment, for it was founded only about nine years ago, but because its management has been such that a most excellent example has been set of the way in which such an enterprise should be conducted. Groceries, Country Produce, Corn, Meal, Shorts and Flour are handled, both at wholesale and retail, and three floors and a basement occupied, measuring 20 x 60 feet, employment being afforded to three assistants. From the inception of his business, Mr. Moore has striven to supply a uniformly good article at a uniformly low price, and to ensure to the humblest of his customers the same courteous treatment as is given to the most prominent, and the popularity his establishment has attained shows how well he has succeeded. He is a native of Dixmont, and a member of the Grand Army, and is very

well known in this vicinity. His stock is large, fresh and complete, and goods are delivered to all parts of the city.

Sutherland & Donald, Men's and Boys' Clothing, and Gents' Furnishing Goods, No. 65 Exchange Street. There are few, if any, businesses nowadays in which dependence can be placed on old-fashioned and superseded methods to attain success, and particularly is this



true in the Clothing trade, as this is in the hands of "live" men in every sense of the word, who, so far from relying upon past successes, are ever ready to adopt some new course to still further serve the comfort and convenience of their customers. The intelligent buyer of Ready-Made Clothing is not now satisfied with what might have been very desirable, even a few years ago, and it is largely to this fact that the house of Sutherland & Donald owe the heavy patronage which followed the opening of their establishment in 1887. Their stock was first-class, and, above all, fresh in every department, and we can assure our readers that the same may be said of it now, as the demand on it has been such as to necessitate its almost entire renewal. The firm is made up of Messrs. Ira A. Sutherland and Charles H. Donald, both of whom are connected with a large Wholesale Clothing House. This gives them a great advantage in purchasing goods, which their customers readily see and appreciate. One floor is occupied, of the dimensions of 20 x 70 feet, and two assistants are employed, and every caller given prompt and courteous attention. Their stock includes Men's and Boys' Clothing in sufficient variety to suit all tastes and purses, as well as full lines of Gents' Furnishings of the most approved styles, at bottom prices.

Leighton, Davenport & Co., Plumbers and Steam Fitters, and Dealers in Plumbing Material, Steam Heating Apparatus and Water Piping, Exchange, Corner of York Street. The Plumbing industry is one which has had its rise entirely since the general introduction of steam in the present century, yet today it has no superior as an absolute essential to every department of our life and civilization, and in so progressive a city as Bangor, necessarily occupies a leading place. The prominent and reliable house of Leighton, Davenport & Co., is acknowledged throughout the State as a leader in its line, and as equal in the value and efficiency of its work and the quality of its stock to any in the country. It was originally started in 1864 by Mr. A. Leighton, and in 1877 the name became Leighton, Davenport & Co., since borne with unbroken honor and progress. The house now employs over thirty men on an average, and transacts a large wholesale and jobbing business, having an unrivaled reputation in this vicinity for the thoroughness and reliability of its Plumbing, Steam Fitting and Water Piping Work. They occupy two valuable buildings in Bangor, one of five floors (31 x 67), the other of four floors, and also have a branch at Bar Harbor. Their stock contains everything desirable in the way of steam-heating apparatus, water-piping and general plumbers' supplies, guaranteed to be thoroughly reliable, and at the most reasonable prices. Of the individual partners, Mr. H. W. Leighton is a native of Bangor, Mr. George Davenport of Hallowell, and Mr. M. Trask of New Sharon, all recognized and honored leaders in the commercial and social life of Bangor.

E. R. Jacques, Baker, Confectioner and Caterer; Wedding Cake a specialty, No. 11 Hammond Street. A prominent house engaged in the manufacture of Fine Confections in Bangor, is that of Mr. E. R. Jacques, of No. 11 Hammond Street. The business was founded in 1866, and has been under the able management of the present proprietor since 1880. This house has secured a very liberal and extensive patronage in consequence of the fine quality of Confectionery and Ice Cream. Purity is the main essential with these goods, and the difficulty to obtain Candies and Confectionery devoid of adulteration is so great that the advantages of dealing with a house whose reputation for making none but the purest and best articles is at once evident. All Mr. Jacques' Confectionery is manufactured from the very best materials obtainable, and every care and attention are paid, affording thus a guaranty that only the best products shall be found at this establishment. Mr. Jacques is considered one of the best Confectioners and Manufacturers of Wedding Cake, Ice Cream, Water Ices, etc., in the city, and his establishment, which occupies two floors, each covering an area of 20 by 40 feet, is elegantly furnished and fitted up with handsome counters, tables, fine show cases, and every possible convenience for the comfort of his numerous customers. Particular attention is paid to the Catering Department, and orders for Church Fairs, Parties, Weddings, etc., receive prompt and careful attention. A specialty is made of the Making and Ornamenting of

Wedding Cake; also a full line of Wedding Cake Boxes. Seven capable and efficient assistants are employed, and a full line of choice Bread, Cake and Pastry of all kinds are manufactured every day. Mr. Jacques is a native of Bangor, and fully merits the great success he has achieved.

W. E. Cobb, Proprietor of the Penobscot Steam Laundry and Bath Rooms, No. 120 Main Street. Among the many and varied industries which give employment to many of our people, is the laundry business, and prominent in this line in Bangor is the Penobscot Steam Laundry and Bath Rooms, conducted by Mr. W. E. Cobb. This establishment was founded in 1884 by its present proprietor, and is located at No. 120 Main Street. This extensive establishment is devoted to the laundering of all kinds of underwear, a specialty being made of collars, cuffs, and shirts; also ladies' fine wear and family clothes are laundried in the best style and at short notice and reasonable prices. Mr. Cobb gives personal attention to the management of his establishment, and every department of the business is systematically arranged and managed. The utmost care is taken in assorting and returning clothes, that none shall be lost or miscarried. Many families avail themselves of the advantages of such an establishment, as they save all the trouble and inconvenience of washing and ironing day at home. The premises comprise three floors, each 20 by 80 feet in dimensions. It is supplied with all the modern conveniences for the proper conduct of the business. It is connected with the telephone, and all orders are promptly attended to. The extensive business transacted by this house requires the employment of eighteen assistants, and the entire details are most ably managed. Mr. Cobb is a native of Bangor and a member of the Free Masons and Odd Fellows. He is a thorough business man, and by strict attention to business has earned deserved success.

M. Moriarty, Cooper and Cistern Maker, Franklin Street. The special branch of manufacturing industry carried on by Mr. M. Moriarty is of much importance, and withal so essential to the general public as to be deserving of special mention in this work. This enterprise was established in 1870 by its present proprietor, and since that time has been steadily increasing in extent, owing to the strict attention paid to the business by the proprietor, fair and honest dealings to all, and the uniform excellence and superior quality of his work. The premises utilized for the Cooperage and Cistern manufacture are located on Franklin Street, and comprise two floors, each 20 by 30 feet in dimensions, where is manufactured a large variety of Barrels, Buckets, Kegs, etc., also Cisterns of all kinds and sizes, and in fact everything included in the manufacture of the cooper. Possessing unlimited energy and push, Mr. Moriarty has built up a large and lucrative trade, requiring the employment of seven skilled workmen. Mr. Moriarty is a native of Bangor, and being intimately connected with and materially adding to the resources, developments and prosperity of the city, he has achieved a position as richly merited as it is generally accorded.

Misses Smyth & Scott, successors to Miss B. A. Connor, Dealers in Millinery and Fancy Goods, 62 Main Street. Widely noted as Bangor is as an important business center, there are many important stores, some whose popularity in their respective lines stands as a conspicuous example to the skill, energy and business ability which have controlled and directed their affairs. Among these no more noticeable example can be quoted than that of the above house, which was established in 1882, by Miss B. A. Connor, succeeded by the Misses Smyth & Scott, in September, 1887. A finely arranged store is occupied at No. 62 Main Street, which covers an area of 20 by 40 feet. The stock of goods carried is tastefully displayed and includes an elegant assortment of Millinery and Fancy Goods. The large retail trade transacted requires the services of four experienced assistants. Misses Smyth & Scott are natives of Bangor, and no establishment in the city furnishes a more striking illustration of the result of enterprise and persistent work, and splendid management than is afforded by the present condition of the business of this reliable and energetic firm.

M. F. Brackett, Livery and Transient Stable, Main Street. We believe that it is generally acknowledged that the teams furnished by many livery-stable keepers are not such as may be driven by those knowing what a good horse is with a very high degree of enjoyment. Now such a method of doing business is to say the least short-sighted, for if people are to be persuaded to employ hired equipages, driving them must be made a pleasure and not a burden, but it only serves to render those establishments where desirable turnouts are to be obtained all the more popular, and is therefore largely responsible for the pronounced success attained by that carried on here by M. F. Brackett, on Main Street, this city. This gentleman only began operations in 1880, but a large patronage has already been attracted and the reputation for using his customers about right in every respect, is one to be proud of. The premises in use comprise one floor, of the dimensions of 40 x 60 feet, and vehicles will be furnished at short notice and most reasonable rates. Employment is given to five assistants, and the horses and numerous carriages and entire equipment are maintained constantly in first-class condition.

Boston Button Store, 6 and 8 Main St. J. P. Tucker, proprietor. Under the somewhat peculiar and modest title of the "Boston Button Store," is conducted an establishment in this city which is managed in so skillful and liberal a fashion that its trade is constantly increasing to this day, although the enterprise was inaugurated in 1867. Its title is somewhat misleading, for although buttons are of course handled, still they are not dealt in to the exclusion or even subordination of many other articles fully as useful and capable of a much greater range of style. The proprietor, Mr. J. P. Tucker, was born in Boston, and has resided in Bangor for twenty years, and has won for himself so prominent a place among our men of

business, that he is known on every side. The premises occupied are located at Nos. 6 and 8 Main Street, and comprise one floor and a basement, 30 x 60 feet in dimensions. In nothing is Mr. Tucker's long experience of more value to him and of more service to his customers than in foreseeing a probable shortage in the supply of any commodity in his line of trade, and providing against the same by laying in a liberal supply of that article. In this way he by no means infrequently is able to offer certain goods at prices which many other establishments of greater pretensions cannot begin to match, and so shrewd and careful a buyer is he that any article may be safely purchased at his store with the full assurance that it cannot be had at lower figures elsewhere. He offers special inducements at all times in Underwear, Hosiery and Gloves for Gentlemen, as well as for Ladies and Children, and employing six efficient assistants, can extend prompt attention to all callers.

J. E. Nickerson, Dealer in Second-hand Furniture and House Furnishing Goods, also New Crockery and Glass-ware, 25 Water Street. One of the most necessary lines of trade engaged in, and one whose goods are in constant demand, is that of the dealer in House Furnishing Goods, etc. One of the most complete establishments of this kind in Bangor, is that conducted by Mr. J. E. Nickerson, who engaged in this business in 1882, and from the inception has manifested marked business ability, and has been successful in building up a prosperous business which necessitates the occupancy of a store covering an area of 20 x 60 feet, located at No. 25 Water Street, where a large stock of Second-hand Furniture and House Furnishing Goods, also New Crockery and Glass-ware may be found, consisting of every description of goods mentioned. The extent of this business requires the assistance of courteous and competent clerks, and patrons are assured of receiving prompt, gentlemanly attention while dealing with this house. One of the advantages offered by Mr. Nickerson is that of enabling patrons to secure first-class Furniture for about one-half of its value, simply on account of its having been used for a short time; also those contemplating breaking up house-keeping can dispose of their Furniture by calling on Mr. Nickerson, who will be found liberal and just in his dealings. Mr. John E. Nickerson is a native of Hampden, a thoroughly competent and practical man of business to which he devotes his personal attention.

W. N. Sawyer & Co., Masons and Builders, Corner Hammond and Court Streets. In the extensive and enterprising circle of mechanical industry, where energy and talent are combined, and which are essential to success, we find the proprietor of the above establishment. The firm of W. N. Sawyer & Co. was established in 1867, and by skill and perseverance they are today recognized among Bangor's well-to-do and highly respected citizens, and may justly be proud of the name they have acquired as Masons and Builders, and all work undertaken by them is accomplished under their personal supervision. The premises occupied are con-

veniently located at the corner of Hammond and Court Streets for the proper conducting of the Mason's and Builder's business. Messrs. Sawyer & Co. give employment to a force of fifteen workmen, and their business operations consist of the erection of buildings and all kinds of mason work. They have erected many of the private residences and business blocks which grace our city, among which are included the Opera House, High School House, Nichol's Block, the residence of Messrs. Gibson and Prescott, as well as many pretentious edifices throughout the adjoining towns. It is a matter of the greatest importance that buildings should be erected with care and of good materials, and those contemplating building, of any description, will promote their own interests by consulting with Messrs. Sawyer & Co., before entering into contracts with other parties.

John F. O'Connell, Wholesale and Retail Dealer in Teas, Coffees, Spices, Flour, Molasses, Country Produce, &c., No. 81 Exchange Street. This well-established Grocery and Provision House has a wide reputation for the fine stock of Staple and Fancy Goods always to be found here. This house was established by its present proprietor in 1881, and for the past seven years has enjoyed a large and lucrative retail trade, extending among many of our leading families. The premises occupied for the business are located at No. 81 Exchange Street, and consist of two floors and basement, each measuring 20 by 55 feet in size, where a very fine and attractive stock of Groceries and Provisions is carried. This steadily increasing retail trade requires the employment of two competent clerks, and the business of this house is transacted in an energetic and enterprising manner. The store is well arranged in all the departments, and the attention to customers is all that could be asked for, these with the reliability of the proprietor tend to preserve a business so well conducted as this. Mr. J. F. O'Connell is a native of this city, and having many friends of long standing in Bangor, he may well be classed among her best citizens.

A. B. Farnham, Carriage Trimmer, Corner York and French Streets. It is by no means known to everybody that carriage making and carriage trimming are really separate and distinct occupations, but such is the fact, and indeed a little reflection will show anyone that there is a wide difference between the various operations involved in the putting together of the wood and iron going to make up the framework and solid portions of a carriage, and the upholstery and similar work incidental to carriage trimming. Many establishments combine both trades under one roof, but they are carried on by different workmen just the same, and can never become identical. One of the most popular of our Bangor houses devoted especially to Carriage Trimming, is that of which Mr. A. B. Farnham is the proprietor, located at the corner of York and French Streets. This was founded in 1882, and its work has been so favorably received that a considerable trade has resulted, requiring the employment of two assistants and the occupancy of one floor, of the dimensions of 20 x 40 feet.

Every effort is made to keep up the high reputation which has been won, and although the prices are put as low as possible, there is no fear but that the work turned out will continue to be strictly first-class. Mr. Farnham is a native of Camden and a member of the Grand Army. He served as corporal in Company B, Thirteenth Indiana, from 1861 to 1862, when he was taken prisoner. He participated in more than one battle, among which may be mentioned those of Winchester or Middleton, and Rich Mountain.

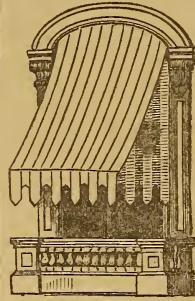
New England House, also Restaurant and Dining Rooms, Burroughs & Tolman, Proprietors, 138 Exchange St. In a work of this kind which treats of the resources of the city of Bangor, and which is destined to be read by those who reside elsewhere, it is of course not out of place to speak of a restaurant where, when visitors repair to the city, either for business or pleasure, they will be enabled to find all the comforts of home, besides every civility, attention and convenience possible in a public dining-room. The establishment conducted by Burroughs & Tolman, and located at 138 Exchange Street, was opened to the public in 1880, and during the comparatively short time since its establishment, its fame has become known throughout the city. The premises occupied cover three floors and a basement, 20 x 70 feet, and consist of twelve rooms, well furnished with every convenience, and patrons are served in a polite and attentive manner by the five courteous attendants who are constantly on hand, and substantial meals or light lunches can be obtained at all hours. In the management of this restaurant everything has been reduced to a complete system, so that all confusion is avoided. Mr. Burroughs is a native of New York City, and Mr. Tolman of Maine.

A. W. Doane, Silver, Gold and Nickel Plater, rear of 42 1-2 Central Street, opposite Nichols' livery stable. With most gratifying success, and on a scale of large proportions, Mr. A. W. Doane has, since 1862, conducted the business of Silver, Gold and Nickel Plating, and is recognized among the jobbers and the trade generally of this city, as a successful leader in this field of industrial activity. Knives, Forks, Spoons and Table Ware of all kinds Refinished and Silver-Plated for less than one-half what new can be bought for. Watch Cases Plated with Silver, Gold or Nickel. Table Ware repaired when broken. Door Plates and Door Numbers, both Silver and Nickel, a specialty. Rogers & Brother A1 New Silver Goods at lowest cash prices. The premises utilized by Mr. Doane are located on Central Street, and comprise a floor 21 x 42 feet in area, which is thoroughly equipped with every requisite facility for the proper conduct of the business; special attention being given to Silver, Gold and Nickel Plating Watch Cases. Only skilled and experienced operatives are employed, and in quality, elegance and durability of workmanship, Mr. Doane successfully competes with any similar one in the city. He is a gentleman thoroughly experienced in his business, having been established since 1862, and therefore fully understanding all its details, and his success has been most gratifying and is certainly deserved.

T. J. Stewart & Co., Commission Merchants and Brokers in Ships, Freights, Lumber, Ice, Orange, Lemon, Raisin and Onion Box Shooks for Export. Cement Barrel Staves and Heads, Spool Timber, etc. If there is a house in this city distinguished above the remainder for the enterprise and activity manifested in its business methods, it is certainly that of T. J. Stewart & Co., whose offices are located on Exchange Street, for the articles dealt in by this concern are as various almost as the productions of the State, and the total amount of business done is something immense. Where there are so many "irons in the fire" it requires a watchful eye and no small amount of ability and experience to ensure that neither irons nor fire should suffer from neglect, but there is this advantage, that a decided saving is made in the cost of handling each individual "iron," so that provided there be the proper care given, the best results are attainable in this way. Business was begun in 1850, and three offices are now occupied in which many expert accountants are employed in "keeping track" of the many heavy transactions engaged in. As Ship Brokers and General Commission Merchants, this house handles Pine and Spruce Box Shooks for Oil-cases, Candles, Soap, Starch, Spice; Confectionery and Packing Cases of all sizes, also Peach, Onion and Tomato Crates, and Staves and Heads for Cement, Plaster, Lime and other barrels; as well as Lumber and Spool-stock, making a specialty of Orange and Lemon Boxes in Shooks for export. This is the only house in America that manufactures Fruit-box Shooks for export, and so of course is prepared to offer exceptional advantages in the purchase of such. Sixteen mills are run by them to supply their trade, and vast as their facilities are, they are fully required to meet the demand. Salt is also one of their chief articles of trade, a specialty being made of Turks Island Salt, this house being the agents for Frith & Murphy and other Salt proprietors at Turks Island, Curaçoa and Bonaire, W. I. Delivery orders are issued for Fine or Coarse Salt, f. o. b., at the above named ports, and cargoes of Coarse or Fine Salt of the best quality for the provision or fishing trades, will be delivered to any port in the United States or Dominion of Canada. This house is prepared to supply Salt crushed by steam-machines and guaranteed free from lime and dirt, to the fishing trade, and respectfully solicit orders, knowing that perfect satisfaction is assured. Ice ranks next to salt as a preservative, and no concern in Maine is better prepared to furnish this substance than the one of which we are now writing, for as agents of the Cornelius Pond Ice Co., they can offer pronounced and peculiar advantages in the way of loading, etc., to say nothing of the superiority of their product which is universally conceded to be the best Pond Ice shipped from this State. The Ice-plant of the company mentioned, is located at Horse Island Harbor, and has a cutting capacity of over 60,000, and a storage capacity of 25,000 tons. The largest engine in the world exclusively applied to such work, is in use, and every modern invention for the rapid and economical handling of Ice, has been put in operation by this company. Shipments from the houses, or direct from the water during the

cutting season, are made by a steam chain conveyer, which so acts as to prevent breakage and loss of stowage, and can convey one thousand tons in ten hours from the water or houses to the hold of the vessel. Horse Island Harbor is land-locked and sheltered in all weather. It is situated in Casco Bay, and no towage is required in entering or leaving it, a fact which merits the careful attention of those interested. Besides this, Messrs. T. J. Stewart & Co. are agents for the Eastern, Katahdin, Penobscot River and Orrington Ice Cos. Mr. T. J. Stewart was in business alone up to 1879, when the present firm was formed, consisting of Messrs. Thomas J., Charles M. and Edward S. Stewart. All these gentlemen are natives of Bangor, and the enterprise under their charge is so conducted as to be an honor to the city.

Berry & Smith, Sail Makers, Broad Street, Opposite Kent & Fisher's Hay Scales; Awnings and Tents a Specialty. Even the least observant must have noticed the more and more general use which is being made of Awnings every year,



and the only wonder is that these useful articles did not come into vogue much sooner than was actually the case, as few appliances combine beauty and utility in so complete a manner. With the advent of large plate-glass shop-windows, and the consequent display of costly and oftentimes delicate goods, it became a necessity to adopt some means to protect these from the effects of the scorching rays of the sun, especially powerful when brought to bear upon objects under glass, and as drawing the curtains would defeat the only purpose for which the goods were placed in the window, recourse was of necessity had to the awning. This gives a neat and finished appearance to a store, as well as being of great practical use, that is to say, if it be made of the proper material and smooth and even in fit, and the only way to assure this combination is to place your order with a house possessing the skill and experience to do the best work, and we know of none better qualified in these respects than that of Berry & Smith, located on Broad Street, opposite Kent & Fisher's hay scales. The enterprise here conducted was founded in 1850 by Bradford, Hatton & Co., who were succeeded by the present firm in 1882. Mr. Benjamin Berry is a native of New Hampshire, and Mr. William Smith of this city, and both of these gentlemen are known as business men of marked ability and integrity. They occupy two floors, 50 x 75 feet in dimensions, and employ eight assistants, doing Sail-Making of all kinds and devoting particular attention to Awnings and Tents, and doing the best of work in the latest and most approved designs of these articles, at bottom prices. Those wishing anything in this line will find it to be to the advantage of themselves, as well as of Messrs. Berry & Smith, to place their orders when business is comparatively quiet, and not wait until the "rush" sets in and everybody wants to be served at once.

Thomas Hanover, Cutler, and Dealer in Razors and Strops; Razors Concaved and Hollow Ground; Knives and Scissors Repaired and Sharpened in the Best Possible Manner; Columbia Street, Opposite City Hall. The well-known establishment of Thomas Hanover, which was founded in 1845, by Mr. Thomas Hanover senior, has attained to a position of prominence among the leading retail houses in this particular line of business in Bangor. The present Mr. Hanover assumed the management of the business in 1876, and occupies a store comprising two floors, each 18 by 30 feet in dimensions. This is fitted up in a convenient manner, and no facility is wanting for extending his trade. The magnitude and variety of the stock carried is at all times prepared for the demand upon it, and embraces a large assortment and variety of Fine Cutlery of all kinds, and Razors and Strops of every description. Mr. Hanover makes it a point to carry only the most reliable goods, and such as he can confidently recommend to his customers. The assortments are full and choice. Mr. Hanover makes a specialty of Repairing and Sharpening Knives and Scissors in the best manner; also Razors Concaved and Hollow Ground, this being the only place east of Portland where work of this kind is done. This extensive Retail and Repairing business gives employment to three thoroughly competent assistants, and the entire establishment is conducted on strict business principles. Mr. Hanover has customers over one hundred miles distant, who send their Cutlery by mail to be repaired, sharpened, ground, etc. Razors, Shears, Hones, Combs, Strops, Brushes, or other similar articles can be sent by mail to or from any part of the United States. The rate of postage is one cent (*prepaid*) for every ounce or fraction of an ounce, and the package must not exceed four pounds in weight. "Razors are now mailable." Razors and Shears *must* be wrapped up carefully, the shears points protected. Mr. Hanover is a native of Bangor and is energetic and progressive, a gentleman of integrity and personal worth, and enjoys a large trade.

Bangor Toy-Manufacturing Co., J. A. Peabody, Proprietor, Planing, Moulding, Turning, Jig and Band Sawing, etc., to order, 44 and 46 Hammond Street. An enterprise of considerable magnitude recently inaugurated in this city, is that established here in 1887 by the Bangor Toy-Manufacturing Co., and it is gratifying to learn that, although operations were begun at so late a date, the success of the undertaking appears to be already assured. Young America, therefore, may depend upon having many toys of domestic manufacture, although it is notorious that a great portion of the varied fruit found in its perfection on Christmas trees has its origin in foreign climes. But "American toys for American boys," makes as good a motto as any, and we hope to see it lived up to and become an accomplished fact. The factory utilized by the company covers three floors of the dimensions of 50 x 70 feet, and is fully equipped to carry on the manufacture of the articles handled to the best advantage, and the work done within its walls affords employment to twenty assistants. The proprietor of the enterprise is Mr. J. A. Peabody, who is a native

of Boston. This Company has recently patented a new toy, which is destined to have an immense sale wherever introduced. It is called "Child's Chariot," and consists of a "hobby horse" attached to a rocker, so that the motion of the child causes it to imitate "galloping," affording great amusement.

Robert J. Hickson, Dealer in Groceries and Provisions, corner of Pine and Hancock Streets. For five years past the very attractive store of Mr. R. J. Hickson, corner of Hancock and Pine Streets, has been one of the popular sources of Groceries and Meat supply for this section of Bangor. The business was inaugurated by Mr. Hickson in 1882, and under his able management the establishment has steadily increased in public favor and patronage. The premises occupied for the transaction of this extensive retail trade cover an area of 20 by 50 feet, and are very complete in their appointments, being provided with every requisite facility for the proper conduct of the business in all seasons. The supply of Family and Staple Groceries, Meats, etc., is always complete and desirable, and embraces the choicest goods obtainable. Two very capable assistants are employed, and customers are assured courteous and attentive service, and the entire establishment is conducted in a systematic and honorable manner. Mr. Hickson, the proprietor of this model establishment is a native of Bangor, has had twenty-five years' experience, is a man of superior business qualifications and is well deserving of the confidence and esteem of his patrons and fellow-citizens generally.

Richard Kellcher & Son, Insurance Agency, 118 Exchange Street. Considering the firm and influential positions which the insurance interest now holds in the mercantile affairs of this country and the world, it seems hardly possible that such marked and universal progress could have been made within the last half century. Yet such is the fact, and today no prudent or experienced business man questions the absolute essentiality of insurance, or hesitates for a moment to invest in some responsible company. A favorite and reliable headquarters, in this vicinity, of the insurance business, is the office of Mr. Richard Kellcher, General Agent, who has been established here since 1878, and has proved himself unusually adapted to every department of insurance work. He has built up a large patronage founded upon the most honorable financial principles. At the present time Mr. Kellcher & Son represent the following leading companies: Phoenix Assurance Co., of London; Buffalo German of Buffalo, N. Y.; Rochester German, of Rochester, N. Y.; People's Fire Insurance Co., of Manchester, N. H.; Traders' Insurance Co., of Chicago, Ill.; United Firemen's Insurance Co., of Philadelphia; Citizens' Insurance Co., of Pittsburg, Pa.; Travelers' Life and Accident Insurance Co., of Hartford, Conn.; and make a specialty of fire insurance, although able to offer the best advantages in life and accident insurance as well, at the lowest rates. Mr. Kellcher is a native of Bangor, and holds a high position among our most esteemed and influential citizens.

Frank H. Holyoke, Hackmatack Timber and Knees, Masts, Spars and Lumber, Penobscot Square, Brewer; P. O. Address, Bangor. A very old established business enterprise whose operations extend to all parts of the country along the coast, is that under the control of Mr. Frank H. Holyoke, and as it ranks with our representative institutions, it is worthy of careful consideration in these columns. Established nearly half a century ago (in 1842), by Messrs. C. & R. Holyoke, it was carried on by these gentlemen up to the year 1873, when the present owner came into possession. This gentleman is a native of Brewer, and has so large a circle of friends here as to render any further personal mention of him unnecessary. The works are located on Penobscot Square, and a very extensive plant is in operation, covering about two acres of ground, and including numerous sheds, store houses, etc., as well as a large building utilized as a planing-mill, and furnished with an engine of sixty horse-power. Hackmatack Timber and Knees, Masts, Spars and Lumber are the principal articles handled, and the facilities for supplying these at the shortest notice and in quantities to suit, are of the very best. Both a wholesale and retail business is done, and a high reputation is held for fair prices and honorable treatment. Customers are found as far away as the West Indies, and Masts and Spars supplied by this house uphold canvas in all parts of the world.

Dean & Pierce, Dealers in Choice Family and Fancy Groceries, Corner Union and Hammond Streets. Prominent among our reliable and enterprising business men located in Bangor, and engaged in the grocery line of trade, are Messrs. Dean & Pierce. They established their business in 1872, and from the commencement, they have, by their energy and enterprise, succeeded in establishing an extensive and lucrative trade among some of our first families. The store occupied by them is located at the corner of Union and Hammond Streets, and comprises three floors, each covering an area of 28 by 40 feet, and is finely arranged for the conduct of their business. Their large and varied stock of goods consists of staple and choice Family Groceries, which will be found on inspection to be first-class in every respect. The extensive retail trade gives employment to two thoroughly competent clerks, and the details of the business are handled in a very efficient manner. Messrs. S. N. Dean and H. O. Pierce are both natives of Maine, and much ability is displayed in the manner in which they have managed their business, and the citizens of Bangor may justly be proud that among her business men are to be found such reliable and energetic merchants. Mr. Pierce has been Overseer of the Poor for three years, and is a member of the Odd Fellows' Association, and Mr. Dean of the Knights of Pythias.

John Connor, Boarding, Livery and Sale Stables, Oak Street, opp. Hinckley & Egery's Iron Foundry. Among the many business industries conducted in Bangor that are worthy of notice in a work of this character, and one which we take great pleasure in mentioning, is

the establishment of Mr. John Connor, whose fine large Livery Stable is located on Oak Street. This popular stable was established in 1877 by its present proprietor, and comprises two floors, each 40 x 80 feet in dimensions, which are fitted up in the most approved style, having every facility for the care and accommodation of horses. The stalls are large and well ventilated, and the building light and airy. Mr. Connor owns some of the finest turnouts to be obtained in the city, and Horses and Carriages are to be let at all hours. A sufficient force of assistants is constantly employed, and all horses while entrusted to the care of this establishment receive the best of grooming and attention. Mr. Connor is a Maine man by birth, and by his energy and natural business ability he has succeeded in making his establishment one of the most popular of its kind in this city.

A. B. Peck, Wholesale and Retail Dealer in Confectionery; also Restaurant and Ice-Cream Saloon, No. 4 East Market Square. In nearly all cities, in each kind of business, there will be found persons whose goods have a very high reputation, which fact is, no doubt, due to the high standing of the house and the very careful attention that is paid to procuring the best stock. These remarks are applicable to the house of Mr. A. B. Peck, at 4 East Market Square, who, though established only since 1884, has already acquired a reputation for manufacturing Fine Confectionery. The premises occupied for business purposes consist of one floor, 20 by 60 feet in dimensions. The store is commodious, and great taste is displayed in the arrangement of goods. A beautiful Ice-Cream Parlor is also one of the features of the house, and besides the departments already spoken of a fine assortment of Confectionery is also kept constantly on hand, and will be warranted pure and unadulterated. Several skilled assistants are employed, and all Confectionery purchased here will be found fresh and of the very best quality. Mr. and Mrs. Peck are both natives of New York State. The community at large are so familiar with the superiority of the goods sold as to require no further commendation at our hands.

R. S. Morison & Co., Wholesale Grocers. In presenting these brief accounts of the various leading and representative business houses in the more important branches of trade, we have found it necessary to devote special attention to those engaged in the handling of groceries, as this industry assumes a most prominent position when we come to sum up the comparative importance of the many divisions of wholesale and retail trade treated of in this volume. A very heavy amount of capital is invested by those engaged in the distribution of groceries, and in no line of effort to which our attention has been directed is more energy and enterprise displayed. Among those houses which are concerned exclusively in the wholesale trade, we know of none more deserving of the liberal support which it receives than that conducted by Messrs. R. S. Morison & Co., on Broad St. The inauguration of this enterprise occurred just forty years ago, as business was begun in 1847 under the firm name of D. & R.

S. Morison, which in 1872 was changed to its present form. The existing firm is made up of Messrs. R. S. Morison, W. C. Phillips and Arthur Chapin, all of whom are known throughout this vicinity as experienced and conservative business men of unusual ability. The premises occupied comprise five floors, 20 x 150 feet in dimensions, together with a spacious storehouse, and employment is given to five assistants. The heavy trade done, necessitates the carrying of a very large and complete stock, and the system in vogue in the various departments of the establishment, is such as to assure the early and accurate filling of all orders at the most favorable rates.

Hartford Pond, Dealer in Flour, Teas, Coffees, Spices, Fruit, Family and Fancy Groceries, Corner of Park and Centre Streets. The manner in which some stores are managed makes it a wonder that any business is done in them at all, as their proprietors apparently proceed under the assumption that whatever service they may be called upon to render their customers should be considered as a personal favor and not accepted as a right. In refreshing contrast to the above, are the establishments run on true business principles, in which a genuine spirit of accommodation prevails, and prompt and courteous attention may be confidently expected by every patron, and it is of a distinguished example of these enterprises that we speak when referring to that conducted by Mr. Hartford Pond, at the corner of Park and Centre Streets. This gentleman founded the undertaking in question in 1866, and does a very large business, dealing in Flour, Teas, Coffees, Spices, Fruit, Family and Fancy Groceries, Fresh and Salt Meats, etc. He occupies one floor and a basement, measuring 28 x 40 feet, and gives employment to two energetic and polite assistants. He is a native of Holden, and owing to his long and honorable business career in this city, ranks with our most widely known and respected merchants. Those wishing anything in the Grocery line, and desiring strictly pure and reliable goods at bottom rates, would best serve their own interests by giving Mr. Pond a call, as he can satisfy them if anybody can, and his prices are as low as the lowest.

T. A. Snow, Boots, Shoes, Hats, Caps and Rubber Goods, No. 6 Union Block, Main Street. To show what this city produces, what it has to supply, the extent and character of her resources, and the attractions she offers to capital for permanent investment, and to the trade as a purchasing center, is the mission of this volume, and among those houses which are doing much to build up the retail trade of this city is that of Mr. T. A. Snow, who established himself in business in this city in 1887, and occupies a most attractive store, covering an area of 18 x 60 feet, located at No. 6 Union Block, Main Street. Here is tastefully and attractively displayed the fine stock of goods dealt in, which includes all styles of Boots and Shoes, Hats, Caps, and Rubber Goods. He also carries a large stock of Misses' and Childrens' School Boots, also Ladies' and Misses' Kid Boots and Slippers. These goods will be

sold cheap for cash, and the public are invited to call and examine this extensive assortment before purchasing elsewhere. He is agent for the Emery \$3.00 shoe for gentlemen, which is the very best shoe for the money made. Mr. Snow is a native of Winterport, Me., where he formerly conducted a popular store, and is also a member of the Free Masons.

J. M. Daggett, Dry Goods, No. 15 West Market Square. An establishment which may almost be said to be a "household word" with the members of the fair sex in this city, is that conducted by Mr. J. M. Daggett, at No. 15 West Market Square. "They'll have it at Daggett's," or, "I got it at Daggett's," are expressions frequently overheard on the street or at other places of public resort, so frequently in fact that even the most observant stranger is soon forced to believe that "Daggett's" must be considerable of a place. Well, so it is. It covers three floors of the dimensions of 21 x 75 feet, and there is hardly an inch of space that is not utilized for some useful purpose in connection with the extremely heavy and varied stock carried, which is made up of Foreign and American Dress Goods, Cloaks, Shawls, Black and Colored Silks, Cloakings, Flannels, Blankets, Quilts, Table Linen and Napkins, Underwear, Corsets, Hosiery, Gloves, etc. A full line of all the goods mentioned is carried, beside many others which space forbids our naming, and as for prices, why the immense business done is enough to show how they suit the public. The enterprise was started in 1862 by Messrs. Daggett & Garnsey, later, Stone & Daggett, but has been under the sole control and proprietorship of the present house since 1872. Mr. Daggett is a native of Bangor and a member of the Free Masons. He is a representative merchant, who has the esteem of the entire community.

F. W. Doherty, Meat and Fish Market; also Dealer in Groceries, Ship Stores, Vegetables, etc., No. 6 Front Street. Although it might seem at first thought as if equal advantages could be offered by all the dealers in provisions and Groceries in a large city, practical experience shows that this is certainly not the case, and all of our readers who have had the slightest experience in marketing can doubtless call to mind instances proving this assertion. Men of enterprise and ability will always be able to offer special inducements to their customers and a call at the establishment of Mr. F. W. Doherty, at No. 6 Front Street, will show that he is a gentleman of the above stamp, as his stock is not only unusually large and varied, but is offered at prices which cannot fail to satisfy the most economical buyer. He began business in 1879, and his present large patronage is the legitimate result of his labors to please and satisfy the public since that time. One floor and a basement are occupied, together with two roomy storehouses, and a spacious and well-equipped ice-house is also utilized, and employment given to two assistants. The stock on hand includes Meats and Fish of all kinds, together with Groceries, Ship Stores, Vegetables, etc., and a sufficient variety is offered to allow all tastes to be satisfied, and as for prices, they will bear the severest comparison with those of any similar establishment in the city.

L. & F. H. Strickland, Lumber Dealers, No. 54 Exchange Street. In nothing is the great power attainable by the employment of natural forces, more plainly evident than when it is used for such purposes as wood-working, for about every man at some time or other, has had an experience of working wood by hand, and is consequently in a position to form an adequate conception of the strength required. A visit to such an establishment as that maintained by L. & F. H. Strickland, at West Great Works, will result in an opportunity to inspect the employment of water-power on a large scale, and also to see the working of one of the best equipped saw-mills in this State. This enterprise was inaugurated in 1854, and so important and lasting have been its effects upon the growth of this section, that it merits special and honorable mention in this work. Mr. L. Strickland is a native of Livermore, and F. H. Strickland, of Bangor. Both are among the most widely known and highly respected of our business men and manufacturers, and have shown great executive ability in the management of the vast undertaking with which they are connected. Mr. L. Strickland is a firm Republican, while Mr. F. H. Strickland is a staunch Democrat. The premises occupied comprise an area of five acres of ground, and there are utilized five buildings, which are employed as store-houses, mills, etc. There is a force of one hundred men employed, and the annual output of this concern is of great and increasing value. Orders are filled with the promptness and accuracy due to a perfect system and no enterprise is better prepared to furnish anything in its line at the lowest market rates.

J. W. Chamberlain & Co., Plumbers and Dealers in Plumbing Materials, No. 7 Columbia St., opposite City Hall. As a sanitary measure for the promotion of health, the plumbing trade occupies a position in the front ranks of improvements, and has become a necessity in this utilitarian age of progress. The house of J. W. Chamberlain & Co., Plumbers and dealers in Plumbing Materials, is a well-known one in this city, and was established in 1884. The premises occupied for business purposes are located at No. 7 Columbia Street, and comprise three floors and basement, each covering an area of 18 x 50 feet. They are thoroughly well adapted for their purposes, and possess every facility and modern appliance for the systematic prosecution of the work at hand. In the latter they possess facilities for turning out with despatch and in good order, work of all kinds pertaining to the Plumbing and Steam-fitting trade. Messrs. Chamberlain & Co. employ four workmen, all skilled artisans and thoroughly reliable. In addition to executing all order work in the above named line, and fulfilling all contracts to the letter. Messrs. Chamberlain & Co. are extensive dealers in all kinds of Plumbing supplies, such as Bath Tubs, Water Closets, with all fixtures pertaining to the same in great variety, which are constantly on hand. Special attention is paid to drainage and ventilation of waste pipes, and in every branch of the business the firm are prepared to compete with any house in the same line. Mr.

Chamberlain is a native of Bangor. He is liberal in all his dealings, and reliable and trustworthy in all work which he may undertake. During the late Rebellion he was a member of the Second Maine Regiment, Company A, having enlisted at the first call and served until 1866, in Virginia two years under McClellan, and with Banks and Sheridan at the Gulf.

A. K. Dole, Artist Photographer, Kenduskeag Block. The average of the work turned out by Photographers has been so greatly raised of late years that a picture which would rank with the best, a dozen or more years ago, would now be regarded as second-class. There are many reasons for this improvement, but about all are included in the statement that Photography, being but a comparatively new art, is more subject, of course, to change than are those to which attention has been longer directed. Even at the present time, however, first-class Photographs are not obtainable everywhere, and therefore we take all the more pleasure in directing our readers to an establishment where they may always be had—that carried on by Mr. A. K. Dole, in Kenduskeag Block. This gentleman has been in business since 1861. From 1879 to 1883, he was a member of the firm of Dole & Gould; since 1883 he has been alone at his present location, in Kenduskeag Block, and has won a large patronage by the genuine merit of his work. His rooms are elegantly equipped for the purpose for which they are used. Two floors, 21 x 40 feet in dimensions, being occupied, including a reception room 20 feet square. Mr. Dole is a native of Bangor, and has given his profession that careful and exhaustive study which is so necessary, if distinction and the highest skill are to be won. Although producing all kinds of Portraits in the very best manner, also interiors of residences made a specialty, Mr. Dole makes a specialty of class-work, and can show some beautiful evidences of the success he has met with in this style of work. His terms are very low, and all patrons are served promptly and courteously.

J. P. Moore, Dealer in Fancy and Family Groceries, No. 82 Hammond Street. This enterprising house was established in 1874 by the present proprietor, Mr. J. P. Moore, who has gained popularity among the leading families of the city. The business premises occupied by him are located at 82 Hammond Street, and comprise three floors and basement, each covering an area of 20 x 65 feet, and carefully stocked with a large assortment of choice fancy and family Groceries. A sufficient force of assistants is constantly employed, and the retail trade transacted is steadily increasing and already extends throughout the city and suburbs. Mr. Moore possesses every advantage as regards experience and facilities for selecting and purchasing his large and varied stock, and all merchandise handled by him will be found unsurpassed by many others established in this line of trade. This is due to the long experience and sound business judgment displayed in the selection of his stock. Mr. Moore is a native of Maine and a member of the United Workmen, a well-known and highly esteemed citizen of Bangor.

T. G. Stickney & Co., Wholesale and Retail Dealers in Lehigh, Red and White Ash, and Blacksmiths' Coals, Offices No. 6 Kenduskeag Block, Bangor, and Penobscot Square, Brewer. It is true that there is not generally any great difference in the price of coal at the different establishments throughout the city, but there are quite a number of differences observable in other respects, not the least important of which is in the systems of delivery in vogue in the various coal yards. It is notorious that some of them appear to be managed on a "hit or miss" plan—if circumstances favor, you will get your coal when it was promised; if not, you won't, and that is all there is to it. People naturally object to this method of doing business, and therefore when they find where they can rely upon the promises made, as, for instance, an establishment like that conducted by Messrs. T. G. Stickney & Co., at No. 6 Kenduskeag Block, they are very apt to favor it with their patronage altogether. The enterprise mentioned was founded by Mr. T. G. Stickney in 1862, business having been carried on under the present form since 1885, at which time Mr. J. F. Woodman was admitted to partnership. Some two acres of ground are occupied, on which are located three buildings, measuring 40 x 100 feet, and both a wholesale and retail business is done in Lehigh, Red and White Ash and Blacksmiths' Coals. One receiving wharf is located in this city and two others in Brewer, the office in the latter town being situated in Penobscot Square. Both members of the firm are natives of Bangor, and are widely known and esteemed as representative business men. The lowest market rates always prevail with this house, and orders will be delivered promptly when agreed upon in any part of the city.

M. H. Andrews, Teacher of Dancing, and Leader in Andrews' Orchestra, Lewis Block, Main Street. Among the many and varied professions pursued in Bangor that of music is entitled to a prominent notice in a work of this character, relating as it does to the artistic branches as well as others. We wish to call particular attention to the establishment of M. H. Andrews, who has been engaged in music in its various branches, and dancing, since 1866. The premises occupied for dancing are located in Lewis Block, and comprise a Music room and hall, covering an area of 40 x 60 feet. Mr. Andrews is a native of Bethel, and well known in this city. He is a member of the Knights Templar and Free Masons, is also the conductor of the popular Cecelia Club, an Oratorio Society of two hundred voices. He is well known throughout the State as the leader of Andrews' Orchestra, which is pronounced by eminent authority as the leading one of the kind in Maine. This was organized in 1867, and is in great demand during the Concert, Reception, and Dancing season. He is also a very popular teacher of Instrumental Music. Our interested readers will realize from the above remarks the facilities of Mr. Andrews, and those desiring Music for any occasion, or instructions in any of the above-named branches, will do well to give this gentleman a trial, being assured that, so far as he is concerned, perfect satisfaction will be given.

Charles H. Fifield, Carriage, Sign, and Show Card Painter, No. 14 York Street. The advances that have been made during late years in all that appertains to the art of painting, is nowhere more noticeable than with regard to what is known as Carriage and Sign Painting, and today designs are produced which but a few years ago would have been impossible otherwise than by the hand of an experienced and thorough artist. Here in Bangor this industry is represented by the above-named gentleman, who established his business in 1872. Mr. Charles H. Fifield has since built up a trade and reputation, which have been entirely due to the superiority of his productions. A specialty is made of Show Cards. He has the largest and best appointed studio in eastern Maine; is also originator of the Illustrated Show Cards in this section, and can furnish Business Designs, Monograms, Trade Marks, Cartoons, and in fact everything in the shape of Signs or advertising through the medium of the brush. Orders by mail will receive prompt attention, and satisfaction is guaranteed. The premises in use comprise two floors, one 24 x 24 feet in dimensions, and the other 20 x 75 feet in size, which are equipped with all necessary requisites for successfully carrying on the business. A sufficient force of assistants is employed, whose ability and artistic tastes are displayed in the many fine productions of this establishment. Mr. Fifield is a native of this city, and is thoroughly and practically proficient in all details of the business over which he exercises his close personal supervision, to the result that it now holds a position among the first in its line in Bangor.

F. Garland, Dealer in Flour, Corn, Meal, Oats and Shorts, Groceries and Provisions, Dry, Smoked and Pickled Fish, 7 Broad Street and 60 Pickering Square. There are probably but few citizens of Bangor who are not more or less familiar with the establishment conducted by Mr. F. Garland at Nos. 7 Broad Street and 60 Pickering Square, for this gentleman has been engaged in business in this city for just a score of years, and the goods he deals in are such as are indispensable to every family. His stock is an extremely large and complete one, and includes Flour, Corn, Meal, Oats and Shorts, besides a full line of Groceries and Provisions, and also of Dry, Smoked and Pickled Fish. The premises occupied comprise three floors and a basement, measuring 20 x 60 feet, and are well fitted for the uses to which they are put, being so arranged as to accommodate in the most convenient manner the various articles handled. Mr. Garland was born in this city, and as might be expected in the case of one of his ability and experience, has a most comprehensive knowledge of his business in all its varied departments, and is consequently in a position to offer the most desirable and reliable goods at the lowest rates, either at wholesale or retail. The assortment of Flour shown by him comprises all the popular brands of St. Louis, Haxall and Patent Process Flour, especial attention being paid to the quality of that designed for family use, which is sold either by the bag or barrel, and guaranteed to prove satisfactory.

Stuart Bros., Dealers in Picture Frames, Pictures, Art Goods, etc., No. 7 State Street. The artistic tastes of a community are a sure index of its refinement and culture, and we are safe in asserting that in no city of equal magnitude is this more evident than in Bangor. This city possesses to a marked degree in its establishments every facility for fostering the aesthetic tastes of the community, and it is in a large measure due to houses like that of Stuart Brothers, which serves as a prominent type, that these to-be-desired results have been attained. Messrs. Stuart Brothers have been established in this line of business in Bangor since 1882, and during the period since elapsed this enterprise has steadily advanced in importance until it has culminated in achieving the strongest position in this special branch of trade. The premises utilized for business are located at No. 7 State Street, and comprise three floors. The store has been recently enlarged, and a full line of Artists' Materials added. An extensive business in Picture Framing and Frames of all descriptions is transacted, the stock including a very fine and choice assortment of Artists' Materials. The Messrs. Stuart Brothers are both natives of this city, and all work entrusted to their care is executed in the best manner possible. Patrons visiting this establishment will find it possesses superior facilities which enable its proprietors to offer inducements difficult to duplicate elsewhere, which will be found both pleasant and profitable to all purchasers.

Lord & Bragdon, Wholesale and Retail Dealers in Dry Goods, Fancy Goods and Small Wares, No. 18 West Market Square. Of course there are many and various reasons why one firm succeeds where others fail, but it may be stated as a general but incontrovertible truth that business prosperity is assured to that concern whose members possess the ability to discern the wants of the public and the enterprise and liberality to fully provide for them. A prominent example of the veracity of this statement is afforded by the career of Messrs. Lord & Bragdon, engaged in the Dry and Fancy Goods business at No. 18 West Market Square. These gentlemen began operations in 1882, and a rapid and steady development of their trade has been manifest from the beginning. Three floors are occupied, measuring 20 x 70 feet, and a careful inspection of the immense stock exhibited will go far to account for the high repute in which this establishment is held among the most discriminating and experienced buyers. While full lines of all staple articles in the way of Dry Goods, Small Wares, etc., are constantly carried, especial attention is paid to procuring the latest and most fashionable novelties, at least as soon as any similar house in this vicinity, and in fact it is a matter of common knowledge among our Bangor ladies that Lord & Bragdon's is the place to ascertain and examine the most recent fashionable goods. Messrs. Walter J. Lord and L. G. Bragdon constitute the firm, the former a native of Harmony and the latter of this city. Employing a sufficient force of competent assistants, and maintaining very low rates in every department, this house can confidently guarantee prompt service and complete satisfaction to all.

Wheelwright, Clark & Co., Manufacturers and Jobbers of Clothing, Wholesale Dealers in Dry Goods. A Bangor house that is known to dealers and others throughout the State, is that conducted by Messrs. Wheelwright, Clark & Co., on West Market Square, and it is not to be wondered at that such celebrity has been gained by this popular establishment, as it is one of the very oldest in this section (having been founded in 1849,) and has long occupied a leading position among similar enterprises in Maine. As originally constituted the firm was known as Wheelwright & Clark, but business was continued under this style thirty years, the existing firm-name having been borne since 1879. The members of the firm are Messrs. J. S. Wheelwright, J. G. Clark, J. G. Blake and Geo. Wheelwright, all of these gentlemen being long residents of this city and highly esteemed business men. As Manufacturers and Jobbers of Clothing, and Wholesale Dealers in Dry Goods, five floors and a basement of the dimensions of 40 x 125 feet are occupied, and employment in various departments, is afforded to about one hundred and twenty-five assistants. The goods produced by Wheelwright, Clark & Co., are so well known and highly regarded by those dealing in such commodities that they need no encomiums at this late day, and we will only remark that the same careful supervision is exercised in every department of the business as was the case when this house had a reputation to make, and with the same result—superiority and uniform excellence of product.

J. K. Sherman, Grocer, 28 and 30 Central Street. As a representative of our reliable and prosperous mercantile establishments, the Grocery and Provision house of Mr. J. K. Sherman calls for special recognition among the substantial and enterprising mercantile institutions of Bangor. This house was originally established in 1868 under the title of Sherman & Hall, and so conducted until 1885, when Mr. J. K. Sherman assumed full proprietorship, and during the comparatively short time since that date, he has considerably increased the already lucrative trade. The building utilized for the transaction of this business is located at Nos. 28 and 30 Central Street, and comprises three floors and basement, covering an area of 40 x 60 feet, it is nicely fitted up with every facility requisite for the proper handling of the goods and the preservation of perishable articles, and we assure the residents of Bangor that they will always find here a well-selected stock of staple and fancy Groceries, also a full line of first-class Provisions. The extensive retail trade of this house requires the employment of three reliable and competent clerks. Mr. Sherman is a native of Hampden, Me., and a well known and highly esteemed merchant of Bangor, and a popular member of the Free Masons.

W. B. Gould & Co., Cigar Manufacturers, 2 Harlow Street. Among the many establishments located in this city, which are devoted to the jobbing of cigars, the one established by W. B. Gould & Co. in 1886 holds a foremost place, and in the esteem of the trade it is one of the most reliable sources of supply in the State. This firm occupy for business purposes

three floors, each 30 x 40 feet in dimensions, at No. 2 Harlow Street, which are fully equipped with all the necessary facilities for the handling of the best brands of cigars. This firm represent many of the leading manufactures, and were the first to introduce several popular lines in this section. The ability of this firm for supplying seasonable goods of sterling quality at low prices, makes this a popular concern with which to place orders, and the care exercised to maintain the reputation of these cigars by the careful selection of stock, and personal supervision of every detail of the work, has firmly established the company in the confidence of dealers throughout the State. The business gives constant employment to five thoroughly competent assistants. The members of this firm are natives of Maine, and well known in the manufacturing and social circles of Bangor.

Leighton Bros., Dealers in Boots, Shoes and Hats, 16 W. Market Square. Everybody wants to know where they can obtain a good Boot or Shoe at a low price, and will therefore be interested in what we have to say concerning Leighton Brothers, whose establishment is located at No. 16 West Market Square, for these gentlemen carry a very large and desirable stock of foot-wear, and quote the very lowest market rates as a comparison of their prices with those of other dealers will show. They began operations in 1834, being the oldest firm of shoe dealers in Bangor, and have built up their present large trade since that date by giving their business unremitting and careful attention, and by making it a point to let no caller leave their store under the impression that he had been unfairly used or discourteously treated. The firm is made up of Messrs. A. K. P. and G. L. Leighton, both of whom are natives of Columbia, Washington County, Me. The latter gentleman is a member of the Free Masons, and both are extremely well known in this city. The premises occupied comprise one floor and a basement of the dimensions of 20 x 50 feet, and the stock therein contained is displayed to excellent advantage. They have the assistance of Mr. Wm. J. Sleeper, who has been with them for the past eight years. It is believed that goods are carried in sufficient variety to enable all to find what they want amongst them, and that too at prices within the reach of everybody. Customers are served promptly, and any article in stock cheerfully shown.

W. O. Colomy & Co., Dealers in Clothing, Gents' Furnishing Goods, etc., No. 3 Kenduskeag Bridge. It may not be uninteresting to the masculine portion of our readers to receive some information pertaining to the matters of attire, "for the apparel oft proclaims the man," which may result in future advantage. The house of W. O. Colomy & Co., established in 1879, has been conducted with a liberality and enterprise that have made for it a high reputation, and it is today regarded as one of the most popular ready-made clothing establishments in this city, located at No. 3 Kenduskeag Bridge, State Street. The premises comprise a store and basement, each 20 x 65 feet in size, where will be found a choice and complete assortment of everything usually included in a

first-class ready-made clothing establishment, including fine Neck Wear, Gents' Furnishing Goods and Hats, Caps, etc. The extensive retail trade transacted by Messrs. Colomy & Co., requires the employment of three experienced and capable salesmen, who are prompt and courteous in their attention to all patrons and visitors. Mr. Colomy is a native of Bangor. Those who deal with this house may confidently depend upon securing, therefore, in the first place, choice and tasteful fabrics, elegant styles, perfect fit and superior finish, while the prices are invariably governed by a sense of moderation for which the house has a thoroughly established repute.

Henry Parker, Dealer in Groceries, Provisions, Meats, Fruits, Ship Stores, Cordage, Shingle and Lath Yarns, Tar, Pitch, Oakum, Paints, Oils, etc., Washington Street, at Toll Bridge. Among the many enterprising merchants dealing in Groceries and Meats in Bangor, we would call attention to the establishment of Mr. H. Parker, located on Washington Street, who started his business in 1877, and has been very successful in securing a large and permanent patronage from the best classes of our citizens. The premises occupied for the transaction of this steadily increasing retail trade comprises three floors, each 25 x 35 feet in dimensions. The stock handled consists of the best staple and fancy Groceries, the finest Meats and Provisions, and choice foreign and domestic Fruits; also Cordage, Yarns, Oils, etc. This extensive trade conducted by Mr. Parker requires the assistance of four clerks, who are very capable and thoroughly conversant with all the details of the business. Orders are faithfully filled and promptly delivered, and patrons are assured of receiving only first-class goods at the lowest market prices. Mr. H. Parker is a Maine man by birth, and well and favorably known throughout Bangor as an enterprising business man, an influential citizen, and a popular member of the Odd Fellows.

James Nealey jr., Dealer in Boots, Shoes, Rubbers, Hats, Caps, Gloves, etc., No. 92 Main Street. In reviewing the various industries that have made Bangor one of the chief centers of trade and manufacture in this State, it is curious as well as instructive to note the advances that have been made in each line of product. In overlooking the field we find that in the Boot and Shoe industry a signal success has been achieved, and that the annual trade has grown to proportions which should be fully recognized in this work. Of those houses, well known in this line, is the establishment now conducted by Mr. James Nealey jr. This business was originally started in 1857 by Mr. James Nealey, who was succeeded in 1880 by his son, Mr. James Nealey jr., who occupies a finely appointed store covering an area of 18 x 60 feet, located at No. 92 Main Street, where he conducts an extensive retail trade in Boots, Shoes, Rubbers, Hats, Caps, Gloves, etc. Mr. Nealey is a native of Winterport, Me. He possesses in every respect first-class facilities for the conduct of his business, to which he gives his close personal attention, and is justly awarded the confidence and respect of his many patrons.

W. H. Edmunds, Optician and Dealer in Watches, Clocks, Jewelry, Solid Silver and Plated Ware, 15 Hammond Street. Who can doubt that a man now-a-days must use his eyes under much more unfavorable circumstances than was the case a few generations ago? Book-keepers working in dark and gloomy offices on account of the tall buildings shutting out the light on every side. Engravers doing the finest work in a desperate rush to keep up with their orders. People of all kinds reading poorly printed newspapers by the insufficient light of the street-cars—all these are putting a terrible tax on their eyes without apparently giving a thought to the grave consequences which may ensue from their so doing. And many of them when they find their eyesight failing, stop on their way to the office or store and invest a quarter or so with a street-vender for a pair of his villainous spectacles, fondly imagining that only some kind of a magnifying glass is needed, and that any vender, however ignorant, can supply them with that. A moment's reflection should convince any intelligent person of how delicate and complex an organ the eye must necessarily be, and how absurd it is to suppose that anyone unless specially trained in the matter, can know precisely what form and arrangement of lenses is suited to any individual case. Practical opticians, men who have made the science of optics a study, are not to be found without some little trouble, and while the study is essential, it should be supplemented by subsequent practical experience. Mr. W. H. Edmunds, Optician and Jeweler, is well known here, and the eminent success which has attended his efforts, is a sufficient evidence of his thorough adaptation to this line of business. The premises occupied are situated at No. 15 Hammond Street, and comprise a finely arranged store, measuring 20 x 50 feet, and containing one of the most complete stocks of Optical goods, Watches, Clocks and Jewelry to be found in Bangor. This house was established in 1867 by Mr. Edmunds, who is a practical Optician and thoroughly understands the quality and uses of the valuable line of goods handled, which consist of Opera Glasses, Eye Glasses, Spectacles, Microscopes, etc., also Watches, Clocks, Jewelry, Solid Silver and Plated Ware, all of which are guaranteed to be of the finest grades. In addition to dealing in the above-named line of elegant goods, Mr. Edmunds marks to order solid gold Jewelry, Monograms, Cyphers and Inscriptions artistically engraved, and Watches, Clocks and Jewelry are repaired in the best manner possible, and at short notice. Two experienced assistants are employed, and patrons are served in an attentive and courteous manner. Mr. Edmunds is a native of Vermont, a genial gentleman and capable business man, one who is always willing to work for the interests of his patrons, who are assured that their best interests will be consulted in every possible manner.

Collateral Loan Co., W. H. Harlow, Agent, Room 5, Wheelwright & Clark Block. It frequently happens that even the most prudent person has need of more ready money than he can command at the moment, and yet few of us like to put ourselves under obligations to

our friends by soliciting a loan, when money can be easily obtained elsewhere. It was for this purpose that the Collateral Loan Company was established. The offices are located in Wheelwright & Clark Block, and are so arranged that a person entering the office is not seen by others, thus ensuring the strictest privacy. Money is loaned on Watches, Jewelry, Diamonds, Household Furniture, Pianos, etc., and loans can be renewed when desired. We have all some luxury which we are not using, and yet is of sufficient value to raise money on. This Collateral Loan Co. is under the management of Mr. W. H. Harlow, a gentleman well known in this city, and everything is conducted on square business principles. No one to see but the Agent, and all transactions sacred.

G. E. Hathorn, Pictures copied, finished in Crayon, India Ink, and Water Color. Life-size Crayon Portraits only \$8.00. First premium at Eastern Maine State Fair. No. 21 Main Street. Photographic portraits of the ordinary card or cabinet size are so common and are so cheaply produced at the present day, that everybody has been photographed at least once, and there are very few who do not possess small pictures of their more intimate friends, which in many cases they desire to have copied and enlarged to life-size. Now there are a number of artists who are prepared to execute commissions of this kind, but we need hardly say that not all of them are capable of attaining equally satisfactory results, for there are probably few of our readers who have not noticed specimens of the work mentioned, in which all the faults of the smaller portrait were retained, and even magnified, while a peculiarly stiff and "wooden" effect was added, in the highest degree displeasing; so we believe that while it is not in our province to draw invidious comparisons, still we owe it to our readers to inform them where they can feel assured of their orders being artistically and faithfully filled, and therefore take pleasure in earnestly recommending Mr. G. E. Hathorn, of No. 21 Main Street. We do not ask that our guarantee of his fitness for filling such commissions be accepted on faith, as the fact of his being awarded First Premium at the Eastern Maine State Fair is of itself enough to bear us out in our indorsement. Pictures will be finished in either Crayon, India Ink, or Water Color, and a Life Size Crayon Portrait produced for only \$8.00. Visit Mr. Hathorn, inspect his work, test his facilities, and if the result is not perfectly satisfactory yours will be the first case of the kind known to us. He is the agent for the sale of the wonderful "Air-Brush," and no better evidence of the fine work this appliance is capable of doing is needed than that afforded by his productions, for he uses it largely himself. Briefly speaking, the tool mentioned is designed to apply pigments and colors to a given surface more evenly, more easily and more rapidly than is possible in any other known way, and the perfection of the work it does may be judged from the report of the sub-committee on science and the arts, constituted by the Franklin Institute of Pennsylvania, which closes with the words, "it deserves the highest reward the Franklin Institute has it in its power to bestow."

M. J. Madden, Dealer in Harnesses, Horse Collars, Whips, etc.; special attention given to Repairing, No. 127 Exchange Street. We would invite attention to the advantages offered to the public in the well-conducted Harness Manufactory of Mr. M. J.



Madden, that has during the past fifteen years supplied not only the trade of Bangor, but the surrounding country, with a complete assortment of Harnesses. Every article manufactured here is first-class, and is sold

to the trade at producing prices. This business was established by Mr. Madden in 1872, who is thoroughly conversant with every branch of his business. The premises occupied are located at 127 Exchange Street, and consist of two floors each 20 by 60 feet in area, finely equipped. Employment is given to eight skilled hands. The trade is both manufacturing and retail, and is very extensive. The goods kept in stock consist of Harnesses, Horse Collars, Whips, etc., a specialty being made of Logging and Dump Cart Harnesses. Special attention is given to Repairing, of which he does a very large trade. No house in Bangor possesses finer facilities for producing first-class work at reasonable prices, than the establishment of Mr. Madden. Fine Single or Double Custom Harnesses are also made to order, several customers being in Bar Harbor. In conclusion we may remark that the reputation of the house for liberality and enterprise, is not excelled by any contemporary concerns, while the superior character of its products make it one of the most desirable houses in the trade with which to establish pleasant and profitable relations.

Beecher Bickford, Wholesale and Retail Dealer in Fish, Oysters, Clams and Lobsters, 32 Central Street. It has been well said by one who has made the subject a life study, that the



sea, barren and sterile as it appears, was nevertheless capable of producing more food to the acre than any species of soil, however fertile. The great value of Fish, Oysters, etc., as a cheap and eminently nutritious food, has been known for many years, but by analysis, experimenting, etc., the peculiar properties of the various articles of food used by man, have been ascertained. Fish has become more firmly established than ever in popular favor. Fish, to be good, must be fresh, and the best way of assuring one's self that it is supplied in that condition, is to deal only with responsible and reliable establishments, such a one, for instance, as that of Mr. Beecher Bickford, now situated at 32 Central Street, where four floors, 25 x 50, feet are occupied, where may be found a large, varied, and complete stock of all kinds of sea food. Mr. Bickford enjoys a large and prosperous trade, both wholesale and retail, and makes a specialty of Oysters, Clams, and Lobsters, which delicious bivalves may always be had

fresh and tempting from his establishment. This business was established in 1881 by Mr. Bickford, who enjoys a patronage which few firms in his line of business can rival. Mr. Bickford is a native of Bangor, and has many friends, those who know him best being his largest and steadiest customers.

M. Dyer, Dealer in Paints, Oils and Varnishes, also Painter and Paper-hanger. In depicting the commerce of Bangor, we cannot omit certain facts with regard to the trade in Paints, Oils, etc., that will be found useful and interesting to many of our readers at home and within a convenient shipping radius. It affords us pleasure, therefore, to allude to the well-known house presided over by Mr. M. Dyer since 1853. The business premises are located at No. 11 State Street, cover an area of 25 x 40 feet, and are well stocked with every article known to the trade in the way of Paints, Oils, etc. All goods are procured from first hands, enabling this house to offer the best productions at the lowest prices. Beside a full and general line of articles above enumerated, Mr. Dyer conducts an extensive business in all kinds of House Painting, necessitating the employment of six skilled and experienced workmen, and everything in their line is executed in the most artistic manner. Mr. Dyer is a native of Limington, Me., and a prominent member of the Free Masons. He is a gentleman, in every detail familiar with all that appertains to his business, and as such we would commend him to this community.

Baldwin & Coombs, Civil Engineers and Surveyors. The profession of civil engineering is centuries old, but has assumed new and incalculable importance of late years, and today in this section where so much is being projected and accomplished in this line, has a peculiar significance and value. The advancement in civilization and wealth of a community or section of country, necessarily calls into play the services of the best trained and most skillful civil engineers, and few men in the state are so well fitted to meet this growing demand here, as Messrs. Thos. W. Baldwin and P. H. Coombs, of this city. After a most thorough and valuable scientific training and long practical experience, they established themselves here about ten years ago, and their remarkably successful career since then, is the highest testimonial to their abilities. They are thoroughly acquainted with every department and detail of their professional work, and able to offer all patrons here or elsewhere, the most valuable services at moderate rates, which would surprise some who have gone away from home to obtain work in no respect superior. Both Messrs. Baldwin and Coombs are natives of Bangor, and are honored as members of their profession and as progressive citizens by a large number of acquaintances and contemporaries. Mr. Baldwin has held the office of City Engineer and Superintendent of Sewers from 1878 to 1883, and Mr. Coombs since that date. Particular attention is given by these gentlemen to Sanitary Engineering in the designing and construction of systems of public sewers. They also survey and make plans for house lots and other real estate.

ESTABLISHED 1855.

BANGOR PLANING AND MOULDING MILL,

DOLE & FOGG, Proprietors,

MANFRS. OF AND WHOLESALE AND RETAIL DEALERS IN

Mouldings, Gutters, Conductors, Boxes, Pine, Spruce,
Hemlock, Southern Pine, Whitewood, Ash,
Cherry, Oak, Walnut & Mahogany Lumber,
Shingles, Clapboards, Pickets, Laths.

PLANING OF ALL KINDS DONE TO ORDER.

HARDWOOD FLOORING A SPECIALTY.

Front Street,

BANGOR, ME.

The Bangor Planing and Moulding Mill is an establishment of long standing and celebrity in lumber and building circles. Founded in 1855, it has maintained its position in the front rank of similar undertakings for over thirty-two years, and was never so well prepared to meet all comers in honorable competition as it is today. When this is said it will be seen that the management of the enterprise alluded to, must have been characterized by universal ability and foresight, and this is indeed the case, as anyone conversant with the business methods of the gentlemen carrying it on will cheerfully testify. The present mill was constructed by A. & E. Dole & Co. in 1855; purchased in 1858 by the senior member of the present firm. Only one mill preceded this. In 1852 Mr Dole put in the first moulding machine in the state, and one of the first three gutter machines in the United States. In 1866 he associated with him Hiram H. Fogg, under the style of Dole & Fogg. The present mill has been much enlarged and improved since 1858. Its location is admirably adapted to its extensive business, receiving lumber at its wharf in the rear, and delivering its wares to vessels, and also connected with the railroads whose tracks are in front. The various buildings for manufacture, for dry houses and for storage, cover a large area. A one hundred horse-power engine operates all the different machinery, which is of the best make, and turns out work of unexceptionable quality.

The work of this mill has wrought a great change in carpentering, relieving it of the hard hand work formerly spent upon planing and jointing, tonguing and grooving, working gutters and mouldings, sawing brackets, etc. In the moulding line this mill turns out nearly three thousand different styles, which are given in their pattern books, and they carry the largest stock of mouldings in the State. In pine and hardwood lumber they also deal very extensively. The proprietors thoroughly understand their business, and their enterprise gives employment to thirty men.

The present firm of Dole & Fogg is made up of Messrs. John Dole, H. H. Fogg, George E. Dole, and H. A. Fogg, and is conceded to be one truly representative, both as regards importance and strict integrity. The entire plant in use in the conduct of the business, covers an area of two acres of ground, and includes five buildings and spacious store-rooms, employment being given to thirty-five hands. Mouldings, Gutters, Conductors and Boxes are among the leading articles manufactured and sold, and Hard Pine, Oak, Cherry, Whitewood, Ash, Walnut, Mahogany and all kinds of thoroughly seasoned Hardwood Flooring are for sale at the lowest market prices. Planing, Tonguing, Grooving and Sawing are done in the best manner at short notice, and Long and Short Lumber can be had here in any form, and Clapboards will be planed and fitted to order at low rates.



Bangor Planing and Moulding Mill.

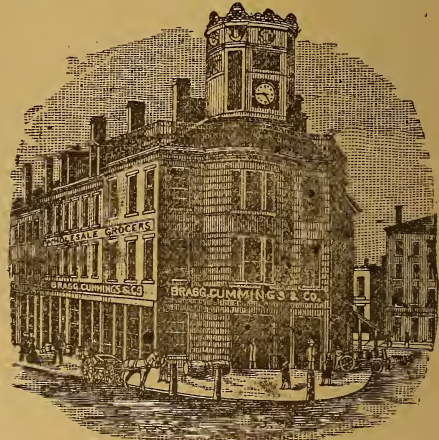
Dole & Fogg, Proprietors.

E. & I. K. Stetson, Coal, Wholesale and Retail; Hard Pine, Ship Builders and Repairers, Proprietors of Bangor and Brewer Marine Railways, and Wholesale Dealers in Penobscot River Ice; Office, 3 Exchange Block. This is one of the most extensive establishments in this section devoted to the handling of Coal, either wholesale or retail, delivered at residence. Extensive wharves and sheds being occupied for the storage of Coal, both in Bangor and Brewer, special terms are made with large consumers by the cargo. Hard or Southern Pine of all sizes and lengths is also extensively dealt in, and the stock carried by this firm will meet every requirement of the trade. Penobscot River Ice is as well known in the south as it is in this state, and an enormous amount of capital is invested in its harvesting and shipping. Messrs. E. & I. K. Stetson have three Ice-houses, with a capacity of twelve thousand tons for the storing of its crop, and ships very extensively to Washington, D. C., and many southern ports. Business was inaugurated by this house many years ago, and it is generally known throughout this section on account of its enterprise and the magnitude of its transactions. Both of the gentlemen constituting the firm are natives of Bangor. They also maintain a marine railway, having a capacity of one thousand tons, as well as another one in Brewer. Ship-building and Repairing are done on a large scale, the plant covering an area of eight acres of ground, and employment being given to forty men. Five buildings are utilized, measuring 40 x 60, 25 x 40, 20 x 45, 100 x 150 and 60 x 20 feet respectively, and a sixty horse engine is required to furnish the necessary power. The reputation held by this concern was won by earnest and intelligent effort, and no pains are spared to see that it is fully justified by every commission executed. The most skilled workmen are employed, and every facility is at hand that will save labor and enable work to be more speedily and economically done.

Merchants' Insurance Co., Office, 28 West Market Square. Risks taken on Hulls, Freights and Cargoes on liberal terms. E. B. Nealley, President; William B. Snow, Secretary. The risks attending the navigation of the ocean in all seasons, under all conditions, and in all climes, are so great as to almost make one wonder how capitalists can be found willing to put their money into vessels designed for such hazardous service, and still more, how men can be found to sail them, but then the very danger is attractive to venturesome and hardy spirits, many of whom are fitted by birth and education for this line, and as for the monetary risk involved, this is provided against by enterprising and numerous marine insurance companies, without which, transportation by sea would be much less common and decidedly more expensive than is at present the case. The companies are of various degrees of merit and responsibility, of course, but we are acquainted with none more thoroughly prepared to meet all obligations, and faithfully redeem all promises, than is the Merchants' Insurance Company, whose office in this city is located at No. 28 West Market Square. This enterprise was inaugurated in 1886, and its record is too well known to

make it necessary for us to enlarge upon it, and we will only add that it is such as has fully maintained the reputation of our Bangor enterprises for value and reliability, and its paid in capital is \$100,000. Insurance is afforded at as low rates as is consistent with the carrying on of a legitimate business in which running expenses are reduced to a minimum. The President of the company is Mr. E. B. Nealley, and the Secretary, William B. Snow, both well-known in business circles. The Directors are James G. Pendleton, John L. Cutler, Charles V. Lord, Charles P. Stetson, John Cassidy, L. J. Morse, Edward Stetson, Edward L. Stewart, E. B. Nealley.

Bragg, Cummings & Co., successors to Bragg & Pierce, Wholesale Grocers, 1, 2 and 5 Broad Street, 17 and 19 Pickering Square. Bangor being the trade center for all of northern Maine, there are, of course, some large wholesale houses representing the different lines of business, in the front rank of which stands the wholesale grocery trade, and one of the most



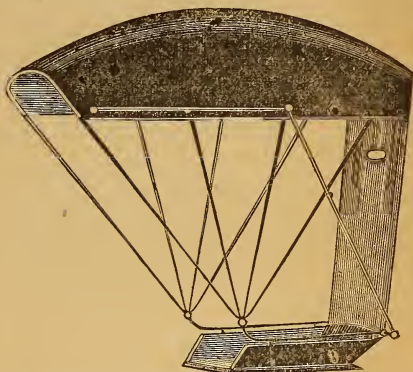
prominent houses representing this line is that of Bragg, Cummings & Co., at Nos. 1, 3, 5, Broad Street, and 17 and 19 Pickering Square. Established in 1864, by Bragg & Wescott, the present firm dating from the beginning of 1887. The place of business of this firm is considered one of the finest in the city, it being the three end stores of the block, and substantially built of stone and brick, an "Otis" elevator extending from cellar to attic, a distance of five floors, greatly assisting in carrying on the work. Three salesmen are employed by the firm to solicit orders on the road, and in the store the shipping-department is very efficiently managed by Mr. T. H. Arnold, who has been connected with the house for fifteen years. The partners are Messrs. Warren A. Bragg, Edwin A. Cummings, and Willard L. Bragg, the former gentleman having been in the firm from its organization. Mr. Cummings, before his connection with the house, had been for twenty-eight years in the Bangor Post Office, and Mr. W. L. Bragg has had seven years experience in the business. The energy and strict attention to business practiced by every one connected with the firm, have, without doubt, been largely instrumental in building up the extensive trade enjoyed.

C. W. Coffin, Dealer in Millinery and Fancy Goods, Main Street. Whatever may be the case in other lines of business, the man who expects to succeed in the sale of Millinery and Fancy Goods, must be ever enterprising, ever conversant with the state of the market, and ever on the alert to secure the latest and most desirable novelties as promptly as they appear. The quickness with which it is circulated among the ladies (who are of course the principal customers of such establishments), that a certain establishment may be depended upon to supply the most fashionable goods, or the reverse, is as good an example of the "underground telegraph" as we know of, and renders it imperative to keep fully up with the times. A house devoted to this trade, which has for a score of years led the van in this regard, is that conducted by Mr. C. W. Coffin, on Main Street. Mr. Coffin is a native of New Hampshire, and is one of our best-known merchants, having been prominently identified with Bangor's retail trade since 1867. He occupies one floor, measuring 20 x 65 feet, and carries a stock which cannot be beaten in this vicinity for beauty, variety or general desirability. His long experience is of much service in the selection of goods best suited to his class of trade, and enables him to offer bargains which are hard to match in other establishments. In addition to the above, Mr. Coffin has for the past fifteen years had the agency for Butterick's Celebrated Patterns, and large "Metropolitan" Catalogues, "Delineator," and "Ladies' Monthly Review." Paper patterns, of late years, have been cut so accurately, and the directions accompanying each pattern are so simple, that any lady wishing to do her own dressmaking can, by expending a few cents, obtain stylish patterns and fashion her own garments to her satisfaction. Among the many paper fashions, none are more popular or more to be relied on than the "Butterick," a full line of which are to be found constantly on hand. Eight assistants are employed, and customers will be promptly and courteously served.

Staples & Ring, Carriage Painters; Carriages and Sleighs for sale, corner of York and French Streets. No branch of industry is more replete with interest than that of Carriage Painting, and modern designs and the style and finish displayed by Bangor's painters have made for her in this line of artistic industry a reputation of the highest character. To the application of all the advantages gained by modern methods and appliances, and a thorough practical knowledge of the business on the part of its proprietors, may be traced the prosperity of Messrs. Staples & Ring, who established their house in 1872, since which date they have built up a large and steadily increasing business which extends throughout the state. The premises occupied by them for the transaction of business are situated at the corner of York and French Streets, and comprise three buildings, each 40 x 80 feet in area. The energies of this firm are devoted to all descriptions of Carriage Painting, which is executed in the highest and most approved style of the art. Messrs. Staples & Ring are both Maine men by birth, and well known in the social circles of this city. Mr. Staples being a member of the United

Fellowship Association, and Mr. Ring of the Free Masons.

N. H. Bragg & Sons, Wholesale and Retail Dealers in Iron, Steel, and Carriage Stock, Cumberland Coal, Manufacturers' Agents for Keystone Portable Forges, Archibald Iron Hubbed Wheels, Worcester & Hunt's Upright Drilling Machines, etc., No. 4 Broad Street.

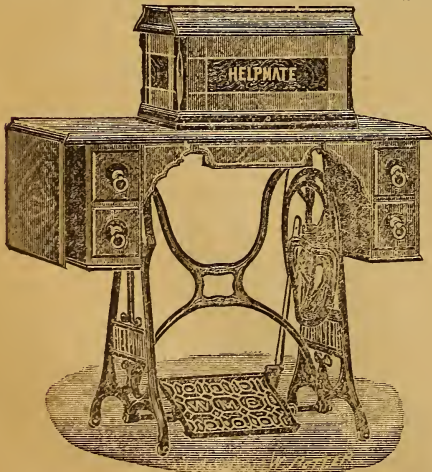


One of the old business houses located in Bangor, is that of Messrs. N. H. Bragg & Sons, No. 4 Broad Street. This business was established in 1854 by the firm of Bragg & Bashford, who continued together until 1863, when the firm was dissolved by mutual consent, and the business continued by N. H. Bragg. The present firm, consisting of N. E. & C. F. Bragg, sons of the original proprietor, was formed in 1871. Their business, which was started originally in a small way, has gradually and steadily increased until, at the present time, they occupy the whole of the store No. 4 Broad Street, and the upper stories of the adjoining store, No. 2. This space is fully occupied, and, in fact, is not sufficient for the large stock they are obliged to carry to meet the requirements of their constantly increasing trade, which extends over the greater part of central, northern and eastern Maine. It would be impossible to enumerate in this article all of the goods carried in their varied and complete stock, which consists in general of a full line of Iron, Steel, Carriage Hardware and Wood-work, Heavy Hardware and Cumberland Coal, in which both a wholesale and retail business is done. All grades of Imported and Domestic Iron and Steel are constantly on hand, as well as Springs, Axles, Carriage Wheels, Bodies, Gears, Spokes, Rims, Hubs, Shafts, Carriage Tops, and Carriage Hardware, for the carriage maker; Blacksmith Tools of all kinds, Bolts, Bolt Ends, Horse-Shoes and Nails for the blacksmith; Chains, Chain Shackles, Wood-choppers' Mauls and Wedges, Portable Forges, for the lumberman, and Shovels, Pickaxes, Crowbars, Files, Steel Harrow Teeth, etc., for the general trade. A large business is also done in Barbed and Plain Wire Fencing, which, owing to its cheapness, is coming into general use, and is, undoubtedly, the fence of the future, as lumber becomes scarcer and more expensive. This firm can always be depended upon to furnish goods exactly as represented, and at the lowest market rates.

L. J. Wheelden Co., Dealers in everything in the Piano, Organ and Sewing Machine line, 76 Maine Street. A most desirable place in Bangor for the purchase of Pianos, Organs,



and Musical Merchandise generally, is that of the L. J. Wheelden Company, located at 76 Main Street, a corporation organized under the State of Maine laws, with unequalled facilities, a number of the stockholders and directors being directly interested in the manufacturing of Pianos and Organs. Mr. L. J. Wheelden is a well-known dealer in Musical Goods and Sewing Machines. He came to Bangor about twenty-five years ago and commenced as clerk with Horton, afterwards Horton & Patten, and three years later, in 1868, succeeded by Patten & Wheelden. This partnership continued till 1878, when Mr. L. J. Wheelden assumed full control, until the present company was organized, Feb. 15, 1887. The large and finely appointed store is filled to its utmost capacity with the elegant assortment of Pianos and Sewing Machines, for which they are Agents.



The company has built up a large business, and this house is one of the largest, as well as the leading one, in central and eastern Maine. This company are sole agents for leading first-class Pianos, including Steinway & Sons, Hallett & Davis, Chickering & Sons, Henry F. Miller, Emerson, Knabe and J. P. Hale, and also agents

for the Helpmate and Household Sewing Machines. At their extensive wholesale and retail store, everything in the Music and Sewing Machine line is supplied at the lowest cash prices. Instruments are warranted and satisfaction is always guaranteed. Mr. Wheelden is a native of Bucksport, Me., and has been engaged in the music business for more than twenty years, and has unsurpassed facilities for successfully conducting a large trade. He is reliable and responsible in business, and has won success in trade, because of his sterling worth and ability.

Lynch & Gallagher, Dealers in Meats, Provisions, Poultry and Wild Game, Salmon and other Fish, Oysters, Clams, and Lobsters, No. 142 Exchange Street. The meat trade is one of Bangor's most important industries. Of the many who are fairly entitled to this distinction, none deserve more notice than Messrs. Lynch & Gallagher, located at 142 Exchange Street. The market occupied by them comprises one floor and a basement, each 20 by 50 feet in dimensions, thus giving ample room for properly conducting the business. The stock, which is regularly large and well selected, consists of the choicest and freshest assortment of Meats of all kinds, at the most reasonable prices. The large trade extends throughout the city and vicinity, and is exclusively retail. The business was established in 1886, since which date it has been ably conducted by its present management. Two assistants are employed, and all customers are waited upon in an attentive and courteous manner. Orders receive prompt attention, and goods are delivered to all parts of the city. In addition to their large trade in Meats and Provisions, Messrs. Lynch and Gallagher do an immense business in Penobscot River Salmon, shipping more than any other firm here, the season continuing from April to July 15th. They ship Salmon packed in ice as far as California, and their prices will be found very reasonable. Messrs. Lynch & Gallagher are both Maine men by birth, and well known throughout Bangor. In conclusion, we may say that they conduct their business on a sound basis and in a liberal manner.

Mrs. E. A. Mayville, Millinery and Fancy Goods, 45 Main Street. Nothing so much points to the advance in the æsthetic tastes and refinement of a community, as the establishment within it of houses devoted to the sale of goods comprised under the title of millinery; and in the possession of the above house Bangor is to be congratulated as having one of the most complete millinery establishments in this section. This store was established by Mrs. E. A. Mayville in 1880, and has since that date been conducted in an energetic and enterprising manner. The premises utilized for the business are situated at 45 Main Street, and comprise a store 18 by 60 feet in dimensions, where will be found an elegant assortment of Millinery Goods of every description. Four experienced assistants are employed, and patrons are served in a polite and attentive manner. Mrs. Mayville is a native of Augusta, and is conversant with every detail of her business, and to this house is due to a large extent the fostering and education of the tastes of the community, as regards the art of select and artistic millinery.

Connecticut Mutual Life Ins. Co., No. 3 Rines' Block, H. N. Fairbanks, General Agent. The laws of average were never put to a better use than in aiding in the establishment of a system of life insurance, and it is owing to a careful study of them that a man who is as ignorant as his fellows regarding the length of life allotted to any individual one of them, can still predict with mathematical certainty the number that will survive out of one hundred thousand, twenty-five years from now. Every man should be insured whether he be rich or poor, married or single, merchant or mechanic. It helps him in business, it saves him anxiety, it enables him to face the world like a man, for it tells him that he has done his duty, and assures him, that come what will, those dependent upon him will not want. Connecticut is the home, the grand headquarters of insurance in this country, and one of her most honored representatives in this line is the Connecticut Mutual—which is the largest financial institution in the New England States. As an evidence of the strength and stability of this time-honored company, its assets Jan. 1st were over \$56,000,000, with a surplus of over \$5,000,000. The Connecticut Mutual Life Insurance Company is the only company in America that issues a policy of life insurance based upon a reserve of three per cent, therefore a stronger company. Mr. H. N. Fairbanks is the General Agent for Maine. This gentleman, who is a native of Maine, has an office at 21 Main Street, Room 3, Rines' Block, and those looking up the question of Life Insurance with a view to investment, should by no means omit giving him a call, as few men in New England are better informed on the subject, and none more ready to lend all possible assistance to a genuine seeker after knowledge. We are convinced that such a call would be to the advantage of all concerned, and are sure that it would not be regretted.

Bangor Savings Bank, Main Street. As frequently and as earnestly as moralists, statesmen, clergymen, philosophers and other public teachers have urged the saving of money by the community at large, there is more genuine effectiveness in the lessons inculcated by one well-managed and progressive savings institution than there can be in any assemblage of mere words, no matter how eloquent or well-advised. The teacher says: "Save what you can of your earnings, and when age, sickness or trouble of any kind comes, you will be prepared to meet it." The savings bank don't say, but shows, that your neighbor, John Smith, bought a house last week with the accumulated principal and interest of a few years, and then you, having the case put before you in so substantial a form, will think, "Well, Smith is no smarter than I am; there are still houses to be bought, money to be saved, and a safe bank to put it in, and I am going to take advantage of the opportunity and follow his example." And you do. You become a better citizen, a more faithful worker. And it is just because savings banks work such changes that they are of incalculable advantage to any community. The Bangor Savings Bank of this city, is a notable example of what this kind of an institution should be, and we are glad to know that a confidence is mani-

festated in it by the public that is fully justified by the facts. It was founded in 1852, and at present its resources amount to \$2,034,294.77. As an instance of the increased value of money invested by accumulated interest, we would refer to two cases which lately occurred, where the sum drawn out was *eight times* the amount of the original deposit, the interest having accumulated to large proportions in that time. The officers are President, Charles Hayward; Trustees, Charles Hayward, J. S. Wheelwright, S. F. Humphrey, James Adams, Charles V. Lord; Treasurer, Samuel D. Thurston; Assistant Treasurer, Levi Murch. These gentlemen are known and esteemed throughout the community, and the bank is sure to maintain its present exceptionally high reputation as long as its affairs are in such able and experienced hands.

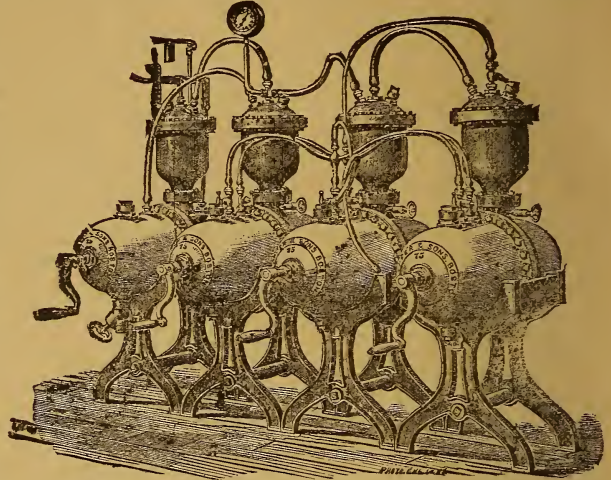
J. P. Merrill, Proprietor Bangor Exchange Stable, Columbia Street. Neat and attractive stables, for both livery and boarding, are those known as the "Bangor Exchange Stables," situ-



ated on Columbia Street. This enterprise was originated in 1878, by Mr. J. P. Merrill, the present proprietor, and has been conducted by him in a thoroughly creditable manner, not only furthering his own interests, but those of the community in general. His stables occupy three floors, with an area of 75 x 100 feet each, and he keeps constantly on hand, for livery purposes, a large number of fine horses and carriages, besides ample accommodations for boarding horses. The premises are finely arranged and well ventilated, having commodious stalls and every facility at hand for the care of horses and vehicles, capable hostlers being employed, and everything possible being done for the accommodation of its patrons. Mr. Merrill is a native of Newburgh, and is well and favorably known throughout Bangor. All having business dealings with him will find him a thoroughly reliable man, and liberal in his dealings with all. He is a prominent Free Masou, and has obtained an enviable reputation for integrity and strict business principles.

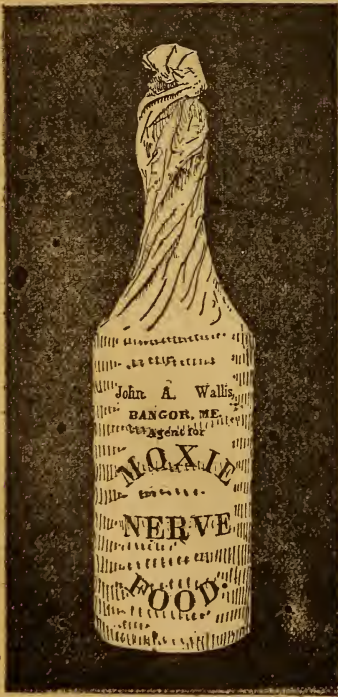
JOHN A. WALLIS, Dealer in Carbonated Water, also Sole Agent for Eastern Maine and the Provinces for Moxie Nerve Food, Kenduskeag Block. The efficacy and value of medicinal waters is too thoroughly and widely appreciated to need any comment upon our part, and the name of Wallis in connection with this department of trade, is at once suggestive of the finest and most reliable merchandise in this line. Mr. John A. Wallis has been a leader in the manufacturing and sale of these valuable productions since 1842, and during the succeeding forty-six years, has built up an international reputation for supplying the best carbonated waters at rates not to be duplicated without difficulty anywhere in the country. At the present time the business has attained extensive proportions, necessitating the constant employment of twelve experienced assistants, and the use of a finely arranged and fitted-up building, four stories high, exclusive of basement (25 x 60). This great success is entirely due to the attested superiority of the "waters" sold by this house, and the wise and honorable business management of its proprietor. Among the more celebrated brands made by this house, are its Ginger Ale, Lemon, Strawberry, Sarsaparilla, and Champagne Cider. He is also sole agent for Eastern Maine and the Provinces, of

luscious food beverage that prevents injury from luxurious living; that sustains the overstrained worker without harm; makes the nerves feel better and removes all the bad effects of stimulants and dissipation, as well as more than substitutes their exhilarating effects as a harmless food. What would you think of that? One that gives a nervous, worried, weakly



woman double powers of endurance and complete relief at once, as beefsteak relieves the faintness of hunger? Suppose thirteen millions of the people of the United States, and a large portion of the eminent physicians should tell you the Moxie Nerve Food can do that, it should interest you in its behalf. If it can do this, it can add fifteen years to ordinary life. If it can mend the severest wear of life, it can give you the happiness of comfort, and relieve the bad effects of luxurious habits. A trial will soon convince you of that; and when it gives you the luxurious taste of all the beverages, and throws in so much usefulness, in continuous use for \$25 a year, it should have your preference. It is no surprise that it has taken the country by storm.

In the bottling business, Mr. Wallis uses only the purest spring water, owning a mineral spring in the city which is fully equal to the Poland Spring water—as pronounced by chemical analysis. The reliability and popularity of these and all the other carbonated waters sold by the house, have been thoroughly established by many years of trial and success. Mr. Wallis is also the only authorized agent for the famous Matthew's Patent Steel, Block-tin lined Fountains. Mr. Wallis is a native of this city, and ranks among our most successful and representative citizens. He is a prominent member of the Free Masons.



the celebrated Moxie Nerve Food—the genuine article. This food is a harmless luxury; a

Levi L. Alden & Co., Wholesale and Retail Druggists and Apothecaries, No. 2 Union Block, Main Street. Probably one of the oldest and most reliable Drug stores in Bangor is the one now conducted by Levi L. Alden & Co. This house was established in 1843 by Mr. W. L. Alden, who was succeeded in 1885 by the present proprietors, Levi L. Alden and James L. Mountaine. The premises are located at No. 2 Union Block, Main Street, and comprise a

store and basement each 20 by 70 feet in dimensions, consisting of a very fine and attractive establishment, which is fitted up with handsome show-cases and finely-arranged windows. The stock which is here displayed comprises a complete assortment of Drugs, Medicines, Chemicals, etc.; also a fine line of Fancy and Toilet Articles, such as Sponges, Brushes, Perfumery, etc. Messrs. Alden & Co. make a specialty of physicians' prescriptions, which are carefully compounded, and orders are answered with care and dispatch. The stock of medicines is complete and warranted, and of the best quality. The extensive wholesale and retail trade of this house requires the assistance of three competent clerks. The utmost care and precaution is used to guard against mistakes. Messrs. Alden & Mountaine are both natives of Bangor, and are thoroughly experienced in every detail of the business, and have ever maintained a high character in this city.

David Bugbee & Co., Booksellers, Stationers, Bookbinders, and Dealers in Room Papers and Ceiling Decorations, Wrapping Papers, Paper Bags, etc., No. 5 Kenduskeag Bridge. We believe that the most careful and exhaustive examination into the true standing and resources of our Bangor business enterprises would only go to confirm the confidence felt in them as a general rule by the community at large; but even where the average is so high, still there are certain houses that tower above their fellows in this respect, and of these none is more firmly established and more highly thought of than that conducted by David Bugbee & Co., at No. 5 Kenduskeag Bridge. It is but natural that this should be the case, for it is now over half a century since the inception of the enterprise carried on by this firm, and its management from the first has been such as has fully justified, and in fact given birth to the popularity it has attained with the public. The original founder, Mr. David Bugbee, began business in 1836, and continued alone until Mr. E. F. Dillingham became associated with him in 1855, under the present firm name. The senior partner is a native of Vermont, while Mr. Dillingham was born in Bangor. We might speak at length of the business qualifications of these gentlemen, but truly, "actions speak louder than words," and their actions as exemplified in the conduct of the undertaking they control, have really left nothing for us to say. Occupying three floors and a basement, 20 x 70 feet in size, they have abundant chance to display the heavy and varied stock carried to excellent advantage, and a number of assistants are required to fill the many orders received, both a wholesale and retail business being done. Although we have already exhausted the space allotted by the necessities of publication to any one firm, we cannot forbear calling special attention to the assortment of Paper Hangings shown in this store, as it is indeed a brilliant and desirable one. Books, Stationery, etc., are also largely handled, low prices ruling in every department. A special feature of the business is the manufacture of Blank Books. Book-binding of every description is done to order promptly and at reasonable prices. Stationery of every description is also carried.

Shepley's Marble Works, Manufacturers of Gravestones, Monuments, Tablets, and Dealers in Marble, No. 122 Main Street. The trade represented by the above house is second to no other of its class, and may fairly claim to combine with a manual



handicraft the richest embellishment of art. The various forms of Marble Carving, Polishing and Engraving, which have, in the present day, reached a degree of perfection hitherto unknown, had their origin, rude and unpolished though it was, in the pre-historic

era of an incipient civilization. The perfection attained in this direction may be plainly seen in the work turned out by the Messrs. Shepley, whose Marble Works are located at 122 Main Street, and comprise two floors, one 22 by 36 feet, and the other 22 by 75 feet in dimensions. Here may always be found a large variety of Monuments, Gravestones, Tablets, etc., which evinces a combination of taste and skill rarely seen in domestic manufacture of this kind. Messrs. Shepley manufacture Monuments, Headstones, and all kinds of Cemetery work, and Marble. Five skilled workmen are employed, and specimens of their work may be seen at this establishment, and in many of our cemeteries. Messrs. A. C. and C. F. Shepley, are both natives of Bangor. They are practical men, with an experience of many years, having been established in this business since 1865, and are noted for their skill in execution, and their unsurpassed taste in this class of work, which is done to order and from original designs.

J. N. V. Lane, Dealer in all kinds of Gas Fixtures, Gas and Steam Fitting, Speaking Tubes, Electric Bells and Annunciators, 5 State Street. Among the prosperous business houses of Bangor, whose extensive operations and well established reputation entitles them to our most favorable consideration, we note with pleasure the one above named, the character and extent of whose business furnishes a fitting example of that class of houses whose success is the best evidence we can offer of the claims of this thriving city to the consideration of the patronizing public. The enterprise whose card heads this article, was established in 1844, by Mr. J. Burbank, its present proprietor assuming full control and management in 1885, and from its inception has enjoyed a steadily increasing business, and is today ranked among the most complete Speaking Tube, Bell Hanging and Gas Fitting establishments in this section. The premises utilized for the business are located at No. 5 State Street, and comprise two floors, each 22 x 50 feet in dimensions. Here a large and complete stock may be found of Gas Fixtures, Gas and Steam Fitting, Speaking Tubes, Electric Bells and Annunciators. All goods are warranted of the best material, and to be just as represented. Mr. J. N. V. Lane is a Maine man by birth, and well and favorably known in Bangor. He is a member of the Odd Fellows, and has a wide and influential circle of friends and patrons.

N. A. Kenney, Dealer in Beef, Pork, Lard, Hams, Dried Beef, Tallow, Pigs' Feet, Tripe, Poultry, Wild Game, Venison, Fish and Oysters, 80 Hammond Street. A meat market which is a favorite with Bangor citizens, is that conducted by Mr. N. A. Kenney, at No. 80 Hammond Street. The business was started in 1872, and its success has been pronounced and well merited. Mr. Kenney has a fine retail trade throughout the city, and is establishing a reputation for desirable goods and honorable dealings. Choice Beef is always to be found at this market, at the lowest current price, and Pork, Lard, Hams, Dried Beef, Tallow, Pigs' Feet, and Poultry are also kept in large quantity. Mr. Kenney makes a specialty of Wild Game, Venison, Fish and Oysters, of which all kinds are kept in their season, and offered at the very lowest figures possible, everything being of the best quality. This market comprises one floor and basement, each 20 x 48 feet in dimensions, very nicely fitted up, and the large and varied stock disposed of to the best possible advantage. Courteous assistants are employed, and everything is done that will enhance the comfort and convenience of his patrons. Mr. Kenney is a native of Winterport, and has shown himself to be an enterprising business man. He is a member of the Free Masons and Grand Army. He enlisted as private in the Twelfth Me. regiment, Co. H.

H. C. Quimby & Co., Shipping and Commission Merchants, Office, 19 Exchange Street; New York Agents, F. H. Smith & Co., 31 South Street, Bangor. The Shipping and Commission business is one which has grown steadily in importance in this vicinity with the advancement of Bangor's lumber interests, and today some of the largest and most influential houses in the State have their offices here. Among the most prominent and reliable houses in this line is the well-known firm of H. C. Quimby & Co., who have been established here since 1879, and have obtained a wide reputation and success based upon the most liberal and honorable business principles. Their office is now one of the recognized headquarters in their line for this part of the State.

Dr. D. M. Daly, Dentist, State Street, Port Block. The popular dental establishment of Dr. D. M. Daly, located on State Street, Port Block, deserves particular notice in a volume of this character. He has been established in Bangor since 1884, and has gained a high reputation. The location is convenient and the premises commodious, comprising two rooms, each 18 x 40 feet in dimensions, and the reception room is handsomely and appropriately furnished. While the operating-room is provided with the best known appliances for the rendering of satisfactory services. Mr. Daly attends to all branches of Dentistry, Extracting and Filling Teeth, and also the manufacturing of Artificial Teeth, and employs his talents in all directions where skill is necessary. His work is always of the most perfect character. Mr. Daly will be found reliable, prompt and accurate in the fulfillment of orders, and his prices are very moderate and are suited to the means of all. He is a native of Bangor, and is a gentleman of enterprise and energy.

Clarence L. Dakin, Art, Picture and Frame Store; Special Attention given to Framing Pictures; Full Line of Picture Cord, Knobs, Stationery, etc., No. 72 Main Street. Among the many branches of commercial industry here in Bangor, there is one which certainly deserves mention, and that is the well-known and popular establishment which forms the subject of the present notice. Mr. C. L. Dakin occupies a fine store, with basement, each measuring 20 x 60 feet in dimensions, eligibly located on one of the most popular business streets in the city, No. 72 Main Street, and his line of trade comprises elegant Art Goods, Pictures and Frames, Fine Stationery and Bric-a-brac, Picture Cord, Knobs, etc., in the sale of which he and his assistants are busily employed. Special attention is given to Framing, also the best of work and low prices in all the new styles of Mouldings. The superior excellence of the goods kept by Mr. Dakin at once attracts the attention of the residents of Bangor, and the high reputation he has acquired has resulted in a large and widely extended patronage. A full line of goods in his particular line is kept in stock, some interesting samples of which are attractively displayed in his well-appointed show windows. Mr. Dakin is a gentleman of extensive practical experience in all the departments of his business. He is a native of Bangor, and established his business in 1879, and during the time since elapsed, has well merited the public favor he has received. Mr. Dakin is a member of the Free Masons. He is courteous and obliging to his many customers, prompt in the execution of orders entrusted to him, and strictly honorable in all his transactions.

W. W. Emerson & Co., Wholesale and Retail Dealers in Groceries, Provisions, Country Produce, Pickled and Dried Fish of All Kinds, 21 Broad Street, 70 Pickering Square. It has been stated that "the longer a man is married the farther away from home he deals," the intention being to indicate that as one becomes more experienced as a house-holder, he is apt to exercise more discrimination in the purchase of supplies. It is undeniably true that some establishments presume upon their contiguity and easy accessibility to attract and retain customers, apparently making no effort to compete with other houses more remote from their immediate vicinity as regards either goods or prices. But there are other houses, that although of central location, still allow themselves to be out-done by no competitors far or near, and one of the more prominent of these is that conducted by Messrs. W. W. Emerson & Co., at Nos. 21 Broad Street, and 70 Pickering Square. Business was begun in 1886, and comparatively recent as that date is, a very large and thriving trade has already been established. Groceries and Provisions, Country Produce, and Pickled and Dried Fish of all kinds are among the articles handled; and three floors and a basement, of the dimensions of 20 x 60 feet, are utilized, a wholesale and retail trade being done. Mr. Emerson was born in Hampden, and has a thorough knowledge of his business, which enables him to exercise that intelligent and discriminating supervision which has resulted in the high reputation this house now enjoys for first-class articles at bottom prices.

James Mooney & Co., Wholesale Dealers in Crockery, China, Glassware, Silver Plated Ware, Cutlery, Kerosene Fixtures, etc., No. 32 Main Street. The progress of Bangor during comparative recent years as a great centre of trade and industry, has been most marked, and both old and new houses in every line of business almost, have experienced a largely increased demand upon their resources. Among those concerns which, owing to the energy and enterprise of their proprietors, have attained to representative positions, special mention should be made of the establishment conducted by James Mooney & Co., who began business here in 1885, and are among the largest dealers in Crockery, China and Glassware of every description in the city, and their list of patrons is still on the increase. The premises occupied, consist of a store and basement, each 25 x 65 feet in size, and located at 32 Main Street. Here will always be found a full and complete assortment of goods in their line, a faint idea of the comprehensiveness and variety of which may be gathered by the tasteful display always to be seen in their show windows. In addition to the above-named lines of goods, this firm deal in Silver-plated Ware, Cutlery, Kerosene Fixtures, etc. The individual members of this popular house are Mr. James and J. G. Mooney, and J. R. Mulvaney, all natives of Maine, and highly respected citizens and influential business men of Bangor.

Miss P. H. Palmer, Fancy Goods and Artists' Materials, 66 Main Street. In a volume such as this, which treats of the manifold interests of Bangor, it is evident that those branches of trade and manufacture which are dependent on the work of the artist, must necessarily occupy a prominent place. Of these not the least important is the dealing in artists' materials, and to obtain those of the best quality is an important point for the artist to consider, to the end that his work shall be properly executed and finished. Miss P. H. Palmer, who is engaged in the above named business, established her enterprise in 1884, and, although of comparatively recent inception, has already become known to the trade as a prominent, substantial, and trustworthy establishment for the sale of Art Goods, etc.; also for the sale of Fancy Goods, which line she added in October last. The premises are located at 66 Main Street, and consist of one floor, 20 by 50 feet in dimensions, where will be found a full and complete assortment of Artists' Materials and Fancy Work of every description. Miss Palmer is a native of Bangor, and we may say that she is in the possession of facilities that enable her to offer to the trade as fine a quality of the goods dealt in as can be found in Bangor, and in all departments of her business she has inducements to offer not elsewhere to be duplicated.

W. C. True, Pharmacist, Corner State and Harlow Streets. A fine appearing and well fitted-up pharmaceutical establishment, is that of which Mr. W. C. True is the genial and popular proprietor, located at the corner of State and Harlow Streets. It was founded in 1884, by the present owner. The store occupied comprises two floors and basement, each 20 by 60 feet in dimensions, and, as before remarked, is very

finely appointed, containing all the modern facilities for carrying on a first-class pharmacy. Two courteous and efficient assistants are in attendance, and customers will receive early and polite attention. A very large and complete stock of Drugs, Medicines, etc., is on hand, and everything is guaranteed to be of standard quality and reliable manufacture. Physicians' prescriptions are compounded promptly and accurately, and as a specialty is made in this branch of trade, satisfaction is confidently warranted. All the drugs, etc., used are fresh and free from adulteration, and no doubt most of our readers understand the importance of these points in this connection. Toilet requisites and fancy articles are on hand in great variety, and all prices will compare favorably with those of any similar establishment in this city. Mr. True is a native of Waterville, and a well-known and highly esteemed citizen of Bangor.

A. R. Fields, Carpenter and Builder, Corner Hammond and Court Streets. Among the well-known and most successful Joiners and Carpenters in Bangor, Mr. A. R. Fields has taken prominent part in the extensive building operations in this city during the past fifteen years. He established his business here in 1872, and since that date, in most of the work in his line, his services have been called into requisition. He occupies premises located on Hammond Street, covering an area of 20 x 50 feet, which are supplied with all requisite machinery and improved facilities for the transaction of the carpenter and joiner business. Mr. Fields employs ten experienced and skilled workmen. He furnishes plans and gives estimates for all kinds of building work, and contracts are performed in the most satisfactory manner. Orders for all kinds of jobbing are promptly attended to and executed in the most reliable and satisfactory manner. Mr. Fields is a native of Bangor, and in a wide circle of friends and patrons he is held in the highest esteem for his personal and business integrity.

T. D. Sullivan, Junk Store, Broad Street. If there be any of our readers so ill-informed as to believe that the junk business is of no special importance, and so unworthy of mention in a book of this kind, we would suggest that they give the matter careful study, being assured that they would soon find abundant reason to change their opinions materially. Many large and important concerns are engaged in the handling of junk all over the country, and not a few of them are located in this State, among these latter none being more worthy of patronage and mention than that conducted by Mr. T. D. Sullivan on Broad Street, this city. Mr. Sullivan began operations in 1880, and has built up his present large business in the comparatively brief time succeeding that date, by dint of close application to the work on hand, and by proving himself to be fully worthy of the highest confidence and appreciation. He occupies five floors of the dimensions of 40 x 60 feet, and employs ten assistants in the handling of the immense stock carried. He is known to give the highest cash prices for the various articles which he handles, and whether in buying or selling, is strict and consistent in his integrity.

Merrill's Brownville Slate, H. A. Merrill, Agent. If all the money that has been expended in experiments relating to roofs and roofing material could be collected together, the fortunate recipient of it would be possessed of sufficient wealth to be able to live in a house without any roof at all were he so disposed, without his being considered anything more than "eccentric, but enormously rich you know." But after all has been said and done, nothing we believe has been found to combine more advantageous qualities than slate, that is to say for use under the conditions for which it is fitted, and when we come to take into account the various properties of this substance, there is no occasion for surprise at this fact. It is fire-proof, easily applied without the exercise of the special skill called for by most "patent roofing," unaffected by the weather, and therefore so durable as to make it the cheapest roof-covering in the long run, and always retaining a neat and finished appearance without the aid of paints or stains. The general use that is made of it shows how these qualities are appreciated and causes a demand that requires the labor of many hands to supply. All slates are not of the same nature by any means, and even those adapted to roofing purposes vary greatly in point of desirability. Many conflicting claims are made by those handling these products, but dependence can certainly be placed on the finding of competent and disinterested men, and the award of a medal to Merrill's "Brownville Slate" at the United States Centennial Exposition, is sufficient proof of the superiority of that product, even if the experience of years of practical use be not taken into consideration. The Bangor agent for the Brownville & Munson Slate Co., who produce this article, is Mr. H. A. Merrill, whose office is located on Broad Street. The Company he represents maintain a plant covering some one and one-half miles in extent, at Brownville, employ one hundred and fifty men, and have every facility to fill all orders promptly and at the lowest market rates. Mr. Merrill was born in Brownville, and ranks with the best-known business men in the state. He has carried on operations here for many years, during which he has gained the confidence and esteem of his many patrons.

Piper & Harding, successors to T. A. Trickey, Dealers in Groceries, Provisions, Meat, and Fish, No. 130 Harlow Street. Among the many and varied industries pursued in Bangor, the establishment conducted by Piper & Harding is deserving of particular attention in a work of this kind, which is devoted to the investigation of the various enterprises of the city. This market was established in 1882 by Messrs. Dickey & Trickey. In 1886 Mr. T. A. Trickey assumed proprietorship, and in 1887 was succeeded by the present firm. Today this establishment holds a prominent position in this community. The premises utilized are located at No. 130 Harlow Street, and comprise two floors, each 35 by 50 feet in dimensions, and are well stocked with a choice assortment of Groceries, Provisions, Meats and Fish. The extended trade of this market requires the employment of two assistants, in addition to the close

personal management of the proprietors. This house deals exclusively in first-class goods, therefore customers can depend upon here obtaining goods that will meet with their approval in all respects. Mr. Piper is a native of Newburgh, and Mr. Harding of Massachusetts, and a member of the Odd Fellows. This gentleman is also Major of the Second Regiment, M. V. M. Both are familiar with every detail that appertains to the business and wants of the market, carrying a stock made up of the best and most reliable goods known to the trade. It is incumbent on buyers, in the advancement of their own interests, that in making purchases, they bear in mind the above house, where the variety is complete, and the prices invariably satisfactory.

Mrs. F. Quinn, Dealer in Millinery and Fancy Goods, Deland Block, Main Street. Mrs. F. Quinn has conducted this house since 1867, when it was started as a retail establishment for the sale of Millinery and Fancy Goods, etc. She carries a complete and desirable assortment of foreign and domestic goods, comprising a general line of seasonable and fashionable articles pertaining to this branch of business. The trade of the house, which is rapidly increasing, is derived from the city generally, and will compare favorably with any contemporaneous establishment in the same line. The store which is utilized for the large stock of elegant goods, is located on Main Street, No. 2 Deland's Block, and covers an area of 20 x 55 feet. It is finely fitted with every facility, and admirably arranged for the conduct of this extensive retail trade, and the display of the elegant assortment of goods dealt in. The services of six competent assistants are required in the discharge of the details of this business. Mrs. Quinn is a native of Bangor, and is a lady of refinement and natural talent, and she is deserving of the high position she has attained by honorable dealings and personal merit, and is justly entitled to the large patronage she so worthily receives.

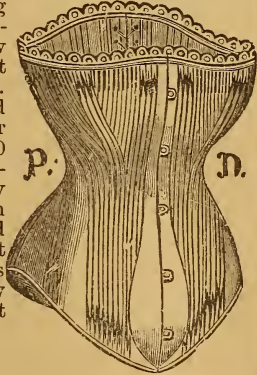
C. H. Frey, Eating House, No. 18 Central Street. Among the prosperous business enterprises of Bangor whose extensive operations and well-established reputation entitle them to our most favorable consideration, we note with pleasure the one above named, the character and extent of whose business furnishes a fitting example of that class of eating houses whose success is the best evidence we can offer of the claims of this thriving city, to the consideration of the patronizing public. This enterprise, which is one of the most complete and finely appointed Dining-rooms in Bangor, has long been recognized among the leading exponents of the trade in this city. It was established by Mr. C. H. Buswell in 1882, and succeeded by C. H. Frey in 1887, and though not the oldest house in the city, no other in the same line of trade has been conducted upon higher business principles or become more popular. The establishment occupied covers an area of 20 x 60 feet, and is located at No. 18 Central Street. Four competent and reliable assistants are constantly in attendance, and patrons are served in a courteous and

generous manner. Hot meals can be obtained from 6 a.m. to 10 p.m., at any hour desired. Mr. Frey is a native of Bangor. His Eating House and Dining-room bears an enviable reputation, and the high estimation in which it is held, is due to a long course of honorable and liberal dealing, without which no prosperity such as this can be permanent.

Bangor Bazaar. H. W. Durgin, Proprietor, Dealer in Fancy Goods, Small Wares, Toys, etc., 40 Main Street. This establishment, which



carries the largest line of Corsets east of Portland, is popularly known as the Bangor Bazaar. Mr. H. W. Durgin, the present proprietor, established the business in 1870. A large and varied stock is carried of Corsets, Fancy Goods, Small Wares, Toys, Children's Carriages, Baskets, Bags, Bird-Cages, etc., and, in addition to the business transacted in the above-named goods, Mr. Durgin is Agent for the Celebrated Demorest's patterns of garments. This house possesses every facility known to the trade for giving its patrons extra inducements, both in low prices and excellent quality of goods sold. The store occupied consists of one floor and basement, each 20 by 65 feet in dimensions, and is centrally located at No. 40 Main Street, and is filled with one of the best and most varied stocks to be found in any similar establishment in the city.



A. F. Smith & Co., Dealers in Choice Family Groceries, Corn, Flour, W. I. Goods, Dry and Fancy Goods, Novelties, Agents' Supplies, Patent Medicines and Extracts, Agricultural Implements, etc., Hay Market Square. Among those houses which have been long and closely identified with the commercial growth of this city, that of A. F. Smith & Co. occupies a conspicuous position in which it bids fair to continue. Mr. Smith has been in the general stores trade for the last seventeen years, having established himself in Bangor in 1870. The premises occupied consist of two floors, each 20 x 50 feet in dimensions, and located in Hay Market Square, where will be found a complete and extensive stock, including choice family

Groceries, Corn, Flour, W. I. Goods, Dry and Fancy Goods, Novelties, Agents' Supplies, Patent Medicines and Extracts, also Agricultural Implements. The trade of this house is both wholesale and retail, and gives employment to three thoroughly experienced clerks, and from its first establishment, this house has been a favorite source of supply in its general line. Mr. Smith is a native of Bangor, and well known in the social circles of this city, being a prominent member of the Free Masons and Odd Fellows. Those who visit his establishment will find a large and superior stock, from which to make selections, and will experience the benefit of the pursuance of a liberal policy and an obliging promptness,

Edward Jordan, Manufacturer and Dealer in Harnesses, Whips, Collars, Blankets, Surchings, etc., No. 19 Central Street. A review of Bangor's enterprise would indeed be incomplete without reference to the Harness Manufactory of Mr. Edward Jordan, located at No. 19 Central Street, where can be found at all times one of the largest and best-selected stocks of Harnesses, Saddles, Collars, Whips, Horse Blankets, Surchings, and, in fact, everything in horse furnishing goods, called for. This business was established in 1866 by its present proprietor, whose premises comprise two floors and a basement, each 20 by 50 feet in dimensions. Three skilled hands are employed, who understand all the details of the business. Mr. Jordan has had twenty-one years' experience in the business, and, being a manufacturer, he is enabled to guarantee his goods to be just as represented, and also to quote the very lowest price to all his patrons. He is a native of Bangor and is highly esteemed throughout the city. He is a member of the United Workmen and Grand Army. He enlisted as private in the First Maine Cavalry, Co. M, and served three years under Col. C. S. Douy, then was made second lieutenant. This regiment made some of the greatest charges that were made during the war, and was in engagements at Cedar Mountain, Second Bull Run, Antietam, Stoneman's Raid, Brandy Station, Gettysburg, Hatteras, Shepherdstown, and Sheridan's Raid on Richmond.

Mason & Chaplin, Dealers in Groceries and Provisions, Harlow Street, Near Franklin. The importance of the grocery and provision trade cannot be over-estimated, for it is truly one of the most prominent industries, engaging the attention of a large number of firms and individuals, and employing labor and capital to a marked degree. Though thousands of tons of these commodities are sold each year, there is no perceptible diminution in the demand for first-class goods. Among the many houses devoted to the above-named line of business in Bangor, that of Mason & Chaplin occupies an honorable position. This house was established in 1887 by its present proprietor. The premises utilized are located on Harlow Street and consist of a store 30 by 30 feet in dimensions, which is well-stocked with choice Family Groceries and Provisions. The large retail trade of this house requires the services of thoroughly competent assistants, and its details are most ably managed. Both are natives of Bangor, and practical and energetic business men.

George W. Ladd, Commission Merchant and wholesale Grocer, also Dealer in Corn, Flour, Pork, Fish, Molasses, etc., No. 74 Exchange Street. It is very gratifying to one who takes a pride in the old "Pine Tree" State, to see a man, who by virtue of his years, natural ability, education, and exceptionally wide range of experience, is most admirably qualified to judge of the probable future of the various sections of our country, make choice of Maine as being the best location in which to pursue a mercantile profession, and is now conducting a large establishment devoted to the Wholesale Grocery trade, and also being largely engaged in the Cutting and Handling of Lumber. Mr. George W. Ladd, or, as he should more properly be called, the "Honorable" George W. Ladd, owing to his position as a member of Congress from our Fourth District for the Forty-sixth and Forty-seventh Congresses, was born in Augusta, Me., and has had a business career of nearly half a century in Bangor, having begun operations in 1839. For the first ten years he was in the drug and apothecary business, which he had learned in early life, and enjoyed the most extensive trade in the State at that time, but owing to ill health he was obliged to leave the apothecary business for more active employment. This induced him to engage in building quite largely in the city of Bangor, and in exporting lumber to the West Indies. He now confines himself to the carrying on of the Grocery and Commission business. His warehouse is located at No. 74 Exchange Street, and contains four floors, of the dimensions of 25 x 70 feet, all of which space is required to accommodate the heavy stock called for in the conduct of his business as Commission Merchant and Lumber Dealer. Wholesale Groceries, Corn, Flour, Pork, Fish, Molasses, etc., being among the more prominent articles handled. About one acre of ground is utilized for the storage and manufacture of lumber. He has a saw mill run by water, which is run in connection with others. We must not forget to mention as an added proof (if proof be needed) of Mr. Ladd's belief that this state is a good one to own property in, that he owns thirty houses within its borders, all of which he constructed, besides the building of several stores occupied by others. Mr. Ladd's course in Congress has been such as to make him a great favorite at home, having always acted for the welfare of his state, and, although of course politics must be shunned in a book of this kind, still we feel justified in asserting that he never allowed party fealty to control his judgment when the material interests of his state were concerned. Neither can he be claimed as a member of either of the existing parties, as he was elected to Congress as a Greenbacker, and remains today the friend of protection and currency reform.

Edward Conners, Dealer in Boots, Shoes, Rubbers, Hats, Caps, Umbrellas, etc., 6 Smith's Block. A careful review of the interests of Bangor develops the existence of a class of houses in every respect prepared to compete in the several lines they represent with the rival establishments of any city. Their magnitude, ample resources, high commercial standing and remarkable enterprise, are matters of which

Bangor has every reason to be proud. It is our mission to show to the outside world what this city produces, what it has to sell, the advantages possessed by it over many others as a seat of manufacture, and the attractions it offers to capital for permanent investments, and to the trade as a purchasing center. In the especial branch of the Shoe business, the house of Mr. Edward Conners must be awarded by the casual observer a foremost position. This establishment was founded by its present management in 1876, and from the first has ever maintained its present prosperous condition. Premises were utilized at 43 Main Street, and are now at 6 Smith's Block, comprising a store and basement, formerly Mann's drug store. This may be justly said to be one of the best appointed Shoe stores in the city. The energies of this house are devoted to the retail trade of fine Boots and Shoes, Rubbers of all descriptions, Umbrellas, etc., of which is carried the finest and most complete stock to be found in this section. Mr. Conners is a native of Bangor, and too well known to this community and the trade to require from us any personalities. Suffice it for us to say that his long experience in the business has given him a keen knowledge of what is demanded in the trade, and he is able to offer inducements to patrons, seldom, if ever, excelled.

Maplewood House, C. H. Reed, Proprietor, Entrance to Maplewood Park. There are very few horsemen that will read the name at the head of this article without recalling pleasant memories of the hotel, for owing to its exceptionally favorable location, the Maplewood House is largely patronized by these gentlemen, who, as a class, are very apt to cordially endorse its merits when opportunity offers, for they know when they are well used, and are not at all backward about acknowledging the fact. Located at the entrance to Maplewood Park, (as most of our readers doubtless know, the best half-mile track in the state), it was to this circumstance that the hotel alluded to owed the origin of its prosperity, but since the public have become familiar with the character of the accommodations it has to offer, and the genial, whole-souled manner in which the interests of guests are looked out for, it may be truthfully said that it is patronized now for its own sake, and would by no means fail, even if its present advantages of location were removed. As things are, however, special provision is made for the care and stabling of horses, large and thoroughly equipped stables being maintained, and a sufficient force of help being at hand to attend to any press of work in this department. Mr. C. H. Reed, the proprietor of this enterprise, is one of the most widely-acquainted men in the city, and he is as popular as he is well known. He is a native of Bangor, and is fairly entitled to an honorable position among those who "know how to keep a hotel." The rooms and beds of the Maplewood House are comfortable and well cared for, and should any legitimate cause for complaint arise, guests will find Mr. Reed prepared to do all in his power to remedy it. The table is liberally supplied with excellent food, and the rates of the house are very reasonable.

J. Waterman, Proprietor of the "Boss" Clothing House, 73, 75 and 77 Exchange Street. The clothing interest of Bangor forms a very important item of its commercial undertaking, and is represented by a class of houses which stand unusually high, both in point of magnitude, reputation and individual enterprise. Of them, not the least mentionable is the well-known establishment conducted by Mr. J. Waterman, whose business was instituted in 1863, which he has since continued with unusual success. The premises utilized for the business are located at Nos. 73, 75 and 77 Exchange Street, and consist of two floors and basement, each 69 by 72 feet in dimensions, which are well stocked with a first-class assortment of Clothing. An inspection of the goods reveals the fact that the very finest productions of American and European woolen mills are employed in the manufacture of the suits, etc., displayed, and that all are made up with the same care and attention as in cases of custom work by the best merchant tailors. The range of sizes is designed to fit all varieties of the human form, while the grades of style and quality are sufficient to meet the demands of the most exacting and fastidious. Mr. Waterman is highly esteemed by the community for his ability and probity, and gives his personal supervision to all the business of the establishment, thereby insuring perfect content on the part of his numerous patrons, who are drawn from within a radius of fifty miles of Bangor. The policy upon which his business is conducted is characterized by liberality and the careful fostering of the interests of his patrons, so that transactions once entered into with this house may be not only pleasant for the time being, but of a permanent nature. Mr. Waterman also carries a full line of Boots and Shoes, Hats, Caps and Gentlemen's Clothing, which are sold at the lowest market prices. The trade of this house extends throughout the city and vicinity. Employment is given to nine courteous and attentive assistants, and the several departments are conducted in a systematic and orderly manner. Mr. Waterman is a native of Germany, and has a thorough and complete knowledge of all the details of his business. He is well and favorably known throughout this community, of which he is an active and enterprising citizen.

Bangor Furniture Manufacturing Company, Manufacturers in the White of Ash, Pine and Birch Sets, Center Tables, Extension Tables, etc., Office and Manufactory at Morse's Mills, Valley Ave. Those interested in the production of first-class and durably made Furniture (and who is not?) should feel considerable gratification at the success which has already attended the recently inaugurated enterprise carried on by the Bangor Furniture Company in Morse Court. This undertaking had its inception in 1887, but the magnitude of the trade now enjoyed, shows that the field was ripe for operations, and that a superior product is always sure to find a purchaser. The factory occupies three floors, having dimensions of 40 x 60 feet, and every modern appliance is at hand to simplify and cheapen the process of manufacture without deteriorating the quality of the articles made. A combination of su-

perior stock, superior workmanship and superior management is sure to win success against the strongest competition, and no manufacturing enterprise in the state more thoroughly deserves the position it has gained than does the one now under notice. The gentlemen carrying it on are well-known and respected in the community, as will be seen by an examination of the following list of officers: L. J. Morse, President; William P. Littlefield, Superintendent; Joseph Emerson, Secretary; Frank Hight, Treasurer; L. J. Morse, G. W. Merrill, C. C. Prescott, William P. Littlefield, Joseph Emerson, Directors. The Company employs fifteen hands and does a wholesale and manufacturing business. Irregular Moulding, Band and Jig Sawing, Turning and Planing done in the best manner and at short notice, Mahogany, Cherry and Walnut Furniture Made to Order, Repairing and Jobbing promptly attended to, and we would advise dealers to examine its goods and compare its prices with those of other houses.

A. E. Hardy, Real Estate, Life and Fire Insurance, No. 4 Franklin Street. Among the reliable business agencies that contribute to the material prosperity of the city, may be mentioned that of A. E. Hardy, located at No. 4 Franklin Street. Mr. Hardy was formerly Register of Deeds for Penobscot county, and has had fifteen years experience in examining titles and conveyancing, and his extensive acquaintance in the country, and general knowledge of real estate, make his services valuable to any party wishing to buy, sell or exchange anything in that line, and his list of real estate for sale can be depended upon to comprise some of the best bargains in the city and country. Mr. Hardy also represents the largest Life Insurance Company in the world, the Equitable of New York, and parties contemplating taking a policy on their lives, will do well to give him a call. He also places Fire Insurance in reliable companies, at the lowest rates, and any business entrusted to his care will receive prompt attention.

John Mason, Carriage Maker and Blacksmith, 14 York Street. With a full knowledge of every detail of his important work, Mr. John Mason established himself in business in Bangor in 1873, and with the remarkable growth of the city as a manufacturing center, he has kept even pace, and, being a man of energy and push, and a skilled and experienced Carriage Maker and Blacksmith, he now conducts a flourishing business. His premises cover an area of 20 by 40 feet, and are equipped with every facility and appliance for the important work. Two experienced workmen are employed, and the work turned out possesses the highest degree of excellence. At the establishment located on York Street, are manufactured Carriages of all descriptions, and Blacksmith work is executed in the most satisfactory manner. Mr. Mason is a native of Bangor, giving to every detail of his work his constant personal supervision, and his worth inspires the fullest confidence, and has firmly established him in the high regard of all with whom he has been brought into business relations.

S. L. Crosby & Co., Dealer in Stuffed Birds, Eggs, Skins, Deer, Moose and Caribou Heads, and a large variety of Naturalists' and Taxidermists' Supplies. It may not be uninteresting to our many readers to receive some information in regard to the Natural History store



located at No. 124 Main Street, and managed by Mr. S. L. Crosby. This house was established in 1881 by E. S. Bowler, and successfully conducted by him until 1887, when Mr. Crosby, the present efficient proprietor, assumed full control, and since that date he has conducted one of the most complete Natural History stores in this city. The stock handled consists of a large and varied selection of Stuffed Birds, Eggs, Skins, and Deer, Moose and Caribou Heads; also a large variety of Naturalists' and Taxidermists' supplies. These goods are most artistically and attractively displayed in the spacious store occupied for this purpose and covering an area of 20 x 80 feet. The business, which is exclusively retail in character, gives employment to two very competent assistants, and patrons are courteously and attentively served. Every description of Taxidermy is done at reasonable rates. Mr. Crosby is a native of Bangor, and is well known as the popular proprietor of the best-conducted Natural History store in the state, and has several agents already. Agents are wanted in every town, and very favorable terms are made known on application.

Oscar F. Patten, Wholesale Millinery, 12 Main Street. That Bangor is the great distributing center of a very extensive tract of country, must be apparent to all who will take the trouble to consult a map, and then think of the business houses located here, and the goods supplied through Bangor houses are as varied as are the wants of humanity. They include about everything, from a needle to a crowbar, and from a spool of thread to a ship's hawser, and by no means the least important among them, are those coming under the head of "Millinery Goods." The trade in these latter articles is an immense and growing one, for it has the ladies to support and encourage it, and no wise man wants any more convincing assurance that its future is fully provided for. Among the most prominent houses engaged in the handling of Millinery at wholesale, that of which Mr. Oscar F. Patten is the proprietor, located at No. 12 Main Street, occupies a leading position. He conducts a *strictly* wholesale business, and there seems to be every reason for believing that the present trade of this establishment, large as it is, is but an earnest of what may be expected in the future, when its resources are more fully developed. Mr. Patten carries a very fine assortment of goods at all times, and never permits himself to be beaten in the pro-

curing of the latest novelties at the earliest possible moment. His relations with producers are of the best, and his customers have learned that they may confidently depend on his enterprise and knowledge of his business. He supplies goods at the lowest market rates, and gives all orders prompt attention.

Bangor Brick Works, Corner Fourth and Parker Streets. W. S. Hellier & Co., Proprietors, Manufacturers of Brick adapted to all grades of work. The Brick, Soap, and Potash manufactory of Mr. W. S. Hellier & Co., is an important branch of industry, having been established in 1826, and its growth has been extremely satisfactory, not only to those engaged in it, but to all the public-spirited citizens of Bangor. The patrons of this work will be interested to learn through its pages, something of the history and progress of this Company. They commenced their enterprise about sixty years ago, and by continual efforts and close experimenting, have brought this manufactory to the front rank in its line, as is evinced by the fact that their products are sought after and ordered by all who desire first-class goods. The premises utilized for this manufacture are located on Fourth Street, corner of Parker, and cover an area of twelve acres. The business, which is both wholesale and retail, gives constant employment to fifty thoroughly capable and experienced workmen. Mr. Hellier is a native of Bangor, whose object has been always to produce a superior quality of Brick, Soap and Potash. They supply for Pressed Cherry-Red Fronts, Topping Brick, Building Brick, Chimney Brick, Sewer Brick, Cistern Brick, Filter Brick, Underpinning Brick, Paving Brick, Hearth Brick, Oven Brick, Furnace Brick, etc., etc., all of which they are selling at bottom prices, wholesale and retail. They have secured a liberal and growing trade, that has placed their firm among the leading manufacturers in this city.

P. H. Toole, Dealer in Groceries and Meats Hancock Street. This business was established in 1880 by Mr. P. H. Toole, since which time he has developed a large trade. Occupying a fine location on Hancock Street, and carrying a large and fine stock, he offers unusual inducements to the public. The store is 20 by 40 feet in area, is attractive in appearance, and in its arrangements affords him every opportunity to display, in his usual artistic manner, the specialties of his trade. His customers are found throughout this section, and his trade is exclusively retail. Mr. Toole is a native of Bangor, and is one of the business men, who, as a rule, carve a name and a place for themselves wherever they are. The stock comprises all kinds of Staple and Fancy Groceries, Fruit of all kinds, in their season, etc.; also a choice assortment of Meats. The goods of this house are too well known to need any comment at our hand, but we would say, for the benefit of those who have not patronized Mr. Toole's store, that they will confer a favor upon themselves by giving him a trial. Polite assistants are employed, and all orders are filled and delivered in a prompt and reliable manner.

Music House of Geo. S. Silsby, Successor to J. S. Patten & Co., Music Dealer, Masonic Block, Main Street. A most desirable place in Bangor for the purchase of Pianos, Organs and Musical merchandise generally, is that of Mr. George O. Silsby. This representative dealer established himself in business here in 1878, and has from the beginning met with decided and deserved success. His large and handsomely appointed store-room is filled to its utmost capacity with an elegant assortment of Pianos and Organs, selling the following popular makes: Behr Pianos, Estey Pianos, Fischer Pianos, Ivers & Pond Pianos, Opera Pianos, Steiff Pianos, New England Organs, Estey Organs, Taylor & Farley Organs; Sewing Machines; Renting, Tuning and Repairing; Proprietor of Silsby's Piano, Organ and Furniture Polish, besides a full line of Sheet Music, Music Books and Publications, and Musical Merchandise of every description. Mr. Silsby supplies everything in his line at lowest prices for cash, and instruments are warranted and satisfaction guaranteed in every instance. The premises occupied are located on Main Street, and comprise one floor, 25 x 90 feet in dimensions. Being a publisher and importer of Sheet Music, Mr. Silsby is able to furnish, either at wholesale or retail. He employs five polite and attentive assistants, and all patrons or visitors are treated in a courteous manner. Mr. Silsby is a native of Bangor, and is highly esteemed. He enjoys unsurpassed facilities for conducting a large trade. He is reliable and responsible in business, and has won success in trade here through his sterling worth and ability. Mr. Silsby is musical director of the celebrated Apollo Male Quartette of Bangor.

J. A. Greenacre, Commission Merchant and Dealer in Fruits and Produce, 37 Mercantile Square. There are few business enterprises that call for more watchful care and a larger degree of ability and experience on the part of those conducting them, than do those concerned in the handling of Fruit and Produce, for while the perishable nature of these commodities requires them to be quickly disposed of, the strong competition existing in this branch of trade necessitates a constant and intelligent scrutiny of the market and all probable sources of supply. To carry on such an undertaking to the best advantage is a task of no mean magnitude, but it has been accomplished by Mr. J. A. Greenacre, in a manner giving satisfaction to all during the quarter century that he has been engaged in business pursuits in this city. Operations were begun by him in 1862, originally in the grocery and provision business, but since 1867 his efforts have been confined to the handling of Fruit and Produce, which he deals in at wholesale, occupying three floors and a basement, 20 x 60 feet in dimensions, and giving employment to three assistants at No. 37 Mercantile Square. As a Commission Merchant, Mr. Greenacre holds a high and deserved reputation, for although he cannot, nor does he pretend to, make a good market out of a bad one, still he can be depended upon to sell all goods consigned to him to the best possible advantage, as his long experience and position in the trade renders it easy for him to do.

E. C. Nichols & Co., Wholesale and Retail Dealers in Dry Goods; the Manufacture of Fashionable Cloaks and Dresses a specialty, No. 9 Main Street. One of the old-established and thoroughly reliable Dry Goods houses in this city, is that of E. C. Nichols & Co., located at No. 9 Main Street. This flourishing business was founded in 1867, at the present location, by the present proprietors. The goods kept by this house are too well known throughout the city and vicinity to need any remarks from us, suffice it to say it is the house at which to purchase Silks, Velvets, and Choice Imported Fabrics of all kinds. They also deal largely in Laces, from the most to the least expensive, Hosiery, Underwear, etc., also a specialty being the Manufacture of Cloaks and Dresses. The premises are centrally located, and comprise a large double store with fine show windows, in which a tasty display is made of their choice goods. A very large number of hands are employed in the several departments, and an immense trade is done, both at wholesale and retail, throughout the city and vicinity, the best family trade being catered to. Four floors are used for the business, 40 x 70 feet in area, and are fitted up with all the modern appliances for the prosecution of their trade, and all customers are treated in a courteous and attentive manner. The individual members of the firm are E. C. Nichols, William H. Kirkpatrick and W. E. Nichols. The Messrs. Nichols are both natives of Corinth, and Mr. Kirkpatrick was born in Bangor. All three gentlemen are prominent Free Masons, and are widely known and respected in both social and business circles. We commend the house to our readers as one whose reputation has been secured by a uniform system of fair and honorable dealing, which has ever characterized their transactions, as well as by the excellent quality and reliability of all their goods.

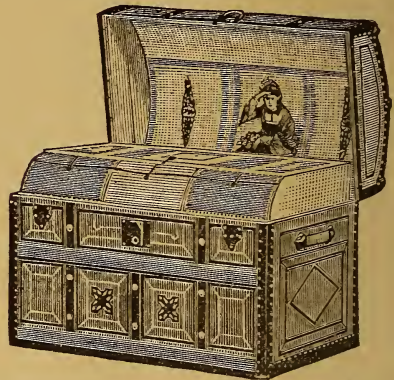
G. G. Haskell, Manufacturer of Axes, Carpenters' and Coopers' Tools, also Shingle Shaves and Frowers, Morse's Mills. Commanding the universal confidence among the manufacturers of this city and section, Mr. G. G. Haskell has since 1884 successfully conducted one of the important industries of Bangor. He occupies, for the manufacture of Edge Tools, premises located at the west end of Harlow Street, and comprising two floors of the building, each 40 x 60 feet in dimensions, which are fitted up in the most complete manner for Tool-making generally, and the valuable machinery is driven by an engine of fifteen horse-power. A force of skilled workmen is employed in this establishment in the manufacturing of all kinds of Edge Tools, and the output of the establishment, both in design and general excellence is unsurpassed. Mr. Haskell manufactures and supplies these desirable appliances at the lowest margins above cost of production. All special work is made to order in the most accurate manner, and in prices, as in workmanship, this reliable Tool-maker successfully competes with any manufacturer in this section. He is a native of Bangor, and is widely known and highly esteemed throughout the city.

Eastern Eating House, For Ladies' and Gentlemen; Rooms and Board by the Day or Week; Meals at All Hours; Frank F. McGuire, Proprietor, 23 and 27 Exchange Street. Especially adapted to the business in which he is engaged, and possessing all the qualifications of a modern, popular, and successful landlord, Mr. Frank F. McGuire has since 1880 conducted one of the most popular first-class Eating Houses in Bangor, and under his *regime* the Eastern Eating House has steadily grown in general favor with the public. This house was established by its present popular proprietor, and is one of the favorite stopping places. Rooms and Board can be obtained here by the day or week, and Meals are furnished at all hours. The Eastern Eating House is located at Nos. 23 and 27 Exchange Street, and comprises two floors, each 20 x 70 feet in dimensions, and its patrons are politely served by the five attentive assistants who are constantly at hand. The table is kept in the best manner possible, and an excellent bill of fare is served at popular prices. Mr. McGuire is a considerate, accommodating host, and is ever vigilant to anticipate and supply the wants of his guests. He is a native of Bangor, and is accounted by those visiting his house, a model landlord, whose success has been worthily won.

John Conners, Dealer in Boots, Shoes and Rubbers, Hats, Caps, Umbrellas, etc.; Custom-made Driving Boots, 16 Main Street. It is now our province to devote a space to the enterprise of the above house, which although but recently established under the above title, yet its proprietor has for many years been concerned in the shoe business, and gives to his undertaking a wide and extended experience. This business was first established in 1877, under the firm name of Conner Bros., and in 1886 Mr. John Conners, the present proprietor, assumed full management, and now occupies for the transaction of his extensive retail trade, two floors and basement at 16 Main Street, which are each of the dimensions of 18 x 72 feet. The energies of this house are devoted to the retail trade in Boots, Shoes and Rubbers, also Hats, Caps and Umbrellas, etc. A specialty is made of Custom-made Driving Boots; nothing but the best goods are offered for sale, and the greatest care is exercised in all departments that the goods shall be perfect in all particulars. Mr. Conners is a native of Bangor, and our interested readers will readily see that he is in a condition to offer the best inducements, and the public will find all transactions to be of a pleasant and profitable nature.

J. F. Hatch, Carriage, Sign and Ornamental Painter, Clinton Street. Anybody who has ever had much to do with painters, knows that there is as much difference in them as there is in doctors or lawyers, and that they range in skill from those who know just about enough to make paint stick to a board, to those who are really finished artists of high skill and correct taste. No one acquainted with the work of Mr. J. F. Hatch could think of placing him other than in the latter category, for it is of so high and uniform a degree of merit, as to be exceptional even among that of the best of his competitors. This may seem, and undoubtedly

is, high and unusual praise, but it is nevertheless, fully justified by the facts, and we have, therefore, no hesitation in giving it as our honest and unbiased opinion, Mr. Hatch stands alone in this city in the performance of what is technically known as "lightning artist work," and the wonderful rapidity with which he is capable of turning out work of this character, is not a thing to be described in words, but must truly "be seen to be appreciated." Under his magic touch, brushes and paints seem to be possessed of miraculous powers, for by their use he causes the most elaborate scenes to assume form before your eyes without your being able to see "how it's done" to save your life. As may be imagined, Mr. Hatch has abundant opportunity to make use of his talents, for such work as his does not go begging. He is a native of Bangor and a member of the United Friends, and is well known in the community. Carriage, Sign and Ornamental Painting of all descriptions is done at short notice, and employment is given to two assistants. Mr. Hatch begun operations here in 1879, and his success has been gained by hard work, as well as by natural talent. He allows no poor work to leave his establishment.



Lane Brothers, Manufacturers of Trunks, No. 1 Hodgdon Street. Americans are so restless and accustomed to move about from place to place, that it is not to be doubted that a large majority of our readers are more or less used to traveling. Those who *have* traveled, know the importance of having a good trunk, and it would be hard to think of a single article on which the comfort and convenience of those on the road more largely depends. The "baggage-smasher" is a purely American production, and therefore traveling in this country is attended with more peril as regards the safety of one's luggage, than in any other part of the civilized world, so that an extra strong receptacle is necessary to convey one's personal belongings in safety from place to place. Now trunk making is an art in itself, and as comparatively few excel at it, we take all the more pleasure in calling attention to the productions of the house of Lane Brothers, located at No. 1 Hodgdon Street, this city, for we believe that these articles are unexcelled in the entire State. The gentlemen constituting the firm are natives of Bangor, and inaugurated their enterprise in 1886, occupying three floors of the dimensions

of 20 x 50 feet, for the manufacture of Trunks of all descriptions. The goods turned out by them are not merely "gingerbread work," made to look pretty, without any attention being paid to strength, but are, on the contrary, strongly and durably made, and although as neat and handsome in appearance as any in the market, do not depend on their looks to ensure their sale. These Trunks are for sale by the leading retailers, and if our readers will insist on having those of Lane Brothers' make, they will not be disappointed at the result. Messrs. Lane Brothers are enabled, by having a less expensive factory than Boston and New York firms, to make Packing Cases and Sample Trunks for traveling men, and Theatrical Trunks, for much lower rates than they could be obtained in larger cities. They are light weight, yet strong and durable, and satisfaction will be given in every case. They can refer to a large number of commercial men and actors, who are using their goods.

Mrs. G. E. Hamm, New York Milliner; **Mrs. Rufus Hamm**, Dealer in Art Needlework and Fancy Work, 43 Main Street. Although but recently established, the popular store at 43 Main Street, conducted by Mrs. Rufus Hamm and Mrs. G. E. Hamm, is already a favorite resort among the leading ladies of Bangor. Here will be found one of the finest selections of Stylish Hats, Bonnets and Millinery Goods in eastern Maine. The assortment is selected with a view to suit all tastes and purses. As everything is new, there are no old styles to work off upon customers, and those leaving their orders, are assured prompt and courteous treatment, and only the latest and most fashionable styles of goods will be shown. The present great demand for Art Embroidery and Needle-work from the ladies of Bangor, has induced Mrs. Rufus Hamm to procure the magnificent assortment she now offers her patrons. This embraces every description of Art Needlework, and all is executed in the finest style by the most talented in that line. She displays a fine line of Art Needle Materials, Pushes, etc. The show window attracts many visitors, while the assortment inside needs no further comment at our hands. Suffice it to say that these ladies are rapidly building up a large trade.

M. P. C. Withers, Jewelry, Watches and Clocks, 17 Exchange Street. The taste for Jewelry, and the expression of art in personal adornment, is as old as the human race, and one of the most marked and universal of its characteristics. With the progress of civilization it has assumed new and beautiful forms, and today the best jewelry stores are centers of the most delicate and lovely exponents of art. Such an honor must be unhesitatingly awarded the fine store and stock of Mr. M. P. C. Withers, who has been established in this line here since 1854, and during the last thirty-three years has contributed a large share to the advancement of his department of trade in this vicinity. He now supplies one of the best and most valuable retail trades in the city, and his stock of Fine Jewelry, Silverware of all descriptions, Watches, Clocks, etc., is always maintained at the highest standards, and sold at the

most moderate terms. He is also an experienced and talented Watch and Clock Repairer, and all work in this line may be entrusted to his care with perfect confidence that it will be most admirably and satisfactorily done. Mr. M. P. C. Withers is a native of Baltimore, Md., and one of our most esteemed and reliable business men.

Mrs. A. H. Billings, Ladies' Hair Work of All Kinds Manufactured in the latest and most desirable styles. Ventilated Seams and Frizzes a Specialty. Room No. 12, Up stairs, Rines' Block, 21 Main Street. The advances that have been made in the manufacture of Hair Goods during recent years, are marvellous to contemplate, and the improvements are not only in the direction of the perfection of styles and shades, but are also largely in that of decreased cost, especially if the goods are purchased at first-class establishments. One of these engaged in this particular line of industry, is that so ably conducted by Mrs. A. H. Billings, and located in Rines' Block. The premises occupied comprise four rooms, each covering an area of 20 x 60 feet. This establishment was opened in 1882 by Mrs. Billings, who has been so successful in her undertaking that today she is the proprietress of one of the most fashionable Hair emporiums in Bangor. The extensive business gives employment to three very capable and thoroughly experienced assistants, and everything in the line of Hair goods or Hair work can be obtained and executed at this establishment at short notice. Mrs. Billings is a native of Dexter, Maine. She is a lady too well and favorably known in this community to require from us personal comment, suffice it to say that her excellently managed business is entitled to a leading position in the Hair trade.

C. E. Lyon & Co., Dry Goods, Carpets, Oil Cloths and Mattings in variety, 14 West Market Square. Among the foremost Dry Goods houses in Bangor, is that of C. E. Lyon & Co., located at No. 14 W. Market Square. This business was established in 1843 by Messrs. Dow and Lyon, succeeded in 1850 by C. E. Lyon & Co., and the enterprise from the first has met with success, the proprietors being gentlemen of unusual business ability, paying strict attention to the wants of the public. The premises are finely situated and occupy four floors, 21 x 75 feet each in dimensions. Filled with the most tempting display, it is the delight of the fair sex to wander around among the piles of foreign and domestic goods, counters of Notions, Fancy Goods, etc., a specialty being made of all the latest designs in Carpets, Oil Cloths, and Mattings, and at most reasonable prices. Six attentive assistants are employed, who are ever ready to wait upon customers in an intelligent and courteous manner. Mr. Lyon is a gentleman of exceptionally fine taste, and as he personally selects his stock, only the latest fashions and the choicest goods are to be found in his establishment. Mr. Lyon is a native of Bangor, and has hosts of friends and acquaintances throughout this section; he is also an esteemed member of the Knights of Pythias. Without doubt this is one of the oldest established houses in its line in the city.

Eastern Trust & Banking Co., 43 West Market Square, President, F. H. Clergue; Secretary, Geo. B. Canney. For a considerable period of time in the past, there has been a wide-spread sentiment among our most enterprising and progressive business men, that there was a decided opening in this city for a Banking establishment of such merit, resources and financial backing as to assure it a high place in the confidence of investors and others having occasion to patronize such an institution, and the outcome of this state of feeling was, as many of our readers are well aware, the organization of the Eastern Trust & Banking Company, which began operations in the early part of 1887. The success of this venture has been so immediate and pronounced as to fully bear out the business sagacity of its projectors and supporters, and every indication at present seems to point to a future of brilliancy and great promise. The capital stock paid in is \$125,000, and the amount of deposits held by it at the present writing (October, 1887), is \$168,353.75, while the loan account reaches the sum of \$179,683.94. The progress of the Company is so rapid, and its operations are being so rapidly extended, that long before this page is printed there will be decided changes in the above figures (excepting those relating to the capital stock), but they are given here as a matter of record, and to afford oracular proof of the prompt use that has been made of the opportunities held out by this institution. A list of the company's officers is subjoined, and a careful perusal of it will go far to explain the hearty reception and many unmistakable evidences of confidence and appreciation which this enterprise has met with. President, F. H. Clergue; Vice President, Adams Sprague; Secretary, George B. Canney; Assistant Treasurer, Charles D. Crosby. We take pleasure in according to this representative enterprise the prominent mention which its merits deserve, feeling that it is capable of doing much to advance our city's best interests.

F. L. Jones & Son, Boots and Shoes, Main Street. The Boot and Shoe establishment of F. L. Jones & Son is well known and is too highly regarded by the residents of this city to require extended mention by us, were it not for the fact that the importance of this model enterprise demands suitable recognition in this account of the city's industrial growth. Messrs. F. L. Jones & Son started in business in 1884, and very soon established a large and desirable patronage, which has steadily increased until it has become an important factor in Bangor's retail trade. The store occupied consists of two floors, each 20 by 65 feet in dimensions, and contains a magnificent and admirably selected stock of Boots, Shoes, Rubbers, etc. The Messrs. Jones evidently believe in quick sales and small profits, for they offer their goods, which are the best in the market, and fully warranted, at very low prices. Three courteous and experienced salesmen are employed, and prompt and careful attention is shown to all customers. A full line of goods for men is also in stock, and is offered at very low rates. Mr. F. L. Jones & Son are both natives of Bangor, and are classed among her most enterprising business men.

D. J. Kane & Co., Wholesale and Retail Dealers in Choice Family Groceries, 140 Exchange Street, Exchange Block. One of those establishments whose popularity grows and increases with each added year, is that conducted by D. J. Kane & Co., at No. 140 Exchange St., and the reason for this is not hard to find, for the house in question manifests great enterprise and ability in keeping fully up to the times as regards the goods handled and the prices quoted, while especial endeavor is made to make every customer a permanent one by holding out such inducements as are seldom offered elsewhere, and above all, by convincing patrons that at all times, and under any circumstances, any misrepresentation of the articles handled is neither attempted nor permitted. This is a strong claim to make, but it is fully borne out by the facts as those who have had dealings with this concern in the past can testify. Two floors are occupied, 22 x 60 feet in dimensions, and a heavy stock of Staple and Fancy Groceries is on hand comprising all the goods called for by the large wholesale and retail trade that is supplied. This house are sole agents for the celebrated "Dirigo" Flour, which has been received with so much favor by consumers as to show that its title is as well-merited as it is familiar to citizens of the "Pine Tree State," and those who have made trial of this desirable brand pronounce it unexcelled for family use as it produces a white, rich bread as tempting to the eye as it is to the palate. Employment is given to four assistants, and all orders are given that prompt and careful attention that is sure to win patronage.

B. P. Kidder & Co., Wholesale and Retail Dealers in Beef, Pork, Lard, Hams, Poultry, Venison, Fresh and Salt Fish, Oysters, Clams, Canned Goods, etc., 122 and 124 Exchange Street. It is said that Americans eat more flesh-food in proportion to population, than any other nation in the civilized world, surpassing even the English in that respect, despite all that we hear of the "roast-beef of Old England." Well, this fact is by no means surprising, for the human machine is worked at so high a pressure in this country, that concentrated "fuel" is absolutely required, and the few who have sought to live entirely upon a vegetable diet, have generally come pretty near to sharing the fate of the celebrated horse, who, it will be remembered, was just about learning to like sawdust as a food when he unfortunately died, and so ended the experiment. The meat business is an immense and growing one, enlisting the services of many and enterprising houses, one of the foremost of which, in this section at least, is that of B. P. Kidder & Co., located at Nos. 122 and 124 Exchange Street. This enterprise was founded by Kidder & Rice in 1864, and has been conducted under the present firm name since 1881. Mr. A. L. Newhall entered the firm July, 1887. Mr. Kidder is a native of West Farley, Vermont, and Mr. Newhall, of Washington, Me., and both gentlemen have an intimate knowledge of their business in all its branches, which enables them to confidently invite competition as to goods or prices. They occupy two floors of the dimensions of 35 x 40 feet, and carry a stock, hard to

match in this city for variety and completeness, of Beef, Pork, Lard, Hams, Poultry, Venison, Fresh and Salt Fish, Oysters, Clams, Canned Goods, etc. Employment is given to six efficient and polite assistants, and customers are waited upon with promptness and courtesy.

Arthur L. Hopkins, Dealer in Ship Stores and Chandlery, Cordage, Shingle and Lath Yarns, Tar, Pitch, Oakum, Choice Family Groceries and Provisions, No. 12 Exchange Street. Of course, in a port of the extent and importance of Bangor, there are naturally many houses engaged in the handling of Ship Stores, but it is in this business as in all others, certain of these concerns are given the bulk of the trade, not from any favoritism, of course, for that does not amount to much in commercial transactions, but because they offer exceptional advantages to customers. Occupying a foremost position among these largely-patronized establishments, is that conducted by Mr. Arthur L. Hopkins at No. 12 Exchange Street, and this is all the more noteworthy, as the gentleman in question only began operations at a comparatively recent date, having inaugurated his present enterprise in 1880. But intelligence and forethought are sure to make themselves speedily felt in any undertaking or business, and therefore the success of this establishment is only what might have been expected by those familiar with its management. Mr. Hopkins was born in South Orrington, is very well known in Bangor, and is a member of the Odd Fellows. He occupies four floors and a basement, of the dimensions of 25 x 70 feet, and does a wholesale and retail business in Ship Stores and Chandlery, Cordage, Shingle and Lath Yarns, Tar, Pitch, Oakum, Turks Island Salt, and also choice Family Groceries and Provisions. He carries a very large and well-selected stock, in the getting together of which, quality was not sacrificed for quantity, and is, therefore, prepared to fill all orders promptly, and with goods that are bound to give satisfaction. The lowest market rates prevail, and two efficient assistants show customers courteous attention.

Fox & Co., Dealers in Fine Confectionery, 7 Kenduskeag Bridge. One of the most enterprising and successful of the numerous houses carrying on the manufacture and sale of Fine Confectionery in this city, is that of Fox & Co., located at No. 7 Kenduskeag Bridge. Business was begun in 1885, and from its inception, every precaution was observed in the various processes attending the production of the finished article, to the end that neither by the accidental introduction of any deleterious substances, nor by any carelessness in compounding, should any reasonable ground for complaint be had by the most fastidious. As a result, the Confectionery coming from this establishment quickly gained a reputation for purity, fine flavor and general superiority, which has been added to rather than diminished, with the progress of years. Three floors and a basement are utilized, and both a wholesale and a retail business are done, and five assistants employed.

Mr. Fox is a native of Burlington, and is connected with both the Free Masons and the United Workmen. His business card bears a spirited, though small, representation of a handsome fox speeding along at a rate that conclusively shows, that though he may have no wings, he proposes to get there just the same, and this may be truthfully considered as typical of the establishment under Mr. Fox's charge, for this has bowled along the road to prosperity at a lively rate since operations were begun. The traveling salesmen of the concern, F. P. Townsend, and L. A. Graffam (who attends to the outside trade), are live business men, and are deservedly popular with customers, and they always furnish the best of goods and keep promises to the letter. These candies are offered at very reasonable prices, considering their purity and excellent quality.

Penobscot River Steam Boiler Works, Corner Oak and Washington Streets, A. I. Barranoff, Proprietor. The mysterious boiler explosions that often excite and alarm a community, are, in most cases, easily explainable, when properly investigated by those who really want to ascertain their cause, and, in the few instances where no satisfactory cause can be assigned, it is rather owing to the incomplete data at hand, than to the operation of some occult and resistless force within the boiler, beyond the power of man to prevent. Elaborate electric theories are all very well in their place, but when a steam boiler is properly constructed, properly cared for, and properly managed, it can no more explode than a kettle on the stove. A visit to the Penobscot River Steam Boiler Works, at the Corner of Oak and Washington Streets, will show a finely equipped establishment for the manufacture of Locomotive, Marine, and Stationary Boilers, etc.; and as material of known strength is employed and carefully put together by skilled mechanics, it is only natural that the productions of this Company should stand the severest tests, and the hardest of actual service, in a manner that has won them a high reputation among engineers and all steam users who have dealings with them. Besides Boilers, Ship's Water-tanks, Smokestacks, Iron Trusses for Bridges, Buildings, etc., all kinds of Plate-iron work are manufactured here. The Company have just set up a powerful Bolt-cutting Machine, and are now prepared to make and cut bolts for wooden bridges, etc., all sizes, from one-half to two and one-half inches in diameter. They have also put in a fine, new Boiler-plate Punch, from the works of Hilles & Jones, Wilmington, Del. The proprietor, A. I. Barranoff, is a resident of Bangor, and since he inaugurated this enterprise, in 1882, has had no reason to complain of the patronage received. He began with but a few men, and now employs on an average thirty men the year round. They have also erected a fine, new, commodious building, to take the place of the one recently destroyed by fire, and, having added a number of new tools, are now prepared to fill orders at short notice. In fact, they guarantee to build and deliver a Stationary Steam Boiler of from one to one hundred and fifty horse-power, in one week's notice.

Thompson & Kellogg, Wholesale and Retail Grocers, 14 and 16 Central Street; Agents for Foxcroft Creamery Butter. The criterion of success in all branches of trade must ultimately be honor of dealings and reliability of goods, and in no other branch is this more signally important than in the grocery trade, where the slightest attempts at adulteration tell to the physical detriment of the race. A house which has had an unexcelled and unimpeachable record for the purity and reliability of its goods, and the uniform honor of its business methods, is the well-known firm of Thompson & Kellogg, of this city. It has been established under its present name and management since 1873, and has steadily grown in popular esteem and patronage. The house now employs seven competent assistants, and occupies a fine building, (40 x 60), two stories in height, and with a basement. The extensive stock includes the best Flour in the market, fine Coffees, Teas, and all other lines of Staple and Fancy Groceries, in every respect all that they are guaranteed, and thoroughly to be relied upon. Their rates are at the lowest current prices. They now carry on one of the largest and best Wholesale and Retail Grocery trades in the state. They are the Agents for the famous Foxcroft Creamery Butter. Messrs. Thompson & Kellogg are both natives of the city, and are among our progressive and reliable merchants and citizens.

Livery, Boarding, Transient and Sale Stable, Everett W. Goodwin, Proprietor, 69½ Hammond Street. Although driving, riding, and, in fact, out-door recreations of many kinds, have become much more popular of late years in this country, than was formerly the case, still the opportunities afforded for these most desirable and beneficial of all kinds of exercises, are not yet taken the advantage of that they should be. Or, in other words, a large number of overworked people who would gain greatly in health and capacity for business if they would ride more in the open air, do not appear to realize that they are neglecting the most efficacious means for withstanding the strain of modern activity. If such a person as we have alluded to would call at the establishment of Mr. E. W. Goodwin, located on Hammond Street, he would find that there could be obtained an easy vehicle and a good horse, by the use of which, dull care would be left behind, and an exhilaration felt, both of body and mind, such as he had been a stranger to for many days. Mr. Goodwin inaugurated the enterprise in question in 1880, and has used every endeavor to combine first-class service with reasonable rates. That he has succeeded in this attempt, is proved by the liberal patronage he receives, and the high reputation his establishment enjoys among his customers. He has recently placed at the disposal of the public, an Extension Top Phaeton, all orders for which may be left at the stable office. He is a native of Stetson, and is very well known in this city. Two floors, of the dimensions of 35 x 60 feet, are occupied, and thirty horses and carriages can be accommodated, and employment is given to three assistants. Special attention is given to Boarding Horses, in which a large business is done.

F. O. Buzzzell Bangor Steam Laundry, No. 31 Central Street. If public laundries continue to increase in number and in patronage as rapidly as they have of late years, the familiar horrors of a domestic "wash day" will soon become a mere tradition, and one fruitful source of discomfort and strife will be banished from our households. As in the case of all improvements, they had to encounter strong prejudices and opposition at first, but the superiority of the work they turned out was so plainly manifest, and the prices charged were so low, that they soon overcame all objections, and secured a firm and lasting hold on popular favor. One of the most successful establishments of this kind in Bangor, is the Bangor Steam Laundry, located at No. 31 Central Street, Mr. F. O. Buzzzell being the energetic proprietor. This laundry was opened in 1872, and has established a very high reputation for the unusually fine character of the work it turns out. Goods are called for and delivered free, and laundried in the shortest time and the best manner. Thirty hands are employed, and four floors, 22 x 75 feet in dimensions, are occupied for business purposes. Mr. Buzzzell is a native of Biddeford, and is thoroughly experienced in all branches of the business. In connection with the Laundry, first-class Bath Rooms are also provided, where either Hot or Cold Baths may be obtained at reasonable prices.

John W. Gould, Manufacturer of Confectionery, and Wholesale Dealer in Cigars, Tobacco, Nuts, etc., Wrapping Paper, Bags, and Twine, Exchange Street. It is very apt to surprise those who are not specially addicted to the use of Confectionery, when, by any means, they learn of the vast extent and importance of the trade in this commodity, for all of us, even the most modest and unassuming, are great egotists, in one way, at least, and that is, in thinking that what does not especially interest us, cannot be of any very great importance. But so general and wide-spread is the demand for Confectionery, that a vast amount of capital, thousands of hands, and immense establishments are now engaged in its production and handling, and even to catalogue the many kinds of sweetmeats in the market, would exhaust our limited space many times over. Of Maine houses devoted to this industry, a prominent position should rightfully be assigned to that conducted by Mr. John W. Gould, for, although there are some which excel his establishment in point of size, there are none which hold a higher or more richly deserved reputation for producing a pure, unadulterated, and in every way desirable article. This gentleman was born in Corinth, and inaugurated his present enterprise in 1873, being originally located in Ellsworth, from which he removed to the larger field presented by this city. He is a member of the Free Masons and Knights of Pythias, and has a thorough understanding of his business that augurs well for its future. The premises occupied comprise four floors, of the dimensions of 25 x 60 feet, and employment is given to eight assistants, a wholesale business being done not only in Confectionery, but also in Cigars, Tobacco, Nuts, etc., as well as Wrapping Paper, Bags and Twine. Low prices prevail, and all orders are promptly shipped.

Gilman Cram, Dealer in Hay and Straw, and all kinds of Sand for Masons, Foundries and Marble Workers, Ship Brokerage and Commission, also a Notary Public and Port Warden, 18 Broad Street, near Pickering Square. Among the more important articles of merchandise handled in this city, due mention should be made of Hay and Straw, as these staple products are in brisk demand, and quite a number of enterprising houses are employed in supplying them. One of the best-known and most largely patronized establishments engaged in this trade, is that conducted by Mr. Gilman Cram at No. 18 Broad Street, for during the seven years which this gentleman has carried on the undertaking alluded to, he has built up a thriving and extensive business by means of intelligent management and close attention to the interests of his customers as well as those of himself. He is an old resident of Bangor, and being an excellent judge of the articles in which he deals, is in a position to accommodate all classes of trade by exercising judicious discrimination as to their respective needs. Three floors are occupied, 20 x 125 feet in dimensions, and an exclusively wholesale business is done, not only in Hay and Straw, but also in Sand of all kinds, including such as is required for the special use of masons, foundries and marble-workers. A large and complete assortment is carried, thus enabling all orders to be filled with celerity and accuracy, and in fact it is to this characteristic of his business that Mr. Cram owes no small part of the exceptional success attained.

Travelers' Home, Lew Hathorn, Proprietor, 15 and 16 Hay Market Square, within three minutes walk of the Steamboat Landings and Depots. The thriving city of Bangor can certainly boast of a thoroughly first-class hotel in the Travelers' Home, which since 1883 has held a prominent position among the leading public houses in this section. The building is a large three-story structure, and is replete with every convenience and requisite for the comfort of guests. The house throughout is elegantly furnished, and twenty-four large rooms, which are warmed free of charge, are provided for the accommodation of patrons. The *carte de menu*, includes every seasonal delicacy and all the luxuries and substantial obtainable in the market, and the manner of service is all that could be desired. First-class board and rooms are furnished by the day at \$1.00, or \$5.25 a week, and meals served at all hours of the day or night, Sundays included. A specialty is made of first-class meals for twenty-five cents for transient customers. Mr. Lew Hathorn, the proprietor of this Dining-room and Hotel, brings to the management of this establishment a ripe experience, and is widely known as a popular and successful landlord and competent host. Ten experienced and capable assistants are employed, and the entire establishment is conducted in a systematic manner. Special terms for theatrical companies, from whom he has fine recommendations. Mr. Hathorn is a native of Bangor; he is ever zealous for the welfare of his guests, and all who have enjoyed his hospitality have grateful remembrances of his worth. He is a member of the Odd Fellows, also of the United Workmen.

A. B. Haskell, Wholesale Dealer in Funeral Goods, No. 20 East Market Square. This is a great country, and it is also one that has an enormous population, and in no way that we are aware of can this be more strongly brought home to one's comprehension than by a consideration of the many houses that are engaged in the manufacture and sale of Coffins, Caskets and Funeral Goods in general. And these houses are increasing in number rapidly every year, while it is, only fair to presume that a large majority of those already in business extend their operations with the lapse of time. One of the most successful of the more recent comers in this industry is Mr. A. B. Haskell, who, although only commencing operations in 1886, has already built up a wholesale trade of large proportions. Is also agent for Quin Hazel, the most powerful Disinfectant, Antiseptic and Deodorizer ever produced. Thrown from an Atomizer about a sick room, or a room or casket containing a corpse, or toilet rooms, instantly destroys all offensive odors. Quin Hazel is not poison. It is instant death to Moths, Carpet-Bugs, Bed-Bugs, Lice, Ants, Fleas, and all kinds of Vermin. He is a native of Garland, and a member of the Free Masons, and to his thorough acquaintance with his business must be ascribed no small share of his success. Three floors are occupied by him at No. 20 East Market Square, of the dimensions of 20 x 45 feet, and the manufacture of Coffins and Caskets is there carried on with the assistance of three skilled employes in finishing the Caskets. Mr. Haskell is prepared to supply the trade with goods that will prove perfectly satisfactory in every respect, and the manner in which his orders are increasing each year, shows that this fact is fully appreciated.

Bernhard Pol, Dealer in Jewelry, Watches, etc., West Market Square. In this country, it is, perhaps, impracticable to regulate such things by law, but the many among our readers who have incurred expense, delay and even irreparable loss by entrusting valuable watches to those incapable of properly repairing them, have, no doubt, at one time, at least, heartily wished that some measures could be taken to drive incompetent and ignorant watch repairers out of the business. Of course there are as good workmen here as anywhere, if they can but be found, and we may remark that prominent among them is Mr. Bernhard Pol. The gentleman to whom we refer conducts an establishment on West Market Square, which he founded just about fourteen years ago, or in 1874. He occupies one floor, of the dimensions of 20 x 60 feet, and employs three assistants, carrying a fine and varied stock of Watches, Clocks, Jewelry, Silver Ware, Spectacles, etc. These goods are such as he can confidently recommend, and if any of our readers are in need of such, they will find it to their advantage to give him a call. But Mr. Pol gives special attention to Fine Watch Repairing, and his ability and education are such that the most valuable and delicate time-keeper may be entrusted to him with the full assurance that it cannot be placed in more skillful or careful hands.

Bangor Foundry and Machine Co., C. V. Lord, President and Treasurer; W. S. Whitman, Superintendent; Manufacturers of Mill Machinery, Ranges, Stoves, Sinks, and Hollow Ware, and Dealers in Mill Supplies; Works, Franklin Street; Office, 8 and 10 Central Street. Among the manufacturing enterprises which have been, and are today, foremost in making the name of this city known and respected throughout the country in trade circles, that now carried on by the Bangor Foundry and Machine Co. is well worthy of special mention, for in its case excellence of product is so combined with energy and ability of management, that it has been largely instrumental in bringing about the desirable consummation before alluded to. The origin of the business now conducted by the Company mentioned, was just forty years ago, or in 1837, it having then been founded by Mr. F. Muzzey, who continued it up to 1874, when he was succeeded by the present organization, under whose fostering care the undertaking has advanced, by leaps and bounds, until the present extensive trade was attained. The works, (which are located on Franklin Street), occupy two floors and a basement, of the dimensions of 40x60 feet, and a forty horse-power engine is required to run the necessary machinery, while employment is given to sixty skilled men. Among the articles manufactured are Mill Machinery, Ranges, Stoves, Sinks, and Hollow Ware, and Mill Supplies of all kinds are dealt in very largely. It is in the manufacture of Mill Machinery that this concern has gained the bulk of its high reputation, for orders are received for it from all over the country, and it is universally accepted as a standard article. Its other products, however, meet with a ready sale throughout the state, and all departments of the business give evidences of liberal patronage and abundant prosperity. The President and Treasurer, Mr. C. V. Lord, and Superintendent W. S. Whitman, are both among our best-known men of business, and deserving of a large share of the credit for the company's success. Both are natives of Bangor, and Mr. Lord is a member of the Free Masons.

Stiles & Bills, Meat Market, 108 Harlow Street. But few of the establishments in which meat is sold in this city can look back upon an existence of a full score of years; and even among those that can, it is rare to find one that can take as much justifiable pride in its record as that now conducted by Messrs. Stiles & Bills, at No. 108 Harlow Street. This was founded by Mr. G. H. Stiles in 1867, and was continued by him until 1883, when the existing co-partnership was consummated. Both members of the firm are natives of this city, and are well known, both socially and in a business way. The premises occupied consist of one floor of the dimensions of 30 x 50 feet, and there is at all times, a very full and complete stock carried, including choice cuts of Beef, Mutton, Lamb, Veal, etc., as well as all kinds of Groceries. Vegetables, Poultry, Pork, Hams, Lard and Suet. Employment is given to two courteous and efficient assistants, and every effort is made to extend prompt and polite service to all. One of the most noticeable features of this establishment is the ample provision that is made for all tastes and purses, for the variety of

articles handled is such that all grades can be supplied, from a knuckle or shin for stewing purposes, to the very finest-flavored sirloin or tenderloin steak. These goods are offered at the lowest market rates, and will be found in every way desirable.

E. G. Ingalls, Dealer in Watches, Clocks, and Jewelry, 24 West Market Square. It has long been known in this city among those best informed regarding such things, that if a well-made and perfectly reliable Watch or Clock was wanted, no house in this vicinity could offer more genuine inducements to the purchaser than that conducted by Mr. E. G. Ingalls, at 24 West Market Square. There are several reasons for this being the case, among which may be mentioned Mr. Ingalls' long and honorable business experience, and also that the expenses of his establishment are much lower, according to the total amount of business done, than is generally the case in this branch of trade. He occupies one floor, 20 x 30 feet in size, and can show a stock of Watches, Clocks and Jewelry, that is worthy of careful inspection, inasmuch as none but the most reliable makers are represented, and every article is fully warranted to prove just what it is asserted to be. A specialty is made of Repairing and Rating Marine Chronometers, which is done in the best manner. Mr. Ingalls began operations in 1865, and must have found the confinement incidental to the carrying on of his undertaking, something of a novelty, after the stirring experiences he had undergone some time previously in the south, as a member of Co. M, First Maine Cavalry. He was engaged in detached service, and was at one time concerned in the memorable operations before Fort Fisher, officiating as assistant engineer on a gunboat for a portion of the time. He is now a member of the Grand Army, and also of the Free Masons, and has very many friends in Bangor and vicinity. He will be found a most agreeable gentleman with whom to do business, and we heartily commend his establishment to our readers.

John Lynch, Dealer in Music, Stationery, Periodicals, Jewelry, and Optical Goods, 12 Main Street, Bangor. Among the best known and most reliable establishments of this kind in Bangor, is that of Mr. John Lynch, centrally located, at No. 12 Main street. He has a well-earned reputation for the excellence of his wares, and the fidelity with which work entrusted to him is performed; hence his business, which he established several years ago, is prosperous and steadily increasing.

With the advancement of any community in wealth, intelligence and culture, the fine arts of decoration and adornment prosper, and the skill and taste of the watchmaker and jeweler are brought more constantly and generally into requisition. Twenty years ago it would have been impossible to have found customers for that class of goods which are now really in the greatest demand. We bespeak for Mr. Lynch continuance of the success he has already achieved, as he is a man of judgment and sound business principles, and of exquisite taste in the selection of his stock.

S.S. SMITH'S SON
Lithographing
Wood Engraving
PRINTING BANGOR
BOOK BINDING
86 EXCHANGE STREET
BANGOR, ME

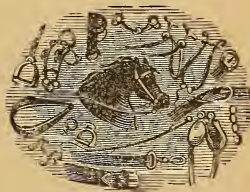
FRANK K. SMITH.

For over half a century the name of Smith has been associated with the art of Printing in Bangor. Samuel Stevens Smith came to Bangor from Hallowell in June, 1833, and opened a Job Printing office on Main Street, and from that time to the present day, that establishment has been in continuous operation. Mr. Smith built up an enviable reputation as a correct, neat and tasty printer. He was the first to introduce Steam Power Printing Presses into eastern Maine, and always kept in the foremost ranks of wide-awake printers in adopting all inventions that would lead to the perfection of the products of his trade. He established and published for many years the Bangor City Directory, published many books, and at his death, closed a happy life in which he had worked fifty years at his chosen profession. He was succeeded in his business by his son, Frank Kendrick Smith, who soon added to the Printing business, the branch of Book-binding, and within a few years has introduced into the state of Maine, the art of Lithographing, the great rival of the Printing business. Mr. Smith now has at No. 86 Exchange Street, Bangor, the most complete establishment of the kind in the state, and it is doubtful if all the branches of the trade, as carried on by him, are done in any establishment in New England. He makes the illustrations, sets the type, rules the paper, prints the books, numbers, perforates, and binds them, in fact turns out complete, anything required in the shape of Printing or Lithographing, all the work being done on his own premises, under one management and for one profit. By this congress of the branches of the printing business, he is enabled to do better work at lower rates than where a job has to have several firms work on it a while, and each must get a separate profit. In the Lithographing business, Mr. Smith makes Bonds, Certificates of Stock, Birds-eye Views of Cities and Towns, Life Size Portraits of Celebrities, Colored Labels, Views of Buildings, etc., etc., etc. Parties wishing any work in this line, will do well to consult Mr. Smith. He will send skilled artists to sketch from nature when

desired, and will furnish estimates, sketches of original designs, proofs, etc.

Mr. Smith has in his constant employ a large corps of skilled artists and workmen, and is prepared to undertake any sized order and turn it out promptly and satisfactorily.

We commend this firm as one with whom it is both pleasant and profitable to transact business.



Lombard & Gould, Harness Manufacturers, and Dealers in Blankets, Robes, Trunks, Bags, etc., West End Kenduskeag Bridge. Among the oldest and most reliable houses engaged in the Harness trade in this city, is that of Messrs. Lombard & Gould, whose finely arranged establishment is located at the West End Kenduskeag Bridge. This business was originally established in 1881 by C. S. Lombard, succeeded in 1885 by the present firm of Lombard & Gould, Harness Manufacturers. This business from the start has been most ably managed. The premises occupied comprise two floors and a basement, each 13 x 25 feet in dimensions, which are utilized as wholesale, retail and manufacturing departments. Five skilled hands are employed, and the best class of Saddles, Harnesses, etc., are manufactured to order. The premises are well arranged and equipped with every facility for carrying on this large trade. In the sales-room will be found a full and elegant line of all kinds of horse equipments, such as Blankets, Robes, etc., also Trunks, Bags, etc. All of these goods are offered at the lowest prices consistent with good materials and workmanship. A visit to this fine establishment will prove profitable to all requiring anything in the lines above mentioned. The individual members of this firm are Mr. C. S. Lombard and Mr. D. C. Gould, both natives of Bangor. Mr. Gould was a member of the firm of Chase & Gould from 1862 to 1878. They are well known and highly respected in social and business circles of this community.

Electrine. The New Electric Medical Discovery. This is the only remedy of its kind in existence. Electricity scientifically applied for the immediate and sure relief of all pain. No more rheumatism, neuralgia, sick and nervous headache, lame back, from whatever cause, distressed stomach and kidneys, cold feet, etc. The effect is instantaneous, and no detention from business is necessary, making it an invaluable remedy for business men and mechanics, as well as for women and children in all conditions of life. In fact, it is the one and the only family remedy in the world for pain. Electrical treatment on new principles. One trial will convince everybody!

BANGOR, Me., April 18, 1887.

JOB COLLETT: Dear Sir.—Have used your Electrine in my family for rheumatic troubles, with good results. Its effect, in some instances, is almost wonderful.

W. C. HOLT.

ELLSWORTH, March 16th, 1887.

Mr. JOB COLLETT: Dear Sir.—When you were here December 30th, 1886, I had rheumatism in my arm and shoulder so badly I didn't have the use of my arm for five weeks. After one application of your Electrine I was very much relieved, and in four or five days I was able to attend to my duties about the house. I would advise all sufferers from rheumatism to give it a trial.

HATTIE E. PETTINGILL.

Put up in liquid form by J. Collett, manufacturer, Bangor. For sale in Bangor by A. M. Robinson, Levi L. Alden; Hampden, by W. Rodgers, B. F. Lennan; Rockland, by G. F. Kaler & Co., and Thomaston, by Burgess O'Brien & Co.

BAYOLINE

Bayoline Quinine Hair Tonic, a Preparation for Dressing the Hair which has never been equaled. It excites the torpid glands to action, stimulates the secretions, opens the closed hair pores, and gives a vigorous and healthy action to the scalp. Has been used by thousands with perfect satisfaction in every case. Persons who are troubled with thin hair and falling out, will, by the use of Bayoline, soon see its beneficial effects, as by its tonic and stimulating properties, the hair glands will be filled with new life, and the hair will grow thick and strong, because it furnishes the life-giving principle, which is essential to a healthy growth of the hair. It gives the hair that beautiful texture so much admired by all. It is wholly unlike the preparations of oil and alcohol, which destroy the hair by creating febrile affections of the scalp, but it is cooling, and allays all unpleasant itching and irritations, which are brought on by an unhealthy state of the scalp. Bayoline will increase the growth of the hair; Bayoline is a delightful Dressing; Bayoline eradicates dandruff; Bayoline prevents the hair from falling out; Bayoline is not greasy or sticky; Bayoline is not an alcoholic wash; Bayoline gives new life to the hair; Bayoline keeps the head cool; Bayoline is the cleanest, best, and most economical Hair Dressing now in use.

DEAR SIR:—It is with great satisfaction and pleasure that I give my opinion in regard to your Bayoline Quinine Hair Tonic. It has done wonders for me. I was troubled with thin layers of scurf around the roots of my hair, which would dry and scale off, itching almost incessantly, and was very annoying. The hairs seemed to have lost their proper nourishment and healthiness; would break off at unequal distances from the skin, leaving their rough ends twisted and matted into thick greyish and yellow crusts. On pulling out a hair and examining it, the root would be found thin, dry and starved in appearance. It was really alarming to see the amount of dandruff fall from my hair upon running my fingers through it. My hair was stiff and dry. I tried very many preparations recommended to me, but received no relief until I was induced to try your Bayoline, and the result is, that my hair and scalp are now in a perfectly healthy condition, free from dandruff, my hair has ceased to fall out, and is soft and pliable. I cheerfully recommend "Bayoline" to all who wish a healthy hair dressing.

Yours, &c.,

W. A. McCLELLAN.

DEAR SIR:—I wish you to know how much your Bayoline has done for me. I am seventy-two years old, and had lost nearly all my hair from sickness; was in a fair way to lose all of it, as nothing which I had tried did me any good. When I had nearly despaired of getting any relief, I purchased a bottle of Bayoline and began its use. Almost immediate relief was the result. My hair stopped falling out, and soon a new growth of hair started. I have now used four bottles, and I have nearly as thick a head of hair as I ever had. I am sure such an excellent preparation should be better known, and if this testimonial will aid you in any way to introduce it, you have my consent to use it in any way you deem fit.

Respectfully yours,

J. P. THOMPSON,

I have used the Bayoline Quinine Hair Tonic in my family for a long time, and I can cheerfully and highly recommend it, not only for its cleansing qualities, but as a preventative of the falling off of the hair. Being acquainted with its composition, I unhesitatingly pronounce it free from any deleterious ingredients.

GEO. H. NICHOLS, M.D.

Price 50 Cents and \$1.00 Per Bottle. For Sale everywhere by All Druggists.

Dentilave, or Peerless Tooth Wash, a Preserver and Beautifier of the Teeth. A Toilet Luxury for twenty-five cents. Sample sent free. This elegant preparation, established by more than twenty years' experience and numerous testimonials from dentists and others, is submitted to the public as a thoroughly satisfactory and perfectly safe Dentifrice. It is a highly saponaceous compound, that from its alkalinity neutralizes any acid that may be in the month, thus arresting and preventing decay.

PREPARED BY

J. D. KNOWLTON, Pharmacist,

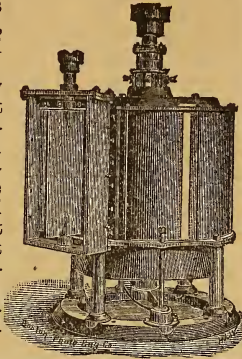
Washington, Cor. Worcester St., Boston.

Chase & Son, 236 Federal St., Portland, Agency of Chase Turbine Mnfg. Co.; Mechanical and Hydraulic Engineers; Turbine Wheels, Saw Mills, Shafting, Gears, Steam Engines, and Machinery of all kinds for Lumber, Paper, Wood Pulp, Woolen and Grist Mills.

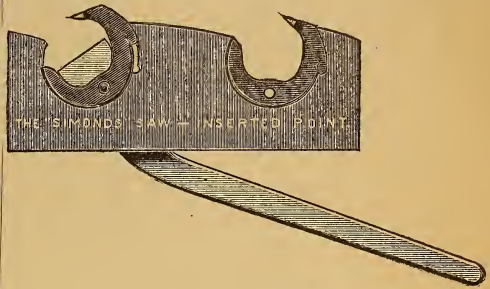
Owing to the very small margin of profit at which most manufactured goods are sold today, it is of the highest importance that the manufacturer should exercise the strictest and most intelligent economy in all the details of his business, as otherwise he cannot expect to be able to compete with rival houses.

We say *intelligent economy*, and of course by this phrase do not mean always purchasing the lowest-priced articles, for that is often the sheerest extravagance. But certainly a cheap and reliable motive power is the first thing to be considered in manufacturing operations, and if water power is to be used, the choice of the Turbine has much to do with the success or failure of the enterprise.

While there are many wheels of this kind on the market, of varying degrees of merit, there is one which is handled very largely and which, when we consider the broad and sweeping claims made in its favor, and the

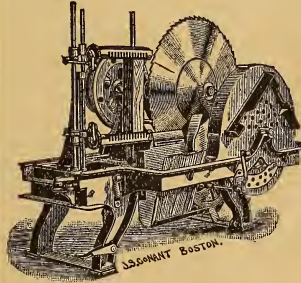
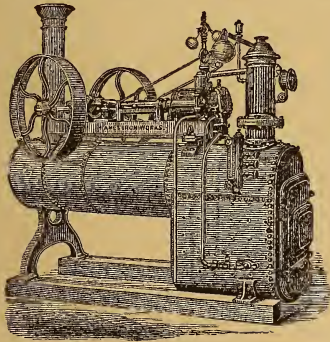


high standing and perfect reliability of the house making them, is certainly worthy of the most careful investigation by those interested. We refer to Chase's Improved Jouval Turbine Water Wheel, the Portland agency of which is held by Chase & Son, whose place of business is at No. 236 Federal Street. This house was formed in 1880, and was originally made up of Messrs. Jefferson and W. L. Chase, but in 1886 the latter gentlemen was succeeded by Mr. Lyle B. Chase, no change occurring in the firm name.



In addition to the Turbines mentioned, they deal in Steam Engines and Boilers of every description, Shafting and Gears. They manufacture the largest variety of Saw Mills in the United States; also Shingle Machines, Spool-stock and Clapboard Machines, and Machinery of all kinds for Lumber, Paper, Wood Pulp, Woolen and Grist Mills; Mill Tools and Supplies, etc.; also a full line of Lubricating Oils. Three floors and a basement are occupied, and many of the goods

mentioned may be found in stock at all times. The trade is both wholesale and retail, and is increasing in a manner commensurate with the enterprise and ability they show in its management.



CHASE & SON,

236 FEDERAL STREET, PORTLAND, ME.

HISTORICAL SKETCH

OF

ROCKLAND.

WHEN we consider the comparatively short time that constitutes the historical life of New England, our wonder becomes superlative, and passes into admiration. No part of this energetic region has made more marvelous progress than have the coast cities of Maine, and Rockland has a history, which in its suggestions and possibilities, is not surpassed by many larger and more widely famed cities of antiquity, could we gain the right perspective for viewing it.

In the earliest days of settlement and growth all this locality was included within the limits of the old town of Thomaston. The earliest historical reference of which we are certain, is the visit of George Weymouth, who, in 1605, during a coasting expedition, landed on the shores of the present Thomaston, being the first Englishman known to have set foot in this vicinity. In consequence of this visit, other Englishmen, impressed by the glowing reports, came to this unknown land to settle. Before Portland had been founded, and while there were hardly a half dozen other inhabited places on the coast north of Massachusetts, this locality began to be frequented and known as a desirable location. In 1630, the Council of Plymouth, of London, England, granted lands on the river St. George, so named by Weymouth, to Messrs. Beauchamp and Leverett, under the name of the "Lincolnshire Patent." Acting upon this, several London merchants endeavored to push forward the settlement of this region, but a severe check was received in the Indian wars which arose about this time. The French, who claimed all this part of New England, began to fear the advancing encroachments of the English, and did not shrink from using one of the most cruel forces known in the history of war—the Indian. Though only the bravest and staunchest of men could dare venture so near the enemy as this region, nevertheless, some such were found, and the little settlement grew steadily, though far from rapidly.

In 1635, a trading house was established here, and business opened with the Indians by Thomas Swaden, which business continued, amid the few surrounding settlers, to lead a precarious but unmolested existence up to 1675, when the trading house



VIEW OF OWL'S HEAD.

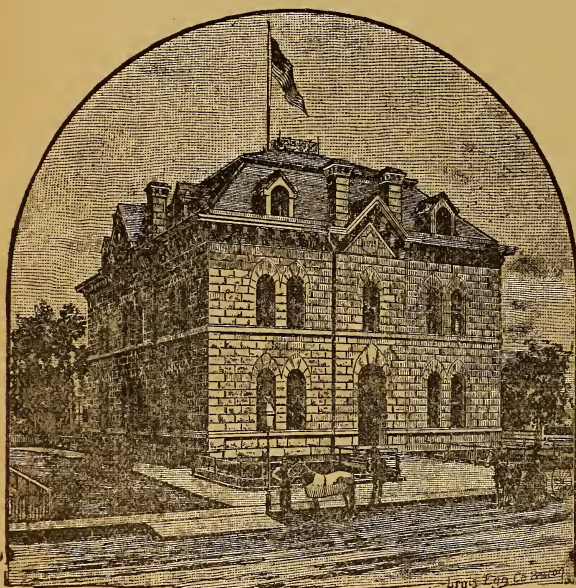
was destroyed by the Indians and the whole place devastated and abandoned. The place was not visited by the English again until 1696, when Captain Church, commanding the vessel *Monhegan*, anchored in the harbor, but finding the region occupied by the enemy, left it at once and for good. From this time, for over twenty years, the locality was hardly remembered among the English colonists, so busy were they in attending to the affairs of their immediate surroundings, but in 1719, Hon. John Leverett, the president of Harvard College, who had become owner of a large part of this region, led in the formation of a company called the "Ten Associates," who started to re-settle the place.

In 1720, two strong blockhouses were erected on the eastern bank of the St. George, with palisades in front forming a very strong fort. This left no doubt in the minds of the Frenchmen what sort of resistance was intended. The fort was in front of the former large mansion known as the "General Knox Residence" in Thomaston. Plans were made out by the company for two towns of eighty inhabitants each. The fort and settlement around it was called "Lincoln." In 1722, these blockhouses underwent their first and a severe test, being attacked by Indians, who destroyed all the houses and effects outside, but who were eventually beaten off by the inhabitants gathered inside the fort. This fort became the centre and rallying spot of all the English in this locality, and maintained a regular garrison of about forty able-bodied men.

Another severe attack was suffered in the following year, 1723, which was similarly repulsed. In 1724, the settlement and fort met a severe loss in the death of Captain Josiah Winslow. This talented and honorable man was of one of the best

families in the colonies, a graduate of Harvard College, and, eager to engage in active service, had come up to "Fort Lincoln" to command this frontier garrison. While out on an expedition up the St. George river, he was suddenly and treacherously surprised by the Indians, and together with a part of his company, slain. His death was deeply lamented throughout the colonies. In 1726, a treaty of peace was made, and the Indians, acting for the French, tried to have this fort given up by the English, but did not succeed therein, the English appreciating its vast importance and maintaining it with the greatest care.

In 1732, Samuel Waldo obtained complete possession of this whole region, and started the lime-kiln industry, realizing a great fortune, for those days, by his foresight and energy and the rich resources of the region. This industry was influential in helping to build up the region, and colonists now began to pour in rapidly.



POST OFFICE AND CUSTOM HOUSE.

Among the early settlers were the following: John Alexander, Henry Woodcock, Oliver Cobb, Moses Young, Thomas and John Kirkpatrick, and Moses Robinson, who were all here before 1735.

From 1744 to 1749, another French war had to be endured, the full brunt of which, fell with the greatest severity on such unsupported outposts as Fort Lincoln. Though the fort was besieged by overpowering numbers several times, it was never captured or seriously damaged, but on each occasion the surrounding districts were utterly desolated. The heroism shown by the inhabitants during the battle, however, was equaled by the steady perseverance with which they always made a fresh start. In 1754, in the expedition of the colonists against Louisburg, the inhabitants had an opportunity to give a retaliating blow, of which they gladly took advantage.

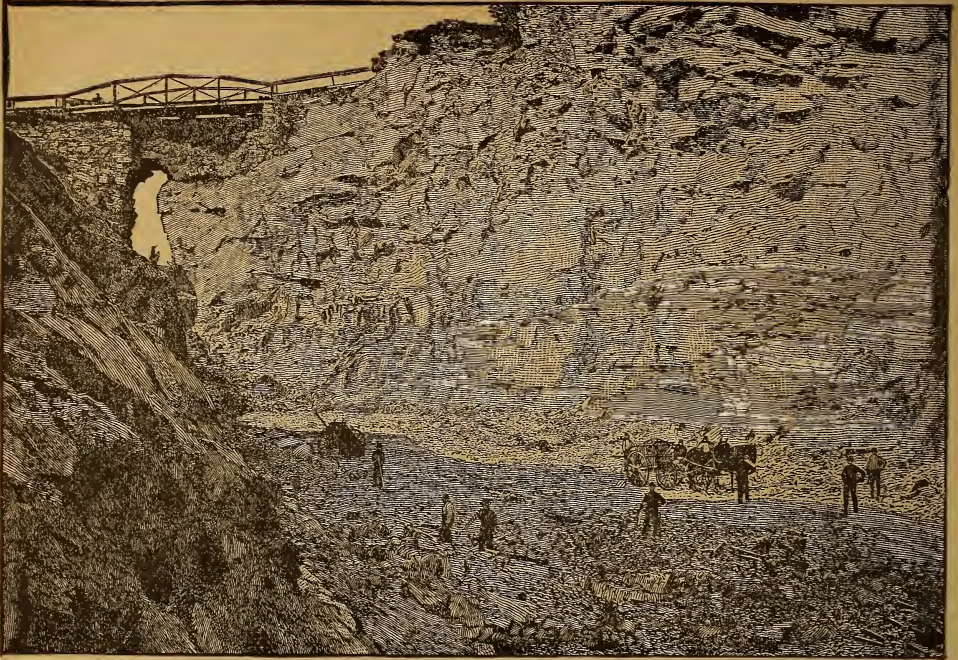
After 1755, little trouble was experienced with the French or the Indians, and a period of steady growth set in which lasted up to the time of the Revolution. The usual stages of indignation, anger, and exciting to arms were passed through, as the various stirring events preceding the Revolution called forth their fitting response in all true hearts. A committee of safety was organized in 1774, and after the first outbreak of hostilities at Lexington and Concord, a considerable detachment was immediately dispatched to the seat of war. Throughout the struggle the liveliest interest was felt, and all possible aid rendered.

In 1777, this region was incorporated into a town, under the name of Thomaston, in honor of General Thomas of Massachusetts. It contained then about fifty inhabitants and was seven miles in circumference. In 1779, the British, during their marauding tour through this part of the State, entered Rockland and made away with a large quantity of valuable plunder. The constant terror of their fleet in this vicinity was joyfully ended by the news of the conclusion of peace in 1783, and earnest endeavors were then inaugurated to heal the devastations of the war. The town continued to grow slowly during the following decade. In 1793, the first tavern, the usual sign of advancing civilization, was opened by a certain Tolmar. In 1795, the first post-office was opened here and James D. Wheaten was appointed first post-master. In the same year the first meeting-house was built and opened.

At the beginning of the present century, business interests took a decidedly forward motion. A large salt-manufacturing business was inaugurated, and other important industries, such as ship-building, lime-making, etc., began to assume considerable proportions. The embargo which was imposed in 1807 was a severe blow to business, however, and diminished the amount devoted by the town to school interests from one thousand five hundred to one thousand dollars.

The inhabitants of this region were greatly in favor of the War of 1812, and took an active, aggressive part, sending many recruits and making generous contributions. About this time, the Coast Guards were organized and were of considerable service. In 1813, Captain William Spear sailed on a trip to Boston in the schooner "Oliver," but just outside the harbor was captured by the British privateering schooner, "Fly," which greatly aroused local indignation, and was the occasion of several naval expeditions to repair the losses. The British war-vessels, Bream, Rattler, Fly, and Liverpool Packet, harassed the whole coast about here, making short incursions and taking prisoners to Halifax. During the famous invasion of this region by the combined British naval and land forces in September, 1814, the accompanying depredations and brutalities were suffered here, and the hurried retreat of the same soldiers, from the upper part of the Penobscot, was most gladly and graciously aided by the people here. After the cessation of hostilities in 1815, the growth of the town and business interests began again and increased steadily, but without much of special remark, until near the middle of the century. A slight boom was experienced about 1820, ship-building in particular coming to the front for a while, but it all gradually melted into the continuous, but slow march of progress.

In 1848, that part of Thomaston, now known as Rockland, was separated from the old town, and incorporated as a town under the name of East Thomaston. This caused considerable debating and differences at the time, the old town not wishing to lose its richest section, and the new, desirous of leading a separate and self-governed existence. The effect on the new section was most immediate and marked; in 1850 the population had become over two thousand and six hundred. In that year, 1850, the name of the town was changed by the legislature, at the request of the citizens wishing a name more distinctive, to that of Rockland, which it has since borne. This name was considered expressive of its chief industry, that of lime-making and exporting, with which and with the numerous and valuable quarries of lime-stone in the rear of the town, it has become indissolubly connected. By the middle of this century



A LIME QUARRY.

the lime business had become very important; in 1850, the number of casks exported was 800,000. In the same year, which seems to have been one of marked progress, the Rockland Water Co. was organized with a stock capital of \$175,000, and the aqueduct at Chikawauka Lake was started in 1851.

The year 1853 was one of peculiar interest, owing to the large number of fires which occurred during it. Beginning on the very first day of the year, the fire of January 1, 1853 cost the city over twenty thousand dollars; that of February 28, 1853, ten thousand; that of March 28, 1853, eight thousand; that of May 22, 1853, one hundred and seventy-five thousand; total paid for fires within five months, two hundred and thirteen thousand dollars. The latter fire, which was the most severe of all, destroyed everything on the west side of Main St., and in the proportion between loss and valuation of town has few equals in the annals of this country. Such a remarkable list of coincidences as this is calculated to give point to the popular proverb, "it never rains but it pours." The question of incendiaries was necessarily widely discussed, but no satisfactory solution was ever reached. Perhaps the most important benefit derived from this series of fires was the enthusiastic attention which was immediately given to the fire department, the effects of which are still markedly apparent in one of the finest fire departments of the state. This wholesale leveling of the city, by fire, occasioned a great deal of rebuilding, and consequently a wide improvement in the lay and appearance of the town resulted. Though much capital was lost, the business boom which sprang up was most beneficial in its effects and tended partially to redeem those losses. The city suffered no depression whatever, but seemed to come out of each new fire with much greater forward impetus than

before. This condition is decidedly testified to by the fact that Rockland was incorporated by the legislature as a city in the following year, 1854, being the eighth city incorporated in the State, and the fifth, at that time, in population. The first mayor of the city was the Hon. Knott Crockett, and among his immediate successors were the Hon. H. G. Berry, Charles Crockett, and Hon. George S. Wiggin, the latter holding the position throughout the stormy period of the war.

The year 1855 was rendered remarkable by one of the severest northeast storms ever known on the coast, which occurred on the 19th of January, and swept away a large part of the dock front, the estimated loss being about twenty thousand dollars. The effects of this, as of other disasters, seem to have been beneficial, as the docks were rebuilt much more strongly than before, and the movement which resulted in the unrivaled breakwater was inaugurated. Ship-building seems to have taken a great boom about this time, and continued active up to the time of the war.

In the War of the Rebellion Rockland took a most honorable part. Among the first to appreciate the magnitude of the struggle, its citizens stinted neither their lives nor fortunes in support of the union. At a meeting held April 23, 1861, one hundred thousand dollars was voted for the support of the families of the men then rapidly enlisting. Three companies were formed in less than a week, which were commanded by Captains E. Walker, O. J. Conant, and L. D. Carver; these three, with a fourth company formed early in May, under the command of Captain Geo. J., Burns, went into camp on Tilson's Hill, at the rendezvous known as Camp Knox, and constituted the nucleus of the Fourth Maine Volunteers. The officers of this regiment were as follows: Col. H. J. Berry, Rockland; Lieut.-Col. T. F. Marshall, Belfast; Adj. J. B. Greenhalf, Rockland; Maj. F. S. Wickerson, Searsport. Colonel Berry, of Rockland, afterward became a Major-General, Captains Walker and Burns became Colonels, and Captain L. D. Carver became Lieutenant-Colonel. The first field service that the Fourth Maine participated in was the Peninsula Campaign, where they performed gallant service under the "young Napoleon," at Williamsburgh, Seven Pines Fair Oaks, and Malvern Hill. After the return to Washington, they were stationed awhile in the city defences, and then ordered to form one of the advance guard in the famous attack upon Fredericksburg. Here they were in the thickest of the fight in front of the stone wall, where our men were mown down like grass, and experienced a loss not exceeded by that of any other regiment. Of two hundred and eleven men who went in, only one hundred and twenty-four returned safe. Here they gained the well-earned sobriquet of the "Iron Fourth of Maine," and were universally considered one of the finest regiments in the army. At Chancellorsville they lost thirty-two men in a bloody skirmish, and also their old commander, then Major-General Hiram S. Berry, who perished after distinguished services, filling in the breach between Generals Howard and Hooker in time to save the army great loss. The body of General Berry was brought home to Rockland, where a grand funeral occurred May 14, 1863; the city paid appreciative honors to this son, one of the most able and distinguished she ever had. The "Iron Fourth" also gained great honor at Gettysburgh, where it held a very important position on the right flank. In one charge alone the number of fighting men was reduced from two hundred and ninety-nine to two hundred and eleven; but the Union was saved by such heroism

as this, and the honor, so worthily obtained and highly prized, preserved. The Fourth also served with Grant on the Rapidan up to July 19, 1864, when it was mustered out. Two hundred and seventeen enlisted again in the Nineteenth Maine; the rest, one hundred and forty-five men, returned home, where they were greeted with the most rapturous welcomes and applause. In all, fifteen hundred and twenty-five men had been enlisted in the Fourth, of whom one hundred and fifty-three officers and privates had been killed on the battlefield, or died of wounds; one hundred and fourteen had died from disease.

No regiment in the service gained brighter or more deserved laurels, and many of the old veterans in Rockland take delight now in recounting the desperate charges and valiant deeds of the good old "Iron Fourth." Rockland also contributed largely to the First Maine Cavalry, to the Second Regiment U. S. Sharpshooters, Lieut.-Col. Jacob McClure, of Rockland; to the Second Mounted Battery of Maine, in which served Capt. David Tilson, of Rockland, afterward Brig.-Gen. and Chief of Artillery of McDowell's Corps, Army of the Potomac. Company I of the 19th Maine Infantry, and Company G of the Twenty-eighth, were composed entirely of Rockland men, who also were present in almost every Maine regiment in smaller numbers, and served on every important battlefield during the war. Among the honored officers from Rockland were the following: Wm. S. Heath, Lieut.-Col. of the Third Maine Infantry, Major-Gen. Adelbert Ames, at first Colonel of the Twentieth Maine Infantry, then commander of Battery A, U. S. Artillery Corps, at Chickahominy and Malvern Hill, next promoted to Brigadier-Generalship, and commanded as Major-General in the Eleventh Army Corps at Gettysburgh, for which and his whole distinguished services he was breveted a Major-General; Edwin A. Sprague, of the Thirty-first Maine Volunteers, color-bearer, was the first to plant the Union colors within the rebel lines at Petersburg in the celebrated charge which was made after the explosion of the great mine. In the Second Regiment Maine Cavalry and Thirtieth Maine Infantry there were many Rockland men who honored the city by devoted, self-sacrificing heroism.

The ladies of Rockland took a most active and generous part in the struggle throughout; beginning while the men were first recruiting at Camp Knox, they worked, and furnished many of the tender and useful mementos which every soldier carried to the fields, provided all with the necessities of camp-life, volunteered as nurses, and in every possible way lent most influential sympathy and aid. The city contributed much more money than it is possible now to estimate. In bounties seventy-seven thousand, one hundred and seventy-five dollars were given up to 1864, and in grants to soldiers' families nine thousand, nine hundred and twenty dollars up to the same time. The whole number of men who enlisted was about one thousand, and of these more than one-third perished at the front. The record which the town won for unflinching and sturdy patriotism, quick responsiveness to all calls for men and money, and great gallantry in the field of battle, distinguished it even among the remarkable honors gained by other Maine cities and towns. The most enduring and tender memories cluster about the names and deeds of those who gave their lives for the Union, and they will be perpetuated in loving and grateful hearts here till time shall be no more.

The progress made since the war has been steady, though not phenomenal. Ship-building, of course, here, as throughout the country, has declined most markedly, owing to bad legislation and dubious conditions, but in every other respect the business interests of Rockland have moved forward. This is plainly seen now, though at one time, soon after the war, during the universal depression of that time, it seemed as if the contrary were to prove true. The population, which was seven thousand, three hundred and seventeen in 1860, sank in 1870 to seven thousand, seventy-four, but in 1880 it had again arisen to seven thousand, five hundred and ninety-nine, and since then considerable increase has been made, so that at present the population is approximately over nine thousand. The lime business has made especial and noteworthy progress. The immense quarries near the city are beginning to be appreciatively worked, and the results are gratifying in the extreme. There are over eighty lime kilns, more than half being of the most modern and improved kind, and about five thousand casks daily, and about one million, five hundred thousand yearly, are turned out and exported. In this department of trade and others, about twenty ships, forty barks, and one hundred and fifty schooners, are employed. Beside the lime manufacturing, boots and shoes, carriages, harnesses, machinery and tools are extensively produced. The harbor of Rockland is justly noted as one of the best on the coast. For breadth and depth it is unusually well fitted for a large commerce, and its natural advantages are supplemented by a magnificent breakwater, which shuts off the possibility of heavy seas in the inner harbor, and renders it safe from all storms, so that it is a peculiar favorite with coasting vessels. A recent article thus admirably describes it: "This harbor, with its shore-built city, canopied by day with the terebinthine smoke, and illuminated at night with the brilliant fires of innumerable lime kilns, presents a pleasing appearance from the water, and seen from the beautiful heights in the rear, is full of magnificence and beauty, said by some to be second only to the far-famed Bay of Naples, and is considered by seamen to be one of the safest anchorages on the coast, the excellent breakwater shielding vessels from storms from every point of the compass." In recent years the business portion of the town has undergone great improvement, and now presents a thoroughly attractive appearance, in harmony with the solid worth and ability which are behind it. There are three well-established banks, of high reputation, and with an aggregate capital of over two hundred thousand dollars. There are also three ably conducted and live journals in Rockland: the *Courier Gazette*, edited by W. O. Fuller, jr., who has gained a wide and well-earned reputation as a polished and powerful writer among his contemporaries; the paper he conducts is very popular as a family journal throughout this region, mirroring with great accuracy the passing events, and furnishing a large selection of valuable reading matter; the *Rockland Opinion*, edited by Oliver Otis, who is recognized as a leader in his profession, advocates a pure democracy, taking its stand upon the grand principles of Jefferson and Jackson, and maintaining them with no small success; the *Rockland Free Press* is also an ably conducted journal of staunch republican principles, and having a large following among the many supporters of this great party in this vicinity. There are eight churches in Rockland, representing all the leading denominations, and the spirit of Christian work and sympathy is widespread

and not confined to a few particular channels. Great charity and breadth of views distinguish the cultivated citizens of this city, and the stranger will be sure to find a hearty welcome and most courteous treatment. The social organizations are numerous and well supported, the opportunities for social enjoyment being of the highest and most elevating character. Educational matters receive a great deal of appreciative attention, and this department here is in a flourishing condition. The management and discipline of the public schools are widely noted, and the privileges for obtaining a good education rank among the best of those obtainable in any of these centres of thought and learning—the cities of New England. The teachers chosen are of the ablest and most successful kinds, and the results of an excellent public school system are visible through every avenue of the city's life.



KNOX COUNTY COURT-HOUSE.

The public buildings of the city are unusually beautiful and extensive. The fine court-house, Rockland being the county seat of Knox county, is noted for many remarkable trials decided within its walls, which have listened to the eloquence and logic of most of the great lawyers and jurists of Maine. A large and highly appreciated public library bears ample testimony to the tastes and capabilities of the citizens. The United States government building, containing the post-office and custom-house, was constructed in 1875, and furnishes good accommodations for these departments of the city's commercial life and intercourse. Both of these departments are noted for the ability, thorough efficiency and general satisfaction with which they are conducted here. As the city advances in size, the foresight and

wisdom of those who designed and executed the costly, but inestimably valuable system of water-works it enjoys, is increasingly recognized. The water is conveyed a distance of two and one-half miles and is of the purest, most wholesome quality.

The Lime Rock Railroad Company has lately been formed; a steam railroad, eight miles long, standard gauge, to transport lime rock from the quarries in this city to the lime kilns. This work is now done by horses. In the city there are manufactured yearly nearly one million, five hundred thousand casks of lime. This railroad will touch every lime kiln, and will also connect with the Knox & Lincoln railroad. Construction will begin in early spring. Officers: President, W. T. Cobb; Secretary and Treasurer, H. N. Pierce; Directors, A. F. Crockett, S. M. Bird, John T. Berry, Francis Cobb, E. R. Spear, T. L. Farrand, and W. T. Cobb.

Rockland being at the terminus of the Knox and Lincoln Railroad, and being connected with numerous large steamboat lines, is rapidly becoming a great tourists' center. Several fast expresses and local trains are run daily to Portland, Bangor and intermediate stations. The large and beautiful steamers of the Boston and Bangor Steamship Company also make connections here, in both directions, and furnish valuable passenger and freight privileges. A special line of steamboats is run during the summer, between Rockland and Bar Harbor, stopping at innumerable spots of delightful recreation and marvelous natural scenery among the islands of the sea, and along the famous coast of Penobscot bay. The line of steamers between Portland and Bar Harbor also stop here, and the amount of traveling and temporary accommodations, for which Rockland is the center during the summer time, is very large and is ever increasing. Its admirable situation, in the midst of such a cluster of natural wonders and popular resorts, is in itself of untold value. The steamer Henry Morrison makes trips to Blue Hill and Ellsworth; the steamer Pioneer, to Vinal Haven and other contiguous resorts. It is safe to say that there is no place of resort, within one hundred miles of Rockland, to which excellent connections cannot be made here, and of which this is not, in many respects, the most happy and advantageous center. Among other places in the immediate vicinity, stage connections are made to Thomaston, Owl's Head, Rockport, Camden and many spots of local celebrity well meriting a visit. The advantages for sportsmen and tourists here are of a very high order. The shooting and fishing, in the immediate vicinity, are excellent, and arrangements are easily made to reach some of the most popular and desirable sporting-localities in the state. The advantages for summer-boarding and recreation are numerous, and can only be appreciated by experience. The two great peaks of the Meguntecook, one rising to the height of one thousand three hundred and fifty-five feet, and the other to the height of one thousand four hundred and fifty-seven, possess wonderful majesty and sublimity of aspect and well merit a visit. Owl's Head bay and the St. George river have, also, beauties peculiarly their own. From the progress made in the immediate past, and the universal spirit shown by the citizens, it is safe to prognosticate yet more decided advancement in the future. From its fine central position, in a region of inestimable possibilities, and its own great resources, hardly too much can be expected. It is undoubtedly destined to be one of the leading commercial centers of northern New England, and it would not be possible to find a city better fitted, by the character and ability of its citizens or its own intrinsic advantages, to occupy such a position.

LEADING BUSINESS MEN

OF

ROCKLAND, ME.



J. H. Simonton, Manufacturer and Jobber of Shirts, Overalls, Jumpers, Pants, 287 Main Street, Rockland. There are certain business enterprises carried on in this city that, although of great magnitude and importance, are still but comparatively slightly known to the majority of our citizens, as owing to their doing business exclusively at wholesale and with the trade, they do not come into close relations with the public at large. But as it is in a great degree on such enterprises that the prosperity of our city depends, we feel justified noting some of the more salient points in in

connection with representative undertakings of this nature, and therefore call the attention of our readers to a few facts relating to the establishment and development of the business conducted by Mr. J. H. Simonton, in Moffatt Block. This gentleman began operations in 1885, and as he at once showed his ability to produce the various articles in which he dealt, at the lowest market prices, and at the same time to supply perfectly uniform and reliable goods, his success was immediate and pronounced. Shirts, Overalls and Pantaloons are the specialties he now manufactures, and every effort is made to fully maintain the high reputation and continue to deserve the liberal patronage which were long since accorded to him. One floor is occupied, of the dimensions of 50 x 60 feet, and every facility is at hand to fill orders promptly and satisfactorily. Employment

is given to one hundred hands, and the perfect system in operation enables each to work to the best advantage. Mr. Simonton was born in Camden, and is one of our most prominent men of business. He gives the various details of his establishment close attention, and is keenly alive to the wants of his customers. Mr. Simonton has just received a lot, 90 x 150 feet, on the corner of Limerock and Cross streets, where he will erect, this spring, a factory, 40 x 80 feet, two and one-half stories high. In this new factory he will employ some four hundred hands.

Thomas Dermot, Successor to T. W. Hix, jr., Jeweler and Optician; Gold and Diamond Jewelry, Pearl and Jet Goods; Fine Watches, Sterling Silverware, Opera Glasses, French and American Clocks; Watch Repairing of every kind; Chronometers to let, 239 Main Street, Rockland.



Since the birth of civilization, even in its lowest form, the love of the beautiful, as displayed in jewelry, has been a prominent characteristic of the race, and has only strengthened and

grown with time; and with the advancement of any community in wealth, intelligence, and culture, the fine arts of decoration and adornment prosper, and the skill and taste of the jeweler is brought more constantly and generally into requisition. Twenty years ago it would have been impossible to have found customers for that class of goods which is now really in the greatest demand. It is usually thought by the public, that large cities always contain the choicest articles from which to select, which was actually the case, perhaps ten years ago or so, but if the purchaser in need of jewelry, etc., would inspect the assortments kept in the stores of the jewelers in cities like Rockland, they would come to the conclusion that the store now kept by Mr. Thomas Dermot, of 239 Main Street, the successor to T. W. Hix, jr., can display as complete and as varied a stock of Silverware, Clocks, Watches, etc., etc., as any other store through the whole state of Maine. In regard to prices we may safely state that as Mr. Dermot receives his goods directly from the manufacturers, he is able to successfully compete with any jewelry establishment this side of Boston. Mr. Dermot succeeded the former proprietor, Mr. T. W. Hix, jr., this summer (1887), and since he became the owner he has succeeded in building up as flourishing a trade as only energy, geniality and liberality can produce. Jewelry of every description is displayed in handsome show cases, from the plated ware to the pure, twenty-four carat, and with a choice assortment of Diamonds and Watches from the best manufacturers in this country, and imported French and Swiss ones, this store may safely be called the "palace of gems." Opera and Marine Glasses in large variety, Eye Glasses to fit everyone are always on hand, and the Repairing Department is paid extra attention, as regulating and repairing jewelry of any description, and watches in particular, is today considered as the most important one among the jewelers. The store is located at 239 Main Street, is handsomely fitted up, measuring 18 x 65 feet in dimensions. Two very polite clerks, well known in society, and fully competent as representatives of the genial proprietor, Mr. Dermot, are constantly in attendance on the steadily-increasing customers, whose verdict invariably has been that the cause of

success, which so far has and will pursue Mr. Dermot in this new enterprise of his, is on account of honest dealings, and knowledge of the selection of his elegant, complete stock. Mr. Dermot was born in Europe, but has been in this country since his childhood. He is a prominent member of the Masonic Lodge.

O. E. Hahn & Co., House and Ship Painters, and Dealers in Paints, Oils, Glass, Artists' Materials, Brushes, etc; Sign Painting a Specialty, Main Street, Rockland. We know of no house in this section engaged in the business of House and Sign Painting, which is better prepared to give all orders prompt and accurate fulfillment than that of O. E. Hahn & Co., on Main Street, and this opinion is not that of one unacquainted with the different enterprises of this city, but is the result of a lengthened investigation into them and their resources. The firm alluded to is made up of Messrs. O. E. Hahn, a native of Waldoboro; E. M. Knight, who was born in Lincolnville; and E. P. Labe, who first saw the light in this city. These gentlemen are experienced and practical men of high standing in the community, and the senior partner is a Free Mason of eminent degree. The premises utilized comprise two floors measuring 25 x 60 feet, and employment is given to ten competent and skillful assistants. Business was begun in 1886, and has steadily and rapidly increased at a rate that would be surprising, were it not for the fact that the work done by this house is of so evidently superior a character that it cannot fail to attract attention and excite admiration. All kinds of Painting are done, and everything that the employment of the best stock, the best skill and the best methods can do to assure satisfaction, may be depended on as assured. They make a specialty of Scenery Painting, and all kinds of Fancy Paintings. They finished the inside and outside of the United States Marine Hospital on Widow's Island. Mr. Labe does all the fancy Painting.

James Wight, Practical Gas and Steam Fitter, Agent for Knowles' and Blake's Steam Pumps. Shop on Spring Street, rear of Walter J. Wood's Hardware Store, Rockland. It is perhaps expecting too much to suppose that steam users should, as a general rule, appreciate the paramount importance of having their engines set up properly to begin with, but could a knowledge of this fact be impressed upon them, there would soon be an end to the employment of those who seem to think that as long as a steam-engine is put right side up, and supplied with steam, no more is required. As a matter of fact, not only the economy of running, but also the durability of an engine depends upon the manner in which it is put into position, and many a job of re-boxing cylinders would never have had to be done if the engine had not got "out of line" through imperfect setting. We therefore take pleasure in calling the attention of those interested, to Mr. James Wight, whose shop is in Park Place, foot of Park Street, for this gentleman makes a specialty of this class of work, and being an experienced and practical engineer, can confidently guarantee satisfaction to his customers. He is a native of Lowell, and began operations here

in 1859, and has already built up a large and growing business by the ability he has displayed in each branch of his trade. He is also a practical Steam and Gas Fitter, and is prepared to undertake jobs in this line at short notice, and at the lowest rates, as he is a dealer in Pipe and Steam Fittings, Rubber and Hemp Packing, Cotton Waste, Lubricating Oil, and all goods pertaining to Gas and Steam Fitting. He is Agent for Knowles' and Blake's Steam Pumps, and can supply them at manufacturers' prices. Steam Heating Boilers and Engines for sale.

Farrand, Spear & Co., Manufacturers of Lime, and Dealers in Flour, Corn, Groceries, Provisions, Paints, Oil, and Cordage; Agents for the North Marine Railway, 119 Main Street, corner Rankin, Rockland. The Lime trade of this city is known as one of the most important extant, and the houses engaged in it on a more or less extensive scale are many and largely patronized. One of the best known among them is that of Farrand, Spear & Co., located at No. 119 Main Street, corner of Rankin, and although its attention is not exclusively taken up by the industry in question, still its trade in that commodity is large and increasing. Operations were begun in 1869 by Farrand & Spear, and three Lime Kilns are maintained, furnishing employment to about fifty men. In 1881 Mr. Hall became a partner, and in 1883 Mr. Spear died. In 1886 Mr. E. B. Spear, son of the deceased, became partner, and the present firm is now made up of Messrs. G. L. Farrand, E. B. Spear, and H. G. Hall, all these gentlemen being natives of this city, and members of the Odd Fellows. Mr. Farrand being also a Free Mason. In addition to the manufacture of Lime, an extensive Ship Chandlery business is carried on, and Flour, Corn, Groceries, Provisions, Paints, Oils, Cordage, and all kinds of General Merchandise are handled, both in large and small quantities. One floor and a basement of the dimensions of 32 x 75 feet are devoted to this department of the business, and a very heavy retail trade is carried on. This house also acts as agent for the North Marine Railway, and will be found enterprising, prompt, and strictly reliable in carrying out any and all arrangements into which they may enter.

F. F. Burpee, Druggist, Main Street, Rockland. There is little question but that the arguments of many of those who decry the use of drugs, have been largely drawn from an observation of the effects, not of drugs in their normal condition, but of such as have deteriorated by reason of age. It has been discovered that the properties of some of the most powerful and efficacious agents in the materia-medica are affected quite sensibly by long keeping, and that therefore a larger quantity is required to produce the same results. Of course it is impossible for a physician to know just what allowance to make on this account, even if he knew where his prescription was to be filled, and so the only thing for him to do is to proceed on the assumption that the several ingredients entering into its composition will all be of standard strength. Therefore the one to whom the prescription is given should do his best to justify this assumption which can only be done by patronizing a house of high

reputation doing a business that necessitates a continual renewal of its stock. Such an establishment is that carried on by Mr. F. F. Burpee on Main Street, and all drugs from his stock may be depended upon as being of full strength and virtue, as both a wholesale and retail trade is done, and no chance is had for goods to accumulate. The enterprise was inaugurated in 1868 by Edward Merrill, but has been under the control of its present proprietor since 1884. He is a native of Rockland, and is very well known in this city. The premises in use comprise one floor and a basement, measuring 15 x 50 feet, and employment is afforded to two assistants. Prompt and painstaking attention is assured all callers, and the prices will be found very low.

John Bird & Co., (established 1832), Wholesale Grocers, and Jobbers of Teas, Coffees, Molasses and Tobacco, Nos. 206, 208 and 210 Main Street, Rockland. There are very few business enterprises out of the many thousands throughout the country, that have even completed the first quarter century of their existence, and when we come to look up those that have rounded out a half century, we find that a by no means unusually retentive memory can easily retain them all. Prominent among them would stand the house of John Bird & Co., doing business in this city, at Nos. 206, 208 and 210 Main Street, for the undertaking carried on by this firm was established fifty-five years ago by Mr. John Bird, he beginning operations in the year 1832. The present concern is made up of Messrs. John Bird, S. M. Bird, and W. H. Bird, all of whom are natives of this city, and prominent in all that is connected with the advancement of her best interests. As Wholesale Grocers and Jobbers of Teas, Coffees, Molasses, and Tobacco, the influence of these gentlemen is universally recognized in trade circles, and the premises occupied, although containing three stories and a basement fifty-two feet square, are none too spacious to accommodate the heavy and costly stock made necessary by the great magnitude of the business done. Employment is given to eight men, and the store at all times during business hours, presents a scene of bustling activity. This house is prepared to offer its customers many advantages rendered possible by the long establishment and bulk of its trade, and at all times supplies the best of goods at the lowest rates.

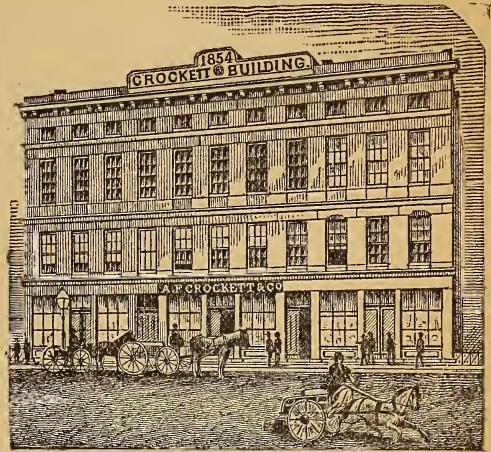
O. H. Tripp, Civil Engineer, Custom House Block, Rockland. The old lady who wanted to know "who divided 'em up into civil and 'insulting' engineers," doubtless had her laudable curiosity fully satisfied, and was afterward better acquainted with the difference between the consulting and civil branches of the profession, but her ignorance was remarkable for its degree, rather than its kind, for a large portion of the community have almost equally vague ideas respecting engineers and engineering. The work of the civil engineer is of the highest importance, and without its aid our railroads would be impossible, and the very boundaries of our estates uncertain and unmarked, for civil engineering is generally held to include surveying as well. One of the most skilled and successful of those engaged in this

profession in the vicinity of Rockland, is Mr. O. H. Tripp, who began operations here in 1835, and has since executed many commissions to the satisfaction of all. His office is situated in Custom House Block, and its central location renders consultation easy and agreeable. Mr. Tripp is a native of Bluehill, Me., and is well known in this city, especially in engineering circles. Anything pertaining to the practice of his profession will be given prompt and careful attention, and as he employs a competent and experienced assistant, commissions can be carried out at short notice. His charges are fair and reasonable, and his work is of the best character.

Billiard Parlors, Snow Bros. Block, Main Street, Rockland, A. R. Bills, Proprietor. It is amusing to behold the horror with which a billiard table is regarded by some excellent people who seem to look upon one as the invention of the evil one himself, although when they are pressed for their reasons for this abhorrence, they have generally none to give beyond insisting that it is a "wicked game." Now such a position is foolish in the extreme, for billiards is just as moral, and a much more intellectual game than croquet or lawn tennis, and is purely one of skill and not of chance. Some billiard rooms, to be sure, have objectionable surroundings, but that cannot be urged against the establishment of which Mr. A. R. Bills is the proprietor, located in Snow Bros. Block, Main Street, for here everything is of the highest respectability and good form. Mr. Bills inaugurated this enterprise in 1887, and from its inception has endeavored to use his patrons like gentlemen, and thus make his place the resort of gentlemen, and no one familiar with the facts in the case can deny that he has fully succeeded in both respects. One floor is occupied, of the dimensions of 60 x 38 feet, and ample space is thus afforded for the use of the three billiard and two pool tables to be found in the establishment. Everything is maintained in first-class condition, and every facility is at hand for the comfort of patrons. Mr. Bills is very extensively known in this city, and is a member of the Free Masons, and also of the Knights of Honor.

Robinson & Price, Dealers in Boots, Shoes, Rubbers, etc., Rockland. The man who proposes to carry on a retail boot and shoe store successfully, must "get up very early in the morning," as the saying is, for in hardly a branch of trade is the competition more keen and able. But "what is one man's loss, is another man's gain," and what is lost to the dealer is gained by the consumer, so our readers as a whole will probably not grieve much over the existing state of affairs, but set themselves to work to reap the advantage of it while they can, by procuring their foot-wear at the small margin of profit now allowed. Some of the dealers also seem to be pretty well content with their share of the business, and among these the firm of Robinson & Price is prominent. Messrs. L. L. Robinson and Charles Price, who constitute the house in question, are active and experienced "shoe men," who know the business from a to z, and being both natives of this city have many friends in the community.

Both are Free Masons, and Mr. Robinson is also an Odd Fellow, and no house in the city has a higher name for probity and reliability. Their store is 22 x 60 feet in size, and is fully occupied by an unusually large and desirable stock of Boots, Shoes and Rubbers, as well as Furnishing Goods and Small Wares. Customers are served promptly and politely, and a dollar will go as far as in any store in the state.



A. F. Crockett & Co., Lime Manufacturers; also Dealers in Wood and Coal and General Goods, Rockland. One of the most energetic and successful business firms to be found in this state, is that of A. F. Crockett & Co., whose establishment is located in this city, but whose operations are by no means confined within the borders of the state, but on the contrary extend as far west as California, and as far south as Virginia. The inception of the enterprise they carry on in this city was in 1868, under the firm name of Ames & Crockett, which was changed in 1874 to that already mentioned. The partners are Messrs. A. F. and C. A. Crockett, both being natives of this city. Both are extremely well known in the community, and Mr. A. F. Crockett particularly so, he having been a member of the Governor's Council for two years, and now occupying the position of President of the Camden and Rockland Water Co. Two floors and a basement of the dimensions of 75 x 50 feet, are occupied in the carrying on of the business, and seven lime kilns covering an area of two acres are maintained. Employment is given here to 250 men, and at Eagle Rock, Virginia, extensive Lime Works are also conducted under the name of the Moore Lime Co., in which seventy-five hands find occupation. But it is in California that the enterprise of the greatest magnitude is located, for in Monterey county, that state, forty-seven hundred acres of land are owned and two hundred men employed, carrying a mammoth saw-mill, as well as operating Patent Lime Kilns, under the auspices of the Rockland Lime and Lumber Co. The firm here are also agents for and owners of twelve vessels, and in every department of their vast business a smoothness and order are perceptible that speak volumes for the executive capacity of those in charge.

M. W. MOWRY.

C. A. ROSE.

M. W. MOWRY & CO.,

Manufacturers and Jobbers of

**Shirts, Overalls, Jumpers and Pants,
ROCKLAND, MAINE.**

W. M. Purington, Dealer in Jewelry, Watches, etc., 301 Main Street, Rockland. A business enterprise, which, by reasons alike of its old establishment, and the push and energy shown in its management, can hardly fail to be universally known to our readers, is that conducted by Mr. W. M. Purington. The inception of this business was in 1872, when it was founded by its present proprietor, and during the sixteen years that it has been under his control, the growth of the business has been steady and large. The store occupied is of the dimensions of 20 by 40 feet. A very heavy and varied stock is carried of Watches, Clocks, Jewelry, Silver Ware, etc. The trade, which is wholly retail, has reached large proportions, as it has long been known to the residents of Rockland and vicinity that this establishment is a most excellent place in which to make purchases. Mr. Purington is a Maine man by birth, and well known in social as well as the business circles of this community, being a member of the Free Masons, Odd Fellows, and Knights of Pythias.

R. W. Messer, Dealer in Groceries, Provisions, Flour, Feed, etc., also Lime Manufacturer, etc., Messer's Wharf, Rockland. Most men find sufficient employment in carrying on a single business enterprise successfully, but Mr. R. W. Messer evidently differs from the majority, inasmuch as he conducts one establishment devoted to the sale of Groceries and Provisions, another in which the manufacture of Lime is carried on extensively, and in addition, is a heavy dealer in Flour, Feed, etc. He is a native of Rockland, and is ever ready to do his share towards extending the trade and influence of that thriving city. It is unfortunately impossible in the limited space at our command, to give any adequate description of the many facilities he has for carrying on the industries under his control, but some idea of the scale on which he does business may be gained from the fact that the premises occupied cover an area of about eight acres of ground, on which are located one lime shed, 150 x 200 feet in size, another measuring 50 x 125 feet, and two store-houses, one 22 x 50, and the other 40 x 50 feet in dimensions. Four Patent Lime Kilns are utilized, forty-five hands are employed, and the annual output is one hundred thousand casks of Lime, to produce which requires the consumption of about five thousand cords of wood. Fourteen vessels are employed in the transportation of the product, and there is also a considerable amount sent to customers by rail. Perfect order and system are observable in every department of this mammoth enterprise, and no pains are spared by Mr. Messer to keep his goods fully up to the high standard his patrons have been taught to ex-

pect from him. He is in a position to supply the public, either at wholesale or retail, at the lowest rates, and fill all orders promptly and accurately.

H. O. Gurdy & Co., Manufacturers of Lime; Dealers in Lime, Cement, Coal, and Wood, Provisions, Groceries, Ship Stores, Paints, Oils, and Cordage, No. 1 Camden Street, corner Cedar, Rockland. Rockland is distinguished among her sister cities by the number and importance of the houses located within her borders that combine the manufacture and sale of Lime with the handling of Wood and Coal, Groceries, etc., and one of the most prominent of these is that conducted at No. 1 Camden Street, corner of Cedar, by Messrs. H. O. Gurdy & Co. The inception of the enterprise referred to was in 1881, and since that comparatively recent date, the present large and increasing business of the firm has been built up. The partners are: H. O. Gurdy, George Gregory, and S. H. Gurdy, the first-named gentleman being a native of Massachusetts, the second of Camden, Me., and the third of New Hampshire. All are well-known citizens. The manufacture of Lime is extensively carried on by this house, an area of two acres of land being devoted solely to this industry. Coal and Wood are also largely dealt in, spacious storehouses being occupied on the wharf of the North Marine Railway. A heavy stock of Groceries, Provisions, Ship Stores, Paints, Oils, and Cordage is always on hand, and a building 50 x 25 feet in dimensions, and two stories and a basement in height, is required to contain it. Employment is afforded to thirty men, and the business done is both wholesale and retail.

Fred S. Porter, Central Laundry, 200 Main Street, Rockland. If "cleanliness is next to godliness," as we are often assured, then a laundry must rank after a church, and the manager of it, next to a clergyman, and, although we never suspected Mr. Fred S. Porter of aspirations towards the ministry, it would certainly be a good thing for many a community if every minister were as well fitted for the position he holds, and as active and painstaking in discharging his duties, as Mr. Porter, who conducts the Central Laundry at No. 200 Main Street. The enterprise to which we have reference was established December 9, 1883, and has steadily gained in the confidence and patronage of the public until its present high standing was attained. Of course it had to encounter serious and pronounced prejudices at first, and fight its way against severe opposition, but as housewives found, that, despite all stories to the contrary, their clothes were *not* ruined by chemicals, that they were *not* beaten to shreds by mechanical appliances, but, on the contrary, *were* done up in first-class style without the slightest injury to the most delicate fabric, they responded by giving the undertaking the hearty support and encouragement which it deserves, and the consequence is—success. Mr. Porter was born in Searsport, Me., and adopted the most improved methods in his business. He occupies one floor 20 x 100 feet in size, employs five careful and skilled assistants, and is prepared, in the future, as in the past, to turn out thoroughly satisfactory work at low rates.

Rockland Bay Point, the Beautiful New Summer Resort; Hotel and Cottage Accommodations, Rockland. Taking a summer vacation has now become an established custom among the American people, and it is one deserving of the highest praise and the greatest possible extension, insomuch as we are noted for the restless energy we put into our business operations, and there must be some period of relaxation, or else happiness, health, and even life itself will be endangered. There is no state in the Union capable of affording more opportunities for amusement, health and true recreation to the summer pleasure-seeker, than Maine, for her bold and beautiful scenery, her exhilarating air, her unsurpassed boating facilities, her combination of country advantages and city conveniences are as unique and as distinctive as are her noble rivers, beautiful lakes, and grand sea-coast. We speak of course more particularly of those summer resorts so near to regularly and frequently traveled routes as to be easy of access at any time during the season; and as these are by no means too common at the present time, we take especial pleasure in chronicling the fact of the establishment, or more properly the development, of a new one on Rockland Bay Point, which is located in the City of Rockland, near the Camden line, where the Rockland Breakwater juts out into the Bay. This breakwater when completed will have cost about half a million of dollars, and will add materially to the great natural advantages of the location. Appreciating the lavish manner in which nature has striven to make Rockland Bay Point at once a sanitarium, and a delight to the eyes, a stock company was formed in 1887 with a capital of \$100,000, for the purpose of furnishing such accommodations to tourists and others, as should result in the beautiful spot being largely visited and becoming thoroughly known. This company is made up of prominent citizens of Maine, together with equally well-known and enterprising Kansas City and St. Louis gentlemen, and the faith it has in the success of the venture may be judged by the fact that a fine hotel is in process of completion, which will be ready for occupancy by July 1, 1888, and which will be supplied with running water, electric lights and all such modern conveniences. The water will be furnished by the Camden and Rockland Water Company, whose water has the endorsement of Prof. Robinson of Bowdoin College, and State Assayer, as being water of extraordinary purity, which has been piped through the streets recently laid out for the accommodation of cottagers, etc., and, by the way, we should mention here that several fine cottages of great architectural beauty are in process of erection for certain gentlemen from Kansas City and St. Louis, as for instance Mr. W. P. Rice, who certainly needs no introduction to those acquainted in the former city. Between one and two hundred acres of land are controlled by the Company, adjoining Warrington Park, which already affords fine driving facilities, and is the location of numerous elaborate cottages. Rockland Bay Point is situated just about half way between Bar Harbor and the White Mountains, and beyond question, as regards scenic surroundings, etc., it has no equal short of those famous refuges

from summer's heat. The Company making it accessible to the public deserves the highest praise for its enterprise and liberality, and the following Board of Directors shows that its interests are in the best of hands: A. F. Crockett, John S. Case, Fred. E. Richards, W. P. Rice, W. T. Cobb, D. C. Smith, S. M. Bird, C. H. Berry and Luther S. Cushing.

Dr. F. E. Tibbetts, Dentist, Main Street, Rockland. Although there is no lack of dentists in this state, or, for that matter, in this city either, one is sometimes at a loss to decide upon whom to visit, when desiring operations on the teeth. Of course what is wanted is to find one who combines skill with gentleness, and good, faithful work, with moderate charges, and in this connection, although it is no part of our plan to exalt one practitioner at the expense of others, we would like to serve our readers by informing them where such a dentist may be found. We therefore take pleasure in cordially recommending Dr. F. E. Tibbetts, for we believe that in expertness, and wide knowledge of his profession, he is inferior to none, and we *know* that he earnestly strives to avoid causing pain, and makes his fees as low as is consistent with thorough and painstaking work. He started the practice of his profession in this city (of which he is a native), in 1875, and during the decade since elapsed, he has gained a high reputation in Rockland and vicinity, and an extended circle of patrons. He is prepared to undertake all descriptions of dental work, and is possessed of such instruments and appliances as are necessary to gain the best results in such operations. Three apartments are occupied, including a comfortable reception room, 15 x 20 feet in size, and all callers are assured prompt attention.

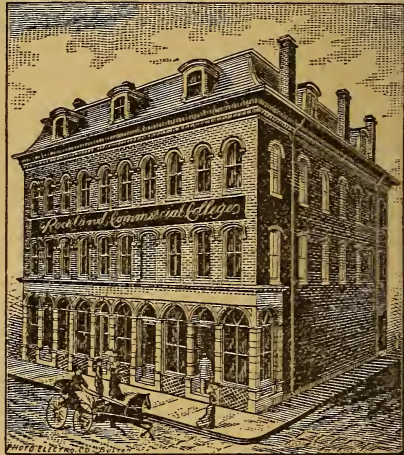
H. S. Flint, Grocer, 298 Main Street, Corner of Winter, Rockland. One of the most admirably equipped, best-known and largest patronized Grocery stores in this section, is that carried on by Mr. H. S. Flint, at No. 298 Main Street, corner of Winter, and it thus merits special mention in a work treating of, and seeking to encourage, commercial enterprise and activity. Mr. Flint was born in Rockland, and few of our citizens are better known, and at the same time more generally esteemed. He is a believer in this city. He is proud of what she has done in the past, and confident regarding her future, and his public spirit is generally acknowledged and appreciated. So far as circumstances have permitted he has striven to make his establishment a model of what such an undertaking should be, and though he has not made it perfect, (and no one knows that such is the case better than he), he has no reason to be ashamed of the result of his labors. The premises occupied measure 20 x 100 feet, and a stock is carried, which, for completeness in all its details and general desirability, has few equals and no superiors in this city, at least. Both a wholesale and retail business is done, and as three experienced assistants are in attendance customers are not apt to be disagreeably delayed. Goods will be delivered when promised without charge, and prices are guaranteed to be in accordance with the lowest market rates.

Thorndike House, H. C. Chapman and Berry Bros. Proprietors, Rockland. In a work of this kind which treats of the resources and commerce of Rockland, and which is destined to be read by those who reside elsewhere, it is of course not out of place for us to speak of an establishment where, when visitors repair to this city, either for business or pleasure, they will be enabled to find all the comforts of home, also every civility, courteous attention, and convenience possible to a sojourn in a public hotel. We refer in such a case to the well-known "Thorndike House," located at the corner of Main and See Sts. It is 140 x 120 feet in area, and three stories in height. It is the intention of the owners during the spring of this year to build an addition facing on See street. Every convenience and comfort that can conduce to the welfare of the guests is provided; electric bells, annunciators, elevator, handsome and airy parlors and halls, a first-class billiard parlor, barber shop, a thoroughly trained and organized corps of servants, and, above all, a table spread with all the delicacies and luxuries, which the market affords, thus rendering the "Thorndike House" one of the most homelike and delightful in the country. The culinary department is in charge of a thoroughly efficient cook, and the promptness and satisfactory manner in which the wants of guests are served, speaks volumes for the admirable discipline of the servants. Everything is conducted noiselessly, but efficiently, and with the regularity of clock-work. A conveyance belonging to the hotel meets every train and steamer arriving at the city, saving the wearied passenger a tiresome walk ere being ushered into the hotel's delightful rooms, so well calculated to insure the coveted rest of body, and mental refreshment as well. Knowing the names of the proprietors, who are numbered among Rockland's foremost, enterprising citizens, would be sufficient as a guarantee of the excellence of the house, and further comments are therefore unnecessary on this subject.

Boston & Bangor Steamship Co., Tillson's Wharf, Rockland, C. E. Weeks, Agent. Taking everything into consideration, it may be safely asserted that no form of travel combines so many advantages and capabilities of enjoyment with so few drawbacks, as does that by steamboat. Of course we mean assuming that the boats in question are sufficiently capacious to ensure against crowding, and in the hands of such experienced, careful and able officers as to practically guarantee their absolute safety. All these essentials being satisfactorily provided for in the case of the Boston & Bangor Steamboat Co., it follows that this line is one worthy of the most cordial recommendation and liberal patronage, and it is gratifying to be able to state with entire truthfulness, that the traveling public show their appreciation of the superior accommodations offered them by making more and more use of them every year. As a summer resort and a grand field for sportsmen, this State is rapidly and steadily gaining ground, and as the means of transportation is one of the chief factors in such a growth, it should be a subject

for congratulation among all interested in Maine's prosperity, that this is so admirably looked out for, as far as this company is concerned at least. Mr. C. E. Weeks, its agent at this point, spares no pains to do his share toward making this the most popular route to the various localities it reaches, and is most decidedly "the right man in the right place." Five steamers are controlled by the Company—the Penobscot, Lewiston, Katahdin, Mount Desert and Rockland—and they are so constructed as to furnish admirable accommodations for freight as well as for passengers. Their staunchness and speed are well known, and they are constantly maintained in first-class condition.

Rockland Commercial College, Pillsbury Block, Corner of Main and School Streets, Rockland. One of the most important and trying questions that confront parents or guardians when the youth under their charge reach



an age at which the real education should begin, is where, and to what institution, should they be sent to receive it. The value of a careful, early training is apparent to all. It needs no demonstration, and nothing in after life can supply its place. Therefore when the question comes up, "Where may that training best be had, both as regards the moral and the educational surroundings?" It is no wonder that the most decisive hesitate. Many have answered it, however, to the satisfaction of all concerned, by patronizing the Rockland Commercial College, so favorably known not only in this, but in other states, for while the surroundings are such as will not injure the most delicately nurtured child, and such as are unobtainable in the larger cities, the course of instruction is provincial in no sense of the word, but will, on the contrary, bear the strictest comparison with that in use in the most celebrated institutions of learning throughout the land. Mr. H. A. Howard and Miss Julia L. Hills are the proprietors and principals of the College, and those familiar with their standing among the most successful teachers of the day, know how well-fitted they are to fulfill the duties of their positions. Special attention is paid to making this

a commercial or business college in fact as well as name, and to secure that end, no trouble or expense is spared to make the method of training in the mercantile branches approximate as nearly as possible to that gained in practical business life, with the important difference, however, that the pupil is spared that never-ending repetition and multiplication of detail which renders the accession of knowledge so protracted a task in the counting-room, and is advanced from one step to the other as rapidly as is consistent with thoroughness and abiding results. The location of the institution in Pillsbury Block is fortunate in every respect, for not only is this a central point in the city of Rockland, but the rooms themselves are perfectly ventilated and admirably lighted and furnished. The best instructors are secured to attend to the many pupils, and the course of studies is divided into two departments, of which the commercial is under the charge of Mr. Howard, and the academic, of Miss Hills. In this latter department as complete an education can be obtained as in any first-class Academy or Seminary. The course of study includes not only the common branches, but also the scientific and advanced studies of a thorough English education. In addition, there are special departments of penmanship and phonography. The facilities offered in these, as in all other departments, are not surpassed by any other institution. Any further information touching this worthy enterprise will be cheerfully furnished by either of the principals, who may be addressed at Rockland, Me., or seen at the rooms of the institution.

A. E. Hewett & Co., Manufacturer of Soda, Mineral Water, Tonic, Pop, Spruce Beer, Syrups. People may sing "water is the drink for me" all they choose, but the fact remains that the manufacture and sale of "artificial beverages," so-called, are increasing with great rapidity every year, for "variety is the spice of life," in drink as well as in food, and as long as intoxicants are left alone, no one can reasonably complain of the fondness of the community for refreshing beverages. The best way to bring about the abandonment of the intoxicants alluded to, is to produce harmless and indeed healthful drinks that will beat them on their own ground, and be prepared on the score of palatableness without bringing morals into the question at all, and no one known to us is more earnest and successful in this work than Mr. A. E. Hewett, whose place of business is on Main Street, this city. This gentleman, who was born in Rockville, began operations in 1860, and continued for many years alone, but is now associated with Mr. E. L. Hewett, a native of this city, under the firm name of A. E. Hewett & Co. The manufacture of Soda, Mineral Water, Tonic, Pop, Spruce Beer and Syrup is extensively carried on, and fountains are charged at the lowest rates. One floor and a basement are occupied, 20 x 70 feet in dimensions, and employment is given to five experienced assistants. The quality and fineness of flavor of the productions of this house have done more than many a temperance lecture could to assure their general use, and their presence in the community cannot but be productive of good.

Perry Brothers, Groceries and Meats; Manufacturers of Lime and Lime Casks, Perry Wharf, Rockland. A house which carries what are generally considered as four distinct businesses, and that in a manner which leaves nothing to be desired, must certainly be considered as an unusually enterprising and able one, and as such merits the prominent mention we are happy to give it in these pages. We refer to that of which Messrs. Perry Brothers are the proprietors, located on Perry Wharf; store-building corner Camden and Main Street, and as for the public appreciation of their labors, that is best evidenced by the immense business built up since operations were begun in 1880. As originally founded the firm was known as O. F. and B. C. Perry, but in 1882 Mr. J. C. Perry was admitted to partnership and the existing style adopted. All the gentlemen named were born in this city, and are too well known here to require further personal mention, although it may be stated that Mr. O. F. Perry is connected with the City Council. The four businesses of which we spoke at the commencement of this article are the Manufacture of Lime and the construction of Casks, into which to put that substance, and the sale of Groceries, Grain, and Meats. It will be seen that these are all industries of importance, and it may be interesting to know that in carrying them on forty hands are employed, one floor 60 x 26 feet in dimensions occupied, and three Lime Kilns, covering an area of two acres of ground maintained. Sixty-eight thousand casks were made last year, and the indications are that this large number will be exceeded during the ensuing season. Both a wholesale and retail business is done, and every facility is employed to assure the prompt filling of all orders, and the complete satisfaction of every customer. Several of their fleet of lime coasters being owned by the firm.

H. C. Day, Machinist, See Street, Rockland. Mechanics agree in declaring that more ingenuity and skill are needed in the repairing of machines, etc., than in their building, and as this is so, it naturally follows that where a shop has gained a high reputation for the careful and thorough manner in which all repairing is done, it argues the best mechanical abilities on the part of those carrying it on. Such an establishment is that conducted by Mr. H. C. Day, and so prompt has been the public's appreciation of its merits, that although business was only begun in the early part of 1887, a large and rapidly growing patronage has already been attained. Mr. Day was born in Rockland, and is too generally known to our business men and manufacturers to need any formal introduction in these pages. He is connected with both the Free Masons and the Odd Fellows, and none of his fellow-citizens are more respected and esteemed. One floor, measuring 20 x 35 feet is utilized, equipped with all the necessary machinery and tools to undertake general repair work at short notice, and every effort is made to give perfect satisfaction to all customers. Mr. Day's prices will be found to be as low as can be fixed on good work, and what he has done in the past, shows what we may expect of him in the future.



Chas. T. Spear, Corner Main and Park Streets, Merchants' Elevator and Mill, Rockland, Dealer in Corn, Meal and Flour Fine Feed, Middlings, and Shorts, Cotton Seed Meal, Linseed or Oil Meal. We have not the figures at hand to show precisely the amount of Grain, Corn, etc., that is ground annually in this country, but it must certainly be extremely large, for not only do we supply ourselves, but also several of our neighbors across the water with the articles in question. Rockland is not behind the other cities in this section as far as the handling of these products is concerned, and among the houses interested in this industry here, what is regarded as the largest and best patronized of all, is that carried on by Mr. Charles T. Spear at the corner of Main and Park Streets, known as the "Merchants' Elevator and Mill." This was started in 1875, and its rapid growth to its present foremost position, is but the legitimate result of the liberality and ability that have been exhibited in the conduct of the business. Mr. Spear was born in this city, and is universally regarded as one of the most reliable as well as enterprising of our men of business. The mill is two stories in height, and equipped with the latest improved machinery, etc., and is in a condition to enable its proprietor to fill all orders with celerity and at low rates. Employment is given to five men, and both a wholesale and retail business is done, Corn, Meal and Flour, Fine Feed, Middlings, and Shorts, Cotton Seed Meal, and Linseed or Oil Meal, being among the articles handled. Oils, Tea, Tobacco, Coffee, Crackers, etc., are also dealt in, one floor and a basement 62 x 41 feet in area, being utilized for this branch of the trade.

J. W. Kittredge, Fancy Groceries, 357 Main Street, Rockland. Largely engaged in this line of trade, we would mention Mr. J. W.

Kittredge, who, since 1883, has been recognized as prominent among those engaged in promoting the commercial interests of Rockland. This business was established in 1883, by Mr. Kittredge, and from its inception, gave promise of vitality which the succeeding years have only rendered more apparent, and at the present time it is among the leading houses in this line of trade in this city. The premises utilized by him for trade purposes, comprise a store and basement, each 18 by 75 feet in dimensions, at 356 Main Street. The stock is, without exception, one of the best in the city, and includes everything usually to

be found in a first-class Fancy Grocery house. It may safely be asserted that in freshness, quality and special variety, the stock carried has no superior in the city. These are offered to customers at guaranteed lowest prices, and are warranted to be genuine and of the best quality. Mr. Kittredge is a native of Rockland, and has held the presidency of the City Council for four years. He is widely known and highly esteemed throughout this community.

Seth B. Spear, Livery and Boarding Stable, Corner Park and Union Streets, Rockland; single or double teams furnished at short notice. An establishment that while making no particular spread or pretensions, still "gets there" every time, as far as furnishing the best of accommodations to its customers is concerned, is that carried on at the corner of Park and Union Streets, by Mr. Seth B. Spear. This gentleman is a native of Rockland, knows a horse from his ear to his hoofs, and turns that knowledge to practical account in supplying his patrons with thoroughly desirable animals, either for hire or sale. The premises in use by him comprise two floors, 110 x 90 feet in size, and therein will be found many stylish turnouts, fifteen of which are owned by Mr. Spear, and others again are merely placed in his charge, for as a boarding stable his establishment has a very high reputation, and a large patronage. Single or Double Teams will be furnished at short notice, and those who have ridden behind one of Mr. Spear's horses, need no assurances that they are not of the "crowbait" variety so common in livery stables, but that, on the contrary, they are animals of which no one need be ashamed. The prices will be found to be "right" in all respects, and the entire establishment is to be cordially commended.

Robinson & Edgerton, Merchant Tailors, 262 Main Street, Rockland. Men who ignore the advantages incident to wearing well-made, perfect fitting and stylish clothing, handi-cap themselves seriously in the race for supremacy, if they have their own way to make in the world, for people are too busy nowadays, as a general rule, to go into the family history of every one with whom they do business, and thus learn all about their standing, character, etc., and the consequence is that appearances go for a great deal, and true merit in a shabby coat stands but a slight chance of recognition. Aside from this, first-class garments are always the cheapest in the long run, for they present a neat appearance long after ordinary clothing has become faded and misshapen, and thus make up the comparatively trifling difference in the first cost. We know of no better house from which to procure thoroughly satisfactory clothing than that of Robinson & Edgerton, located at No. 262 Main Street, and evidently many others are of the same opinion, for although the enterprise alluded to was inaugurated in August, 1886, a large and increasing trade is already enjoyed. Both members of the firm are natives of Thomaston, and have that thorough understanding of their business that is sure to achieve success where success is possible. The store is 18 x 60 feet in dimensions, and patrons will find therein, a well-selected assortment of foreign and American suitings to select from. Eighteen hands are employed, and all orders filled at short notice and the lowest rates.

J. G. Torrey & Son, Manufacturers and Dealers in Composition, Ship Fastenings, Ship Trimmings, Ship Pumps, Water Closets, Bells, Rubber Hose, etc., 180 and 182 Main Street, Rockland. We believe it was an Irishman who said "he didn't see why brass wasn't found in mines all ready-made like iron or copper, it was so useful a material," and however much we may laugh at his complaint, we cannot but agree with him in his estimate of the usefulness of the metal mentioned. The mechanical arts could hardly do without it, and a moment's reflection will serve to convince any one of the great changes its absence would make in the industrial world. One of the best-known houses in this state engaged in the handling of Brass and Brass-work, is that carried on by Messrs. J. G. Torrey & Son, at No. 180 and 182 Main Street. Business was begun in 1853, and since that time the productions of this house have gone into general use and given universal satisfaction. Among the more important articles handled, may be mentioned Composition, Ship Fastenings, Ship Trimmings, Ship Pumps, Water-closets, Bells, Rubber Hose, etc., and the manufacture and sale of these commodities require the occupancy of two floors, 62 x 100 feet in dimensions. The firm is made up of Messrs. Joseph G. and George E. Torrey, the former gentleman being a native of Hanson, Mass., and the latter of Biddeford, Me. The business done, is both wholesale and retail, and employment is afforded to six hands. All orders are promptly and accurately filled, and no house is better prepared to furnish reliable goods at the lowest market rates.

C. H. Pendleton, Drug Store, 107 Main Street, Rockland. A reference to the drug trade of Rockland suggests at once the popular and well-appointed establishment of C. H. Pendleton, and, under his able management, it has gained the widespread popularity it enjoys today. The premises occupied, which are located at No. 107 Main Street, comprise a fine store and basement, 25 by 60 feet in dimensions, and admirably adapted and equipped with all the most modern improvements for the advancement of the extensive business, as well as the comfort of its many patrons. Dr. Pendleton employs attentive and competent assistants, and all orders are faithfully filled, prescriptions accurately compounded, and satisfaction guaranteed as to prices, etc. A large and very attractive display is made of Fancy and Toilet Articles, Perfumery, etc., usually found in a first-class establishment of this kind, besides a full stock of Pure Drugs, Medicines, Patent Medicines, etc. Dr. Pendleton is a native of Rockland, is a gentleman of energy and ability, and has a thorough and practical knowledge of the business. In conclusion, we would say he is fully entitled to the confidence, consideration and esteem of the public, which he enjoys in a marked degree.

O. S. Trussell, Manufacturing and Jobbing Machinist; Steam, Gas, and Water Piping; Model-building and Experimenting Machinery a specialty, No. 11 Park Place, foot of Park Street, Rockland. So generally diffused is the inventive talent in New England, and so constantly is it taking practical shape in the origination and construction of labor-saving devices of all imaginable varieties, that there is no doubt but that many of our readers have at some time or other been anxious to learn of an establishment to which they might safely entrust the building of their models, or experimental machines. It is, of course, important that such work should be done in the best manner, and by no means immaterial that the expense should be made as light as possible, and therefore we are convinced that we have earned the gratitude of inventors, etc., by calling to their notice the enterprise conducted by Mr. O. S. Trussell, at No. 11 Park Place, foot of Park Street. The inception of this undertaking was in 1881, and since that date Mr. Trussell has manufactured many widely differing machines and appliances to the perfect satisfaction of all concerned. He announces that he is fully prepared to undertake *any* job, either in the line of Manufacturing or of Repairing, from the most delicate philosophical instrument to a steam engine, and from a wheelbarrow to a mowing machine, and we can only add that Mr. Trussell is not in the habit of claiming a particle more than he can fully maintain. Although making a specialty of building Model and Experimental Machinery, all orders in the way of Steam, Gas, or Water Piping are given prompt and skillful attention, and estimates are cheerfully given, and correspondence solicited. One floor, measuring 20 x 60 feet, is occupied, and a water motor of five-horse power utilized. Mr. Trussell was born in Belfast, and is a well-known citizen, having been formerly connected with the Municipal government.

Frank C. Knight & Co., Merchant Tailors, 278 Main Street, Rockland, Me. Nothing can be more indefinite than the phrase "a well-dressed man," for a person who may appear well-dressed to one observer, will very likely make quite a different impression on another possessed of finer taste or more extended experience; but one thing is positive, that garments of fashionable material, made and trimmed in the best manner, will invariably bestow a certain air of distinction upon their wearer. It is owing to the uniform success obtained in producing such garments that the house of Frank C. Knight & Co., located at No. 278 Main Street, has won so high a reputation as it now enjoys, and so extended a patronage among those most solicitous as to their personal appearance. At its inception this business was carried on by Moffat & Knight, this firm continuing for a year, when Pottle & Knight succeeded it. For four years no change was made, but at the expiration of that period Mr. Knight assumed sole control, and retained it for five years, when Mr. W. A. Hill was admitted to partnership under the existing firm-name, which has now been carried on for about seven years. Mr. Knight is a native of Rockport and Mr. Hill of Belfast, and the former gentleman is a very prominent citizen, having been a member of Governor Robie's staff for two years, and also being well known among the Masonic Fraternity as a brother of high degree. Two floors measuring 60 x 18 feet are occupied by the firm, and employment is given to thirty hands, all orders being executed in that finished and artistic manner for which this establishment is noted. Satisfaction is guaranteed to all, and the most fastidious can feel assured of good work and moderate prices.

A. Ross Weeks, Wholesale and Retail Dealer in China, Crockery, and Glassware, Table Cutlery, and Plated Ware, Kerosene and Gas Fixtures, No. 250 Main Street, Rockland. The wide variety and indispensable nature of the goods included under this head of "Crockery," make the handling of it an industry of considerable importance, and one in which all persons must be more or less interested. A. Ross Weeks has made a specialty of this class of goods since 1872, the business to which he succeeded having been established in 1855. As a consequence of so long a standing, and having always endeavored to secure the highest grade of goods, and the latest styles, he has succeeded in building up a trade both wholesale and retail, that reaches far out into the surrounding towns. His place of business is located at No. 250 Main Street; is very central, and about five minutes' walk from boat and railroad stations. It includes a large and well-lighted store and basement, with an adjacent storehouse. In addition to his stock of Crockery and Glassware, he also carries Silver and Silver Plated Ware, Lamps and Chandeliers, Gas Fixtures and Fittings, Stoneware, etc. He is also agent for the Portland Stoneware Co.'s Vitrified Salt Glazed Drain and Sewer Pipe which has withstood the severest tests of any sewer pipe manufactured in the United States.

R. F. Crie & Co., Dealers in Groceries and Fishing Outfits, Main Street, Rockland. A reliable grocery store is one of the indispensable requisites of every community, since health, and perhaps life for some extent are largely dependent upon the vigilance and probity of the dealers supplying food for domestic purposes. In general esteem of consumers and dealers in Rockland, the house of R. F. Crie & Co. fully meets the requirements of the public in every regard. The business was established by this firm in 1879, and from the beginning has been conducted on a basis of the strictest integrity and fair dealing. The establishment is located on Main Street, the premises comprising a store and basement, each covering an area of 30 x 60 feet, and is well stocked with staple and fancy Groceries and Fishing Outfits of all kinds, and the most positive guarantee of excellence of merchandise is always given. The above-named goods are supplied by this firm at both wholesale and retail, at fair prices for the quality of goods, and prompt delivery is made free of charge to any part of the city. The individual members of the firm are Messrs. R. F. Crie, who is a native of Matinicus Island, Me., and J. F. Hall, a native of Rockland, both enjoying in a full measure the confidence of the people of their native city. Mr. Crie is a member of the Free Masons, the G. A. R., and other organizations.

C. E. Burpee, House, Sign and Ship Painting, also full line of Artists' Materials, 310 Main Street, Rockland. If those who have occasion to employ the services of a house or sign painter, but realize the importance of obtaining men of skill and experience, they would exercise much more care and judgment in the placing of their orders. A wonderful difference, both as regards appearance and durability, is observable between the results attained by those competent to do and faithful in the performance of such work, and the botched jobs of others having neither skill nor experience, and therefore it is worth a little extra trouble to see that only houses of reputation and integrity are patronized. Among these, a foremost position is occupied by that carried on by Mr. C. E. Burpee at No. 310 Main Street, and we are convinced that to no other concern can orders be entrusted with a more perfect assurance of satisfaction. Mr. Burpee was born in this city, and is very widely known here, being connected with both the Free Masons and the Odd Fellows. He started his present business in 1875, and has built up a large, steady and increasing patronage by the even excellence of his work and the lowness of his charges. Although he proposes to meet all honorable competition, he does not pretend to sell gold at the price of silver, and therefore when employing the best of stock does not attempt to regulate his prices by those quoted by certain houses that adopt an opposite course. But "the best is the cheapest" in the end, and no rival concern can offer more real advantages. Orders for House, Ship or Sign Painting will receive prompt attention, and an ample force of skilled employes is at hand to fill the same at the shortest notice.

Cobb, Wight & Co., Wholesale and Retail Grocers, 246 Main Street, Rockland. One of the very oldest business men in this city, and, indeed, in the state, is Mr. Francis Cobb, who has been actively engaged in mercantile and manufacturing pursuits in Rockland for very nearly a full half century. At the present time he is the senior partner in the well-known firms of Francis Cobb & Co., Manufacturers of Lime, and Cobb, Wright & Co., Wholesale and Retail Grocers, having founded the business in 1838, since which time the memberships of the firms have undergone the many changes consequent upon so long a continuance, but always having Mr. Cobb at the head. No more representative or highly esteemed citizen can be found than the gentleman in question, and the enterprises under his control have long been in the foremost ranks of the most prominent establishments of the kind in the state. The house of Cobb, Wight & Co., is located at 246 Main Street, and is made up of Messrs. Francis Cobb, Fred W. Wight and William T. Cobb. The wholesale and retail Grocery establishment they conduct is too well-known to require detailed description here, for its customers are by no means confined to this city, and ten employes are required to handle the many orders received. Plastering Hair, Calcined Plaster, Portland and Rosendale Cement are also handled very extensively at wholesale, and those who have placed their orders with this house in the past, know how excellently they are prepared to thoroughly satisfy patrons, both as regards price and quality of goods.

Francis Cobb & Co., Manufacturers of No. 1 Extra White and Finishing Lime, Plastering Hair, Calcined Plaster, Portland and Rosendale Cement at Wholesale. The firm of F. Cobb & Co. is composed of Francis Cobb, and W. T. Cobb. They are the largest Manufacturers of Lime in the United States, operating seventeen kilns, with a yearly capacity of five hundred thousand Casks of Lime. More than three hundred men are directly employed by them in the manufacture of this article, and a large fleet of their own vessels is furnished business by transporting this lime to their different markets from Eastport to Jacksonville.

W. B. Hix, Dealer in Confectionery, Fruit and Cigars, 285 Main Street, Rockland. It is pleasing to notice in our wanderings about the city, the diversity of industries that have sprung into existence during the past sixteen years, and which with perseverance and skill, are destined to grow and occupy prominent positions in the future. In accordance with the above remarks, we are impelled to speak of the Confectionery, Fruit and Cigar business of Mr. W. B. Hix, whose store is located at No. 285 Main Street. This house was originally established in 1871 by Messrs. Hix & Rawson. This concern at the present writing is under the sole proprietorship of Mr. W. B. Hix, and every indication points to its complete success, as the advantages offered are known and appreciated. The premises occupied comprise a store and basement, each 60 x 20 feet in dimensions, and are well stocked with a choice and fresh assort-

ment of Confectionery, Fruits, etc., also the best and most popular brands of Cigars. The trade of this house is both wholesale and retail in character, and most ably managed by the efficient proprietor. Mr. Hix is a Maine man by birth, and prominently connected with the Free Masons. Honorable as well as liberal in dealing, we commend him to the attention of the trade, believing that his facilities, goods, and terms, are sure to be found desirable and highly satisfactory.

W. F. Norcross & Co., Druggists, 260 Main Street, Rockland. Every community of any magnitude has several drug establishments, and Rockland is not behind her sister cities in either the number or reliability of her stores engaged in this line of business. One of the most attractive of these will be found at No. 260 Main Street, Messrs. W. F. Norcross & Co., being the enterprising proprietors. This house was established in 1857 by Mr. L. M. Robinson, who, after twenty-five years of prosperity, was succeeded in 1882 by Messrs. Norcross & Co., they commanding at present a large patronage in this section. The premises comprise a store and a basement, each 18 x 60 feet in dimensions, and are eligibly located. A full line of pure Drugs, Medicines, etc., are at hand, and Prescriptions are carefully prepared with the utmost precaution. Both members of the firm are eminently experienced in every branch of this business. The individual members of the firm are Messrs. W. F. Norcross and H. E. Burkmar, the former of Augusta, and the latter of Belfast, Me., both are members of the Knights Templar. These gentlemen are well known in this vicinity as being thoroughly reliable and honorable in their dealings with all. They fully deserve the encouragement and patronage of the public.

C. E. Rising, Family Bakery; all kinds of Plain and Fancy Baking; Wedding Cake supplied at short notice, Main Street, opposite White & Case's, South End, Rockland. One of the best-known enterprises in the city, is that carried on by Mr. C. E. Rising, and popularly known as the Family Bakery, located at No. 338 Main Street. This popular establishment was founded by its present proprietor in 1884. The premises occupied are large and commodious, covering an area of 150 by 125 feet, and a very large wholesale and retail business is done, three assistants being required to handle the many orders received, and three wagons are run to supply the many customers in and about Rockland with the fresh-baked, plain and fancy Bread, Cakes and Pastry of all kinds. Wedding Cake is also supplied at short notice. This establishment does one of the largest businesses in its line in this city, and a very complete stock of the most inviting and attractive delicacies are always to be found here. Mr. Rising is a native of New York, and is well-known in the social as well as business circles of Rockland. He is a member of the Free Masons, and the success he has achieved in his business enterprise is as well-merited as it is justly awarded.

Ulmer & Oberton, Livery, Boarding and Sale Stable, Lime Rock Street, Rockland. Citizens of Rockland are proud of their place of residence, and they have abundant reason to be, for it is one of the most beautiful cities in the East, and one that improves, like wine, with age. A favorite way for travelers and other strangers to gain a conception of Rockland's appearance, is to secure a team and drive about through its streets, and this is an excellent idea, for a good deal of ground can be covered speedily and easily in this way, and all the points of interest visited, but too often all the pleasure is spoiled by being furnished with a horse who either requires so much urging to make him go at all, or looks so woe-begone and miserable when he is going, that enjoyment is out of the question. Now there is no earthly necessity for this, as strong, speedy horses and stylish carriages are to be had within our city limits, and one of the best places known at which to engage a desirable turnout at reasonable rates, is the establishment of Ulmer & Oberton, located on Lime Rock Street. These gentlemen, who are natives of Rockland, furnish livery teams worthy of their birth-place, and take a pride in maintaining their reputation in this respect. The premises are 60 x 120 feet in size, and admirably suited to the business carried on, which includes the Boarding, Baiting and Sale of Horses. Carriage and Draft Horses always for Sale. Canada Horses imported in quantities. Two assistants are employed, and customers are served with promptness and courtesy, at very low rates.

Rose Brothers, Merchant Tailors, 256 Main Street, Rockland. It is the poorest possible economy to seek to save money by the purchase of inferior clothing, for when this is done there can be but one result—dissatisfaction. Of course if one has no regard whatever for appearances, shoddy material bunglingly put together may be satisfactory as regards its first cost, but even under those circumstances it is very apt to be discovered that taking durability into consideration, "the best is the cheapest." We do not mean from this that those establishments which charge the highest prices are the only ones furnishing reliable garments, for such a statement would be wide of the truth, as a call at the business rooms of Messrs. Rose Brothers, located at No. 256 Main Street, will amply demonstrate. The enterprise now under the control of these gentlemen was inaugurated by Mr. J. G. Pottle in 1875, and the high reputation for good work and fair prices that it attained under his management has been materially added to by the present proprietors, Messrs. C. A. and E. H. Rose. The premises occupied comprise two floors and a basement, and measure 20 x 70 feet. Employment is given to twenty-five or thirty assistants, and the facilities and resources of the establishment are such, that despite the large business done, all orders can be guaranteed early and painstaking attention. The stock of gentlemen's Suits, Overcoats, etc., on hand, is a very large and varied one, and is made up of both foreign and domestic fabrics of the most approved designs and thorough manufacture. Patrons are assured a perfect fit and moderate charges, and we can cordially recommend this house to our readers.

Simonton Brothers, Dealers in Dry Goods, No. 245 Main Street, Rockland. Offering a very extensive stock, selected with the intelligence and skill that come only with the experience of years, it is not to be wondered at that the house of Simonton Brothers is so universally patronized and highly regarded, or that it easily holds the prominent position it long since gained among the truly representative enterprises of the city of Rockland. It was founded in 1860, and has steadily gained in popularity from its inception, not only on account of the enterprise of its proprietors, but also by reason of their honorable business methods, and strict adherence to promises made. The premises occupied are located at No. 245 Main Street, and comprise two floors and a basement of the dimensions of 24 x 105 feet, a very heavy and varied stock being constantly carried of both Staple and Fancy Dry Goods, Cloaks, Carpets, and Curtains. Provision is made at this store for the requirements of all classes of trade, and a force of ten competent and polite assistants is at hand to extend all possible conveniences to customers. The Messrs. Simonton are far-seeing and careful buyers, and their favorable relations with prominent manufacturers and wholesalers all over the country, enable them to often offer exceptional and decided bargains to their patrons, while at all times low prices rule in every department.

J. Fred Hall, Carriage Factory, Repairing, Main Street, Rockland. The selection of a carriage is a matter of no small importance, as the pleasure and satisfaction obtainable by its use are largely influenced by the qualities of the vehicle. Everybody who has had any experience in the matter, knows what a difference there is in carriages in their "easy-riding" qualities alone, and it is not too much to say that a ride of twenty miles in some, is more fatiguing than one of double that distance in others. The question of durability is also to be considered, and it may be stated that, other things being equal, the most comfortable carriage is also the longest-lived, inasmuch as it is so constructed as to neutralize the effects of the sudden and sharp strains to which it is subjected. A manufacturer who has gained a high reputation in this vicinity for producing vehicles combining these points in the most pronounced degree, is Mr. J. Fred Hall, carrying on an establishment on Main Street, and the natural result is that he has built up a large trade, and is becoming more and more widely known. Operations were begun in 1866, and from the first, earnest and intelligent effort was made to so combine the best of material and the most honest workmanship, as to completely assure satisfaction to every patron. Mr. Hall was born in this city, and is a member of both the Free Masons and the Odd Fellows. The premises occupied by him are 75 x 150 feet in dimensions, and are divided into Blacksmith, Wheelwright, Upholstery and Paint Shops. Every facility is at hand to enable all orders, either for new work or repairing, to be filled in the best and quickest manner, and the prices are such as no one can reasonably find fault with.

Stephen Chase & Co., Wholesale Dealers in and Shippers of Fish and Lobsters, Tillson Wharf, Rockland; New York address, 138 Beekman Street. "There are just as good fish in the sea as ever were caught," the old saying has it, and perhaps there are, but we doubt if there are as many, for hundreds of vessels, thousands of men, and mile after mile of nets are employed in the fish business, and the total amount of the "crop," as it may well be called, is something huge in a good year. One of the best-known and most successful houses engaged in the fish business in this vicinity, is that of Stephen Chase & Co., and their spacious establishment on Tillson Wharf is generally crowded with Fresh, Salt and Smoked Fish. Operations were begun in 1880 by Mr. Stephen Chase, who afterwards formed a co-partnership under the name of Chase & Collins, and finally, after dissolving that, and continuing alone for a while, became associated with Mr. C. A. Packard under the present firm name in 1886. Mr. Chase was born in Portland, and his partner in Rockland, and the former belongs to the Odd Fellows, while the latter is a member of the Free Masons. Both a wholesale and retail business is done in Fish and Lobsters, and a New York branch is maintained at No. 138 Beekman Street. Three floors are occupied of the dimensions of 125 x 50 feet, which as hinted before, are none too large to accommodate the heavy and varied stock on hand. About every known kind of salt water food-fish is handled, including Penobscot River Salmon, and the services of twelve assistants are required to attend to the many orders received.

Ames & Co., Manufacturers of Lime; Dealers in Corn, Flour, Meal, Beef, Pork, Molasses, Fish, Butter, Cheese, Ship Stores, Chandlery, Cordage, Hardware and Country Produce, Ames Building, Rockland. Despite the numerous and important houses engaged in the manufacture of lime in this city, that of Ames & Co. is prominent and distinguished among them all, and does a business that will bear comparison with that of any of its competitors. The enterprise to which we have reference was started in 1860 by Messrs. Ames & Rankin, and was continued by that firm up to 1875, when the present style was adopted, which is yet continued, although Mr. A. F. Ames, the former senior partner, is now deceased, and the business is carried on by his sons, Messrs. C. H. and G. A. Ames, who are both natives of this city, and representative citizens. Four Lime Kilns are utilized, covering some two acres of ground, and employment is given in this industry alone to over thirty men; also the firm have two hundred and seventeen acres of land, running three Lime Kilns, and employing about twenty-five hands, at Durrycove, three miles from St. John, New Brunswick, Green's road. Sixteen houses are on the land, also a school-house. An apartment of the dimensions of 26 x 60 feet being devoted to this branch of the business, and a very heavy and complete stock carried. Goods are furnished, both at wholesale and retail, and no concern known to us is better prepared to supply standard articles at the lowest prevailing rates, than that here mentioned.

Eph Perry's Steam Dye House, 127 Main Street, corner Willow, Rockland. All work first-class. We think that all of our readers who have had experience, will agree with us that Dyeing should either be first class, or else had better not be done at all, for if there is anything more useless and disreputable appearing than a poorly-dyed garment, for instance, we are bound to confess that we have never seen it. But that same garment, if properly treated, might have been made to look as good as, and in some cases even better than when new, and this at a cost comparatively trifling, so that if there be any among our readers who have been unfortunate in the past, and so forsworn dyeing entirely, we can truthfully assure them that if the right kind of an establishment be patronized, a decided gain in economy, and many beautiful goods can be obtained, and we may add that no better work is done anywhere, than that turned out by Mr. Eph Perry, at the Steam Dye House, No. 127 Main Street, corner of Willow. Mr. Perry was born in Rockland, and is a well-known citizen, and a member of the Odd Fellows. He has had a wide and varied experience in the Dyeing business, and has every facility at hand to turn out strictly first-class and durable work. A notable example of the zeal he exhibits in protecting the interests of his customers, is that afforded by the fact that he has taken out a special insurance policy that covers all goods left with him in case of loss by fire, and patrons will find that this same close attention to details characterizes his entire business management. Three skilled assistants are employed, and all work is done at short notice and low rates.

B. B. Bean, Ship and Blacksmithing, Main Street, Rockland. In these days, when everything has been divided up into "specialties," there are very few mechanics that are called upon to do so large a variety of work as Blacksmiths. Especially in the line of repairing are demands made upon their resources and ingenuity, for no other class of work is more puzzling, or composed of more constantly varying conditions. Few if any Ship and Blacksmithing establishments in this vicinity are so well known as that carried on by Mr. B. B. Bean, on Main Street, for not only has this enterprise been before the public for about thirty-seven years, but for a goodly proportion of that time, it has known few equals, and no superiors. At its inception it was conducted under the firm name of Osgood & Bean, but for some time past the latter-named gentleman has had sole control. He is a native of Belfast, and it is safe to say that no man in his line of business in this section is more widely known, or is possessed of a more intimate acquaintance with the industry he carries on. The premises occupied measure 30 x 60 feet, and are finely equipped for the purposes for which they are used. Employment is given to twenty assistants, most of whom are skilled workmen, and orders for all descriptions of smith's work are solicited, and will be filled at the shortest notice, and in an eminently satisfactory and workmanlike manner. The charges will be found reasonable and just, and the best of material employed in repair work.

Albert Smith, Dealer in Piano Fortes Organs, Musical Wares, Sheet Music, Fancy Goods, etc., Second-hand Instruments taken in Exchange for New, 289 Main Street, Rockland. That there is "no home without music" has become almost a truism, and really, it is wonderful how widespread, and indeed universal, the love of harmony is. It has resulted in the manufacture of thousands of Pianos and Organs per annum, and as some of these are, unfortunately, made only to sell, and not to stand the test of years of wear, it behooves the purchaser to be very careful lest good money be given for a poor instrument. The best way, of course, to guard against imposition, is to deal only with houses of high and long-established reputation, and in the line of Music and Musical Instruments we know of none better able to demand that it be so regarded, than that conducted by Mr. Albert Smith at No. 289 Main Street. Mr. Smith has carried on this enterprise for about a quarter of a century, having inaugurated it in 1863, and during that time has ever striven to give value received in each and every instance. The result is, that to those who know him best his word is as good as his bond, and an article recommended by him is half sold already. He was born in Warren, Me., and there are very few men in the State better known in musical trade circles. His establishment occupies two floors, of the dimensions of 20 x 60 feet, and both a wholesale and a retail business are done, three assistants being employed. A very heavy stock is carried, comprising Pianos, Organs, Musical Wares, Sheet Music, Instruction and Singing Books, etc., and Second-hand Instruments will be taken in exchange for new. Instruments are sold very low for cash, or on instalments, and all interested should visit this store before placing their orders.

J. H. Flint, Dealer in Groceries and Meats, 371 Main Street, Rockland. Some genius or other has remarked, that "some proprietors run their stores, while some stores run their proprietors," and whoever he was, no intelligent person can question his soundness on that subject, at least. System and order will accomplish a great deal, and when these are joined to experience, as is the case at the establishment conducted by Mr. J. H. Flint, at No. 371 Main Street, success is assured. Mr. Flint began operations in 1868, and has thus, for just about a score of years, been engaged in the handling of Groceries and Meats, and it would be strange, indeed, if he were not able to offer his customers special advantages in many directions by this time. He was born in this city, is a member of the Free Masons, and has made many friends during his long business career. The premises occupied comprise two floors and a basement, of the dimensions of 20 x 80 feet, and a very large, varied and complete stock is constantly on hand, consisting of Staple and Fancy Groceries, Canned Goods, and Fresh Meats of all descriptions. Employment is given to two competent and polite assistants, and particular effort is made to serve all customers with promptness and cordiality. While all the goods are first-class, the prices rule very low, and this will be found a most desirable place at which to deal.

O. S. Andrews, Books, Stationery, Paper Hangings, Picture Frames, Materials for Wax Flowers, Spectacles, Williams' Self Binder for Magazines, Music, etc., 232 Main Street, Rockland. The American people, as a whole, are too keenly and actively intelligent not to be great readers, and although this desire for reading is largely gratified by the newspapers and periodicals, still the demand for books is ever brisk and steady. Prominent among Rockland establishments, devoted to supplying the demand referred to, is that conducted by Mr. O. S. Andrews, at No. 232 Main Street, for not only is this one of the oldest enterprises of the kind in the city, but it is one of the most popular and largely patronized as well. A full supply of the latest Novels is always at hand, as well as a fine selection of those standard works that will never lose their popularity, and book-lovers who have not visited this store will be both pleased and surprised when they do so. Mr. Andrews is a native of Warren, Maine, and inaugurated the undertaking he now carries on in 1860. He has served terms in both branches of the city government, and is one that has long been identified with Rockland's best interests. One floor and a basement are occupied by his establishment, 22 x 50 feet in dimensions, and in addition to the goods mentioned, there are sold, Stationery, Paper Hangings, Picture Frames and Mouldings, Spectacles, Magazines, Music, etc., and other similar articles. The stock as a whole is a credit to the city, and is offered at prices that cannot fail to suit.

Rockland Beef Co., Dealers in Swift's Chicago Dressed Beef, Mutton, Lamb, Corned Beef, Tripe, etc., F. A. Thorndike, Manager, Corner Union and Myrtle Streets, Rockland. It is well known that beef, and in fact all meats, must be kept some time before being used, if the acme of tenderness and fine flavoring is to be attained, but until lately this was impracticable during the warm season, so that people had to content themselves as best they could with what was sold to them. But now, as our readers no doubt know, such improvements have been made in the art of refrigeration, that fresh meat can be kept for an indefinite period, as by the use of the moulder refrigerators, such as are used by Swift & Co., at their numerous agencies throughout the country, any degree of cold can be attained, and a freezing temperature secured in mid-summer if desired. As this house does not depend on its refrigerating facilities alone for success, but always carries a fine and complete assortment of Meats, etc., that are offered at rates only rendered possible by the magnitude of the business done, it is not surprising that their branch establishments are always successful, especially where, as is the case in Rockland, there is a fine field to work in, and a manager who understands his business, and Mr. F. A. Thorndike, who is the manager referred to, certainly has very little to learn of the meat business, as his customers will cordially agree. He was born in Rockland, and has hosts of friends in this city and vicinity. The premises occupied are 22 x 70 feet in dimensions, and employment is given to five assistants, a wholesale business being done. A large stock is carried, and the lowest rates prevail.

W. M. Munroe, Dealer in Boots, Shoes, Hats and Gents' Furnishing Goods, 329 Main Street, Rockland. In a volume of this nature, we know of no house more deserving of special mention than that of Mr. W. M. Munroe, dealer in Boots, Shoes, Hats, and Gentlemen's Furnishing Goods, etc., which is located at No. 329 Main Street, and which is a truly representative house in this particular line of business. Mr. Munroe has been established here since 1882, and is well known by the residents of Rockland as a reliable and trustworthy merchant. In the way of Boots, Shoes and Hats, he transacts a large and ever-increasing business, a fact which enables him to keep his ever-changing stock replete with all the very latest styles and novelties. The store occupied for this business covers an area of 20 x 55 feet, and its numerous patrons are courteously served by three attentive and capable assistants. The sales of this house are entirely retail, and among its patrons are numbered many of Rockland's leading residents. One portion of the premises is devoted to Gentlemen's Furnishing Goods, and in this department the utmost care is used in the selection of its goods, that only the latest and most fashionable styles be included in its large variety, and it would be hard to find an establishment where lower prices, consistent, of course, with quality, can be quoted. The proprietor of this establishment is a native of Rockland, and a prominent member of the Free Masons. He has won a high reputation in trade circles, not only for his genial social qualities, but for his strict integrity and honorable business methods.

W. H. Kittridge, Druggist, 335 Main Street, Rockland. Among the many attractive business enterprises of Rockland none are more deserving of notice than the pharmacy of W. H. Kittridge, located at 335 Main Street. This establishment was founded in 1872, and has since occupied an enviable position in the trade. The premises occupied are spacious and convenient, comprising a store and basement, each 21 by 60 feet in dimensions, and the stock shown embraces a full and complete line of Drugs and Chemicals, together with an assortment of such specialties as are usually to be found in a first-class pharmacy. The display of case goods and fancy articles rivals those shown by many of his competitors. The large retail trade of this house requires the employment of two thoroughly skilled and reliable clerks, and Mr. Kittridge, being an experienced druggist, the prescription department is managed with a skill and intelligence which has given the house an enviable reputation in the trade. The neat and attractive appearance of this store, and the fine stock of Toilet Goods, etc., handled, has done much to make it a favorite resort for those desirous of obtaining first-class goods in this line. Mr. Kittridge is a native of Mt. Desert and a member of the Knights of Pythias and the Free Masons. Educated to his profession, he has acquired a proficiency that has placed him in a high position in the trade. Enterprising and reliable, cautious and exact, he has secured the confidence of the citizens of Rockland to a marked degree.

N. A. & S. H. Burpee, Wholesale and Retail Dealers in Furniture. Also, Undertakers. 290 Main Street, Rockland. So indispensable an article as furniture is of course handled by many firms, and Rockland is unusually well supplied with those engaged in that line of trade, but among them all about the oldest established and certainly the largest dealers are Messrs. N. A. & S. H. Burpee, doing business in Burpee Block, No. 290 Main Street. These gentlemen began operations in 1841, and in view of the liberal methods and scrupulous fulfillment of all promises that have ever characterized their management, it is by no means strange that this house has long been accorded the foremost position in the confidence of the community, and we only regret that we have not the space to give it the extended mention that its merits warrant; but in order to fill its purpose this volume must be kept within reasonable dimensions, so that we have no alternative. Both partners were born in Grafton, Mass., Mr. S. H. and N. A. being Free Masons, and both have been given an evidence of the esteem in which they are held by their fellow citizens by an election to the City Council. They possess that thorough knowledge of their business, possible only to those who have made it a life work as they have, and although their position at the head of the city's trade has long been conceded, they have relaxed not a particle of the energy and carefulness that served to put them there. The entire block is occupied, sixty-five feet square, containing three floors and a basement, and an immense stock is carried, five assistants being employed. Undertaking is carried on in connection with the enterprise, and all commissions are executed with promptness and discretion, while the prices in all departments of the business are very low.

H. Gallert, Dealer in Small Wares, Fancy and Furnishing Goods, 269 Main Street, Rockland. As a Fancy Goods and Small Wares house occupying a deservedly high rank among the representative mercantile establishments of Rockland, the house of Mr. H. Gallert, located at No. 269 Main Street, demands more than a passing notice. This house was established in 1886 by its present management, since which date, by honest endeavor and fair conduct, its trade has steadily increased, until today it ranks among the most reliable and enterprising wholesale and retail houses in the city. The store occupied for the business is 60 x 22 feet in dimensions, and well stocked with a fine line of staple and fancy Dry Goods, etc. The extensive trade necessitates the employment of three competent clerks, who thoroughly understand the business in all its branches. Mr. Gallert is a practical business man, and gives close personal attention to the buying and replenishing of his large and varied line of goods. Mr. Gallert is a native of Germany. His long connection with the business and acquaintance with the wants of the people, and the fact of his having five other stores in the state, enable him at all times to buy in large quantity, and therefore very low, and to keep on hand goods that are seasonable and popular, and we earnestly solicit the interest of our readers in his behalf.

Lime Rock National Bank, Berry Block, cor. Main and Lime Rock Streets, Rockland. Of the first importance in every business community are banks and moneyed institutions. They hold the great medium of exchange between trade centers, and occupy the position of arbiters between debtors and creditors. The success and ability displayed in their management, forms an important link by which to estimate and value the commercial standing of the community where their influence is felt, and a close inspection of their resources gives a valuable index to the condition of all business interests. The Lime Rock National Bank was incorporated in 1836 with a capital of \$100,000, and under the name of the Lime Rock Bank, till the year 1873, when it became a National Bank, assuming the name of Lime Rock National Bank. The stock capital is now \$105,000, the surplus \$10,000, and profit and loss account 1,500. Of the capital \$40,000 are in Government bonds, and \$36,000 in circulation. The Bank is located in the Berry Block, on the second floor, affords ample accommodation for the public, and possesses every convenience for facilitating the business in hand, being the oldest institution of its kind in Rockland, having been in existence over half a century. A general banking business is transacted, including the receiving of deposits, the discounting of approved commercial paper, the collection of drafts, and the dealing in first-class securities of all kinds. From its inception this bank has retained the confidence of the public in a marked degree. Its founders were men who had the foresight to recognize the possibilities of such an institution, and who laid the foundations sufficiently strong and deep to bear any superstructure that time, experience and wealth might rear. They builded well, and their successors have been eminently worthy of the succession. Under its present wise and conservative management, this bank is doing a large and safe business, all its movements being marked by prudence, caution and honorable business methods, and it is generally recognized as one of those solid, ably-conducted institutions, that reflect credit alike upon their officers and the community in which they are situated. Its executive officers are gentlemen with whom it is always a pleasure to do business; prompt, obliging and efficient in all their dealings with the public, they are naturally popular, and uphold the credit of the bank in social, business and financial life. The President, Mr. John T. Berry, and the Cashier, Mr. G. W. Berry, are both prominently identified with the leading business interests of the city, and financiers of experience, ability and wide acquaintance, while the Board of Directors which comprises some of the solid business element of the city is composed of the following gentlemen: John T. Berry, Thom. W. Hicks, A. F. Crockett, R. C. Hall, G. W. Berry.

¶ **Berry Brothers, Livery Stable,** 316, 318, and 320 Main St., Berry Bros' Block, Rockland. The livery business of this city is of no little importance. No city in this state, or even in New England, can boast of a more complete and ably-conducted Livery Stable, than that of Messrs. Berry Brothers, located at 316, 318, and 320, Main Street. All lovers of "horse-flesh"

will be interested in a brief description of this establishment, which is centrally located, covering an area of 210 x 400 feet in dimensions, the building being a three-story one. There is ample accommodation for one hundred horses, the stables being well ventilated, kept in superb condition, and every facility is at hand for the care of horses, by the month, week, or day, as well as a complete line of all kinds of modern vehicles. If desiring to purchase or exchange a horse, the stock kept by the proprietors gives anyone, even the most fastidious, plenty to select from, the said gentlemen being connoisseurs of horse-flesh. Teams for pleasure, business, etc., are on hand at the most reasonable rates. The business was established forty years ago, by Messrs. John F. and W. Berry, but since 1868 has been under the management of the present proprietors, and has been conducted under the style of Berry Brothers, and being the leading stable of this city, enjoys a very large patronage. Fifteen capable assistants are employed, and only the most careful drivers are supplied, when desired. Horses boarding at these stables are as thoroughly cared for as in a private stable. The members of the firm are Messrs. F. H. and C. H. Berry, both natives of Rockland. Double and Single Teams are let at reasonable prices, and Carriages may be engaged at short notice for Weddings, Funerals, etc.

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W. H. Glover & Co., Dealers in all kinds of Long Lumber, Shingles, Clapboards, Laths, Pickets, Doors, Sash, Blinds, Glazed Windows, Worked Gutters and Mouldings, at the Brook, Main Street, Rockland. Maine is noted for the magnitude and importance of its lumber interests, but among the many firms engaged in the various industries coming under this head, we know of none more deserving of patronage, and more universally esteemed, than that of W. H. Glover & Co., whose establishment is located at the Brook, Main Street, Rockland. The enterprise here carried on, was inaugurated by Messrs. Birnie & Walker, and passed into the hands of Messrs. W. H. & E. K. Glover in 1863. Seven years later the firm name became as at present, and the partners then were Messrs. W. H. Glover, E. K. Glover and A. D. Lawry. The first-named is a native of South Thomaston, the second of this city, while Mr. Lawry, now deceased, was born in Waldoboro. In January, 1885, Mr. F. Fernald was admitted to partnership, and since that date no further changes have occurred. All kinds of Long Lumber are handled very extensively, and Shingles, Clapboards, Laths, Pickets, Doors, Sashes, Blinds, Glazed Windows, Worked Gutters and Mouldings are also dealt in in large or small quantities. Five acres of land are utilized for the storage, etc., of the very heavy and varied stock on hand, and seven buildings of various sizes are occupied, employment being given to one hundred and twenty-five men. No house in the entire country possesses superior advantages in the handling of the goods in which the firm of W. H. Glover & Co. deals, and those interested may easily satisfy themselves of the truth of this statement by personal and practical investigation. The court-house was built by this firm.

Albert C. Gay & Co., Groceries and Cordage, Manufacturers of Lime and Lime Casks, Rockland. One of the most extensive and important of our Rockland concerns is that conducted by Messrs. Albert C. Gay & Co., and so decided and numerous are the advantages this house has to offer to the public, that the growth of its trade since operations were begun in 1831, although certainly remarkable, is by no means surprising. The firm is constituted of Messrs. Albert C. and J. C. Gay, both of whom are natives of this city and members of the Odd Fellows. These gentlemen are prominent figures in the community, and fine representatives of what is best among our business methods and business advantages. One floor, measuring 22 x 60 feet, is occupied as a warehouse for the sale of Groceries, Cordage, etc., and no concern, even among those making a specialty of the grocery business alone, can offer more genuine inducements to the public. The stock is finely selected, full and desirable in every department, and those wishing to establish relations with a house that can be depended on to furnish a uniformly reliable and superior article at the lowest market rates, can do no better than to favor this popular concern with their orders. The manufacture of Lime is also very extensively carried on, four Lime Kilns, covering an area of two acres of land, being in use, and employment given to one hundred men. We take pleasure in commending an enterprise such as this to our readers, for it is seldom one is found, the management of which combines liberality, far-sightedness and reliability, in so marked a degree. It fully deserves its prosperity, and is worthy of the cordial support of every good citizen.

Samuel M. Veazie, Wholesale and Retail Dealer in Hardware, Stoves, Furnaces, etc., 236 Main Street, Rockland. When a person stops a moment to think of the well-nigh innumerable articles he expects to find in a well-appointed hardware store, he is apt to get some conception of what a task successfully conducting such an establishment is. But in this, as in other things, "practice makes perfect," and so, after an experience extending over about a quarter of a century, it is not to be wondered at that Mr. Samuel M. Veazie is able to carry on a model store, devoted to the sale of Hardware and kindred goods, at No. 236 Main Street. He began operations here in 1854, and has built up his present large trade by close application to business, and a jealous care of the high standing that has long been accorded his goods. Previous to his starting here, he was in business in San Francisco from 1851 to 1854. He was born in Camden, but has for many years been completely identified with this city and its progress. One floor and a basement are occupied, of the dimensions of 30 x 50 feet, and a wholesale and retail business is done. Staple and Fancy Hardware in very great variety is shown, comprising many useful novelties, and Mr. Veazie is in such a position as not to be easily undersold by anyone. The line of Furnaces, Stoves, etc., will be found to contain no "chestnuts," but only modern articles of approved design, and those desiring to purchase anything of this kind should give this establishment a call.

E. B. Hastings, 323 Main Street, Dealer in Dry Goods. Although the advantages derivable from the carrying of a large stock in the Dry Goods business are obvious and of no small importance, it must be remembered that mere size counts but for little, unless the goods have been selected by one thoroughly acquainted with not only the Dry Goods business in general, but also with the special class of trade to which he wishes to cater. For example, a variety of goods, admirably suited for a country town, would meet with but scant appreciation here, while on the other hand, those articles most in demand in Rockland are of but little use in less cultivated neighborhoods. It is principally owing to the skill shown in anticipating the requirements of a city trade, that the well-known house of E. B. Hastings has attained its present prominence. This gentleman inaugurated the enterprise alluded to in 1875, and as a call at his place of business, No. 323 Main St., will demonstrate, is in a position to meet all the wants of the most fastidious class. His store measures 40 x 70 feet, and contains a variety of Dry Goods and kindred articles, which, for completeness and desirability, it would be hard to match. Seven assistants are employed, and goods are cheerfully shown, and sold at prices that merit a liberal response from the general public. Mr. Hastings is a native of Hope, and a member of the City Government. He is connected with the Free Masons, and has a very large circle of friends in Rockland and vicinity.

Lindsey House, T. B. Severance, Proprietor, Main Street, Rockland. As it is the desire of all experienced travelers to combine comfort with economy in the selection of hotel accommodations, it is not surprising that the Lindsey House of this city should have become a favorite with them, as its management is such as to secure both of the essentials mentioned. It was founded in 1859, and has held its present high reputation for many years. Its proprietor, Mr. T. B. Severance, is a native of Knox, and there are few, if any, men in this city who are more generally known than he. He is a member of the Knights of Pythias, and a gentleman with whom it is a pleasure to do business. The hotel building is 100 feet square, and contains three floors and twenty-five rooms, which are large, airy, light and nicely furnished. An addition is shortly to be built which will contain twenty large rooms, with bath-room—hot and cold water, ladies' toilet room, etc. Employment is given to nine assistants about the premises, and the complete and efficient system in operation results in the orders of guests receiving prompt and careful attention, all liability to confusion being avoided. The table is supplied with the best of food, well cooked and appetizingly served, and we feel confident that no one, unless he be a "chronic grumbler," will be dissatisfied with the efforts of Mr. Severance in this line. The terms are very reasonable, being but \$1.50 per day, but those who will expect from the price to receive inferior accommodations, will be most agreeably disappointed.

A. M. Austin, Dentist, 241 Main Street, Rockland. In the rapid improvements of the last quarter of a century every branch of business has seemed to move forward; but none more so than the dental art which would seem to be at its height, especially as we view the appliances and improvements of our best dental rooms. As is well known, the dental profession is one requiring extended training, long, practical experience, and no small degree of natural aptitude for its successful prosecution. All these essential qualifications are undoubtedly possessed to a marked degree by Dr. A. M. Austin, who is located at No. 241 Main Street. Here Mr. Austin has a commodious office, containing two chairs, and a nicely-furnished waiting-room. In extracting, or filling with either gold or platinum, he has few equals in the state of Maine, while at the same time he is thoroughly familiar with the *modus operandi* to be followed in the most delicate and technical dental operations. He is perfectly familiar, in fact, with every detail of his business. He attends personally to all of his numerous patrons. Personally Mr. Austin is held in esteem and respect by the community generally for his upright methods of transacting business, as well as being a dentist of long experience, having pursued this same profession since he was eighteen years old, attending lectures in St. Louis. Resided in Terre-Haute, and Cairo, Ill., having always been a diligent student. Few men, if any at all, are more popular in this community, Mr. Austin being always one of the foremost to further the interests of the city, and the consequences of his popularity are, that he represents the city government in both branches, besides belonging to the Masonic Order, which he joined in Cairo, Ill., the Knights of Pythias, as well as the Rose Croix, Lodge 519, both of this city. Mr. Austin has been a resident of Rockland since 1873, is considered one of the most efficient dentists in the state, and being a master of his profession, and a gentleman of culture, he counts his patrons and friends by the score.

McLoon & Crockett, Photographers, Central Block, 321 Main Street, Rockland. The art of photography has, within the past twenty years, made wonderful strides, and today photographs and pictures are produced, which, to the original inventor, would have seemed incredible. Journals, well and ably edited, are devoted entirely to its interests and advancement, and the photographic studio of the present will contest the palm of beauty and elegance with that of the most eminent painter. This result has been brought about by the unremitting labors of those who have made this branch of art their study, one improvement following another, and each one benefiting by the experience of his neighbor. The oldest photographic studio in Rockland is that which was started in 1846 by Mr. Enos Crockett. The public were not slow in discovering the merits of his productions, and their vast superiority over the ordinary photographic work. By the death of Mr. E. Crockett in 1876, he was succeeded by his son, Mr. F. H. Crockett, one of

the present proprietors, who conducted this Gallery alone till April 1st, 1887, when Mr. Thomas McLoon was admitted as partner, and the firm name has since then been McLoon & Crockett. Their present Photographic Gallery, which was opened in December, 1887, is, without doubt, the handsomest and best lighted throughout the State of Maine. It is located at 321 Main Street, Central Block, over the well-known dry goods store of Mr. Hastings, and is considered a model of its kind. It contains a finely furnished Parlor, an elegant Studio, containing a full line of A 1 Scenery in order to satisfy the most fastidious, also a moulding-room for Picture Frames, and a Printing Room. A large Solar Camera to enlarge pictures is one of the many attractions of this Art Gallery. A specialty of their work, and one which has added considerable to the popularity of this enterprising firm, is their execution of Enlarging and Finishing of Pictures to Life Size, as well as producing them in Oil, Water Colors, Pastel, and Crayon. This work is done by Mr. McLoon, who is considered, even by his rivals in the same business in Rockland, the best artist in Oil, etc., as he studied for some time in the country of arts, Italy. To specify all the fine works done by these artists would occupy too much space, suffice it to add, that most of the views of the scenery surrounding Rockland, and views of private residences, all of which have been exhibited to the public here, have been taken by Mr. Crockett, whose fame as a photographer needs no further comment, as his work gives ample proof of his superior talents as a photographer. Mr. McLoon was born in South Thomaston, Me., and is a Knight of Honor. Mr. Crockett, who is familiar to all the residents of this county, being born in Rockland, with an associate like Mr. McLoon, has contrived to build up a reputation as the foremost of artists in the state, and success is therefore assured to them.

C. F. Sawtelle, Music and Art Store, cor. Lime Rock and Main St., Rockland. The musical tastes of a community are a sure index of its refinement and culture, and we are safe in asserting that in no city of equal magnitude is this more evident than in Rockland. This city possesses to a marked degree in its establishments, every facility for fostering the æsthetic tastes of the community, and it is in a large measure due to houses, of which that of Mr. C. F. Sawtelle serves as a prominent type, that these results have been attained. This business, located on the corner of Lime Rock and Main Sts., was established in 1885, as a branch store of L. J. Wheelden, of Bangor, and was managed so ably by Mr. Sawtelle, that he soon established a business that fairly rivaled the home office at Bangor. It is fair to say that a more complete stock of musical instruments, comprising a variety of Pianos and Organs from the most renowned makers, are nowhere to be seen, not even in the large cities, like Portland, Boston or New York. Besides containing these instruments and a full assortment of sheet music, this store displays a fine variety of Artists' Materials, Pictures, Picture Frames, Stationery,

Reading Matter, and various other selections, and the public, not only in Rockland, but within twenty or thirty miles of here, have of late been accustomed to call this business the "Palace of Art Store." Strict personal attendance to the customers, has made Mr. Sawtelle probably the most popular and rising business man of this city, and if we are not wrongly informed it is partly due to his partner, and the best partner a man can have, Mrs. Sawtelle, who also is constantly on hand in the store, and through her geniality, which has made her a favorite in society, it is not to be wondered at that in the hands of such highly esteemed and enterprising parties, the business has so largely increased of late, that the store is crowded with customers. Previous to coming to Rockland, Mr. Sawtelle had been in the same business for eight years as salesman and pianoforte tuner, and was the only man in the state, with one exception, who was fully competent and perfectly at home in every branch of his business. He bought, in 1837, this store of the L. J. Wheelden Co., and since then Mr. Sawtelle has been sole proprietor. He is an active and energetic business man with plenty of push, something which always procures success, and being sociable, pleasing in his ways of doing business, ably seconded by his amiable better half, liberal in his business transactions, and willing to show goods to all and every one, even if not a purchaser, it would take an abler pen than ours to describe the inducements for the public to inspect his numerous and well-selected stock before placing their orders somewhere else. He belongs to Rising Virtue Lodge, No. 10, F. & A. M., Bangor; Mount Moriah R. A. C., No. 6, Bangor; Knox Lodge, I. O. O. F., No. 29, Rockland, and Rose Croix Chapter, No. 519, Rockland.

S. Gray, Livery and Sale Stable, Park Street, Rockland. To carry on a Livery Stable as it should be conducted is no small task, and no further proof of this statement is required than that afforded by a recollection of the comparatively small proportion of such establishments that are really popular. A good model of what the public wants in this line may be seen in the enterprise of which Mr. S. Gray is the proprietor, located on Park Street, and an inspection of the premises will show that every facility is at hand to accommodate patrons in the best manner. Mr. Gray began operations December 8, 1880, and soon established a desirable patronage that has since steadily increased. He is a native of Bloomfield, and has many friends throughout this section. The premises occupied comprise one floor of the dimensions of 90 x 90 feet, and afford excellent accommodations for the various vehicles utilized, as well as for the numerous and speedy horses connected with the establishment. Everything pertaining to the business is kept in A-1 condition, and there is no reason for the most fastidious to complain of the quality of the service rendered, while the most economically disposed can do no less than consider Mr. Gray's prices only reasonable and just. Those in want of a good turnout for a day's pleasure should make it a point to give this house a trial, as it can most assuredly supply all that is needed at a low figure.

Fred R. Spear, Dealer in Wholesale and Retail Coal, Wood, Hay, Straw, Lime, Cement, Chimney Pipe, Drain, and Sewer Pipe, Kerosene Oil, etc., Office No. 4 Park Street Wharf, and Warehouses foot of Park Place. This establishment is the pioneer coal yard of the city, having been established some thirty years ago by Mr. A. K. Spear, who built up a large business, and by careful and judicious management always kept ahead of all competitors. In 1876 the present proprietor took an interest in the firm, and in 1881, succeeded to the whole business, Mr. A. K. Spear retiring. Few can equal and none excel the facilities enjoyed by Mr. Spear for the transaction of this business. He is centrally located, and occupies about ten acres of yard and wharves, a large portion being covered by buildings for the storage of the commodities dealt in. There are nine berths at the wharves for discharging Coal, Wood, etc., four large coal sheds, two wood sheds, one building for Hay and Straw, one for Cement and Hair, and one for Oil. An immense and valuable stock is constantly carried, comprising all the various kinds of Anthracite and Bituminous Coal, Wood, Hay, Straw, Lime, Hair, Brick, Sand, Cement, Kerosene Oil, Fire Clay Chimney Pipe, and Akron Salt Glazed Sewer and Drain Pipe. These articles are handled both at wholesale and retail, and a large business is done, not only throughout the city and vicinity, but all along the eastern coast of Maine. The Akron Salt Glazed Sewer and Drain Pipe, manufactured at Akron, Ohio, deserves special mention. It is considered by sanitary experts to be the best material known for the construction of sewers and drains. The Akron is the acknowledged standard for durability, strength, and excellence of finish. Mr. Spear is prepared to make contracts for furnishing Cities, Towns, Corporations, etc., with season supply at the lowest market rates.

C. M. Tibbetts, Fruits and Fancy Groceries, 315 Main Street. Among the various popular and growing enterprises of Rockland which bear the marks of increasing prosperity, is the establishment of C. M. Tibbetts, located at 315 Main Street. The proprietor established this business in 1859, and has since conducted its affairs with increased facilities and signal success. The premises occupied for trade purposes comprise a store 15 by 40 feet in dimensions, where a full and complete stock of choice Foreign and Domestic Fruits and Fancy Groceries are kept. The facilities possessed by the proprietor for obtaining a choice supply are unsurpassed by any contemporary concern. The greatest care is taken by Mr. Tibbetts in selecting his choice stock of Fruits and Groceries, which are highly esteemed by the citizens of Rockland for their freshness and low prices. Employment is given to two clerks, who are polite and prompt in their attention to the many customers, and every facility is at hand for the conduct of the large and prosperous retail trade. Mr. Tibbetts is a native of Bath. He is a very able business man, and through his prompt and honorable methods the present large and successful business has been built up, which has won for him an eminently fine reputation throughout Rockland.

Hurricane Granite Co., Davis Tillson, Proprietor; Office, Rockland; Quarries at Hurricane Island, and South Thomaston; Manufacturers of all classes of Granite work, special attention given to Building and Monumental Work; Estimates will be promptly furnished parties intending purchasing Granite Work of any description. Few of the many materials in use for building purposes combine so many good qualities as granite, and a structure composed chiefly of it has a dignity and beauty of its own, quite independent of any architectural treatment, or the character of its surroundings. Its use by the general government in the construction of all the more important edifices, has served to call general attention to its many admirable qualities, and more than once during a great conflagration, as, indeed, was the case in the Boston fire of November, 1872, have the massive walls of this material bid defiance to the flames, and done more than the best trained and equipped fire department to stay the further destruction of property. The magnificent post-office building on Milk street, Boston, doubtless saved much of the older and more thickly settled portion of that city, and had it been totally destroyed on that occasion, instead of only slightly damaged, it would still have proved a wise expenditure of money. The Hurricane Granite Company of this city, of which Mr. Davis Tillson is the proprietor, are prepared to furnish a superior article for building or monumental work, for they own the whole of Hurricane Island, which is one of the group of the Fox Islands, twelve miles distant from Rockland, and this locality is celebrated for producing one of the best and most beautiful grades of Granite in the market. The United States custom-house and post-office at St. Louis, Mo., is constructed, as far as the superstructure is concerned, entirely of this company's granite, cut from Hurricane Island, and they also control extensive quarries at South Thomaston, Me. The proprietor, Mr. Davis Tillson, is a native of Rockland, and is well known in military circles, being a graduate of the United States Academy at West Point, N. Y., and rendering efficient service as a general officer during the Rebellion. He is a prominent member of the G. A. R., and has shown himself to be as well qualified to direct the four hundred men in his employ in civil life, as in by-gone days he was to lead a much greater force on the field of battle.

Clifton & Karl, Painters, 360 Main Street Rockland. "In the elder days of art," all decoration and beautiful artistic work was confined to the religious and public buildings, and the palaces of the favored rich. Now, through the advancing influences of civilization, the achievements and effects of artistic coloring are brought within the reach of almost everyone who can appreciate their value, and the higher tone and happiness which have thus been brought into our life is of the greatest influence and value. The refined taste exhibited everywhere in this branch of business causes one to stop and wonder if this industry has not reached the height of perfection. Among the well-known business firms of Rockland is the

familiar name of Messrs. Clifton & Karl, whose business is located at 360 Main Street. As Painters, they have no superiors in this section of the state, and as the business was established here in 1875 by Mr. E. J. Clifton, it is recognized as the leading one in Rockland. This business was conducted by Mr. Clifton alone till 1883, when he admitted as partner, Mr. J. A. Karl, since when the firm name has been Clifton & Karl. During the busy season, twelve experienced hands are employed, as paper hanging is also one of their specialties. The shop occupied, measures 22 x 40 feet, and is supplied with a full line of Painters' Materials, etc., and as Sign and Ornamental Painting, as well as Fresco, etc., are attended to by the well-known artist, Mr. C. B. Emery, this enterprising firm is ready, within short notice, to execute any order which may be entrusted to them, and perfect satisfaction is guaranteed — or no pay. Mr. Clifton was born in Liverpool, England; has been Foreman of Hook and Ladder Company, and Assistant Engineer of the Fire Department. Mr. Clifton and Mr. Karl both belong to the Masons and Odd Fellows. Being young and enterprising, and experts in their profession, superintending personally all work entrusted to them, it is no wonder that business is steadily increasing, and being genial and liberal in all their business transactions, they have succeeded in counting their customers and friends by the score, and success not only has already been attained, but a prosperous future awaits these enterprising gentlemen.

R. H. Burnham, Dealer in Stationery, Blank Books, Wall Paper, School Books, Toys etc., 234 Main Street, Rockland. One of the minor, but significant things from which the character and culture of a person may often be shrewdly guessed, is the kind of stationery used. We refer especially, of course, to that used in private correspondence, although as a matter of fact, the letter-heads of many a business firm show clearly the fondness for display that characterizes their owners, but in social correspondence, cheap-looking or slovenly stationery is unpardonable in one who makes any pretensions to gentility, and it is doubly so when, as is the case in this city, the correct thing can easily and cheaply be obtained. A call at the establishment of Mr. R. H. Burnham, No. 234 Main Street, will result in the inspection of the latest productions in the Stationery line, which are offered at prices even below those charged for superceded styles at certain other houses. A fine assortment of standard and popular books is also carried, as well as a most beautiful and complete display of Wall Paper, comprising all the latest designs. Mr. Burnham was born in this city, and is one of the best known of our business men, having filled various public offices to the entire satisfaction of the community, among which may be mentioned those of County Treasurer, Alderman and City Clerk. He is a member of the Free Masons, and also of the Knights of Pythias, and is an energetic and honorable merchant, who fully deserves the success he has achieved.

Arthur Shea, Practical Plumber. Bath-Tubs, Water-closets and Water Fixtures for Public or Private Houses. Specialty of Drainage and Ventilation. Repairing in city or country promptly attended to. 184 Main Street, opposite Lindsey House, Rockland, Me. The name of Arthur Shea is familiar to all of the citizens, not only of Rockland, but also of the surrounding towns within thirty miles of this city, as being among the many who can be relied upon for first-class work of every description, such as plumbing, gas fitting, &c. He has in stock a complete variety of all goods in his line of trade, and does work with the most perfect satisfaction to all his many patrons, and it is his aim to please each and every one. Mr. Shea pays special attention to plumbing and gas fitting. He has been in the business since 1882, although it was started in 1873 by Mr. F. E. Cobb, who in 1882 disposed of it to Mr. Shea, and by virtue of practical experience, this gentleman enjoys a superior knowledge of the business in every respect. His place of business is at 184 Main street, and any and all orders will be promptly attended to in the very best manner, and at the shortest notice possible. He is perfectly responsible in all his business transactions, and deserves the confidence and esteem of the public as well as their unlimited patronage. Mr. Shea was born in Anson, Me., but has resided in Rockland for the last fourteen years, and is one of the city's most progressive citizens. His business has of late increased to such an extent, that he was compelled to open a branch store in Camden, the firm name being also Arthur Shea. Honorable and upright in all his dealings he is deserving of the encouraging and rapidly-increasing business which is being extended to his house at 184 Main street.

M. H. Nash, Ladies and Gents' Café, 284 Main Street, Rockland. The convenience of knowing where to obtain a palatable and satisfying meal when away from home is too obvious to admit of argument, and therefore, without further preface, we invite the careful attention of our readers to the enterprise carried on by Mr. M. H. Nash at No. 284 Main Street. This gentleman was born in this city, and founded the business in which he is now engaged in 1886. It was not long before a trade of considerable proportions was built up, for it was plainly evident to the patrons of the establishment that determined and intelligent effort was being made to serve them in the most liberal and progressive manner. It was at once seen that Mr. Nash did not expect to make his fortune in a month, or even in a year, but on the contrary was proceeding as a business man should who is carrying on operations with an eye more to future than to present profit. In other words, customers were treated so that they would find it to their advantage to come again, and to recommend the place to their friends, and as this policy has been steadily adhered to, it has had its inevitable result—a heavy and constantly increasing patronage. Two floors are occupied, of the dimensions of 20 x 60 feet, and all the modern facilities for carrying on a first-class restaurant are at hand. Five assistants are employed, and every precaution taken to avoid tedious waits, and to assure perfectly satisfactory service.

Railway Granite Company, Manufacturers and Dealers in Gray, Black, Red, Scotch, Quincy, Barre, and all Eastern Granite; Steam Polishing a Specialty; Rockland. Some very wonderful and beautiful work is now done in stone, and at prices which, considering the intractable nature of the material wrought in, seem almost absurdly low. There is some difference, in fact considerable, between the character of the work done at different establishments, and it is by no means the case in this business, any more than in any other, that those who charge the highest prices invariably do the best work. The well-known firm that combines the very finest workmanship with moderate charges, is that so ably managed by Messrs. William Burley and Charles S. Hall, proprietors of the Railway Granite Company, of Rockland, Me. The marble and granite works referred to, were established in 1882, but did not become the property of the above-named enterprising gentlemen until January 1, 1888. Quarries have just been opened in South Thomaston of the finest Granite. All kinds of Granite and Monumental works are executed with neatness and despatch, particular attention being paid to Lettering and Cleaning. Agents representing this Company are to be found all over the West, Columbus, Ohio, being the headquarters, Mr. Hall having his office there. Mr. Burley was born in Scotland, but has been a resident of Rockland for the last eighteen years, having been with the former owners of this business since its inception in 1882. Mr. Hall was born in Rockland, and has remained here ever since, being graduated from the Coburn Classical Institute, in Waterville, Me., in 1887. These gentlemen being liberal in their dealings, young and active, and having every facility at command for conducting a large business, their popularity is a natural consequence.

William Farrow, Sail Maker, Tillson Wharf, Rockland. The expression "white-wings," as used to indicate the sails of a vessel, looks and sounds very poetical, no doubt, but those in a position to realize how much hard and faithful work is called for in the fitting and making of these same "white-wings" know that there is much more truth than poetry connected with them. Only by varied and long-continued experience can the trade of the sail-maker be mastered, and very few of those engaged in this industry can equal the record of Mr. William Farrow, of Tillson Wharf, who began operations in 1847, and consequently for forty years has given the public an opportunity to judge of the character of his work. That the verdict has been a favorable one is evident from the liberal patronage received, and although Mr. Farrow's sails may not "whiten every sea," still they have gone into such general use that there are few parts of the world which they have not visited. The premises occupied are of the dimensions of 40 x 60 feet, and employment is given to six assistants, there being every facility at hand for the filling of orders at the shortest notice, and in the thorough style for which this house is celebrated. Mr. Farrow is a prominent Free Mason of high degree, and was born in this city.

H. H. Crie & Co., Dealers in Hardware, 205 Main Street, Rockland. The hardware business, above almost all others, increases in importance as the country grows older and more thickly settled, but the degree of perfection which it has attained is due to the energy of individuals who have been for years connected with the business. Such a one is that conducted by H. H. Crie & Co., which was established in 1860 by the present proprietors, who, by their ability and practical business knowledge have succeeded in building up a large wholesale and retail trade in the hardware business. This establishment is located at No. 205 Main Street, and comprises a store and basement, each 30 by 90 feet in dimensions. The fine stock includes everything under the head of Hardware; also Tools, and Builders' Hardware. This flourishing business requires the employment of two thoroughly competent clerks, who understand the business in all its details. Messrs. Crie & Co. are enterprising business men, studying the wants of their trade, and by handling a reliable quality of goods at fair prices, have built up their present prosperous business. The individual members of this firm are Messrs. H. H. Crie and R. Anson, both Maine men by birth. Their honorable manner of conducting business has gained them the high esteem of the citizens of Rockland. Still pursuing the same methods, they may well expect a continuance of the success which has hitherto attended their efforts.

O. E. Blackington, Dealer in Ready-made Clothing, Hats, Caps, etc., Main Street, Rockland. Among the prosperous business industries conducted in Rockland, the Ready-made Clothing and Gent's Furnishing Goods line of trade occupies a prominent position, and popular among those houses devoted to this line of business, is the one conducted by Mr. O. E. Blackington. This house was established by Mr. Blackington in 1875, and during the thirteen years since its inception, he has been very successful in building up an extensive retail trade. The premises occupied comprise a commodious store, with basement, also excellent facilities for displaying the very fine stock of goods carried, which consists of a full and complete assortment of Ready-made Clothing, Hats and Caps of every description, also a large variety of Gent's Furnishing Goods, and in addition to dealing in the above-named lines of goods, Mr. Blackington is agent for the Augusta Steam Laundry. The extensive retail trade of this house gives employment to two very efficient clerks, and the details of the business, which are under the direct supervision of the proprietor, are handled in an energetic and able manner. Mr. Blackington is a native of Rockland, an excellent business manager, and a highly esteemed citizen of this community.

H. G. Tibbetts, Dealer in Groceries, Provisions and Meats, Main Street, Rockland. Numerous firms are here engaged in the Grocery and Meat traffic, and have in some instances developed a capacity for its management that has led to an extraordinary growth of facilities, and not only conduces to the prosperity of

those directly concerned in the business, but much enhances the commercial thrift of the city, and promotes all the industrial vocations of the community. The house of Mr. H. G. Tibbetts was established in 1850, and since that date he has continuously conducted it. The premises occupied by him for business purposes consist of one floor, 20 x 45 feet in area, and are constantly stocked with Groceries, Provisions and Meats of all kinds. The assortment of goods here displayed, cannot fail to attract buyers, as the variety is complete, the quality as good as the markets afford, and they are offered at prices as low as an equal quality can be obtained elsewhere. The services of three experienced assistants are required in attending to the numerous customers, and every department is most efficiently managed. It is not surprising, therefore, that this firmly established house should have attained the success it enjoys, which, owing to the long experience of the proprietor in the business, and his general liberal policy and integrity, has had lengthened and extended continuance. Mr. Tibbetts is a native of Rockland, and holds a prominent position among the Free Masons.

R. B. Miller, Dentist, Spofford Block, Main Street, Rockland. There are many dentists in every city or town, but unfortunately many of them are inexperienced and incompetent to execute the work required of them, while on the other hand there are those who are thorough masters of their profession, regular graduates of a dental college, and who have made their profession a study, in order to perfect themselves in its many branches. In this connection we would call the attention of all our readers to Dr. R. B. Miller, whose spacious and well-appointed dental parlors are located in Spofford Block, on Main Street. This gentleman is a dentist of experience in every branch of his profession and has been established here since 1882. The premises utilized comprise three rooms, and are fitted up with every convenience for the comfort of his many patrons, and the proper execution of all dental operations. Dr. Miller is a native of Maine. Before coming to Rockland, in 1882, he was Deputy Sheriff in Penobscot county, Constable and Collector of the town of Hermon, also chairman of the school board in the same town, and was connected with the school board for six years; was Justice of the Peace also in same town. He is now Deputy City Clerk of Rockland, also member of "United Friends," and Grand Vice Counsellor of the State of that organization; belongs to Free Masons and Knights of Pythias. He was also census taker.

Chas. M. Sullivan, dealer in Harnesses, Whips, etc., Rockland, Me. Among the many industries of Rockland, there are few whose management has exhibited more energy and enterprise than the harness establishment of Chas. M. Sullivan; a thoroughly practical and energetic business man, whose success in the trade to which he has devoted his abilities, proves the progressive spirit and eminently capable character of the man. This house was founded in 1876 by its present proprietor. The

premises utilized for the business cover an area of 25 x 60 feet in dimensions. The goods dealt in comprise harnesses, whips, etc., of every description, and the extensive retail trade transacted requires the services of two thoroughly experienced assistants. This house is perhaps as widely and favorably known as any in the city in its specialties, and offers inducements to purchasers of harnesses, not easily duplicated at any other establishment in this line of trade in Rockland. Mr. Sullivan is a native of Rockland, and is too well and favorably known to require a personal comment from us, but the house we commend to those who desire anything in the first-class harness line.

Pottle & Thorndike, Commission Merchants in Fruit and Produce, A. K. Spear Block, Main Street, Rockland. It was an eminent but somewhat eccentric physician who said that the worst enemy with which his profession had to contend in its struggle for existence, was fresh fruit, and when asked to explain, added that no article of food was so healthful, and that if it be discriminately indulged in disease was hardly possible. There is certainly a remarkable correspondence between the greatly-increased use that is now made of fruit at all seasons of the year, and the lengthened average of human life observable, but whether this is merely a coincidence or not, it is not our purpose to investigate. The business of handling Fruit and Produce has now reached enormous proportions, requiring the services of many firms, and one of the most reliable of the houses engaged in it is that conducted by Pottle & Thorndike in A. K. Spear Block, Main Street. These gentlemen are natives of this city, and devote their attention to a wholesale commission business in the articles mentioned, occupying premises 25 x 100 feet in dimensions, and employing four assistants. They are well known in the business community as men of strict probity and keen enterprise, and goods consigned to them are assured careful and intelligent handling, and as ready a sale as the state of the market will permit.

O. P. Hix, Dealer in Groceries and Meats, 377 Main Street, Rockland. A finely appointed store devoted to the sale of Groceries and Meats in this section of Rockland, is that of Mr. O. P. Hix, whose commodious store is located at 377 Main Street. This house was established by Mr. Hix in 1859, and is one of the oldest in this line of trade in the city. This is strictly retail, and the premises occupied cover an area of 15 x 80 feet, and comprise a store and basement, which are finely fitted up and stocked with everything in the Grocery line, embracing the finest quality of Teas, Coffees and Spices, besides a full and choice line of Fresh Meats of all kinds. All the goods of this house are above comment, and all purchasers are too well aware of their extra quality to oblige us to call attention to them. Polite and attentive assistants wait upon customers, and orders receive prompt attention, purchases being delivered free of charge to all parts of the city. Mr. Hix is a Maine man by birth, and is a gentleman of long and varied experience, in

even the smallest detail of his business. He is a prominent Free Mason, and has been a member of the City Council for twenty years, and has held the position of Alderman for twelve years.

J. W. Anderson, Manufacturer of Confectionery, and Wholesale Dealer in Fruit, Nuts, and Cigars, Crockett Block, North End, Rockland. In spite of the hue and cry that has been raised in some quarters against the use of Confectionery, its consumption steadily increases, and the houses engaged in its manufacture and sale, annually become more plenty, and of more importance. And this is not by any means to be deplored, notwithstanding the rueful predictions of those to whom we have had reference, for pure and clearly-made Confectionery will harm no one unless indulged in to excess, and if the bounds of moderation be passed, there is not an article of food or drink, but will prove more or less noxious. Yes, we know that there is some impure confectionery in the market, and we also know that some people have been injured by its use, but this is no argument against the use of Confectionery as it should be made, and as it can easily be obtained if but a reputable house be patronized, such a one, for instance, as that conducted by Mr. J. W. Anderson, in Crockett Block, North End. This gentleman, who is a native of Rockland, and was formerly a member of the City Council, began operations in 1877, and manufactures Confectionery on a large scale, selling it at wholesale, together with Fruit, Nuts and Cigars. He occupies three floors and a basement, of the dimensions of 150 x 50 feet, and employs ten skilled assistants. Mr. Anderson is a member of the Odd Fellows, and a gentleman who thoroughly understands his business in every detail, and is consequently prepared to furnish a uniformly superior article at the lowest possible price.

C. A. Keenes, Livery Stable, Main Street, Rockland. One of the best-appointed Livery Stables in Rockland is that conducted by Mr. C. A. Keenes, located on Main Street, and occupying premises covering 40 by 75 feet in dimensions. This stable is well supplied with fine Buggies, Carriages, Hacks, and Horses, and turnouts of every description, and particular attention is paid to Boarding Horses. The premises have ample accommodations for Horses and Carriages, which are kept constantly on hand for livery purposes. Mr. Keenes is prepared to furnish Hacks for all occasions, night or day, upon the shortest notice, and his prices are among the most reasonable to be obtained in the city. Experienced hostlers are employed, and this establishment will be found to be complete in all its arrangements. This stable was originally founded by Mr. Keenes in 1870. Mr. Keenes is a Maine man by birth, and personally, nothing need be said concerning him, as he is too widely and favorably recognized as one of Rockland's most energetic and capable men. The business is conducted upon the broadest basis of equity, and those dealing with him may rest assured that they will receive courteous treatment.

Mrs. W. P. Clark, Manufacturer of and Dealer in Human Hair Goods, Spofford Block, Rockland. There is nothing which contributes



more directly to the metropolitan character of a city, than the establishment of enterprising and reliable houses, thereby augmenting the facilities of supply, and inducing trade to the given center.

Whatever may have been the advantages of Rockland in this respect heretofore, it must be admitted by all who give the subject consideration, that the past few years have demonstrated its ability to cope successfully with any city of its size in the inducements presented to the general trade. A careful review of the immense manufacturing interests of this city, develops the existence of houses in every respect prepared to compete, in the several lines they represent, with the rival establishments of any city. Their "magnitude," "ample resources," "high commercial standing," and remarkable enterprise, are matters of which Rockland has every reason to be proud. It is our mission to show to the outside world what this city produces; what it has to sell; the advantages possessed by it over many others, and the attractions it offers to capital for permanent investment, and to the trade as a purchasing center. The characteristics of any person, female or male, are generally readable, to a greater or less extent, by their personal appearance, and those of a refined taste and good position, display these qualifications in the selection of the articles they wear. We naturally look a person over from head to foot, and somehow, our attention, when a lady is concerned, is irresistibly directed toward the head. At present, and for the last few years, a lady's greatest pride has been her "hair," and from that point our judgment of the individual commences. We do not intend to say that without an abundance of luxurious hair, a lady is not attractive, but we think it is one of the "gentler sex's" principal features, and that she has the right to boast of, and be admired for her "beautiful hair." Artificial or genuine, it matters very little, as "appearance" is everything, and few of her own sex can see the difference, even by close scrutiny, as the manufacture of that now almost necessary article is so artistically done, that, bald-headed or not, ugly or pretty, anyone can be made to look presentable,—and what else can we want. Those who would avail themselves of the advantages of superior workmanship, material and finish, seek such firms as are noted for their stock of select goods, combined with moderate charges. The manufacture of hair goods should be regarded as an art, founded on a more literal and accurate reproduction of nature than the world has yet seen. The reason that Rockland has

only one representative firm of the above-named manufacturing concern, is because it is so ably conducted, and the stock on hand as complete as in any of the larger cities in the Union, that the trade now at the firm's command is founded on such a firm basis that it would be an immense task for a new comer to compete with the proprietress of Rockland's "Hair Emporium," as this lady's popularity, on account of her geniality, liberality, and strict personal attendance to her business, has made this establishment the most popular one of any enterprise whatever of this city. We refer to Mrs. W. P. Clark, whose place of business was founded in 1887, and located in Spofford Block. Business having extended all over the county, more space was needed for carrying on the steadily increasing trade, and in the first part of the present year (1888), the establishment secured its present location on Main Street, at the Spofford Block, one of the most centrally located and handsome buildings in this city. Up one flight of stairs, and the first door to the right, and the visitor will encounter finely and cozily furnished rooms, stocked with everything pertaining to the Hair Goods trade, and Mrs. Clark, being an expert in her business, pleasing in her manners, and always ready to show goods—purchaser or non-purchaser—there are but few who have ever succeeded in making their establishment as popular as is the above-named one, and as shampooing ladies' hair has been a great specialty of late, it is seldom that this emporium is to be found without customers. Geniality, politeness, and moderate charges have made Mrs. Clark able to count her friends and customers by the score, and success has so far crowned this enterprise, and a fine future is therefore assured to this lady, who was born in New York State, but intends to make Rockland her future home. Catalogues will be mailed on application, free of charge.

James Adams, Groceries, Main Street, Rockland. Every locality of any magnitude affords some enterprising concern prepared to conduct the grocery business on a scale in a manner that will insure customers fresh and first-class goods in large variety and at reasonable prices. We must eat to live, and when we consider that fifty millions of people must be fed, one can hardly imagine the stupendous void that must follow the annual consumption of groceries. In this connection the house of Mr. James Adams, located on Main Street, Rockland, ranks among the most enterprising in this part of the city. He is the proprietor of a commodious store, consisting of two floors 28 by 30, and 14 by 30 feet in dimensions. These are filled with choice Family Groceries of all kinds, including the finest grades of Teas, Coffees, Spices, Canned Goods, Sugars, Syrups, Flour, Cheese and Butter. All staples of the trade are to be found in the stock, and all are fresh and desirable. The business was established in 1879 by the present proprietor, whose energy and tact shown in the management has resulted in well-merited success. Mr. Adams is a native of Lincolnville, and is well and popularly known throughout this community. He is a highly esteemed member of the Free Masons.

W. S. Wright & Co., Dealers in Iron and Steel, Heavy Hardware, Blacksmiths' Supplies, etc., 314 Main Street, Rockland. Particularly deserving of favorable mention is the new and large Hardware house of W. S. Wright & Co., Berry Bros.' Block, 314 Main Street. The establishment commenced business December 26, 1887, and has immediately received substantial recognition from the public. The commodious premises occupied are 20 x 60 ft., and the stock on hand comprises a variety of Iron, Steel and Blacksmiths' Supplies, besides a full assortment of what goes under the heading "Heavy Hardware." Mr. Wright, before starting this enterprise, was for thirty years in the blacksmith business, and is well known, not only in this city, but also all over the surrounding country. He was born in Jefferson; was, in 1873, Councilman from Ward 5; is a Mason and an Odd Fellow, and is popular in business circles for his honest and square dealings.

C. E. Havener, Dealer in Foreign and Domestic Fruits, Sheperd Block, Main Street, Rockland; Fireworks and Theatrical Goods a Specialty. One of the most delightful means of relaxation that we know of, is that afforded by private theatricals, and if the public in general only realized the amount of fun that can be extracted from the "mimic stage," the business of the costumers would be doubled, for the costumes are half the sport of an amateur performance, and many a would-be actor would be afraid to appear before an audience were it not for the disguise afforded by the character dress worn. A gentleman in Rockland who carries one of the finest and most complete assortments of Costumes, Masks, Wigs, etc., to be found in the state, is Mr. C. E. Havener, whose establishment is at Sheperd Block, Main Street. He will attend to entertainments in person, and makes special rates with the managers of balls, etc. Communications by mail will receive prompt attention, and the rates for all the articles supplied will be found very reasonable. Mr. Havener is a native of Rockland, and began operations ten years ago. In addition to his business as a costumer, he is extensively engaged in the sale of Foreign and Domestic Fruits, etc., and carries at all times a fine stock of these commodities. Two basements and one floor are occupied, of the dimensions of 25 x 135 feet, and employment is given to five assistants, both a wholesale and retail business being done. Among the delicacies handled may be mentioned Comb Honey, Maple Sugar, Tamarinds, and Malaga Grapes. All these goods are supplied in first-class condition, and at bottom prices.

Standard Bottling Company, C. E. Havener, Proprietor, Sheperd Block, Main Street, Rockland. If there is one industry in this country, which shows every sign of not only being great at present, but also of having a still greater extension in the near future, it is that of the bottler, for despite all the studied and vehement opposition, which many well-meaning, but, in our opinion, deluded people,

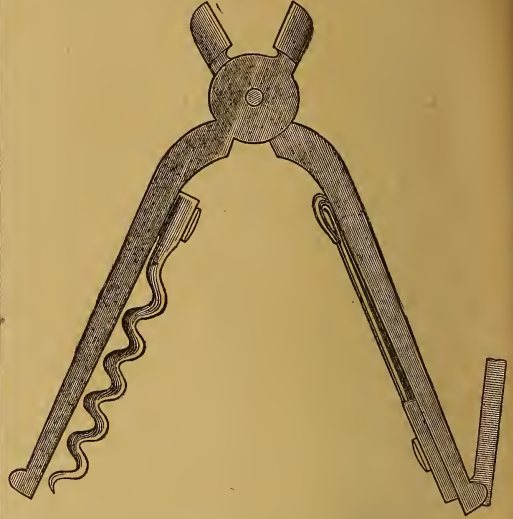
have offered to its sale and use, the great favor with which beverages of various kinds have been received by the large majority of people, has made its manufacture a business of immense proportions. And it is well that this should be so, for as the history of mankind goes to show that with all people and in all ages, a stimulant of some kind has been invariably used, it is of course better that this necessity should be as harmless and as healthful as possible, and no objections can be made to soda water, ginger ale, root beer, etc., that is to say, provided they are pure, on the ground that they are noxious. It is well known that Americans have some prominent peculiarities which distinguish them as a nation from any other people on the face of the earth, and one of the most pronounced and most universally recognized of these idiosyncrasies, is a desire to get the best. We have been lectured time and time again, by traveled persons, on the shameful lack of economy which even the most humble workingman shows in his purchase of meats by buying rump steak, when a few cents worth of shin-bone contains just as much nutriment, even if it has not so fine a flavor. As in food so it is in drink, we want the best; and the result is, that in the matter of beverages, for instance, as fine an article is now manufactured in this country as is to be found in the world. The extent and importance of the bottling business are known to but very few outside of those immediately interested, for it is not an industry which makes a great deal of show, as the distribution of the goods at retail is usually attended to by the dealers, who do no bottling themselves. The demand for bottled goods is surely and steadily increasing, and owing to the numerous improvements made in bottling machinery of late years, the cost to the consumer has been greatly lessened. A thriving Rockland Bottler is Mr. C. E. Havener, sole proprietor of the Standard Bottling Company, Sheperd Block, Main Street. The whole basement of the Sheperd Block is occupied for the sole use of bottling purposes, and in order to give the public an idea about the enormity of that business, we may state, that during the busy season, seventeen thousand dozen are bottled per month, besides the charging of syphons and soda fountains, as the eastern trade of this company has increased immensely, necessitating the employment of five assistants, besides several salesmen. The article furnished is so favorably known that comments are not necessary, and it is a true word which can safely be used here, that their goods have no peers, east or west. The motto in the laboratory is, "the best of ingredients to produce the standard." The machinery used for the manufacturing purpose and for bottling, is of the latest and most improved patterns, and as the business is superintended by Mr. Havener, personally, it is no wonder that success has crowned this enterprise. He is also the proprietor of the store above this basement, containing Costumes, Fruits, etc., etc., and is considered as one of Rockland's most active business men. He was born in this city, began business over ten years ago, and through hard work, perseverance, liberality and personal attendance to his business, he has made himself what he is to-day, "a self-made man."

Bodwell Granite Company, Office 248 Main Street, Rockland. This corporation was organized in 1871. The business was first started at Vinalhaven by the late Governor Bodwell, and Moses Webster, the late vice-president of the company, several years earlier. The following are some of the principal works for which they have furnished, and are furnishing Granite: New State, War and Navy Departments Building, Washington, D. C.; Masonic Temple, Record Building, and Pennsylvania Railroad Passenger Station, etc., Philadelphia; New Court House and Post Office, Atlanta, Ga.; New Custom House and Post Office, Cincinnati, Ohio; New County and City Building, New Board of Trade Building, Offices for Pullman Co., Counselman Building, Home Insurance Co. Building, Chicago, Ill.; St. Louis Bridge, Missouri; New York and Brooklyn Bridge, Welles Building, Mutual Life Insurance Company Building, Manhattan Bank Building, Kelley Building, etc., New York; Wellington Building, Jordan, Marsh & Co. Building, &c., Boston; New Custom House and Post Office, Fall River, Mass.; Peabody Town Buildings, Peabody, Mass.; &c.; Gen. Wool Monument, Troy, N. Y.; Pilgrim Monument, Plymouth, Mass.; Smith Monument, Philadelphia, Pa.; Mausoleum and Monument, for Dr. Gibson, Jamestown, Pa., &c.; New Post Office and Custom House, Brooklyn, N. Y.; Basement of New Post Office and Court House at Erie, Penn.; North Western Insurance Co. Building, Milwaukee, Wis.; Polished Granite for the State House, Indianapolis, Indiana; Harlem River Bridge, New York; Savings Bank Building, Wilmington, Del.; Weston Savings Building, Philadelphia; Carnegie Free Library Building, Alleghany City, Penn. They have quarries at Fox Island, Spruce Head, St. George and Jonesborough; polishing works, (power), at Vinalhaven.

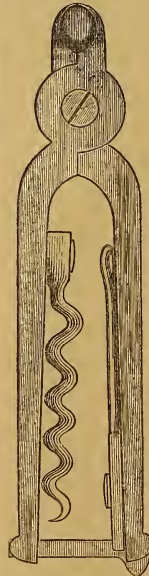
John P. Wise & Son, Hardware and Stoves, 214 Main Street, Rockland. For full forty-four years has the enterprise conducted by the house of John P. Wise & Son been carried on, and it is therefore not surprising that it is almost as firmly established as the city itself, and known to a very large majority of the residents. Hardware and Stoves are the articles handled, and many and important as are the houses in this state engaged in the sale of these commodities, but very few of them can surpass the concern mentioned, either as regards bulk and variety of stock, or magnitude of the total business done. The firm is constituted of Messrs. John P. and H. M. Wise. Mr. John P. was born in Kennebunk, and Mr. H. M. in Rockland. Both of them have served in the city council. The junior partner is a member of the Free-Masons, thirty-second degree, and of the Knights of Pythias, while his associate belongs to the Odd Fellows, and each holds a prominent position among our best-known citizens. The premises occupied to accommodate the heavy business done, are four stories in height, and 30 x 50 feet in dimensions, and supply space for the display and handling of a stock that has but few equals, outside of Portland, in the entire state. Both a wholesale and a retail trade are carried on, and employment is given to four assistants, who will

be found well-informed and courteous in the discharge of their duties.

Austin's Toilet Novelty, A. M. Austin & Co., Rockland. The simple name, "Austin's Toilet Novelty," gives but a very imperfect and inadequate idea of the many uses to which that truly wonderful combination tool can be ap-



plied, but perhaps after all it describes it as well as any name could, unless it were so long that before the whole of it could be written, the first portion would be forgotten. For instance, suppose when it was wanted one had to ask for "Austin's Nail-cutter and Cleaner,



Corkscrew, Button-hook, Door-fastener, and File?" Yet it is all of these, and what is more wonderful yet, it weighs—how much do you suppose? Well, just one ounce; or, in other words, as much as a silver dollar, for which it may be bought. The manufacturers' claim, that it is "the most compact and useful article extant," we can fully endorse, and also agree with the statement that, "as a manicure instrument it has no equal." It is made of the finest steel, and the delicacy, and yet strength, of its design and construction, are exemplified by the fact that it will cut a hair or a pin with equal facility. Those who suffer from those painful and unsightly inflictions known as "hang-nails," will be glad to learn that this little instrument is the most perfect article yet devised for removing the same, while its efficacy in the cleaning and cutting of nails, makes it indispensable. It may be bought of any first-class dealer in cutlery and notions, and Messrs. A. M. Austin & Co. offer special inducements to agents, who would do well to handle this "multum in parvo."

HISTORICAL SKETCH

OF

THOMASTON.

In the history of Rockland will be found many facts, bearing on the early history of Thomaston, of which the former was originally a part. We cite here the more important and distinctive points which have marked the development of the old town. Thomaston was first visited, by the whites in 1605, but a permanent settlement was not effected for over a century, until 1719. In May 1694, Madockawado, the Indian chief of this region, sold the site of the present town to Sir William Phipps of Pemaquid, from whose hands it passed into those of the Hon. John Leverett, President of Harvard College, who was most active in effecting the permanent settlements of 1719. At the death of President Leverett in 1724, the ownership of this region passed to Samuel Waldo, who was most influential in the inauguration of the lime industry, and the general improvement of the settlement. The Indians, after the first quarter of the eighteenth century, made little trouble of a warlike nature, but were a lazy, discontented tribe, though perhaps not entirely without reason. They complained that the white men sold them "sour meal, and poor tobacco," and that "white man be mighty unsartin." By the outbreak of the Revolution, quite a considerable settlement had grown up here, but on account of its frontier position, it was not able to render any great help to the struggling colonists, though it did all within its power, with the greatest zeal.

In 1777, it was incorporated as a town, under the name of Thomaston, containing about fifty inhabitants, and being about seven miles in circumference. The place was named after Major General John Thomas of the Continental army, who had led a corps, in the celebrated expedition against Quebec in the preceding year, and after distinguished services, perished from the effects of the campaign, June 2, 1776. The first Selectmen of the town were: Col. Mason Wheaton, also Town Treasurer; Lieutenant John Mathews, and David Fales Esq., Town Clerk. Col. Mason Wheaton was also elected as Thomaston's first representative to the General Court of Massachusetts, in 1779. After the close of the war, the town continued to grow slowly up to the beginning of the present century.

Major-General Henry Knox, who had formerly married a Thomaston lady, Miss Lucy Flucker, came to reside in Thomaston in 1795. He had gained distinction as one of the leading generals of the Revolution, after Washington, of whom he had been a favorite adviser, and the Commander-in-chief of all the artillery forces of the army. He had also served two terms as Secretary of war in President Washington's cabinet. Now retiring on his well-earned honors, he chose Thomaston as a most desirable residence, and built one of the most magnificent and costly mansions in New England.

At this period he commenced business on a large scale, including lime-burning and ship-building. He also improved the Georges river, by a system of locks at the several falls at Warren, and opened the navigation of the river as far up as the mills in Union." He was universally recognized as the leading man in this region, and contributed more than any one other, in building it up. In 1801, he received the unanimous vote of the town for Senator. His death occurred Oct. 25, 1806, and his funeral was celebrated with the highest military honors. His vast estates have become the property of other families, and his grand mansion has been demolished. The present depot of the Knox and Lincoln Railroad, is constructed from a house on his estate.

The town took an active part in the war of 1812, but had nevertheless to suffer all the disastrous effects upon our commerce, which followed it. The progress made between this war and the great Rebellion, was far from rapid, yet the town developed steadily, after the good old conservative fashion. The population of the town at various times, has been: 1790, 799; 1800, 1,402; 1820, 2,654; 1840, 6,227; 1850, 2,723; 1860, 3,083. The separation of East Thomaston, afterward Rockland, in 1848, was hotly contested at the time, and the effects have been felt ever since.

The Civil war was participated in with great enthusiasm and patriotism in Thomaston. Over two hundred men were sent out by the town, to aid in putting down the Rebellion, and the honor and death lists were both large. Among other officers from Thomaston, were Lieut. J. H. Gilman, afterward promoted to Major for gallant service; Captain J. P. Cilley, promoted to Lieutenant-Colonel, and Captains L. Hill and S. I. Keene. The amount contributed in bounties, was estimated at \$33,374, and much money was also given for general war expenses, support of soldiers' families, etc. The ladies were active in every good and patriotic work for the aid of the soldiers and of the country.

The changes which have taken place in the town since the war, are chiefly those incident to slow, almost imperceptible development, yet the progress has been marked and effective. Every department, which goes to make up the life of a model New England town, is now in a flourishing condition. The influx of numerous summer visitors, in the immediate past, has served to bring its historic associations and scenic beauties, as well as its advantages for the lovers of the rod and gun, into prominent notice. Its elevated situation, abundance of beautiful and majestic trees, and elegant private and public buildings, all contribute to give it a well-deserved reputation, of being one of the most beautiful towns in Maine.

LEADING BUSINESS MEN

OF

THOMASTON, ME.

Burgess, O'Brien & Co., General Store, also Lime Manufacturers, Water Street, Thomaston. One of the most truly representative firms in this city, and one which has done more perhaps, to make the name of Thomaston known and esteemed in the business community than any other, is that of Burgess, O'Brien & Co., whose establishment is located on Water Street. Having begun operations in 1856, for thirty-two years has this house been before the public, and at the present day it is universally recognized as being one of the foremost and most enterprising concerns in the entire state. The firm is made up of Mr. W. C. Burgess, Mr. Edward E. O'Brien and Mr. E. K. O'Brien, the former being a native of Warren, while the two latter gentlemen were born in this city. Mr. Edward E. O'Brien is known throughout the state as our heaviest ship owner, and no man is more esteemed and respected than is he. Mr. E. K. O'Brien is a very prominent politician, having had the honor of running twice against Mr. Blaine for Congress. The firm carry on a general store, besides being very extensive manufacturers of Lime, their plant covering an area of five acres of ground, and three lime-kilns, producing about 100,000 casks a year. Employment is given to forty men, and an immense business is done, which is increasing annually. This house is in a position to supply the very best of goods at very low rates, and the degree to which it takes advantage of this fact, is significantly shown by the bulk of its business.

Georges National Bank, Main Street, Thomaston; President, Edward E. O'Brien. Those who are accustomed to envy bank officials the "soft time" which they are popu-

larly supposed to have in certain quarters, do not seem to take into account the fact that the conduct of a public banking house entails labor and thought of the most arduous kind, and that there is no "royal road" to success in this field of action, any more than there is to learning. As a general thing, a bank gets but very little credit for its efforts to build up and assist the community in which it is located, some even going so far as to say that no institution of the kind mentioned can exert an appreciable force in this direction, but we have noticed that they are precisely the individuals who are the loudest in denouncing the banks in a time of financial stringency for having "seriously interfered with business." The truth is, as is acknowledged by all our leading business men, that a Bank, and more particularly a National Bank, is a source of much good in a community, and this has been abundantly proved by the experience of our citizens as regards the Georges National Bank, which began operations in 1885. It found the field occupied but not filled, and has extended its influence and workings until it has come to be regarded as a power for good, by no means to be despised or set at naught. Both the President and Cashier are natives of Thomaston, and it would be difficult to name two gentlemen more generally known and highly regarded, than Messrs. Edward E. O'Brien and J. C. Levensaler, the officers alluded to. The Board of Directors is composed of Messrs. C. S. Smith, Sanders Curling, Caleb Levensaler, and W. A. Campbell, and that they are eminently fitted for the responsible position they hold, is amply proved by the record and financial condition of the Bank, which, August 1, 1887, presented resources amounting to \$263,575.41, and whose paid in capital stock amounts to \$110,000.

Thomaston Savings Bank, Main Street, Thomaston; President, M. R. Mathews. We sometimes hear fears expressed by those who are more or less frightened by the noisy outbursts of Anarchists, Communists and other revolutionary spirits, that the present forces at the disposal of the authorities, including the police, militia, and the regular army, are too small to successfully resist the uprising of the lawless hordes which would run riot over the land, at a signal from their leaders. If it were indeed only on the regularly organized and paid officers that the security of society depended, our position would be as precarious as that of a slumberer upon a momentarily quiet volcano that was apt to belch forth fire and lava at a second's warning, but happily, this is so far from being the case, that the officers of a community are only the "outward and visible signs of an inward and spiritual grace" that permeates our entire body politic and is ready to assume bodily form and extend its overpowering aid in the preservation of law and order, whenever it may be really required. Every savings bank may be compared to an anchor on which the ship of state may safely depend for assistance in riding out the severest storm, and as long as these institutions are common and prosperous in our country, our safety as a nation is much better assured than if it were sustained by thousands of cannon, backed by millions of bayonets. Those who carry a deposit in a savings bank, as truly give bonds to keep the peace as if it were done by order of the court, with the significant and decided advantage that their act is voluntary, and their bond perpetual, as far as circumstances will permit. Therefore savings banks are a boon, and a powerful, conservative force in any community, and their projectors are entitled to the thanks and patronage of all lovers of order and true freedom. Our Thomaston institution is no exception to this rule, but, on the contrary, a distinguished example of it, on the ground that both its management and success have served to show what such a bank should be. Operations were begun in 1860, and successive developments since that date have only served to more strongly emphasize the fact that the confidence felt in its management was fully deserved. Its President, Mr. M. R. Mathews, and Treasurer, Mr. C. S. Smith, are known, by reputation, at least, to all Thomaston readers, while the Directors, Messrs. J. Henderson, W. E. Vinal, and W. E. Mehan, are also widely known and highly esteemed. August 1, 1887, the bank showed deposits amounting to \$187,457.10, and a surplus above all liabilities of \$12,663.04, so that its financial condition speaks for itself.

George H. Gardiner, Manager of the G. I. Robinson Drug Store, Thomaston. There is probably no other branch of trade known to commerce in which so great a responsibility is incurred as there is in that carried on by the druggist. Dealing as he does, in Drugs and Chemicals, unfamiliar to the general public, many of which agents are deadly in their effects when used in certain quantities, or when combined improperly with other materials, he must rely absolutely and entirely on the knowledge, care and skill of himself and employes for the

assurance that by no fault of his, or those for whom he is morally, if not legally responsible, shall the life, or even the comfort, of the hundreds whom he daily serves, be endangered. We need go no further than the establishment of the G. I. Robinson Drug Store, located on Main Street, for an example of what a drug store should be. Mr. Robinson established this business in 1850, and was one of the oldest and most successful druggists in the state. After a sickness of a year, Mr. Robinson died in the winter of 1885, since which time Mr. George H. Gardiner has been manager of the store. It is no small compliment to a man's ability and trustworthiness, to place your life in his hands, and that hundreds do this with the above-named gentleman, shows the confidence which is placed in him by the citizens of Thomaston. This store is of the dimensions of 20 by 50 feet, and carries a stock of valuable Drugs and Chemicals of all descriptions. Prescriptions may be left with this firm with the moral certainty that all that learning, skill and improved apparatus can do toward obtaining satisfactory results, will be done by those to whom they are entrusted. Mr. Gardiner is a native of Richmond. He is widely known in business circles as one of the most responsible and successful druggists in Thomaston.

J. O. Cushing & Co., Manufacturers of Lime, and Dealers in Corn, Flour, Ship Chandlery, Coal; also, Ship Builders, Central Wharf, Thomaston. An establishment conducted on principles that make it alike an honor to its proprietors and the community in which it is located, is that carried on by Messrs. J. O. Cushing & Co., on Central Wharf, Water Street, this city. Its inception occurred forty-one years ago, being founded in 1847, by Messrs. Cushing, Waterman & Co., and for about the first half of its existence, ship building was the industry upon which all its energies were concentrated, but since the formation of the present house, in 1869, new departments have been added, and at the present time the manufacture of Lime, and the handling of Corn, Flour, Ship Chandlery and Coal, are very extensively engaged in. Messrs. J. O. Cushing and Atwood Levensaler constitute the firm, both of these gentlemen being natives of this city, and universally considered as representative citizens. Some ten acres of land are occupied, and their products from four patent lime kilns are thirty-one hundred barrels per week. Tracks run direct to these kilns, one of which is on Central wharf, the others on the spot where Gen. Knox commenced lime burning almost one hundred years ago. This firm have ten coasters that run to New York, have built several vessels, and are largely interested in shipping. They own their quarries, and employ one hundred men and seventy-five horses in their Lime, Corn, Flour, Ship Chandlery and Coal business. Mr. Cushing has been in the lime business thirty-five years. Atwood Levensaler, the active partner, succeeded his father and grandfather in the business, and their record dates back more than one hundred years. Their brand of Lime is favorably known all over the country. In the line of Coal alone a very large business is done, Franklin, Lincoln, Smith and Hard Coals

being supplied at short notice, and at prices that make competition difficult. As Ship-builders this concern have all the advantages arising from long experience and a perfect acquaintance with the business in every detail, and the many noble vessels built in the past, form a sufficient criterion of what they can do in this direction. Every facility is at hand for executing orders in the promptest and most economical manner.

Thomaston National Bank, Main St., Thomaston; President, C. Prince; Cashier, F. H. Jordan. It is of great importance, and a decided aid to any business community, to have a reliable banking institution, whose financial soundness is beyond question, located in its midst, for while the presence of such an establishment is of itself strong evidence regarding the enterprise and thrift of its merchants, its absence, on the other hand, is very apt to exercise a discouraging and deadening effect on the commercial and industrial growth of the section concerned. Therefore, it is not surprising that the founding of the Thomaston National Bank, some twenty-five years ago, was hailed with joy by our manufacturers and merchants as a whole, more especially as it was emphatically a "home" institution, being originated and managed by men who had long been identified with the advancement of Thomaston's best interests. That the sanguine expectations of the founders and promoters of the bank have been more than realized, is a matter of history, and this satisfactory result is due, not only to the skillful and far-sighted management it has received (although of course this proved an important factor), but also to the confidence and esteem in which it has been held by the public, who have certainly never had occasion to regret their appreciation and endorsement. The simple fact that the Bank's monthly statement, issued August 1, 1887, shows individual deposits amounting to \$113,426.15, affords significant evidence of the general use that is made of the advantages so gained by our business men, and a careful examination of the statement alluded to (which our space does not permit us to enter into) will show how thoroughly their confidence is warranted by the facts. The President, Mr. C. Prince, and Cashier, Mr. F. H. Jordan, are both natives of Thomaston, and with the Board of Directors, consisting of Messrs. B. W. Counce, J. Henderson, W. J. Singer, E. A. Robinson, Harvey Mills and Nevin Mehan, are universally recognized as representative and honored citizens.

J. Henderson & Co., Stoves and Tinware, Thomaston. Among the successful business enterprises in this city, the Stove and Tinware establishment of J. Henderson & Co. occupies a prominent position in this line. They commenced business in 1863, and have reared up their present desirable business through their native energy, enterprise and perseverance. Occupying premises on Main Street, consisting of two floors with basement, each 30 x 60 feet in dimensions, and a large store-house in rear, all of which are thoroughly equipped for the satisfactory conduct of the

business, they carry a full line of Stoves and Ranges of all kinds, also a large and extensive stock of Tinware and House Furnishing Goods, Agricultural Machinery of all kinds, Plumbing Materials, etc., etc. Four very capable assistants are employed, and all work executed is warranted to give perfect satisfaction. The individual members of the firm are Mr. J. Henderson and Mr. W. H. Hatch, both gentlemen being natives of Thomaston. They are prompt and reliable, and have, through these important qualifications, laid the foundation of a reputation that well might be envied by other business men.

F. P. Peaseley, Groceries and Provisions, Thomaston. We have before remarked upon the character of these enterprises which have done much to promote this city as a trade center. Taking up such industries in detail, however, it becomes necessary to devote a brief space at least to the house of F. P. Peaseley, which, in the Grocery and Provision trade, occupies a prominent position in the commercial community, and is entitled to due consideration. This store was established in 1873 by its present proprietor. The premises occupied for the transaction of this extensive retail trade are located on Main Street, and comprise a store and basement, each covering an area of 25 x 60 feet, and are well stocked with a choice assortment of staple and fancy Groceries and a fine selection of Provisions. The services of several capable assistants are required in the discharge of the many details of the business, which is under the direct supervision of the proprietor, who has had a long experience in this line of business. Mr. Peaseley is a native of Jefferson, and a highly respected citizen of Thomaston. It is with pleasure that we commend his establishment to the residents of this community.

Clinton House, E. C. Andrews, Proprietor, Thomaston. That America has by far the best and most comfortable hotels in the world, has long been so universally admitted by travelers of all nationalities, that argument in its confirmation is superfluous. We believe that there are few intelligent travelers who have passed a day or two at the Clinton House, Thomaston, under its present management, who will not pronounce it fully equal to other houses of its size in the city. Mr. E. C. Andrews is the proprietor, and is a gentleman of experience, fully understanding the wants of the public. This house is a well-known and popular one, having been opened in 1880. The house is a three-story structure, 40 by 60 feet in dimensions, and contains forty rooms, and is supplied with all comforts and conveniences. It is conducted under a system which leaves no room for improvement, a force of well-trained assistants being employed, and guests will find every comfort and attention within its doors. The tables are supplied with the best the market affords. The proprietor, Mr. Andrews, is a native of Warren. He is a genial and accommodating host, with whom it is a pleasure to remain, and who has made the Clinton House first-class in every respect, and it is with pleasure that we commend it to the public in general.

E. R. Bump, Jewelry and Silver Plated Ware, Main Street, Thomaston. Among the best known and most reliable establishments of this kind in Thomaston is that of Mr. E. R. Bump, which is centrally located on Main Street. Mr. Bump has a well-earned reputation for the excellence of his wares and the fidelity with which work entrusted to him is performed; hence his business, which he established in 1885, is prosperous and steadily increasing. With the advancement of any community in wealth, intelligence and culture, the fine arts of decoration and adornment prosper, and the skill and taste of the watch-maker and jeweler are brought more constantly and generally into requisition. Twenty years ago it would have been impossible to have found customers for that class of goods, which now are really in the greatest demand. The stock carried is very select, comprising the finest grades of Watches, and a beautiful and unique selection of Silverware and Jewelry, calculated to please the most fastidious. The premises comprise a store 40 x 50 feet in dimensions, which is very attractive in its appointments. Mr. Bump is a native of Thomaston, and is an experienced and practical business man. We bespeak for Mr. Bump a continuance of the success he has already achieved, as he is a man of judgment and sound business principles and exquisite taste in the selection of his stock, which embraces, in addition to the above named goods, a fine assortment of Cutlery and Fancy Goods.

A. Goudy, Boots, Shoes, and Hats, Caps and Furnishing Goods, Thomaston. There are many establishments in Thomaston devoted to the Boot and Shoe business, and among the most reliable is that conducted by A. Goudy. This gentleman started in business in 1876, and has built up a very large and thriving trade by reason of the intelligent and honorable manner in which he has served his customers. His store is 25 by 60 feet in dimensions, and is located on Main Street. The stock carried is a large and finely selected one, consisting of Boots, Shoes, Hats, Caps, and Furnishing Goods. This establishment is well appointed, and very courteous and painstaking assistants are at hand to serve patrons promptly and well. Mr. Goudy, owing to his long experience, is enabled to anticipate and fully meet the wants of the public in the various goods in which he deals. A very fine assortment is shown, comprising goods especially adapted to street and party wear, and the latest novelties in this department are early at hand. Mr. Goudy is a native of Bristol. He fully deserves the extensive and lucrative patronage he receives, as all goods are warranted, and the prices are moderate and just.

N. A. Packard, Groceries, Fruit and Confectionery, Thomaston. This gentleman is conducting a large retail trade in choice family Groceries, Fruits and Confectionery, and his establishment, located on Main Street, is one of the popular stores in the city. The business was originally started by Mr. N. A. Packard in 1871, at Rockland, and in 1887 he established

himself in his present attractive and convenient quarters. The premises occupied comprise a store 18 x 70 feet in dimensions, which is centrally located and well furnished. The stock is large, and includes one of the finest selections of staple and fancy Groceries in this section, also Fruits of all kinds in their seasons, and a full assortment of pure Confectionery. Experienced assistants are employed in the management of the business, and all branches are conducted in a perfectly satisfactory manner to its many patrons. Mr. Packard is a native of Union, Me., a gentleman of long and practical experience in this line of business. He is favorably known to the citizens of Thomaston, and is a member of the Knights of Pythias and Royal Arcanum.

Burton & Williams, Monumental Granite Works, Foot of Knox Street, Thomaston. A harder, more intractable and less easily worked stone than granite is hard to find, and yet it is coming more and more into favor for monumental purposes every day, for the very qualities mentioned are just what are needed to withstand the rigors of our climate, and granite has a beauty and effectiveness peculiarly its own, and not combined in the same degree in any known stone. Some of the most appropriate and graceful designs ever produced in this country have been worked out in this material, and no house in this part of the state enjoys a higher reputation for originality and good taste in this direction than does that of Burton & Williams, situated at the foot of Knox Street. Business was begun by this firm in 1882, and the many orders they have since filled to the perfect satisfaction of all concerned, show how well they are equipped to carry it on. Both partners were born in this city, and are very well known here, Mr. Williams being prominently connected with the Free Masons. The premises in use cover about one-quarter of an acre of ground, and employment is given to six skilled workmen. A Polishing Mill for stone is also run by this house, and their work in all the various details and departments of the business, is of the highest character, while the prices are as low as the market affords.

Knox House, W. K. Bickford, Proprietor, Thomaston. Experience will do wonders to smooth and make easy any undertaking or pursuit, and certainly traveling is no exception to the rule, some even going so far as to say that by the time a man learns how to travel properly, he is too old to leave home at all, but however this may be, there can be no doubt that one of the fundamental rules of comfortable traveling is to know how and where to find the best hotels. It is by no means always the most pretentious or high-priced houses that are the most desirable or home like, and a conspicuous example of this truth may be found in the case of the Knox House, of which Mr. W. K. Bickford is the proprietor, located on Main Street, and convenient to the railroad depot. The accommodations for both transient and weekly boarders are eminently comfortable and complete. Mr. Bickford opened this house, which

is two stories in height, and 40 by 70 feet in dimensions. (containing forty rooms,) in 1878, and early established a reputation for unremitting efforts to please and satisfy his guests. He does a large business and fully deserves his success, as it is but the legitimate result of his liberal management and fair treatment.

J. A. Creighton & Co., Manufacturers of Lime, and Dealers in Coal, Corn, Meal, Flour and Groceries, Thomaston. Lime is a very curious material in more ways than one, but its usefulness can hardly be overestimated, for our most imposing and massive stone and brick buildings would be but tottering wrecks, were no lime present in their construction. An article of such widespread use must, of necessity, form a most important commodity, and such is indeed the case, many large houses and a large amount of capital being employed in its production and sale. Occupying a prominent position among these is the firm of J. A. Creighton & Co., for this concern maintains three Lime Kilns in this town, covering an acre of ground and capable of a large annual output. A grist-mill adjoining the depot, is also run by them, occupying premises 40 x 60 feet in size, and a twenty-horse steam-engine is employed to furnish the necessary motive power. Business was begun in 1880, the firm being made up of Messrs. J. A. and C. A. Creighton, both of whom are natives of Thomaston, and widely known here. Coal, Corn, Meal, Flour and Groceries are handled both at wholesale and retail, and satisfaction is guaranteed to cus-

tomers, as this house is eminently qualified to serve its patrons with the best goods at low rates.

C. C. Morton, Dealer in Dry and Fancy Goods, Cloaks, etc., Main Street, Thomaston. Considering the magnitude and variety of the stock carried, and the total absence of the many unfashionable and unseasonable goods that go to make up no small portion of the articles on hand in some other establishments not a thousand miles from Thomaston, it is not surprising that the store of Mr. C. C. Morton, on Main Street, has long been regarded as a most desirable place at which to trade. This enterprise may be said to have attained its majority during the past year, for having been inaugurated in 1866, its twenty-first anniversary has lately occurred. Mr. Morton was born in this city, and during his long and honorable business career here, has established a reputation for probity and integrity that is hard to match. His long experience has resulted in making him perfectly familiar with the Dry Goods trade in all its many details, and his customers find evidences of this fact when they learn the many advantages gained by trading with this popular house. Two floors are occupied, having an area of 25 x 62 feet, and ample accommodation is thus afforded for the tasty display of the costly and beautiful assortment of Dry and Fancy Goods, and the full line of Cloaks offered for inspection. The latest fashionable novelties are early at hand, and two courteous and efficient assistants will do all in their power to make a visit an agreeable and profitable one.

HISTORICAL SKETCH

OF

ELLSWORTH.

ALTHOUGH Ellsworth has not the length of years that can be claimed for some other New England cities, the marvelous progress made in many lines during the present century is enough to justify the pride and pleasure which her citizens feel in her honorable history. Situated on the northern side of the Penobscot, the eligible situation and great natural advantages of Ellsworth did not come into prominence until after the beginning of the present century, but the rapidity with which they have been developed demonstrates, all the more clearly, their great value. The history of the region before the advent of the English is entirely buried in obscurity and tradition. The Tarratine Indians and the French must have visited it frequently, but no important evidences of their occupancy exist today. Before the French were driven out of Canada, in 1755, it was sheer folly for any of the English to venture to settle north of the Penobscot, and between the last French war and the Revolutionary war, domestic matters were so pressing that little attention was given to the rich country which lay beyond this great boundary river. A few hardy spirits did, however, have the courage to come out so far into the wilderness, and as early as 1763, the first pioneer, Benjamin Milliken, had settled here. He carried on, mostly, trade with the Indians and a general hunting and pioneer's mode of life, and must have found it an extremely lonesome and precarious situation, until a few years later several other families came to keep him company. Among these were Methiah Jordan, Benjamin Joy, Colonel Jones, George Lord, Nathaniel and John Jellison. These were followed by other scattered families and the little settlement grew slowly, up to the time of the war of the Revolution. The first children born here were those of Edward and Susan Beal. Few accessions to the numbers of the settlement were made during the Revolution, and the town was too small and far removed from the seat of conflict to take any considerable part in the struggle; still many heroic efforts were put forth, and especially while the British were in this region. For the first three or four years of the war it seemed as if this part of the

state would be lost to the country, whatever the issue of the main question, the British, for a time, completely overrunning this territory; and it was more good fortune than any special efforts looking toward that end, that brought it about that the St. Croix and not the Penobscot became the northern boundary between the United States and New Brunswick. Soon after the declaration of peace, in 1783, considerable immigration commenced into this locality, and the population became 992.

The town now grew rapidly, as did the whole surrounding country, so that this region, which had been a part of York county before 1760, and of Lincoln between that time and 1792, was set off in that year in a separate county, under the name of Hancock, in honor of the brave and patriotic governor of Massachusetts and president of the convention which adopted the Declaration of Independence.

At the beginning of the nineteenth century, this place had already become quite a town, as is clearly shown by the most remarkable event noted as occurring in that year, namely the arrival of the first lawyer, who had come here, Mr. Nathaniel Coffin, who at once took an active and most important part in the public and legal affairs of the settlement. He had already been preceded, as the lawyers generally are, by a minister, the Rev. J. Urquhart, who had settled here in 1785, and been a prominent figure in the little plantation at that time known as New Bowdoin.

In 1800, the town was incorporated by the Massachusetts Legislature, and was named in honor of Oliver Ellsworth, one of the delegates from Massachusetts, who shared in the adoption of the Constitution in 1787, and among the ablest and most learned judicial leaders the old Bay State ever produced. The incorporation of the town was the sign of growth which now began to be very marked. The business and social interests of the town rapidly expanded, and it became the center of this whole region. In 1803, two more legal lights in the persons of Mr. George Herbert and Mr. James G. Deane appeared upon the scene, and helped no little in the great progress which Ellsworth was now making. Professional and enterprising business men, as well as agricultural settlers, kept coming in, and the surrounding country was being quietly but rapidly transformed from the forest to the farm. All traces of the wilderness were being replaced by the comfort and attractiveness of the home. The valuable water privileges were early recognized and comparatively well improved. The town had grown so rapidly, that in 1812 there were already three licensed innholders in the town, Andrew Peters, Samuel Dutton and Alfred Langdon. This would indicate a population of not far from a thousand, and a constant arrival and departure of travelers. In fact, from its situation, Ellsworth was admirably adapted for a trading center of this region, and was much frequented by vessels coasting and also by those making a regular trading trip here. In the War of 1812, which now broke out, Ellsworth, from the paucity of its naval interests, was debarred from taking a very influential part; considerable enthusiasm, however, and the cheerful giving up of everything which contributed to the country's welfare was abundantly manifested here. In the destructive, and cruelly perpetrated descent, which the British made on this region in the fall of 1814, Ellsworth suffered great reverses. Almost all its fighting men were present in the battle on the opposite side of the Penobscot, in which the Continentals were overpowered by vastly superior numbers,

and consequently the town was left an easy prey for the marauders of the army, who carried away much, and despoiled more. However, when such procedures were put a stop to here by the conclusion of peace in 1815, the town commenced anew its upward course and soon had much more than recovered its ground. With the introduction, during the third decade of the century, of steamboats in the Penobscot, a decided boom affected Ellsworth's commercial interests, and the results were most beneficial throughout every department of the town life. Every year saw much decided improvement and progress, and the town rapidly became the leader of all the interests of this part of the State. This was evidenced, when it was made the county seat of Hancock County by the Legislature. In the following year it was made the shire town, and in the same year, 1838, the County Court was erected. The first court met here in October, 1838. Thus becoming the center of all the interests on this side of the Penobscot, the town was spurred on to yet greater internal improvement and development. One great element in the progress of Ellsworth has been the large number of her active and able public citizens. Out of a long and honored list, we are only able to cite the following: Hon. Joshua N. Hathaway, Judge; Hon. George S. Peters, Judge from 1847 to 1881; Col. Joseph S. Rice, Colonel in the State Militia; Hon. Thomas Robinson, State Senator from 1831 to 1858; Hon. Joseph A. Wood, Postmaster from 1811 to 1844. The last-named gentleman was one of the landmarks of the town. Identified with its early interests, and prominent in all measures for the public good, he was a leading citizen and honored in private life, not subject to the fluctuations of parties, nor controlled by any influences save those of patriotism and honor; he continued to wear his well-earned laurels till a late day.

Through all the various depressions, disturbances and excitements up to the Civil War, the town continued to advance, and by that time had taken a prominent place among the leading towns of the state. It met the first call to arms with a ready response, and the same spirit continued throughout the war. Large detachments of men were sent to the front in the celebrated "Iron Fourth" of Maine, and other volunteer regiments, and Ellsworth's soldier boys displayed themselves with unsurpassed gallantry on the battlefield and did high honor to their native town. At Antietam, Chancellorsville, Gettysburgh, Cold Harbor and Petersburg, in particular, beside many smaller engagements, and in the hospital or prison-pen, many of them suffered martyrdom, and sealed their country's freedom with their life-blood. In all, six hundred and fifty-three men went from Ellsworth into the army, and few other towns in the state were equal to her in the number and generosity of her services. The amount raised for bounties alone was forty-nine thousand six hundred dollars, beside many other channels through which money and aid were contributed to the soldiers, their families, and the government. Throughout the struggle the ladies were most active and helpful in every conceivable way, and contributed in no small measure, by their cheerful resignation, heroic sacrifices and noble efforts to the final victorious outcome of the cause. Great tenderness and affection have been shown in Ellsworth, since the war, toward the memory of those who fought and suffered so long, and no means have been spared to consecrate and perpetuate the influence and associations of their heroic deeds.

Directly after the war, the town suffered from a business relapse which was, however, neither permanent nor decisive. It soon recovered its progressive spirit, and the year 1869 witnessed its incorporation as a city. The first mayor was the Hon. James P. Davis, who executed the responsibilities of the office with scrupulous and successful care, as have his honored successors. The population in 1870 was 5,257, and the valuation in the same year was \$1,233,199; in 1880, the valuation was \$1,456,366, and the population, 5,051; the population is now estimated to be between six and seven thousand. Great attention has been shown to the educational interests of the city, which are now in a highly satisfactory condition. The city now owns twenty-two public school buildings and other school property to the value of \$25,000. A large annual appropriation is made to the support of this important interest, and the standard maintained is that of the highest. In its healthful situation, Ellsworth possesses a great advantage, which has wisely and carefully been built upon by the greatest attention to the development of her water interests, and also to the health regulations which are carefully maintained. It would be hard to find in any country, a city where so little serious sickness is known, and so many of the inhabitants die of nothing but old age. Among the most distinguished citizens of Ellsworth, in recent times, are the Hon. Eugene Hale, the well-known United States senator, whose broad statesmanship and liberal conservatism in that body, have done honor to the state; and the Hon. L. A. Emery, popular attorney-general of Maine. Since the introduction of the railroad, there has been springing up a spirit of youthful enthusiasm and progress, which suggests the efforts and hopes of the town's people in the early days of this century. The great influx of travelers, consequent on the new railway extension must prove of permanent and growing advantage to the city.

The water-power privileges of Ellsworth are of considerable value and deserving of special mention. The whole number of powers are divided into thirty-nine, according to Well's estimate of the water-powers of Maine, as follows:

"First to fifth (powers), inclusive, on Card's stream, upon which there have been two saw, one shingle, one grist and a carding-mill.

"Sixth to tenth, inclusive, on Beech Hill pond stream, one only improved, a dam and shingle mill.

"Eleventh to sixteenth, inclusive, on Reed's pond stream, two dams and mills, the others unoccupied; height of the fall, sixty feet in half a mile.

"Seventeenth to twenty-eighth, inclusive, on Branch pond stream, fall ninety feet in three miles.

"Twenty-ninth to thirty-ninth, inclusive, Ellsworth Falls, the principal power in town, situated on the Union river, at Ellsworth Village and above, the total fall being eighty-five feet in about two miles, or one hundred feet in two and a quarter miles. Above this point, the river is level for a long distance, the upper dam flowing the current back about ten miles and slackening it twelve or fifteen miles."

This large extent of powers, but slightly utilized at the time when this report was written, has been much improved since, but is still far from completely taken advantage of. Many favorable openings exist, and are being gradually taken up by enterprising manufacturers.

There is a large substratum of talcose slate in the vicinity of the river which has been much used of late in building, and is a valuable resource. The situation of the banks, for several miles above the falls, is very favorable to the location of mills, and the opportunities for canalling are numerous and important. About a mile above tide water, a canal can be run for over half a mile with a fall of thirty-two feet, and the valuable privileges arising from such an opening, as has been instanced in the case of Lewiston, are not to be overestimated. On the main, or Union river, the annual discharge of water over the falls is estimated to be 17,500,000,000 cubic feet, and the capacity of the reservoir ponds in the immediate vicinity is 5,500,000,000 cubic feet. The business of Ellsworth is chiefly in the lumber line, and clustered about the two miles of the falls over 35,000,000 feet of long lumber, 200,000 sugar-box shooks, 2,000,000 laths, 5,000,000 shingles, 200,000 clapboards, and many other lines of manufactured lumber are turned out and exported annually; the total valuation being in the neighborhood of \$1,000,000. Since the railroad has been put through to Ellsworth, the business market has received many new openings, and the opportunity to ship by rail to the great cities the finer kinds of manufactured lumber contains untold possibilities of development. The market, in the past, has been chiefly in New York, Boston, Portland and Cuba, but now is rapidly widening. In the ever increasing appreciation and improvement of the grand natural resources at her hand, Ellsworth must receive great advantage in the future, and it would be much easier to set a limit too low, than too high, to its possibility of development. Of late years, the great advantages of Ellsworth as a sporting center have become more prominent. Here, also, the railroad has had a most important influence. The great influx of tourists, on the way to Bar Harbor, has drawn renewed attention to the city, and its very proximity to that famous resort is of no small significance in itself. Situated at the head of a lovely bay, which fronts upon Mount Desert Island, in the midst of one of nature's paradises, and with many charming attractions of her own, the city must continue to gain in many ways as this part of the state becomes more and more the central tourists' region in this section of North America. For sportsmen, the opportunities at and near Ellsworth are exceptionally fine. Both salt and fresh water fishing can be here enjoyed to the prime; the trout and bass rise well to the fly, and the woods are enlivened, in the season, by the whistling of the partridge and the plaintive cry of the woodcock. The additional incentives of magnificent scenery, convenient arrangements for boarding and traveling, and all the accompanying advantages of a city situated in a lovely rural district make Ellsworth a peculiar favorite with discerning sportsmen and tourists. The enterprise and honor of the citizens invest the town with a spirit of hearty homelikeness and welcome, which comes back to visitors often in after days, with delicate and most pleasant reminiscences.

LEADING BUSINESS MEN

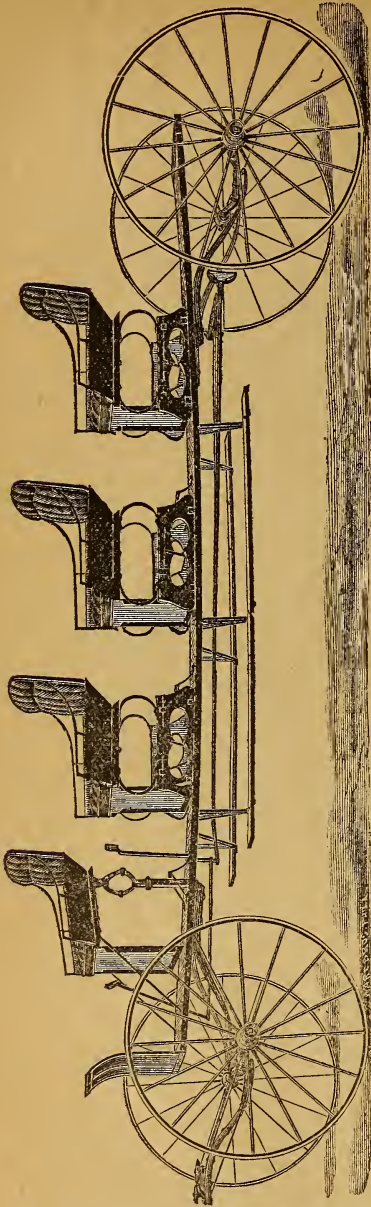
OF

ELLSWORTH, ME.

Charles C. Burrill, General Insurance Agent, State Street, Ellsworth; Branch Office: Bunker's Block, Bar Harbor. Unquestionably the first thing to be regarded in the placing of Insurance is the reliability of the company or companies selected to afford the same, for any trivial difference in rates, etc., is unworthy of consideration until the point mentioned is settled. In practice, no business man having any considerable amount of Insurance to place, can spare the time necessary to personally investigate the several corporations which he may desire to patronize, and therefore the only resource left him is to visit a general insurance agent who is known to represent practically all the standard companies, and whose position in the community is such as to preclude the possibility of his having business relations with any corporation which he did not believe to be fully worthy of reliance and entirely able to meet all its obligations. Residents of Ellsworth need not be told that Mr. Charles C. Burrill answers all these requirements, for his long business career in this city, as well as the prominence he has attained in public life, have served to make him one of the best known and most highly regarded of our citizens. He was formerly a Representative in the State Legislature, and is now a member of the Senate. For four years he was connected with the Governor's staff, and is at the present time prominently identified with the management of the Hancock County Savings Bank. Operations were begun by him in the Insurance business in 1866, and he has since placed an immense number of risks in a thoroughly satisfactory manner. Among the companies represented are the following: Ætna Insurance Co., of Hartford, Conn.; Travelers' Life and Accident, of Hartford, Conn.; Insurance Co. of North America, Philadelphia, Penn.; Phoenix Insurance Co., Hartford, Conn.; German-American Insurance Co., New York; Hanover Fire Insurance Co., New York; Home Insurance Co., New York; New Hampshire Fire Insurance Co., Manchester, N. H.; Granite State Insurance Co., Portsmouth, N. H.; Springfield Fire and Marine

Insurance Co., Springfield, Mass.; Imperial Fire Insurance Co., London, Eng.; Liverpool, London and Globe Insurance Co., London, Eng.; Union Mutual Life Insurance Co., Portland, Me. This list is a most comprehensive one, and Mr. Burrill is prepared to offer the lowest obtainable rates in any of these companies.

The Burrill National Bank, No. 16 State Street, Ellsworth. At the foundation of modern business enterprise in this country is the National Bank System, which is one of the greatest triumphs ever achieved in the banking business, and without which our business interests and transactions would be impossible. The perfected methods which it displays to the financial world today, are the valuable results of long experience and slow and sure progress. The Burrill National Bank of Ellsworth was chartered under the National Banking Laws, Oct. 24, 1887, with a capital of \$50,000. Six years prior to this, Mr. C. C. Burrill opened a private banking house, and it is due to the success of this undertaking that induced the present subscribers to the stock to invest their capital in a National Bank, and choosing for their president the gentleman who so ably managed the affairs of the private bank. The officers of this institution are as follows: President, Charles C. Burrill; Cashier, James E. Parsons; Directors, C. C. Burrill, John B. Redman, James F. Davis, F. E. Hartshorn, H. B. Cleaves, N. B. Cooledge, Bryant Bradley. In this list we find the names of men eminent in financial matters as well as in state and municipal affairs, names which carry with them that guarantee of integrity and intelligence in the management of the important affairs of stock-holders and depositors, which inspires universal confidence. This bank, under its present management, will probably not only enjoy the confidence, but the patronage of this community, as it will be conducted on the most prudent and conservative basis, and we think it safe to predict a bright future for this institution.



W. H. & H. E. Davis, Carriage Manufacturers, Franklin Street, Ellsworth. Did you ever ride in a "Buckboard"? If not, your experience can by no means be said to be complete, for there is something about the movement of one of these vehicles, which is entirely wanting in any other with which we are acquainted, and our experience ranges from a trotting sulky to a hay-wagon. Those who have ridden on an old-fashioned stage coach know how peculiarly easy the motion is when the vehicle is properly loaded, but to obtain the acme of comfort and pleasure in riding, give us

a "buckboard" every time. Of course, however, it must be properly constructed, and in this connection we wish to call attention to the manufactory of Messrs. W. H. & H. E. Davis, on Franklin Street, for we are convinced that the buckboards here produced are not only unsurpassed, but in many respects are unequalled. The firm claims—and with truth—that they are used all over the country, at summer resorts, in the parks, in the mountains—everywhere, and presents a list of some of those using them, which includes some of the best-known names in the highest fashionable circles. The "Bar Harbor nine-passenger buckboard wagon" is an "institution" that must be seen to be appreciated, for the use of pleasure parties, and its arrangement is so conducive to sociability and jollity, that it must be a stupid party, indeed, that could not extract infinite pleasure from a ride in such a vehicle. It hangs very low, is very handy to get in and out of, and has no rival for neatness, durability and easy riding. It is made of the finest material, and the trimmings are English broadcloth or fancy colored leather, the mountings being silver. The enterprise conducted by Messrs. W. H. & H. E. Davis was begun in 1861, under the name of J. W. Davis & Son, and was so continued up to 1881, when Mr. W. H. Davis assumed sole control, the present co-partnership being formed in 1882. Two buildings are utilized in Ellsworth, of the dimensions of 41 x 85, and 33 x 80 feet, respectively; one building in Bar Harbor, 33 x 75 feet, and employment is afforded to seventeen assistants. Only first-class work is done, and reasonable prices are maintained.

A. M. Hopkins, Dry Goods and Groceries, Main Street, Ellsworth. An establishment which, although not making the pretensions of some which could be named, is still a great favorite with the public, is that of which Mr. A. M. Hopkins is the proprietor, situated on Main Street. As this enterprise was inaugurated in 1863, it is now just about a quarter of a century that it has been carried on, and the magnitude of its operations is sufficiently great to prove that its record has been such as to please and satisfy its supporters. Mr. Hopkins was born in this city, and is connected with the Free Masons. He has too much regard for the high reputation his establishment holds to sanction or permit any questionable methods in the disposal of the goods he has to offer, and his three assistants have positive instructions never to misrepresent an article in the least. The store covers three floors, 24 x 80 feet in dimensions, and the stock of Dry Goods exhibited is one worthy of careful attention, as it includes many of the latest fashionable novelties, as well as full lines of all staple articles. These goods are offered at the lowest market rates, and careful buyers would do well to make a note of the advantages offered by Mr. Hopkins. Family Groceries, Corn and Flour are also dealt in very largely, and orders are filled with promptness and precision. The Teas, Coffees and Spices sold are especially worthy of mention, as they are absolutely pure in character and unusually fine in flavor.

Franklin House. B. F. Gray, Proprietor, Franklin Street, Ellsworth. In commending the Franklin House to our readers, it is, perhaps, well to begin by saying that those who prefer show and glitter to comfort and consideration, will probably not share our good opinion of that hotel, but as such people are greatly in the minority, we have no fear but that a brief account of the founding and subsequent history of the enterprise mentioned will be generally appreciated and taken advantage of. Operations were begun in 1872, and as the advantages offered to patrons become more and more widely known, the business of the house increased until now it has reached large proportions, and many travelers make it a point to stop at this establishment whenever they are in town. Mr. B. F. Gray, the proprietor, is a native of Blue Hill, and a member of the Grand Army. As private in Co. B, Sixth Maine, he participated in more than one important and sanguinary engagement, and has vivid recollections of Cold Harbor, Spottsylvania, and Williamsburgh, as well as other fields of action. The premises occupied are of the dimensions of 30 x 40 feet, and comprise three floors, which are divided into seventeen rooms. Everything in and about the establishment will bear the closest inspection, and guests are at all times treated with politeness and consideration. The table is most excellent, there being good food and plenty of it, and great pains is taken to serve everybody as promptly as possible, and, in short, to give satisfaction in every respect. Mr. Gray's terms are very low, and both transient and regular guests can be accommodated.

Holmes Brothers, Fruits, Confectionery and Cigars, Wholesale and Retail, 28 Main Street, Ellsworth. A highly-popular establishment, which has gained an exceptional reputation for supplying first-class goods, is that carried on by Messrs. Holmes Brothers, at No. 28 Main Street, and the result is that its patronage has gained such proportions as to fully justify its being mentioned in these pages as one of Ellsworth's prominent and leading business enterprises. It was inaugurated in 1879, and it was not long before the manifold, genuine inducements extended to the public, attracted both attention and patronage. Fruits, Confectionery and Cigars are the chief articles handled, and these are carried in sufficient quantity to meet all demands, while their quality is unexcelled. The Confectionery may be implicitly depended upon for purity and excellence of flavor, and the Cigars include both Imported and Domestic Goods of all grades and prices. The firm is constituted of Messrs. T. J. and R. B. Holmes, both of these gentlemen being natives of Ellsworth, and members of the Odd Fellows, while the latter is also connected with the Free Masons. Mr. Thomas J. Holmes is a member of the Grand Army, and saw service as a private in Co. G of the Eleventh Maine, being afterward corporal and then second sergeant. He participated in McLellan's campaign, and helped to make things uncomfortable in Charleston, when that city was bombarded by the "Swamp Angel" Battery, being concerned in the firing of the first gun. He was present at the surrender of Gen. Lee, and was wounded by a fragment of shell in 1864.

S. I. Hopkins, Clothing, Furnishings and Boots and Shoes, Water Street, Ellsworth. The business of this house, although only founded some three months ago, has already assumed proportions fully equal to expectations. The premises occupied are commodious and ample, while the stock is displayed in an attractive and tasteful manner, and honorable business methods, integrity, and a determination to give value for value, are features deserving of success. There are few business men more justly entitled to prosperity than Mr. S. I. Hopkins, the frequent instances of great success in business, growing out of small beginnings, is one of the most creditable facts connected with the industrial progress of this country. Travelers in this country, from foreign lands, however much else they may see to admire, always find time to notice, and to express their surprise at the well-dressed condition of the people here as a whole. There is no such attention paid to the wants of the people by clothiers abroad, as in this country, and the clothing business is so arranged now that dwellers in the large cities have no advantage whatever over those living in the surrounding smaller cities, in the matter of purchasing clothing. Take the citizens of this city, for instance, and they can, by calling on Mr. S. I. Hopkins, get anything in the line of Clothing, Gents' Furnishings, or Boots and Shoes, and at prices as low as the lowest. Mr. Hopkins is a native of Ellsworth, and is well known throughout this section as a man of honorable business methods and fair dealing. Mr. Hopkins is also engaged in the Wood and Hay business, and in addition to local trade, he ships large quantities of Pressed Hay, having a yard and storehouses for the purpose of handling these articles.

L. A. Wyman, Successor to L. B. Wyman, Civil Engineer and Surveyor, State Street, Ellsworth. Few scientific and mathematical processes are of more practical value to mankind than those by which the civil engineer or surveyor is enabled to exactly place and define the boundaries of property, and it only requires an instant's thought to form some conception of the confusion and uncertainty that would exist regarding the boundaries of estates, were it not for the services rendered by members of this profession. But it is worse than useless to employ a surveyor whose work cannot be implicitly depended upon, as important suits at law may, and often do, hinge upon the results announced and limits established, and so it is evident that too much caution can hardly be used in the matter. In this connection we are happy to recommend to our readers Mr. L. A. Wyman, graduate of Maine State College, whose office is situated on State Street, in this city, for since this gentleman inaugurated the practice of his profession here in 1880, none but favorable reports have been heard regarding his abilities and trustworthiness. He is a native of Ellsworth, and has a very large circle of friends in this city. Mr. Wyman employs two assistants, and is prepared to undertake, at the shortest notice, anything in the line of Civil Engineering or Surveying. His terms are reasonable, and his work of the highest order of merit.

J. P. Eldridge, Stoves and Tinware, Main Street, Ellsworth. If all stoves were to be used under precisely similar circumstances, there would be no need of the almost countless varieties that are on the market, but as they are not, and as some of them are designed to meet certain conditions of use, while others are specially fitted for exactly opposite purposes, it is obvious that careful discrimination should be exercised in their choice. Any dealer of experience knows that stoves of some patterns require a much stronger draught than those of others, and those of our readers who contemplate the purchase of an article of this kind, should remember that it is for their interest to patronize only a reputable house, and oftentimes much trouble, expense and annoyance may be avoided by being guided by the advice of one who is in a position to speak with authority. There is no one among our local dealers of whom this may be more truly said, than Mr. J. P. Eldridge, doing business on Main Street, for this gentleman inaugurated his present enterprise in 1877, and has since built up a very large patronage by the superiority of his goods and the fairness of his prices. He is prepared to furnish stoves adapted for any conditions of either heating or cooking, and enjoys such relations with the producers of the goods he handles, as to enable him to guarantee that his prices are at least as low as can be obtained elsewhere. He is a native of Dexter, Maine, a member of both the Free Masons and the Odd Fellows, and one of the best known of our most popular business men. Two floors are occupied, measuring 20 x 80 feet, and four assistants are employed, all orders being given prompt and careful attention.

J. A. Hale, Books, Stationery and Wall-Paper, Main Street, Ellsworth. Among the most significant indications of the state of culture in a community, are those found in the condition of the trade in Books, Stationery, etc., and no one can remark the activity noticeable in this branch of business in Ellsworth and vicinity, without becoming convinced of the superior intelligence of those who gave it their support. A half century is a long period of time on which to look back, and yet it was very nearly half a century ago that the enterprise conducted by Mr. J. A. Hale was inaugurated. In 1840 the business was founded by Moses Hale, who continued it for just twenty-six years, it coming under the sole control of its present proprietor in 1866. Mr. Hale is a native of Ellsworth, and a member of the Free Masons; and very few of our business men are more widely known or generally esteemed. The premises he utilizes are 20 x 50 feet in dimensions, and a fine and extensive stock is shown of Books, Stationery and Paper Hangings. These goods are offered at the very lowest market rates, and are so varied, both as regards style and price, that they cannot fail to comprise something suitable for all. The Stationery on hand is of the most approved designs, and, whether for business or for social purposes, will be found very satisfactory. Wall-Papers are exhibited in many patterns, and are offered at bottom rates.

Knox Billiard Hall, W. T. Doyle, Proprietor, Main Street, Ellsworth. Many people who have had no practical experience in the matter, would laugh at the idea of there being any manual exercise involved in playing billiards, and seem to think that it is as sedentary a pursuit as writing or reading. Should they, however, try a hand at it themselves for an hour or two, they would be forced to acknowledge their error, for, in point of fact, the constantly varying positions assumed during the game, do exercise the muscles of the arms, back, and legs, to a decided degree. It is just here that its good qualities are most apparent, for there are many of our merchants, bookkeepers, salesmen, etc., who really need some pleasant, exhilarating, but not violent exercise occasionally, to keep them in good health, and, as exercise taken for its own sake soon becomes monotonous and comparatively valueless, it is fortunate that there is such a game as billiards, which agreeably occupies and stimulates the mind, while it exercises a beneficial effect upon the body. An excellent opportunity is afforded for indulgence in this sport by Mr. W. T. Doyle of this city, for the Knox Billiard Hall, of which he is the proprietor, is equipped with three billiard tables, and one adapted expressly for pool, and Mr. Doyle spares no pains to maintain his establishment in first-class condition, and make it worthy the patronage of gentlemen. That he succeeds in these efforts, the high reputation of the place is sufficient proof, and we believe that no similar enterprise in this vicinity is more liberally patronized. He is a native of Ellsworth, and has hosts of friends here who esteem him both for his honorable business methods and popular social qualities.

R. F. Remick, Water Street, Ellsworth. It is almost invariably the case, that those who excuse their business failures by the statement that there "was no opening for them," have only themselves to thank for their lack of success. Of course it is assumed that ordinary judgment will be used in the selection of a field of operations, and when this is done the rest depends almost entirely upon the accommodations afforded the public. If A. wants to establish a business in a locality where B. is already in business, there is but one sure way for him to do so, and that is to offer equal, if not superior, inducements. The natural growth of any live community will do the rest, and both may thrive without injury to each other. A prominent case in point is that afforded by Mr. R. F. Remick, who conducts a Grocery Store and Boarding-House on Water Street, in this city. Mr. Remick has proceeded on the assumption that superior goods at fair prices, were bound to sell, and first-class board, at reasonable rates, would give him a fair share of the patronage. The premises utilized are two floors, 28 x 72 feet in dimensions, and a good stock of Groceries is carried, selected expressly for family trade, and is worthy of careful inspection. Prices are put as low as the market will allow, and customers are served with the utmost politeness and promptness. Mr. Remick is a native of Ellsworth, and has conducted his present business for the past ten years.

H. B. Mason, Long and Short Lumber, Mason's Block, Main Street, Ellsworth. A history of Ellsworth's commercial interests, with the establishment conducted by Mr. H. B. Mason omitted, would be, (to use the hackneyed expression), like the play of "Hamlet," with "Hamlet" left out, for, although we do not wish to convey the impression that this is the only first-class house in town, by any means, still its management is so active and energetic, and its position so prominent a one, that it is naturally reckoned as one of our most truly representative business enterprises. It is certainly unnecessary, as far as our Ellsworth readers are concerned, to make personal mention of the senior partner, as he is at present at the head of our municipal government and discharging the responsible duties of that position in a manner which proves the wisdom of those who aided in placing him there. The concern in which Mr. Mason is interested is heavily engaged in the handling of Long and Short Lumber, Cement, Staves, Heading, etc. The plant in use covers an area of one acre of ground and includes a finely-equipped saw and planing mill, which is kept running to its full capacity, and the total force employed amounts to about one hundred and fifty men. The firm have thirty thousand acres of woodland under their control, from which, every winter, they cut a large quantity of timber. As their facilities for handling it are of the best, they are fully prepared to meet all honorable competition in this line. This firm are also dealers in General Merchandise, occupying three floors, of the dimensions of 40 x 70 feet. Those who have transacted business with this house are no doubt aware of the advantages it offers in many respects, but to others, we may say that no similar concern can extend more genuine and pronounced inducements.

P. Starkey, Harness Manufacturer, Water Street, Ellsworth. Among the many industries carried on in this city, there are few which call for more constant and painstaking attention than that of the Harness Manufacturer; for his work cannot be done carelessly and without thought, unless there be a marked deterioration in its excellence and worth. The tremendous and varying strains to which harnesses are subjected, are little understood, excepting by those who have an opportunity to observe them in their every day work, and the wonder is that harnesses last as long as they generally do. Of course we refer to those that are made as they should be, and if any of our readers are desirous of obtaining such, we can assure them that no better house can be patronized than that conducted by Mr. P. Starkey on Water Street. This gentleman inaugurated his present enterprise in 1878, has already built up a large and increasing trade, has many friends in this city, and understands the manufacture of Harnesses in all its many details. To those who have tested his productions it is only necessary to say, to ensure its acceptance, that a harness was made by Mr. Starkey, for he puts the same care and thoroughness into all his work, and permits nothing to leave his establishment of which he has the least reason to be ashamed. The premises are 20 x 30 feet in size, and employment is given to one skilled assistant.

A. P. Harden, Groceries, Flour and Feed, Main Street, Ellsworth. Among our most enterprising business men, due mention should be made of Mr. A. P. Harden, for this gentleman not only carries on a large local trade, but also ships certain products all over the country. He inaugurated operations in 1866, and his establishment has for many years been considered as one of the most desirable in town at which to trade. It is located on Main Street, and contains a full and complete stock of Groceries, Flour, Feed, etc., and as the goods are selected expressly for family trade, and offered at bottom prices, it is not surprising that a large and constantly increasing patronage should have been built up. The store measures 25 x 40 feet, and sufficient assistance is at hand to enable all orders to be filled at the shortest notice. Mr. Harden deals very extensively in Eggs, of which he ships about 10,000 dozen per annum, and, by the way, the value of this product is not generally appreciated at its true value. We hear a great deal about the rich silver mines of this country, and yet their yearly output is considerably exceeded in value by that of the egg business. Furs are also handled by Mr. Harden, who ships them to all parts of the United States, and makes a specialty of this department of his business. He was born in Trenton, and is very widely known here, not only for enterprise, but for his honorable business methods as well.

H. L. Murch, Ship Blocks and Pumps, Water Street, Ellsworth. If the international yacht races which have now taken place for several years in succession, have had no other effect, they have certainly served a good purpose in calling the attention of the public to the thoroughness which should be observed in the fitting-out of a sailing vessel, and the exceptional combination of lightness and strength which is called for in the necessary pulleys, blocks, etc. No doubt many of our readers remember that the "Puritan," the "defender of the cup" in 1885, had to have a new set of blocks made expressly for her, as it was feared that those originally supplied would not be strong enough to stand the strain of a race. Of course under ordinary circumstances, and with ordinary vessels carrying comparatively small sails, there is no such force brought to bear on the blocks, as in the case of the "big sloops," but still the fact cited shows that strength must be provided for under all conditions of sailing. One of the best equipped, and most popular houses engaged in the manufacture of Ships' Blocks in this state, is that conducted by Mr. H. L. Murch, and during the thirty-three years which have elapsed since this gentleman began operations, a large business has been built up. Mr. Murch was born in Belfast, and is a member of the Free Masons. He occupies three floors, of the dimensions of 30 x 40 feet, the factory being supplied with an engine of sixty horse-power. Ship-pumps are made, as well as Blocks, and for a combination of simplicity, strength and effectiveness, the productions of Mr. Murch are very hard to equal. He spares no efforts to maintain the high reputation his goods now hold, and is prepared to furnish them at low rates, and fully warrant them in every respect.

S. D. Wiggin, Druggist and Apothecary, Toilet Articles and Fancy Goods, Ellsworth. No one likes to feel the least uncertain in regard to the ability of one whom he may entrust with the filling of a physician's prescription, as there have been too many instances noted in the public press of the oftentimes fatal results of ignorance or carelessness in the compounding of such, not to have excited general attention and caused the public to appreciate the necessity of discrimination in the placing of orders of this kind. The establishment conducted by S. D. Wiggin, on Main and State Streets, has long been known as one of the most absolutely reliable in this vicinity, and the comparative importance of its prescription trade, shows that the care and skill manifested by those having it in charge, are appreciated as they should be. The inception of this enterprise was in 1867, under the firm name of Wiggin & Hopkins, but since 1870, business has been continued under the present style. Mr. Wiggin is a native of Ellsworth, and is connected with both the Masons, and A. O. U. W., and the Royal Arcanum. He is exceptionally well acquainted with drugs and their uses, and at all times carries a very full and varied assortment, paying particular attention to their freshness and purity. One floor is occupied, measuring 20 x 50 feet, and Toilet Articles and Fancy Goods are handled very largely, a fine variety being offered at prices that will bear the strictest comparison with those of other houses.

G. H. Brooks, Sail-maker, Off Water Street, Ellsworth. As Americans used to build the fastest wooden ships in the world, in the days when such vessels were in demand, so their theory of sail-making was considerably in advance of that of any other nation. No doubt many who will read these lines are aware that when the "Queen's Cup" was won by the schooner-yacht "America," a blow was dealt at the English system of "baggy" sails to "catch the wind," from which it never recovered, and which finally brought about the adoption of the American sails. "flat as a board." It should be borne in mind that the sails of a sailing vessel are of as much importance as the engines of a steamer, and when such are wanted, they should be obtained of a manufacturer of experience and strict reliability. Such a man is Mr. G. H. Brooks, whose Sail-loft is located off Water Street, in this city, and the more thorough inquiry there is made into the merits of his productions, the more evident will become his thoroughness and skill. He was born in Belfast, and inaugurated his present enterprise just a score of years ago. The premises in use comprise two floors, of the dimensions of 25 x 70 feet, and employment is given to three skillful and careful assistants. Work will be done at short notice when necessary, and every sail leaving this establishment may be relied upon as being thoroughly made, and "honest" in every respect. Mr. Brooks' prices will bear comparison with those of any other maker doing equally good work, and business relations with him will be found profitable and agreeable.

Ellsworth Steam Laundry, Dye House and Bath Rooms, Louis Files, Proprietor. The old saying, "cleanliness is next to godliness," has provoked a great deal of discussion, but among those who have noticed the effect that a man's bodily health has on his morals, and also the effect which want of cleanliness has on the bodily health, no demonstration of its truth is required. The establishment of public laundries in our cities has had a very beneficial effect in more respects than one, and as popular as they now are, it cannot be denied that they would be much more so, were they all conducted on the same principles that characterize the management of the Ellsworth Steam Laundry, Dye House and Bath Rooms, of which Mr. Louis Files is the proprietor. This enterprise was inaugurated in 1880, and although it met with considerable opposition at first, it steadily worked its way into public favor and patronage, until now its operations have become of no mean magnitude. The premises in use comprise four floors, measuring 30 x 40 feet, and every facility is at hand to enable the business to be carried on in the most effectual and satisfactory manner. Employment is given to five assistants, and work can be turned out at short notice, and perfect satisfaction guaranteed. Mr. Files is a native of this state, and is extremely well known here. There are no injurious chemicals or destructive machines used in his establishment, and the most delicate fabrics may be safely entrusted to him. Orders are given the promptest attention, and uniform courtesy is shown to all.

Wood & Curtis, Manufacturers of Sash, Blinds and Doors, Main Street, Ellsworth. One of the best illustrations of the gain in economy made by the employment of machinery in manufacturing operations, is found in the method by which sash, blinds, doors, etc., are produced at the present day, and then comparing it with the old style of doing the same work by hand. Wood-working machinery has for a number of years engaged the attention of some of the most ingenious and successful inventors in the country, and as a natural result, it has been brought to a pitch of perfection, marvelous in the extreme. The rapidity and accuracy with which rough boards are changed into mouldings, doors, etc., the only hand-work necessary being that required to put them together, must be seen to be appreciated, for it fairly baffles description. A well-known and largely patronized house handling these goods in this city, is that of Wood & Curtis, located on Main Street, and although operations were only begun in 1884, this firm has already won an enviable reputation for integrity and honorable business methods. Both the gentlemen constituting it are natives of Ellsworth, and Mr. Wood is a member of the Free Masons, while his partner is an Odd Fellow. The premises occupied comprise two floors, of the dimensions of 25 x 65 feet, and employment is afforded to two assistants. Both jobbing and contract work are done, and those wishing anything in this firm's line, will find it to their advantage to give Messrs. Wood & Curtis an early call.

Louis Friend, Merchant Tailor and Dealer in Gents' Furnishings, Main Street, Ellsworth. The clothing business is made up of too many details, and is of too great an importance to be thoroughly learned, excepting after years of practical experience in it, and it is undeniable that, other things being equal, the man who has been concerned in this trade the longest can offer the best bargains, and generally hold out more inducements to his customers, than one who is not so familiar with it. Take the case of Mr. Louis Friend, whose establishment is located on Main Street, in this city, and we find that he began operations in 1855, or just about thirty-three years ago. Now thirty-three years bring about many changes in almost any branch of business, but especially in the case of clothing, the style of which is constantly changing, and when we state that Mr. Friend has long held a prominent position in this industry, it will be seen that he must have an exceptionally correct and thorough knowledge of the trade in all its details. He occupies two floors, of the dimensions of 20 x 80 feet, and carries a heavy stock of Ready-made Clothing, which includes goods of all grades and prices, of fashionable cut and honest material. An assortment of Suitings, Overcoatings, etc., is also exhibited for the benefit of those who prefer custom-work, and garments will be made to order at the shortest notice and in a thoroughly first-class manner, a fit being guaranteed and the lowest possible rates maintained. Eight assistants are employed, and a large business is done.

F. B. Aiken, Dealer in Stoves, Tin, Crockery, Glass and Wooden Ware, State Street, Ellsworth. Among the prominent and leading business men of this city, one of the very best known is Mr. F. B. Aiken, whose establishment is located on State Street, and it is not surprising that this is so, when it is remembered that Mr. Aiken began operations here over a quarter of a century ago, and is not a man who is in the habit of allowing the public to forget that he has goods to sell. The establishment occupied by him comprises three floors, of the dimensions of 22 x 54 feet, and there is also a store-room utilized, which measures 30 x 40 feet. Stoves, Tin-ware, Crockery, Glass and Wooden-ware are handled very extensively, both a wholesale and retail business being done, and first-class goods supplied at bottom prices. Mr. Aiken was born in Bucksport, and inaugurated the enterprise of which we are writing in 1860. He is connected with the Free Masons, Odd Fellows, Royal Arcanum, Ancient Order of Workmen and United Sons of Labor, and, as may be imagined, has hosts of friends throughout the state. He gives employment to eight assistants, and makes it a point to give all customers prompt attention, and to fill orders at the shortest possible notice. So varied and complete is the assortment of goods on hand, that all tastes may be suited, and Mr. Aiken's experience enables him to discriminate so intelligently in the selection of the articles he handles, that it is rarely he hears a complaint from any of his numerous patrons.

J. W. Coombs, Restaurant, Fruits and Confectionery, Tobacco and Cigars, Main and State Streets, Ellsworth. One of the surest ways in which to secure the affection and enduring respect of a man, is to inform him where he may obtain appetizing and well-cooked food at reasonable prices. You may lend a man money, and after it is gone, he will either forget you entirely, or else regard you merely as a creditor to be avoided and hated as a matter of principle, but when you direct him to a desirable restaurant, he thinks of you with gratitude at every meal, and gives you a snug place in his heart. Therefore we feel that we are on the point of making many friends, for anybody that will take our advice and patronize the establishment conducted by Mr. J. W. Coombs, on Main and State Streets, cannot help thanking us if they appreciate good food and polite attention. Mr. Coombs was born in Belfast, and inaugurated the enterprise alluded to in 1856. He occupies one floor, of the dimensions of 20 x 60 feet, and employs four efficient assistants. Few, if any, of our city restaurants are so favorably and widely known, as is this, and it should be stated that Mr. Coombs fully deserves the large patronage accorded him, as he spares no efforts to satisfy his customers in every reasonable respect, and insists that they receive prompt and polite attention at all times. The bill of fare is sufficiently varied and extensive to enable all tastes to be suited, and the prices of the establishment are very low for the accommodations furnished. Fruit, Confectionery, Tobacco and Cigars are handled extensively, and a fine stock of these goods is carried.

R. E. Morang, Groceries, Flour, and Feed, Water Street, Ellsworth. The retail grocery trade is not one to be chosen by a man who dislikes exertion, for if there is a business outside of sawing wood or shoveling dirt, that demands hard work and plenty of it, from those carrying it on, it is just that which we have mentioned. This may seem an extreme statement to those who have not "been there," but we have no fear that anyone who has had any personal experience in the trade, will contradict us in the slightest degree. Grocers who really strive to accommodate their patrons, earn every cent they make, and it is therefore with pleasure that we note the prosperity of Mr. R. E. Morang, for this gentleman, since the commencement of operations by him in 1880, has conscientiously endeavored to render an adequate equivalent for every cent paid to him, and fully deserves the large measure of success he has attained. The premises occupied are located on Water Street, and comprise one floor measuring 20 x 30 feet, together with a store-house. A large stock, including not only Groceries of all descriptions, but also Flour, Feed, etc., is constantly carried, and all orders, whether for staple or fancy articles, can be promptly filled in a perfectly satisfactory manner. Mr. Morang was born in Belfast, and has a large circle of friends in this vicinity. He has the best wishes of his patrons, on account of his strict reliability and honorable business methods, and his prices are always as low as the lowest.

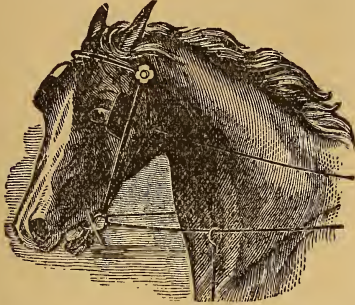
Hancock House. George Gould, Proprietor, Corner Main and Grand Streets, Ellsworth. "Eternal vigilance is the price of liberty," runs the old saying, and it may be safely added that "eternal vigilance" is also the price of popularity, as far as conducting a hotel is concerned. No one who has never tried it himself can have any adequate conception of the tact and patience called for in the successful conduct of a house of this kind, and when a man possesses these characteristics in the requisite degree, his establishment is sure to be a popular and well-patronized one. The management of the Hancock House of this city is such as to entitle it to a very high place in the favor of the traveling public, and we know of no similar enterprise in the state more thoroughly deserving of the success which this one has attained. Its proprietor, Mr. George Gould, is a native of Hancock, and inaugurated operations here in 1879. From the beginning he adopted the same liberal methods which characterize the management of the house today, and has spared no pains to make every guest feel perfectly at home, while at the same time carrying on a decorous and orderly establishment. The hotel occupies four floors, of the dimensions of 70 x 80 feet, and contains sixty rooms of good size and most convenient arrangement. Employment is given to eight competent assistants, and the perfect system in operation causes every detail of the management to receive proper attention. One of the strong points of this house is the character of the food supplied to patrons, and it may be accepted as a fact, that no hotel in the entire state can show a better record in this important respect. Mr. Gould insists on his employes treating the guests of the house with uniform politeness, and we know of none in which the rights of the public are more carefully respected.

Boston Ninety-Nine Cent Store, State Street, Ellsworth, Edmon Eno Proprietor. It is with no small degree of satisfaction that we are permitted to make due mention of the establishment of Edmon Eno, located on State Street, which was founded in 1887, and although comparatively young, it has had a rapid growth, and at this early stage of its existence, gives every indication of a permanent and profitable business. The premises utilized cover an area of 33 x 142 feet, and a large stock is carried of everything usually found in a first-class variety store. Among other articles may be mentioned Dolls, Water Sets, Fancy Cups and Saucers, Ladies' Work Baskets, Vases, Hand Bags, Stationery, Handkerchiefs, Cuffs, Collars, Napkins, Towels, Dress Buttons, etc. There is also kept a choice line of Confectionery and all kinds of Fruit, in their season; also Tobacco and Cigars of the best manufacture. In connection with this business is a first-class Restaurant, where meals are served at all hours, and table-board furnished by the day or week. Mr. Eno is a native of Paris, but has been located and doing business in Ellsworth for about seven years. He has a large circle of friends in this city, and all doing business with him will find his methods satisfactory and correct in every particular.

M. Gallert, Dealer in Dry Goods, Main Street, Ellsworth; also at Bar Harbor. To ensure satisfaction in the selecting of Dry Goods, it is necessary to visit an establishment where a large variety is offered, as otherwise it is impossible always to find just what is wanted in the way of materials, etc. But even a large stock may not offer any more advantages than a much smaller one, unless it be chosen with skill and a keen knowledge of the needs of the public, and it is therefore with the belief that we are doing a service to our readers that we commend to their favorable attention the assortment of Dry Goods, etc., shown by Mr. M. Gallert at his extensive establishment on Main Street, Ellsworth, and at Bar Harbor, for this stock is not only an unusually heavy one, but it is so happily selected that we doubt if its equal, quantity for quantity, could be found in the state. Mr. Gallert has conducted his present enterprise here since 1871, and has an intimate knowledge of the Dry Goods business in every detail, which is as exceptional as it is valuable. He is a native of Germany, and a member of both the Free Masons and the Odd Fellows, and is one of the most widely-known and highly esteemed of our representative merchants. Both a wholesale and retail business is done, and two floors are occupied, of the dimensions of 24 x 50 feet, employment being given to six competent and courteous assistants. Customers will receive prompt attention, and may depend on getting standard goods at the lowest market rates.

Ellsworth Advertiser, Campbell Brothers, Job Printing, Coombs Block, Ellsworth. It would be well if manufacturers and merchants more generally appreciated the importance of able and lively local papers as far as their interests were concerned, as such undeniably have a tendency to "stir things up" and make business brisk, and such a condition of affairs is good for the entire community, as well as for individual members of it. But yet, notwithstanding the difficulty generally experienced in starting a new venture in the journalistic line, Messrs. Campbell Brothers have certainly little reason to complain of the reception accorded the "Ellsworth Advertiser," which was started in 1887, and has already attained a vigor and strength which speak volumes for those having it in charge. This paper is worthy of the hearty support of all interested in the fortunes of this city, and the best wish we can give it is, "may its success be commensurate with its merits." Messrs. Campbell Brothers are located at the east end of the Union River Bridge, in Coombs Block, where they occupy premises measuring 20 x 50 feet. They carry on one of the best Job-printing offices to be found in this part of the state, and are prepared to execute any description of Social or Mercantile Printing in the same first-class manner that has won for them the exceptional reputation they now hold. Employment is given to three assistants, and work can be done at reasonably short notice if desired. The prices rule very low and reasonable, and printers' ink is one of the most satisfactory things which any live business man can invest in.

J. A. McGown, Harness Manufacturer, Trunks, Bags and Rubber Goods, Main Street, Ellsworth. It is invariably surprising to those previously unacquainted with the subject, to see how many parts there are to even a simple single harness, when it is entirely taken apart, and after a careful examination of one of these



arrangements, they are very apt to have a very much increased respect for those engaged in the manufacture of harnesses. Too much care cannot be used in selecting an article of this kind, and he who prefers lowness of cost to any other quality, and so buys where he can get the cheapest, without regard to the reputation of the house with which he deals, has only himself to thank, if the breaking of a strap or the giving way of a buckle some day costs him more than the price of several harnesses. Foremost among those carrying on this industry in this vicinity, stands Mr. J. A. McGown, and the reputation which the productions of this gentleman have attained during the seventeen years which they have been on the market, conclusively proves that they are second to none, and are fully worthy of the confidence placed in them by the horse-owning public. Mr. McGown is one of our best-known and most respected citizens, being a native of Ellsworth, and occupying the position of Tax Collector. He is connected with the Free Masons, and also with the Grand Army. The premises occupied by him are of the dimensions of 24 x 65 feet, and employment is afforded to five assistants. A fine assortment of single and double Harnesses is shown, and especial attention is paid to Repairing, this work being done in the most thorough and neat manner, and at low rates.

Charles Monaghan, Carriage Manufacturer, Water Street, Ellsworth. It is generally not until a man owns a carriage that he appreciates the difference between the productions of the various makers, as previously he has been possessed of the idea that all carriages of the same pattern were practically alike, and therefore one was as good as another. Now this is an idea that although, as we have said, widely held, is still erroneous, inasmuch as there is as much difference in the productions of several makers of carriages, as there is in those who make boats, coats, etc. In this connection we wish to call attention to the business of C. E. Monaghan, whose establishment is located on Water St. in this city. Parties doing business with this house will be sure of getting the full value

for their money, either in the purchase of a carriage or in the line of repairing. Mr. Monaghan began operations here in 1880, and since that time has turned out a large amount of very satisfactory work. Three floors are occupied, measuring 30 x 40 feet, and employment is given to three assistants. Mr. Monaghan employs his evenings in teaching dancing, and as leader of the Emerald Band furnishes music for balls, parties, etc.

John T. Crippen, Dealer in Pianos, Organs, Sheet-Music, Music Books, and Musical Merchandise of all kinds, Water Street, Ellsworth. The value of everything which tends to add harmony and artistic beauty to our busy life, and exercises such refining influences as the art of Music, cannot be too highly estimated. The subject of this notice, Mr. John T. Crippen, has opened a store on Water Street, in this city, for the sale of everything in the Musical line, and is prepared to offer goods at the very lowest prices, as he has his goods from first hands, and in addition to Pianos and Organs, may be mentioned Banjos, Guitars, Accordeons, etc. Sewing Machines are also kept in stock, and it may be well to add here, that Mr. Crippen is the largest dealer in this line in this section, having sold more than one thousand machines. It is very evident from this fact that the gentleman is able to furnish first class goods at the very lowest prices. Repairing is done in all its branches, and with promptness and despatch. Mr. Crippen is a native of Trenton, and has been in business in Ellsworth for the past twenty-five years, and is widely known for his honorable business methods, and enjoys the confidence of his customers and the general public.

D. M. Stuart, Groceries and Flour, Water Street, Ellsworth. No man can carry on the retail grocery business in one community for upwards of twenty-two years without knowing many, and becoming widely known himself, and when, at the end of the time we have specified, his business is larger than ever before, and he is personally held in the highest esteem, it is evident that his business methods must be honorable and liberal, and his goods first-class in every respect. The record of the establishment conducted by Mr. D. M. Stuart, on Water Street, has been such as we have noted, and a visit to his store at the present time will show that he was never better prepared to meet the demands of his customers than is now the case. Two floors are utilized, of the dimensions of 20 x 60 feet, and employment is afforded to two courteous and efficient assistants. Mr. Stuart is a native of Scotland, and in view of his long and varied experience, it is not surprising that he should thoroughly understand the Grocery business in all its many branches. Staple and Fancy Goods in this line are carried in stock, having been selected expressly for family trade, and are fully guaranteed as regards their purity and desirability. Flour is made a specialty, and all the popular brands are handled, customers being supplied at the very lowest rates with any desired quantity.

B. F. Joy, Photographer, Main Street, Ellsworth. Although being photographed is no longer (thanks to the "instantaneous process," and many other improvements), the serious undertaking it once was, still a person may be excused considerable hesitation in submitting his features to the tender mercies of the camera, for all of us want to present as good an appearance as possible, and no one cares to have a pictorial libel of himself circulated, especially at his own expense. It is therefore with the idea of rendering our readers a service that we advise such of them as wish photographs to patronize Mr. B. F. Joy, of Main Street, for we feel positive that all that skill and experience, combined with good taste, can do towards securing them satisfaction, will be done at this establishment. Mr. Joy, who is a native of Ellsworth, founded his present business in 1870, and the work he has since turned out is the best proof of his fitness for his profession. He has spared neither trouble nor expense in keeping fully up with the times as regards his apparatus and equipment, and is today better prepared than ever before to assure satisfaction to his patrons. The premises in use include four rooms, of the dimensions of 20 x 40 feet, and a reception-room measuring 13 x 15 feet, and employment is afforded to two competent assistants. Mr. Joy is truly an "artist photographer" in the full sense of that much-abused term, and whether he be called upon to undertake the perpetuation of the round features of infancy, or the strongly marked lineaments of age, he will be found fully equal to the task.

Clark & Davis, Groceries and Provisions, Water Street, Ellsworth. It is evident that among the prominent enterprises of Ellsworth, mention should be made of one that had its inception some twenty-seven years ago, and in the case alluded to, this is particularly called for, from the fact that it is a representative one in many ways, and has played no small part in the growth of the city in which it is located. We refer to that conducted by Messrs. Clark & Davis, on Water Street, and only this mention of the firm's name is required to cause many of the older residents of Ellsworth to assent to the correctness of the position we have given this popular house. Business was begun in 1861, under the firm name of Clark, Davis & Co., the present style having been adopted in 1870. Mr. Clark was born in Bucksport, while Mr. Davis is a native of Hollis, and neither of these gentlemen can require introduction to the bulk of our Ellsworth readers, as they have long ranked with our leading citizens. The premises occupied are 30 x 60 feet in dimensions, and comprise two floors, there being an immense stock carried of Groceries, Flour and Feed, employment being given to one efficient and courteous assistant. Both Staple and Fancy Groceries are shown, and the assortment of Canned Goods is particularly fine, comprising specimens of the productions of the most popular canning houses in the line of fruits, vegetables, etc. Flour is made a specialty, and is offered either by bag or barrel, at the very lowest rates, while its quality cannot be surpassed in this state.

John Kief, Groceries and Provisions, Water Street, Ellsworth. It is by catering especially to family trade, that Mr. John Kief, who is engaged in the sale of Groceries and Provisions on Water Street, has worked up the very liberal patronage he now enjoys, and no one who has observed the methods by which his establishment has been advanced to its present prominence, can begrudge him the success attained, for it has been won, not by belittling competitors and seeking to injure any man, but by conscientious, intelligent and untiring work of the hardest kind. Mr. Kief was born in Calais, and founded his present business in 1884. He occupies two floors, measuring 24 x 30 feet, and employs sufficient help to enable him to fill all orders with celerity and accuracy. The stock on hand is a very full and varied one, ranging from Tea to Flour, and from Molasses to Kerosene Oil. Canned goods are handled very extensively, and the productions of the best-known and most reliable packers only are kept in stock. In the line of Teas, Coffees, Spices and such Fancy Groceries, Mr. Kief has reason to take special pride in the goods furnished to patrons, for it is often remarked among those who have tested them, that their equal is very hard to find elsewhere for the money. The prices are reasonable in every department, and customers of this house can depend on getting a fair equivalent for their money every time.

Campbell & True, Meats and Provisions, Hides, Wool and Skins, Main Street, Ellsworth. An establishment which certainly has no reason to fear comparison with any similar enterprise in this vicinity, is that conducted by Messrs. Campbell & True, on Main Street, and since it was originally founded in 1872, by Campbell, Leach & Co., it has steadily advanced in public favor, and stands today one of the representative enterprises of the city. The present firm has been in possession since 1878, and both the gentlemen constituting it are members of the Free Masons and natives of this state, Mr. Campbell having been born in Ellsworth, and Mr. True in Yarmouth. Two floors are occupied, their dimensions being 25 x 30 feet, and an exclusively retail business is done, particular attention being paid to family trade, and special efforts made to build up a large patronage in this line. A very extensive assortment of Meats is always carried, and whether the costliest tid-bits or the cheapest soup stock is wanted, this establishment is an excellent place to visit. Employment is given to five assistants, and it is a rare occurrence for a customer to have to wait long before being served, as the arrangements at hand are very complete, and a large amount of business can be quickly handled. The Ice business is also engaged in by this concern to a considerable degree, and two ice-houses are utilized, one measuring 30 x 80, and the other 20 x 30 feet. The trade in ice is steadily increasing. A seventy-acre farm is operated by this firm, and a slaughter-house connected with their business, thus enabling them to supply beef at bottom prices, to Bar Harbor and other places.

Boston Clothing Store, N. S. Sallsbury, Proprietor, Main Street, Ellsworth. One of the most useful establishments possible in a community, is such as is conducted by Mr. N. S. Sallsbury, on Main Street, and as his goods are not only indispensable in kind, but fine in quality, and low in price, it is only natural that his trade should be a large and increasing one. Mr. Sallsbury is a native of Eden, Me., and inaugurated his present enterprise in 1878. One floor is occupied, having the dimensions of 26 x 65 feet, and an extremely heavy stock is carried, comprising Men's Outfittings of almost every variety. Those wishing anything in the line of Ready-made Clothing, will find it to their advantage to visit Mr. Sallsbury, as his establishment is not called the "Boston Clothing Store" for nothing, and the assortment shown of fashionable and thoroughly made garments, can only be properly appreciated after actual inspection. Suits are on hand, designed for either dress or business wear, and some styles are to be had fitted for both purposes, and elegant and correct at all times. If a customer prefers to have his clothing made to order, Mr. Sallsbury is also ready to accommodate him, as he carries a fine selection of foreign and domestic Woolens, etc., to choose from, and conducts one of the best equipped Merchant Tailoring establishments in the entire city. A perfect fit is guaranteed, and as a force of eight skilled assistants is employed, work can be done at short notice without being slighted in any respect. A full line of hats and caps is carried, as well as Gents' Furnishing Goods in the latest styles and patterns, and in every department of the business the same low prices prevail.

Geo. P. Osgood, Livery and Sale Stable, Franklin Street, Ellsworth. There are no livery stables in this city more worthy of liberal patronage than that conducted by George P. Osgood, on Franklin Street, and we can offer no better advice to those desiring to secure a team for any occasion than to give this firm their order. Mr. Osgood began operations in 1877, and has gained a high reputation for the excellence of the service rendered to patrons, and the reasonableness of his charges. His stables are 40 x 80 feet in dimensions, and are maintained in the same neat and trim condition that has excited so much favorable remark in the case of the vehicles and horses furnished to the public. No matter whether a person is used to driving or not, he need not fear to procure a horse from these stables, as a word to the proprietor will result in his being furnished with an animal that may be driven by the most timid or inexperienced with perfect safety, provided of course that ordinary care be used. Mr. George Osgood is a native of this city, and ranks with the best known of our business men. He has good reason to be proud of his stable, and takes every occasion to add to the efficiency of the accommodations he furnishes. Employment is afforded to four assistants, and all orders will be filled at the shortest notice, or carriages brought to the houses of patrons at any desired time. The utmost courtesy is extended to all, and ladies need have no hesitation in visiting this firm's establishment.

G. A. Parcher, Wholesale and Retail Druggist, Ellsworth. In every civilized community of any size, the druggist occupies a position of great importance, and few, if any, branches of trade could be less readily dispensed with than that carried on by him. The stock of a well-appointed modern drug store is wonderful and remarkable for its size and variety, and the magnitude of its scope, for it is not too much to say, that there is not a corner of the habitable globe but some of its characteristic productions are represented. From the moss of the far north, to the bark of the tropics, the vegetation of every clime is given a showing, and when it is remembered that all these widely-varying agents, to say nothing of chemicals and minerals without end, must be handled and properly combined in the ordinary course of business, some conception of what is required and expected of a druggist may be had. Of those engaged in this calling, located in Ellsworth, none bears a higher reputation for intelligence and skill, than does Mr. G. A. Parcher, who handles drugs both at wholesale and retail, and occupies three floors, measuring 22 x 55 feet, on Main Street. He is a native of Ellsworth, and is connected with both the Free Masons and the Odd Fellows. It was in the year 1865 that he commenced operations, and a very large patronage has been built up, a specialty being made of the compounding of physicians' prescriptions, which are put up without delay and at reasonable rates. Employment is given to three assistants, and customers are assured prompt and polite service. Mr. Parcher is agent for the American Express Company, and can forward parcels to any part of the country.

P. W. Ford, Fruits, Confectionery and Cigars, Main Street, Ellsworth. It is by no means to the imposing wholesale establishments that one must look for the most significant signs of the commercial prosperity of a town, city, county or state, for it should be remembered that it is the retailer who comes into the closest contact with the people, and unless he is prosperous, or in other words, unless the people have the means and the disposition to purchase of him, there is no use in seeking for evidences of profitable business elsewhere, for none will be found. Therefore, in pursuance of this method, a call was made on Mr. P. W. Ford, doing business on Main Street, as his was known to be a fairly representative house of its kind. Mr. Ford was born in Ellsworth, and is very well known here indeed. He inaugurated the enterprise he now conducts in the year 1886, and has had no reason to complain of the patronage accorded him, for it has already reached very respectable proportions. One floor is occupied, measuring 18 x 40 feet, and the articles in stock include Fruits, Confectionery, Cigars, Tobacco, etc. Of those first-named, a fine assortment is carried, comprising both foreign and domestic varieties in their season, and the Confectionery on hand is warranted to be fresh and free from adulteration. Cigars and Tobacco are offered in all grades and at all prices, and Smokers' Articles are also handled largely.

E. E. Joy, Jewelry, Watches and Clocks, Main and State Streets, Ellsworth. In but very few branches of trade is there as much opportunity for deceit and imposition as is possible

HAMPDEN



WATCHES

in the sale of jewelry, and it may be accepted as a fact, that in the vast majority of cases, nothing is to be gained by patronizing unknown or unreliable dealers, even if they advertise to sell considerably below the market rates. What is commonly known as "cheap jewelry," is, in the long run, neither useful nor ornamental, and as far as actual value is concerned, is really the most expensive possible. There is more than one house in this city that can be depended on to furnish strictly reliable jewelry, etc., but there are none which offer their patrons better goods, at lower prices, than may be found at the establishment of which Mr. E. E. Joy is the proprietor, located at the corner of Main and State Streets. This gentleman was born in Ellsworth, and is a member of the Odd Fellows. He began business here in 1878, and his reputation for fair dealing and low prices is already firmly established. The store occupied, is of the dimensions of 20 x 28 feet, and contains an extensive and well-selected stock of Jewelry, Watches and Clocks, which is well worthy of examination by any one wishing anything in these lines. A durable and reliable Watch is something that no business man can afford to be without nowadays, and Mr. Joy is prepared to supply such an article at the very lowest market rates. A considerable variety of Clocks is also carried, and all goods are warranted to prove just as represented.

L. C. Beckwith, Meat Market, Main Street, Ellsworth. Notwithstanding the many houses engaged in the sale of meat in this vicinity, it is an undeniable fact that the demand for choice cuts appears to exceed the supply. There are few of our readers living in Ellsworth, and keeping house, but have at some time or other

found that they could not seem to obtain just what they wanted in the way of meat, at any price. Now, although it is true that no animal has ever been discovered that was *all* tenderloin, still if the right place be visited, one can generally obtain the choicest and most toothsome of cuts, and we know of no establishment better able to afford satisfaction in this respect, than that conducted by Mr. L. C. Beckwith, on Main Street. One floor, 18 x 40 feet in dimensions is occupied, and a large and finely selected assortment of meats is constantly on hand, which is well worth the inspection of the careful and well-informed buyer. It includes Beef, Pork, Lamb, Mutton, Veal, Hams, Smoked Meat, etc., and is offered at prices which must win the approval of all. Mr. Beckwith is a native of this city. He spares no effort to accommodate his many customers in the best possible manner, and all callers are assured prompt and polite attention.

E. Bonsey, Manufacturer and Dealer in Doors, Sash and Blinds, Window Frames, Mouldings, Brackets, Hall's Steam Mill, Water Street, Ellsworth. Those of our readers who may wish any description of Wood-working done, would do well to call on Mr. E. Bonsey, at Hall's Steam Mill, on Water Street, for there is no establishment in town better equipped for work of this kind, or capable of filling orders at shorter notice and in a more satisfactory manner. This enterprise was inaugurated in 1874 by Messrs. E. & S. D. Bonsey, passing into the hands of its present proprietor in 1878. He is a native of this city, and a member of the Free-Masons, and has a thorough and intimate knowledge of the Wood-working business, which enables him to carry it on to the best possible advantage. The premises utilized comprise three floors, the dimensions of which are 30 x 85 feet; also, dry-house, three floors, 30 x 40 feet, capable of drying 100,000 feet of lumber at a time. Dry Lumber constantly on hand. A sixty horse-power engine is employed to drive the necessary machinery. Doors, Sash, Blinds, Window Frames, Mouldings and Brackets are extensively manufactured and sold at wholesale and retail, and Jig Sawing, Planing, Matching, Boring, Mortising and every description of Jobbing work is done promptly, in the most satisfactory style and at reasonable rates. Window Glass and Putty are dealt in, and either retail or wholesale buyers will find that Mr. Bonsey can offer them special advantages in many respects. His trade is already a very extensive one and is steadily increasing.

C. W. Currier, Planing and Turning Mill, Off Water Street, Ellsworth. It requires a very considerable amount of capital to properly equip a planing and turning mill, and the establishment of one in a community, is so great a public convenience, that the residents of this vicinity have reason to congratulate themselves on the existence of one so well prepared to meet all demands upon it, as that conducted by C. W. Currier, off Water Street. The enterprise in question was inaugurated in 1886, and it soon became evident that its projectors were

destined to achieve success, as the patronage from the start was large and appreciative, and the character of the work turned out was such as to cause orders to come in from all about the vicinity of Ellsworth. The premises in use are sixty feet square, and contain some of the latest improved wood-working machinery which is run by steam power. Employment is given to seven assistants, and orders can be filled at the shortest notice when circumstances require. Planing or Turning of all descriptions is done at the very lowest rates, and in a manner that is warranted to give perfect satisfaction. Mr. Currier is a native of Bangor, and a man of fifteen years practical experience in this line of business, and is highly esteemed in this vicinity.

Smith Brothers, Dry Goods, Boots and Shoes, Hats and Caps, etc., Main Street, Ellsworth. When one observes the invariable results of honesty, fair dealing and enterprise, as applied to a business undertaking, and contrasts them with the equally invariable results of deceit and imposition, it is enough to make any thoughtful person wonder why the latter course of conduct is ever followed. True, the public may be imposed upon and "gulled" for a time, and at the inception of an undertaking conducted on such principles, or rather such a lack of principles, large profits may be made, but detection is sure to follow sooner or later, and when fraud is once discovered, or even suspected, the confidence of the community is irretrievably lost. On the other hand, where business is conducted in the manner which that of Smith Brothers has been, we find that, although the sales may not be so large at first, they are bound to steadily and rapidly increase, and that no advertisement can equal that of giving every customer reliable goods at fair rates. The firm alluded to inaugurated its present enterprise in 1883, and it has already been proved worthy of the highest confidence and the most liberal patronage. It is constituted of Messrs. F. E. and F. S. Smith, both of whom were born in Ellsworth, the latter being connected with the Odd Fellows. Two floors are occupied, and a fine assortment of Dry Goods, Boots and Shoes, Hats, Caps and Fancy Goods of all kinds is carried. By a steady adherence to the maxim "quick sales and small profits," a large business has been built up, and no house in town offers more genuine inducements to its patrons.

Z. Foster & Son, Manufacturers of Caskets and Coffins; also Undertakers, 30 Main Street, Ellsworth. It is obvious that where the manufacture of Caskets and Coffins and the business of Undertaking are combined, there must be an opportunity for the interests of economy being subserved without any corresponding lowering of the character of the goods or services rendered, and this being the case, it is not to be wondered at that the house of Z. Foster & Son, doing business at No. 30 Main Street, Ellsworth, and Bar Harbor, should be able to meet all the demands upon it with a skill and taste which has fairly won for it the exceptional reputation it now enjoys. This

enterprise was inaugurated in 1867, and has steadily developed until now it is the leading one of the kind in this vicinity. The firm is made up of Messrs. Z. and C. R. Foster, the former being a native of Bristol, Me., while the latter was born in this city. Mr. C. R. Foster is connected with both the Free Masons and Odd Fellows, and both his father and himself are very widely known in Ellsworth and vicinity, where their honorable and reliable business methods are thoroughly appreciated. The Main Street establishment comprises two floors, of the dimensions of 25 x 50 feet, and there is also occupied a well-equipped manufactory on Water Street, measuring 40 x 80 feet. Employment is afforded to four assistants, and the business done is by no means confined to this city. Undertaking is attended to at the shortest notice, and at the most reasonable rates, and patrons may implicitly rely on receiving faithful and skilful service in every respect.

H. A. & H. N. Pierce, Manufacturers of Patent Gang Lathes, Foundry, etc., Off Water Street, Ellsworth, Me. Among the prominent manufacturing enterprises which have exerted a powerful influence in the extension of Ellsworth's commerce, etc., mention should be made of that conducted by Messrs. H. A. & H. N. Pierce, as the machines produced by this concern are shipped to all parts of the country, and are universally conceded to have no superiors for the purposes to which they are specially adapted. The undertaking in question was begun in 1884, and there has already been built up a large and increasing trade, for it has been the aim of this house from the first to spare neither trouble nor expense to produce so superior an article that it could not be dispensed with among manufacturers having occasion for its services, and it is gratifying to be able to say that this result has been fully attained. The Patent Gang Lathes and Stave Machines manufactured by Messrs. H. A. & H. N. Pierce are in use throughout the United States, and have for some time been accepted as the standard of what such devices should be. Two floors are utilized, of the dimensions of 40 x 60 feet, and an engine of sixty horse-power is in use. An extensive Foundry is maintained in connection with the enterprise, employment being afforded to eight skilled hands. Mr. H. A. Pierce is a native of Bangor, and a member of the Free Masons, while his associate in business was born in this city. Thoroughness of workmanship and excellence of material, are the chief characteristics of this concern's productions, and this, together with their ingenious and effective designs, afford ample explanation of the favor they have met with.

Dr. G. W. Bragdon, Dentist, Main Street, Ellsworth. There are few professions in which personal characteristics count for more than in that of the Dentist, and none in which skill and quickness of movement are of more practical value. It is unfortunately true that many dental operations are, of necessity, painful, but the degree of suffering experienced by the patient depends largely upon the fitness of the operator, more so, in fact, than is generally supposed. In the extraction of teeth, for instance, one

dentist will have the offending molar out before another one would have ceased displaying the array of instruments, which some seem to consider it essential to torture their customers with the sight of. When we use these pages to recommend Dr. G. W. Bragdon to our readers as a skillful, experienced, and conscientious Dentist, we have no idea of decrying others who may follow the same profession in this vicinity, and simply wish to state that those desiring the services of an educated practitioner, who combines gentleness with firmness, and speed with accuracy, will do well to give Dr. Bragdon a call. His rooms are located on Main Street, and are very conveniently fitted up for the purposes for which they are used. The Doctor is a native of Lamoine, and has a large circle of friends in this city. He began operations here in 1883, and the public have not been backward in showing their appreciation of his skill, so that his business is already a large one.

D. H. Epps & Son, Groceries and Provisions, Main Street, Ellsworth. It must be apparent to all that an establishment which has maintained a position in the front ranks of Ellsworth business enterprises for over thirty years must be especially worthy of mention at our hands, and as this is the record held by that of which Messrs. D. H. Epps & Son are the proprietors, located on Main Street, we take pleasure in bringing it to the attention of our readers. Operations were begun in 1857 by Mr. D. H. Epps, and the business was continued by this gentleman alone up to 1880, when the existing co-partnership was formed, Mr. H. A. Epps being admitted to the firm. Both partners are natives of Ellsworth, and both are so well and favorably known here as to render further comment unnecessary, although perhaps we might add that the younger Mr. Epps is a member of the Free Masons. The premises in use comprise two floors, of the dimensions of 26 x 65 feet, and spacious accommodations are furnished for the carrying of a most extensive and complete stock of Groceries and Provisions of all kinds. Those familiar with the business methods of this concern need not be told that every article leaving the establishment is guaranteed to prove just as represented, and no one can trade here long without finding out that quality considered, their prices are as low as the lowest. Employment is afforded to two courteous and competent assistants, and the promptitude with which orders are filled is a prominent feature in the management of the business.

Hancock County Savings Bank, Ellsworth. If it were more generally understood by workingmen that it is by no means always those who are loudest in their protestations that have their interests most truly at heart, we would have fewer "labor troubles," and the occupation of many a loud-mouthed demagogue would be gone forever. Although such an institution as the "Hancock County Savings Bank" is a purely business enterprise, and makes no pretensions to be a charitable or "co-operative" undertaking, still it is capable of rendering most efficient service to working-

men, and owes its present prosperity largely to their confidence in it. He who forms the habit of saving even a very small portion of his income regularly, and depositing it in a savings bank, may not be on the high-road to wealth, but he is certainly doing everything in his power to provide against unforeseen contingencies. We believe that if the managers of every similar institution followed the example set by those in charge of the Hancock County Savings Bank, in regard to giving the fullest publicity to their financial condition, there would not only be much more confidence placed in them, but workingmen would be encouraged to inform themselves as to the details of the investment of capital, and thus arrive at a more correct understanding of the principles underlying its use. On the authority of Mr. Fred E. Richards, Bank Examiner, we are able to state that in January, 1887, the deposits in the Hancock County Savings Bank had reached the total of \$152,618.95, the reserved fund being \$5,748.80, and the profits, \$2,703.61. The surplus above all liabilities amounted to \$19,433.86, and the annual expenses were \$1,000. Circumstances considered, we doubt if a better showing can be made in this state. The President, Mr. J. F. Davis, and Treasurer, Mr. Charles C. Burrill, are both natives of Ellsworth, and certainly need no personal mention here. The Trustees consist of Messrs. J. F. Davis, M. B. Coolidge, Myrick Avery, John F. Whitcomb and M. S. Salisbury, and their work is the best proof of their ability.

Murch & Bousey, Machinists, Water Street, Ellsworth. The house of Murch & Bousey is one of the principal enterprises of Ellsworth devoted to the production of Machinery for manufacturers' uses. The industry was inaugurated in 1884, and since its establishment it has always been successful in meeting the requirements of the trade. Their establishment is admirably equipped with the best improved machinery, and under the management of Mr. William Small as foreman, who has had twenty years' experience in this business, the work cannot prove otherwise than satisfactory. They manufacture Gang Lathe, and Bolt Machines, Holmes' Stave Machines, Heading Machines, Derricks for Stone Quarries, and all kinds of Machine Work. A sufficient number of workmen are employed, and the construction of machinery is promptly executed, and the materials used are the very best, so that the productions of this house have an unexcelled reputation for power and durability. Jobbing, and repairing of all kinds of machinery receive special attention, and all work is guaranteed to give satisfaction.

J. M. Hale & Co., Livery Stable, Main Street, Ellsworth. The chances are, that should a stranger in Ellsworth stop a person on the street and inquire where a good Livery Stable might be found, he would, without hesitation, be directed to that conducted by J. M. Hale & Co., on Main Street; and the certainty is, that provided he knew a good horse and carriage when he saw them, he would have no reason to regret having followed instructions. The establishment carried on by the firm mentioned was

founded in 1854, and during the past third of a century has become generally considered as one of the "institutions" of Ellsworth. Those carrying it on are Messrs. J. M. Hale, J. M. Hale jr., T. E. Hale, and D. McFarland. All these gentlemen are natives of this city, and all are connected with the Free Masons, with the exception of Mr. J. M. Hale jr., who belongs to the Odd Fellows. The senior partner has occupied the position of collector of the port, and Mr. McFarland was postmaster for eight years. The premises in use are of the dimensions of 30 x 60 feet, and employment is given to two assistants. The accommodations furnished are of the best, and will be found to present a most refreshing contrast to those too often offered by public stables. Not only are the horses and carriages first-class, but they are maintained in such a cleanly condition as to cause them to appear to the best possible advantage. The drives in and about Ellsworth are noted for their attractiveness, and in no other form of amusement are health and pleasure so combined as in driving in the open air.

C. H. Grindal, Groceries and Provisions, Water Street, Ellsworth. Seventeen years is quite a long period of time, and when a business enterprise has been prosecuted for such an extended term, and then stands higher than ever before in the estimation of its patrons, it is only fair to presume that its management is of genuine merit and reliability. Such is the record of that of which Mr. C. H. Grindal is the proprietor, and, it may be added, that with every year of its existence, it has gained new friends and supporters. The reason of this is to be found, no doubt, principally in the close and persistent personal attention which Mr. Grindal has given to the undertaking, for there is a world of truth in the old saying, "if you want a thing well done, do it yourself." He is a native of Penobscot, and is a member of the Free Masons, having many friends in Ellsworth and vicinity. The premises utilized are of the dimensions of 26 x 56 feet, and comprise two floors, which are well stocked with a finely-selected assortment of Groceries and Provisions of all kinds. It is Mr. Grindal's desire to be able to promptly meet any legitimate demand which may be made on a first-class establishment, such as he conducts, and to attain this end, he keeps his stock full in every department, and strives always to supply goods at the lowest market rates. The quality of everything sold is fully warranted, and such facilities are at hand as enable Mr. Grindal to fill orders with uniform promptness and accuracy.

A. W. Cushman & Co., Furniture, Caskets, Paints and Oils, Undertaking, Franklin Street, Ellsworth. An enterprise which, although of comparatively recent establishment, has already attracted the attention and a large share of the patronage of the public in general, is that of which Messrs. A. W. Cushman & Co. are the proprietors, and the warehouses of this concern, located on Franklin Street, are well worthy a visit from anyone interested in Furniture, etc., as a very full and varied stock is carried, and goods are offered at surprisingly

low rates, quality considered. The inception of this undertaking was in 1867, and the heavy patronage now enjoyed, has been gained simply by reason of the evident superior and reliable nature of the articles handled, together with the equitable prices put on the same. The firm is constituted of Messrs. A. W. Cushman and E. R. Jordan, both of these gentlemen being natives of Ellsworth, members of the Free Masons and very well known about town. The premises utilized comprise four floors, of the dimensions of 44 x 55 feet, and in addition to the many styles of Furniture on hand, an extensive assortment of Paints, Oils, etc., is shown, Caskets and Coffins are also supplied, and a general Undertaking business is done. All orders in this department will be given that prompt and careful attention so grateful in such cases, and no pains will be spared to render perfectly satisfactory service in every respect. The terms will be found very moderate and fair, and entire charge of arrangements will be taken if desired.

Tracy and Spurling, Manufacturers of Carriages, Sleighs, etc., Franklin Street, Ellsworth. Although it is a comparatively easy matter to construct a handsome carriage or sleigh by the liberal use of paint and varnish, still the old proverb hits the nail on the head when it says, "handsome is that handsome does," and the finest appearing of vehicles is of but little value unless it has other and more practical qualities to recommend it. Strength, lightness, durability, style; all these qualities must be combined in a carriage before it can be considered as first-class, and it is owing to their success in striking this combination, that the productions of Messrs. Tracy & Spurling have gained the high reputation they now enjoy. Both gentlemen comprising this firm are natives of this city, and are well and favorably known throughout this section. The business was founded in 1879, and has increased steadily from year to year, until a large patronage has been gained. The premises in use comprise two buildings and four floors, measuring 40 x 40, and 40 x 55 feet in dimensions, and the manufacture of Light and Heavy Carriages, Sleighs, Pungs, Harnesses, etc., is carried on, and there is also kept a first-class Sale, Livery, and Feed Stable, and Horse Clipping and Shoeing, and Blacksmith work of all description is done with neatness and despatch. Our space will not allow us to describe the many facilities in this well-equipped establishment, and we can only say they are of the best, work being done promptly and at low rates.

H. W. Holt, Variety Store, Main Street, Ellsworth. It was apparently the general opinion, expressed by some, and held in secret by others, that there was no opening here for an establishment similar to that founded by Mr. H. W. Holt, in 1837, and when he first began operations there were not a few who prophesied swift and certain failure. But time has amply justified Mr. Holt's business sagacity, and the public have long since learned that his store is a most desirable place to patronize in more respects than one. It rein lies the secret of his exceptional success. He has exercised the most

intelligent judgment in selecting a stock of goods that could not fail to be in active demand, and has attracted a heavy custom by retailing articles at the smallest possible margin of profit. Of course when the public became acquainted with these facts, there could be but one result, and just what that was, a visit to and an inspection of the store, will amply demonstrate. The premises in use comprise one floor and a basement, measuring 20 x 50 feet. This is a "variety store" in the full sense of the term,

for the stock is made up of such a number of productions that it would seem as if Mr. Holt could never remember the half of them without referring to his well-filled shelves. But for all that he can, and is prepared to offer bargains in about every line of goods he handles. He is a native of Ellsworth, and is very well known in this city. He warrants all articles sold to prove as represented, and will cheerfully correct any mistake which may occur.

HISTORICAL SKETCH

OF

O L D T O W N .

FROM its romantic and beautiful situation, and the wonderful possibilities of growth and development now opening before it, as well as its long and honorable history in the past, Oldtown is worthy of distinguished prominence in the annals of Maine. The Indians used to be specially delighted with this place, on account of its peculiar beauties and privileges, and gave it the name of Pannauwanshek, of which the exact translation is not now known, but it is certain that it meant something very good, to the aboriginal view. The Penobscot, or Tarratine Indians made Pannauwanshek their capital, and long before the English settled here the French came down and erected a chapel, where the priests instructed the natives. Then came the English, and early in the colonial history of this region, and probably during the eighth decade of the eighteenth century, a strong fort was erected here by them, to serve as an outpost and keep order among the Indians. Rev. Daniel Little was one of the first Englishmen to visit this region, and becoming greatly attached to the Tarratines, and they to him, for he seems to have been a noble character, he spent many years in the locality, instructing them in the rudiments of secular and religious knowledge. This tribe was given a reservation, consisting of numerous islands in this part of the Penobscot, and long occupied them, until through degeneracy and effeminacy the tribe melted away forever. A few scattered remnants still remain, giving slight conceptions of the nobility and grace of the old-time Tarratines.

Oldtown was originally a part of Orono, which was incorporated as a town in 1806, and included many of the present towns in this region. One of the first Eng-

lishmen to visit this region was John Marsh, who came here in 1774, but did not settle. Among the earliest of the settlers in this neighborhood were Richard Winslow and Moses Brown. During the Revolutionary War, attention was directed away from this locality, and it was not until after the cessation of hostilities, that the wilderness began to be at all appreciably diminished. After the war a considerable boom occurred in this section, and settlers began to pour in and develop the country. In 1798 the first saw mill was set up by Winslow, and this was a most important event in the initial growth of Oldtown. Among the settlers at the close of the century were Jackson Davis and Col. Eben Webster who took a prominent part in the advancement of local affairs at this time. The war of 1812 caused attention to be withdrawn for several years, and it was long after it had ceased before the same impetus, so noticeable at the beginning of the century, was regained. Indeed, it would seem that not until within the last few years, has this spirit returned in anything like its pristine strength. Slow but steady progress was made through the third and fourth decades, and in 1840, the population had become 2,345. In March of this year Oldtown was incorporated as a separate town under its present name. The first selectmen were Samuel Cony, Joshua Wood and Samuel Pratt. The first clerk was John N. Hilliard.

In the year 1846 occurred one of the most destructive floods ever seen on the Penobscot. Owing to a long delay in the breaking of the ice, and the accumulation of vast quantities of the same, when the spring freshets came with more than usual size and force, the result was a great deluge. It swept through the valley with irresistible fury, destroying a vast amount of property and many lives, and the sad effects were long painfully visible here. In 1850 the population had risen to 3,087, and a decade later, in 1860, it was 3,860. The people were prepared for the Rebellion, and entered into it with strong and noble purposes. The first appeals for men and money were promptly and liberally responded to, and throughout the war the same spirit was admirably maintained. All the regiments which went from Bangor, contained large quotas of Oldtown's citizens, and nobly did they acquit themselves in the fight, to the honor of their country and their native town. The town has not been slow to appreciate and honor the heroism of her soldier boys.

The close of the war was marked by a sad occurrence, by far the most depressing in local history. On the 17th of April, 1865, only a little more than a week after the surrender at Appomattox, and while the town was sadly engaged in commemorating the tragic death of President Lincoln, a great fire broke out which threatened to destroy almost the whole town. All night and part of the next day it raged, destroying two churches, two school houses, a whole block of mills, the railroad station, and twenty-two other buildings. The whole loss exceeded \$100,000 in value, and it was a crippling blow for some time to the town. The old streets began gradually however to be rebuilt, and in a more scientific manner. Modern structures took the place of antiquated relics of the past, and new business began to replace the old, so that within the decade almost every trace of the great fire had disappeared. In 1870, the population had increased to 4,072, and the valuation to \$684,300. The next decade was one chiefly of loss and disappointment, and of partial retrogradation. The great fail-

ures which overran the country about 1873, and the hard times which continued up to about 1880, almost killed for a time the business of Oldtown, and it had hard work to keep from rapid disintegration and decay. In 1880 the population had sunk to 3,395, and the valuation to \$523,109.

Since the opening of this decade brighter days have arisen for the good old town, and steady progress has been made in all the avenues of its life and work. The population has increased rapidly, and the valuation proportionally. Interests supposed to be dead have received a new lease of life, and everywhere there is awakening and a lively spirit of enterprise and progress. One great reason of this has been the recognition of the great resources lying unused in the water powers of Oldtown. Long ago the value of this power was recognized, but not until within a year or two have capitalists come to realize and improve it. There are several valuable powers on the Penobscot and within the limits of Oldtown, some of which admit of great developing. The "Great Works Falls," about eleven miles from Bangor, are elevated about seventy feet above tide water, with a fall of eleven feet. The power of the volume of water at this point is estimated to be about 5,000 horse. The river is 700 feet wide at this point, and a low dam furnishes sufficient power for several large saw mills and manufacturing companies, and the force can be multiplied many times over by improvement.

"The natural falls are formed of two ridges of ledge extending across the river about 80 rods apart, and with a fall of about three and a half feet, by a low dam and apron occupying about 200 feet of the central part of the river. This dam is made low so as not to obstruct the passage of rafts, logs, etc. Adjoining the low dam on either side are higher dams of wood, extending down the river and nearly parallel with its axis, to the Great Works mills in Bradley, and to the West Great mills in Oldtown. Said lateral dams are about 95 rods in length. The river at this point is about 700 feet in width. There are three powers on the river between Oldtown and Milford: *First*, 'Oldtown,' on the Penobscot river, between the towns of Oldtown and Milford, 12 miles from Bangor, the head thereof being 92 feet above tide water at Eddington Head. The natural fall is formed by a ledge extending across the river at nearly right angles to its general course, which serves as the foundation for the mills and dams built on each side of the central part of the river. Said central part for about 300 feet in width is free from all obstructions. The natural fall is 13 feet in a horizontal distance of 190 feet, with an additional descent of three and a half feet in 20 rods. The river at this point is about 800 feet in width. These falls (in the first 190 feet) will furnish a constant power, day and night, during the lowest run of water, of 6,000 horses, and, with dams at the head of the fall to increase its height, a much greater amount." This is estimated for the volume of water found by Mr. Harris in his survey.

The *Second power* is located at the northern extremity of Treat & Webster's island in Oldtown, and is known as the "Rufus Dwinal Privilege." It is supplied with water through the dam of Veazie mills, aforesaid, about half a mile above. This power is very secure from damage by ice and freshets. It is accessible by the Maine

Central R. R., which has a station within a few rods of the mills; a branch track could be laid to the mills with but very little expense. The *Third power* is located at "Shad Rips," about half a mile below Oldtown falls, and between the east side of Treat & Webster's island in Oldtown, and the left bank of the main branch of the Penobscot, (Milford side), which is about 250 feet in width, and has a fall of about 8 feet in three-eighths of a mile. Lay of the land is favorable for the erection of mills and dwellings. 2,000 horse power at lowest stage of water.

Beside the great powers on the Penobscot, there are, according to Wells, three other valuable privileges within the limits of Oldtown: First, "Pushaw Falls," 16 miles from Bangor, and on the line between Oldtown and Alton, a part of the falls and improvements in each town. This power is on Pushaw stream, the outlet of the Pushaw lake, which has an area of some 12 square miles. Second, "Cooper's Falls," on the Stillwater branch of the Penobscot, 13 miles from Bangor. Third, at Upper Stillwater, 10 miles from Bangor. A six foot dam, a short distance below the meadow, and above all the powers, about one and three-fourth miles up the stream, would flow the meadow, and Lake Chemo about two feet, making a reservoir of about 2,000 acres. This together with the other natural reservoirs above, on the stream, would furnish a total power of 160 horse at least, night and day, at the lowest stage of water any season. The damages would be light for flowing, and the dam could be erected at a little expense. The natural reservoirs on the stream are as follows:

Parker's pond, in Clifton, (estimated)	100 acres.
Holbrook's pond, in Dedham, (surveyed)	322 "
Davis' pond, in Eddington, "	396 "
Lake Chemo, in Clifton, Effington and Bradley, (estimated)	1,500 "
	2,318 acres.

Lake Chemo is about four miles above the upper power, and by the dam aforesaid would be flowed about two feet above its natural limit.

The foregoing summary of the water powers of Oldtown is compiled from the latest statistics of Wells' valuable work. These powers have received much attention and many improvements since then, and now are much more powerful. The power has been increased beyond even the mercantile conceptions of that time, and the more they are developed the greater appear the possibilities to be improved. Even by this early summary we see that in the extent and character of her water powers, Oldtown ranks among the first cities and towns of Maine, and one of her powers alone, that at the "Onnegan Falls," is the finest on the Penobscot, and hardly equalled by any other in New England.

In the awakening business spirit which has been felt through New England, the commercial interests of Oldtown have begun to rapidly expand. In the present year, 1888, the number of manufacturers and merchants is estimated at about one hundred, and the valuation is over \$600,000. But the progress of the recent past seems meagre compared with that which is now just coming into life. The glorious prospect which is opening before Oldtown can perhaps be best expressed in the words of a recent article in the Up River News:

"The 'boom,' the era of progress, which has become fully naturalized in Maine,

has reached Oldtown, and its influence is becoming manifest in a tangible form, and the earnest men who have never lost faith in Oldtown, are at last to be rewarded. The first and foremost factor in the future growth of Oldtown, is the Woolen Mill. The long talked of factory which should be the beginning, the entering wedge, which is to lead to the numerous manufacturing establishments which must inevitably result from this first step in the utilization of the magnificent water power, which has rolled for ages down the noble Penobscot. This water power, controlled now by the Bodwell Water Power Co., composed of thorough-going and practical men, is at last to be put to its rightful use, and the mighty flood which has so long roared over the falls and ground away the ledges, will, in the near future, like a tamed giant, be harnessed to a million spindles, and drive the wheels of numerous wood-working industries, whose natural home is here. The dam is being rapidly pushed across the river and will be fully completed this fall. The foundation walls of the factory are also being laid, and everything will be in readiness to rear the superstructure in the spring. The necessary material will be gathered during the winter, and ample preparations made and when the season opens next spring, the work of building will be prosecuted with vigor, and the citizens of Oldtown gladdened by the sight of their first woolen mill. The mill is to be an eight set mill, and will be built in the most thorough manner, and will contain all the modern improvements, and be fitted with the best and most improved machinery that can be bought for cash. Nothing is to be left undone which will ensure its successful operation, and it is confidently expected that the products of the mill will take a front rank among the woolen goods manufactured in New England. One of the bright features of the enterprise is the connection with it of Mr. Augustus F. Libby of New York. The name of this gentleman alone, is considered sufficient to ensure the success of the mill, such is his reputation for business soundness, and so successful have been the enterprises in which he has been interested, that a gentleman in Kansas, upon hearing that Mr. Libby was interested in the Oldtown mill, at once took several thousand dollars worth of stock, and other gentlemen nearer home have done the same thing. Gen. Chas. Hamlin of Bangor, Treasurer of the Water Power, Maj. J. L. Smith of Oldtown, Mr. Dobson, the veteran woolen manufacturer of Pittsfield, A. Linn of Hartland, and other experienced men are interested in the mill, and Oldtown may flatter itself that its mill is to be built and managed in a way that will do credit to the town. This mill is the germ of great things for Oldtown and the surrounding towns, and upon its completion a grand celebration would be most appropriate, as it will signify an event of no small importance, namely, the introduction of textile manufactures on the Penobscot. The entire Penobscot valley might well join in the celebration, as the introduction of textile manufactures on this river is something that directly or indirectly will benefit every citizen in this section. Other woolen mills will naturally follow this one, and a large market for wool will be open to our farmers, and sheep raising, a most profitable branch of farming will be encouraged. When once the splendid water power has been used and textile manufactures fairly begun, cotton mills and kindred industries will follow, and a manufacturing population dependent upon the surrounding country for their sup-

plies, will be the result. Thus a better market for country produce will be furnished, market gardening will receive more attention, and our farms will be more thoroughly tilled. Not only the agricultural population but the worker in every branch will be benefitted by the increased business, and new avenues of employment will be opened. Oldtown already feels the impetus, and new life and energy are manifested. New buildings are going up, stores being refitted, and plans made for extensive building operations in the spring. Two plans are being considered for lighting the town by electricity, one of which is to have a plant established by outside capital with a dynamo so located and of such power as to light both Oldtown and Orono. The other plan, and the one which meets with most favor by the citizens, is to have the plant located in the village, and owned and operated by a stock company which shall be comprised mainly of citizens of Oldtown. One of these plans will ere long be carried out. The subservient lightning will course over the wires and the streets of the village be made brilliant with the dazzling arc lights, while the stores and offices will be illuminated by the mellow glow of the incandescent. Water works are also being talked up, and Mr. Shedd of New York, an expert hydraulic engineer, has been in town making surveys in relation to the enterprise. With woolen mills, electric lights and water works, Oldtown will hardly be recognized by its old acquaintances, and will soon be aspiring to the dignities of a city."

Under the impulse of this movement we may reasonably expect to see Oldtown make more progress in the next decade than in the last half century, and before the twentieth comes in, she will already have taken her place among the leading cities of the state. Every part of her local government, and all the interests connected with her intellectual, social and moral life are now admirably maintained. The town is quite a favorite with visitors and tourists, on account of its lovely situation on the Penobscot, and its proximity to one of the finest fishing and shooting regions in the state. It is less than thirty miles to Niatous Lake, the centre of a veritable sportsman's paradise, and many go to this region through Oldtown. Visitors of late years have been particularly attracted by the stirring and wide spread spirit of business enterprise which pervades the whole place, and gives it something of the air of a rushing western town, tempered by the refinement of the east. Every year witnesses marked changes, and all recognize that this is a most critical period in the history of Oldtown, in which she is preparing for a grand advance, of whose final outcome we can now but dimly conceive.

LEADING BUSINESS MEN

OF

OLDTOWN, ME.

Folsom & Co., Drugs and Medicines, Books and Stationery, Main Street, Oldtown. As the establishments devoted to the sale of Drugs and Medicines rank with the most important business enterprises of a civilized community, and as that conducted by Messrs. Folsom & Co., holds a foremost position among similar enterprises in this section, we can by no means omit giving it the favorable mention it deserves. Founded in 1860, it has been carried on here for over a quarter of a century, and during that time has made a record of which its proprietors may well be proud. Mr. Folsom is a native of Newburgh, and a member of the Free Masons, and has a very extended circle of friends in this vicinity. In the prosecution of the business there are utilized two floors, having the dimensions of 25 x 40 feet each, and there are employed two experienced and polite assistants. The heavy and carefully selected stock on hand comprises Drugs, Medicines and Chemicals of every description, also Books and Stationery, and we are justified in asserting that no more desirable and complete assortment of such articles is to be found within a radius of many miles. The facilities for the compounding of physicians' prescriptions are particularly complete, and as a specialty is made of this most important branch of the business, such orders are assured the promptest attention and the most satisfactory execution.

We commend the house to our readers as one whose reputation has been secured by a uniform system of fair and honorable dealing, which has ever characterized their transactions, as well as by the excellent quality and reliability of all their goods.

Hugh Gibbons, Merchant Tailor, and Dealer in Clothing, Gents' Furnishing Goods, Boots, Shoes, Hats, Caps, Umbrellas, Etc., Folsom Block, Main Street, Oldtown. It is an open secret among those best acquainted with the business houses of this vicinity, that as far as clothing is concerned it is difficult to find a concern duplicating the many advantages extended by that of which Mr. Hugh Gibbons is the proprietor, located on Main St. Indeed, it would be strange if this gentleman suffered himself to be passed by his competitors in this stage of the race for supremacy, for it is well known that he has led the van since beginning operations in 1853, and the thirty-five years of experience attained should certainly be of help to him in maintaining the prominent position he has so long held. Mr. Gibbons is one of the best known and most highly esteemed of our citizens, and is connected with the Free Masons. His establishment is of the dimensions of 20 x 70 feet, and there is to be seen therein a most extensive and complete stock of well-made, durable and fashionable Clothing, Gents' Furnishing Goods, Boots, Shoes, Hats, Caps, Umbrellas, etc., containing a sufficient variety of styles and grades to enable all tastes and means to be satisfied. Those who prefer custom work have not by any means been neglected, for a well-equipped merchant tailoring department is also conducted, where customers are shown many of the latest suitings, overcoatings, etc. to select from, both foreign and domestic manufacturers being represented. These goods will be made up in the best style as regards fitting, trimming and making, and are offered at most favorable rates.

J. P. & A. O. Woodman, Dry Goods, Carpetings, Groceries and Variety Store, Main Street, Oldtown. When a business enterprise which has been conducted for a number of years under one management changes hands, there is always considerable interest felt in the policy of the new proprietors, as those who have had dealings with the old concern naturally wish to learn if it is advisable to transfer their custom to the new one. In one case at least, that we know of, in this vicinity, this question has been decided in the affirmative, and not only has all the old trade been retained, but many new patrons have been added to the list, attracted by the favorable reports current regarding the business methods of the new incumbents. Need we say that we refer to the house of J. P. & A. O. Woodman, carrying on the business formerly in the hands of Messrs. R. F. Pierce & Co., and founded by them in 1870. The present proprietors assumed control in the early part of 1887, and after remodeling and enlarging the store, at once showed themselves to be fully competent to handle the large business already done, as well as determined to add materially to it, if energy and liberality could accomplish that end, and, as a consequence, the operations of the house have increased in no small degree, and given every indication of still further extension. Both the Messrs. Woodman are natives of Oldtown, and rank with the most esteemed of our citizens, and Mr. J. P. Woodman is a member of the United Workmen and of the Grand Army, while Mr. A. O. Woodman is connected with the Royal Arcanum. The former gentleman was a member of Co. H, Second Maine Cavalry, and was detailed at the headquarters of Gen. Canby, whom it will be remembered met his fate some years ago at the hands of Captain Jack, of Modoc fame. This firm occupy three floors and carry a stock of Dry Goods, Groceries, and Furniture, that our space does not permit us to describe, but which is worthy of a most careful inspection.

D. G. Sawyer & CO., Hardware and Groceries, Main Street, Oldtown. In choosing the representative houses of a locality for the purpose of illustrating the industrial growth of that section, it is sometimes difficult to determine just which to select in certain lines; but when writing of Oldtown and referring especially to the older-established concerns of that place, one of the first to call the attention of the chronicler is that of D. G. Sawyer & Co., located cor. Bridge Street and Water Street, for both in point of age and comparative importance this firm holds a foremost position. Business was begun in 1857, and ever since that date it has been carried on with steadily increasing success, until now this house is without a superior either as regards the extent or character of its operations. Mr. Sawyer was born in Munroe, and is connected with the Odd Fellows. He possesses an exceptionally complete knowledge of his business in every detail, and despite the assured position his establishment holds relaxes no effort to continue to deserve the confidence with which it has long been regarded. The premises in use comprise three floors measuring 24 x 25 feet, and he has just erected two adjoining

stores one of which he will occupy; and the assortment of Groceries, Hardware and Building Materials that is to be found therein is one that is distinguished both for variety and completeness. Employment is afforded to two courteous and efficient assistants, all orders being promptly and satisfactorily filled. The lowest market rates are adhered to and the utmost confidence may be felt that in the future, as in the past, all goods will prove precisely as represented.

J. E. Haynes, Jeweler. Main Street, Oldtown. One of the most infallible signs of the culture and taste of an individual is that afforded by the character of the jewelry worn, and so decidedly is this the case that a shrewd and experienced observer can generally tell at a glance the position held in society by those coming within the scope of his inspection. But no matter how correct and refined the taste of a person may be in this respect, it will be of but little avail unless it is known where it can be fully gratified; and it is to supply this information that we have undertaken the present article. The establishment of Mr. J. E. Haynes, located on Main Street, is one which well repays a visit as therein will be found a stock of jewelry and kindred goods embracing many of the latest and most beautiful designs, all of which are offered at the lowest market rates. Mr. Haynes was born in Oldtown and is extremely well known here, and is connected both with the Free Masons and the Odd Fellows. His store measures 18 x 40 feet, and employment is given to one assistant. Those desiring to purchase anything in the line of watches or jewelry cannot afford to pass this establishment by, and should they call, they will receive prompt and courteous attention. Repairing is done with neatness and dispatch at prices that cannot fail to please.

James Weymouth, Groceries and Crockery, Main Street, Oldtown. It is but seldom that an establishment can be found in which the proprietor combines that intimate knowledge of the wants of the public, only to be gained by experience, with the zealous and constant efforts to supply them that is generally only found in those just starting in business, and therefore when such an establishment is discovered, it should receive special mention and commendation. We believe that the enterprise carried on by Mr. James Weymouth, on Main Street, is characterized by both the attributes alluded to, and consequently feel no hesitation in unreservedly recommending it to our readers. It was inaugurated in 1860, and now enjoys an extensive patronage, and an exceptional reputation. Mr. Weymouth was born in Orono, and is one of the most widely-known of our citizens, being connected with the Free Masons, United Workmen, Royal Arcanum, and Home Circle. His store is 20 x 70 feet in dimensions, and contains an assortment of Groceries of every description, that includes not only all the staple articles in that line, but also many fancy grades. Crockery Ware is also very extensively handled, and full lines of it are shown, comprising many different kinds, which are offered at the lowest market rates. Orders are promptly filled and goods warranted to prove as represented.

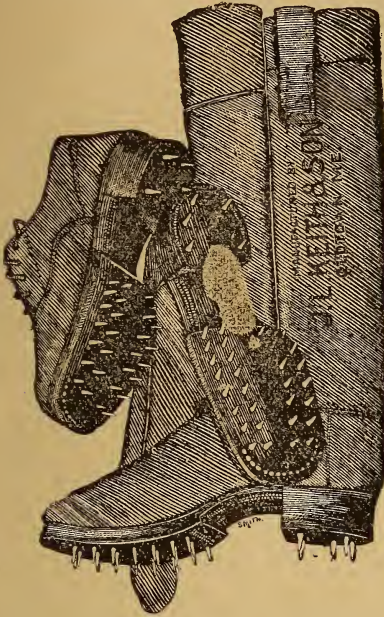
H. M. Burnham, Drugs, Medicines, Books and Stationery, Bradbury Block, Oldtown. As long as it remains a fact that nothing can supply the place of experience, will the preference be given, other things being equal, to the man who is known to have the advantage in this respect, and particularly is this the case in matters of more than ordinary importance as for instance in those affecting that indispensable attribute to happiness, — health. Therefore it is only natural that when occasion calls for the purchase of drugs or medicines, the preference should be given to those establishments which have long handled the same, and which have gained a high reputation for care and efficiency, and there is none in this vicinity of which this can be more truly said than that conducted by Mr. H. M. Burnham, in Bradbury Block. In 1874, with a long previous experience having graduated at Mass. College of Pharmacy in Boston, this gentleman inaugurated the undertaking with which he has since been identified, and it is but a simple statement of fact to declare that with each year since that date he has gained a more secure position in the confidence of the community. He is a native of Fairfield, Me., and is connected with the Odd Fellows. His store measures 20 x 60 feet, and is very completely stocked with Drugs, Medicines, and Chemicals of every description, selected with that care and discrimination due to long and varied experience. As employment is given to two assistants, prompt attention is assured to all, and the well-known reputation of this house for low prices and fair dealing will be strictly maintained.

M. L. Jordan, Manufacturer of Box Shook and Heading of all kinds, Front Street, Oldtown. One of the best ways to gain some idea of the immensity of this country's business interests, is to ascertain the number and importance of the houses engaged in the furnishing of receptacles for the goods handled. A great proportion of the articles shipped are packed in boxes, and as a consequence, the box trade is a very extensive and rapidly growing one. Few, if any, of the concerns engaged in the manufacture of boxes in this state, are carried on on a more extensive scale than that conducted by Mr. M. L. Jordan, on Front Street, for since this gentleman began operations in 1880, the demand for his productions has rapidly and steadily increased. Box Shook and Heading of all kinds are manufactured, about an acre of ground being occupied, on which are located six buildings, two of which measure 60 x 100, and 60 x 150 feet, respectively. Ninety horse-power is employed in the various wood-working processes, and a grist mill is in operation, which is run by a fifteen horse-power engine. Mr. Jordan is one of the best-known of our citizens, and is prominently connected with both the Free Masons and the Odd Fellows. The reputation which he has gained for strict adherence to agreements and honorable business methods in every respect, is such as to render it a pleasure to make mention of his establishment, and it is gratifying to know that the highest prosperity has attended his commercial ventures. His facilities for the prompt filling of orders are unsurpassed, and the lowest market rates are always quoted.

C. H. Gray, Dealer in Dress Goods, Boots and Shoes, Furniture, Carpets, Room Paper and Borders, Sewing Machines, Pianos and Organs, Main Street, Oldtown. There are certain descriptions of Dry Goods that are as staple as flour or any other unvarying necessity of life, and there will be found little if any variation in the prices asked for these at different establishments; but on the other hand the bulk of the Dry Goods business is made up of the handling of articles that are apt to vary greatly from season to season, and it is in the purchase of these that the careful buyer exercises the greatest discrimination as some houses are prepared to offer much more favorable inducements than others. As an example of this fact we have only to refer our readers to the establishment of which Mr. C. H. Gray is the proprietor, located on Main Street, as a visit to this store will result in the obtaining of such pronounced bargains in many departments that no further argument will be necessary. This gentleman inaugurated the enterprise referred to in 1868, and has since built up a reputation for furnishing reliable goods at fair prices that is as high as it is deserved. He is a native of Oldtown, and is connected with the Odd Fellows. Two floors are occupied of the dimensions of 20 x 70 feet, and a very large and varied assortment of goods is exhibited, comprising the latest productions known to fashion as well as full lines of staple articles, the stock embracing also Furniture, Carpets, Boots and Shoes, and Wall-paper. Employment is afforded to five assistants, and those favoring this house with their patronage may feel confident of prompt, skillful and polite attention.

J. N. Stowe & Co. Dry Goods and Crockery, Bradbury Block, Oldtown. Whether it is in the extent, variety or general desirability of the stock carried, it would be hard to surpass the showing made by the house of J. N. Stowe & Co., located in Bradbury Block, near Main St., for this concern is made up of men who have no small experience in the handling of the goods in which they deal, and they spare no effort to supply their customers with the best the market affords, in sufficient variety to suit all tastes. The inception of the enterprise under their control occurred in 1885, and, although it is unusual, even in this prosperous community, for so large a patronage as they have attained, to be built up in so short a time, still there is, after all, but little to wonder at in their success, for, as we have before remarked, they are men of experience, and as they are firm believers in liberal and honorable methods of conducting business, the public was quick to perceive the inducements held out, and therefore extended hearty and continuous support to the undertaking. The partners are Messrs. J. N. Stowe and J. Y. Hincks, the former being a native of Oldtown, and the latter of Brewer. Both these gentlemen are connected with the United Workmen, and Mr. Stowe is also a member of the Royal Arcanum. A store 20 x 70 feet in dimensions is occupied, and employment is given to two competent and polite assistants. Whether it be Dry Goods or Crockery that is wanted, very strong inducements are here extended, and every effort is made to handle only reliable articles at bottom prices.

J. L. Keith & Son, Manufacturers of River Driving Boots and Shoes; a full line of All Kinds at Retail; Grain Leather Moccasins, and Boots for Lumbermen and Farmers, Main Street, Oldtown. Notwithstanding the many pairs of boots and shoes which people have occasion to buy in the course of a life-time, it is nevertheless true that the average retail purchaser is generally unable to distinguish by in-



spection between a good and a bad article in this line. Now just here is the secret of the success which has marked the efforts of those manufacturers who have introduced and widely advertised Boots and Shoes for Lumbermen and Farmers, and sold at a reasonable price, from which there is no appeal. But were all manufactories and retail stores conducted on the principles that have characterized the management of that carried on by Messrs. J. L. Keith & Son, on Main Street, there would have been no occasion for any dissatisfaction, for at this establishment every purchaser is guaranteed the full value of his money, and is cheerfully guided, if he so desires, in the choice of an article best suited to his needs. Mr. J. L. Keith is a native of Brooks, and his son of Jackson, and both these gentlemen omit no effort tending to preserve and add to the exceptional esteem in which the enterprise under their charge is held. There are occupied two floors measuring 20 x 50 feet, and the immense and varied stock manufactured and carried, places the firm in a position to suit all possible tastes and supply goods adapted to all means. It cannot be too strongly emphasized that all goods are warranted to prove as represented, and we know of no concern which we can more unreservedly commend to our readers. In addition to their large retail trade, Messrs. J. L. Keith & Son make a specialty of the Manufacture of River Driving Boots and Shoes, also Grain Leather Moccasins, which they ship to all

lumbering districts, and enjoy a very extensive wholesale trade.

J. C. Wilson, Attorney and Insurance Broker, Water Street, Oldtown. Insurance has been likened by some writer, to the rope with which travelers on the Alpine heights are connected, and in many respects the parallel is a good one, for in both instances the many support the few, and an accident to one is prevented from having serious results by the assistance instantly afforded by those who are not in immediate jeopardy. The true function of an insurance company is to act as an intermediary or agent between a community and the members thereof, and the closeness with which it adheres to this duty makes the excellence of its service. Of course where such vast and complicated interests are involved, it is unavoidable, and in fact essential and desirable that the companies should be represented by many agents in all parts of the country, and one of the most successful and popular of these agents, of whom we have knowledge, is Mr. J. C. Wilson, whose offices are located on Water Street. This gentleman was born in Orono, and was appointed judge of the Oldtown Municipal Court last March. In addition to the duties devolving upon him as judge, he does a law business outside of his court, and also does a large Insurance business, placing risks in all the first-class companies. He is Agent for the Hartford Life and Accident Insurance Company. The premises occupied are of the dimensions of 20 x 50 feet, and include two well-appointed offices, and as the companies represented are so well known as to be almost "household words," they certainly need no extended mention in these pages. Insurance can be effected on the most liberal and favorable terms by Mr. Wilson, and any desired information will be most cheerfully and courteously given by him.

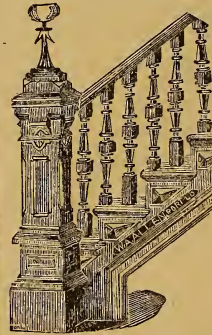
F. W. Purdy, Dealer in Groceries, Dry Goods, Boots and Shoes, Rubber Goods, Hats, Caps, Furnishing Goods, Crockery, Tin, and Wooden-ware, Clocks and Watches, Great Works. Occupying a special field of its own, and meeting every requirement of its customers, it is not surprising that the establishment conducted by Mr. F. W. Purdy at West Great Works, should be one of the most popular in this section, or that its trade should be constantly and rapidly increasing. The proprietor does not lack experience, and understands his business thoroughly. It is to this close acquaintance with every detail that the superior quality of the goods handled is largely due, for strict personal attention is given to the enterprise, and the high reputation is carefully maintained. One floor, measuring 24 x 55 feet is occupied, and a fine stock carried, comprising Groceries, Dry Goods, Boots and Shoes, Rubber Goods, Hats, Caps, Furnishing Goods, Crockery, Tin, and Woodenware, Clocks, Watches, etc. There are two efficient assistants employed, and customers are waited upon with courtesy and celerity. Although the goods sold by Mr. Purdy are of the best quality, their prices are very low, and will bear comparison with those of any other dealer. Orders are promptly delivered and satisfaction confidently guaranteed.

John Farrel, Merchant Tailor, and Dealer in Clothing and Gent's Furnishing Goods, Main Street, Oldtown. There can be but little doubt that not only are Americans the best-dressed people on the face of the globe, as travelers have long since told us, but that we are becoming better dressed with every added year. Even the least observant cannot have failed to notice the changes in the clothing trade within comparatively few years, or to have marked the many proofs of the great importance this industry has attained. One of the most widely-known clothing establishments in this section is that carried on by Mr. John Farrel on Main Street, and the reason of its celebrity is to be found in the fact that during the full score of years it has been conducted, only reliable and thoroughly made garments have been handled. The premises occupied comprise two floors having dimensions of 20 x 70 feet, and a call will satisfy anyone that no cleaner or more desirable stock of clothing is exhibited in this vicinity. Mr. Farrel's long experience enables him to avoid all unnecessary expense in the running of his establishment, while it affords him peculiar advantages as regards his relations with producers, and as a natural consequence his store is known as one where the best of goods are supplied at the lowest prices. Merchant Tailoring is a very important department of the business and an extremely complete selection of the most fashionable fabrics is carried, enabling all tastes to be suited, while such skillful cutters, etc., are in attendance that a good fit is guaranteed in every case and garments are furnished with the least possible delay.

Mrs. E. A. Perry, Dress and Cloak Making, Main Street, Oldtown. As we have every reason to believe that a large proportion of our readers are of the gentler sex, we are confident that this article will prove of interest to many, as of course all ladies like to learn of an establishment where they can depend on the taste and skill therein displayed in the line of Dress Making. Just such an establishment is that conducted by Mrs. E. A. Perry, on Main Street, and it should be stated that this is not alone our estimate of it, but that it is shared by those, who having had relations with it in the past, are best qualified to form an intelligent opinion regarding its capabilities. Mrs. Perry is a native of Oldtown and inaugurated the enterprise alluded to in 1885. Her business has steadily increased from its inception, and this has resulted not alone from the very reasonable charges made, but principally from the even excellence of the work done, which never fails to meet all sensible expectations, and may be depended upon as being strictly first-class in every respect. The premises utilized measure 20 x 35 feet, and employment is given to five assistants, thus enabling all orders to be filled at short notice. Mrs. Perry has had an unusual degree of success in fitting, and one of the chief factors in the popularity of her establishment is to be found in the certainty of satisfaction in this important particular, while in the economical utilization of the material furnished to her, she has gained a high reputation among her customers.

W. H. Stafford, Harness Manufacturer, Water Street, Oldtown. If more people who have occasion to use horses for draught or driving purposes only realized how much difference it makes in the performance of the animal whether the harness worn is suitable or not, it is safe to say that much more careful and intelligent attention would be given the subject than is now the case. When a man has any severe work to do, the first thing he does is to examine the tools or appliances which he has to employ to see if they are fitted to his strength, etc., and if they are so arranged as not to chafe his hands or any other part more than is necessary. Use your horse the same way. Obtain harnesses for him that are specially adapted to his form, strength, etc., and in order to do so patronize a manufacturer of high repute and extended experience, who will supply you with an article that may be depended upon and whose prices are fair and reasonable. This is just the record that has been made by Mr. W. H. Stafford of Water Street, since the inception of his business in 1872, and we cordially recommend this gentleman's work to our readers as we have had an opportunity to learn of its merits as they appear in practical use. Mr. Stafford was born in this town, and is known throughout this vicinity. The premises occupied by him measure 20 x 30 feet, and employment is given to two skilled assistants. Although his harnesses are first-class in every particular, his prices are low and his goods unexcelled for true economy.

A. T. Wing & Son, Carpenters and Builders, Planing, Sawing, and Turning Done to Order. Occupying a leading position among the more important of the business enterprises



located in this vicinity, it is of course essential that mention be made of the undertaking carried on by Messrs. A. T. Wing & Son, for it is a truly representative one, and fully worthy of the liberal support which it receives. It was inaugurated in 1860, and has thus reached its present magnitude, not by any spasmodic growth of doubtful permanency, but rather by a gradual, steady and enduring development. The firm is made up of Messrs. A. T. and R. H. Wing, both of whom are natives of Oldtown, the former being a member of the Free Masons, and the Grand Army, while the latter is connected with the Odd Fellows. Mr. A. T. Wing served as first sergeant in the First Maine Heavy Artillery, and participated in numerous important engagements, being wounded at Petersburg. Carpentering, Building, Carriage Making and Repairing are industries carried on by this house, and it is most excellently and thoroughly equipped to do the very best work in each of these departments at the lowest rates. Employment is afforded to from fifteen to twenty-five men, and the premises utilized include two floors of the dimensions of 28 x 60 feet, and one

measuring 28 x 50 feet. Building material of every description is for sale, and will be furnished in any desired quantity at the shortest notice. Those who have done business with this concern in the past need no guarantee as to its reliability and integrity, and others can easily satisfy themselves regarding these points by inquiry in the proper quarter.

Miss L. A. Garland, Millinery and Fancy Goods, Main Street, Oldtown. With a few distinguished exceptions, such as Worth of Paris and others of less celebrity, we have noticed that when a man interferes either by word or deed with the mysteries of millinery making, he is apt to make his ignorance of the subject evident and ridiculous, and so we would like our readers to understand at the outset of this article that the information herein contained has been gained after a careful investigation among those who have had business relations with the lady of whom it speaks. Miss L. A. Garland inaugurated the enterprise which has since met with such gratifying evidences of appreciation in the early part of 1887, and we are confident that even those aware of her fitness for the duties of the position she has assumed, did not anticipate the prompt and generous response those interested have given to her efforts to satisfy her customers. It is conceded by those well qualified to judge that it would be hard to find Miss Garland's superior as regards cultivated taste, and many who have given her *carte blanche* in supplying their wants speak in the highest terms of her skill and fidelity to the interests of her patrons. As she visits New York and Boston twice a year, she is enabled to offer the latest styles in Hats and Bonnets. The premises occupied are 20 x 50 feet in dimensions and a fine display of Millinery Goods is made.

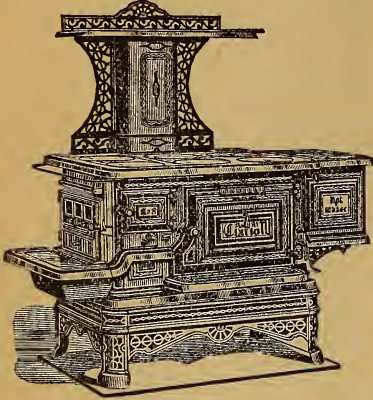
Hacker's Bakery and Dining Room, G. H. Hacker, Proprietor, Main Street, Oldtown. One of the most popular and largely-patronized establishments of its kind in this section, is that of which Mr. G. H. Hacker is the proprietor, located on Main Street, and if there be those among our readers who have not yet given it a trial, we would certainly advise them when in need of any of the goods usually furnished by a first-class Bakery, to give Mr. Hacker a call, as we know that satisfaction is sure to follow. Appetizing meals and lunches are also obtainable of him, and those who have sampled his Oyster Stews, or Baked Beans and Brown Bread, are apt to be rather hard to suit, as far as that dish is concerned, for they have had an opportunity to learn what a stew should be but seldom is. This enterprise was begun in 1884, and a very large trade has been built up, which is constantly increasing. Bread, Pastry, and everything in the Bakery line may be had here. Fresh and well-cooked Hot Brown Bread and Beans are for sale every Saturday at 5 o'clock, and also Sunday morning. Families will be supplied with Cold Meats to order, and no pains will be spared to merit a continuance of the liberal patronage enjoyed in the past. Mr. Hacker is a native of Brunswick, and is very well known in this vicinity. The premi-

ses utilized are of the dimensions of 30 x 70 feet, and employment is afforded two assistants. This is a meritorious enterprise, and worthy the cordial support of the public.

A. P. Bradbury, Dealer in Dry Goods, Furniture, Boots, Shoes, Men's Furnishing Goods, Hats, Caps, Room Papers, Curtains, Fixtures, etc., Oldtown. An establishment, the proprietor of which very seldom has occasion to grumble about "dull times," is that carried on in Bradbury's Block, by Mr. A. P. Bradbury. The reason is not hard to find, as so great a variety of goods is offered at such favorable rates, that business is brisk, as a matter of course. Among the more prominent articles handled, mention may be made of Dry Goods, Furniture of all descriptions, Boots and Shoes, Men's Furnishing Goods, Wall Papers, Curtains, Fixtures, etc. A specialty is made of Fine Boots for Ladies, and a call at this store will prove that the productions of the best and most fashionable makers are supplied, and that a sufficient variety of widths, etc., is carried to fit the most difficult feet. Mr. Bradbury began operations in 1884, and could only have built up the large trade he now enjoys in the comparatively short time since elapsed, by offering special inducements to the public and convincing them of the genuine character of the bargains extended. Two floors are occupied, of the dimensions of 20 x 300 feet, and employment is given to three competent and polite assistants. As it is Mr. Bradbury's aim to make every customer a permanent one, he does not, knowingly, allow any patron to remain dissatisfied, and fully warrants all his goods to prove precisely as represented or money refunded.

George Cousins, Livery and Sale Stables, Main Street, Oldtown. The average man who depends on livery stables to furnish him with the means of riding, does not desire or expect that he will be furnished with animals equal to Maud S. or Goldsmith Maid, but what he does want is a horse that will road from eight to twelve miles an hour for a reasonable distance, without having to be so constantly and vigorously urged that driving becomes a task rather than a pleasure. Of course there are some men who are never satisfied and who would "kick" no matter how superior the accommodations were that were put at their command, but the large majority are more reasonable, and as a proof of this, see the success attained by Mr. George Cousins since he opened his present establishment in 1885. This gentleman, who is a native of Oldtown, has striven from the inception of his business to serve the public in so superior a manner that there would be no excuse for growling or dissatisfaction of any kind. That this endeavor has been appreciated, his large patronage proves, and we can assure our readers that nowhere in this vicinity can more desirable turnouts be obtained at more reasonable rates than prevail at Mr. Cousins' stables. Two buildings are utilized measuring 40 x 70, and 40 x 50 feet respectively, and employment is given to two assistants. Carriages will be furnished promptly, and all callers at this establishment speak in the highest terms of the courteous reception and fair treatment received.

Daniel Sawyer, Ranges, Stoves and Tin-ware, Main Street, Oldtown. The changes that have occurred in the methods of supplying artificial heat during the past century are fully as wonderful and as pronounced as those which



have taken place in other departments of applied science, and it is now possible to keep a house comfortably warm in the coldest weather, or do the cooking for a large family, with a comparatively small consumption of fuel. It is not the amount of wood or coal burned, but the available heat obtained that measures the efficiency of a stove, and if the public in general would but remember and act on this fact, one would not hear so much grumbling about the size of coal bills. To purchase a stove which combines all the latest improvements, an establishment should be patronized that carries a large and complete stock, and such a one is conducted by Mr. Daniel Sawyer on Main Street, as an inspection of his goods will amply demonstrate. He carries a full line of the Oakwood, Leon, Hearth, Clarion, and Royal Clarion. Two floors are occupied, measuring 20 x 60 feet, and as three competent assistants are employed, all customers are assured prompt and courteous attention. Mr. Sawyer was born in Saco, and inaugurated his present enterprise in 1860. He is one of the most widely known of our citizens, and is a member of the Free Masons. A fine assortment of Tin-ware, etc., is also exhibited, and everything coming from this establishment may be depended upon as first-class, and just as represented. Low prices prevail, and any information will be cheerfully given.

Mrs. L. F. Cushman, Millinery and Fancy Goods, Main Street, Oldtown. An establishment which has great attractions for all ladies wishing to inspect or purchase fashionable and tasty goods is that carried on by Mrs. L. F. Cushman on Main Street; for at this store every effort is made to procure the most desirable novelties in the line of Millinery and Fancy Goods as fast as they appear, and to offer them at the lowest possible rates. The premises occupied are of the dimensions of 18 x 30 feet, and the extensive and varied stock on hand is displayed to excellent advantage. Mrs. Cushman is a well known resident of Oldtown, and has a very wide circle of friends in this vicinity.

Combining business ability and exceptional taste, her success in her chosen pursuit was only what was legitimately to be expected, and since the commencement of operations in 1885, a very select and heavy patronage has been attained. Mrs. Cushman realizes that while there are some possessed of such abundant means that expense to them is a matter of but little consequence, there are others, who of course form the bulk of the community, who must consult economy in all their purchases, and it is to her intelligent and successful efforts to furnish fashionable and durable articles at prices within the reach of the people that the chief part of the popularity of her establishment is due.

Conant, White & Co., Shingle Mills, Oldtown. Probably there are very few, if, indeed, there are any among our readers, whose recollection extends back to the time when shingles were slowly and laboriously turned out by hand, but if there be such, a visit to a modern shingle mill would prove of the greatest interest to them. As it appears to a "greenhorn" in the business, a piece of wood is placed in a machine; there is instantly heard a series of ear-splitting shrieks and squeaks, and before you know where you are, another finished shingle is added to the pile and the machine has begun to chew on a fresh one. The demand for, and the consumption of shingles, are something tremendous, and the business has many thousand dollars of capital invested in it. Among the most largely patronized and best-equipped mills in Maine is that carried on by Messrs. Conant, White & Co., in this town, and every facility is at hand to promptly and accurately fill the heavy orders received. The members of the firm are natives of Oldtown. There is occupied one building, two stories in height and 50 x 100 feet in dimensions, the entire premises utilized covering an area of one acre of ground. Employment is afforded to twelve assistants, and the trade is steadily and rapidly increasing.

Cousins' Hotel, Andrew Smith, Proprietor, Oldtown. Every experienced traveler will subscribe to the statement, that although it is comparatively easy to find so called "first-class" hotels, it is a matter of the greatest difficulty to discover a house which combines the comforts of a home and the conveniences of a hotel, which is of the most unquestioned respectability, but which does not have an atmosphere of Puritanical rigidity surrounding it. It is therefore with no small degree of pleasure that we call attention to that enterprise known as "Cousins' Hotel," located on Water Street in this town, for it is the unanimous verdict, so far as we have been able to learn of those who have tested its resources and hospitality, that it has but few equals and no superiors in this vicinity, in all that goes to make up a desirable haven of rest for weary travelers. It was leased in 1886 by the late Andrew Smith, and is now under the management of his son, Walter E. Smith. The building contains four floors, of the dimensions of 40 x 70 feet, divided up into thirty-six rooms of good size and most excellent arrangement. Employment is afforded to ten

assistants, and nothing will be found wanting, either in the fitting up and care of the rooms, or the conduct of the *cuisine*, for an excellent table is set and the food is served promptly and courteously. The clerk, Mr. John Vandine, is one of those gentlemen who seem to be born for such a position, and those who have experienced his attentions have nothing but praise to utter. The terms of the house are but two dollars per day, and all accommodations are strictly first-class.

J. Y. Richardson's Sons, Dry Goods and Small Wares, Odd Fellows' Block, Main Street, Oldtown. It is a most significant sign to see a business enterprise descend from father to son, with its old title preserved as nearly as possible, for it shows that not only has the record of the concern in the past been such as to gain for it the confidence and esteem of the public, but also that it is the intention of those continuing it, to so treat their customers that the new management shall not suffer by comparison with the old. A very prominent case in point is that afforded by the enterprise conducted by J. Y. Richardson's Sons, on Main Street, for, as old residents of this community will testify, the high reputation won by Mr. Richardson soon after commencing operations in 1848, has been fully maintained by his successors, J. Y. Richardson's Sons, who assumed control in 1883. The premises now occupied in Odd Fellows' Block, measure 25 x 60 feet, and the stock of Dry Goods and Small Wares carried is sufficiently large and varied to enable all demands to be met, while the prices at which it is offered are such as will bear the strictest comparison with those asked by other dealers. The members of the present firm are natives of Oldtown, and Mr. Willis Richardson is connected with the Odd Fellows. Employment is given to two polite and efficient assistants, and goods are cheerfully shown at any time during business hours.

Richardson & Gray, Dealers in Hardware, Main Street, Oldtown. It is always gratifying to be able to recommend a business house unreservedly and unstintedly, and it is therefore with pleasure that we call attention of our readers to the enterprise conducted by Messrs. Richardson & Gray on Main Street, for this concern is truly worthy of the most liberal patronage and support. It was in the year 1883 that the inception of the undertaking occurred, and its development has since been both steady and rapid, as all familiar with its history can testify. Both members of the firm are natives of Oldtown, and the junior partner is a member of the Free Masons. The premises occupied combine two floors, of the dimensions of 28 x 60 feet, and a very large and varied stock is shown, which includes about all descriptions of general Hardware, and is offered at prices that cannot fail to prove satisfactory. Those who have had the most extended dealings with this house speak in the highest terms of the promptness and courtesy with which their orders are filled, as well as of the uniformly excellent character of the goods handled. Under management of this kind, it is not surprising that this estab-

lishment should have so quickly gained its present position, and if it be continued there can be no doubt that a very bright future awaits it.

M. L. Jordan, Saw Mill, at Milford. Of course our readers are aware that lumbering is one of the chief industries of this state, but it may not be known to all of them that there are no less than eight hundred and fifty saw mills in Maine turning out an annual product of the value of eight million dollars. Such is the fact, however, and from it some idea may be obtained of the thousands to whom these enterprises furnish employment, and the great blow it would be to the state did anything occur to seriously interfere with their operations. Among the saw-mills located in this vicinity, that conducted by Mr. M. L. Jordan occupies a position of prominence, and it is therefore worthy of mention in this account of the industries of this section. It is situated in Milford, and occupies a building of the dimensions of 65 x 100 feet, the total plant covering an area of about one-half an acre of ground. Mr. Jordan was born in Munroe, and is prominently connected with both the Free Masons and the Odd Fellows. He is very widely and favorably known in this vicinity as a business man of integrity and ability, and has long ranked with our most prominent citizens. The enterprise under his control was started in 1883, and has steadily and rapidly increased in magnitude and importance. Employment is given to thirty men, and every facility is at hand for doing the best work in the most economical manner.

Mrs. F. J. Devereaux, Dry and Fancy Goods, and Millinery, Main Street, Oldtown. Also a full stock of Ribbons, Laces, Neckwear, Gloves, Corsets, Hosiery, Ladies' and Children's Underwear, Etc.; all grades of Yarns a specialty. What is conceded by good judges to be one of the most tasty and attractive establishments in Oldtown is that conducted by Mrs. F. J. Devereaux, on Main Street, and as the goods therein handled are such as are popular and extensively used, a flourishing and steadily increasing business is done. Mrs. Devereaux inaugurated the enterprise alluded to in 1886, and has more than justified the most sanguine expectations of herself and friends, as the public have been quick to appreciate the many inducements offered, and have given evidence of the fact by their liberal patronage. Fancy Goods, Dry Goods, and Millinery are exhibited in many styles, and those who are interested in the latest fashionable novelties in the way of millinery and fancy articles should not fail to inspect the stock, as many of the newest productions in these lines are shown. The store is of the dimensions of 25 x 40 feet, and employment is given to two assistants. Mrs. Devereaux has attained a reputation for exceptional taste in the design and construction of millinery, that is, as high as it is deserved, and since her present establishment was opened she has filled many orders for such work in a manner that gave satisfaction to all concerned. Her prices are very low, and all work is done at the shortest possible notice.

W. E. Hellebrand, Clothing, Boots and Shoes, Hats and Caps, Gent's Furnishings, also Agent for American Express Co., Main Street, Oldtown. When making purchases, particularly of wearing apparel, many steps and oft-times no small amount of money can be saved by visiting some establishment which is prepared to furnish a whole outfit and to make it worth the while of its customers to call again when further supplies are needed. In this connection we desire to call attention to the many inducements held out by the undertaking carried on by Mr. W. E. Hellebrand on Main Street, for we believe that these are worthy of careful inspection and trial. Mr. Hellebrand inaugurated the enterprise in 1878, and soon attained a generous amount of patronage which has steadily increased as the merits of his goods became more widely known. He is a native of Oldtown, and is connected with the Odd Fellows. The premises utilized are 20 x 40 feet in size and afford accommodation for one of the most complete and varied stocks to be found in this vicinity, including, as it does, Clothing, Hats and Caps, Boots and Shoes, and Gent's Furnishings in general. The prices will be found to rule very low indeed, and as Mr. Hellebrand guarantees his goods to prove just as represented, it is a difficult task to find a house more worthy of patronage or more sure to give every customer the full value of his money in every instance.

M. S. Buker, Photographic Studio, Main Street, Oldtown. Photographs, more than any other pictures, resemble the famous little girl in one respect at least, for "when they are good they are very good indeed, and when they are bad they are horrid." Those who are never satisfied to pay a fair price for an article, but must needs obtain something below the market rates, even if they sacrifice quality in so doing are the salvation of the incompetent photographer, who seeing that he is unable to do acceptable work for those of judgment and taste, contents himself with supplying those, who to save a dollar on a dozen pictures, will accept of almost any monstrosity. But still there are enough in the community who know good work when they see it, to offer every encouragement to really meritorious artists, and no one has better reason to endorse this statement than Mr. M. S. Buker, of Main Street, for since he opened his present studio, in 1884, his business has increased and developed with such rapidity that now it is second to that of no similar establishment in this section, and every indication points to a still greater extension as time goes on. Two rooms are occupied, of the dimensions of 30 x 60 feet, fitted up with every facility that could be desired for the convenience of patrons, and the attainment of the best results, and those well qualified to judge assert that Mr. Buker's photographic portraits cannot be excelled in all New England for delicacy of finish, softness of outline, faithfulness of likeness, or skillful management of light and shade. No exorbitant rates are charged, and all patrons are accommodated at short notice, with the guarantee of satisfaction, Mr. Buker giving as many sittings as are necessary to produce the best result and prove to his patrons that he will try to please them.

Theo. H. Violette, Union Laundry, Main Street, Oldtown. "An ounce of fact is worth a ton of theory." This is a saying which carries its own proof with it, but nevertheless the subject is one that is not given the importance and consideration which its merits deserve. People will argue and dispute over a question of fact when it may be settled much more satisfactorily and easily in one-half the time by practical demonstration. Take the matter of public Laundries for instance, when these were first established, those who consistently oppose progress of all kinds were loud and vehement in their declarations that all clothes delivered to them would be ruined, that they would not be half cleaned, that the expense would be great and strange as it may seem, this cry is still kept up by some, despite the fact that the experience of years has shown it to be absurd and ill-founded. Those who patronize the Union Laundry, established by Mr. E. D. McCauseland in 1883 and succeeded in 1887 by T. H. Violette, have certainly no cause for complaint, but rather for congratulation; and so evident is this that its business is increasing very rapidly and as yet shows not the least signs of being checked in its growth. Mr. Violette was born in Milford, Maine, and understands the Laundry business in every detail. He realizes that nothing but good and faithful work can win enduring success, and consequently strives to maintain the high reputation for thoroughness and skill which his establishment has attained. Premises of the dimensions of 20 x 60 feet are occupied, four skilled assistants employed and work done at the lowest rates.

B. F. Small, Dentist, Main Street, Oldtown. It is becoming more and more evident every year that the effects of bad teeth on the general health have not been given the importance which is their due, in the past. This fact has long been known to those making a speciality of treating the teeth, and they have not failed to call attention to the subject, but in many instances their well-meant warnings were regarded as springing from interested motives, and hence failed to have the effect they deserved. But the fact can no longer be denied, and no intelligent person has the slightest excuse for allowing his or her teeth to go without proper attention. There are many skillful dentists in this state, and we have no desire to exalt one at the expense of another, but we feel justified in asserting that those of our readers who reside in Oldtown or vicinity, can do no better, when requiring the services of a practitioner who combines experience and ability, than to visit Mr. B. F. Small at his rooms on Main Street. This gentleman, who was born in Richmond, began the practice of his profession here in 1869, with a previous experience. He has gained many friends and patrons since that time by his conscientious endeavors to make all necessary operations as agreeable as possible, and no dentist of whom we have knowledge, is more careful as regards the infliction of pain, or better informed in all the details of his profession. Two rooms are occupied, and every facility is at hand to advance the comfort of customers. Mr. Small's charges are reasonable, and his work fully equal to the best.

C. F. McCulloch, Dealer in Groceries and Provisions, Corn, Flour, Gents' Furnishing Goods, Boots and Shoes, Crockery and Glass-ware, West Great Works. Among the most enterprising, popular, and firmly established of the business undertakings located in this section of the town, that conducted by C. F. McCulloch merits special mention, and careful notice. The constant and intelligent efforts of its proprietor to extend special inducements to the public, have resulted in the building up of a trade, which as yet shows no signs of failing to keep up the constant ratio of increase which has so far distinguished it. Mr. McCulloch is a native of Oldtown, and so well-known to the residents of this place, that he requires no further personal mention, the premises occupied, having the dimensions of 29 x 50 feet, and employment is afforded to two competent and polite assistants. Among the goods handled are Boots, Shoes, Groceries, Dry and Fancy Goods, etc., Crockery and Glass-ware, Gents' Furnishings, and all these commodities are offered at the very lowest market rates. The line of Dry Goods carried includes the many staple articles coming under that head, while in the other line a very choice assortment is at hand to select from. A full line of Groceries are also exhibited, and particular inducements are offered to purchasers of these productions.

J. Perry, Fruits, Confectionery, Cigars, etc.; Dining Room, Main Street, Oldtown. We are so frequently informed that "the way to a man's heart is through his stomach," that the truth of the saying is apparently established; and if it be founded on fact Mr. J. Perry of Main Street must have reached the heart of many a man, for this gentleman has built up a very large business by ministering to the wants of the stomach and has certainly given that useful organ nothing to complain of as regards the quality of the supplies with which he has furnished it. Operations were begun by him in 1860, so that for over a quarter of a century he has served the public, and the uniform excellence of that service is best shown by the high reputation his establishment holds in the com-

munity. Fruits, Confectionery and Cigars are among the most important articles handled, and Mr. Perry's facilities are such that he is enabled to offer most exceptional inducements to his patrons. The premises occupied measure 20 x 60 feet, and employment is furnished to two assistants. A Dining Room is also carried on in connection with the enterprise, and those wishing palatable and well-cooked meals promptly and neatly served should give Mr. Perry a trial, as he strives "to fill the bill" in all these particulars and is ever on the alert to accommodate his customers.

Ezra Perkins, Manufacturer of River Driving Boots and Shoes, Main Street, Oldtown. In all the many lines of manufacture for which New England is famous, there is not one more closely identified with her name, or of greater comparative importance than that pertaining to boots and shoes. If the man who makes two blades of grass grow where but one grew before is a public benefactor, then he who provides two pairs of shoes at the price formerly charged for one has powerful claims to be classed in the same category. These indispensable articles were never so cheap as they are now. They have never before reached so high a standard of excellence, both as regards material and workmanship, and all this is the result of the labors of our New England manufacturers. A house engaged in this industry in Oldtown that is known to many of our readers, is that carried on by Mr. Ezra Perkins, and it would be strange if this enterprise had not attained considerable prominence, for it was inaugurated in 1860, and has from the first produced none but desirable and reliable goods, a specialty being made of Driving Boots and Shoes. Mr. Perkins was born in Wenham, Mass., and is connected with the Free Masons. His establishment is 25 x 80 feet in dimensions, and employment is given to five skilled assistants, both a wholesale and retail trade being done. Orders are filled without delay, and those wishing durable and comfortable foot-wear at a moderate price should give Mr. Perkins a call.

HISTORICAL SKETCH

OF

CAMDEN.

CAMDEN, both from the antiquity and continued honor of her history, deservedly occupies a distinguished place in the annals of Maine. In those remote, misty days of our country's nativity, when George Weymouth with his brave band of pioneers, in 1605, was making one of the earliest English voyages of discovery on this coast, Camden received its first reported visit from white men. Capt. Weymouth found the locality of Camden, although beautiful in its situation, and distinguished for its natural resources, comparatively deserted by the Indians, the region having been a constant battlefield between the Etechemins on the east and the Abenakis on the west, a sort of debatable ground in fact, and doubtless witness to many a tragedy in its time. The immediate vicinity of Camden was not permanently settled by the English for more than a century and a half after its discovery by Weymouth. Soon after the cessation of the French and Indian wars, however, settlers began to turn in this direction. Camden was included in the famous "Muscongus grant," and later transferred to the "Waldo patent." In 1768 the region was surveyed by order of the proprietors of Waldo patent, and all possible provisions made to make it attractive to colonists. David Fales of Thomaston, was the surveyor, and the future town was then laid off just five miles by six, which area has now sunk to 23,500 acres. In the same year that the survey was made, the first permanent settler, James Richards, came here and built a log cabin. In the next year, 1769, two brothers of the one just mentioned, Joseph and Dodapher Richards, came with their families. The Indians called the place at that time Megunticook, and with the exception of a few minor annoyances, caused the settlers no great damage.

In 1790, Robert Thorndike came from Beverly, Mass., Maj. Wm. Minot from Boston, Mass., and Lewis Ozier from Quebec. The little settlement continued to grow slowly until the time of the Revolution, when, of course, it suffered the common experience, and retrograded till the close of the struggle. The first white child ever

born here was Robert Thorndike, who entered this life Sept. 17, 1773. The settlement was too small to send much of any aid to its fighting brethren of the colonies, but an enthusiasm was engendered by no means proportionate to its size. When the celebrated invasion of 1779 by the British fleet and land forces combined took place, all the inhabitants of this place were obliged to flee back into the forests for safety. A party of soldiers came here to devastate and burn, and finding the settlement deserted, wreaked their vengeance by destroying all that was possible. Later in the same year, when the American expedition against Castine occurred, William Gregory, Peter Ott, Andrew Wells, and Leonard Metcalf from Camden took an honorable and energetic part. The tidings of peace in 1783, were most joyously received here, and a new life entered the town. In that year, 1783, the first death in Camden occurred, that of Peter Hill, who was drowned in Canaan pond. In the same year the first trader, John Dugen, opened his store here, which marks an important epoch in the commercial history of the town.

The town of Camden was incorporated in 1791, the seventy-second in the state of Massachusetts. It was named in honor of Lord Camden of England, who was renowned throughout the country, for the noble and strenuous defence which he had made for the colonists, before and during the Revolution. It was a fitting honor to name one of this country's new towns in honor of a leader among those men in the Parliament of Great Britain, who contributed more than can ever be estimated to the establishment of independence in this country. That Camden should have grown so rapidly as to become a town in less than a decade after the Revolution, is the highest testimony to the enterprise and progressiveness of her inhabitants. The first town meeting was held at Peter Ott's inn; the moderator chosen was Wm. Gregory; town clerk, John Harkness; selectmen, John Harkness, Wm. Gregory, and Wm. McGlathery. In 1794 the first post office was established here, with John Eaton as postmaster.

The opening of the century witnessed a movement here far in advance of the general action of even the progressive towns of New England. Finding that in the increasing size of the town some extensive arrangements should be considered in regard to the water supply, the town government decided upon and erected an aqueduct leading from a large spring in the southern part of the town to a central position. In 1802, the advancing interests of the town are evidenced in the fact, that \$100 were expended for the "Gospel," and \$800 for the schools. The educational affairs of Camden had long been the subject of much attention, and in the wise conduct of the same, shown in the early history of the town, much of its later success has depended. Up to 1805, the town paid a regular sum yearly for hiring preachers from outside, there having existed for some time previous to this century a regular church organization here. In 1805, the first minister, the Rev. Thomas Cochran, was installed here. His yearly salary was \$500, and he was among the influential and honored men who gave right tendencies to the early development of this town.

The imposition of the Embargo Act in 1807, was a serious blow to Camden's commercial interests and general advancement, from which she did not soon recover. The progress made between the Revolution and the war of 1812, is clearly shown by the enlistment in the latter year of three full companies of volunteers in Camden, to

form a part of the fifth Massachusetts. One hundred and fifty dollars were also raised, and throughout the war, though it was not one of their seeking or for their interest, the citizens of Camden displayed the most exemplary and devoted patriotism. In 1813 a company of cavalry was formed in Thomaston and Camden conjointly, which did considerable light skirmishing work in the neighborhood of the enemy near Castine, and afforded them much annoyance. In the following year, 1814, the U. S. sloop of war, Adams, ran ashore on the coast, and was towed into Camden harbor. Afterward, being chased by the British fleet, it was sailed up the river to Hamden, where it was destroyed by the British, who also overpowered the small band of Americans gathered there to repulse them, and kept on up to Bangor. Camden suffered several special attacks during this year, while the British kept their headquarters at Castine, and much loss and anxiety were sustained. Sept. 23, 1814, a small party of British soldiers sailed into the harbor in two barges, and after a few hours of plundering and outrage, were driven away by the small force of able-bodied men remaining in the town. Several other small parties came here, but no great damage was done. Nov. 2, 1814, the British frigate, *Furiouse*, sailed into the harbor with flying colors, and sent a characteristically haughty and presumptuous demand to the inhabitants to immediately hand over \$80,000 or they would shell the town and lay it in ashes. When Robert Chase and Benjamin Cushing had gone on board to consult about the matter, they were perfidiously carried away as hostages to Castine, and not released for some time.

After the war of 1812, the town began again to rapidly advance in size and influence. In 1829 the Camden Temperance Society was organized. In 1832 the advancing importance of the schools required an outlay of \$1000. In the same year, the town house, costing \$584.35, was erected. In these and innumerable other ways, the public spirit of the town found adequate and worthy expression. To illustrate the progress of the first half of the century, we give the following figures: in 1800, the population was 872; in 1810, it was 607; in 1820, 1,828; in 1830, 3,200; in 1840, 3,005; in 1850, 4,005; in 1860, about 5,000.

Camden took a deep interest in the maintenance of the Union, and sent the flower of her manhood, and large quotas of money and supplies. Throughout the struggle, sympathy and aid were not wanting here, and the part taken by her sons will be a source of the truest honor to the town through all our country's history. Since the war the development of home resources has gone on with comparative steadiness, despite some hindrances, and now the prospects opening up for the town are most assuring. The fine water privileges of Camden have long attracted attention, and are now coming into appreciative use. There are twenty-one powers within the limits of Camden, according to the valuable enumeration made by Wells.

These powers which have been developed more and more during recent years, show the rich power which Camden possesses, and make the future bright with almost unlimited possibilities of development.

Camden is beautifully situated, with the lovely expanse of Penobscot bay stretched out before it, and towering mountains round about. These are Mount Megunticook, 1265 feet high; Mt. Hosmer, 1230 feet; Bald mountain, 1140 feet; Mt. Battie, 1000

feet. It is considered in beauty and grandeur of scenery second only to Mt. Desert, and many thousand tourists flock to it every year. The beach before the town is said by competent judges to be on all accounts, the loveliest spot on the Atlantic coast, and Hosmer pond, Lily pond, Canaan lake and Lake city with its many beautiful summer villas, each has a wide celebrity of its own.

The Camden Herald, a weekly of high character, is ably conducted by Hon T. R. Simonton, state senator for Knox county.

The town is reached by steamboat from Boston and Bangor, and a regular stage line from Rockland. Both from its lovely situation and quiet refinement, Camden is the especial favorite of a large number of Maine's most critical and cultivated tourists, and its laurels are ever green with an attractiveness peculiarly their own.

LEADING BUSINESS MEN

OF

CAMDEN, ME.

Leach & Young, Mechanic Street, Camden. Among the leading houses in this vicinity, mention should be made of that conducted by Messrs. Leach & Young, located on Mechanic Street. The public have long since learned that this is a most desirable place to patronize in more respects than one. If a Sewing Machine is wanted the most popular and improved machines can be obtained through this agency, as well as anything in the line of Sewing Machine Supplies. The store occupied by this firm measures 20 x 50 feet and is completely stocked with a line of goods, consisting of Crockery, Yellow, Glass, Earthen, Stone, Wooden and Tin Ware; also Paper-racks, Toys, Games, Blank-books, Stationery, Lamps of every description; and under the line of Five and Ten Cent Goods may be found Towels, Napkins, Handkerchiefs, Kid Purses, Dust-pans, Fire Shovels, Shelf Brackets, Hammers, Hat Racks, Tin Cooking Utensils, and in fact almost everything; and if you don't see what you want, ask for it and the chances are it will be produced. Although this enterprise was inaugurated in 1887, the short time that has elapsed has fully demonstrated the fact that push and perseverance will overcome many obstacles; and as this firm have already gained an enviable reputation for fair dealing and placing their goods on the market at a small margin of profit, the outlook is most encouraging to its projectors and a profitable business is already assured.

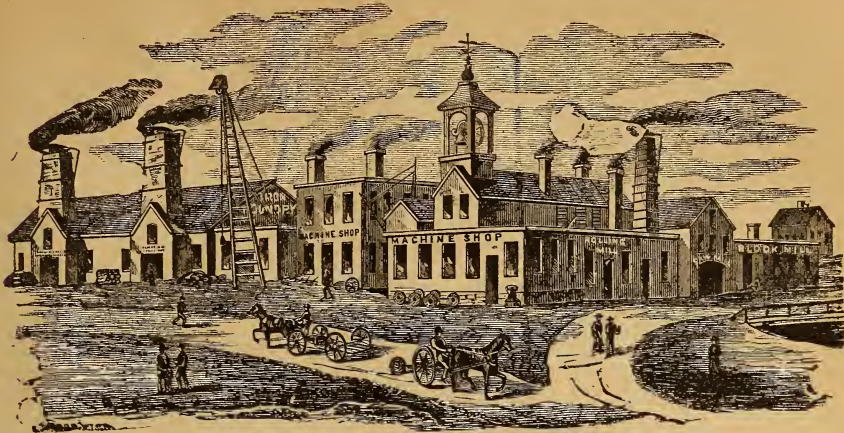
M. P. Simonton & Co., Dry and Fancy Goods, Main Street, Camden. It is not a matter of wonderment that the house above mentioned should be considered as a representative of its class in this vicinity, for it is controlled by parties who have had an extended and varied experience in the business they conduct, and who spare neither pains nor expense to fully maintain the leading position which they now hold. The enterprise in question was inaugurated by Messrs. Simonton & Co. in 1886, and it is not too much to say that it at once gained the favor of the public, and has constantly increased in extent until it has gained its present important position in the trade. A finely-fitted store is occupied measuring 20 x 60 feet, and located on Main Street. The stock handled comprises Dry and Fancy Goods in every variety, and is complete in every department. Customers are served with a promptness and courtesy as gratifying as it is rare. The ladies of Camden have long since learned that when they wish to inspect the latest novelties, this establishment is the place at which to find them, and the prices at which they are offered will bear the strictest comparison with those asked elsewhere. In addition to the Dry and Fancy Goods business, Messrs. Simonton & Co. have a fine Circulating Library. Mr. Simonton is a native of Rockland, and is highly regarded in social as well as business circles.

F. A. D. Singhi, Clothing House, 23 Main Street, Camden. Although it is, no doubt, a very good thing to have one's clothing made to order, if money and time be no object, the vast majority wear ready-made garments, with the result that no business in the country is more prosperous or indispensable than that relating to the manufacture and sale of such articles. Everybody who has reached the age of discretion, cannot fail to have some idea of the decided advance that has been made in the cut, fit and general appearance of ready-made garments of late years, for so pronounced is the improvement, that in many cases it is practically impossible to distinguish, on the street, custom from ready-made clothing. We refer, of course, to ready-made suits that come from some leading and fashionable house. The New England Clothing Co., established a branch house here in Camden April 1, 1887. Mr. Singhi succeeded to this business September 21, 1887, and has built up an exceptionally high reputation, not only for fashionable and durable goods, but also for extremely low prices, and with this combination of attractions, it is by no means strange that an immense volume of business should be transacted. The premises utilized are located at 23 Main Street, and cover an area of 20 by 70 feet, and ample advantage is taken of the space thus afforded to display one of the most desirable assortments of Clothing to be found in the city. Mr. Singhi needs no introduction to our Camden readers, as he is one of our prominent business men. He is a native of Rockland, and has a knowledge of the Clothing business in all its many branches, such as is possessed by but few men in this line of business. He is a member of the Rockland City Council, and a Free Mason and Odd Fellow.

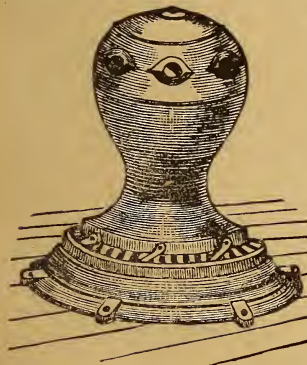
Higgins & Son, Livery and Stage Business, Between Washington and Main Streets, Camden. One of the most popular and best-managed Livery Stables in Camden, is that of which Messrs. Higgins & Son are the proprietors, situated between Washington and Main Streets. It was established by its present proprietors in 1882. Two stables are occupied, one covering an area of 40 by 100 feet, and the other 20 by 50 feet. These stables have a capacity for a large number of horses and carriages. A very large and desirable business is done, and experienced assistants are employed. Messrs. Higgins & Son offer some of the finest public Teams in Camden to their patrons, and skilled and courteous drivers will be furnished if desired. Very reasonable prices are charged, and all customers are treated liberally and well. Valuable animals may be housed here with the full assurance that they will receive the best of care in every respect. In addition to the Livery business, this firm runs the stage between Rockland and Camden, and connects, during the summer season, with the Bay View House. The individual members of this firm are Mr. F. J. Higgins and his son, Mr. M. F. Higgins. Mr. F. J. Higgins is a member of the Free Masons. Both these gentlemen are natives of Camden and thoroughly understand their business in all its branches, as is evidenced by their keen appreciation of the public needs.

Johnson Knight, Grain and Feed, Coal and Wood, Camden. In writing a detailed account of the industries of Camden, with some account of those individual enterprises that have conducted so greatly to the thrift of the community, we must not overlook the fact that no little vitality has emanated from a traffic in Coal and Wood. It will be observed that some houses possess advantages over others in the same line of business. In some cases this is the result of large experience, and in others, of a greater natural aptitude for the particular trade in which they are engaged. In this connection special mention should certainly be made of the business carried on by Mr. Johnson Knight of this city, located on Bay View Street. "All is not gold that glitters," and all is not coal that is sold as such by some dealers. The time may come when it will not be necessary to have coal and wood brought into our houses, but that time is far distant, apparently, and as we have to deal with the present, it behooves us to look about and see how we can best manage under existing circumstances. If Coal or Wood be required, no trouble need be experienced in procuring a supply of the best quality, at the lowest market rates, at the yard of Johnson Knight. Both a wholesale and retail business is done in these articles, as well as in Grain and Feed. Two buildings are occupied for the storage of Grain, and one for Coal, measuring 35 x 100 feet. Mr. Knight is a well-known resident of Camden, and none are more worthy of patronage. All business transactions are honorable, and the reputation of the house for fair dealing will be maintained.

Burd & Hosmer, Boots and Shoes, Main Street, Camden. A boot or a shoe in its finished state looks simple and easy enough to make, and it seems as if there could be no considerable amount of skill required in its manufacture, but experience shows that even more on the making than on the material does the appearance and durability of the finished article depend, and that generally where the work on a shoe is first-class there is no need of being anxious as to the leather and other material entering into it. We do not, of course, mean by this that the quality of the material has nothing to do with the appearance or wear, but simply that it does not pay to combine fine workmanship with cheap and worthless stock. A house which has attained a very high reputation, by carefully looking out for both the appearance and durability of the goods it handles, is that conducted by Messrs. Burd & Hosmer, on Main Street, and as this enterprise has been in operation since 1864, its projectors have certainly had ample opportunity to ascertain the wishes of the public. Both Messrs. Burd & Hosmer are natives of Camden, and members of the Odd Fellows, Mr. Burd being also connected with the Free Masons. The premises in use are of the dimensions of 20 x 70 feet, and employment is given to ten assistants. Those in need of a good-fitting, easy and fashionable boot or shoe would best consult their own interests by patronizing this house, as its goods are guaranteed to give perfect satisfaction, and are sold at very reasonable prices.



Knowlton Bros., Camden; manufacturers of Ships' Iron Windlasses, Pumps, Capstans, Steering Wheels, Force Pumps, Windlass Purchases, Geared, Portable and Gipsy Winches, Iron and Galvanized Spikes, Vessels' Blocks, All Kinds of Brass and Iron Castings, Treenails, Plugs, and Wedges. Machinery for Polishing Granite a Specialty; also Reynolds' Turbine Water Wheels, with Gearing, Shafting and Pulleys, etc. Some of the mechanical appliances now adapted for marine purposes are of the highest value in economizing time and strength, and, on vessels fitted with them a considerably smaller crew is generally necessary



than on those not so equipped. But a distinction should be made between the practical and the impractical devices of this nature, for it is undoubtedly the case, that there are marine appliances on the market, which however ingenious, and however smooth-working, under favorable circumstances,

are still of no real value, inasmuch as they are too complicated and delicate to withstand the hard knocks and neglect to which machines for sea use are peculiarly liable. To insure against being supplied with anything of which this may be said, it is necessary to patronize a house whose reputation is too well established and too high to permit it to be concerned in the handling of any but reliable goods, and there is none of which this can be more truthfully alleged than that conducted by Knowlton Brothers. This enterprise was inaugurated in 1853 by D. Knowlton & Co., and has been carried on under the present style since 1880. Messrs. A. J., J. D., E. F. and W. D. Knowlton constitute the firm, all these gentlemen being natives of Camden and representative citizens. The plant in use covers an area of four acres, and includes

ten buildings of various proportions and capacities. Employment is given to from forty to seventy men, and Ships' Iron Windlasses, Pumps, Capstans, Steering Wheels, Windlass Purchases, Winches, Vessels' Blocks, All Kinds of Brass and Iron Castings, Treenails, Plugs and Wedges are extensively manufactured. A specialty is made of Machinery for Polishing Granite, and Reynolds' Turbine Water Wheels, with Gearing, Shafting, Pulleys; Derricks of All Kinds, for Stone and other work; Improved Weighted Blocks, to be used by hand, horses or steam power; Brass Bit Caps, for towing purposes; Car Work, Galvanizing and Heavy Forging to order. Among the ships and other vessels entirely fitted by this firm, may be mentioned the following: Frederick Billings, William H. Macy, Harriet H. McGilvery, R. L. Belknap, Raphael, W. H. Connor, Wandering Jew, Francis, Priscilla, Vidette, Nellie Smith, John M. Clerk, Isiah Hart, Jonathan Bourne, Mt. Hope, Andrew Adams, Grace Gower, Clytie, R. F. Lamden, Mary A. Trundy, Willie L. Newton, Morris W. Childs, R. Bowers, May O'Neil, William Hayes, Sarah D. J. Rawson, Austin D. Knight, Florence Leland, H. J. Corcoran, Stephen G. Loud, Sarah A. Fuller, Mollie Rhodes, Maggie S. Hart, Mattie E. Eaton. This firm also made the blocks for the famous yacht *Coronet*.

Perry & Packard, Real Estate and Insurance, Main Street, Camden. These gentlemen are successfully conducting a prosperous business, which was inaugurated by the senior member in 1877, and was conducted by him up to 1886, when by the admission of Mr. Packard the present style was adopted. In a community such as this, including many ship owners, as well as those interested in real estate and other investments, there is a wide field for the operation of Insurance companies, and this field is well occupied by the institutions represented by Perry & Packard, among which are the Continental, New York; Connecticut of Hartford; Commercial Union of London; Dwelling House of Boston; Fire Association, Philadelphia, Pa.; Fire Insurance Association, London; German-American, New York; Howard, New York; Imperial of London; Niagara, New

York; Northern Assurance Company, London; Norwich Union Fire Insurance Society, London; Phoenix Assurance of London; Travelers Life and Accident, Hartford, Conn. We have so often alluded to the importance of Insurance to the best interests of the community that there is little more that can be said to re-enforce it. The list presented by this firm is one of the strongest of any one concern in this state and the advantages they offer are fully appreciated in this vicinity. In addition to Insurance they carry on the Real Estate business, and they bring a wide range of experience to bear upon their dealings, and possess an intimate knowledge of the various residential and business sections of Camden and vicinity. They make sales and exchanges, and negotiate loans. Mr. Perry has been twice chosen as representative to the Legislature, has served three years on the school board and two years as assessor of this incorporated village. Their business methods are just and prompt. All parties contemplating Insurance, Purchase, or Investment will do well to call upon the firm of Perry & Packard, and avail themselves of the services of these responsible agents.

W. G. Alden, Proprietor of Camden Anchor Works. All Anchors from these works are Proved by a Dead-weight Lever-testing Machine. It is difficult for one with a particle of imagination to write about anchors without "dropping into poetry," for the anchor, taken in connec-



tion with the purpose for which it is designed, suggests so many comparisons, (being, as everybody knows, accepted as the emblem of Hope itself), that it is hardly possible to treat of it in the matter-of-fact and business-like way suitable in a work of this kind. The Camden Anchor Works were founded in 1866, and since that date have produced thousands of Anchors of various weights and sizes. These goods have been tested under all possible circumstances, and under about every conceivable combination of current, tide, wind and sea, and have long been accepted as of standard quality and thoroughly honest workmanship. Many a heavily laden vessel has been held off a lee shore in the teeth of a howling gale, for hours, by means of these anchors, and no one who has not passed through some similar experience, can appreciate all that this simple statement means, or the tremendous strain which has to

be overcome in such a case. The proprietor of the Works, Mr. W. G. Alden, was born in Camden, and is a member of the Free Masons, and extremely well known here. The premises in use measure 100 x 300 feet, and are supplied with every appliance the industry calls for, and employment is given to thirty men. Mr. Alden asks no one to purchase his productions on the ground of what they have done in the past, nor does he proceed entirely on the assumption that a certain thickness of material will always withstand a certain strain, but, on the contrary, proves every anchor before it leaves his works, by a dead-weight lever-testing machine, that leaves no possible chance for error.

F. J. Wiley, Merchant Tailor, Successor to Knight & Wiley, Main Street, Camden. We take pleasure in calling the attention of our readers and the public to the establishment conducted by the above-named gentleman. The business was founded in 1871 by Mr. A. H. Knight, and was carried on by him up to 1886, when by the admission of Mr. F. J. Wiley the firm name was changed to Knight & Wiley. At this time there is another change in the firm name and management of this business, and as it comes under the control of Mr. Wiley who is a graduate of the noted cutting school of John J. Mitchell, New York, we feel justified in making the statement, that orders left at this house will receive prompt attention, and the house gives decided promise of ranking at the head of this branch of business in this section of the country. Employment is given to fifteen assistants, and premises are occupied covering an area of 22 x 70 feet, where a large stock of woolen, worsted, diagonal, cassimere, etc. of the best foreign and domestic manufacture is shown and every care and attention is given to details of this business. Mr. Wiley is a member of the Odd Fellows, and a native of Camden where he is well and favorably known. The business has been conducted in such a way as to inspire confidence, and continued with promptness and reliability will insure success.

E. M. Clark, Crockery and Variety Store, Main Street, Camden. It is with no small degree of satisfaction that we are permitted to make due mention of the well-known establishment of E. M. Clark, which was founded in 1886, and has already, at this early stage of its existence, given every indication of a permanent and profitable business. The premises utilized are located on Main Street, cover an area of 20 by 50 feet, and are, in all respects, well adapted for the business. A large and varied stock of goods is constantly to be found here. Mr. Clark makes a specialty of Crockery and Glass Ware, and has an assortment of the latest designs, together with Lamps of every description. Jewelry is also carried in stock, and all the novelties usually included in the variety line of merchandise. This conveniently located and attractively arranged establishment, with its courteous and attentive assistants, is deservedly a favorite shopping place for the residents of Camden. Mr. Clark is a native of this town, who, by the prompt and satisfactory manner in which all his business transactions are conducted, has succeeded in building up a steadily increasing retail trade.

C. P. Brown, House Carpenter and Contractor, Camden. The man who has never built a house of his own, has an experience in store which, although it may not be altogether pleasant, will still undoubtedly be of service to him, inasmuch as it will tend to show him that he does not as yet "know it all." The child-like confidence with which the average young man enters on the task of house-building, the calm superiority which he feels, over carpenters and contractors, who are "only mechanics, you know," should be enjoyed to their fullest extent by him while they last, for like the measles, they seldom come again to the same person. But, joking aside, it is not difficult to have a house built to suit you if you will only choose a competent builder, and allow him to know something, and in this connection we take pleasure in calling attention to Mr. C. P. Brown, doing business in Camden. This house was established in 1886, by its present proprietor. This gentleman will give prompt attention to all orders for house-carpentering, and will cheerfully furnish estimates and contracts for building. The premises utilized for business purposes by Mr. Brown consist of a two-story building, 20 x 50 feet in dimensions, and the extensive business transacted by him gives constant employment to eight thoroughly competent workmen. Mr. Brown is a native of Camden, and has gained the reputation of a first-class Builder. He has erected some of the best and most attractive buildings in Camden and the adjoining towns.

E. H. Young, Jewelry, Camden. Among the best-known and most reliable establishments of this kind in Camden is that of Mr. E. H. Young. He has a well-earned reputation for the excellence of his wares and the fidelity with which work entrusted to him is performed; hence his business is prosperous and steadily increasing. This house was established by Mr. Young in 1882. With the advancement of any community in wealth, intelligence and culture, the fine arts of decoration and adornment prosper, and the skill and taste of the Jeweler is brought more constantly and generally into requisition. The stock carried by Mr. Young comprises the finest grades of Watches and a beautiful and unique selection of Silver Ware and Jewelry calculated to please the most fastidious. The premises occupied comprise a Store 20 by 15 feet in dimensions which is very attractively arranged with its fine display of Jewelry and Silver Ware. Mr. Young is a native of East-Lincolnton, Maine, and a member of the Odd Fellows. He is a man of judgment and sound business principles, and of excellent taste in the selection of his stock.

Keller & Clark, Manufacturers of Clothing, Shirts, Overalls, etc., Camden. All orders promptly attended to. Both in point of magnitude and the perfection of the system in operation, the establishment conducted by Messrs. Keller and Clark is fairly entitled to take a leading position among similar enterprises located in this vicinity. This undertaking was inaugurated in the year 1887, and from the first its progress and development have been rapid and steady. The firm is constituted of Mr. W.

F. Keller and Mr. F. O. Clark. Both these gentlemen being natives of Camden and members of the Odd Fellows. That they have a thorough knowledge of their business goes without saying, for without such they could never have attained the exceptional success which has been so freely accorded them, in the face of the severe competition known to exist in the industry with which they are identified. The manufacture of clothing as now conducted is one in which whatever profit is attained is due as much to keen attention to every detail of the work as to any other one cause, and it is owing to the reputation they have gained of producing clothing reliable in every respect, that Messrs. Keller and Clark owe a large portion of their patronage. One floor is occupied of the dimensions of 40 x 60 feet, and the premises are supplied with every modern appliance which has stood the test of actual service. Employment is afforded to thirty hands, and Shirts and Overalls are made as well as Clothing. All orders are given prompt attention, and no house is in a position to quote lower prices on similar grades of work.

Miller & Young, Carriage, Sign and Ornamental Painting, Washington street, Camden. Among the successful business enterprises in this city, the Carriage Painting establishment of Messrs. Miller & Young occupies a prominent position in this line. They commenced business in 1887, and have, through their native energy, enterprise and perseverance, built up their present desirable business. Occupying three stories of a building located on Washington Street, each covering an area of 34 by 52 feet, they are prepared to do all kinds of Carriage Painting, also Sign and Ornamental Painting. Two skillful assistants are employed, and all work executed at this establishment is warranted to give perfect satisfaction in every particular. Messrs. Miller and Young are prompt and reliable in all their engagements, and have through these important qualifications laid the foundation for a prosperous and enviable business career in the near future. The individual members of this firm are Mr. C. K. Miller and Mr. E. E. Young, both natives of Camden, Me. Mr. Miller is a member of the Odd Fellows and holds the position of trial justice of the County of Knox. Both these gentlemen are well known and highly respected in social and business circles of this community.

Samuel Ayers, Dealer in Fish; also Boats To Let. Bay View Street, Camden. Among the many and varied industries pursued in Camden, the fish business forms an important part, and prominently engaged in this line of trade is Mr. Samuel Ayers, dealer in Fresh and Pickled Fish, Clams, Lobsters, and Ice. Mr. Ayers established his business here in 1869, and during the nineteen years since elapsed has so successfully conducted it that today it holds a prominent place in the commerce of this city. The premises occupied by him are located on Bay View Street, and comprise two floors, each 33 x 44 feet in dimensions, and a large trade, both wholesale and retail, is transacted in the above-named food supplies. The services of two very capable assistants are re-

quired, and the entire business is most ably managed. In addition to the fish trade, Mr. Ayers is engaged in the Boat-Letting business, and has a float for boats at Central Wharf, 20 x 60 feet in area, and owns twenty-five row boats, and five sail boats, which are to let at very reasonable rates. Mr. Ayers is a native of Camden, where his long and successful business career, has gained him the respect and confidence of a large circle of friends and patrons. He is a member of the Grand Army.

M. C. Whitmore, House Carpenter, and Dealer in Lumber of all kinds, Bay View Street, Camden. As the trade of Carpentering and Building was one of the earliest to exist in the world's history, so it has always been one of the most responsive to the advances of civilization, to which advancement, indeed, it has itself contributed no small share. The business of Mr. M. C. Whitmore, House Carpenter and Dealer in all kinds of Lumber, has won wide and merited recognition as representing what is best and most enduring in its line. It was founded by its present proprietor in 1867, and has since steadily advanced in reputation and influence. Six skilled and experienced workmen are employed, and every attention given to the building of the finest and most modern structures. Whitmore Wharf is located on Bay View Street and contains two buildings 20 by 100 and 20 by 50 feet in dimensions, which are well stocked with a fine variety of lumber. Mr. Whitmore is thoroughly acquainted with every branch of his business and an experienced and competent judge of materials and values, so that he is able to render the most valuable services at exceptionally reasonable rates. All brought into business relations with him will be sure to find him a most courteous gentleman and talented master of his line of work. Mr. Whitmore is a native of Camden and ranks among our most progressive and honorable citizens and business men.

W. P. Gould, Wall Paper, Stationery, etc., also Undertaking, Main Street, Camden. Among the many attractive business enterprises of Camden, none is more deserving of notice than the house of W. P. Gould, located on Main Street. This establishment was founded by Mr. C. F. Hobbs and was conducted by him up to September, 1887, when the present proprietor assumed control. The premises occupied comprise three floors, measuring 20 x 50 feet and are conveniently arranged, and the stock shown embraces a full and complete line of Wall Paper and Stationery in all the new and latest designs, together with an assortment of such specialties as is usually found in a first-class General Variety Store. The Undertaking Department is managed with skill and intelligence, and the enviable reputation gained by this house will be maintained under its present management. Mr. Gould is a native of Camden, is and well and favorably known in this section. He is enterprising and reliable, cautious and exact, and has the confidence of the public to a marked degree. All goods are warranted, and satisfaction guaranteed in every particular.

J. H. Curtis & Son, Hardware, Paints, and Oils, Elm Street, Camden. In this review, the old-established house of J. H. Curtis & Son is not unworthy of special mention. The keeping of standard goods and the prompt and accurate filling of orders, have had much to do with the success of this business, and the large and desirable trade which they enjoy shows the confidence placed in them by builders and the public in general. For more than half a century this enterprise has held an important and influential position among the business houses of Camden, having been established by Mr. J. H. Curtis, and was continued by him up to 1888, when, by the admission of Mr. John C. Curtis, the present style was adopted. The premises utilized by this firm are located on Elm Street, and comprise three floors, measuring 20 x 45 feet, and the variety of the stock carried is at all times prepared for the demand upon it, and embraces a large assortment of Shelf Hardware, Fine Cutlery of all kinds, and tools of every description. They make it a point to carry only the most reliable goods, and such as can be most confidently recommended to their customers, and in addition to this business, they act as agents for some of the Latest Improved Agricultural Implements, and can furnish parts at the shortest notice. Messrs. J. H. Curtis & Son are both natives of Camden, and are widely-known and universally esteemed for their business and personal worth.

Rose Brothers, Druggists, Main Street, Camden. It is with pleasure that we call the attention of our readers in particular, and the public in general, to the establishment of Messrs. Rose Brothers, Druggists, which ranks among the finest Drug stores in Camden. Citizens are cordially invited as visitors, if they do not wish to purchase anything. This well-known establishment was inaugurated in 1877 by Messrs. Rose Brothers, and under their efficient management, it has gained the widespread popularity it enjoys today. The premises occupied for the business consist of a store 20 by 60 feet in dimensions, which is elegantly fitted up. The show-cases and windows are attractive features, as in them are tastefully displayed the large and fine stock of Fancy and Toilet Goods. Messrs. Rose Brothers carry a full and complete line of Pure Drugs, Medicines, and Druggists' Sundries. Only reliable assistants are employed, and physician's prescriptions and family receipts are guaranteed to be accurately and carefully prepared. The individual members of the firm are Mr. E. S. Rose and Mr. C. A. Rose, both natives of Thomaston. Mr. E. S. Rose is a member of the Free Masons and Odd Fellows. They are enterprising and educated gentlemen, who will endeavor to please all who favor them with their patronage.

T. M. Hopkins, Restaurant, Bay View Street, Camden. There is something in the hotel or restaurant business that calls for peculiar characteristics on the part of its manager, and a man can no more really succeed in either of these pursuits unless he is fitted by nature to do so than he could become a great musician or artist under similar circumstances. There

is a Restaurant in this city, that, although of comparatively recent establishment, has already been accorded a large share of the public patronage and gives unmistakable signs of a far greater success in the near future. We refer to the one so ably conducted by Mr. T. M. Hopkins, which is located on Bay View Street. This enterprise was founded in 1885 by Mr. Hopkins, who has shown his eminent fitness for his present position in a score of ways. A far-sighted liberality is shown in the management of the

business, and patrons are served with the best the market affords at low rates and in the cleanest and most appetizing manner. Two floors are occupied, 20 by 50 feet each in size, located on Bay View Street. Groceries are sold in connection with the business, and pains are taken to add to the already high reputation of the house for furnishing the best goods at low rates, and the trade of this popular Restaurant is rapidly increasing. Mr. Hopkins is a native of Camden and has a very large circle of friends

Historical Sketch of Rockport.

SITUATED about six miles from Rockland, on Penobscot Bay, Rockport has long attracted attention for its beauty and salubrious climate. The place was first settled about the middle of the eighteenth century, it being included in the Waldo patent, along with the towns of Thomaston, Warren, the city of Rockland, and, indeed, all this region. The few hardy settlers who made their homes here, suffered a great deal from the Indians during the French and Indian wars, and also during the Revolution, from privations and depredations of all sorts, the people being unable to protect the town against the marauding British soldiery in the region. Since the beginning of the present century, the village has advanced steadily, and is now one of the most tastily built on the sea-coast. It is especially noted for its beautiful drives which are greatly admired and sought after by lovers of fine scenery. There are many fine residences here, and the place is advancing rapidly every year as a popular summer resort. All the beauties and the opportunities for sport afforded by sea, mountains and woods are here in great abundance. The village is reached by stage route from Rockland, and also by the Bangor & Boston Steamboat Co. There are considerable business enterprise and power here, which have markedly advanced during recent years. The chief industries are shipbuilding, lime and ice. One of the largest ships ever launched on the river, the "Frederick Billings," was made here a few years ago by Carleton, Norwood & Co. The manufacture of lime is a most extensive industry, being conducted by some half dozen larger companies, besides smaller manufacturers. The Rockport Ice Co., one of the largest in Maine, under the management of Gen. John D. Rust, the well-known "Northern Ice King," have several immense ice-houses here. The business of the town gives every prospect of progressing rapidly in the immediate future, and considering the great advantages which can be utilized, and the high character and spirit of the people this will be a most deserved result.

LEADING BUSINESS MEN

OF

ROCKPORT, ME.

S. E. & H. L. Shepherd, Lime Manufacturers, Main Street, Rockport. Prominent, and in some respects chief, among the business enterprises of Rockport, is that conducted by S. E. & H. L. Shepherd on Main Street, and no review can be made of the mercantile interests of this town without the attention soon being called to the importance of this establishment among its fellows. The undertaking was begun by Mr. Jonathan Shepherd in 1845, and was prosecuted by him up to 1876, when the existing firm was established. Mr. S. E. Shepherd is a native of Rockport, as is also Mr. H. L. Shepherd, and both of these gentlemen are connected with the Free Masons. They are regarded as representative citizens in every sense of the word, and Mr. S. E. Shepherd has occupied the responsible position of sheriff of the county, while Mr. H. L. Shepherd has represented the town in the Legislature, and officiated as collector of the port of Camden. The premises occupied by them for business purposes comprise three floors of the dimensions of 40 x 50 feet, one building of two floors, 30 x 40 feet, and accommodate a stock which it would be very hard to parallel, either as regards variety or size. Carrying on a general store, there are but comparatively few articles for which there is a local demand, that they do not handle, and the business has been reduced to such a system that every department of it is kept fully supplied, and customers may feel assured that their orders will receive prompt and careful attention. The large business done, enables this firm to procure its supplies at the lowest market rates, and it is to the fact that this advantage is fully shared with its patrons, that much of its present prosperity is due. The firm are also largely engaged in the manufacture of Lime, having four kilns and a total output of about one hundred and twenty-five thousand casks per year. They give employment to one hundred and fifty men. A railroad connects the quarries with the kilns, which greatly facilitates the handling of the lime rock, and can therefore place their products on the market at prices that defy competition.

They are also largely interested in Shipping, and it may be truly stated that they are among our foremost business men.

Camden Savings Bank, Talbot Block, Main Street, Rockport. It is no light task assumed by those who undertake the management of a Savings Bank, for their course is jealously watched by many who have the disposition to criticise that which they never could successfully conduct themselves, and besides there is a feeling of grave personal responsibility attending the handling and investment of the savings of the people, such as is not experienced in any other financial undertaking, even if it be of much greater magnitude, at least so we have been informed by those in a position to speak with authority, and, indeed, it must be apparent to every right-thinking man, that funds so obtained must seem doubly precious. In calling the attention of our readers to the Camden Savings Bank, located in Talbot Block, Main Street, we are happy to be able to declare that here is an institution that is carried on in a straightforward manner, worthy of the highest praise, and that any sums entrusted to its keeping are as absolutely secure as it is possible to make them under present circumstances. It was in the year 1871 that operations were begun, and the confidence felt by the community in the undertaking has been steadily added to with the progress of time, and the magnitude of the interests now involved is measured by the fact that the bank now has liabilities amounting to \$129,220.64, and sufficient *available* assets to fully meet all claims. The President, Mr. S. D. Carleton, and the Treasurer, Mr. C. F. Richards, are both natives of Rockport, and selectmen of the town, while there are associated with Mr. Carleton on the Board of Trustees, such men as H. H. Cleaveland, E. M. Wood, J. F. Hosmer, S. E. Shepherd, J. D. Rust, and J. H. Eells. This is a strong list, and proves the interests of depositors to be well protected.

G. F. Burgess & Son, Lime Manufacturers, Rockport. A worthy enterprise, well conducted, seems to be the popular verdict on the business carried on by Messrs. G. F. Burgess & Son, of this town, and after a somewhat exhaustive examination into its merits and advantages, we are obliged to fully endorse this opinion. Among the many manufacturing firms whose resources have been alluded to in this volume, that of the above-mentioned firm claims more than ordinary attention at our hands, on account of the excellence of its productions. This business was founded in 1863 by Mr. G. F. Burgess, and was so continued up to 1886, when the present style was adopted by the admission of Mr. G. L. Burgess. The Lime business is among the foremost industries of this section, and as there are various grades of this important article, and in this, as well as nearly every article of manufacture, the best is the cheapest, we would call the attention of our readers to the "Burgess Lime." The quarry from which the lime rock is produced, was opened about the year 1815, and was operated by different parties up to 1865, or about that time, when it came into the possession of Mr. Burgess. For some years this Lime was put on the market under the name of "Jacobs' Lime," the name having been acquired from the original owner, but for some time past this Lime has been, and in the future will be known as "Burgess Lime," and for whiteness and purity, it is unexcelled by any other brand on the market, and the reputation that it has gained in the past will be maintained in future. Messrs. Burgess & Son ship about fifty thousand casks of Lime per year, and have excellent facilities for the accommodation of vessels and the storage of their goods. They give employment to about forty men, and in addition to the Lime Manufacturing business, they have a well-appointed store filled with goods of every description, and their business methods are such as to inspire confidence in all who may have dealings with them, and in public, as well as in private affairs, they are interested in everything that tends to the advancement of the best interests of this community.

A. D. Champney, Drug Store, Main Street, Rockport. An establishment which has been of great service to the community is that conducted by Mr. A. D. Champney, on Main Street, and it is pleasant to know that its services have been long recognized and rewarded, as they deserved to be, by a liberal patronage. As Mr. Champney began operations in 1862, he can look back on a quarter-century of usefulness in his present capacity, and his record is one of which no man need be ashamed, but, on the contrary, take an honest and pardonable pride in. He was born in this town, and it would be impossible to find one better known in this community, for he has ever been prominent in advancing Rockport's interests, and has held the office of town clerk for four years. The premises occupied by his establishment comprise two floors, of the dimensions of 20 x 36 feet, and a full and complete stock is carried of Drugs and Medicines of all kinds. The reputation long since won for keeping none but pure and reliable goods, and for exer-

cising the greatest care and skill in their handling, is jealously maintained, and anything in the Medicinal line may be procured of Mr. Champney at fair and equitable prices. Paper-Hangings, Curtain Fixtures, School Books, etc., are also handled very extensively, and a sufficient variety is carried to suit all tastes and all incomes. We need not say that goods are warranted to prove strictly as represented, for no other method of doing business would account for the confidence placed in this establishment.

J. H. Eells, General Store and Lime Manufacturer, Commercial Street, Rockport. One of the principal lines of manufacture in which this state has gained distinction, is the Lime industry, for immense quantities of this substance are produced within its borders, and large amounts of capital invested in the plants necessary to carry it on. Rockport and vicinity are well represented in this field of action, and one of the most successful of the houses which are engaged in the manufacture of Lime hereabouts, is that of which Mr. J. H. Eells is the proprietor, located on Commercial Street. It was in the year 1872 that this gentleman began operations, and the steady increase and development that have marked the progress of his business, show that its management must be of uniform and high excellence. One lime kiln is maintained covering about a quarter of an acre of ground, and the annual output amounts to some forty thousand casks. Mr. Eells is a native of Rockport, and may truly be considered as a representative citizen, for he has been elected to the state legislature, and for many years has been prominent and earnest in his efforts to advance the interests of his native town. Besides his Lime business, Mr. Eells carries a General Store, and the same energy and enterprise which have characterized the management of the first-named industry, are manifested in the latter undertaking. Two floors are occupied, 50 x 60 feet in size, and a large business is done.

Piper Packing Co., Fish and Vegetable Packers, Sea Street, Rockport. Deserving to rank among the really great inventions of the nineteenth century, is that by which food products may be perfectly and cheaply preserved for any period of time, for, by this process, a possible future shortage of the crops may be provided for, or those who would otherwise be deprived of the healthful influence of fresh meats or fresh vegetables, supplied with both these articles in first class condition. There is an immense amount of capital engaged in the packing industry, and some brands of these goods have gained a world-wide celebrity; but for evenness of merit and fineness of flavor, there are none which deserve to be classed above those put up by the "Piper Packing Company," a portion of whose operations are carried on in this town. We say "a portion of whose operations," for the industry in Rockport is confined to the putting up of products of the sea, such as Lobsters, Mackerel and Clams. Last year's output was eighty-five thousand Cans of Lobsters, and twenty thousand cans of Clams, and there is every indication that these

figures will be greatly exceeded in the near future, for the goods of the company are in active demand, and are supplied at bottom prices. In Union, Me., are located the Corn Canning works, and therein were produced during the past twelvemonth, no less than one hundred and fifty thousand cans of this staple food-product. Messrs. E. H. Piper and H. J. Coe are the proprietors and managers of the enterprise, and began operations in 1882. Both were born in this town, and Mr. Coe is a member of the Free Masons. Their Rockport plant includes three buildings and a wharf, the premises being 30 x 150 feet in dimensions, and employment is afforded to thirty assistants. This enterprise is as yet in its infancy, but is a sturdy youngster of abundant promise.

W. O. Corthell, Livery Stable, Main Street, Rockport. It is a good thing that the large majority of us like horses, and are fond of driving, for in the rush and hurry of business at the present time, some recreation is a necessity "between times," if health and mental activity are to be maintained, and there are few amusements combining so many advantages with so few drawbacks, as is the case with driving. This is assuming that it is a good and willing animal that is to be driven, as otherwise there is much more work than sport connected with taking a "spin on the road." If any of our readers are desirous to know where a good horse may be obtained at a fair rate, we can answer them satisfactorily as far as Rockport is concerned, at least, by directing them to the establishment conducted by Mr. W. O. Corthell, on Main Street. This gentleman was born in Camden, and opened the stables he now conducts in 1881. He is a member of the Free Masons, and is one of the best-known business men in this vicinity. The premises utilized in the carrying on of operations, consist of one building, 27 x 50 feet, and another 22 x 54 feet in dimensions. Employment is afforded to two

assistants, and teams can be furnished at the shortest notice and at the lowest rates. Mr. Corthell is determined to maintain the unsurpassed reputation his establishment now holds, and may therefore be depended upon to supply the best of accommodations.

P. & A. C. Wiley, Dealer in Boots and Shoes, also Repairing, Main Street, Rockport. It is very seldom, and then only in a large city, or some similar place, that a large trade can be built up by ministering to any particular class of customers, and it is largely owing to their appreciation of this fact that the firm of P. & A. C. Wiley has built up the extensive business now carried on. At this establishment Boots and Shoes are sold, and a visit to it will disclose the fact that the probable wants of all kinds of people have been provided for. It is obvious that a farmer don't want the same kind of footwear as a mechanic, and that a mechanic would have little if any use for the variety of goods specially adapted for a sailor; and the list might be almost indefinitely extended, for individual callings create individual necessities, and these are of almost infinite variety. Messrs. P. & A. C. Wiley are both natives of Rockport, and commenced operations here in 1884. They occupy two floors, of the dimensions of 26 x 35 feet, and carry a stock of really immense proportions, ranging from the heaviest of Boots to the lightest of Slippers. Only the productions of those manufacturers who are known to make a superior article are handled, and the result is that a high reputation has been attained for the durability and elegance of the goods supplied to customers. No misrepresentation of any article is practiced or allowed, and if, in individual cases, a pair of boots or shoes should chance to be imperfect, the matter will be promptly and cheerfully set right. This mode of business is sure to succeed in the long run, and the patronage accorded this house is a liberal and growing one.

HISTORICAL SKETCH

OF

BUCKSPORT.

THE history and growth of Bucksport have been marked by a genuine peculiarity which lends them no common interest. The spirit of its honored founder has ever seemed to brood fondly over the town, and distinguish all its movements and efforts by a thoroughly liberal and progressive energy. The early history of the town is almost entirely situated in that of one family, and in one of that family, its head, Col. Jonathan Buck. He was a man of marked talents and force of character, which early made him a leading man in the Massachusetts colony. A resident of Haverhill, Mass., he was noted for his interest in the public affairs, and a strong, powerful will, which quailed before no mortal man. A restless energy characterized all his efforts, and his indomitable courage, doubtless, had very much to do with the success of this settlement. He was five feet ten inches high, with a heavy Roman nose, black arching eyebrows, from under which dark penetrating eyes unflinchingly shone. As an illustration of his courageous disposition, when the British invaded this region, he sacrificed all his property, and said he would sooner lose his head than take the oath of allegiance to the king, which they tried to force upon the people of this region. He was famous for his strict honesty, never deceiving any one, and was very popular as a trader with the Indians for this reason. He received a lieutenant's commission from the Continental government in 1745, and a colonel's commission in 1775. His death occurred March 18, 1795, at the age of 77 years, and he was buried in the old Buck burying ground, where is now the Granite Iron Works, but his memory will be preserved in the name of the town he founded, and the grateful recollections of many honored descendants.

Col. Buck conceived the idea of founding a colony in Maine, impelled thereto, without doubt, by his great enterprise, and, in 1762, having assembled a company of like-spirited young men, he came with them to Bucksport that now is. He was accompanied by James Duncan, Richard Emerson, Wm. Duncan, Wm. Chamberlain and

others. The first thing done was a survey of the land, for the leader was nothing if not accurate, and the town was laid out in lots with the greatest precision, though many of the lots were not occupied for many years. It may be mentioned incidentally, that the first white man known to have settled here, was named Joseph Gross, who built a log cabin in 1763, but it does not seem to have had much influence on the early history of the colony. In 1764, Col. Jonathan Buck came again from Haverhill, and brought several others. Through their united efforts a saw mill was erected, near what is now known as Spofford's mill, and this mill had the honor to be the first on the Penobscot. The next year the Colonel built him a house here, and also a small building as a trading station on the banks of the river. In the following year, 1765, the colony was increased in numbers by the arrival of several families, among the more prominent of whom were those of Luther McDonald and his son Roderick.

From 1765 to 1775 the town continued to grow steadily, and at the end of the decade the population consisted of twenty-one families, or over two hundred in all. The spring of 1775, in the midst of all the excitement of the Revolution, brought additional terror in the shape of a great drought and famine, which so completely impoverished the infant settlement, that the people had to appeal to the Legislature to escape starvation; in fact, several children did perish in this way, amid terrible suffering. With such distressing circumstances at home, in spite of their deep sympathies, the colonists here were not able to give much aid, or even attention to the great struggle which was arising in Massachusetts and spreading south. As soon, however, as the worst of the suffering was over, the colonists gave earnest heed to accomplishing something for their country's freedom. This shows conclusively the stern, courageous mould in which Bucksport's early settlers were formed, in that they not only unflinchingly conquered all obstacles at home, but did their part in helping their brethren struggling for liberty and right. A few, however, were daunted by the terrible privation experienced here in 1775, and went away, but the most stood firm.

In 1776, the first company was formed here, consisting of fourteen privates, all those liable to military service in the town, a suggestive circumstance. The captain was Samuel Keyes, first lieutenant Asael Harriman, second lieutenant Ebenezer Buck. The people of the settlement also took part in the naval affairs of the coast, this being one of the chief characteristics of the place; Col. Jonathan Buck having built and launched the *first vessel on the Penobscot*, in 1770, a sixty-ton craft called the "Hannah." Thus, in this department of activity also, Bucksport had the honor of taking the initiatory step. By the time of the Revolution this interest had grown to be of some distinction and importance, and every possible energy in this line was now put forth in advancing the good cause. No depredations from the enemy, of any account, were suffered here until 1779. In that year, during the celebrated incursion up the Penobscot of the combined British fleet and army, this village received a visit from the notorious Captain Mowatt, sadly known to many a Maine town and settlement. The brutal captain commanded the whole people to swear the oath of allegiance to the British king, or leave the land; most of them chose the latter alternative, nobly deserting their homes and goods rather than their principles. A few remained, but

the number of men is estimated not to have exceeded two or three. Col. Buck, with all the able-bodied citizens of Bucksport, fought with the colonial force at Hampden, where they were defeated by overpowering numbers. At this time the greater part of Bucksport was burned to the ground, by marauding sailors from the ship "Nautilus." These various disasters of the war, made the town's recovery after the declaration of peace, rather slow.

In 1784, the citizens set together to rebuild the town, with a determined spirit that could have no rebuff. By the opening of the last decade of the eighteenth century, the settlement had more than regained its progress, and was advancing to prominence as one of the most desirable localities in the state. The year 1792 witnessed its incorporation as a town, with the name of Buckstown, afterwards changed to Bucksport. This had long been the great desire of Col. Buck's heart, and he was the writer and chief supporter of the charter presented to the legislature. After the incorporation, he also called the first meeting at his own house, where Phineas Ames was chosen moderator, Abner Curtis town clerk, and James Clements, Theophilus Brown and Daniel Buck selectmen and assessors. In the the original charter the limits of the town were stated as follows: "beginning at pine tree marked 'Ibebem,' east one mile and 106 rods to the Penobscot river, thence north along the river about one mile and one half to oak tree; thence about a mile to a well known birch tree, and from thence back to the river." The whole town was about five miles square. The appearance of the town now began to visibly improve, and in many forms the spirit of civilization became more recognized in the life and growth of the place. All evidences of the wilderness began to disappear.

Among the most influential of the settlers of this period, were the Hopkinses, Browns, Tobeys and Fryes. Lieutenant Jeremiah Frye, a graduate of Harvard, settled here after having served with distinction in the Continental army. The sons of Col. Jonathan Buck, early took a prominent part in carrying on the work so admirably started by their father. Jonathan Buck, jr., served the town as justice of the peace, and in many other town offices. He was the first representative of the town to the general court. Ebenezer Buck served in the Continental army from 1777 to 1780, and also in civil offices, as did many other of the old Colonel's descendants. It was estimated in 1849, that the descendants of Col. Buck numbered over one thousand, scattered throughout the United States.

Educational matters early received assiduous attention here. As early as 1787, before the place was incorporated as a town, a school teacher had begun to instruct the settlers' children, Eliakim Darling having the honor of being the first pedagogue here, a small log cabin being erected and used for this especial purpose. In 1797 the first post office was established, and Benjamin Buck, Esq., appointed the first post master. At the beginning of the nineteenth century, the town had become one of the most important on the Penobscot. Before that time, the chief industry, outside of agriculture, was fishing, the river abounding in salmon, shad and bass. After 1800, ship-building came to be the largest and most influential industry. In 1805, "The Maine Gazette" was established here by Wm. W. Clapp. This paper was the *first* on the Penobscot, and illustrates again the enterprising spirit and talent of the people

of Bucksport. In the same year, 1805, the first lawyer, Samuel Little, settled here, and soon became prominent in state politics. Samuel Pond, another lawyer, also settled about this time. He afterward became colonel of the state militia, a representative in the state legislature, and judge of the superior state court. Parker Tuck, who settled about this time, was judge for more than forty years, from 1840 to 1884. By the time of the war of 1812, the shipping of the town had become of considerable importance, and it was therefore able to take an influential part in this struggle, which it did with its accustomed spirit and devotion. Consequently when the British gained possession of this region, in 1814, one of their first movements was to take possession of Buckstown. September 13, 1814, the British fleet from Castine sailed into the harbor, and took military possession of the town. This occupation was maintained, with great anxiety and suffering to the settlers, for several months, until early in 1815, when the successes of the Americans in the south and on the sea, compelled the British to sign the treaty of peace and withdraw from the territory of the U. S. From this time on, marked progress was made, up to the time of the Civil War. An important event occurred in the year 1824, when on the 22d of May the steamboat "Maine" arrived at Buckstown, being the first on the river. This opened up a splendid business opportunity which was speedily taken advantage of here. Among the prominent men of this period, was Theodore C. Woodman, who settled here in 1835. He became a member of the executive council and of the state house of representatives, of which he was elected speaker. He held many important offices, and contributed much in the building up of the town. His death occurred in 1880, after a long and honorable public career.

At the outbreak of the civil war, the town took an active and generous interest in the conflict, and throughout its course, contributed a full quota of men, money and supplies. Several companies were largely recruited from here, and in all the most important battles the town was represented. The gallantry of her soldier boys was honored at home and on the field. The ladies formed societies for the maintenance of benevolent work, and in numerous ways contributed no small share to the cause and final victory.

THE BUCK MEMORIAL LIBRARY was received through the generosity of the late R. P. Buck, Esq, a native of Bucksport, and his widow and daughter Emma, through whom the gift was consummated. For although it had been a life-long wish of the generous donor to give such a building, business cares prevented the gift during his life, and caused its omission from his will. But through the wise and generous care of the two ladies mentioned, the money was secured, and this beautiful structure erected.

The life of the town has now assumed many of the characteristics of a city, and all the elements of culture and refinement which form the ideal New England town, are here in large measure and power. The educational facilities are maintained at the highest standard, as are also all the departments connected with the local government. The situation of Bucksport is most salutary and delightful. With the majestic Penobscot flowing calmly between two high and graceful ridges, on one of which the town sits beautifully apparent for a long distance, and from the other the

high imposing breastworks of Fort Knox glance proudly down, the artistic eye meets here on every hand with most abundant satisfaction. The town is a favorite resort with those who like a quiet, home-like and beautiful spot to rest in. The country round about is highly favorable to sportsmen, and the best arrangements are made for the annual entertainment of the knights of the gun and rod. The building of the railroad to Bangor, has contributed a vast deal to the advancement of the commercial and tourist interests of the town, and its influence will be increasingly felt every year of the future. From the moment when the first charming view breaks upon the eye of one approaching the town by river or rail, until with regretful step the last view passes out of sight, the subtle charm which only those can know who have visited it, make Bucksport an ideally beautiful and enjoyable town.

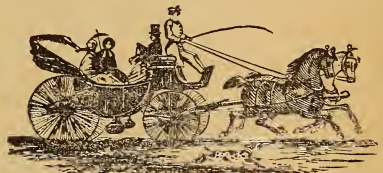
LEADING BUSINESS MEN

OF

BUCKSPORT, MAINE.

C. C. Homer & Co., Groceries and Provisions, 155 Main Street, Bucksport. It is now just about a score of years since the undertaking carried on by Messrs. C. C. Homer & Co. was inaugurated, and when we come to review the management given it during that long period of time, we have done much to explain the large measure of success attained. Judging from the results at hand, there seems to be no question but that from its inception this business has been carried on with an eye to the interests of patrons as well as to those of the firm. It is evident that the popularity of this house could not be nearly so great as it is were the contrary the case, and as this is the right spirit in which to conduct any business venture, we are very happy to be in a position to give it the public recognition it deserves. The interests of the customers are looked out for in various ways. First, the quality of the goods handled is kept as high as possible; then every effort is made to assure prompt and polite attention to all patrons, and finally, the goods are sold at the very lowest rates consistent with a living profit. The premises in use are 20 x 61 feet in size, and include two floors, which are fully stocked with one of the most skilfully selected stocks of Groceries and Provisions to be found in the state. Employment is given to four assistants, and orders are delivered with accuracy and dispatch. Mr. Homer is a native of Bucksport, and is connected with the Odd Fellows, and was a member of the Legislature in 1879. He has done his full share towards making this beautiful town a desirable place to live in, and deserves the exceptional success he has been accorded.

Fred B. Googens, Robinson House Livery Stable, Main Street, Bucksport. There is an old saying to the effect that "you can't have too much of a good thing," and Mr. Fred Googens is evidently a believer in the sentiment



contained therein, for he appreciates the fact that Livery Stables are a good thing in any community, and so opened one himself in Bucksport in the early part of 1887. There is no need of our wasting ink and paper describing the many beautiful drives in and about this town, for they are known to all who know Bucksport, and to such of our readers as may be strangers in that locality, we will simply say "they must be seen to be appreciated." The season of the year matters little, summer or winter, fall or spring, the drives are there, the scenery is there, the enjoyment is there, and one may be perfectly sure of being amply repaid for whatever expenditure of time and money is necessary to learn of them by practical experience. Mr. Googens can furnish good Horses and good Carriages or Sleighs. He can supply turnouts of which no one need feel ashamed, and that, too, at prices that will make a man accustomed to city rates, smile all over his face. Two buildings are utilized, 40 x 70 feet in size, and two assistants are employed.

T. G. Arey & Son, Dealers in Artists' Materials and Painters' Supplies, Caskets and Undertakers' Goods, Doors, Sash and Blinds, Pictures, and Picture Frames, Bucksport. The general introduction of Decorative Art in this country during the last dozen years or so, has resulted in a greatly increased demand for Artists' Materials, and there is hardly a class of goods which it is more important to have even and uniform in quality, as many a user of them can testify that has experienced the usual trouble in finding shades of precisely similar effect. The house of T. G. Arey & Son, doing business on Main Street, has long been known as the headquarters for Artists' Materials of the most approved kinds, and also for Painters' Supplies of all descriptions. This enterprise was started in 1858 by Mr. T. G. Arey, and was conducted by that gentleman alone up to 1883, when Mr. H. L. Arey was admitted to partnership, and the existing firm name adopted. Both members of the firm are natives of Bucksport, and the junior partner is a member of the United Workmen. The premises occupied are very spacious indeed, comprising seven floors, which measure 40 x 65 feet, and both a jobbing and retail trade is done, employment being given to two assistants. In addition to the goods mentioned a full line of Caskets and Undertakers' goods is carried, as well as a complete assortment of Doors, Sash and Blinds, Pictures and Picture Frames, etc. Prices are low, and all orders are filled without delay.

Richard B. Stover, Apothecary, Bradley Block, Bucksport. We hope that none of our readers will have occasion to patronize any apothecary, that is to say, by reason of illness or infirmity of any kind, but if they do require medicine or any of the articles usually kept in a first-class drug store, we can conscientiously advise them to call on Mr. Richard B. Stover, doing business on Main Street, for we know that he makes a point of carrying a large and complete stock, and, so far as possible, guards against offering the public anything in the slightest degree adulterated or below the standard strength. He was born in this town and opened his store here in 1870, since which date a large and steadily increasing business has been built up. The premises utilized comprise two floors measuring 20 x 50 feet, and are located in Bradley Block. Drugs, Medicines, Chemicals, and Toilet Articles are carried in stock in great variety, and not only are the goods all that could be wished, but the prices are also reasonable and just. A specialty is made of the accurate and prompt compounding of physician's prescriptions, and those who appreciate the importance of entrusting such operations to skilled hands, need have no fear in leaving their orders with Mr. Stover. He is a member of the Free Masons, and has a large circle of friends.

J. H. Hill, Groceries, Corn, Flour, Wood and Coal, Main Street, Bucksport. An establishment that is capable of supplying a large share of household wants, is that of which Mr. J. H. Hill is the proprietor, and which is located on Main Street, and since this gentleman began

business in 1871, he has established a reputation not only for the variety, but also for the excellence of the goods he handles, that has resulted in the building up of a very large and growing trade. He is a native of Orland, and a member of the Free Masons, having very many friends in this vicinity, who cannot help being gratified at the success Mr. Hill has met with. His premises comprise three floors of the dimensions of 25 x 73 feet, together with a building having a capacity of five hundred tons of Coal, in which commodity he deals very largely, as he does also in Wood, Groceries, Corn, Flour, Feed, etc., are supplied in quantities to suit, and the employment of two courteous and efficient assistants, assures prompt and polite attention to every customer. A specialty is made of the supplying of Family Groceries, and some very superior inducements are offered in this line, particularly as regards Teas, Coffees, Spices and similar articles. Perfect confidence may be placed in all representations made, as every article sold is fully warranted to be as described.

J. P. Hooper, Merchant Tailor, Main Street, Bucksport. The famous saying of Daniel Webster that "There is room enough at the top," is strikingly illustrated in the brilliant commercial history of J. P. Hooper, Bucksport, Me., who, in recent years, has enjoyed the distinction of being the Leading Tailor in this section. In few other departments of business is it possible for real artistic ability and rare executive talent to accomplish such immediately recognized and honored success, and this house has shown their appreciation of this fact by a devoted, painstaking and thorough consecration to all that is best in their work, which would, if universally practiced, raise it to the position of a favorite and honored profession. This business was inaugurated a quarter of a century ago by the gentleman before alluded to, and who has successfully continued it, adding to his patrons year by year. Mr. Hooper is a native of Castine, and during his long residence here has gathered about him a large circle of friends. He is connected with the Masons, and is one of our most respected and reliable citizens.

Leslie C. Homer, Bucksport and Bangor Express, Over M. C. Railroad. Among the many lines of business conducted in Bucksport, none are of more benefit to the people in this vicinity, as well as to our readers who live abroad, than a reliable express or transportation company. We take pleasure in calling attention to the gentleman whose name heads this article, as one whose enterprise has been a great convenience to our citizens, as well as visitors to our town. A well conducted express is one of the most necessary and convenient institutions of the present time. This business as at present conducted by Leslie C. Homer, has grown to proportions beyond the expectations of the most sanguine. This business has been established for about fourteen years, and for seven years has been under the management of Mr. L. C. Homer. All business done

through him or his agents, will receive careful and prompt attention. Offices for this business are open at C. C. Homer & Co.'s, Bucksport, and Harlow's drug store, Bangor. Mr. Homer is a native of this town, and a prominent member of the Ancient Order of United Workmen, and is well-known throughout this section as a man of honesty and exceptional business qualities.

R. C. Leach, Carriage and Sleigh Manufacturer, Main Street, Bucksport. The "wonderful one boss year" of Dr. Holmes, that "run a hundred years to a day," and then fell to pieces all at once, "all at once, and nothing fast, just as bubbles do when they bust," may be an impossible kind of a "kerridge" to make, but nevertheless it is possible to put such material and such honest work into a carriage, that it will wear for many years, and it is on account of the success he has met with in doing this, that Mr. R. C. Leach of this town has built up his present large and increasing business. Mr. Leach was born in York county, and begun operations in Bucksport in his present business, in 1860. He makes both Carriages and Sleighs, and is not afraid to fully guarantee every vehicle leaving his shop. One floor is occupied of the dimensions of 40 x 75 feet, and sufficient facilities are at hand to permit all orders to be filled at short notice in thoroughly first-class style. Repairing is a very prominent feature of the business, and, with the assistance of two skilled employes, Mr. Leach is able to fill any commission in this line without delay. Any of our readers who may desire either to purchase a Carriage or Sleigh, or to have Repairing Neatly and Promptly Done at Low Rates, will not regret favoring this establishment with an order.

F. H. Grindle, Restaurant, Fruits, and Confectionery, Main Street, Bucksport. There is one class of information that it is generally rather hard for a stranger in any locality to get, and that is reliable statements regarding the eligible boarding houses. The hotels, of course, are known to everybody, and there is no trouble whatever in finding one, but many people have neither the desire nor the means to stop at a hotel, if they can just as well avoid it, and it is especially for this class that the following facts are printed. Mr. F. H. Grindle carries on a Restaurant and Lodging-house on Main Street that will suit anybody who don't expect city hotel accommodations at boarding-house prices, and we can cordially recommend his establishment to our readers. He occupies two floors of the dimensions of 40 x 60 feet, and sets a table that abounds in good, seasonable and nourishing food, well-cooked and neatly and promptly served. Employment is given to five assistants, and meals are furnished at all reasonable hours. Mr. Grindle is a native of Bucksport, and inaugurated this industry in 1877. He has built up a large and steadily increasing trade, and what is more, has gained no small degree of popularity by reason of the liberal methods pursued. A fine stock of Confectionery and Fruit is carried, and is offered at the very lowest market rates. The rooms supplied to lodgers are airy, clean and comfortable, and the aim of Mr. Grindle is evidently to perfectly satisfy every customer.

H. W. Smith, Photographer and Crayon Artist, Main Street, Bucksport. We doubt not a few of our readers can sympathize with the man who when asked if he had had his picture taken lately, replied: "No, but I have been photographed twice." There is a decided difference between what is commonly understood as the "picture" of a person, and the production one is apt to receive at the hands of too many photographers, but still there are many highly-skilled artists of this kind in the state, who will always produce true portraits, if given an opportunity to do so, and by no means the least successful of these is Mr. H. W. Smith, whose studio is located on Main Street. Many people seem to think that it is necessary to go to a large city in order to obtain a thoroughly first-class photograph, but in so thinking they make a great mistake, for in a number of city establishments the only thing "first-class" about the work turned out is the price put on the same. Mr. Smith is able to guarantee satisfaction to his patrons, for he possesses all the needful facilities to do the best of work, and has had sufficient experience to accomplish the most artistic effects. He is a native of Bucksport, and founded his business here in 1886. Three rooms are utilized of the dimensions of 15 x 20, 20 x 35, and 20 x 22 feet respectively, and the employment of two efficient assistants enables all orders to be executed at the shortest possible notice. Mr. Smith is also a crayon artist, and makes a specialty of this business in India ink and water colors, and enlarges pictures to life size. All work is guaranteed, and orders left with this gentleman will be completed in a most satisfactory manner.

G. O. Mitchell, Dentist, Main Street, Bucksport. While it is undeniably a fact that operations on the teeth are apt to be somewhat painful on account of the extreme sensitiveness of the nerves connected therewith, still it is also a fact that the great progress made in dental science, and in the perfection of dental instruments within the last score of years, has rendered painless many operations which were formerly quite the reverse. Then again it may truly be said that the average of education and ability is much higher among the dental profession today, than was ever the case before, and this also, of course, tends to make it easier for those whose teeth require attention. As skillful and conscientious a practitioner as is found in this vicinity, is Mr. G. O. Mitchell, whose office is located on Main Street, and we but voice the opinion of those most conversant with his abilities, when we say that it is impossible to find a dentist anywhere who is more anxious to fully satisfy his patrons, and who takes more pains to do good, reliable, durable work. Mr. Mitchell is known to about everybody in Bucksport and vicinity. He inaugurated the practice of his profession in 1883. He has spared no expense in fitting up his operating rooms with the most improved effective appliances, and keeps himself fully informed as regards the progress of dental science, thus assuring his customers the most approved treatment. Mr. Mitchell's rates are reasonable, and all work is promptly done.

P. J. McAllister & Son, Carriage Manufacturers, etc., Main Street, Bucksport. The comfort of both horse and driver is dependent in a very considerable degree, on the vehicle used, and the importance of having a carriage made as light as is consistent with safety, and as easy-riding as possible, can scarcely be over-rated. Comparatively few people realize that the durability of a vehicle, (other things being equal), is principally dependent on its springs, yet such is the fact, for experience and carefully conducted experiments have shown that the sudden and violent shocks a carriage or wagon receives when unprovided with springs, or equipped with those of inferior construction or design, will destroy it much quicker than when properly made springs are used. Mr. P. J. McAllister of this town has built up a large patronage and a high reputation by the skill he has shown in turning out Carriages, which are both durable and elegant in appearance, and a by no means unimportant factor in his success has been the fair and reasonable prices he has put on his productions. Mr. McAllister is a native of Bucksport, and began operations in his present enterprise in 1881. The premises utilized by him comprise four floors of the dimensions of 60 x 60 feet, and employment is given to ten assistants, thus enabling all orders to be filled at the shortest notice, without any sacrifice of thoroughness of work. Employing only first-class and well-seasoned lumber, and the first grade of carriage hardware, etc., Mr. McAllister is in a position to fully guarantee his productions, and Carriages or Sleighs receive the same careful attention and are supplied at the lowest market rates.

John Buck, Manufacturer and Dealer in Stoves and Tin-ware, Bucksport. Even a score of years is a good while to carry on one line of business continuously, but when this time is doubled and four years added to it, it embraces a range of experience such as seldom falls to the lot of any man. Yet Mr. John Buck of this town has carried on the enterprise with which his name is connected for fully this length of time, having begun operations in 1844. He is a native of Bucksport, and it goes without saying, is one of the most prominent of our business men, having been ever closely identified with the best interests of the town. The premises occupied in the carrying on of his trade comprise four floors of the dimensions of 36 x 40 feet, and contain a stock of Stoves, Tin-ware and similar articles, such as is hard to match outside the larger cities. Stoves for both Heating and Cooking purposes are handled, and the public has long since discovered that no surer way to obtain a satisfactory article can be found than to patronize Mr. Buck, for he is determined to maintain the reputation won many years ago for supplying uniformly superior and reliable goods at the lowest market rates, and to obtain that end spares neither trouble nor expense. Stoves of any capacity may be had through him, and whether a small room or a large hall is to be heated, it is well worth while to confer with Mr. Buck on the subject, for he may be the means of saving much unnecessary expense. Full lines of Tin-ware, etc., are also carried in stock, and are sold at bottom prices.

Robinson House, J. F. Moses, Proprietor, Bucksport. Of course the man never yet lived, and, it may be safely asserted, is not yet born, who could carry on a hotel to the perfect satisfaction of all, for we all know that there are some people who are never happy unless they are miserable, and who would therefore grumble and find fault under any and all circumstances. But, excluding such unreasonable and unfortunate mortals, the traveling public is not slow in showing its appreciation when honest and intelligent efforts are made to furnish desirable accommodations, and it is owing to this fact that the Robinson House of this town has become known as a good hotel to put up at. It has long been evident to those who have tested the hospitality of this establishment that Mr. Moses, its proprietor, spared no effort to make things as agreeable as possible, and as the facilities at his command enable him to offer first-class accommodations, it is only natural that his house should be largely patronized. Mr. Moses is a native of Hartford, Conn., and is a member of the Masons. He has many friends hereabouts, and his liberal provision for the comfort of his guests, has resulted in the formation of the most cordial relations between him and his patrons. The hotel is three stories in height and 75 x 40 feet in dimensions, containing twenty-five rooms of good size and convenient arrangement. The table is supplied with the best of food, well-cooked and neatly served, and has had much to do with building up the popularity of the house.

J. M. Nevens, Dentist, Main Street, Bucksport. Experimenting is all very well in its place, and from it has resulted much good to mankind, but, for all that, we all of us have natural and strong objections to being made the subjects of experiments ourselves, particularly when any treatment of our teeth is in progress. The average man allows no one to abuse his teeth but himself, and it must be confessed that most Americans are fully capable of spoiling the best set of teeth with neatness and dispatch, without receiving the least outside assistance. But then there is compensation for everything, and if the Americans do have the worst teeth in the world, they have the best dentists, even if some of these latter are a little too apt to experiment the merest trifle, just because they "want to know you know." But no such objection can be made to Dr. J. M. Nevens of this town, for this gentleman has had sufficient experience during the years of practice which have elapsed since he began operations in 1850, to put him far beyond the necessity of experimenting at all. He is a native of Dover, N. H., and is a Royal Arch Mason of the Grand Chapter of Maine, being also connected with the Odd Fellows. His rooms are on Main Street, and very conveniently arranged for the reception and treatment of patients, and are supplied with those modern facilities and appliances that are such efficient preventatives of unnecessary pain and expense. We hardly need allude to the character of the work done, for it is probably known to the majority of our readers, but suffice it to say, it is first-class in every respect, and Dr. Nevens' prices are very reasonable.

Cobb Bros., Wall-paper, Crockery, Stationery, and Toys, Main Street, Bucksport. A Bucksport business enterprise which has come into great prominence, of late years, is that of which Messrs. Cobb Bros., are the proprietors, located on Main Street, and we propose in this necessarily brief article, to consider some of the causes of the exceptional success attained by this firm. Operations were begun in 1869, under the style of S. A. Cobb, and twelve years later this was changed to the present form. Both of the gentlemen constituting the firm are natives of Bucksport, and both of them are connected with the Free Masons. They are known and respected as business men who employ only honorable methods, and who have gained their present prominent position, not by pulling down the business of others, but by

building up their own. They utilize three floors measuring 22 x 60 feet, and carry an extensively large retail stock, which includes Crockery, Wall-paper, Stationery, Toys, etc., etc. Employment is afforded to two well-informed assistants, and patrons are assured prompt and willing service. It is the aim of Messrs. Cobb Bros. to make every one who patronizes their establishment, feel that he has got the full worth of his money in every respect, as they know that there is no surer method of building up a large, and, above all, an enduring trade. To bring about this desirable result they exercise the greatest care in the selection of their goods, and pay prompt heed to any legitimate complaints, which may come to their notice. This is a representative concern and richly deserves prosperity.

HISTORICAL SKETCH

OF

BREWER.



BREWER was one of the first places settled, on the Penobscot, and its influence has been exceeded by that of few other towns on the river. Its history has long been intimately connected with Bangor, and much that has affected it will be found in the historical sketch of that city. We shall try to trace the most important events which have chiefly occasioned its development. In the year after Bissell had put up the first cabin within the limits of Bangor, Col. John Brewer, in 1770, came to the town which is now named in his honor, and was the first to settle here, erecting an unusually large and well-constructed dwelling house. Col. Brewer was from Worcester, Mass., and during the Revolution performed many gallant services, especially in the coast service of Maine. During the British invasion of 1779, when the region was full of fugitives flying for life, Col. Brewer's house became an asylum for many of them, and through his influence and means a great many were saved. Owing to his fame in this respect, he incurred the hatred of the British, and he received a visit from that "chief of blackguards" on this coast, Capt. Mowatt, who brutally threatened to injure him severely if he rendered any more aid to the fugitive Americans. The noble character of the founder of the town will ever be a source of pride to all its citizens.

At the outbreak of the Revolution, in 1775, the town numbered one hundred and sixty persons, but it was much broken up and destroyed, and did not begin to advance again until nearly a decade after the struggle. In 1790, by the census of Orrington, of which this was then a part, there were about 477 in this locality. It shared somewhat in the "booming" tendencies which affected Bangor about the

beginning of this century, and as ship-building began to grow to large proportions along the Penobscot, it had a great influence on the growth of the town. This ship-building industry, nurtured by the exceptionally fine advantages, has rapidly grown into prominence until it became the chief, and almost only one, and Brewer the leading ship-building centre on the Penobscot.

Among the settlers about the first of the century were Isaac Robinson, Elisha Skinner, Lot Rider, Deodat Brastow, Benjamin Snow, and the families of the Holyokes, Farmingtons, and Burrs. In 1800 the population of the locality had risen to 786, and this was a year of marked importance. In it, the first Congregational church in Brewer was opened, representing in a marked degree the high character and religious tone of the settlers. In the same year the first post-office was opened, and Col. John Brewer officiated as post-master. The first decade of the century witnessed marked progress, the population being nearly doubled in that time, so that in 1810, it was 1341. February 22, 1812, Brewer was set off from Orrington, of which it had formerly been a part, and incorporated as a separate town. Its territory comprised 23,582 acres. Throughout the war of 1812, a deep interest was taken in the struggle here, on account of its important bearing on Brewer's shipping interests, which suffered considerably, and have never entirely recovered from the blow. On account of the division of the town, the population in 1820 had sunk to 734, the valuation being \$49,699. From this time on, until the war, the progress made was steady, but slow, with few points of special interest. In 1830, the population was 1,078; in 1840, 1,736. The great flood which passed through the Penobscot valley in the spring of 1846, caused great damage and loss here. No lives were lost, but the river so flooded the whole town, that it had to be entirely deserted for some days. When it flowed back, many houses had to be rebuilt, and the bridge and other public works were gone. In 1850, the population was 2,628; in 1860, 2,835, with a valuation of \$562,499. The town of Brewer gained merited renown for the activity and generosity shown by it during the civil war, and especially by the honors won by her sons as commanding officers. Brewer furnished an unusually large number of talented officers to the army, among whom were the following: Lieut.-Col. Thos. D. Chamberlain, who enlisted in the 20th Me. Vols, served with especial distinction in the Gettysburgh and Wilderness campaigns, and was twice breveted for gallant services; Capt. B. Brastow, enlisted in 9th U. S. Infantry, commanded his regiment in the attack and capture of St. Mary's and Morris' Islands, on the South Carolina coast, and in other brilliant engagements, meeting a sad and untimely death at Laurel Hill, Va., Sept. 29, 1864, at the beginning of a most promising career; Lieut.-Col. J. Sumner Rogers was also of Brewer, and served with distinguished honor through the war. The most distinguished of Brewer soldiers and sons is Maj.-Gen. Joshua L. Chamberlain, who was born here in 1828, and was a Professor in Bowdoin College from 1856 to 1860, officiating later as President of that Institution. In 1862, he was appointed Lieut.-Col. of the 20th Me. Volunteers. He was promoted to Colonel, and commanded his regiment with admirable efficiency at Little Round Top, in the battle of Gettysburgh. Again promoted, to Brigadier-Generalship in 1864, by Gen. Grant, for distinguished services around Petersburg,

and to Major-General in 1865; he was appointed by Grant to receive the formal surrender of Lee's army, at Appomattox, 1865. He was the popular governor of the State from 1867 to 1870, and is universally honored among the most distinguished sons of Maine.

Since the war, Brewer has made advance in all departments of her life. In 1870, the population was 3,214, and the valuation \$669,867; in 1880, the population was 3,190, and valuation \$735,169. During the present decade the advance movement which has been felt throughout Maine, has operated here most markedly, and great progress has resulted.

LEADING BUSINESS MEN

OF

BREWER, ME.

Bisbee B. Merrill, Druggist and Apothecary, also Dealer in Wall-paper, Curtains, Fancy Goods, etc., Brewer. There are certain establishments in every city or town, which may be singled out as being representative, and therefore deserving of more than passing notice, and in this connection we take pleasure in devoting as much as is available of our necessarily limited space to a consideration of that conducted by Mr. Bisbee B. Merrill, on Center Street. When this gentleman inaugurated the enterprise in question in 1886, we do not know whether it was his intention to make it a model or not, but at all events, the fact remains that in many important respects it certainly presents features worthy of emulation, and is, as a whole, worthy of the highest praise and commendation. The chief business of a druggist and apothecary is, or should be, to fill physicians' prescriptions, and hence when forming an estimate of the comparative importance of an establishment of this kind, special investigation should be made into its equipment for doing this work as it should be done. In the case of that under Mr. Merrill's control we find that there is nothing further to be desired as from the first he has made a specialty of this branch, and has so perfect a system in force as to almost preclude the possibility of any error, however trivial, being made. One floor is occupied, measuring 20 x 35 feet, and a fine and complete assortment of Drugs, Medicines and Chemicals is carried, thus enabling prescriptions of any nature to be filled with promptness and accuracy. A full stock is also carried of Room-papers and Borders, Window Shades and Fixtures, Opaque, Hollands and Curtain Paper by the yard; also a nice line of Fresh Goods in Blank Books and School Supplies, Toilet Articles, Portemonnaies, Shopping Bags, and other things too numerous to mention.

Brewer Savings Bank, Center Street Brewer. The ideal community is that in which every man is engaged in the work for which he is best fitted, and although of course this condition of affairs is impossible of attainment under existing circumstances, still it should be approximated as closely as possible. Many of us can earn more than we actually require to live on, in fact it is one of the happiest characteristics of this country that this is the rule rather than the exception, but unless the extra amount be judiciously invested it is wasted, and worse than wasted, for then it is apt to lead to extravagance if not worse. As but comparatively few are in the position either by education or experience to know how to dispose of surplus funds to the best advantage the usefulness of the Savings Bank at once becomes apparent, for these institutions managed by men who have made a special study of finance and financiering can by combining the numerous small sums entrusted to them, assure depositors interest on their savings besides guaranteeing the safety of the principal. It is one of the most gratifying and reassuring circumstances to the observer of the social and governmental problems of this republic, that our savings institutions are of the very highest order of excellence, and of none of them can this be more truly said, than of that carried on in this town and known as the Brewer Savings Bank. This popular and beneficial enterprise was founded in 1869, and has been of the greatest service to the wage-earners of this vicinity. Its President and its Treasurer (Messrs. C. O. and E. P. Farrington) are both natives of Brewer, and are ranked with the foremost business men of the town. The Board of Directors consists of Messrs. C. O. Farrington, J. H. Smith, C. J. Burr, A. Robinson, and F. A. Floyd. The deposits amount to \$72,858.93, showing that the facilities offered are freely availed of.

Young & Burr, Dealers in Fine Groceries, Meats, Tobacco, Cigars, etc.; Ship Stores a Specialty, Corner Main and Betton Streets, Brewer. Leaving the question of prices out altogether, one prefers to trade with a concern that he knows will give him courteous attention and fair treatment. It is natural that such should be the case, and so strong is this preference that a man will often patronize a firm that averages higher prices on its goods than some of its competitors, for no other reason than that given. Therefore when a house is found which combines both of these good qualities—which not only extends courtesy and fair dealing to all, but also quotes the lowest market rates on its goods—it is not surprising that its trade should be not only large already, but steadily and rapidly increasing. Such a position is that held by the enterprise carried on by Messrs. Young & Burr, and its circle of patrons is consequently being constantly extended. The undertaking was started by Spurling & Young in 1832, and was conducted under this style until 1837, when the present copartnership was established. Mr. B. F. Young is a native of Brewer, and Mr. A. T. Burr of Holden. Both of these gentlemen are connected with the Odd Fellows and have many friends in this section. Two floors are occupied, of the dimensions of 32 x 30 feet, and a very complete assortment is shown of Staple and Fancy Groceries, and Meats. All orders are filled at short notice, and, as before remarked, all customers are treated politely and fairly.

C. J. Burr, Fire, Life and Accident Insurance, Main Street, Brewer. Of course in the prosecution of all kinds of business there is necessarily more or less risk, and few phrases are so elastic as that one often heard, "a fair business risk," but there is a difference between justifiable and unjustifiable chances, and allowing one's goods or premises to go uninsured, clearly belongs to the latter category. Insurance is to be had nowadays so cheaply and easily that it is within the reach of all, and if any of our readers are disposed to question this assertion, we would simply refer them to Mr. C. J. Burr, the well-known Insurance Agent, doing business on Main Street, as we know of no one better qualified by experience and ability to enter into any discussion of this subject. The gentleman mentioned was born in Brewer, and established his present agency several years ago. He has placed many and important risks since commencing operations, and has done so to the satisfaction of both insurers and insured. The companies he represents are of world-wide reputation, as we think no one will attempt to deny after examining the annexed list: Hanover Insurance Co., of New York; Continental Insurance Co., of New York; North British Mercantile, of London and Edinburgh; London and Lancashire of Liverpool; also a general insurance business in Life, Accident and Fire Insurance. Mr. Burr is prepared to make the most favorable rates, and those interested should favor him with an early call.

A. A. Kenney, House Joiner and Builder, and Dealer in Doors, Sash and Blinds, Brick Moulds, etc., Corner State Street and Penobscot Square, Brewer. As a truly representative enterprise of its kind in this vicinity, due mention must be made of the business carried on by Mr. A. A. Kenney at the Corner of State Street and Penobscot Square, for since this undertaking was inaugurated in 1830, it has developed so rapidly and steadily as to have attained unusual prominence. Its inception was under the firm-name of Kenney & Pierce, but its present proprietor has now had sole control for quite a while. He is a native of Holden, and is generally known in and about town as a business man of ability and integrity, and one who can be depended on to keep all agreements to the letter. His establishment covers three floors, of the dimensions of 20 x 35 feet, and a heavy stock is carried of Doors, Sash, Blinds, etc., while every facility is at hand for the making of Brick Moulds, Screen Doors, Window Screens and Wood Mantels, to order in the very best manner at bottom prices. Mr. Kenney is prepared to undertake any commissions in the line of House Joining and Building, and his varied experience in this line of work is sufficient assurance that no one will have occasion to regret having employed his services. He has recently erected the Chamberlain Street School building, which is a very fine specimen of school architecture. Estimates will be cheerfully and promptly given when desired, and it is believed that no house can offer more liberal inducements, or is in any way better prepared to fully satisfy its patrons.

Farrington Bros., Dry Goods, Groceries, Hardware, Center Street, Brewer. A business house which observed the twenty-fifth anniversary of its existence during the past year, must occupy a more or less prominent position in the community and this is indeed the case with the one to which we have reference, for the house of Farrington Bros., is as well known as the Post Office and fully as useful. Founded in 1832 it increased steadily as time went on, and now does a business the magnitude of which is not appreciated even by many of the oldest of its customers. The direct result of this heavy trade is that goods must be purchased in large quantities by the firm, and consequently at correspondingly reduced rates, the benefits of which are shared with the patrons of the house. Dry Goods, Groceries, and Hardware are the principal lines handled, and the stock carried is so large that three floors, measuring 60 x 45 feet, are required for its accommodation. The firm is made up of Messrs. C. O. and E. P. Farrington, both of these gentlemen being natives of Brewer, and so universally known here that no personal mention of them is called for. That they thoroughly understand their business is evident from the importance it has attained among similar enterprises in this section, and the prices quoted on their goods, show that they are prepared to meet all competition. Four courteous assistants are employed, and patrons are assured prompt and satisfactory service.

H. B. Washburn, Decorative, Carriage, Sign, House and Ship Painting, Paper Hanging, Graining, Wall Papers, Paints, Oils and Varnishes, Opposite Post Office, Brewer. "As fresh as paint" has passed into a proverb, and when one considers how easily an aspect of freshness and newness may be given by the proper use of this article, the force of the expression is seen. We say the *proper* use, for paint may be, and often is so applied, as to be not an aid to, but a detraction from the beauty of the article undergoing treatment. It is always worth while to use some little care in seeing that those employed to do work of this kind are skillful and experienced, and there need be no trouble in finding such men in this vicinity at least, as the house carried on by Mr. H. B. Washburn, at the Corner of Main and Center Streets, Opposite the Post Office, employs none but those of which this may be said. Really it could not afford to, as the exceptional reputation now held for superior work could not long be maintained, and with its decline, that of the large business now done would soon follow. Mr. Washburn, who is a native of Orrington, dates the inception of his enterprise from 1879, and he has certainly had no occasion to complain of the support it has received from the public, as it now occupies a leading position among similar undertakings in this section. He is one of our best-known citizens, and is prominently connected with both the Odd Fellows and the United Workmen. Two floors are in use of the dimensions of 26 x 38 feet, and employment is given to eight assistants. Orders for Decorating Churches, Halls, Public and Private Buildings, and Every Description of Ship, Carriage, Sign and House Painting, will be quickly attended to in the very best manner; and Paper Hanging and Graining are also done. Mr. Washburn has recently decorated the First Baptist church at Bar Harbor, which is greatly admired. A fine stock of Wall Papers, Paints, Oils and Varnishes is constantly carried, and these goods are offered at the lowest market rates.

A. A. Barstow, Dealer in Boots, Shoes, Hats and Caps, Main Street, Brewer. Those who are laboring under the impression that only in large cities, like Bangor or Portland, can genuine bargains be obtained, should take occasion to pay a visit to the establishment of Mr. A. A. Barstow, on Main Street, and see what he has to offer. The store occupied by him, measuring 20 x 30 feet, will be found to be furnished with a stock of Boots, Shoes, Hats and Caps, that will repay the most careful inspection, and no one wishing anything in this line can afford to allow the advantages offered by Mr. Barstow to go unimproved. He inaugurated his present enterprise in 1880, and has built up a large trade by supplying people with what they want in his line, at prices that bear the severest comparison with those of other dealers. He is a native of Brewer, and has long occupied a position among our representative business men. His establishment can supply Shoes adapted to both sexes and all ages, and the widest extremes of taste can be satisfied, as the stock comprises goods of all styles and

prices. In the line of Hats and Caps a similar condition of things exists, and whether the customer desires a democratic "slouch" or an aristocratic "beaver," he may rest assured that his wishes can be supplied here at the lowest market rates.

A. H. King & Co., Dealers in Ice, Ship Stores, Groceries, Meats, Provisions and Feed, Corner of Main and Wilson Streets, Brewer. No doubt many of our readers are familiar with the enterprise prosecuted by Messrs. A. H. King & Co., on the corner of Main and Wilson Streets, for this is one of the leading establishments in town, and has a patronage of which any firm might well be proud. The undertaking was commenced in 1880, under the firm name of King & Nickerson, but since 1882 has been continued by the present house, which is made up of Messrs. A. H. King, a native of Orrington, and F. H. Nickerson and W. B. Barstow, who were born in Brewer. These gentlemen are all well known in this vicinity, and are members of the Odd Fellows, while Mr. Nickerson held the position of Town Clerk for three years. The premises occupied include one floor and a basement, measuring 50 x 30 feet, together with a storehouse 25 feet square. The stock carried is very heavy and varied, being made up of Ice—with which they supply the town, Ship Stores, and Groceries in great abundance, as well as full and complete assortments of Meats, Provisions, and Feed. As three efficient and courteous employees are in attendance, all customers are assured of being served with celerity and politeness, and as for the prices at which goods are offered, we simply echo the popular opinion when we say that no similar house extends more liberal inducements. The line of Teas and Coffees shown is especially desirable, and for fineness of flavor and lowness of price, is hard to equal anywhere.

John Dougherty, Brick Yard, Chamberlain Street, Brewer. With the exception of wood, there is no building material that could not be better spared than brick, and so decidedly is this the case that architects and builders are making more and more use of this substance every year. Comparatively light, very strong, never needing painting, and, above all, practically fire-proof, it is no wonder that brick is so popular, or that it has established so high a record, and as long as the conditions of living continue as they now are, will the demand for this material constantly increase. A very heavy business is carried on in Brewer and its vicinity at the present time in this indispensable article, and many firms of varying degrees of importance are interested in it, but few of them can point to such a record as that held by the undertaking conducted by Mr. John Dougherty on Chamberlain St., which is the largest in this section of the state. This gentleman inaugurated operations twenty-seven years ago, having begun business in 1861, and his honorable methods and the superiority of his product have combined to assure him a large patronage, Bricks being shipped all over the New England

States, the city of Boston having purchased several million of them. He was born in Brewer, and is widely known here. The plant utilized covers seven acres of ground, besides another tract of one hundred and fifty acres, and four machines and ten employees are required to attend to the many orders received.

Robinson & Paine, Dealers in Flour, Butter, Cheese, Beef, Pork, Cotton Seed Meal, Feed, Meal and Grain of all kinds, Corner Main and Wilson Streets, Brewer. It is really surprising how much good and finely-flavored butter adds to a meal, and how unsatisfactory an otherwise appetizing repast may become when accompanied by a bad article of this kind. There is generally more difficulty experienced in obtaining good butter than in being supplied with any other article of domestic economy, and therefore we know that our readers will be thankful for having their attention directed to a house that makes a specialty of this product, and is prepared to guarantee satisfaction to its patrons. We have reference to that conducted by Messrs. Robinson & Paine, at the Corner of Main and Wilson Streets, and feel confident that an examination of the stock offered will result in the most fastidious finding something suited to their wishes. This enterprise was inaugurated in 1861, by C. Newcomb & Co., and was continued under this style up to 1883, since which time Messrs. Robinson & Paine, (who were members of the original firm), have been sole proprietors. Mr. A. Robinson is a native of this town, while Mr. J. S. Paine was born in Orrington. Both of these gentlemen have that thorough understanding of all the details of their business so essential to the attainment of the highest success, and under their skillful management the old reputation of the house for fair dealing and low prices has been fully maintained, if not added to. Flour, Butter, Cheese, Eggs, Beef, Pork, Cotton Seed Meal, Feed, and Grain of all kinds, are among the articles handled, and two floors and a basement are occupied, measuring 20 x 70 feet, while employment is afforded to two assistants.

Frank Durgin, Harness Manufacturer, and Dealer in Horse Clothing of Every Description, Holyoke Square, Brewer. The old rhyme which tells how—"For want of a nail the shoe was lost, for want of a shoe the horse was lost, for want of a horse the rider was lost, and all for want of a horse-shoe nail," conveys a moral regarding the importance of small things, which is as worthy of attention as much now as ever, and which every runaway accident we hear of

resulting from some portion of a harness giving way, or some other small breakage, give a new example of. Too much care cannot be put into either the manufacture or selection of a harness, for all considerations of safety and prudence demand that it be made of the best material by experienced hands. It is chiefly on account of his productions being fully up to the highest standard, that Mr. Frank Durgin has built up so large a patronage during the fifteen years he has carried on this industry, for it is well known to his customers that he faithfully endeavors to combine strength with neatness, and durability with reasonable prices. Mr. Durgin was born in Bangor, and is one of the most generally known of our citizens. His establishment is of the dimensions of 20 x 35 feet, and two experienced and careful assistants are employed in the manufacture of the goods for which this house has attained so high a reputation. Orders are given prompt attention, and Repairing is done in the best manner, at the shortest notice and lowest price.

William H. Richardson jr., Dealer in Fresh Meats, Fish and Provisions, Corner of Wilson and Main Streets, Brewer. Any information relating to where food products can be cheaply and advantageously obtained, is always acceptable and valuable, for we all have to eat, and whether we "eat to live, or live to eat," the question of food is by no means to be disregarded. The people of this country consume a larger proportion of meat than those of any other in the civilized world, and, consequently, in no nation is the meat business of such great importance and extent, or more worthy of careful study. One of the best-known establishments in Brewer making a specialty of the handling of Meats and Provisions, is that conducted by Mr. William H. Richardson jr., at the corner of Wilson and Main Streets, and this is due not only to the very large business done, but also to the fact that the enterprise in question was founded a full score of years ago, its inception having occurred in 1867, under the management of Mr. W. H. Richardson senior. The present proprietor has been in possession since the Centennial year, 1876, and has not only fully sustained the high reputation previously held for strict probity and first-class goods, but has greatly widened and developed the magnitude of the house's operations. The store occupied is 25 x 35 feet in size, and contains a very fine stock of Fresh Meats, Fish and Provisions, selected expressly for family trade, and offered at the lowest market rates. Employment is afforded to two assistants, and all callers may feel assured of prompt and willing attention and careful consideration of their needs.

HISTORICAL SKETCH

OF

ORONO.

ORONO is one of the oldest and best known of the towns in Penobscot county, and well deserves its celebrity, both from its fine situation, history and character. Soon after the first settler had erected a log cabin in Bangor, 1769, a few hardy pioneers began to push out into this region, and as early as 1774, quite a settlement had grown up. This whole region, under the name of Pannawanshek, was a rendezvous of the Tarratine Indians, who did not give the settlers much trouble after the Revolution, in which this place was too small to take any active part. After its cessation, however, it began rapidly to increase, and by the beginning of the present century had attained quite respectable dimensions. The Rev. Daniel Little was a prominent man in this region, being noted for his kindly interest in the Indians, and his numerous efforts toward educating and civilizing them. His influence in this locality, through all its early history and growth was most marked and beneficial. The township of Orono was incorporated in 1806, and now became an important center of trade and business in this part of the state. It grew steadily up to 1840, when the northern part of it, under the name of Oldtown, was set up and incorporated as a separate town. Since then it has lost other sections of its territory, which has tended to reduce its population and commerce, but not its extended influence as a center of culture and refinement. Its population is now estimated to be between three and four thousand, and its government and citizens are noted for their ability and honor. The manufacturing interests of Orono have of later years taken on new and brighter aspects. There is already quite a large and thriving lumber trade here, and the recent business progress has helped to create a lively spirit of enterprise, which must show results, in a few years, of great mercantile advantage. Bangor, being only seven miles distant, furnishes a valuable market and shipping center. The State College of Agriculture and Mechanics is situated in Orono, occupying a prominent and beautiful position on an eminence to the east of the Penobscot. This institution has gained wide fame from the thoroughness and practicability of its scientific courses, and has been the source of much

profit and upbuilding to the state. The educational, social and religious affairs of the town are conducted on a high plane of excellence, and everything about the town betokens the well-earned advantages and culture which come from long years of patient and progressive endeavor.

LEADING BUSINESS MEN

OF

ORONO, ME.

Orono National Bank, also Orono Savings Bank, Orono. Although a banking institution cannot of course make business good in the community in which it is located if the conditions be distinctly unfavorable, still it can extend most valuable and efficacious assistance in the various operations of exchange, provided it is under the management of those sufficiently skilled in finance and having sufficient confidence in the merchants requiring its aid to allow it to reach its highest usefulness. The record of the Orono National Bank in this respect, is one that should assure it the hearty and cordial support of every public-spirited citizen, for as the Bank has shown on more than one occasion that it believes in Orono, Orono can do no less than to give evidence of thoroughly believing in the Bank. Let our merchants but awake to the necessity of heartily co-operating with this institution, and they will find the benefit is mutual and that they are aided by its operations as well as it by theirs. Hon. Samnel Libbey, the President of the Bank, is a native of Newport, Me., and is too well known in this vicinity to require extended personal mention, while Mr. Albert White, the Cashier, is also very highly regarded. This latter gentleman is Treasurer of the Orono Savings Bank of which Mr. Libbey is President, and the same ability is shown in the conduct of its affairs, as is exhibited in the management of its sister enterprise alluded to in the first part of this article. A well-regulated Savings Bank is a positive blessing to any community, and the residents of Orono are to be congratulated on the presence in their midst of one so thoroughly worthy of confidence as that mentioned. The motto "a penny saved is a penny earned" is one that many people may study with profit, for until its principle is mastered, the "art of getting on in the world" cannot be acquired.

Edwin F. Atwell, Dealer in Groceries and Fancy Goods, Fine Cigars and Tobacco, Family Medicines, Confectionery, Fruit, etc.; also Associated Press Agent, and Bangor Whig Correspondent, Orono. The gentleman whose card we print above certainly conducts a "general store," in the truest sense of that much abused term, for his stock is at once large and varied and is carefully selected, to meet all the probable demands of his patrons. Mr. Atwell is a native of Orono, and a member of the Free Masons. He has a very extended circle of acquaintances in this vicinity, and is unusually well informed as regards the developments of the business interests of Orono, and the measures most apt to secure a continuance of the town's present prosperity. As Associated Press Agent, and Correspondent of the Whig and Courier he keeps those interested, advised as to the news items of his district, which is to be congratulated on having so able and discreet a representative. Mr. Atwell founded his present business in 1879, and the gratifying degree of success attained by his efforts to establish a large patronage, is the legitimate result of the intelligent and persistent work he has done in carrying his desires into effect. The premises utilized are 25x60 feet in size, and Groceries, and Fancy Goods, Fine Cigars and Tobacco, Family Medicines, Confectionery, Fruit, etc., are handled very largely. Smokers should not omit giving the articles in their line supplied by Mr. Atwell, a trial if they have not already done so, for he takes special pains to handle the products of the most reputable and popular manufacturers of cigars and tobacco, and offers these goods at most reasonable rates. The fine assortment of Family Medicines carried, has proved of great convenience to the community, and delicious confections and fruit are at all times in stock.

James Webster, Groceries, Meats, etc., Orono. In the year 1885, when Mr. James Webster inaugurated his present enterprise in this town, it no doubt seemed to many as if his success was apt to be problematical, to say the least, for the field seemed to be very fully occupied, and the established houses to have no trouble in answering the demands upon them. But his present large business shows that there was an opening despite the appearance of things, and offers another proof of the old saying, "Where there's a will there's a way." Mr. Webster was born in Orono, and has many friends here, not only by reason of the extensive acquaintance made in the course of business, but also on account of his prominence as a "society man," for he is connected with the Ancient Order of United Workmen, the Free Masons and the Odd Fellows. His store is 30 x 60 feet in dimensions, and an inspection of the stock carried therein may give a partial explanation of some of the reasons of the instant and enduring success his enterprise has met with. Family Groceries are shown in such a variety that it seems impossible to order a thing in this line that Mr. Webster could not at once supply and the same thoroughness is observable in the Meat Department of the business, for Beef, Mutton, Lamb, Veal, Pork, Poultry, etc., are kept in stock at all times, and the choicest cuts, or more common parts, are supplied with equal courtesy and at the lowest attainable rates. Such hard work as has been put into this establishment is deserving of recognition, and it is gratifying to be able to state that this is being given it.

Orono House, Thomas Young, Proprietor J. A. Madden, Clerk, Orono. When you come to this part of the state, stop at the Orono House. It would be hard to condense more good advice into fewer words, and we know that such of our readers as may take the hint thus offered, will have no reason to regret it. "Why?" it may be asked. Well, the proprietor is Mr. Thomas Young, and he knows how to keep a hotel, from the cellar to the attic. He began operations here about three years ago, and has made a record for furnishing good, comfortable and home-like accommodations at reasonable rates, that has resulted in his enterprise meeting with steadily increasing success, and his house gaining a name among travelers, best expressed, perhaps, in the familiar formula, "all wool and a yard wide." Board may be had either by the day or week, and commercial men will be interested in knowing that their wants receive particular attention. Special rates are made to theatrical companies; and, as a First-class Livery stable is connected with the establishment, guests can be promptly supplied with Teams at all hours, and at reasonable rates. The sleeping-rooms are airy, well lighted, supplied with comfortable beds, and kept in neat and orderly condition, and the service about the house in general is all that could be expected, and will suit every reasonable person. One of the strongest claims to the favor of the public, however, is the quality and quantity of the food furnished, for the table is supplied with the best that the market affords, and the bill of fare is sufficiently varied to suit all tastes.

Samuel Libbey, Village Pharmacy, Orono. It may seem almost a work of supererogation to make mention of Hon. Samuel Libbey among the prominent business men of Orono, for this gentleman has been identified completely for so long a period with the advancement of the best interests of that thriving community, that it is safe to assert that his name is known to all having more than a mere superficial acquaintance with the place mentioned. He was born in Newport, Maine, and began operations in Orono in 1854, seven years later being elected to the House of Representatives. In 1885 he was a member of the State Senate, as he also was in 1887, and for 15 years he occupied the position of Postmaster and for nearly 20 years was one of the superintending school committee. Did our space permit, it would be easy to dwell upon the acceptable manner in which Mr. Libbey has invariably discharged the duties of the responsible positions he has been chosen to fill, but it does not, so we can only say that his public career has been one of which any man might well be proud, who can appreciate an honest purpose and an unflinching determination. Mr. Libbey conducts the establishment known as the "Village Pharmacy," and earnestly strives to serve the public in the best possible manner. He carries a stock of Drugs and Medicines which shows every sign of careful and intelligent selection, for it embraces a very wide range of articles such as are usually supplied by a first-class drug store, and may be strictly depended upon as regards freshness and purity. The premises occupied are of the dimensions of 25 x 60 feet, and the store is centrally located and very largely patronized, for the prices are as acceptable as the goods are desirable.

A. F. Lewis, Groceries, Meats and Provisions, Orono. To do business at an establishment where strict reliance may be placed upon all representations made, where low prices prevail, and where a large and varied stock is carried, is an experience much more agreeable than it is common, and yet there is no reason why residents of Orono and vicinity should not enjoy it daily if they so choose, for the store of which Mr. A. F. Lewis is the popular proprietor, will be found to offer all the advantages to which we have alluded, and indeed it is evident that many of the householders of this section have discovered as much for themselves, as Mr. Lewis is doing a very large business, which shows a steady and decided increase with the progress of time. He was born in this town, and is, personally, one of the best known of our merchants, and very prominent in town affairs, having served for eight years on the board of selectmen, as well as having been elected to the state legislature in 1884. He is connected with both the Free Masons and Odd Fellows, and has hosts of friends throughout this vicinity. At his store, which measures 25 x 50 feet, is shown one of the best selected assortments of Groceries, Meats and Provisions that can be found anywhere in town, and it only needs a trial of the resources of the establishment to convince the most skeptical that every provision has been made for the probable wants of patrons. A choice stock of Family Groceries is kept con-

stantly on hand, and both the goods and the prices will be "O. K." in every respect. Meats of all kinds are supplied at the lowest attainable rates, and all orders given prompt attention.

B. E. Donigan's Custom and Ready-Made Clothing House, Cor. Main and Mill Streets, Orono. Those who have made trial of the clothing supplied by Mr. B. E. Donigan of this town, are already conversant with its merits, and need no persuasion from us to induce them to favor this gentleman with their patronage, but as our book will be read by many who have not yet had business relations with him, we feel that the space at our disposal can be occupied in no better way than by a brief consideration of some of the advantages he is prepared to offer his customers. To begin with, Mr. Donigan can supply either custom or ready-made garments. Those who want wearing apparel at once, or who for any reason prefer ready-made to custom work, can have their wants attended to at this establishment, and can feel assured that they are being used as well as they could be anywhere, both as regards the desirability of the clothing and the prices named on the same. A fine assortment of Woolens, etc. is constantly kept in stock, enabling a wide latitude of choice to be had in the selection of cloth to be made up to order, and Mr. Donigan will guarantee that the trimmings used, the workmanship shown, and the fit attained will all be first-class, satisfactory, and in short "right" in every respect.

College and other Uniforms are made with neatness and dispatch and a call at the cor. of Main and Mill Streets will demonstrate that the statements here made are in strict consonance with the facts. Mr. Donigan is a native of Orono and is a well-known citizen, having occupied the position of Postmaster, etc. His business is steadily growing and no efforts are spared to make every customer a permanent one.

Albert White, Insurance Agent, Orono. Every man identified with the control of properties, whether as owner, trustee or administrator, will recognize the importance of Fire Insurance. No man can lay any claim to business wisdom who disregards this duty, whether it be to himself, or through himself to others. Mr. Albert White, Agent for the Commercial Union of London, and the Fidelity and Casualty of New York, takes the lead in this line of business for this section. Mr. White has been in this business about three years, and has the best class of insurance in this place, to the amount of \$400,000. He is a native of Orono, and holds the position of cashier of the Orono National Bank, and treasurer of the Savings Bank. He is also town treasurer and town clerk, which is evidence of the esteem in which he is held in this community, and all business intrusted to him in the line of Insurance, will receive careful attention and for the best interest of the insured.

HISTORICAL SKETCH

OF

BELFAST.

FOR romantic beauty, as well as commercial facility, it would be hard to surpass the situation of Belfast, Me. In the curve of the northeast angle of Penobscot bay, sheltered from the direct blasts and terrible waves of the eastern storms, at the mouth of one of the largest and most powerful water-courses in America, within thirty-two miles of Bangor, and forty of Bar Harbor, it is rapidly coming to be recognized as one of the great Maine cities of the future. The river Passagassawakeag, which flows through the city, furnishes valuable water-power facilities, as does also the Goose river emptying into the former.

Belfast bay is about three hundred feet wide at the mouth, tapering to eight hundred about at the mouth of the Passagassawakeag, or, as it more often called now, the Belfast river.

This territory does not seem to have ever been the settled residence of any Indian tribe, though the Penobscots were accustomed occasionally to come here for a short summer residence, when they would erect temporary huts upon the beach, and indulge in the pastimes of fishing, and bathing. For all its beauty, however, Belfast never had the honor, apparently, of being anything more than a summer resort among the aborigines of this region.

The first white known to have visited this bay was Estevan Gomez, a Spanish explorer, in 1525. There are some misty traditions to the effect that the French erected a fort on this bay, but there are no satisfactory proofs of this. The place was visited by George Weymouth, in his famous voyage of 1605, who, as was his custom, named the island now known as Monhegan, St. George. His visits, however, were short and very far between, never re-occurring again. In 1629, the Plymouth Company, England, nominal holders of all this section of North America, under the King of England's special gift, granted what is known as the Muscongus Patent, in which this section of the coast was deeded to John Benchamp, of London, and Thomas Leverett, of Boston, England, and to their heirs forever. Their agents, Edward Ashley and William Pierce, with a considerable number of workmen and colonists, came in 1630, and settled about the mouth of the Penobscot, and from that time until 1675, a small settlement was maintained here, which was, however, destroyed during King Philip's war, and deserted for over forty years, during which time the country was utterly desolated and abandoned by all, save migratory Indians. During the second decade of the eighteenth century, the settlers began

to return here, and the region about Belfast was probably re-settled before 1720, although no positive data have survived concerning this period. In 1719, this whole district came into the hands of Cornelius and Jonathan, who were energetic and most influential in building up the various outpost settlements in this vicinity. In 1759, Fort Pownall was erected at the mouth of the Penobscot, and was most beneficial in serving to encourage the inhabitants, and in warding off the attacks of the treacherous natives. Under the assurance afforded by the presence of the fort, settlers began to come in more rapidly, and the immediate establishment of Belfast, in the germ of the present city, was effected. The Scotch-Irish, who about the middle of the eighteenth century were so influential in the founding of colonies in New England and the Middle States, were destined to found this city also. In 1765, J. Mitchell, one of the colonists who had founded Londonderry, New Hampshire, visited the site of the Belfast to be, and carried to his fellow-pioneers such glowing accounts of this region, that a primitive stock company of thirty-five was formed, who bought up most of the land comprising the present city, and set with their ancestral and usual spirit about the making of a successful town. John Mitchell was the leader and principal share-owner in this enterprise, and probably did more than any other man in the founding of Belfast. He was a man of true pioneer qualities, indomitable courage, perseverance, knowing no defeat, and a faculty for planning difficult problems, and executing them with success, which ranks him, as an able man, among the first of the early Americans.

Quite a flourishing, though *petit*, village had sprung up here by the time of the Revolution, which acted for a time as an effectual damper on the advance of the place. The small number of inhabitants prevented the town from taking any noteworthy part, but in all times and places it did everything that it could to help on the good cause. When the British invaded this region in 1779, a squadron of vessels was sent to look out for this region and keep it under control. The commander of this region promulgated to the inhabitants here, a series of articles of submission, which he ordered them to sign if they desired to live in peace and possession of their property. But rather than do this, all of the inhabitants left everything that they owned here, and fled to the forests, and the whole town was practically abandoned, while the British were in this immediate region. The male members of the little settlement were most of them engaged in the unsuccessful attempt of the few colonists to repel the overpowering numbers of the British, and after the British had retreated from Bangor, and taken up their station at Castine, some of the citizens were engaged in sundry small marauding expeditions against them. The whole coast, then, and the Penobscot river in particular, was the scene of many bold adventures, startling surprises, and wide-spread losses at the ravenous hands of the British sailors and soldiery. The announcement that a treaty of peace between the United Colonies and Great Britain had been consummated (1783), was received with the most unbounded joy here, and the effects upon the growth of the town were immediate and most beneficial.

Settlers, alone and in families, began to pour in, and by 1790 the population had risen to two hundred and forty-five. Among the earliest of the pre-revolutionary

citizens, John Mitchell has already been mentioned as the most influential. He had been the one who succeeded in getting the original deed of the town, in which fifteen thousand acres were sold to the Londonderry Company for £1,500. This was obtained in 1769, and the first regular settlement made in 1770. There were some squatters here before this time, but their natural title to the land was not able to stand before the purchased one of the Londonderry colonists. A surveyor named Robert Stimson came along with the first settlers, and assisted materially in laying out their plots and dividing the whole land up, for which, and other services, he was granted four hundred acres for himself. Beside Mitchell, Messrs. Miller, Chambers, McLaughlin, William, James, and Nathaniel Patterson, Cochrane, Morrison, Steele, Davidson, Reid and Barnet assisted in the early up-building of the town. It is hard to appreciate all that had to be endured here by these first brave men, to whose lot fell not only the ordinary hardships which characterized the life of the colonists throughout New England, but also many dangers on the frontier, from which most of the towns and villages of Massachusetts and Connecticut were entirely free, having been settled nearly two centuries, such as the expectation and realization of sudden Indian attacks, the encounters with ferocious wild beasts, which were able to, and sometimes succeeded in destroying human life, and the severities of a climate, which in the winter, and at those times of widely scattered settlements and farms, resembled the enforced seclusion and care which mark the life of the explorers of the far north. Nevertheless, all these things were unavailing against the hardened and indomitable spirit which the early settlers of Belfast inherited from an ancient Caledonian pedigree, and which they had themselves strengthened by hard and long experience.

In 1772, the inhabitants, fifty in number, of this settlement, petitioned the legislature for incorporation as a town, and in the following year this prayer was answered, and the new town given the name of Belfast, after the city of the same name in northeastern Ireland, from which many of the inhabitants had come. The first town-meeting was held at Mitchell's house, and the following were the first town officers chosen: Moderator, Col. Goldthwait; Town Clerk, John Mitchell; Selectmen, John Brown, Berry Nesmith and John Patterson. The town's organization and management were soon finely underway, and throughout the trying period of the Revolution, worked most satisfactorily and effectively. After the war, many young, enterprising business and professional men came to Belfast, as the rising city of the east, and among those who afterward proved the most influential citizens were the following: John Bohnes, P. Field, William Crosby, John Wilson, Dr. Thaddeus Hubbard, Chauncey C. Chandler, Stephen Longfellow, progenitor of the poet, Apollos Alden, John and James Poor, George W. Webster, and Hugh J. Anderson, afterward governor of the state.

The little settlement now began to coalesce and assume the character of a town. In 1794, we find that provision was first made for public schools, and the first school-house erected. This, in itself, tells as much as volumes could, of the enterprise, wisdom and courage of the early settlers of Belfast in this initial period. By the beginning of the present century, the population had increased to six hundred and

seventy-four. The first decade was one of steady and comparatively rapid growth. Business enterprise began to assume tangible and extensive forms, the first rudimentary germs of ship-building were started, and considerable trade sprang up in fish, furs and lumber. In 1810, the population had increased to two thousand and twenty-six persons, and the town had taken the leading and central position throughout this immediate region. When the war broke out again in 1812, it took an active and energetic part, sending some of its militia to help constitute the United States forces which defeated the British in Canada, and especially contributing largely to the naval power of the states, which, in this conflict, proved more than a match for the "rulers of the waves" themselves.

In many of the great naval victories of the war, the sailor boys from Belfast played a most important part, and maintained most worthily the Stars and Stripes above the Union Jack. Though busy at a distance, Belfast did not escape difficulty at home, and that of the most bitter character. When the British sailed up the Penobscot, in 1814, with overwhelming forces, they did not overlook Belfast, but a special detachment of ships and men was sent to take care of the port and plunder the city, under the command of General Gosselin. The troops arrived here on the first, and were quartered here until the sixth of September, when the growing spirit among the country people roundabout, made them consider it politic to evacuate their comfortable quarters. They did not do very much serious damage, but it would seem rather from lack of opportunity than of a will thereto. Many of the inhabitants had to leave their houses and most of their goods, which were plundered and ruined recklessly, but soon after the British had left, all evidences of their visit were obliterated forever. At the close of the war, business began rapidly to develop here in many lines, but in none so much as in ship-building, which from this time on until the civil war, continued to be the chief industry of Belfast. The year 1816 witnessed the real beginning of this great industry, and every following year, additions were made to the size and importance of this great department of commercial activity. Many vessels noted for their fast sailing and carrying capacity, were constructed here, more than a score of which were over a thousand pounds tonnage; the largest ship ever built here was the Chandos, launched in 1869, tonnage one thousand five hundred and six tons.

The population of Belfast had increased in 1820, to two thousand one hundred and twenty-six, and the valuation of that year was \$146,046, a very large amount, considering that the town had not been in existence fifty years before, and considering also the troubles against which it had had to strive. In 1830 the population had become three thousand seventy-five, and the valuation \$386,404, indicating continuous and rapid growth. During the next decade nothing of special note occurred, things went on in their ordinary course, this region becoming gradually more and more settled and cultivated, and as the docks spread and houses came to build nearer together near them, Belfast itself took on continually more of the atmosphere and appearance of an enterprising commercial city. In 1840 the population was four thousand one hundred and ninety-four, and the valuation six hundred and fifty-eight thousand, five hundred and twenty-three dollars. Already the inhabitants were looking forward to the time when Belfast should become a city in name as well as in spirit. The Mexican war which



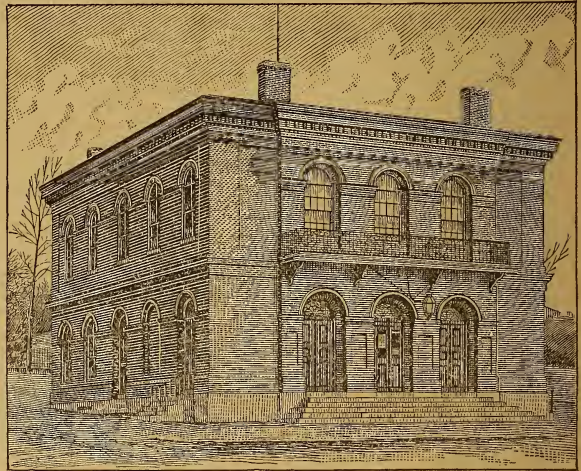
MASONIC HALL.

broke out 1847, was met with due enthusiasm here. A company of eighty-four men was organized and went to the front, meeting long and valiant service under Generals Scott and Taylor, at Vera Cruz, Palo Alto and other noted fields, a loss of thirteen men was experienced.

At the turning of the century in 1850, the population had just turned five thousand, being five thousand and sixty-five. In the same year the legislature granted the petition of the citizens, and Belfast was incorporated as a city; the ratification of this privilege was delayed however until 1852, when R. C. Johnson was elected to serve as first mayor, and W. E. Mitchell, as first city clerk. For some time past, originating as early as 1835, there had been much discussion of building a railroad from Belfast to Bangor, and in 1836 the Belfast & Quebec R. R. Co., was actually incorporated, but had never been set in successful operation, and after a time agitation had ceased. Now, when the city was incorporated, there was renewed talk of obtaining a railroad for the development of Belfast business resources, but it did not amount to anything practically until after the war. Belfast was already connected directly with Boston and Bangor by the steamboat line which ran between these two cities, and which had made its first stop at Belfast in 1824. The steamer on this first trip was named the Maine, and for many years, the passenger fare from Belfast to

Boston was six dollars. This steamboat line accomplished a great deal in building up business interests here, especially before the opening of the railroad. In 1860 the population was five thousand five hundred and twenty, and the valuation, \$1,323,927.

At the close of the rebellion old avocations and business enterprises were resumed, but not with the same energy for some time, as before the war. The depression which was suffered had not been entirely thrown off in 1870, when the population was five thousand two hundred and seventy-nine. The valuation however, had increased to two million, six hundred and sixty thousand, eight hundred and seventy-nine dollars. In 1870 the railroad connecting Belfast with the main line of the Maine Central R. R., was completed, an event of incalculable importance in the business history of Belfast. From this time on, there has been a steady, though not always rapid progress, in all lines of the city's life and activity, and the impulse of a new and pushing spirit has been widely felt. The population of Belfast in 1880, was five thousand, three hundred and eight, and it has since increased until it is now in the neighborhood of 6,000. The post-office and banking departments are extensive and finely managed. Educational matters receive careful and thorough attention, the success of the methods used here being widely acknowledged through the state. As Belfast progresses into the larger life and fuller activity of a modern city, it is making true its old time promise, and justifying the expectations of those wise and prudent men of the early days of this century, who prophesied that it was to be one of the first cities of the state.



POST-OFFICE.

Of recent years Belfast and vicinity have been growing in great favor as a summer resort. Its beautiful and eligible situation, as regards Bangor, Ellsworth, Bar Harbor and the many island resorts of Penobscot Bay, is an important feature in its development. The advantages for tourists and sportsmen at Belfast itself, are numerous and most inviting. The salt water fishing is not excelled by that of any place along the coast, and the shore and wood shooting, is also excellent. Only six miles away is Pitcher Pond, finely stocked with silver bass; ten miles away is Lake Quantecook, where black bass abound, as do also trout in the numerous brooks around. Northport Camp Ground, situated only three and a half miles from Belfast, is adorned with hundreds of beautiful cottages, surrounded by many entrancing drives, and visited by thousands every year. The hotels at Belfast are first-class in their appointments and management, and the most satisfactory arrangements can be made for stopping in the town, from whence all the surrounding beautiful resorts can easily be visited. Two energetic and popular papers are published in Belfast, the *Progressive Age*, edited by the well-known journalist, Hon. Wm. M. Rust, and the *Republican Journal*, also with an able editorial corps.

LEADING BUSINESS MEN

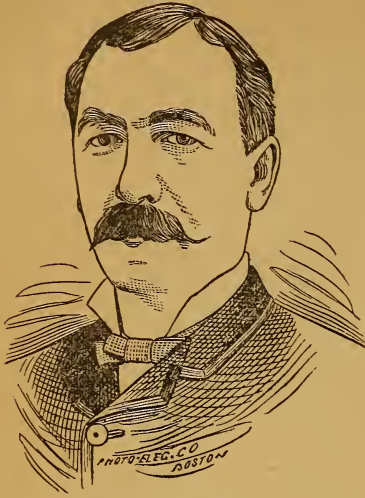
OF

BELFAST, ME.

Critchett, Sibley & Co., Manufacturers of Boots and Shoes, Belfast; Chipman, Calley & Co., Selling Agents, 135 Summer Street, Boston. What becomes of all the old boots and shoes, is a question which may well be asked, but the question "where do all these goods come from," is of more practical importance, after all, and it can be answered in part, at least, by a visit to the factory conducted by Messrs. Critchett, Sibley & Co., near the foot of Main Street. This factory occupies three stories and a basement, and is supplied with a steam engine of fifty horse-power, and the most improved machinery, there being employed within its walls two hundred men and women. When it is remembered that with the improved methods now in use, one man's labor is equal to that of about fifteen in the days of hand-work, it will be seen that this force of two hundred hands, and this modern equipment, are capable of producing an enormous number of Boots and Shoes, and, in point of fact, they produce one thousand pairs per day of men's and boys' Split, Buff and Calf Shoes. The senior proprietor of this enterprise is connected with the Free Masons, and both are extremely well-known citizens, as well as enterprising business men. Mr. Sibley was born in Belfast, while Mr. Critchett claims New Hampshire as his birth-place, and they inaugurated their present undertaking in 1880. Their goods find a market in all parts of the United States, including the Pacific Coast, and when once introduced are constantly sold by jobbers starting their line. They have their office in Boston at 35 Summer Street, where their gentlemanly agents, Messrs. Chipman, Calley & Co., are always pleased to show their goods and take orders.

City Drug Store, Kilgore & Wilson Proprietors, Hayford Block, Church Street, Belfast. Few people not connected with the business have any idea of the amount of petty detail incident to carrying on a first-class city drug store, but still if the subject be given some thought, any intelligent person can see that it must be immense. It is of course on the management of such an establishment that its success or failure chiefly depends, for, although an exceptionally favorable location may go a long way towards assuring a lucrative patronage, still something more is essential, as the public is quick to perceive any serious shortcomings on the part of those in charge of an enterprise of this kind. But if mistakes are promptly recognized and condemned, superior and liberal management is also properly rewarded, and for a proof of this statement we would call the attention of our readers to the establishment conducted by Messrs. Kilgore & Wilson in Hayford Block, Church Street, under the name of the "City Drug Store." Although this undertaking was only commenced in 1885, it has already developed in a manner that shows the hold it has on popular favor, and this development bids fair to steadily continue for an indefinite period. Both the gentlemen constituting the firm are natives of Belfast, and have spared no efforts to serve the public in a thoroughly satisfactory manner. The store is 20 x 45 feet in size, and the goods in stock include a full assortment of Drugs, Medicines and Chemicals, thus putting the firm in a position to compound physicians' prescriptions at short notice and at low rates. Two assistants are employed, and all callers are assured prompt and polite attention.

DANA'S SARSAPARILLA.



J. S. COLE, M.D.

CANCER CAN BE CURED!

Read the Testimony of a Physician
Noted for the Treatment of
Cancerous Diseases.

SWANVILLE, ME., Dec. 20th, 1887.

KILGORE & WILSON, Belfast, Me.:

Gents:—Allow me to thank you for the sample bottles of Dana's Sarsaparilla received some time ago, and also to express my confidence, and experience in the wonderful curative *Power* of this *Remedy*. In a long experience of fifteen years, in making a specialty of *cancer* and *cancerous* diseases, I have felt that the most important part of the treatment, was in thoroughly cleansing the System from all *foul humors*, and driving the disease from the blood, so that it could not manifest itself in different parts of the body. I have examined the Formula of Dana's Sarsaparilla submitted to me, and do not hesitate to say, it is a happy combination of the most potent remedies known to *Medical Science*.

A knowledge of its combination, has led me to try it in several serious cases, with the most gratifying results.

As a remedy for Cancer, Cancerous Humors Scrofula, Salt Rheum, and all this class of diseases, I consider it far superior to any Remedy with which I am acquainted.

In a very notable case of Cancer of the Nose, from which the patient was given up to die by several Physicians, and by his friends (that of Martin Whitcomb, of Searsport, Me.) I used Dana's Sarsaparilla internally, with the most wonderful results.

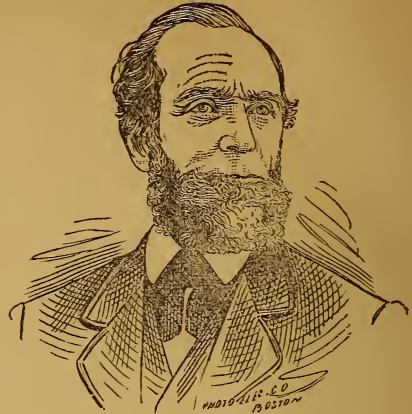
I would most cheerfully refer you to Mr. Whitcomb for a statement of his case.

Very Respectfully Yours,

J. S. COLE, M. D.

Dana's Sarsaparilla has no equal in the market.

The selection and peculiar combination of the ingredients entering into its composition have been made the study of a physician for years, and nothing which medical skill and science can do is lacking in this respect. Testimonials from its use in Scrofulous and Rachitic children, attest its merits.



MARTIN WHITCOMB.

CANCER CAN BE CURED!

Dana's Sarsaparilla Eradicates It from
the System.

SEARSPORT, ME., Jan. 10th, 1888.

KILGORE & WILSON, Belfast, Me.:

Gents:—For three years prior to 1885, my health was gradually failing, losing in strength, appetite, etc. At that time a warty excrescence appeared upon my nose, which troubled me considerably. It gradually became so bad, that I procured the best medical advice, and submitted to their treatment, without relief. I became worse and was given up by my Physicians as incurable, and could live but a short time.

I was so weak, I could sit up but a part of the time, and not able to go to the door. I was reduced in flesh, twenty-five or thirty pounds, and was entirely discouraged, feeling sure there was no help for me. At this period I was lead to consult Dr. J. S. Cole, of Swanville. He plainly told me I had a *Cancer*, but he thought I could be helped. I placed myself under his care. At this time my nose was so bad, the Bones were visible, the Bridge being entirely eaten through from one side to the other. While treating my trouble externally he advised me to take Dana's Sarsaparilla internally. I did so and continued its use for *months*, my appetite and strength gradually returned and to-day, I am well and strong, having gained in flesh to my usual weight.

I feel, gentlemen, I cannot speak too highly of your excellent preparation, *Dana's Sarsaparilla*, and my influence shall be used in recommending this wonderful remedy, to those afflicted with Cancerous Diseases,

Very truly yours,

MARTIN WHITCOMB.

DANA'S SARSAPARILLA has been used in my family, with wonderful results. I consider it the *best preparation* upon the market.

REV. E. F. HANSON.

DANA'S SARSAPARILLA.



ELBRIDGE G. PERRY.
BRIGHT'S DISEASE.

Can it be Cured?—Read Carefully and Judge for Yourself.

I hereby certify, that in the Spring of '78 I injured my back, and for the last seven years have suffered more or less from Kidney Trouble. Have been examined, and treated by several prominent Physicians, but without relief. My Physicians told me upon examining my water, that I had Bright's Disease. I submitted to treatment from them, but obtained no help. In the spring of '87, I became so reduced in strength, that with difficulty I could do any work. I was tired all the time, appetite poor, pain through my Kidneys, would frequently have to pass my water, twelve or fifteen times in a night a part of the time my water looked like skim milk. I became discouraged, and thought I would try nothing else. At this time my attention was called to Dana's Sarsaparilla, I procured a bottle, and before I had finished it I began to feel better. I have now taken three bottles, and gained twenty-seven pounds in flesh, my appetite is good and I feel like a new man. I am now able to work as hard as ever I did, and have no trouble with my Kidneys, being able to hold my water as usual. Dana's Sarsaparilla did it all, and I earnestly recommend it to all afflicted with Kidney trouble,

ELBRIDGE G. PERRY.
APPLETON, ME., Jan. 2, 1888.

WALDO SS.

Personally appeared before me, the above named Elbridge G. Perry, and made oath to the truth of the above statement.

WAYLAND KNOWLTON,
Justice of the Peace.
BELFAST, Jan. 7th, 1888.

APPLETON, ME., Jan. 5, 1888.

I hereby certify, that I am personally acquainted with Mr. Elbridge G. Perry, and know of his sickness of long standing, and the benefit he derived from the use of Dana's Sarsaparilla. It is the best Sarsaparilla I have ever sold, and I consider it the best preparation on the market,

E. D. GUSHEE, Merchant,
Dealer in Patent Medicines, etc.



MRS. F. A. WENTWORTH.

FEMALE TROUBLES.

Complicated with Liver and Kidney Diseases, Cured by Dana's Sarsaparilla, after the Most Noted Physicians failed.

WASHINGTON MILLS, ME., Dec. 10th, '87.
KILGORE & WILSON, BELFAST, ME.:

Gents:—For the last three years I have been suffering from a complication of Diseases, and have employed the most skillful Physicians in the State, having been treated by local Physicians at home, and by Physicians in Portland, Me. All my Physicians told me my disease was so complicated, I could never get well. And certainly all my medical treatment gave me no relief. I had no appetite, Bowels in a bad state, Female trouble combined with Liver and Kidney trouble, so said my Physicians. I grew so weak and reduced, I had done no work for one year, when Dr. Tribou, my Physician, at the time, advised me to try Dana's Sarsaparilla.

Soon after trying it I began to feel a wonderful change. I commenced to gain in flesh and strength, and after taking three bottles I felt like another person. I now feel well and strong, and am able to do all the work in a family of eight. I feel that I owe my health entirely to the wonderful curative power of Dana's Sarsaparilla. I prize this valuable remedy highly, and shall earnestly recommend it to all the afflicted.

I can not say too much in its praise for all it has done for me.

Very Truly Yours,
MRS. F. A. WENTWORTH.

(P. S.) If you will send me a bottle by mail, I will forward you the money for it. I do not wish to be without it in the house.

WASHINGTON, Dec. 10th, 1887.

This certifies, that we are personally acquainted with Mrs. F. A. Wentworth, and know her to be a reliable, truthful lady.

J. L. ROCKWELL,
I. W. JOHNSON, P. M.

M. R. Knowlton, Fish Market, Belfast. Prominent among the enterprising business houses of Belfast, is the Fish Market of Mr. M. R. Knowlton, which is located on Church Street. The business was established in 1880 by Mr. Knowlton, and has grown rapidly and steadily from its inception. His dealings combine both wholesale and retail transactions. The stock carried is large, and consists of Fish, Oysters, etc., everything being of the best quality which can be selected by the long experience and thorough knowledge of the proprietor. Among the many varieties of Fish to be found at this establishment, we will mention Halibut, Haddock, Cod, Perch, both Salt and Fresh, Eels, Salmon, Oysters, Clams, Scallops, Lobsters, etc., etc. These goods are purchased from first hands, and on such advantageous terms as to enable him to furnish his customers with their supplies at the lowest bottom prices. Mr. Knowlton is a native of Belfast, a prominent member of the Free Masons, and is highly esteemed for his industry, enterprise and sterling business qualities. A fine Stable is connected with this market; Feed and Livery Stable Horses Stood In for Ten Cents. Also Boarding by the Day or Week. Teams to let at bottom prices.

D. L. Peavy, Ready-Made Clothing and Gents' Furnishing Goods, Belfast. In no branch of business at the present day can a man afford to abate any appreciable degree of exertion to push to the front, for competition is brisk and enterprising, and if an undertaking however well equipped and apparently secure, is left to run itself, the consequences are very apt to be similar to those attending a sailing vessel served in the same way,—ruin and destruction. This statement is more applicable, of course, to some business pursuits than to others where there is not so much ability required, or where the field of operations is large and less thoroughly worked, but of none can it be urged with more truth and force than in that relating to the handling of Ready-Made Clothing, etc. An establishment devoted to this trade in this city, which has met with an unusual degree of success in gaining the favor and patronage of the public, is that conducted by Mr. D. L. Peavy, located on High Street. The inauguration of this enterprise was in 1861, and the rapid but steady increase that has characterized the extension of its trade, cannot but be gratifying to its proprietor, however well deserved it may be. The store utilized is of the dimensions of 25 x 55 feet, and is well fitted up for the display of an exceptionally varied and desirable stock of Fine Clothing and Gents' Furnishing Goods. Garments unexceptional in cut and style may be had here at surprisingly low rates, and he must be hard to suit indeed who is not perfectly satisfied with some one of the many fashionable and beautiful articles of Clothing to be found here, and the line of Gents' Furnishings shown comprises all of those numberless conveniences used by the most carefully dressed. Mr. Peavy is a native of Germany, and a member of the Free Masons. His long residence in Belfast, and the honorable and enterprising business qualities shown by him have gained for him a large and extensive circle of friends and patrons in this community.

R. H. Coombs & Son, Dealers in Household Furniture, also Undertaking and Embalming, 70 Main Street, Belfast. The enormous variety of articles included under the head of Household Furniture is not to be appreciated, save by those who have had experience in furnishing their own homes, but a good idea of the scope of these goods may be obtained by visiting the establishment of Messrs. R. H. Coombs & Son, at No. 70 Main Street. The enterprise under the control of these gentlemen was inaugurated in 1882, by Mr. R. H. Coombs, the existing firm being formed in 1884, by the admission of Mr. Charles R. Coombs, who is a native of this city, as is also the senior partner. Mr. R. H. Coombs is a Free Mason, and Mr. Charles R. an Odd Fellow, both gentlemen ranking with our most widely-known citizens. The establishment maintained by them requires the occupancy of six floors, of the dimensions of 20 x 130 feet, and an enormous stock is carried consisting of Household Furniture of every description, as well as Fringes, Upholstery and Drapery Goods. This house has attained an enviable reputation for furnishing first-class articles at low rates, and fully deserves the heavy patronage it receives. A very important department of the business is Undertaking, which is made a specialty, and which is carried on according to the most approved modern scientific methods, and at very reasonable rates. Embalming is done in the most thorough manner, and every effort made to give entire satisfaction.

Thayer & Adams, Jewelry and Silver Ware, Belfast. Success, in every department of business, depends to a very large extent upon intelligent proficiency, which involves a thorough practical knowledge of all the minute details embraced therein. This is more particularly true and applicable to the fine and intricate departments of trade, such as that in which Messrs. Thayer & Adams excel. This firm was organized in 1885, and with the prestige of large experience and a thoroughly scientific and practical knowledge of their business, at once established a large and growing trade. Both members of the firm take an active part in all the operations, and by their general business qualifications, they are fully competent and equal to all the requirements of the trade. The store occupied by them is located on High Street, and covers an area of 20 x 60 feet, with basement for storage purposes. At their store, located as above indicated, Messrs. Thayer & Adams carry a large and elegant assortment of Jewelry and Silver Ware. The trade of this house, which is annually increasing, gives employment to two very capable clerks. The individual members of this firm are Mr. M. M. Thayer and Mr. Samuel Adams, both Maine men by birth and members of the Odd Fellows. It is therefore with pleasure we call attention to this young, but enterprising firm, convinced, as we are, that whoever may have trade dealings with them, will receive ample satisfaction, not only in the character and quality of the goods, but also in the manifest advantages offered in prices and terms.

F. B. Knowlton, Dry Goods, Groceries, Crockery, Boots, Shoes, and Staple Fancy Goods, High Street, Next Door to Masonic Temple, Belfast. Belfast, being one of the important business centers of the state, it is not at all surprising that it is also a great distributing point from which goods are sent to all the sections adjacent. There are many firms engaged here in almost every class of trade, and among these none bears a higher reputation, not only for energy and shrewdness, but also for strict commercial probity, than does that conducted by Mr. F. B. Knowlton, located on High Street, Next Door to Masonic Temple. This enterprise was founded in 1857 by its present proprietor, who, since that date, has met with a continued and uninterrupted success. Mr. Knowlton deals in Dry Goods, Crockery, Boots, Shoes, and Staple Fancy Goods at retail. The premises occupied for the accommodation of the very heavy and complete stock which is constantly on hand, cover an area of 20 by 60 feet. Those desiring first-class goods in the above-named line should purchase them here. Mr. Knowlton is a Maine man, by birth, and his business, which has had a prosperous career of thirty years, has evidently a bright future before it.

W. O. Poor & Son, Drugs, Medicines, etc., Belfast. One of the most necessary and convenient branches of industry in a community is a well-conducted drug establishment, and the one to which we refer is well-known as among the best-arranged and most ably conducted establishments of its kind in Belfast. The proprietor, Clarence O. Poor, is a thorough Pharmacist, and employs as assistants only capable and courteous clerks. This house was established in 1840, by Mr. W. A. Poor, who was the sole manager until 1865, when Mr. Clarence Poor was admitted as partner, since which date the business has been conducted under the title of W. O. Poor & Son. Upon the decease, in 1881, of the senior member, William O. Poor, Clarence O. Poor, the surviving partner, became sole proprietor, still retaining the old firm name, Wm. O. Poor & Son. The premises are located on High Street, and consist of three floors and a basement, each covering an area of 20 by 70 feet. The store is handsomely and conveniently arranged, nicely furnished, and supplied with all the modern improvements in the way of elegant Soda Fountain, Show-cases and Windows. In the two last named are tastefully displayed the elegant and attractive assortment of Fancy Articles and Fancy Goods dealt in. The extensive retail trade requires the employment of two clerks, who are thoroughly conversant with the details of the business, which is managed under the direct supervision of the proprietor, and all patrons are assured that none but the Purest Drugs and Medicines are here offered for sale. All prescriptions are accurately and promptly compounded. Mr. Poor is a native of Maine, and in commending this house to the trade at large, we but reflect the general reputation it bears in Belfast, by saying that its products may, in every instance, be implicitly relied upon. The stock is the largest in the city, and consequently he is prepared to offer as low prices as can be obtained elsewhere.

J. Waterman, Ready-made Clothing, etc., Frank G. Lyford, Manager, 77 Main Street, Belfast. First impressions are actually of much more importance than most people are willing to acknowledge, for although we all wish that others should believe us to be in the habit of forming an opinion of a person or a thing only after mature consideration, as a matter of fact, in the majority of cases, our judgment is very apt to be considerably influenced by first appearances and first thoughts. Everybody knows that a well-dressed man can go where a badly dressed one would not be permitted, and as it is in this case, so it is in others, it is for the advantage of all of us to wear well-made and fashionable clothing. But before it can be worn, it must be bought, and one of the best places that we know of in this city, at which to procure anything of this kind, is the establishment of Mr. J. Waterman, located on Church Street. This enterprise was founded in 1887, and is a branch of the extensive business conducted by Mr. Waterman in Bangor. Mr. Frank G. Lyford is the manager of this Belfast house, and he has steadily increased the scope of his operations until they have reached their present magnitude. The premises occupied for the transaction of this retail trade, are now located at 77 Main Street, and comprise a store 20 x 55 feet in dimensions, and a very fine stock of Clothing is exhibited, Hats, Caps and Gents' Furnishing Goods, embracing all the latest fashionable novelties in these lines. Experienced and polite assistants are at hand to serve customers with the utmost celerity, and every effort is made to satisfy all. The prices are very reasonable and the goods the best the market affords. In conclusion we would advise all in need of anything in the above line, to inspect this stock before purchasing elsewhere. Mr. Lyford is a native of Dover, Me., but has become an active citizen of Belfast since he took charge of this popular establishment. He was, before coming to Belfast, in Bangor, with Mr. Waterman for six years.

F. A. Knowlton General Store, Belfast. Among the old-established enterprises of this city, none has been of more lasting benefit to the community, and none a more important factor in promoting its present and future prosperity, than that of Mr. F. A. Knowlton. This gentleman is proprietor of the famous General Store, located on Main Street, whose reputation is a wide-spread one, and whose influence has been felt in all sections of the trade circles of Belfast. This business was established in 1857 by its present proprietor, who since that date has so conducted his business that today he enjoys an extensive wholesale trade. The premises occupied comprise two floors and a basement, each covering an area of 22 by 70 feet, which are well stocked with a large and varied assortment of merchandise. Mr. Knowlton is a native of Belfast, and a member of the Free Masons. He is well and widely known in connection with the trade, and is closely identified with the commercial advancement of the city. The best inducements are offered as regards prices and quality, which in the end cannot fail to attract and hold a large share of patronage and support.

Wm. C. Marshall, Jobber of Grain, Flour and Feed; Wholesale Grocer, No. 75 Main Street, Belfast. From its paramount importance and the character of the firms engaged in it, the Wholesale Corn, Flour and Grocery trade is naturally one of the first to challenge the attention when compiling an industrial history of any section, and one of the foremost houses, both as regards the length of time it has served the public, and the extent of its operations, that is to be found in Belfast, or vicinity, is that conducted by Mr. William C. Marshall, at No. 75 Main Street. Very nearly forty years ago was this enterprise inaugurated, operations having been begun in 1848 by Col. Thomas H. Marshall, who lost his life in the rebellion, brother of the present proprietor, and as there are very few business undertakings that have been so long continued, so there are still less that can point to such a record as that held by the one alluded to. Mr. Marshall was born in Belfast, is a member of the Free Masons, and has for many years been regarded as one of our leading and most thoroughly representative citizens, having been Mayor in 1871, 1872, and 1873,—the last year by unanimous vote. The premises occupied in the prosecution of his business, comprise three floors, measuring 20 x 75 feet, together with a spacious warehouse on his wharf—capacity 20,000 bushels of corn—for the reception and storage of goods. Employment is afforded to five assistants, and the many who have enjoyed business relations with this house in the past, are aware that one of its strongest claims to patronage is the celerity and accuracy with which all orders are filled. No concern is better prepared to obtain goods at the lowest rates, and all advantages held are fully shared with customers.

A. P. Mansfield, Dealer in Dry Goods, Masonic Temple Building, Belfast. Eligibly located on one of the principal shopping thoroughfares in this city, is the Dry Goods establishment of Mr. A. P. Mansfield, which is one of the most attractive in Belfast. Its prosperous career extends over a period of ten years, and the fine assortment of goods constantly in stock, at most reasonable prices, has done much toward establishing the enviable reputation it now holds. The original founders of this business were Messrs. Carle & Mansfield, who started in 1873, and in 1880 Mr. A. P. Mansfield assumed full management of the business. The premises occupy two floors and basement of the finest building of Belfast, the Masonic Temple, located on High Street. The store is fitted up with the most modern improvements for the prosecution of the large trade, which is both retail and jobbing. He gives employment to a number of clerks, and the stock dealt in includes one of the finest assortment of goods in the city. Dress goods of every description, from Calico to Velvets, Hosiery, Underwear, Laces, Trimmings, etc., in great abundance, and as low as they can be bought elsewhere. Mr. Mansfield is a native of Belfast, and a Free Mason. Knowing how widely the reputation of this house has spread, we can but feel that any further remarks at our hands would be superfluous.

Belfast National Bank, Belfast. When the charter of the Belfast National Bank was renewed for twenty years from February, 1885, it was a subject for general congratulation among the business men of this city, and it might well be, for it would be impossible for this institution to have a successor that would exhibit a more liberal and accommodating spirit in extending aid to deserving home enterprises, while at the same time exercising an intelligent and prudent conservatism. It was incorporated as a state bank 1836, and has never had a break since. The original capital, \$50,000, was increased to \$75,000. When it became a National Bank the capital was increased to \$150,000, and it has since been steadily prosecuted in a manner which has enabled it to weather the many and severe financial storms of the past score of years, and which has placed it in a position to declare that never was it so abundantly prepared to discharge its onerous duties as at the present time. The president is a native of York, Me., and the cashier was born in Belfast, the former gentleman being Mr. John G. Brooks, and the latter Mr. A. H. Bradbury. The directors are Messrs. W. B. Swan, T. W. Pitcher, C. B. Hazeltine, A. A. Howes and John G. Brooks, all of whom are, as will be seen, representative citizens, and most excellently fitted for the responsible positions they hold. The bank has a capital of \$150,000 and a surplus of \$33,000, the undivided profits amounting to \$10,000. It holds the highest possible place in the confidence of the community, and as long as it remains under such careful and able management as it now enjoys, there can be no question but that its present position will be maintained.

Dwight P. Palmer, Dealer in Gents' Furnishing Goods, Boys Suits, Hats, Caps, Books, Stationery, and Fancy Goods, Masonic Temple, Belfast. In buying clothing or in fact many of the other necessities of life, much has to be taken on trust even by the most skilled and cautious purchaser, for it is manifestly practically impossible to rip a coat to pieces in order to examine into the details of its construction and finish, and in no other way can a really adequate idea of the worth of the garment be obtained. So it is that it is the truest economy to deal only with established and well-known houses, and one of the highest regarded, in the Clothing and Gents' Furnishing line in the city, is that of Mr. Dwight P. Palmer, whose place of business is located in Masonic Temple, High Street. This enterprise was established in 1882, by the above-named gentleman, who has met with great success in building up his extensive retail trade. The store occupied measures 20 by 40 feet and is fully stocked with a well-selected assortment of Boys' Suits, Hats, Caps, Gents' Furnishing Goods, etc. The goods offered are all that could be desired as regards fit, style, and materials. In addition to the above-named line of goods, Mr. Palmer deals in Books, Stationery, and Fancy Goods, and the prices are very reasonable and satisfactory. Mr. Palmer is a native of Belfast, and is widely known in the community as an enterprising business man and a representative citizen.



accomplish the best results, that the purchase of cheap and ill-fitting garments is *never* advisable, as whatever difference there may be between such goods and well-made clothing in the first cost, is much more than made up in increased wear and superior appearance. Custom-made garments may be obtained at reasonable rates if the right kind of a house be patronized, and we may state right here that there is none offering superior inducements in this line to that of Mr. H. L. Lord, located at No. 10 Williamson's Block, High Street. The establishment conducted by this gentleman occupies two floors, of the dimensions of 20 x 50 feet,

Swan & Sibley Bros., Wholesale Grocers; Receivers and Jobbers of Seed, Grain, Feed, Flour, and Provisions; Dealers in Coal, and Importers of Salt, 33, 35 and 37 Front Street, Belfast. An establishment complete in all its appointments, and most admirably qualified to carry on the heavy business it now does, is that carried on by Messrs. Swan & Sibley Bros., at 33, 35 and 37 Front Street, and, indeed, so prominent is it in its special line that it merits especial mention among similar enterprises in this city. It was founded in 1839 by W. B. Swan & Co., and was conducted by this house up to 1877, when the present co-partnership was formed. Both Messrs. William B. Swan and Edward Sibley were born in Belfast, and they have long been classed with the representative business men of this thriving community. Two floors and a basement are utilized in the carrying on of operations, as well as three spacious store-houses, the total plant in use covering an area of two acres of ground. A Wholesale Grocery trade is transacted, which extends over a considerable amount of territory, and is constantly increasing, and those having business relations with this house speak in the highest terms of the promptness with which their orders are shipped, and the liberality which characterizes the management of the enterprise at all times. This house are also Receivers and Jobbers of Seed, Grain, Feed, Flour and Provisions, and conduct at Brooks a Grist Mill, which puts them in a position to handle Grain to excellent advantage. As Dealers in Coal and Importers of Salt, they execute many important commissions, and, in short, in all the many lines of trade in which they are interested, are prepared to serve customers to most excellent advantage.

H. L. Lord, Merchant Tailor and Dealer in Gents' Furnishing Goods, No. 10 Williamson's Block, High Street, Belfast. To dress well should be the aim of every man who has his own way to make in the world, for appearances count for a great deal in the battle of life, and money judiciously expended upon clothing is never thrown away. When we say "judiciously expended," we mean used to the best advantage, and it cannot be too strongly impressed on the minds of those who seek to

and employment is afforded to from ten to twelve assistants. Any one in want of good, reliable, honestly made and skilfully-fitted clothing, should give Mr. Lord a call, for he can suit them if anyone can, as both his goods and his prices are such as to win the highest approval of the public. Mr. Lord is a native of Portland, and has a thorough acquaintance with his business in all its branches.

Albert C. Burgess, Dealer in Hardware and All Kinds of Agricultural Implements, Belfast. Few branches of trade in this state are of greater importance than that of dealing in Hardware, and few demand more ability, foresight and close discrimination to attain successful results than this line of business. The enormous interests involved, the extent of its operations, and the large number to whom it affords employment, impart to it an interest and importance which does not attach to other commercial pursuits. Here in Belfast, no house in this particular line has a higher reputation, or gives more uniform satisfaction to those who have business relations with it, than that of Mr. Albert C. Burgess, located on Main Street. The premises occupied by Mr. Burgess comprise three floors, each 21 by 170 feet in dimensions, with a basement for additional storage, and here is carried a full and complete stock of everything in the shape of General Hardware. Mr. Burgess is a very extensive dealer in every description of Hardware, in which he transacts a large wholesale and retail trade, which requires the services of three very capable and thoroughly experienced clerks. Established in 1863, and conducted ever since its inception on sound, honest principles, combined with great business capacity and ability, this house quickly won a way for itself to the front ranks in the trade, and at the present time enjoys a degree of prosperity and patronage second to none in the city. Mr. Burgess is a native of Belfast and a member of the Free Masons. He is a trustee of the new city library; Mayor since March, 1837, and was member of the Board of Aldermen for three years prior to becoming Mayor. He is a gentleman of energy and enterprise, as the success attained by him fully and amply attests.



E. F. Hanson, Wholesale and Retail Dealer in Fine Carriages of All Grades, Belfast. It is seldom we are called upon to chronicle a more rapid advancement in building up a trade than is the case with the carriage business conducted by Mr. E. F. Hanson. The business was first started in 1882, and now occupies premises measuring 40 x 70 feet, containing four floors. Here will be found one of the largest and most complete stocks of Fine Carriages in Eastern Maine. Buying as he does, in large quantities, and having every facility for transacting a large business, it is but natural that Mr. Hanson's trade should increase year by year. During the past two years he has disposed of not less than four hundred and seventy carriages. Mr. Hanson received in 1885, the first diploma at the New England Fair, for Top Buggies; also first premium at the State Fair. While care is taken to handle only such carriages as will be found durable, and such as he can confidently recommend, the prices charged are moderate, as Mr. Hanson realizes that by selling his carriages at reasonable rates he can dispose of a larger number, and in the end meet with greater success than by selling a few at higher prices. Mr. Hanson was born in 1852, in Lincoln, Penobscot county. He is a member of the Odd Fellows, Waldo Lodge, No. 12, Penobscot Encampment, No. 25, Canton Palace, No. 4, and is a member of the City Council. He is well and favorably known in this section.

B. C. Dinsmore & Son, Wholesale and Retail Dealers in Boots, Shoes, Rubbers, Leather, etc., etc., 71 Main Street, Belfast, also 88 Main Street, Waterville. An establishment which is rapidly becoming known as a most desirable place to visit when anything in the line of foot-wear is desired, is that conducted by Messrs. B. C. Dinsmore & Son, at No. 71 Main Street. The reasons for the popularity which this enterprise is attaining are manifold, but prominent among them may be mentioned the facts that the stock carried is so large and varied as to suit all tastes and purses, the goods invariably prove to be just what they are represented, and the prices either on fine or cheaper

goods, are as low as are quoted anywhere. This is a strong array of inducements, and when we add that prompt and courteous attention is shown to all, and that all desired information is cheerfully given, we think that no further explanation of the remarkable trade already established will be necessary. Messrs. B. C. & T. B. Dinsmore are thoroughly acquainted with their business, both in its wholesale and retail departments. They carry on a similar establishment at No. 88 Main Street, Waterville, and rank with the most enterprising business men in the state. The Belfast store comprises four floors, measuring 20 x 60 feet, and an immense stock is carried of Boots, Shoes, Rubbers, Leather, etc. We know of

no house in Maine, in a similar line of business, which offers more genuine inducements to purchasers, and can cordially recommend this enterprise to our readers.

Belfast Savings Bank, Main Street, Belfast. If it could only be plainly shown to the mass of mankind that wealth is in the great majority of cases only attained by economy and frugality, that the competence which every workingman wishes to obtain as a surety that neither he nor his family will come to want in his old age, is as sure to be the result of prudent and saving habits, as suffering, privation, and hunger are to follow the opposite course of conduct—if these things we say could only be made as clear and evident to the many as they now are to the few, then indeed would the future of this country be a bright one, and an era of prosperity come, such as had never before been experienced. Not that we would have our reader infer that we consider the workingmen of the United States extravagant and improvident; in many instances no doubt they are so, but that a large proportion of them are quite the opposite, is proved by the existence and prosperity of such institutions as the Belfast Savings Bank, which owe their being and continuance to the savings of the people. It was in the year 1868 that the above-mentioned bank began operations, and its record has since been one that reflects credit on managers and depositors alike, for it shows a mutual trust and interdependence that are as unusual as they are admirable in the conduct of such an undertaking. The President of the Bank, Mr. Asa Founce, and the Treasurer, Mr. John Twombly, are both natives of this city and have long been classed with our representative citizens. The Board of Directors is made up of Asa Founce, J. G. Brooks, C. B. Hazeltine, N. F. Houston, and Edward Johnson, and is admirably qualified not only to maintain, but to increase the reputation of the institution under its care. The bank's financial condition is most excellent, and we regret that lack of space forbids our setting it forth in detail.

J. C. Thompson & Son, Dealers in Furniture, Caskets, Crockery, Feather Mattresses, etc.; Practical Embalmers and Undertakers, No. 39 Main Street, Belfast. One of the oldest, best-known, and largely patronized concerns in Belfast dealing in Furniture, Crockery-Ware, etc., is that conducted by J. C. Thompson & Son. This well-known Belfast business enterprise was founded in 1848. The premises occupied comprise three floors and a basement, each 24 by 114 feet in dimensions, and are located at No. 39 Main Street. This house bears a deservedly high reputation in Belfast and vicinity, for the uniform excellence of its goods and the low prices at which they are sold. The stock displayed at this establishment includes everything in Household Furniture, such as Chamber, Parlor and Kitchen Furniture, Crockery-Ware of all kinds, Feather Beds, Mattresses, etc. This extensive retail business requires the services of two experienced assistants. In addition to the Furniture department the house carries on a very large business as Furnishing Undertakers, all the latest and most improved facilities being employed in carrying on this branch of its operations, and a fine assortment of furnishings in this line may be seen at the ware-rooms of Messrs. Thompson & Son, who are Practical Embalmers and Undertakers. They are both Maine men by birth, and well known in this community. Mr. W. C. Thompson is a member of the Odd Fellows, and is a resident of New York, but is closely identified with the business interests of this house.

J. B. Wadlin, Dealer in Stoves, Tin and Iron Ware, Crockery, Glass, Stone, Earthen and Woodern Ware, Oil, Lamps and Lanterns, Lamp Burners and Fixtures, 37 Main Street, Belfast. This house was established in 1837 by A. N. Noyes, and for the past thirty years the present proprietor, Mr. W. B. Wadlin, has enjoyed an enviable reputation in Belfast as being one of her most progressive and reliable business men. One of the specialties in which this house deals, is the Elegant and Complete Assortment of Stoves, Ranges, etc., for which he is agent. The premises utilized for this business comprise three floors, and a basement, each of the dimensions of 24 by 100 feet, well fitted for the various branches of the business, which consist of the Retail, Jobbing and Manufacturing lines. The large and elegant stock comprises, in addition to Stoves, etc., in the Crockery and Lamp department, a Fine Assortment of Dining and Tea Sets of all the latest styles and designs, in Stone and French China; also a fine selection of Glass Ware and Lamps of the most approved patterns, including all the New Patent Burners and Fixtures; also a fine line of Earthen and Wooden Ware is handled. In the Tin Ware department everything in Tin and Iron Ware will be found in large assortments. This establishment is located at No. 37 Main Street, and the magnitude which its business has attained requires the employment of thoroughly skilled and competent assistants. Mr. J. B. Wadlin is a member of the Odd Fellows, and an enterprising business man who has won the high esteem and confidence of the residents of Belfast.

H. O. Dodge, Pants and Vest Manufacturer, Belfast. Now that "homespun" and "homemade" garments are things of the past, when everybody wears "store-clothes," as they used to be called, it must be apparent to all that somebody has a big job on hand supplying the people with wearing apparel. There are over 20,000,000 men and boys in this country, practically, all of whom wear either custom or ready-made clothing, and as two suits per year is a very low estimate of the amount they require, it will be seen that about 40,000,000 suits per annum are called for. This enormous quantity is easily supplied, for so many are those engaged in the making and handling of clothing, and so complete is the system in operation, that the saying, "many hands make light work," is fully exemplified. One of the best known and most thoroughly equipped houses hereabouts engaged in the manufacture of Clothing, is that conducted by Mr. H. O. Dodge, on Common Street, and it is worthy of note that this concern makes a specialty of the making of Pants and Vests, for coat-making is a distinct branch of the business. Mr. Dodge's business is entirely wholesale, and the character of his work is too well known among those interested to need eulogy and praise from us. He is a native of Brooks and inaugurated his present enterprise in 1885. There is employed by him a force of fifty assistants, and in addition to the Common Street establishment, another one is maintained by him at No. 22 High Street. Mr. Dodge is well known in this vicinity, and his present large trade has been built up by enterprise and industry.

Revere House, Ira T. Lovejoy, Proprietor, Spring Street, Belfast. That America has by far the best and most comfortable hotels in the world, has been so universally admitted by travelers of all nationalities, that argument in its confirmation is superfluous. We believe that there are no intelligent travelers who have passed a day or two at the Revere House of Belfast, Me., under its present management, who will not pronounce it fully equal to other houses of its size in the country. It is the only first-class hotel in the city, and supplies the weary traveler with what he always looks for, but seldom finds in a hotel—home comforts. The hotel is very centrally located and is conducted in an intelligent and liberal manner by Mr. Ira T. Lovejoy, the courteous proprietor, who took possession of it in 1836, and quickly showed himself to be the right man in the right place, by the way in which he ministered to his patrons' needs, building up in this way his present large and select business. This hotel comprises two stories and a basement, containing twenty-five rooms, and covering an area of 40 x 50 feet. Employment is given to six assistants, and the rates charged are very moderate. The culinary department is superintended by Mr. Lovejoy personally, and the victuals used are of the best and most select to be found in the market. Mr. Lovejoy is a native of Rockland, and is well and widely known in Belfast by his able and generous manner of conducting this hotel. Large sample rooms for commercial travelers.

E. E. Bradbury, City Laundry, 76 Main Street, Belfast. In every community it is important that there shall be established houses which can be relied on for thorough and conscientious discharge of obligations incurred, and in no branch of commerce is this more important than in that which is commonly designated by the name of Laundry. The business of the City Laundry of Belfast was established in 1885, by its present able manager E. E. Bradbury. The premises utilized by him for the prosecution of the Laundry business are located on Main Street, and cover an area of 20 by 60 feet. Every requisite facility is here at hand for the proper execution of all kinds of Laundry work, and the large business transacted in this line necessitates the employment of five thoroughly capable and expert hands. Mr. Bradbury is a Maine man by birth. He is a thoroughly practical and scientific man in every department relating to the business over which his constant and critical supervision is actively exercised. Our readers will thus realize the advantages derived from trading with this well-known house, and we can assure them that at no contemporary establishment will they find better terms and inducements than are offered by the proprietor of the City Laundry of Belfast.

L. A. Knowlton, Wholesale and Retail Dealer in Corn, Flour and Groceries; also Fertilizers and Farming Implements, Foot of Main St., Belfast. The Flour and Grocery trade of this country is probably the most important of its many resources, and is larger than any other single branch of commerce. The retail trade extends to every city, hamlet, and four corners of the land, and the jobbing trade to all the large cities. The profits nowadays are small, but success is reasonably certain where its conditions, experience, straight-forwardness and capital, are combined. In Belfast the trade in Corn, Flour and Groceries is among the foremost of commercial pursuits, and there are many large and influential houses engaged in it, among which we are pleased to mention the well-known house of Mr. L. A. Knowlton, which, by reason of its enterprise and reliability, is entitled to more than passing mention. The quarters occupied by Mr. Knowlton consist of an office and store comprising two floors and a basement, located at the foot of Main Street, and a large storehouse, covering an area of 28 by 75 feet in dimensions, which is stored with the various commodities dealt in. Mr. Knowlton's facilities for obtaining stock are unsurpassed in this market, enabling him to fill orders with promptness and accommodate purchasers to the full extent of their wants. Careful attention is paid to all orders, and he guarantees bottom prices. This business was established in 1847 by Mr. L. A. Knowlton, who since that date has been successful in building up an extensive wholesale and retail trade. A sufficient number of assistants find constant and profitable employment here, and of the proprietor, who is a Maine man by birth, we can state that he conducts his business on a sound, liberal basis, and that the business which he has built up and controls speaks in the most impressive language of the confidence with which he is justly regarded in this city.

Durham & Hall, Sash and Blind Manufacturers, Lumber, Mouldings of All Kinds, and Glass, Pleasant Street, Belfast. As long as the present conditions of living continue, men will build houses, and as long as houses are built they will require blinds, sashes, etc., so that the demand for these articles is as staple and apparently as sure to continue as is that of flour or any other indispensable commodity. No review of the various industries carried on in this vicinity can be made without considerable prominence being given to that concerned in the manufacture of Mouldings, Sash and Blinds, for there are quite a number of concerns engaged in the production of these goods, and their general prosperity shows that there is a ready market for all that they can make. Among the most extensive and best-equipped of these enterprises is that of which Messrs. Durham & Hall are the proprietors, located on Pleasant Street, and during the ten years that this house has been identified with its present undertaking, a trade of great and constantly increasing proportions has been built up. Messrs. Frank H. Durham and Cyrus B. Hall are both natives of Belfast, and are known very extensively in this vicinity, Mr. Hall being a member of the Masons. The premises occupied cover an area of one acre of ground, and employment is given to eight assistants. This firm's goods are well known to builders and are recognized as first-class in every respect. Also Contracting and Building, as well as Stair Work, Finishing Lumber of All Kinds, Mouldings and everything pertaining to Building Materials. They can furnish the eastern part of this state with Glass as low as can be bought in the market.

R. P. Stickney, Manufacturer of and Dealer in Stoves, Furnaces, Ranges, Tin, Britannia Ware, Plumbing, Gas Fitting and Fixtures, Pumps, etc., etc., No. 20 Church Street, Belfast. Popular among Belfast's most enterprising commercial and manufacturing industries, is the establishment of Mr. R. P. Stickney, Manufacturer of and Dealer in Stoves, Ranges, Furnaces, Tin, Britannia, Japanned and Enameled Ware. The premises occupied comprise two floors, each 30 by 80 feet in dimensions, and are located at No. 20 Church Street, First Store South of Court House. This house was established by Mr. R. P. Stickney in 1877, since which date he has had a prosperous business career. He carries one of the most complete and elegant stocks of Heating and Cooking Stoves, Ranges and Furnaces, to be found in the city, and in addition to the line of goods already mentioned, Mr. Stickney does an extensive business in Plumbing, Gas Fitting and Fixtures, Pumps, etc., etc. The proprietor of this establishment is a thoroughly practical man, giving his close personal supervision to the business, and the large retail and manufacturing business conducted by him requires the employment of thoroughly experienced workmen. Mr. Stickney is a native of Belfast, and a member of the Odd Fellows, and in every respect the business conducted by him is a prominent one, and an important adjunct to the resources of Belfast.

R. H. Moody, Drugs, etc., Belfast. Since 1851 the Drug establishment of R. H. Moody has been prominently identified with this branch of industry in Belfast, conducting in no small degree to the reputation of the city for possessing good and reliable Druggists. This establishment is located on High Street and will be found neat, spacious, attractive and eminently in keeping with the excellent reputation it has attained as one of the leading houses in the city, for Pure and Unadulterated Drugs and Medicines. The premises occupied by Mr. Moody comprise a store and basement, each 22 by 35 feet in dimensions, which are fitted up with every facility for the successful conduct of his steadily increasing retail trade. The stock here displayed evinces the finest taste in its selection and embodies everything desired in the line of Medicines and Drugs; also a large variety of Fancy and Toilet Articles, and, in fact, everything included in Druggists' sundries. Mr. Moody, who is a thorough Pharmacist, has the assistance of two very reliable and experienced clerks, and all prescriptions entrusted to this establishment are guaranteed to be compounded in the most careful and accurate manner. Mr. Moody is a native of Belfast, and a prominent member of the Free Masons. In conclusion, we can but assure the people of Belfast that all transactions entered into with this house will be both pleasant and profitable.

George T. Read, Agent for Columbia Bicycles, Tricycles and Bicycle Goods; Machinist, Steam Fitter, Brass Founder, Gunsmith, and Manufacturer of Roller Bushings; Sewing Machine Needles, Oil, Attachments, etc., etc., 44 Main Street, Belfast. It was in the year 1883 that the enterprise now conducted by Mr. Geo. T. Read was inaugurated, it being carried on at first under the firm-name of Read & Carter. In 1885 Mr. Read assumed sole control, and under his skillful and liberal management the business has rapidly increased and developed. The premises occupied are located at No. 44 Main Street, and comprise one floor and a basement measuring 20 x 50 feet, and well equipped for the various operations carried on, which include such jobbing as is generally done by a Machinist, Steam Fitter, Brass Founder, Gunsmith, etc. Eight-horse power is utilized, and every facility is at hand to fill all orders with neatness and dispatch at the lowest rates. Mr. Read is a native of this city, and a member of the Odd Fellows. He acts as Agent for the world-renowned "Columbia" Bicycles, and deals extensively in Tricycles and Bicycle Goods. There is no machine produced in this country today of which a patriotic American has more reason to be proud than the Columbia Bicycle, for the experience of years of practical service over our roads has proved it to be absolutely the best Bicycle in the world. The cheapness and celerity with which machines of this make can be repaired in case of injury, make up a very strong point in their favor, and we may mention here that Mr. Read has unsurpassed facilities to undertake work of this kind. His charges are low and his work sure to give complete satisfaction.

Ellis & Ginn, Dealers in Flour, Feed, Grain, Fine Groceries, Fruit, etc., 26 Church Street, Belfast. In compiling the various industries of Belfast, the retail grocery and provision trade assumes a decided importance. Among those who supply Fresh Groceries and Provisions is the house of Messrs. Ellis & Ginn. Their store is located at No. 26 Church Street, and is well stocked with Staple and Fancy Groceries, Fruit, etc. This business was established in 1873 by Messrs. Ellis & Ginn, having been under their able management for the past fourteen years. The premises comprise two floors and a basement, each 30 by 60 feet in dimensions, which are admirably arranged for the extensive business transacted. Three clerks are employed, who wait upon customers in a polite and attentive manner, and all goods are delivered promptly if desired. This is one of the most reliable establishments in its line in Belfast, and the stock carried comprises Flour, Feed, Grain, Fine Groceries, Fruit, etc.; also Colton's Select Flavors, of which a specialty is made. Messrs. Ellis & Ginn are both Maine men by birth. Mr. Ellis is a member of the Free Masons and Odd Fellows, and Mr. Ginn of the Free Masons. Both gentlemen are well and favorably known throughout this community, and number their friends by the score. Goods are sold in quantities to suit purchasers, and the prices will be found as reasonable as any in town for the same quality of goods.

George G. Pierce Co., Manufacturers of Confectionery, and dealers in Tobacco, Cigars, Fruit, Nuts, Paper Bags, Wrapping Paper, etc., No. 67 Main Street. People have a natural desire to know what they are eating, and therefore a man is entirely excusable for seeking to satisfy himself that whatever enters his mouth is pure and unadulterated. Especially is this true in the case of confectionery, for in the manufacture of this article adulteration has been freely charged, and in some instances proved, and although the wild stories current regarding the introduction of poisonous material into some candies are entirely imaginary and not founded upon fact, still when a man pays for sugar he wants sugar, and neither "terra alba" nor any other substance, however harmless. We are happy to be in a position to assure our readers of at least one house which produces perfectly pure and reliable confections, and in so doing we are only confirming the verdict that has long since been agreed upon by intelligent buyers in this vicinity. We refer to the enterprise conducted by Mr. George G. Pierce, at No. 67 Main Street, and feel confident that the most careful investigation will only serve to strengthen the public belief in the purity of the goods manufactured by this gentleman. Mr. Pierce was born in this city, and founded his present business in 1865. He occupies one floor, of the dimensions of 20 x 80 feet, and employs four assistants. Both a manufacturing and retail business is done, and Tobacco, Cigars, Fruit, Nuts, Paper Bags, Wrapping Paper are handled, as well as confectionery. Mr. Pierce's prices are always as low as the lowest, and his goods are invariably satisfactory.

Robert Waterman, Ocean House, Main Street. It is very frequently the case with those arriving as strangers in a city, that hotel accommodations are sought which will be moderate-priced, and yet perfectly respectable, and which include neat and comfortable rooms and good food at a much lower rate than is asked at houses of much greater pretensions, but of little, if any, more merit. Now this combination, as any old traveler will agree, is a very difficult one to secure, and it is therefore with no small degree of gratification that we call the attention of our readers to the establishment known as the "Ocean House," in this city of Belfast, for we feel confident that it needs but a proper trial to convince the most skeptical that this hostelry fully "fills the bill" as presented at the opening of this article. Mr. Robert Waterman, its pleasant and popular proprietor, is a native of Belfast, and has hosts of friends hereabouts. He is a member of the Grand Army, and as a private in Co. I. of the Fourth Maine, was "on hand" at Gettysburgh, Petersburg, the Wilderness and Chancellorsville. The building occupied by him contains fifteen rooms, and a sufficient number of assistants are employed to serve guests promptly and well. His terms are *very* low, and those wishing home comforts and square treatment, should certainly give him a call.

Enoch C. Hilton, Merchant Tailor, and Dealer in Ready-Made Clothing and Gents' Furnishing Goods, No. 54 Main Street, Belfast. Clothes may not "make the man," but all the same they furnish pretty reliable evidence as to one's position and standing in the community, and no one dependent on his own exertions for success, can afford to dispense with, or despise the aid which they may render. A man, especially if he be young, who has no pride in his personal appearance, in the vast majority of cases, has no ambition for the future, and consequently is not one who is apt to be singled out for preferment and advancement. Although foppishness and "dudishness" are to be avoided, the prevailing style should be closely followed, and if discrimination be used as to what establishments are patronized in ordering garments, a very presentable appearance may be made at small expense. One of the very best houses we know of for one to leave an order at, who wishes to combine the best work with the lowest possible price, is that of which Mr. Enoch C. Hilton is the proprietor, located at No. 54 Main Street, and it would be strange if this gentleman did not understand how to best serve the public in the matter of clothing, for he has been engaged in its manufacture and sale since 1846, and has won a most exceptional reputation for low prices and fair dealing. Two floors are occupied, measuring 22 x 60 feet, and employment is given to 12 experienced and competent assistants. A fine stock is carried of Ready-made Clothing and Gents' Furnishings of all descriptions, as well as a complete assortment of Foreign and Domestic Fabrics, from which garments will be made to order in the best manner at bottom prices. Particular attention is paid to the cutting of garments to be made outside of the shop, and Clothing will be Neatly Repaired, Cleansed, and Pressed at short

notice. Mr. Hilton was born in Hallowell, and was formerly connected with the municipal government of Belfast, being a member of the city council.

City Bakery and Market, F. A. Jones & Co., Proprietors, Main Street, Belfast. After a careful and thorough canvass of the various business enterprises of Belfast, if we were asked to name a prominent example of a deservedly popular establishment in this city, we would have little hesitation in choosing that one whose card is printed above, and in so doing we would feel sure that our choice would be generally ratified by the people, for the extremely liberal patronage accorded to the enterprise mentioned, could only result from honorable business methods and unremitting exertions to serve the public. The firm is constituted of Messrs. F. A. and Francis Jones, both of whom are natives of China, Me., and too well known to require introduction to the majority of our readers. Mr. Francis Jones was a representative to the state legislature in the year 1879, and has for some years been prominent in public life. The premises occupied in the prosecution of the undertaking consist of one floor and a storehouse, 20 x 70 feet in dimensions, and are fully equipped for the carrying on of business to the best advantage, being furnished with a spacious brick oven, etc. Employment is afforded to seven assistants, and both a wholesale and retail trade is done. The productions of this establishment in the line of Bread, Cake and Pastry, etc., are highly appreciated by the public, for they have been found to be as appetizing and healthful as the best of materials and the most skillful cooking could make them, and, in fact, all the goods sold in F. A. Jones & Co.'s store, are of standard quality and reasonable price.

Hall & Cooper, Dealers in Lumber and Masons' Materials, Head of Upper Steamboat Wharf, Belfast. The immense importance of the Lumber interests of Maine is very generally appreciated, and it is but natural that in a work of this kind they should be given prominent and repeated mention. A surprisingly large number of houses are engaged in the sale of Lumber, and among them all it is a difficult task to find one more thoroughly equipped or better prepared in any way to supply this commodity, in large or small quantities, than that carried on by Messrs. Hall & Cooper at the Head of Upper Steamboat Wharf. This enterprise was inaugurated in 1860, and it has now attained very large proportions, both a wholesale and retail business being done, and goods shipped over a wide extent of country. Mr. Hall is a native of this city, while Mr. Cooper was born in Whitefield, Me., and both of these gentlemen are very extensively known in the Lumber Trade. The premises utilized consist of six buildings, which are required for storage and other purposes. Employment is afforded to four assistants, and a very heavy and complete stock is constantly on hand of Lumber and Masons' Materials. This house is in a position to offer the goods it handles at the lowest rates, for its relations with producers are of the best, and many inducements are held out to customers.

L. F. McDonald, Manufacturer of and Dealer in Harnesses, Robes, Blankets, Whips, Trunks, Bags, Wool Mats, etc.; Jobbing Done with Dispatch, Main Street, Belfast. Just as an engine or a machine of any kind is not able to do the best work of which it is capable, unless carefully adjusted or skilfully attached to that which it is desired to run, so a horse may throw away or fail to make use of a considerable proportion of his strength if his harness be imperfectly designed, or not in a condition to accomplish what it should. This is no mere theory, but is the result of years of practical experience by men who have made special observation of everything pertaining to horses and horse goods, and therefore no owner of horses can afford to let such plain teachings pass by unheeded. Not only considerations of economy, but also of mercy, should induce every man to assure himself that his horse is not galled and fretted by an improper harness, and when anything in the line of Harness Goods is needed, it should be obtained of a maker of reputation and experience, such as Mr. L. F. McDonald, whose establishment is located on Main Street. This gentleman is a native of Belfast, and began operations in 1867. He occupies two floors of the dimensions of 20 x 60 feet, and gives employment to five assistants in the manufacture and sale of Harnesses, Robes, Blankets, Whips, Trunks, Bags, Wool Mats, etc. His goods are well known to horsemen in this vicinity as being well-made, durable and reliable in every respect, and as they are offered at the lowest rates consistent with the employment of first-class material, it is not strange that he does a very large business.

F. A. Carle, Dealer in Hardware, Iron, Steel, Paints, Oils, Glass, Wooden Ware, etc., etc., 60 Main Street, Belfast. Owing to the vast magnitude of the manufacturing interests of our country, the business of those dealing in manufacturers' and builders' supplies, and general hardware, is a large and important one. Among the well and favorably known houses engaged in this line of business in Belfast, that so successfully carried on by Mr. Fred A. Carle, No. 60 Main Street, occupies a leading position. The keeping of standard goods and the prompt and accurate filling of orders have had much to do with Mr. Carle's success, and the large and desirable trade which he enjoys shows the confidence which is reposed in him by builders and the public in general. A full line of Hardware, Iron, Steel, etc., is constantly carried; also Paints, Oils, Glass, Wooden Ware, etc., etc. This line of business was established by Messrs. Carle & Morrison in 1866, and in 1876 Mr. Carle sold out his interest in the business to Mr. Morrison, and in 1887 again established himself in the business at the above address, where he occupies two floors and a basement, each covering an area of 20 by 60 feet, and an extensive wholesale and retail trade is transacted in the above-named goods. Mr. Carle is a native of Hampden, Me., and a highly esteemed business man of Belfast. He is a prominent Free Mason, and has held the office of tax collector for the past seven years.

C. W. Haney, Dealer in Clothing, Hats, Caps, Furnishing Goods, Umbrellas and Rubber Clothing, 32 Church Street, Belfast. This popular Clothing establishment was founded by its present able proprietor in 1876, who has successfully conducted it since that date, and today conducts an extensive retail business in Clothing, Hats, Caps and Furnishing Goods. The premises utilized for this business are located at No. 32 Church Street, and cover an area of 25 by 45 feet. They are throughout attractively arranged and appointed. The stock comprises full lines of Fine Fashionable Clothing and everything desirable in Gents' Furnishing Goods, besides a Fine Assortment of Hats, Caps, Umbrellas, and Rubber Clothing; also a full line of Gloves, Underwear, Dress Shirts, Linen Goods, and Neck-wear, including Haney's Custom Made White Shirts, and everything required to complete a gentleman's wardrobe, which are warranted satisfactory as to style and workmanship. Mr. Haney is ably assisted by his wife, and customers are assured attentive and courteous attention. Mr. C. W. Haney is a native of Maine, and a well-known citizen of Belfast, and a member of the Free Masons, Odd Fellows and Knights of Pythias.

Mathews Brothers, Manufacturers of Hard and Soft Wood Doors, Sash, Blinds, and Shutters, Window and Door Frames, etc.; also Dealers in all kinds of Eastern and Southern Lumber, Corner of Miller and Cross Streets, Belfast. Machine work is so rapidly superseding that done by hand, that it is apparently only a question of time when the latter will be done away with almost entirely. In the business of house-building great and radical changes have been made by the employment of machine-made products, chief among these being Doors, Sash, Blinds, Shutters, Window and Door Frames, and it is now possible to erect an imposing structure in a phenomenally short space of time, by taking advantage of the complete stock of these articles constantly on the market. There is no house in this section of the state engaged in the manufacture of the commodities mentioned that bears a higher reputation than that conducted by Mathews Brothers, at the corner of Miller and Cross Streets. This is not to be wondered at, for this concern has carried on operations since 1854, and has from the first spared no effort to make its productions worthy of being adopted as the standard, while always maintaining such prices as to fully meet all honorable competition. The firm is made up of Messrs. S. W. & S. H. Mathews, both of whom are natives of Searsmont and well known among our most prominent citizens. The manufacturing plant in use covers an area of two acres of ground and includes seven buildings and an engine of sixty horse-power. There are forty men employed, and in addition to Doors, Sash, Blinds, etc., Mouldings, Stair-Rail, Balusters, Newels, and Brackets of every description are made. Wood Turning, Jig and Band Sawing, and all kinds of Job Work are done in the best manner, and Eastern, Western and Southern Lumber are extensively handled.

H. Chase & Son, Dealers in Jewelry, Watches, and Silver Ware, 25 Main Street, Belfast. That Belfast is destined at an early date to become one of the greatest business centers of the state is evident. This result has been achieved by the high grade and quality of the goods handled, as well as owing to the exceptional natural advantages which this city enjoys. The Jewelry establishment of H. Chase & Son was established in 1826. It is thus the oldest in the state, and has enjoyed from the start the largest trade in this vicinity, which has been gained by a superiority and uniformity in the character of the merchandise dealt in. The premises occupied are located on Main street, and consist of a store 18 by 40 feet in dimensions, which is well stocked with an elegant and choice assortment of Jewelry, Watches and Silver Ware, besides a full assortment of Musical Instruments. The proprietors personally supervise the establishment, to the result that nothing leaves the store otherwise than in perfect condition. The firm comprises Mr. H. Chase and his son, Mr. Fred Chase, both of whom are natives of Belfast. Being the oldest firm here located, this concern is able to compete as to quality and prices, with any house in the city, and the inducements offered have resulted in a largely increased trade, and in turning the current of business in its direction.

Mark Andrews, Manufacturer and Jobber of Ready-Made Clothing, Hats, Caps and Furnishing Goods, 11 Phoenix Row, Belfast. All of us wish to look well, and unless carried to extremes, none can find fault with this natural desire, which merely springs from a proper self-respect and regard for the opinion of others, a powerful, and, in fact, the principal aid to presenting a good appearance, is that given by well-fitting and fashionable clothing, and hence it is not surprising that when the public discovers an establishment that gives them articles combining both these highly desirable qualities at low prices, they should give it their hearty patronage and support. Such an enterprise is that conducted by Mr. Mark Andrews, whose establishment is located on High Street, Belfast, and the extent of his trade shows the public's appreciation. Business was inaugurated in 1881 by the present proprietor, who is a native of this city. Three floors and a basement are occupied, 25 by 65 feet in area, and there are capable and courteous employes at hand to minister to the wants of customers. From two to four men are on the road with samples for the wholesale department. A very fine stock of Ready-Made Clothing for Children's, Boys', Youths' and Men's wear; also an immense line of Hats, Caps and Furnishing Goods of late design and fashionable cut, is carried, and an inspection of it will show that the workmanship is as honest as the goods are attractive. A full line Hats, Caps, Furnishing Goods, Straw Goods and Scotch Caps; also Trunks, Valises, Ladies' and Gents' and Children's Hosiery and Underwear, Sleigh Robes, Horse Blankets, and Carriage and Lap Robes. Correspondence by mail solicited, and prices guaranteed the lowest. Therefore we would advise all interested to call and inspect this fine stock of goods handled by Mr. Mark Andrews, at the above address. Trade is both wholesale and retail.

P. Libby, Book Binder, Belfast. In Belfast the Book Binding industry is well-represented by Mr. P. Libby, whose well-known establishment was founded in 1834, and during the years since elapsed it has continued to develop with the advance of the city, until today, it enjoys an extensive and steadily increasing trade. Mr. Libby has always been ready to adopt any improvement that promised a more perfect product, and his success has been to a large extent the result of this spirit of enterprise. His establishment is replete with all the modern tools and appliances, and his products are reliable, first-class, and unsurpassed by any other house engaged in this line of industry. The premises utilized as a Book Bindery are located on Main Street and cover an area of 20 by 30 feet. The facilities of Mr. Libby for promptly executing any work in his line are equal to any demand that may be made upon him, and his prices fully compete with those of any of his contemporaries. Mr. Libby spent the best part of his life in Boston and adjoining towns, being employed in the best binderies in the city; worked on blank work, miscellaneous work etc., gold, cloth, and morocco; worked in Augusta, Me., on state work for ten years, for Hartford & Smith. In concluding this brief sketch of his house we may be permitted to say that the reputation it has achieved for its products, is its best recommendation, and we call with pleasure the attention of the business community and the public at large to this enterprising concern.

Wayland Knowlton, Shoe Manufacturer, Front Street, Belfast. One of the hardest purchases for most men to make, is a pair of shoes, for one's comfort depends so largely upon the ease and fit of the foot-gear worn, that its selection is felt to be a matter of consequence. But here in New England, if anywhere, a man certainly ought to be able to obtain a perfectly satisfactory article, for this section is known throughout the country as the headquarters of the shoe-manufacturing business, and would be able, on a pinch, to supply everyone in the United States with a pair of boots and shoes. Despite the many factories already established; however, there is always room for one more, that is to say, if it is prepared to furnish a superior article. Mr. Knowlton, whose place of business is located on Front Street, has reason to subscribe to the truth of this statement, for, although he only began operations in 1887, he has already built up a large and rapidly increasing patronage, and now finds a market for some three hundred pairs of shoes per week. Mr. Knowlton was born in Liberty. He understands his business in every detail, and spares no pains to produce a shoe that will sell on its merits, and be all that is claimed for it in every respect. To secure this end, good stock and good workmanship are combined in the most liberal manner, and the result is seen in the success we have already noted. Kip, Grain, Driving, Boys', Youths', and Calf Boots, Balmoral and Brogan Shoes and Slippers are Manufactured. The shop contains Wax Thread, Packing and Buffing Machines, and a complete assortment of New Lasts in entirely New Patterns, and is supplied with power from the Belfast Machine Works, employment being given to six assistants.

Conant & Co., Dealers in Corn, Flour, Feed, Country Produce, Fresh Meats, etc.; also Agents for the Warrior Mower, Tiger Hay Rake and Bay State Phosphate, No. 45 Main Street, Coliseum Building, Belfast. This firm ranks, among the leading dealers in Corn, Flour, Feed, etc., in this section. The premises occupied at No. 45 Main Street, in Coliseum Building, are commodious, and comprise a store 32 by 150 feet, and a basement 32 x 50 feet in dimensions. The goods handled comprise the following variety: Corn, Flour, Feed, Country Produce, and Fresh Meats. They also do a large business in Pork Packing. Every article handled by this firm will be found just as represented, and satisfaction will be given in every case. The facilities of this firm for the fulfillment of orders are not excelled by any other firm in the trade. This house was established in 1873, under the firm-name of Conant & Co. Since the establishment of this firm its trade has grown year by year, until its customers are to be found all over this and adjoining cities, and the business increases in volume every year. The prices quoted by this house will be found most favorable, while the goods offered are not excelled. In addition to the large retail business conducted in Belfast, the Messrs. Conant have, during the summer season, a branch store in Northport. They are also Agents for the Warrior Mower, Tiger Hay Rake, and Bay State Phosphate. The individual members of this firm are Messrs. E. H. & B. H. Conant, both natives of Belfast and enterprising business men. Well-known in both financial and social circles of this city, they have won the confidence of their numerous patrons.

W. C. Tuttle, Photographer, Howes Block, Corner Main and High Streets, Belfast. Probably in no branch of the industrial arts has more marked improvement been made in recent years than in that of photography. The fidelity with which portraits are drawn by that great artist "Sol," when he is under proper control of the photographer, is truly wonderful. By continued experiments and close and patient observations, success has been justly earned by those who have given the art their time and thought, and have patiently waited with implicit faith the consummation of their hopes. Mr. W. C. Tuttle, at the Corner of Main and High Streets, Howes Block, may be called the progressive photographer. His energy, skill and refined taste have given him a fine standing in the profession, and a class of patrons that has increased until he now controls a business extending throughout a large portion of the state, branches being established in Northport, Castine and Kent's Hill. In 1885 a fire destroyed his gallery, containing a fine assortment of photographic appliances, but, although the loss was a severe one, Mr. Tuttle did not take it to heart, but went on with his business until a new building was erected for the destroyed one, and he now occupies the entire upper floor of the new block, and every room has been finished according to his own directions. The reception room is cozy and finely furnished, and contains a select assortment of photographic work finely executed, and proves sufficiently that Mr. Tuttle is a thor-

ough master of his profession, which is the unanimous verdict of his numerous customers. The operating room is well lighted, containing a large variety of scenery and latest appliances and improvements in the photographic profession. The dark room is the next to be mentioned before entering the large finishing and printing room, which contains the polishing machines, negatives, and everything used to make and finish photographs. The name Mr. Tuttle has acquired for the fine execution of his pictures is partly due to his wife, who is constantly to be found in the gallery, being one of the finest retouchers in the state, and always ready to attend to customers, genial and pleasant to all, she counts her friends by the score. Adrian Tuttle, the oldest son of the artist, is giving his entire attention to the polishing department, and shows every sign of becoming an artist like his father. Mr. Tuttle has resided in this city for over twenty years, but is a native of Fairfield, Me. He is prominent as a Free Mason, Odd Fellow, and also belongs to the G. A. R. He is one of Belfast's most prominent citizens, always ready to assist any enterprise to further the growth and interests of the city, and, having built up his present large business through his own efforts, he may be justly called a self-made man.

W. A. Clark, Manufacturer of Vests, Suits and Pants, High Street, Belfast. Perhaps some of our readers, when remarking the enormous supplies of vests, pants and such goods in the market, have wondered as to the workings of the system under which these articles are made. In comparatively few instances are they manufactured by those who offer them at retail, and there are numerous concerns in this state that devote their energies entirely to this industry. Among these we have selected as one particularly worthy of mention, that conducted by Mr. W. A. Clark, on High Street, for it would be impossible to find a house whose productions are of more even merit, or more highly esteemed by those for whom they are designed. Mr. Clark is a native of this city, and is connected with the Odd Fellows. The premises utilized by him are of the dimensions of 22 x 50 feet, and are well fitted up for the purposes for which they are used. Employment is afforded to about sixty assistants, and it is to the care exercised in choosing his help that Mr. Clark owes no small share of his success. Vests, Suits and Pantaloon are manufactured in immense quantities, and meet with a ready sale, as thoroughness is exhibited in every detail of their construction, and they have been proved uniformly and assuredly reliable.

H. E. McDonald, Watchmaker and Jeweler, Masonic Temple, Belfast. No better illustration of the perfection which has been attained in the manufacture of Watches and Jewelry can be found than by an inspection of the stock of Mr. H. E. McDonald, whose establishment was founded in 1879, and has, ever since its inception, been recognized as a leading one in the Jewelry business of Belfast. The premises occupied by Mr. McDonald consist of a finely appointed store located in Masonic Tem-

ple, where may be found a complete and extensive stock of elegant Watches and Jewelry of all kinds, including American and Swiss Watches, of which a choice variety is constantly carried. The extensive retail trade requires the assistance of reliable clerks, and the entire business is most ably managed under the direct supervision of the proprietor, who is thoroughly and practically competent in all its branches. Mr. McDonald is a native of Belfast and a highly respected citizen of this community. He is a member of the Free Masons and well known in social as well as trade circles.

Albert M. Carter, Hay Buyer, Belfast. In all cities there are certain houses which are justly regarded as leaders in their particular line of trade, and whose influence in all departments of the business is such as to command the respect and admiration of their contemporaries. Among the houses of this character of which Belfast may well be proud, we note the enterprise of Mr. Albert M. Carter, which was established in 1857. His business for twenty years was dealing in groceries, and in cargo lots of grain, (10,000 to 15,000 bushels), and throughout the thirty-one years has preserved a reputation for honor and integrity second to none in the city. Mr. Carter now transacts an extensive wholesale business as Hay Buyer. His office is located on Front Street, and his extensive storehouse on the wharf. Buying as he does, direct from the first hands, he is enabled to offer his stock to the trade at such low prices as to defy competition. Two competent assistants are required in the conduct of the business, and the position occupied by the proprietor in this city, precludes the necessity of further personal mention, but for the benefit of our readers at a distance, we may say that their interests will undoubtedly be promoted by effecting a business connection with the well-known house of Albert M. Carter.

E. F. Bramhall, Dealer in Fresh and Pickled Fish of All Kinds; also Canned Goods, Green Stuffs, Fresh Milk, etc., Howes' Block, High Street, Belfast. The great importance of the fishing industry of this country is very apt to be unappreciated away from the coast, and the unfortunate squabble with Canada relating to it will not be without its compensations if it brings home to our inland citizens a due sense of the necessity of jealously guarding the fisheries and all pertaining to them. Belfast is one of the principal fish markets, and one of the best-known houses here engaged in this trade, is that of Mr. Mr. E. F. Bramhall, doing business on High Street. This enterprise was originally established by Mr. Bramhall in 1886, and since its inception the trade has rapidly and steadily increased. This market covers an area of 20 by 40 feet, and is well stocked with a choice variety of Fresh and Pickled Fish of All Kinds; also Clams, Oysters, etc., etc. All orders are promptly filled at short notice, and at the

lowest prevailing rates. Mr. Bramhall is a native and highly esteemed citizen of Belfast.

H. J. Locke, Jeweler, Belfast. Repairing of all kinds a specialty. Among the several avocations followed here, that of the Jeweler may be regarded as of great importance to the community in furnishing those evidences of refinement and taste which are represented in

HAMPDEN



WATCHES

fashionable and elegant jewelry. As one of the houses in this line of business which have been foremost in promoting the standard of elegance in jewelry, that of Mr. H. J. Locke, established in 1865, is of special importance, and is deserving of more than brief mention in a review of those places most desirable in Belfast as purchasing points. The premises occupied by Mr. Locke are located on Main Street, and consist of a store 11 by 45 feet in dimensions, and is well stocked with a fine assortment of Jewelry, Watches, Clocks and Silver Ware. Mr. Locke is practical and proficient in all the details of his business. He makes a specialty of Chronometers and Spirit Compasses, and is the only one in this state who does this work. He is noted for the marked good taste displayed in the selection of his stock, which is without a superior in the city as to quality and elegance of style, giving his customers an elegant assortment from which to choose. Two reliable and well informed clerks are employed, and the numerous patrons of this house are most attentively served. Mr. Locke is a native of Belfast, and a prominent member of the Free Masons. He is highly esteemed as one of Belfast's most reliable citizens. Repairing of all kinds is made a specialty, and all work is most artistically executed.

THE PENN MUTUAL LIFE INSURANCE CO., OF PHILADELPHIA, PA.,

is one of the oldest and most reliable Life Insurance Companies in the city. It has issued its fortieth annual report. This excellent institution is a purely mutual organization—all profits being divided among the insured. Its directors are chosen by and from among the policy-holders. The work of forty years is both admirable and grandly charitable. During this time it received \$23,043,837 in premiums; in interest, profits on stocks, etc., \$8,675,526; in accrued interest, \$76,459; increase in the value of stocks, etc., \$436,510; and net deferred and unreported premiums, \$59,734, making a grand total of \$37,492,076. It has during this time paid in death claims, \$9,013,898; in matured endowments, \$710,612; in surplus or dividends returned to policy-holders, \$6,896,189; for surrendered and lapsed policies, \$2,340,522; for re-insurance, \$266,325; taxes, \$549,864; commissions, agency expenses, rents, salaries, etc., \$5,024,406.88. The balance on hand on the first day of the present year was \$12,600,259. Of this sum the life rate endowment accumulations, and the general surplus on a four per cent. basis, including returns to members not yet due, was \$2,136,514.



During the year just completed the Company received in premiums \$2,350,990, and for interest, rents, etc., \$658,774, making a grand total income of \$3,009,764. It paid in death claims, \$599,485; in matured endowments, \$64,242; for re-insurance, \$4,493; for surrendered policies, \$216,460, and in surplus returned to members, \$437,947. This was truly a good year's work. *It is a notable fact that during the whole history of the Company the interest profit on stocks, accrued interest and increased value of the stocks owned by the Company, more than paid the entire death claims.* During the year just passed the receipts from interest, rents, etc., paid the claims by death and left a balance in the hands of the Company. It is a fact worthy of mention that during the existence of this office, the gains arising from the actual being less than the tabular mortality, have been in the neighborhood of two millions of dollars. During the last year the Company issued 5,087 policies, insuring \$12,734,177. The total amount of insurance in force at the end of the year, was \$61,018,805. The following facts, are significant: The gain in new premiums during the year 1887 was \$50,785; in renewal income, \$237,262; in interest income, \$72,234; in gross income, \$296,165; in surplus, \$1,177,643, and in insurance in force, \$7,106,932.

The Company recently modified its policy contracts so as to embrace more liberal features than the former contracts. The new policies were made incontestable after three years, and the limits of residence were enlarged. The Board, recognizing the justice of extending these provisions, adopted a resolution declaring that "on and after the first day of January, 1888, all members insured under policies then in force, issued by the Company prior to January 1st, 1885, be and they are hereby declared entitled to all the provisions or advantages as to suicide, residence, travel and employment embraced in the new forms of policies issued by the Company." We are sure that in economy of management; in careful selection of risks; in careful investment of funds; in liberality towards the policy-holders, and in returns of surplus, it is not a whit behind the largest and best of its peers.

A call at the principal offices in this state, and a careful inspection of its books, reports and methods, will conserve the best interests of all our readers. Mr. A. M. Austin, General Agent, 93 Exchange Street, Portland, Me., is a native of Canton, Me., and ranks among our most influential and honorable business men and citizens. Mr. Phillips, the Agent at Bangor, is a native of Hermon, Me., and is a very active and enterprising business man, standing among the best in Bangor.

A. M. AUSTIN, General Agent, 93 Exchange St., Portland.

F. F. PHILLIPS, Agent, 4 Taylor Block, Bangor, Me.

Bangor Extension Ladder Company,

MASONIC BLOCK, MAIN ST.,

JOSEPH S. SMITH, PROP.

Among the special lines of manufacture for which this city has a much more than local celebrity, prominent mention should be made of that of Extension Ladders, as these articles have gone into general use throughout the country, and no small proportion of them are the product of a Bangor establishment.

The Bangor Extension Ladder Company was founded in 1880, and as the merits of its goods became known, a demand for them was inaugurated, which has steadily increased up to the present time. The great height to which buildings are erected, especially in the cities where land is comparatively scarce and valuable, renders the use of some appliance capable of being quickly and easily elevated to the fourth or fifth stories of a structure, a matter of necessity, and as an ordinary ladder of sufficient length would have to be made of such heavy material, in order to be strong enough, as to be cumbersome and unwieldy. An extension ladder of some kind is the only alternative of practical use. But even extension ladders are more a source of danger than of safety, unless strongly, but lightly made, and simple of operation, and it is because its productions combine all these points in the highest degree, that the Company above mentioned finds them in such brisk demand.

From a Number of Testimonials we Select Three Opinions of Chief Engineers:

BOSTON, MASS.

CHIEF W. A. GREEN, says:—

The "Bangor Extension Ladders" in service in this department, continue to *give satisfaction*, and as at present advised, I know of no other ladder that is superior for fire service.

NEW YORK CITY.

CHIEF ELI BATES, in an official report to the Commissioners, recommends the "Bangor," and says:—

I find it has many advantages over the Extension Ladders at present in use. Both sections are attached, and can be carried on one set of rollers, leaving a spare set for another ladder. It can be raised and *ready for use in one minute* from the time it is placed in front of a building. It can be raised or lowered to any rung desired, above the first section, and is *secured independent of the chain*.

NEWARK, N. J.

EX-CHIEF BENEDICT, Says:

My experience is, that it is the *best portable extension-ladder upon the face of the earth*.

Mr. Joseph S. Smith, its proprietor, is a well-known resident of Bangor. A wholesale business is done, a factory 40 x 80 feet in dimensions occupied, and employment afforded to twenty-five hands. The office is located in Masonic Block, Main Street, and all orders are filled at short notice and at low rates.

BANGOR EXTENSION LADDER COMPANY,

Masonic Block, Main Street.

JOS. S. SMITH, PROPRIETOR.



J. H. RYDER'S CHAPINE.

Immediate Relief
FOR
Chapped Hands,
Chilblains,
Salt Rheum,



Burns, Bruises,
Cuts, Sores
AND
All Roughness
of the Skin.

PRICE, 15 CTS. PER BOX, EVERY BOX WARRANTED.

Chapine is growing in popularity every day because it has great curative properties, is nicely perfumed, is agreeable and pleasant to use. Have had orders for it from Maine to California, and it has always given perfect satisfaction.

It has been used for Salt Rheum with good effect. It has excellent qualities for beautifying and purifying the Skin. If used occasionally will prevent the hands and face from Chapping. Warranted as represented or money refunded. Made from a formula of a first-class physician. Ask your Druggist for Chapine, and accept nothing else. If he does not keep it, send directly to me; will mail it free on receipt of price.

Agents wanted, to whom liberal inducements are offered. Send for terms. Send two 2 cent stamps for a set of lithograph pictures of all the Presidents of the United States, and Sample Box of Chapine.

BOSTON, Nov. 18, 1887.

Mr. J. H. Ryder, Dear Sir:—

Last winter my daughter had a very sore nose, caused from a long, severe cold. She tried everything we could think of to heal it, but it seemed to grow worse. Finally, I procured a box of your Chapine, and the result was a speedy cure. I recommend it to all as a most excellent Salve.

Yours Truly,

MRS. A. L. JENNISON, 58 Codman Park, Roxbury.

From a Watchman of the Steamer Forest City, (Cured in One Night.)

BOSTON, March 22, 1888.

Mr. Ryder, Dear Sir:—

For a number of years I have suffered with sore hands. I have tried different remedies and found them of no use, until I tried CHAPINE, and in one night's using, they were cured.

Yours Respectfully,

G. A. THOMPSON, Watchman Steamer Forest City.

BOSTON, Feb. 1, 1888.

Mr. J. H. Ryder, Dear Sir:—

My family have used your Chapine for Chapped Hands, etc., and they find it an excellent remedy.

JOHN COLQUHOUN, Professional Nurse, 1 Codman Park.

BOSTON, Jan. 30, 1888.

Mr. J. H. Ryder, Dear Sir:—

After having tried all kinds of cures for Chapped Hands the past twelve years, we find your Chapine the best remedy, and recommend it a sure cure.

Yours Truly,

L. W. SHERMAN, Commission Merchant, in Foreign and Domestic Fruits and Produce,
123 Clinton Street.

JOHN H. RYDER,

MANUFACTURER AND PROPRIETOR,

2938 Washington Street, - - - - - Boston, Mass.

At Wholesale by Weeks & Potter, Wholesale Druggists.

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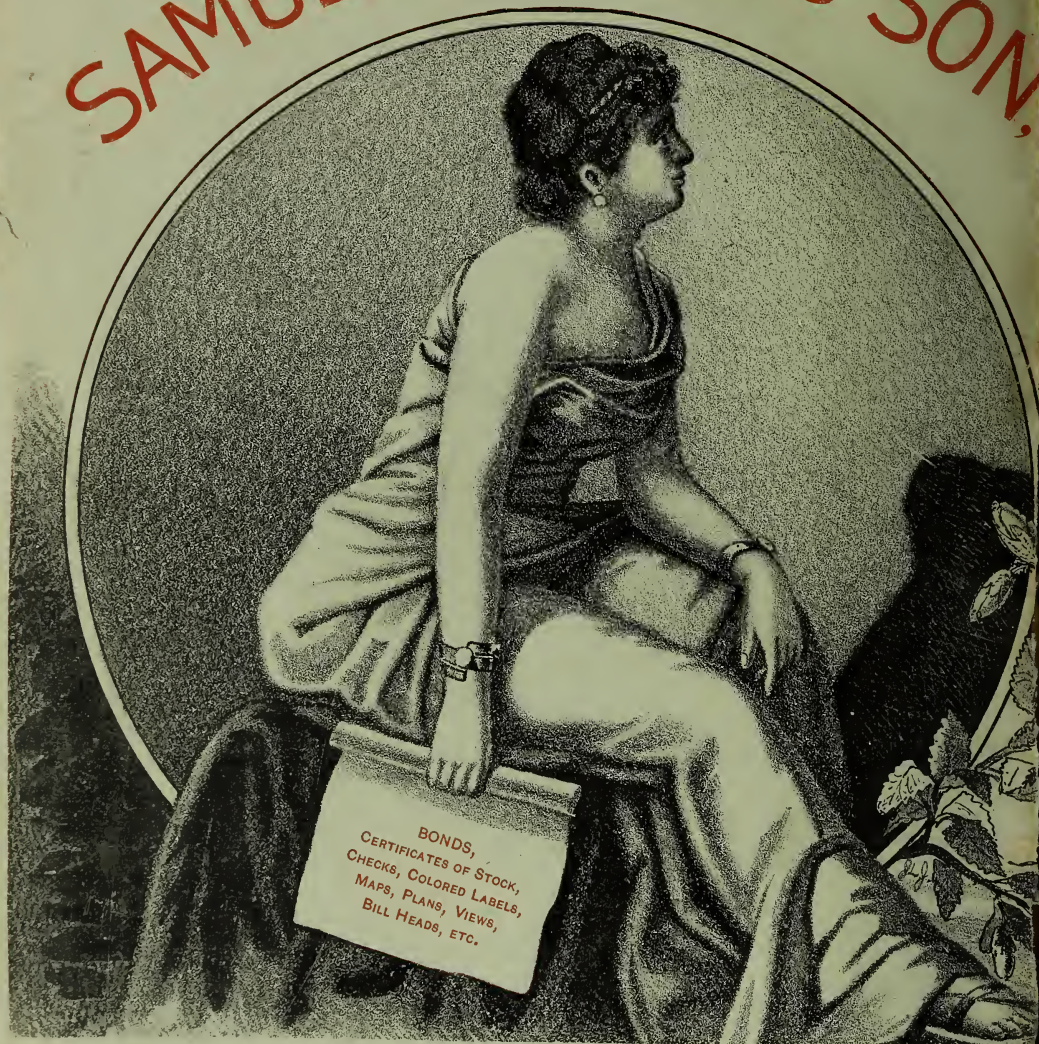
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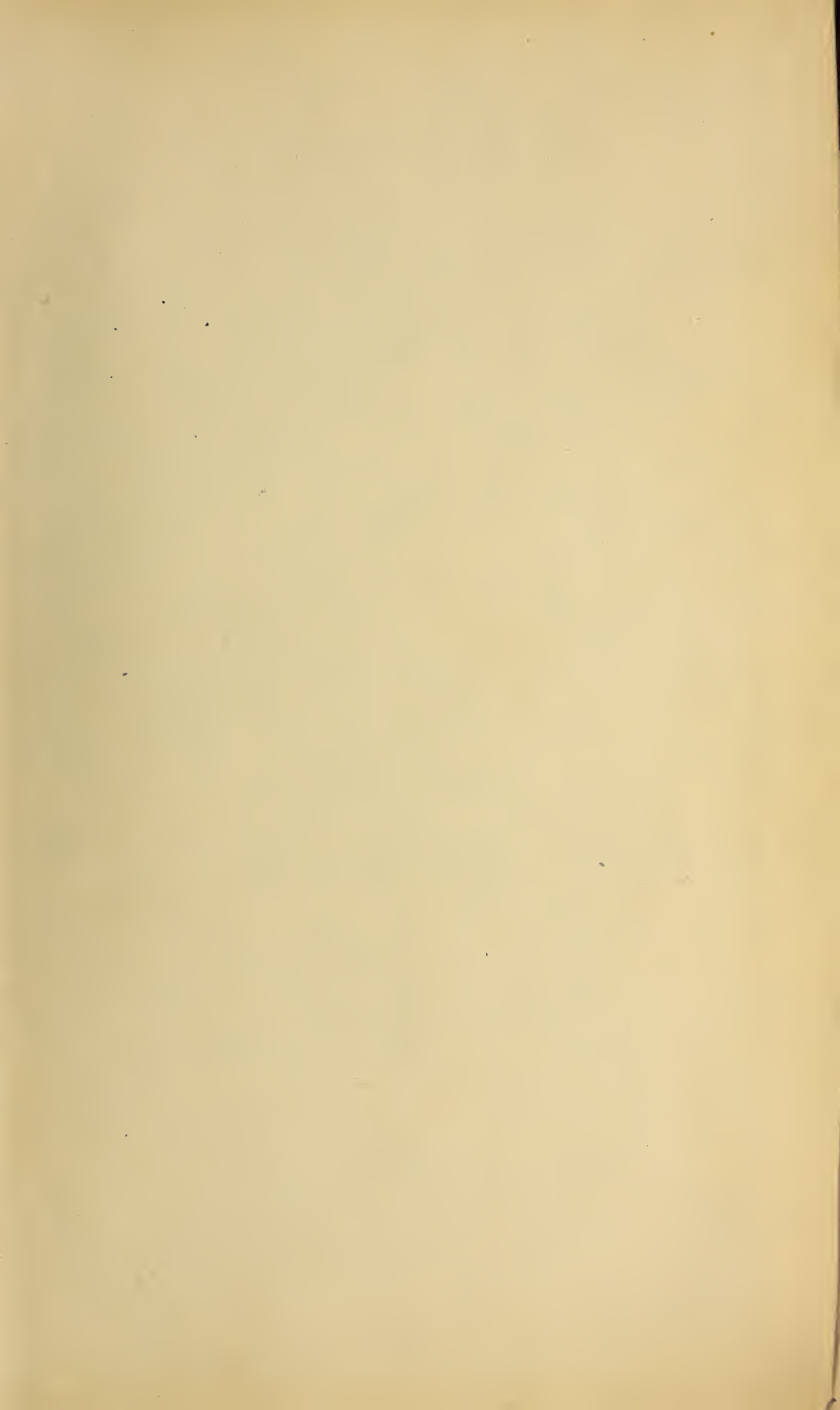
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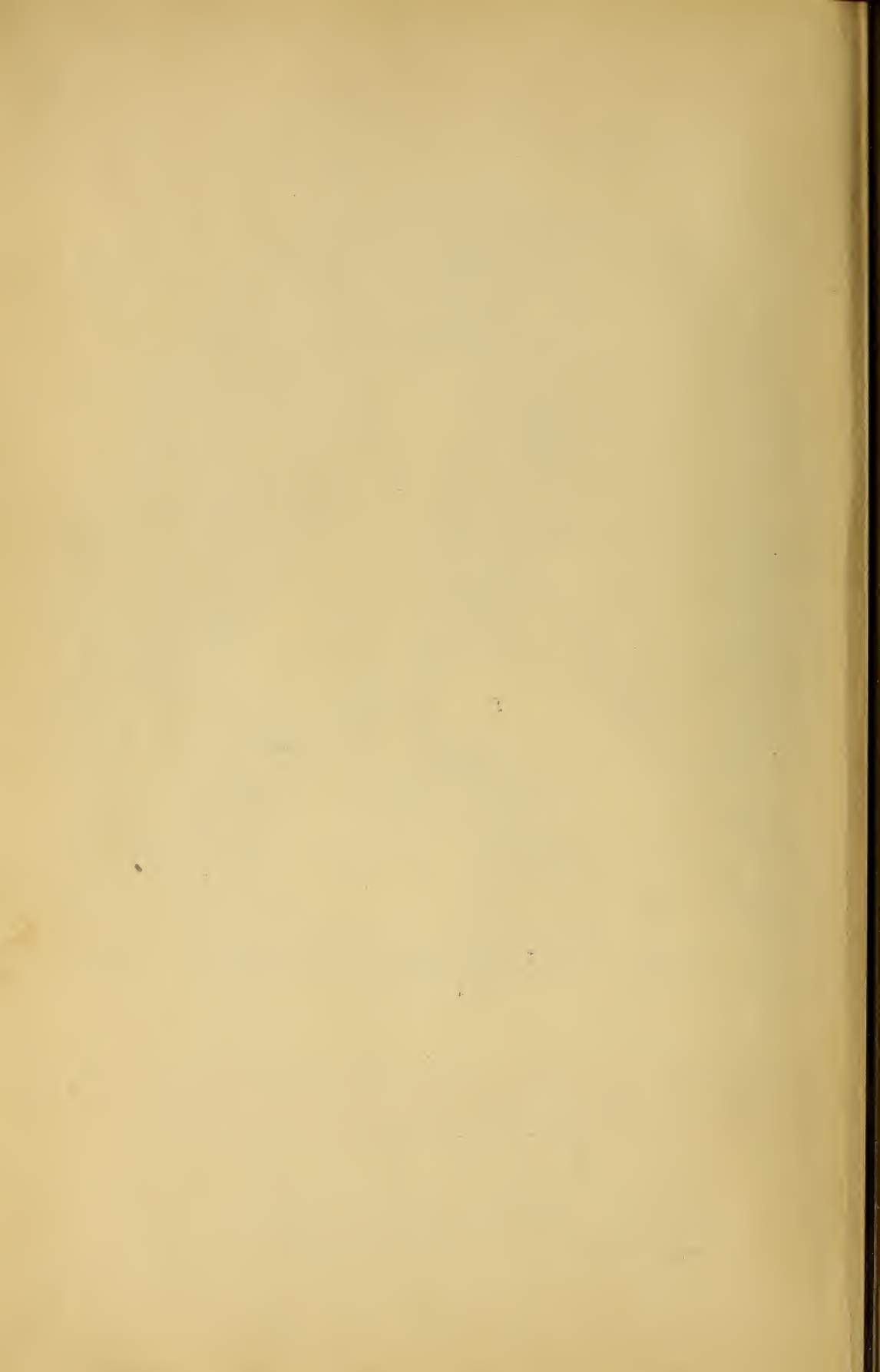
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